

**2021**

**SCOTTSDALE**  
MARKET REPORT  
June 2021



Scottsdale Area Association of REALTORS®  
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ScottsdaleREALTORS.org  
480-945-2651



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	851	816	+4.3%	6,029	5,375	+12.2%
New Listing Volume	\$816,030,898	\$637,443,928	+28%	\$5,955,409,115	\$4,085,886,753	+45.8%
Active Listing Count	–	2,059	–	N/A	N/A	
Active Listing Volume	–	\$2,442,549,708	–	N/A	N/A	
Average Listing Price	–	\$1,186,280	–	\$1,472,865	\$1,192,221	+23.5%
Median Listing Price	–	\$750,000	–	\$844,247	\$774,295	+9%
Average Listing Price per Sq Ft	–	\$339	–	\$405	\$333	+21.6%
Median Listing Price per Sq Ft	–	\$294	–	\$347	\$288	+20.6%
Median Days in RPR	–	75	–	25.64	65.12	-60.6%
Months of Inventory	–	3.7	-100%	1.8	3	-40.4%
Absorption Rate	–	26.95%	–	55.71%	33.22%	+22.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	891	1,256	-29.1%	6,065	6,023	+0.7%
New Pending Sales Volume	\$845,976,422	\$941,484,454	-10.1%	\$5,649,997,384	\$4,322,299,843	+30.7%
Pending Sales Count	–	755	–	N/A	N/A	
Pending Sales Volume	–	\$611,009,198	–	N/A	N/A	
Closed Sales Count	794	780	+1.8%	5,601	3,955	+41.6%
Closed Sales Volume	\$718,883,437	\$500,466,894	+43.6%	\$5,083,039,900	\$2,623,059,274	+93.8%
Average Sales Price	\$905,395	\$641,624	+41.1%	\$907,524	\$663,226	+36.8%
Median Sales Price	\$684,325	\$529,500	+29.2%	\$663,263	\$520,846	+27.3%
Average Sales Price per Sq Ft	\$353	\$270	+30.7%	\$338	\$274	+23.2%
Median Sales Price per Sq Ft	\$329	\$258	+27.5%	\$312	\$256	+21.6%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	–	6	–	N/A	N/A	

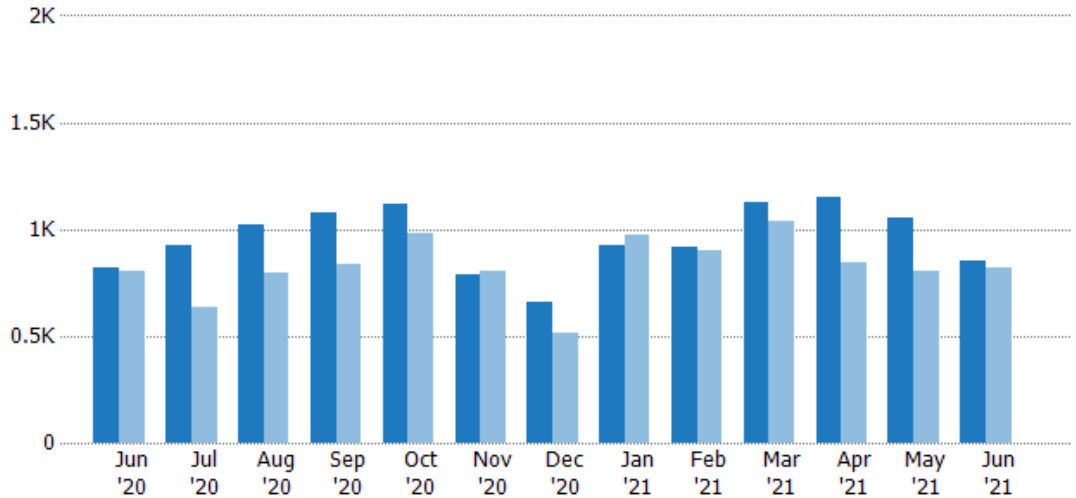
## New Listings

The number of new residential listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jun '21	851	4.3%
Jun '20	816	1.2%
Jun '19	806	3.2%



Current Year	816	923	1.02K	1.08K	1.12K	790	658	927	919	1.12K	1.15K	1.06K	851
Prior Year	806	634	797	836	981	807	516	973	901	1.04K	847	802	816
Percent Change from Prior Year	1%	46%	28%	29%	14%	-2%	28%	-5%	2%	8%	36%	32%	4%

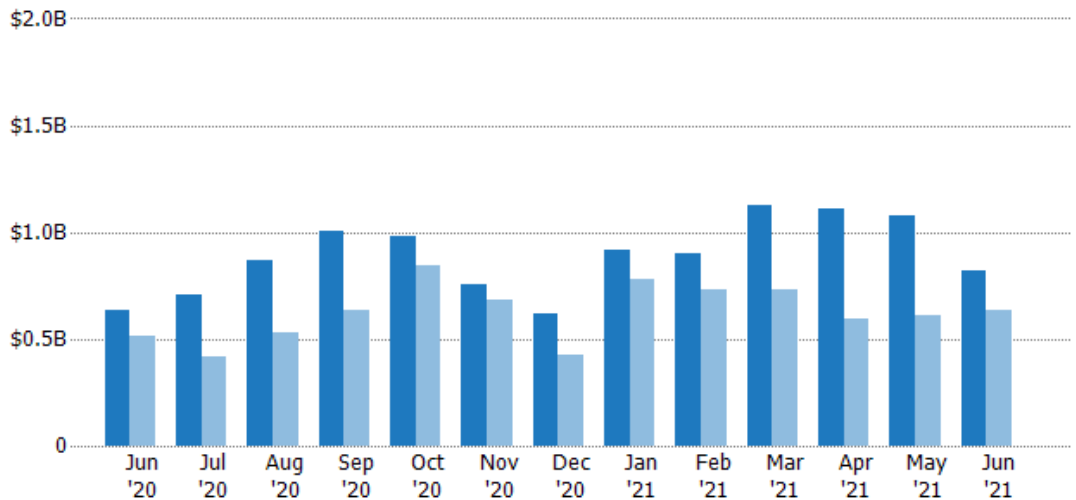
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jun '21	\$816M	28%
Jun '20	\$637M	23.7%
Jun '19	\$515M	-2.8%



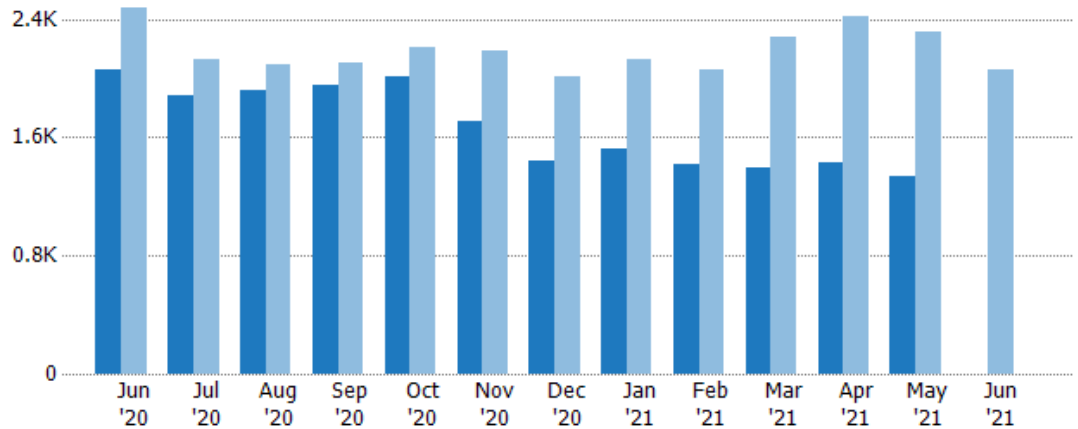
Current Year	\$637M	\$711M	\$872M	\$1B	\$979M	\$758M	\$619M	\$917M	\$903M	\$1.13B	\$1.11B	\$1.08B	\$816M
Prior Year	\$515M	\$417M	\$533M	\$637M	\$846M	\$687M	\$422M	\$783M	\$729M	\$734M	\$593M	\$610M	\$637M
Percent Change from Prior Year	24%	70%	63%	58%	16%	10%	47%	17%	24%	54%	87%	77%	28%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



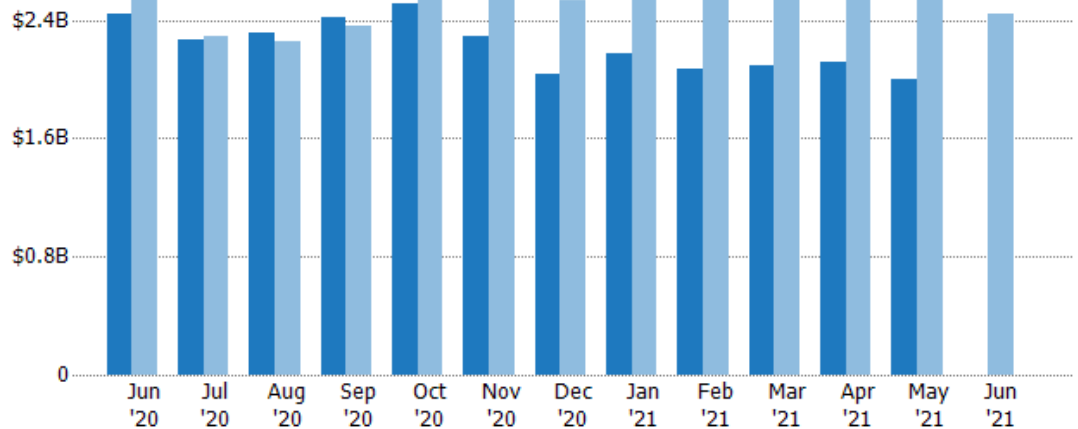
Current Year	2.06K	1.89K	1.92K	1.96K	2.01K	1.71K	1.45K	1.52K	1.41K	1.4K	1.43K	1.34K	-
Prior Year	2.47K	2.13K	2.09K	2.1K	2.21K	2.19K	2.02K	2.12K	2.06K	2.28K	2.42K	2.31K	2.06K
Percent Change from Prior Year	-17%	-11%	-8%	-7%	-9%	-22%	-28%	-28%	-31%	-39%	-41%	-42%	-100%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



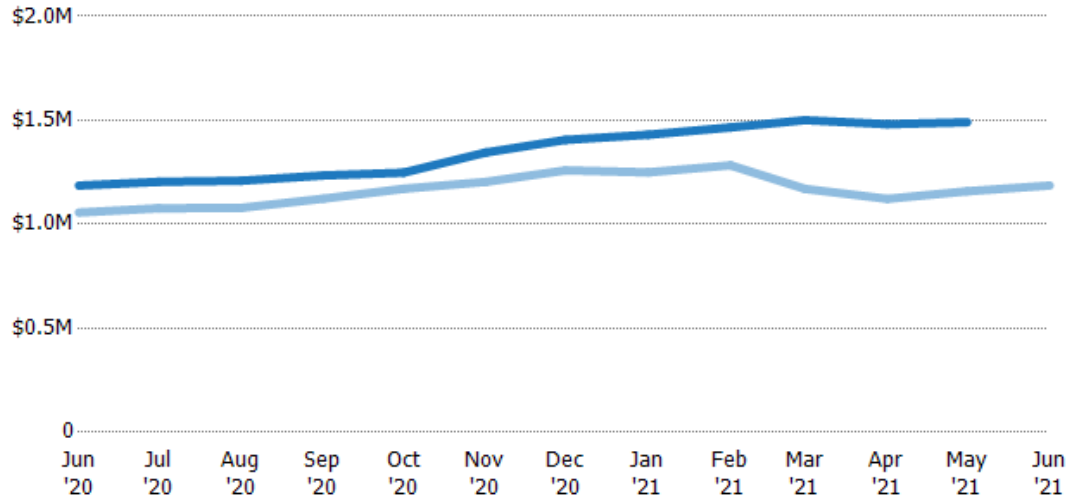
Current Year	\$2.44B	\$2.27B	\$2.32B	\$2.42B	\$2.51B	\$2.29B	\$2.03B	\$2.17B	\$2.07B	\$2.1B	\$2.12B	\$2B	-
Prior Year	\$2.61B	\$2.29B	\$2.25B	\$2.36B	\$2.59B	\$2.64B	\$2.54B	\$2.65B	\$2.64B	\$2.67B	\$2.72B	\$2.68B	\$2.44B
Percent Change from Prior Year	-6%	-1%	3%	2%	-3%	-13%	-20%	-18%	-22%	-22%	-22%	-25%	-100%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



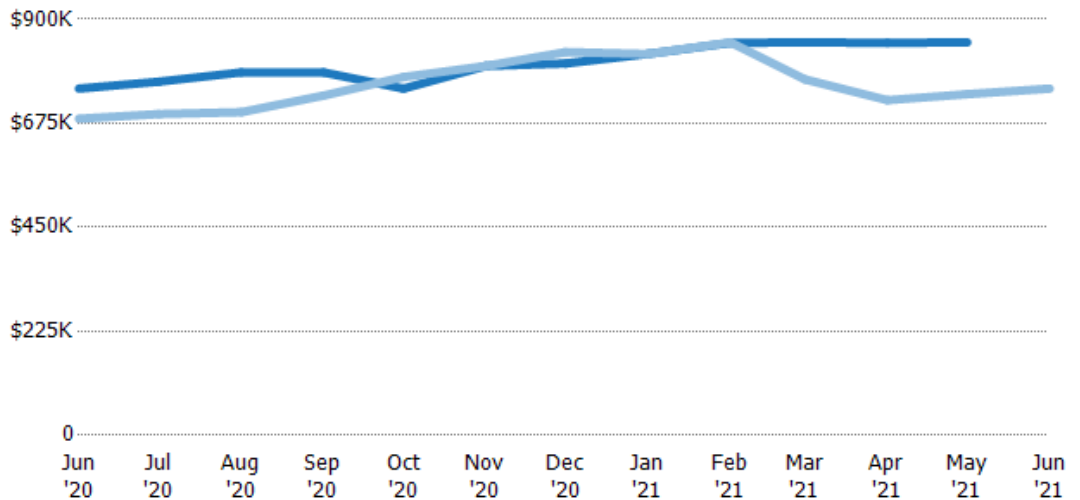
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$1.19M	\$1.2M	\$1.21M	\$1.23M	\$1.25M	\$1.35M	\$1.41M	\$1.43M	\$1.47M	\$1.5M	\$1.48M	\$1.49M	-
Prior Year	\$1.06M	\$1.08M	\$1.08M	\$1.12M	\$1.17M	\$1.2M	\$1.26M	\$1.25M	\$1.28M	\$1.17M	\$1.12M	\$1.16M	\$1.19M
Percent Change from Prior Year	12%	12%	12%	10%	7%	12%	12%	14%	14%	28%	32%	29%	-100%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



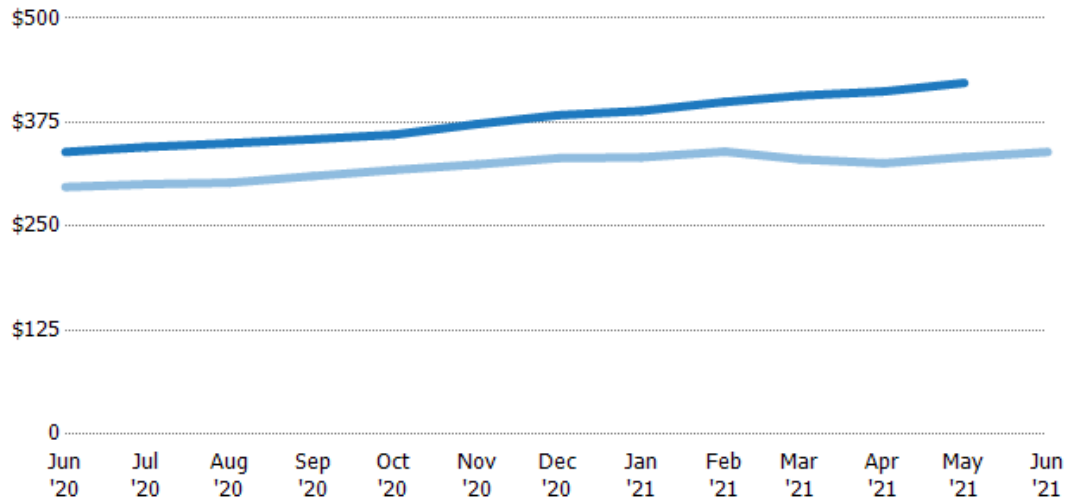
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$750K	\$765K	\$785K	\$785K	\$750K	\$799K	\$805K	\$825K	\$849K	\$850K	\$849K	\$850K	-
Prior Year	\$685K	\$695K	\$699K	\$735K	\$775K	\$799K	\$829K	\$825K	\$850K	\$770K	\$725K	\$738K	\$750K
Percent Change from Prior Year	9%	10%	12%	7%	-3%	0%	-3%	0%	0%	10%	17%	15%	-100%

## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



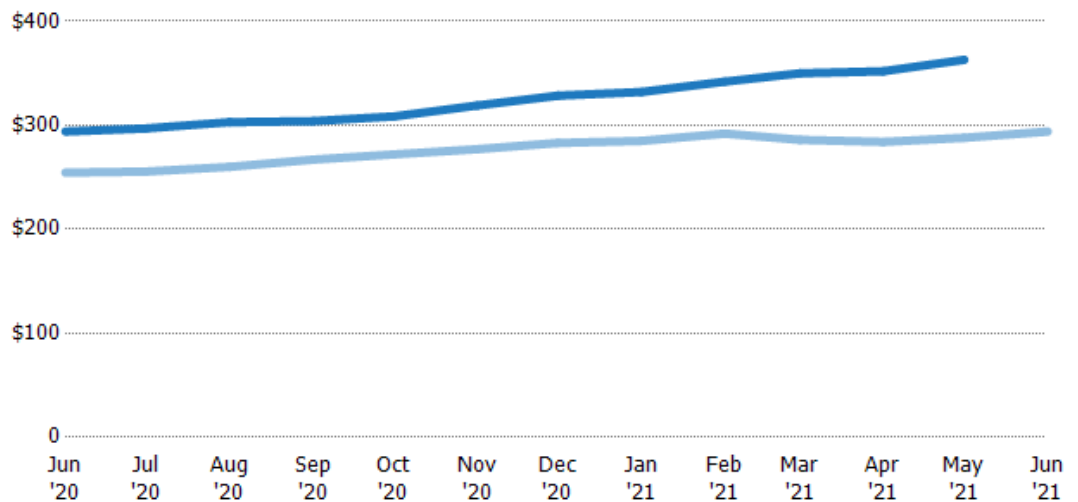
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$339	\$345	\$350	\$355	\$360	\$373	\$383	\$389	\$399	\$407	\$412	\$422	-
Prior Year	\$297	\$300	\$302	\$310	\$318	\$324	\$332	\$333	\$340	\$331	\$326	\$333	\$339
Percent Change from Prior Year	14%	15%	16%	14%	13%	15%	16%	17%	18%	23%	26%	27%	-100%

## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



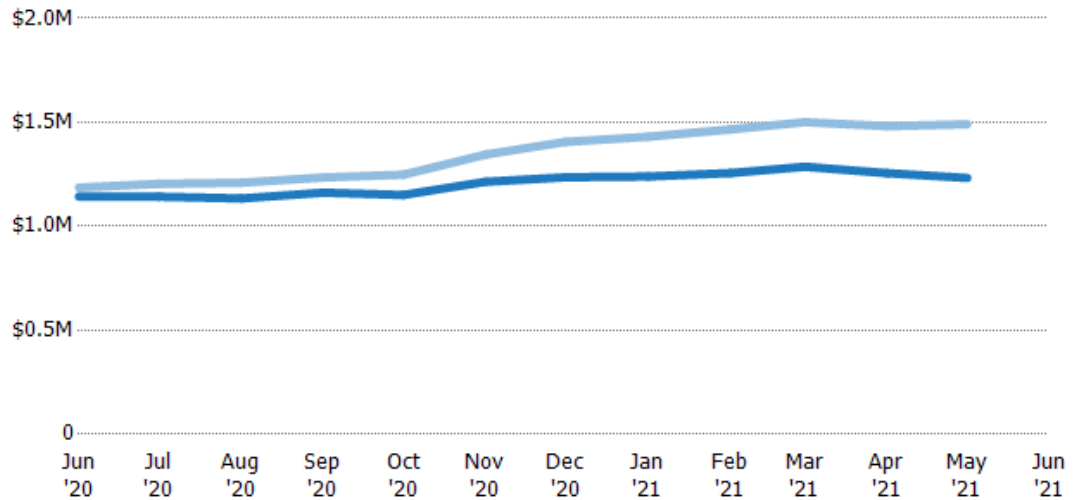
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$294	\$297	\$303	\$304	\$309	\$319	\$329	\$332	\$342	\$350	\$352	\$363	-
Prior Year	\$255	\$256	\$260	\$267	\$272	\$277	\$283	\$285	\$292	\$286	\$284	\$288	\$294
Percent Change from Prior Year	16%	16%	17%	14%	13%	15%	16%	16%	17%	22%	24%	26%	-100%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



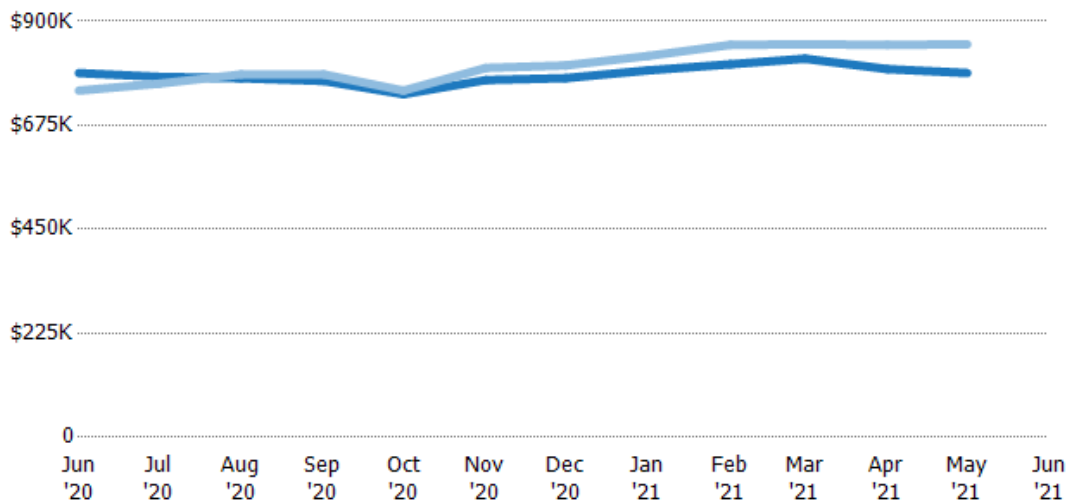
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$1.14M	\$1.14M	\$1.13M	\$1.16M	\$1.15M	\$1.21M	\$1.24M	\$1.24M	\$1.26M	\$1.29M	\$1.26M	\$1.23M	-
Avg Listing Price	\$1.19M	\$1.2M	\$1.21M	\$1.23M	\$1.25M	\$1.35M	\$1.41M	\$1.43M	\$1.47M	\$1.5M	\$1.48M	\$1.49M	-
Avg Listing Price as a % of Avg Est Value	104%	105%	107%	106%	109%	111%	114%	115%	117%	117%	118%	121%	-

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



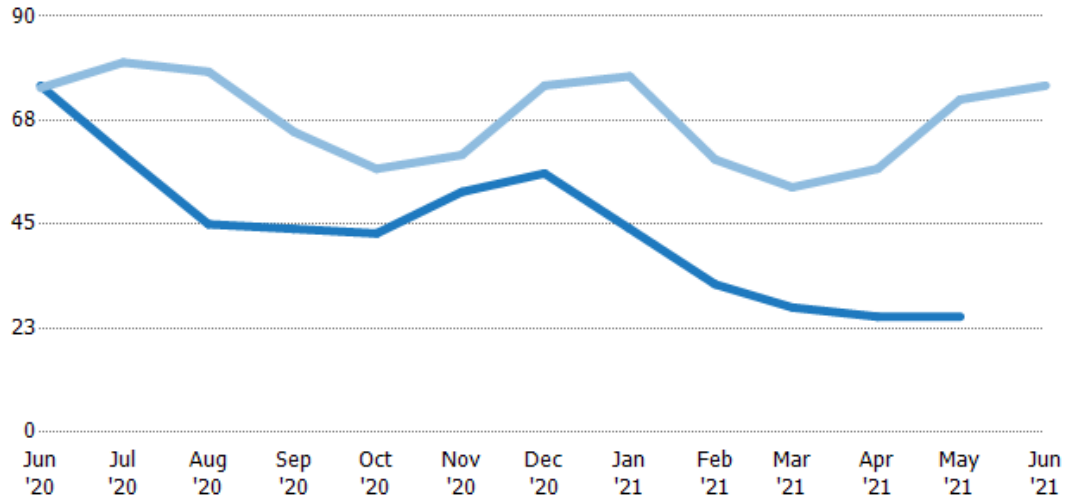
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$788K	\$780K	\$777K	\$771K	\$742K	\$773K	\$777K	\$794K	\$807K	\$819K	\$797K	\$788K	-
Median Listing Price	\$750K	\$765K	\$785K	\$785K	\$750K	\$799K	\$805K	\$825K	\$849K	\$850K	\$849K	\$850K	-
Med Listing Price as a % of Med Est Value	95%	98%	101%	102%	101%	103%	104%	104%	105%	104%	107%	108%	-

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



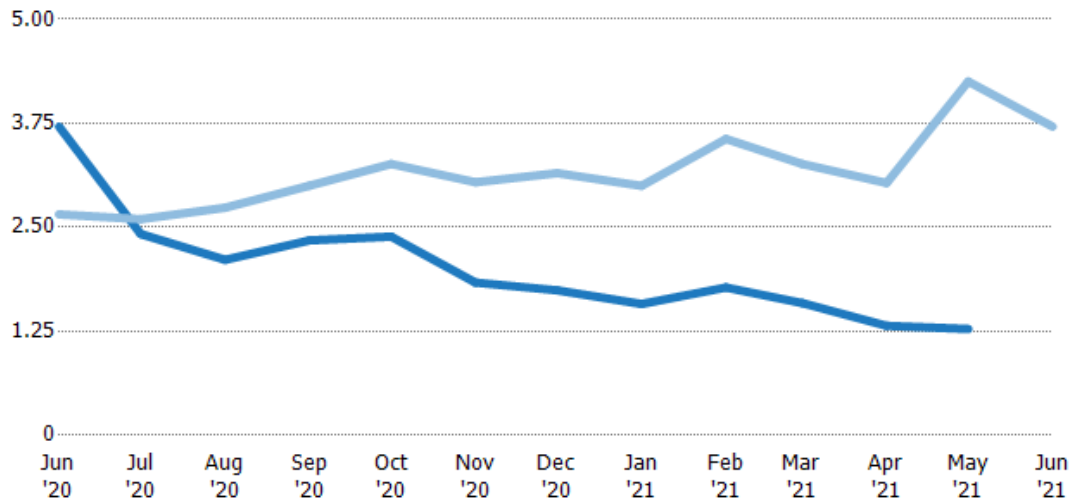
Current Year	75	60	45	44	43	52	56	44	32	27	25	25	-
Prior Year	74.5	80	78	65	57	60	75	77	59	53	57	72	75
Percent Change from Prior Year	1%	-25%	-42%	-32%	-25%	-13%	-25%	-43%	-46%	-49%	-56%	-65%	-100%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Current Year	3.71	2.42	2.11	2.34	2.39	1.84	1.74	1.58	1.78	1.59	1.32	1.28	-
Prior Year	2.66	2.6	2.74	3	3.26	3.04	3.15	3	3.56	3.26	3.03	4.25	3.71
Percent Change from Prior Year	40%	-7%	-23%	-22%	-27%	-40%	-45%	-47%	-50%	-51%	-57%	-70%	-100%

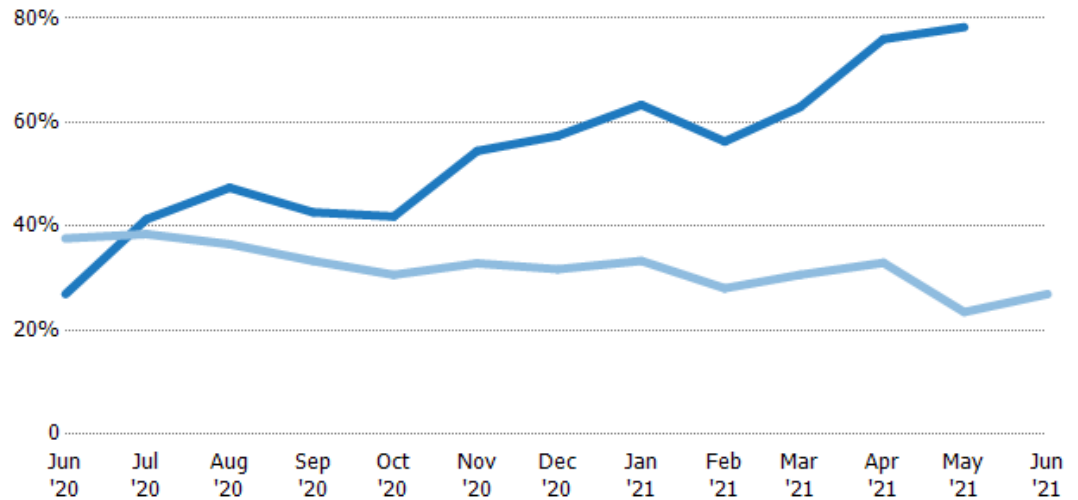


## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



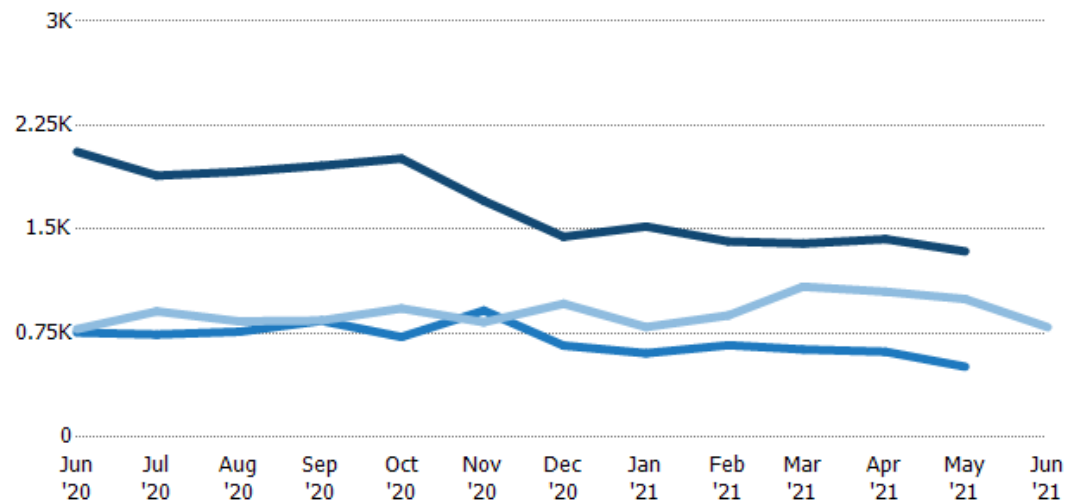
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	27%	41%	47%	43%	42%	54%	57%	63%	56%	63%	76%	78%	-
Prior Year	38%	38%	37%	33%	31%	33%	32%	33%	28%	31%	33%	24%	27%
Change from Prior Year	11%	-3%	-11%	-9%	-11%	-22%	-26%	-30%	-28%	-32%	-43%	-55%	27%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	2.06K	1.89K	1.92K	1.96K	2.01K	1.71K	1.45K	1.52K	1.41K	1.4K	1.43K	1.34K	-
Pending	755	741	761	840	723	914	661	606	664	633	617	509	-
Sold	780	908	836	842	929	830	963	795	879	1.09K	1.05K	997	794

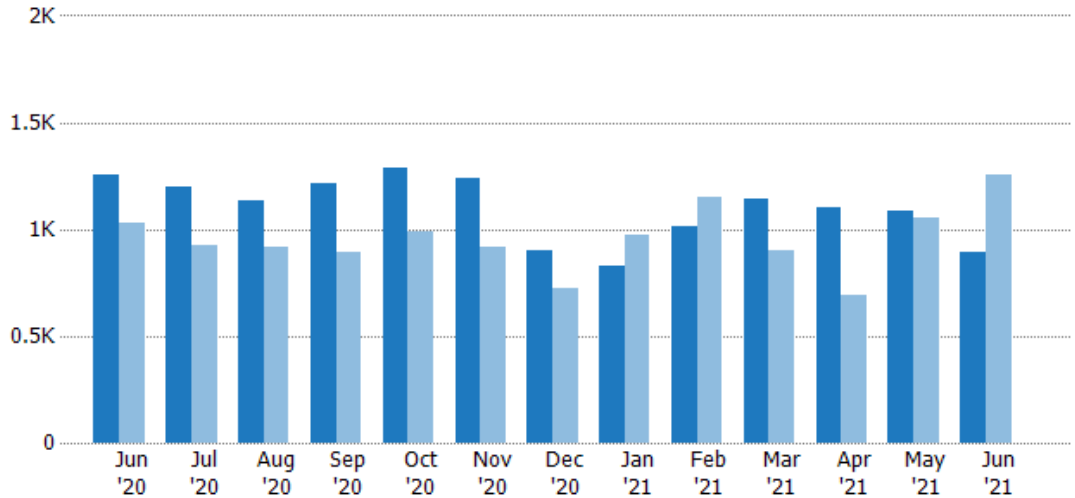
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jun '21	891	-29.1%
Jun '20	1.26K	21.8%
Jun '19	1.03K	-23.4%



Current Year	1.26K	1.2K	1.13K	1.22K	1.29K	1.24K	904	828	1.02K	1.14K	1.1K	1.08K	891
Prior Year	1.03K	925	913	890	986	914	725	976	1.15K	904	690	1.05K	1.26K
Percent Change from Prior Year	22%	29%	24%	37%	30%	36%	25%	-15%	-12%	26%	60%	3%	-29%

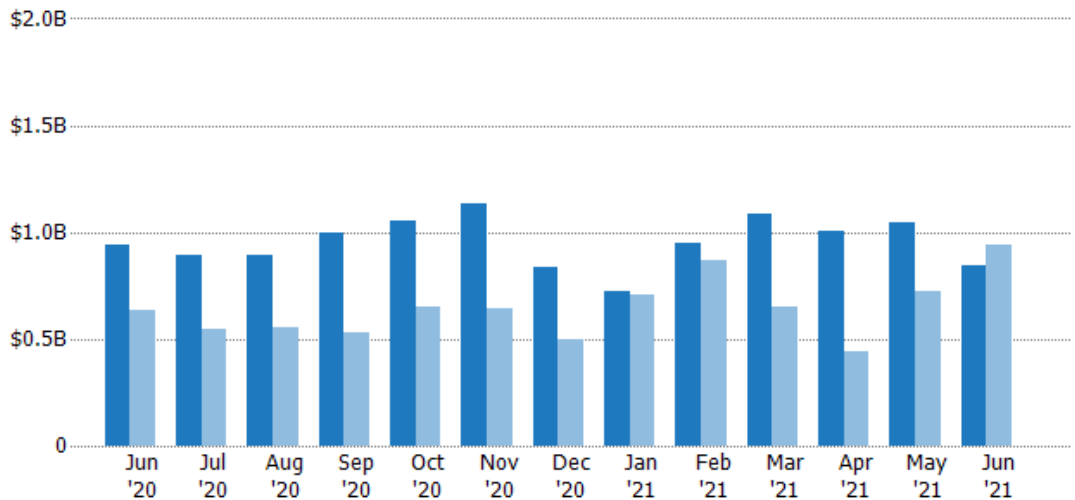
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jun '21	\$846M	-10.1%
Jun '20	\$941M	47.4%
Jun '19	\$639M	-27.5%



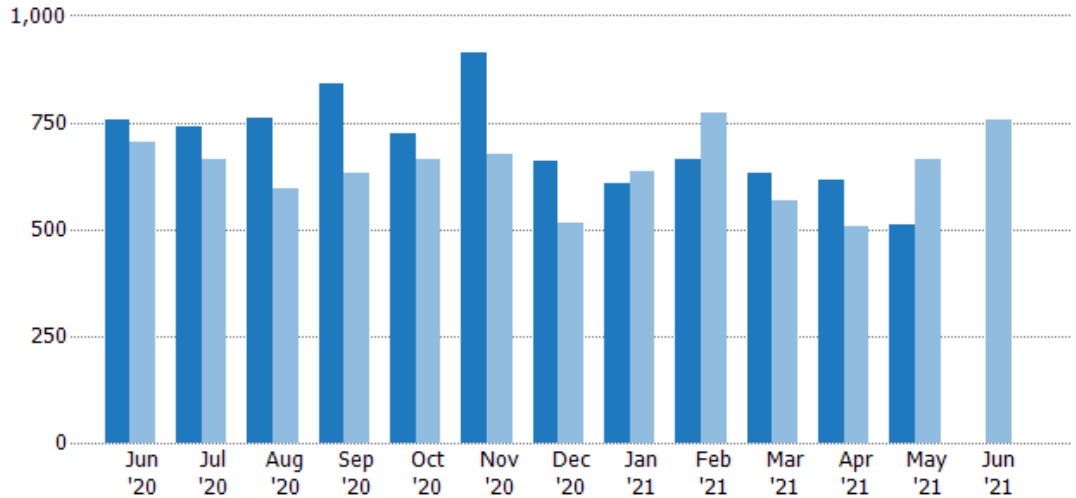
Current Year	\$941M	\$894M	\$894M	\$1B	\$1.06B	\$1.13B	\$839M	\$720M	\$946M	\$1.08B	\$1.01B	\$1.05B	\$846M
Prior Year	\$639M	\$548M	\$556M	\$532M	\$648M	\$645M	\$496M	\$704M	\$869M	\$648M	\$440M	\$720M	\$941M
Percent Change from Prior Year	47%	63%	61%	88%	63%	76%	69%	2%	9%	67%	129%	45%	-10%

## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



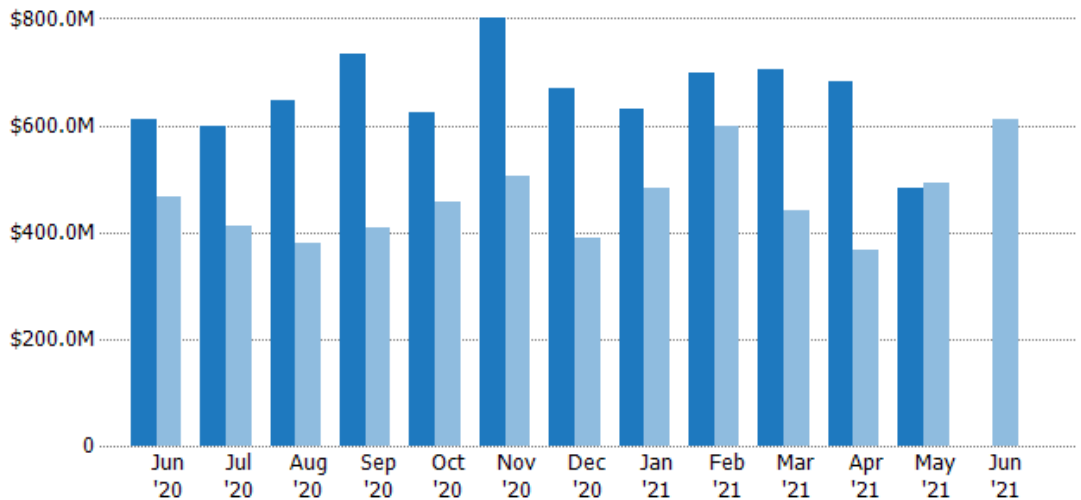
Current Year	755	741	761	840	723	914	661	606	664	633	617	509	-
Prior Year	704	665	597	632	664	677	514	637	774	568	508	664	755
Percent Change from Prior Year	7%	11%	27%	33%	9%	35%	29%	-5%	-14%	11%	21%	-23%	-100%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



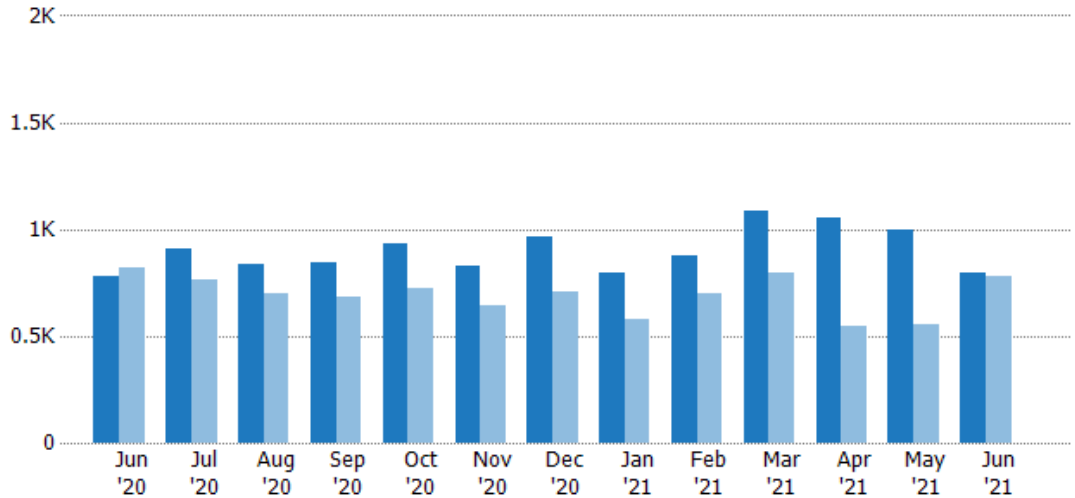
Current Year	\$611M	\$599M	\$647M	\$733M	\$625M	\$800M	\$670M	\$630M	\$699M	\$705M	\$683M	\$482M	-
Prior Year	\$466M	\$413M	\$380M	\$409M	\$456M	\$505M	\$388M	\$484M	\$599M	\$440M	\$367M	\$493M	\$611M
Percent Change from Prior Year	31%	45%	70%	79%	37%	58%	73%	30%	17%	60%	86%	-2%	-100%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



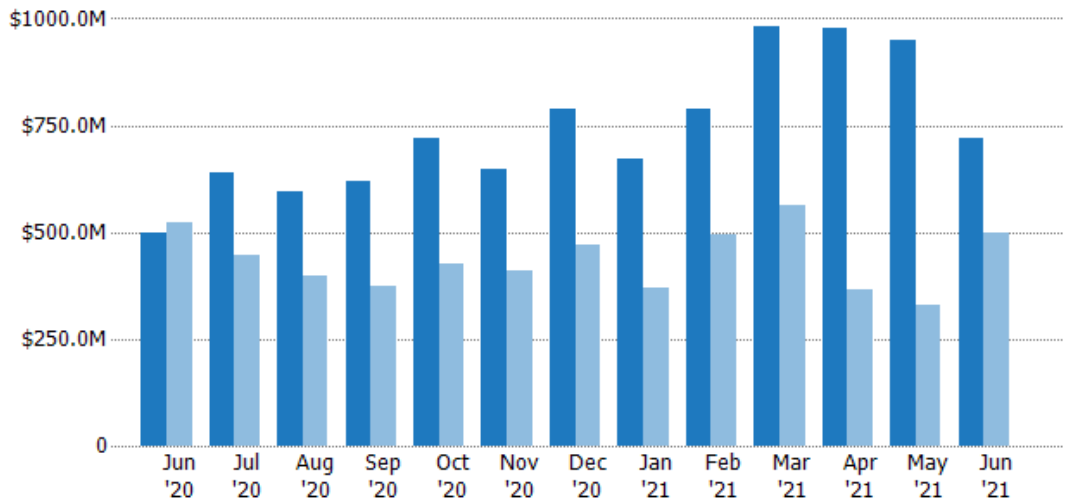
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	780	908	836	842	929	830	963	795	879	1.09K	1.05K	997	794
Prior Year	820	763	701	679	720	640	708	577	700	799	544	555	780
Percent Change from Prior Year	-5%	19%	19%	24%	29%	30%	36%	38%	26%	36%	93%	80%	2%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



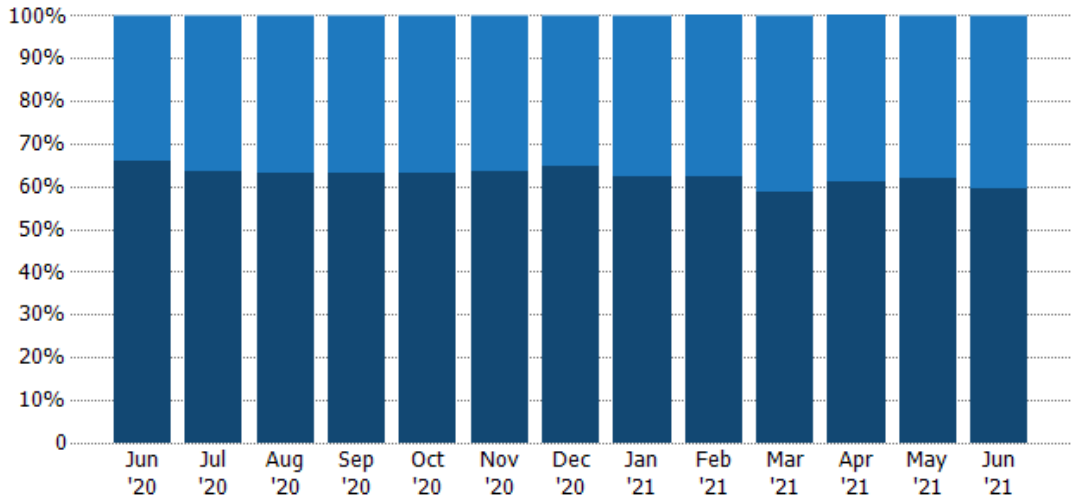
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$500M	\$638M	\$595M	\$618M	\$722M	\$646M	\$787M	\$672M	\$788M	\$981M	\$976M	\$947M	\$719M
Prior Year	\$521M	\$448M	\$399M	\$374M	\$424M	\$409M	\$471M	\$371M	\$495M	\$562M	\$364M	\$330M	\$500M
Percent Change from Prior Year	-4%	42%	49%	65%	70%	58%	67%	81%	59%	75%	168%	187%	44%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



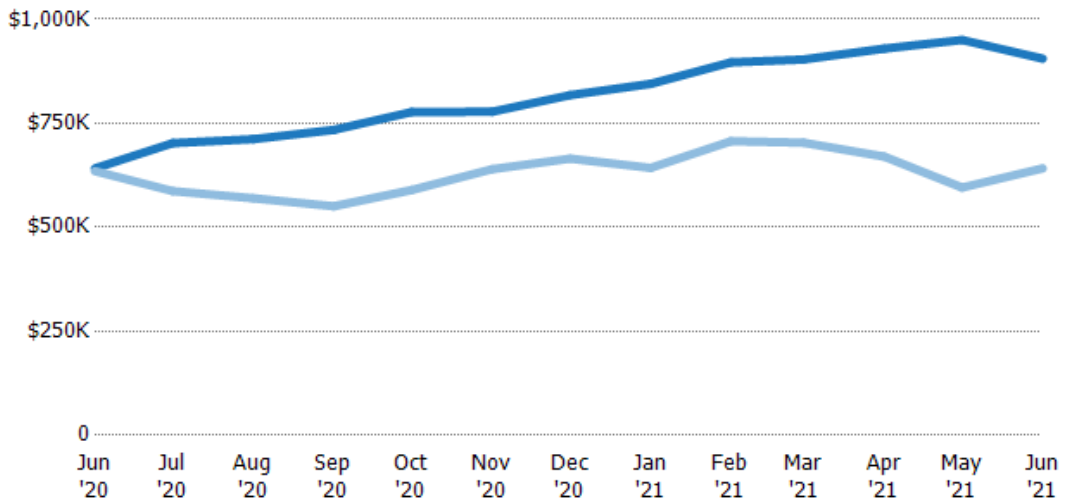
Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Mobile/Manufactured	0%	0%	0%	0%	0%	0%	0%	0%	-	0%	-	0%	0%
Condo/Townhouse	34%	36%	37%	37%	36%	36%	35%	37%	38%	41%	39%	38%	40%
Single Family Residence	66%	64%	63%	63%	63%	64%	65%	62%	62%	59%	61%	62%	59%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Jun '21	\$905K	41.1%
Jun '20	\$642K	1%
Jun '19	\$635K	-4.3%

Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$642K	\$702K	\$712K	\$734K	\$777K	\$778K	\$818K	\$845K	\$896K	\$904K	\$929K	\$950K	\$905K
Prior Year	\$635K	\$587K	\$570K	\$551K	\$590K	\$640K	\$665K	\$643K	\$707K	\$703K	\$670K	\$595K	\$642K
Percent Change from Prior Year	1%	20%	25%	33%	32%	22%	23%	31%	27%	28%	39%	60%	41%

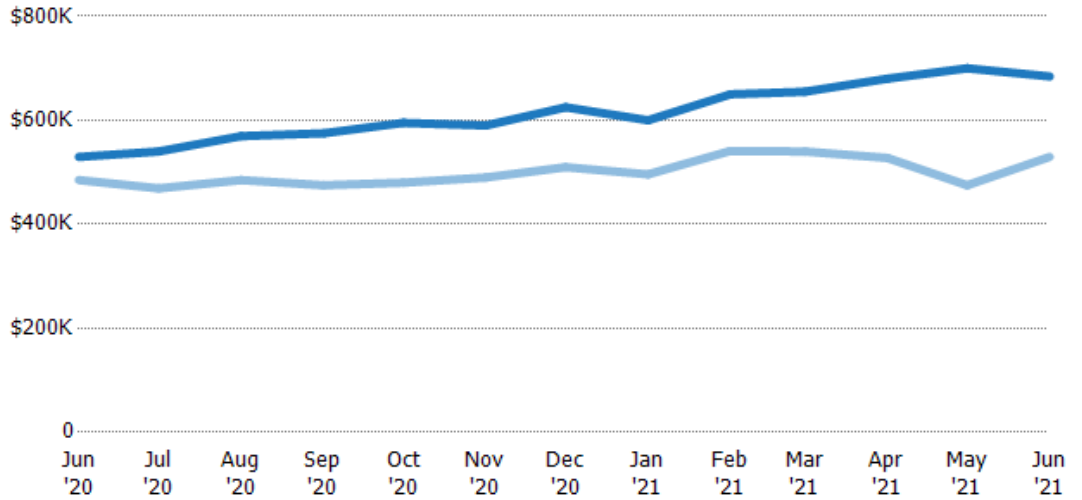
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jun '21	\$684K	29.2%
Jun '20	\$530K	9.2%
Jun '19	\$485K	-2.1%



Current Year	\$530K	\$540K	\$570K	\$575K	\$595K	\$590K	\$625K	\$600K	\$650K	\$655K	\$680K	\$700K	\$684K
Prior Year	\$485K	\$469K	\$485K	\$475K	\$480K	\$490K	\$510K	\$496K	\$541K	\$540K	\$528K	\$475K	\$530K
Percent Change from Prior Year	9%	15%	17%	21%	24%	20%	23%	21%	20%	21%	29%	47%	29%

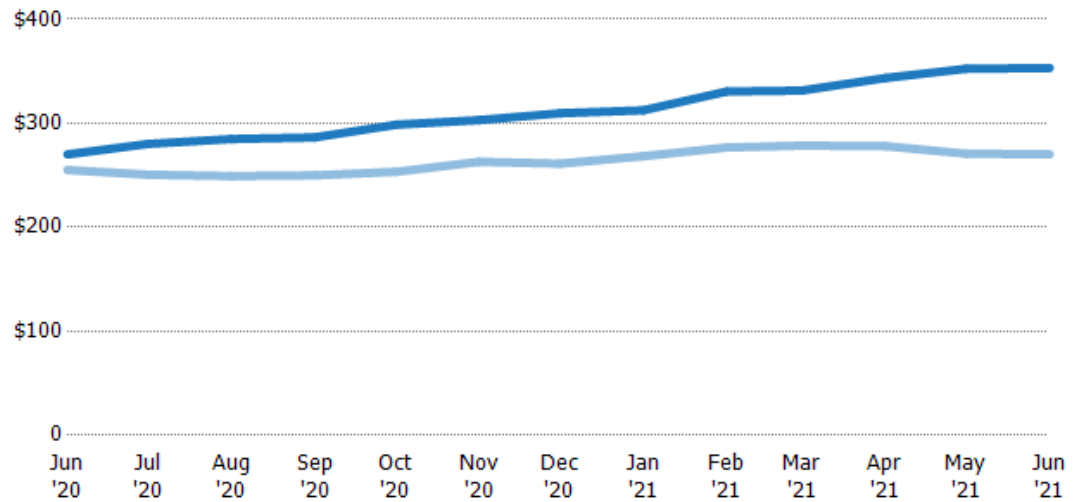
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Jun '21	\$353	30.7%
Jun '20	\$270	5.9%
Jun '19	\$255	-4.5%



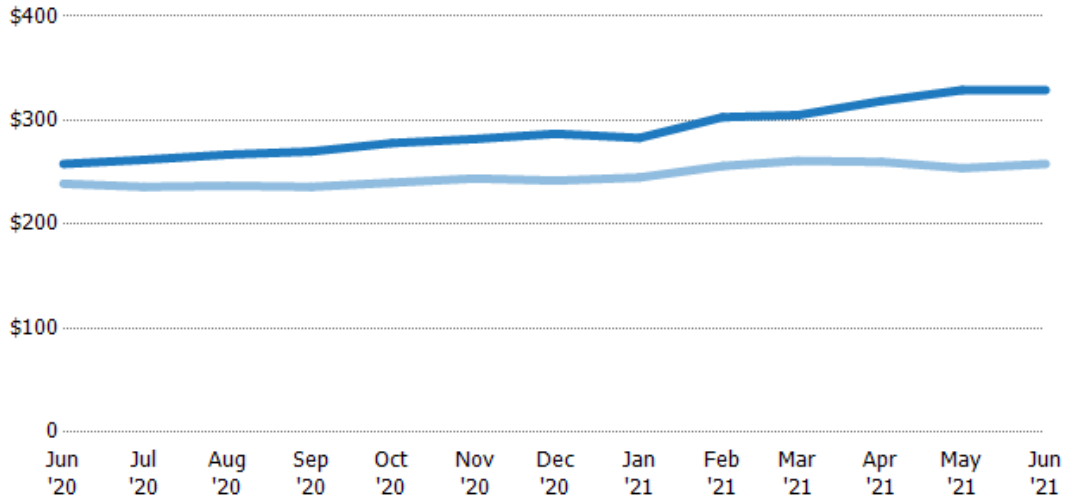
Current Year	\$270	\$280	\$285	\$286	\$299	\$303	\$310	\$312	\$331	\$332	\$344	\$352	\$353
Prior Year	\$255	\$251	\$249	\$250	\$253	\$263	\$261	\$268	\$277	\$279	\$278	\$271	\$270
Percent Change from Prior Year	6%	12%	14%	15%	18%	15%	19%	16%	19%	19%	24%	30%	31%

## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



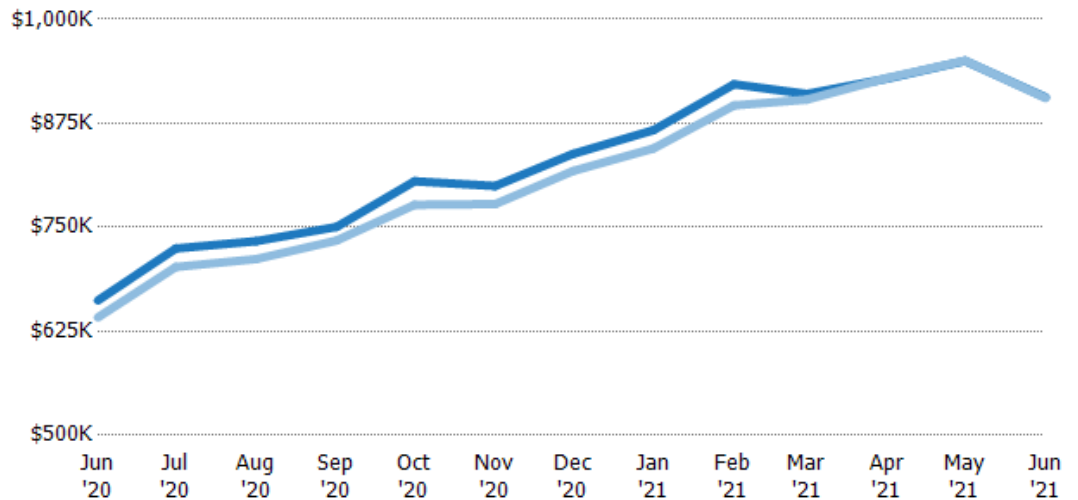
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$258	\$262	\$267	\$270	\$278	\$282	\$287	\$283	\$303	\$305	\$319	\$329	\$329
Prior Year	\$239	\$236	\$237	\$236	\$240	\$244	\$242	\$245	\$256	\$261	\$260	\$254	\$258
Percent Change from Prior Year	8%	11%	13%	14%	16%	16%	19%	16%	18%	17%	23%	30%	28%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



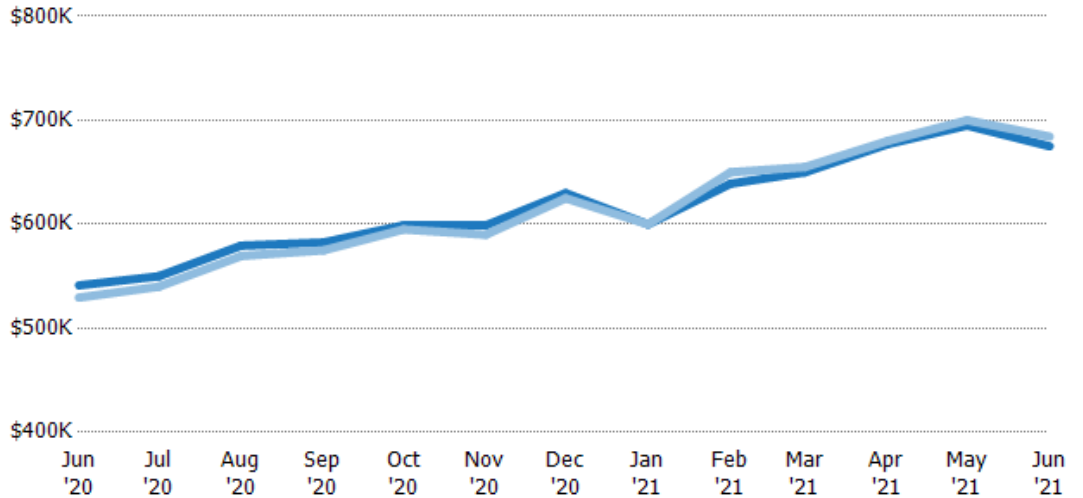
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$662K	\$724K	\$733K	\$751K	\$805K	\$800K	\$838K	\$867K	\$922K	\$910K	\$929K	\$950K	\$906K
Avg Sales Price	\$642K	\$702K	\$712K	\$734K	\$777K	\$778K	\$818K	\$845K	\$896K	\$904K	\$929K	\$950K	\$905K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	98%	96%	97%	98%	97%	97%	99%	100%	100%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

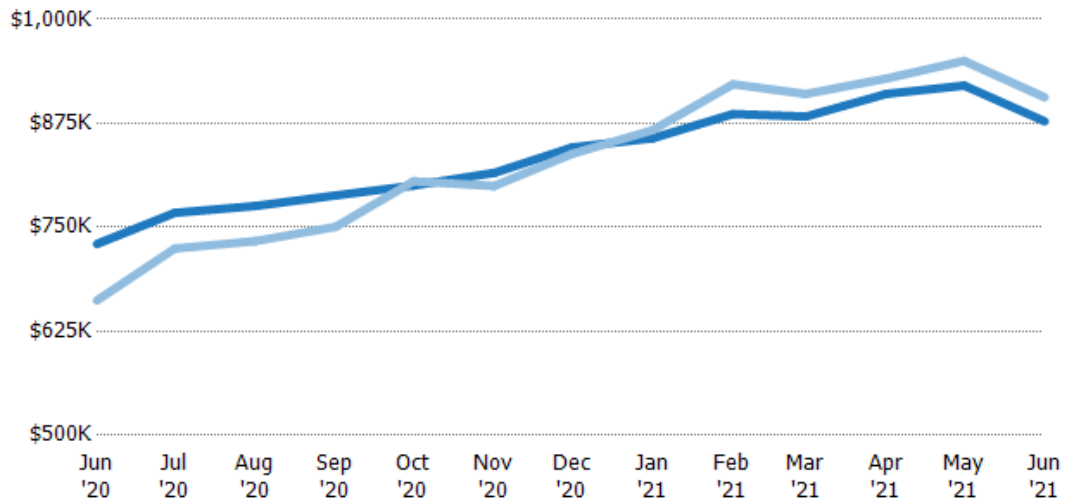


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



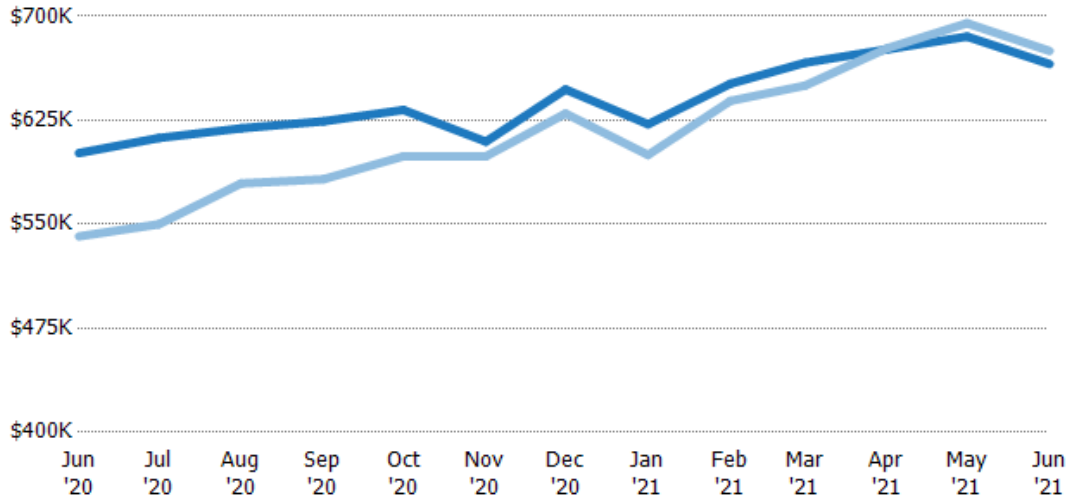


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



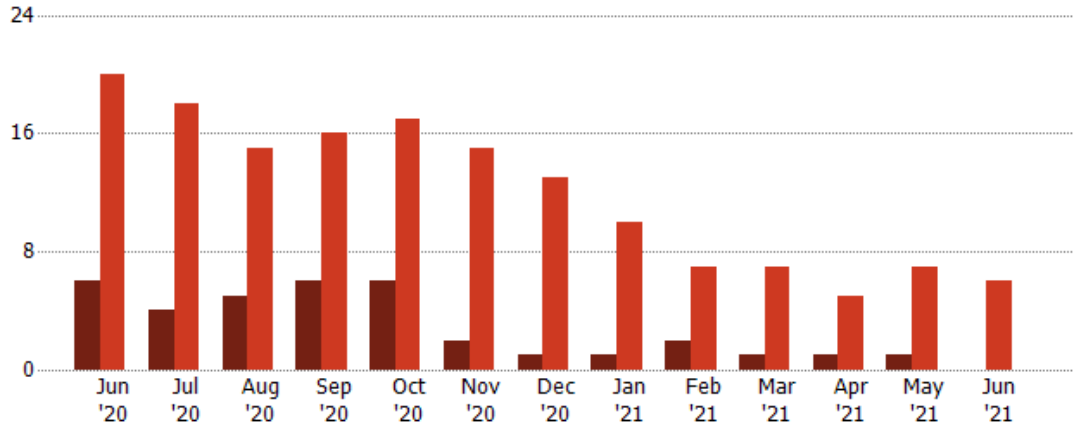
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$601K	\$612K	\$619K	\$624K	\$632K	\$610K	\$647K	\$622K	\$651K	\$666K	\$676K	\$685K	\$666K
Median Sales Price	\$541K	\$550K	\$579K	\$582K	\$599K	\$599K	\$630K	\$600K	\$639K	\$650K	\$677K	\$695K	\$675K
Med Sales Price as a % of Med Est Value	90%	90%	94%	93%	95%	98%	97%	96%	98%	98%	100%	101%	101%

## Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



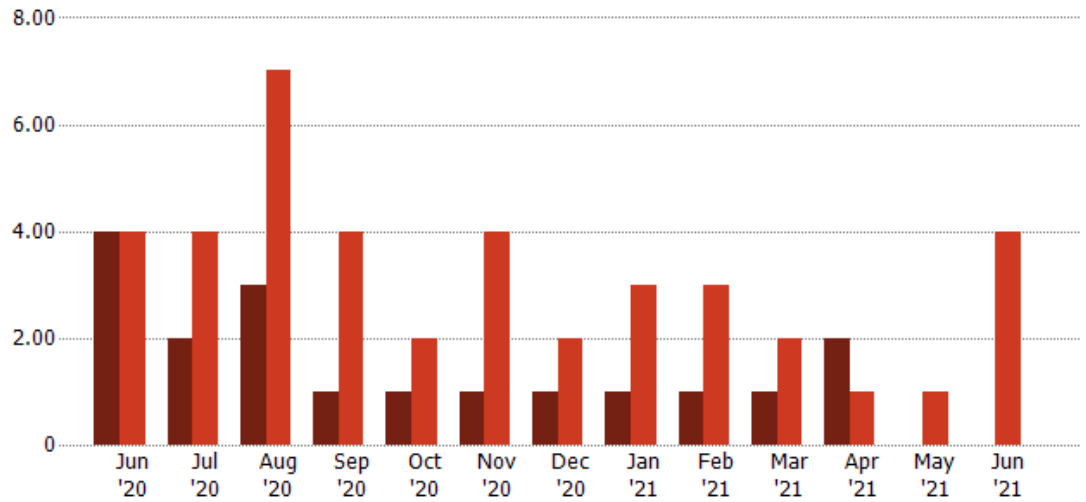
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	6	4	5	6	6	2	1	1	2	1	1	1	-
Prior Year	20	18	15	16	17	15	13	10	7	7	5	7	6
Percent Change from Prior Year	-70%	-78%	-67%	-63%	-65%	-87%	-92%	-90%	-71%	-86%	-80%	-86%	-100%

## Distressed Sales

The count of distressed residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Current Year	4	2	3	1	1	1	1	1	1	1	2	-	-
Prior Year	4	4	7	4	2	4	2	3	3	2	1	1	4
Percent Change from Prior Year	0%	-50%	-57%	-75%	-50%	-75%	-50%	-67%	-67%	-50%	100%	-100%	-100%

## Sales Activity by ZIP

Jun 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250			49	\$35,885,200	\$732,351	\$579,000	\$356	\$333	29
85251			122	\$69,016,545	\$565,709	\$472,500	\$352	\$321	33
85254			99	\$73,428,500	\$741,702	\$690,000	\$350	\$323	25
85255			152	\$199,995,030	\$1,315,757	\$893,000	\$387	\$350	29
85257			61	\$28,586,359	\$468,629	\$506,000	\$299	\$296	16
85258			86	\$59,275,199	\$689,247	\$652,500	\$347	\$332	24
85259			58	\$54,584,291	\$941,108	\$757,500	\$331	\$329	25
85260			77	\$62,190,823	\$807,673	\$565,000	\$344	\$332	24
85262			60	\$100,670,490	\$1,677,842	\$1,450,000	\$389	\$374	41
85266			30	\$35,251,000	\$1,175,033	\$900,500	\$377	\$360	29