

2021

FOUNTAIN HILLS

MARKET REPORT

June 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	94	76	+23.7%	634	537	+18.1%
New Listing Volume	\$67,596,996	\$42,535,110	+58.9%	\$454,022,375	\$334,368,020	+35.8%
Active Listing Count	–	211	–	N/A	N/A	
Active Listing Volume	–	\$181,496,923	–	N/A	N/A	
Average Listing Price	–	\$860,175	–	\$926,164	\$904,159	+2.4%
Median Listing Price	–	\$619,900	–	\$642,384	\$666,992	-3.7%
Average Listing Price per Sq Ft	–	\$257	–	\$299	\$256	+16.7%
Median Listing Price per Sq Ft	–	\$237	–	\$276	\$236	+16.6%
Median Days in RPR	–	78	–	24.75	72.57	-65.9%
Months of Inventory	–	4.1	-100%	1.7	2.9	-39.9%
Absorption Rate	–	24.17%	–	57.33%	34.44%	+22.9%
Sales Activity Charts Metrics						
New Pending Sales Count	80	108	-25.9%	631	624	+1.1%
New Pending Sales Volume	\$55,829,068	\$75,077,234	-25.6%	\$440,118,771	\$365,900,007	+20.3%
Pending Sales Count	–	68	–	N/A	N/A	
Pending Sales Volume	–	\$51,458,726	–	N/A	N/A	
Closed Sales Count	69	72	-4.2%	586	438	+33.8%
Closed Sales Volume	\$47,436,520	\$41,373,400	+14.7%	\$416,098,152	\$240,547,872	+73%
Average Sales Price	\$687,486	\$574,631	+19.6%	\$710,065	\$549,196	+29.3%
Median Sales Price	\$600,000	\$448,750	+33.7%	\$550,025	\$429,176	+28.2%
Average Sales Price per Sq Ft	\$280	\$224	+25.3%	\$274	\$228	+20.4%
Median Sales Price per Sq Ft	\$266	\$212	+25.5%	\$261	\$218	+19.8%
Distressed Charts Metrics						
Distressed Listing Count	–	1	–	N/A	N/A	

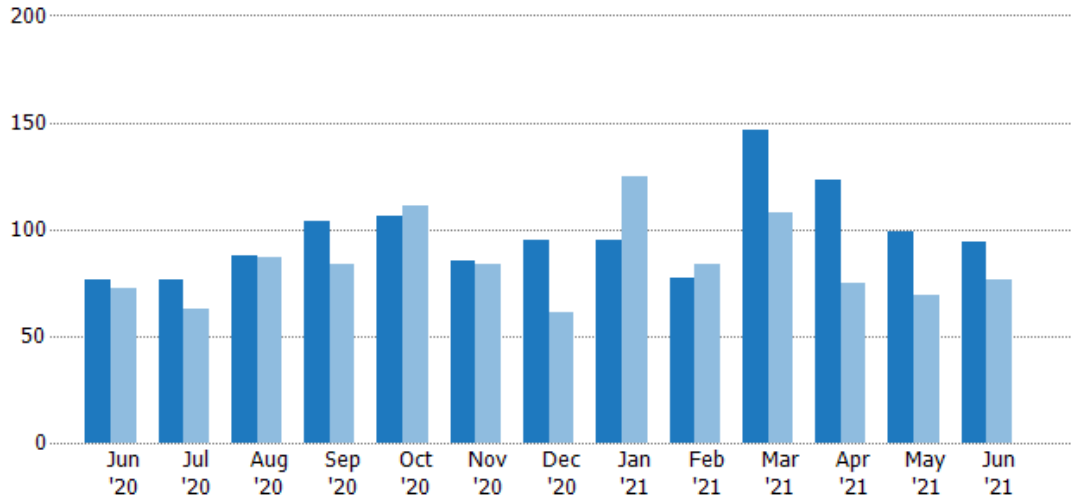
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jun '21	94	23.7%
Jun '20	76	5.6%
Jun '19	72	-11.1%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	76	76	88	104	106	85	95	95	77	146	123	99	94
Prior Year	72	63	87	84	111	84	61	125	84	108	75	69	76
Percent Change from Prior Year	6%	21%	1%	24%	-5%	1%	56%	-24%	-8%	35%	64%	43%	24%

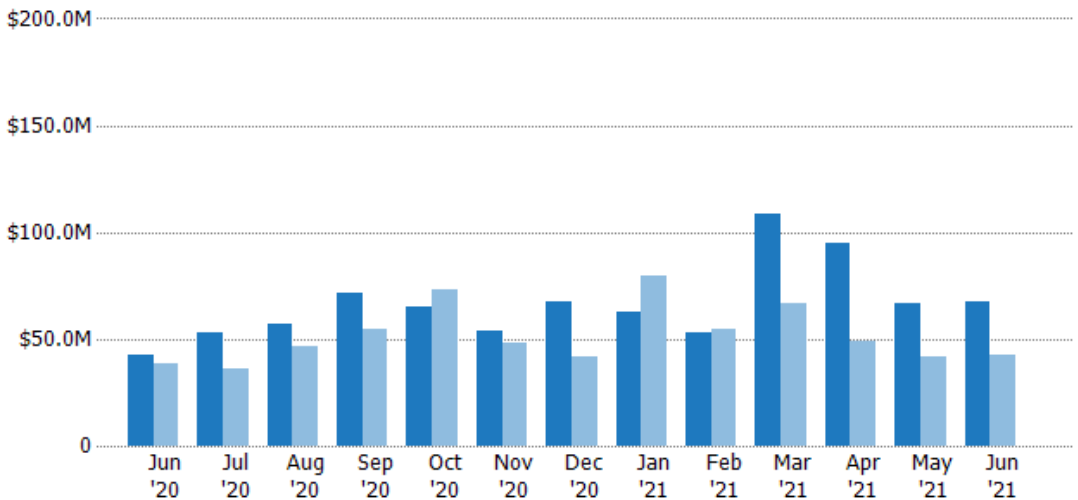
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jun '21	\$67.6M	58.9%
Jun '20	\$42.5M	10.8%
Jun '19	\$38.4M	-20.4%



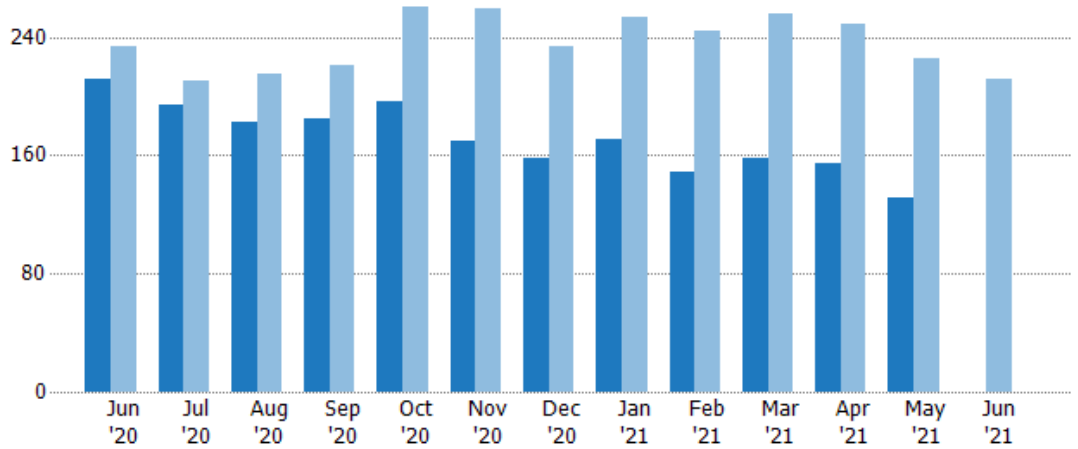
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$42.5M	\$53.1M	\$56.9M	\$71.8M	\$64.9M	\$53.6M	\$67.4M	\$62.6M	\$53.1M	\$109M	\$95.1M	\$66.7M	\$67.6M
Prior Year	\$38.4M	\$35.8M	\$46.6M	\$54.3M	\$73.2M	\$48.5M	\$41.5M	\$80M	\$54.3M	\$66.3M	\$49.2M	\$42.1M	\$42.5M
Percent Change from Prior Year	11%	48%	22%	32%	-11%	10%	63%	-22%	-2%	64%	93%	59%	59%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



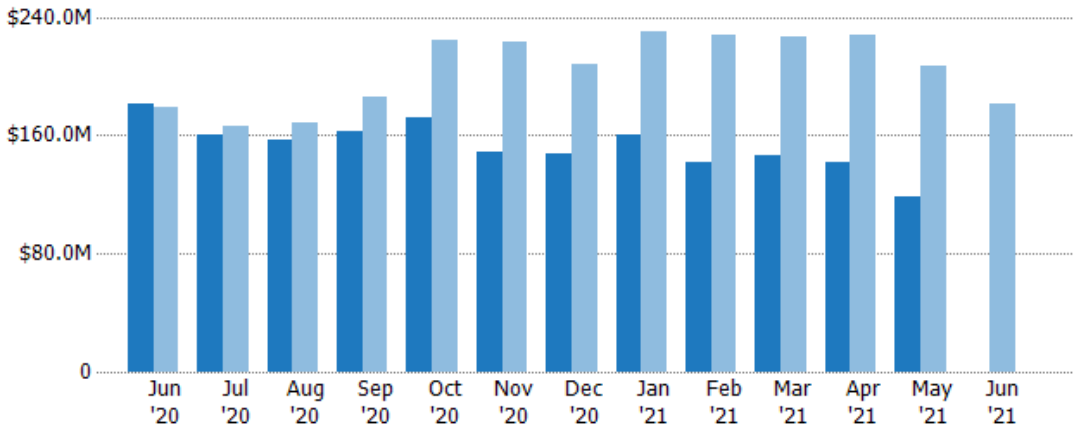
Current Year	211	194	182	185	196	170	158	171	149	158	155	131	-
Prior Year	234	210	215	221	261	259	234	254	244	256	249	226	211
Percent Change from Prior Year	-10%	-8%	-15%	-16%	-25%	-34%	-32%	-33%	-39%	-38%	-38%	-42%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



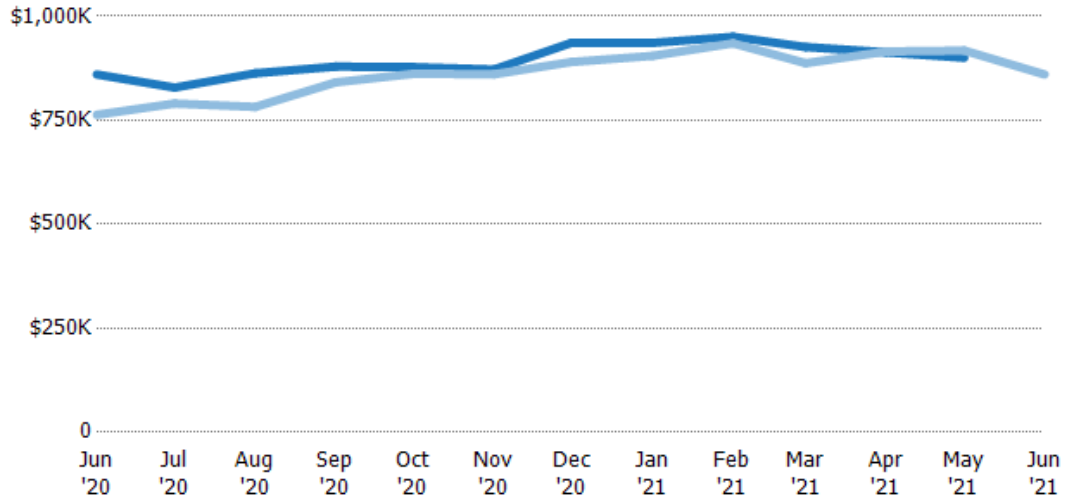
Current Year	\$181M	\$161M	\$157M	\$163M	\$172M	\$148M	\$148M	\$160M	\$142M	\$146M	\$142M	\$118M	-
Prior Year	\$179M	\$166M	\$168M	\$186M	\$225M	\$223M	\$208M	\$230M	\$228M	\$227M	\$228M	\$207M	\$181M
Percent Change from Prior Year	2%	-3%	-7%	-13%	-24%	-33%	-29%	-30%	-38%	-36%	-38%	-43%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



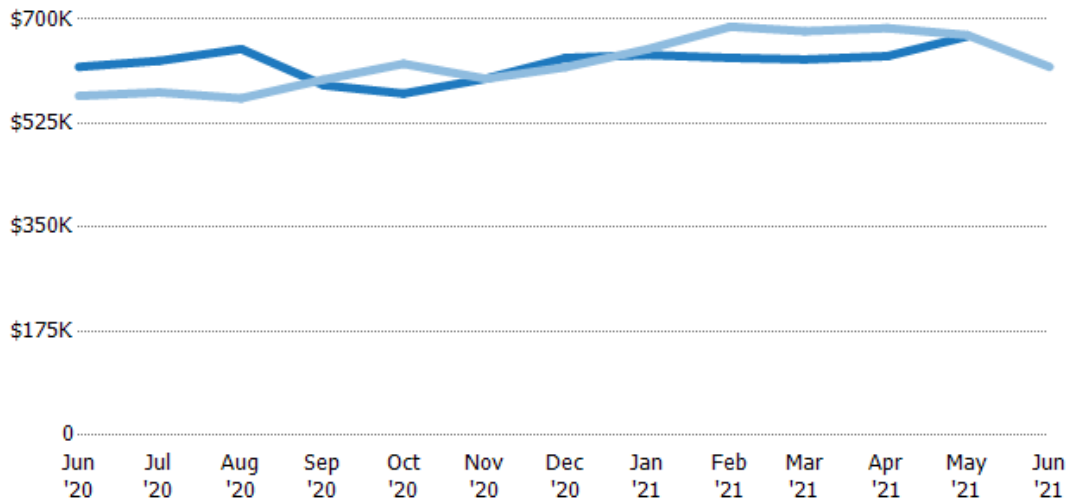
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$860K	\$829K	\$863K	\$879K	\$878K	\$872K	\$937K	\$936K	\$951K	\$926K	\$914K	\$900K	-
Prior Year	\$763K	\$790K	\$782K	\$841K	\$862K	\$861K	\$890K	\$905K	\$935K	\$887K	\$916K	\$918K	\$860K
Percent Change from Prior Year	13%	5%	10%	4%	2%	1%	5%	3%	2%	4%	0%	-2%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



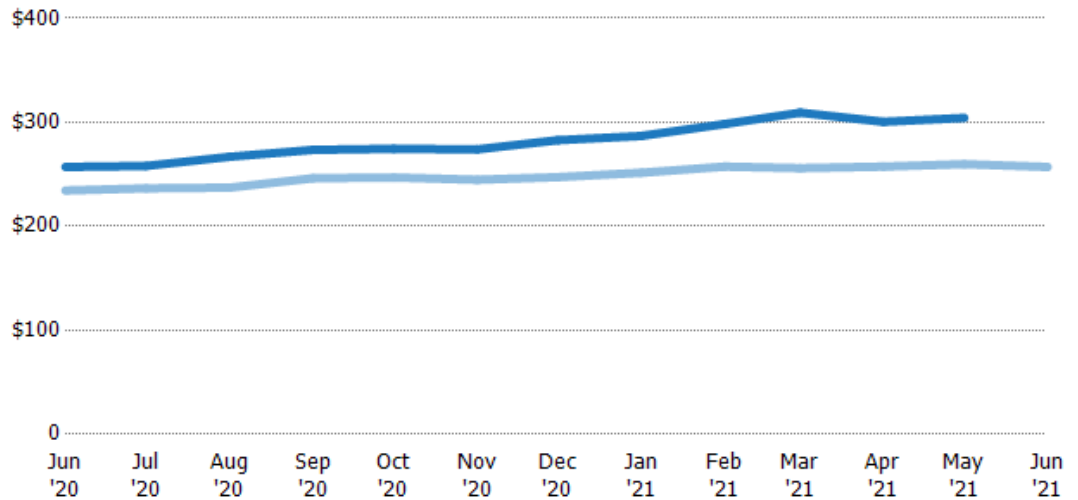
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$620K	\$630K	\$650K	\$589K	\$575K	\$600K	\$635K	\$640K	\$635K	\$632K	\$638K	\$671K	-
Prior Year	\$571K	\$577K	\$567K	\$599K	\$625K	\$600K	\$620K	\$650K	\$688K	\$680K	\$685K	\$673K	\$620K
Percent Change from Prior Year	9%	9%	15%	-2%	-8%	0%	2%	-2%	-8%	-7%	-7%	0%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



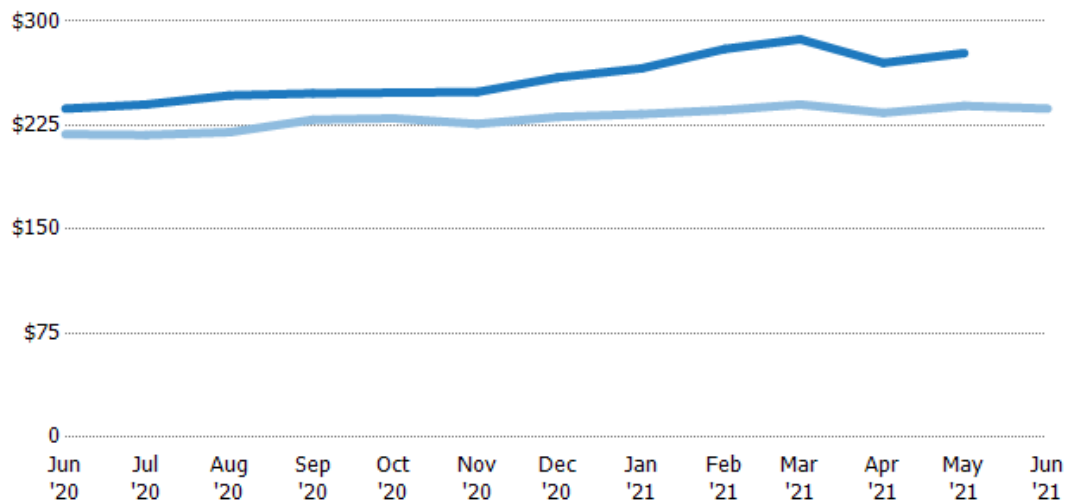
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$257	\$258	\$267	\$274	\$275	\$274	\$283	\$287	\$298	\$309	\$300	\$304	-
Prior Year	\$234	\$236	\$237	\$246	\$247	\$245	\$247	\$251	\$257	\$256	\$257	\$260	\$257
Percent Change from Prior Year	10%	9%	13%	11%	11%	12%	14%	14%	16%	21%	17%	17%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



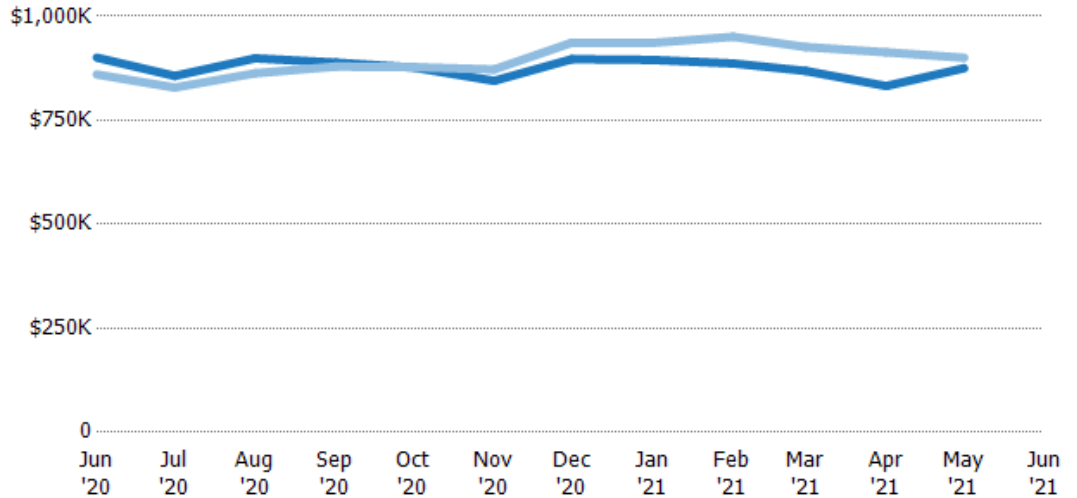
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$237	\$240	\$247	\$248	\$249	\$249	\$260	\$266	\$280	\$287	\$270	\$277	-
Prior Year	\$219	\$218	\$220	\$229	\$230	\$226	\$231	\$233	\$236	\$240	\$234	\$239	\$237
Percent Change from Prior Year	8%	10%	12%	8%	8%	10%	12%	14%	19%	20%	15%	16%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



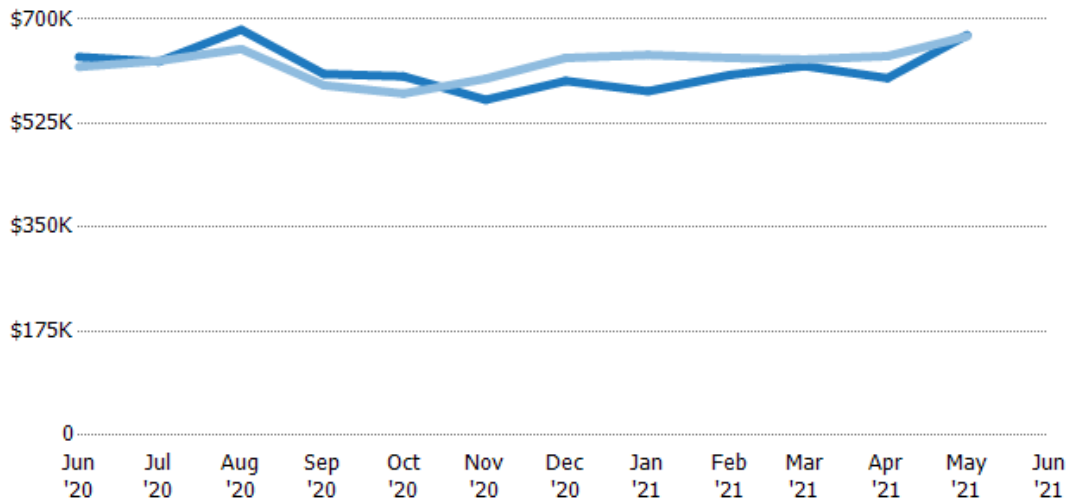
Avg Est Value	\$901K	\$857K	\$899K	\$889K	\$877K	\$845K	\$897K	\$895K	\$887K	\$869K	\$832K	\$875K	-
Avg Listing Price	\$860K	\$829K	\$863K	\$879K	\$878K	\$872K	\$937K	\$936K	\$951K	\$926K	\$914K	\$900K	-
Avg Listing Price as a % of Avg Est Value	96%	97%	96%	99%	100%	103%	104%	105%	107%	107%	110%	103%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



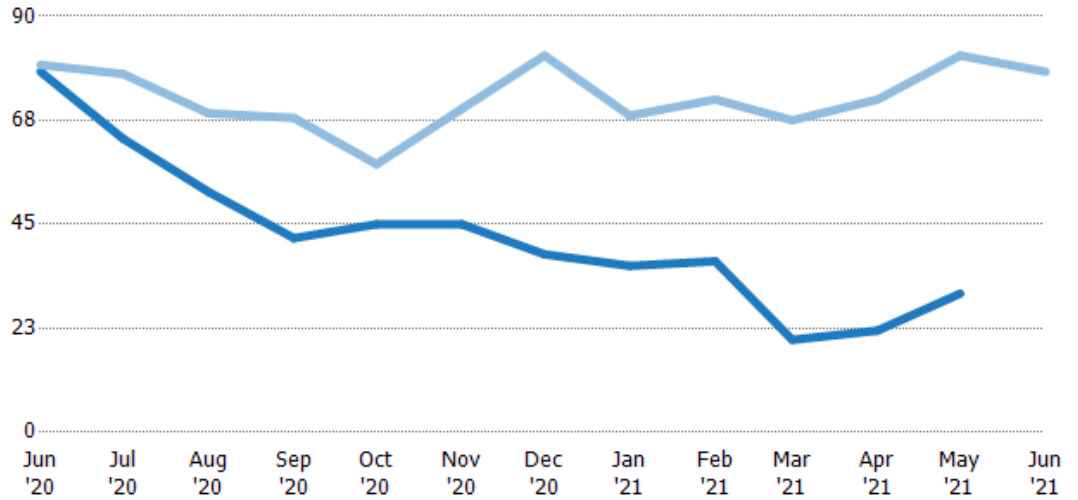
Median Est Value	\$637K	\$629K	\$682K	\$608K	\$604K	\$564K	\$596K	\$579K	\$606K	\$621K	\$601K	\$674K	-
Median Listing Price	\$620K	\$630K	\$650K	\$589K	\$575K	\$600K	\$635K	\$640K	\$635K	\$632K	\$638K	\$671K	-
Med Listing Price as a % of Med Est Value	97%	100%	95%	97%	95%	106%	106%	111%	105%	102%	106%	100%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



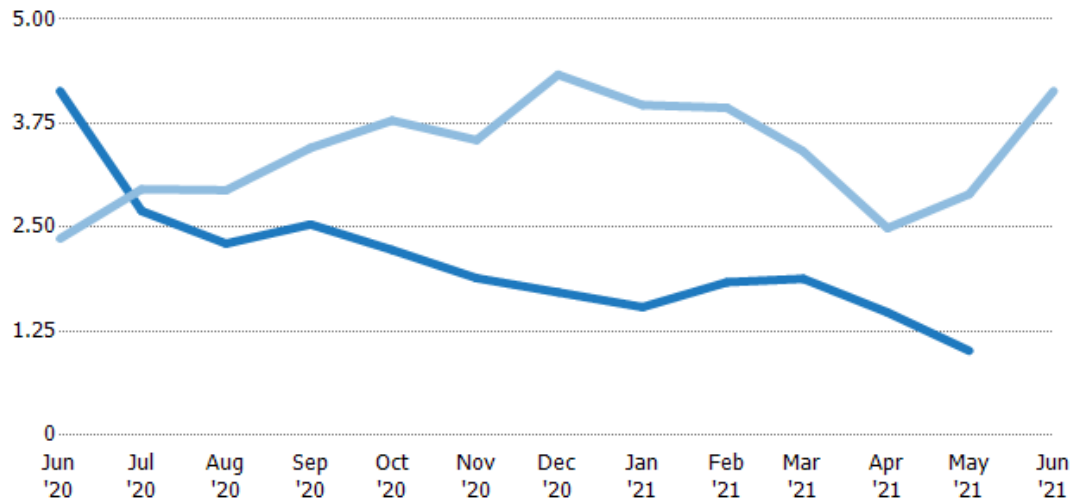
Current Year	78	63.5	52	42	45	45	38.5	36	37	20	22	30	-
Prior Year	79.5	77.5	69	68	58	70	81.5	68.5	72	67.5	72	81.5	78
Percent Change from Prior Year	-2%	-18%	-25%	-38%	-22%	-36%	-53%	-47%	-49%	-70%	-69%	-63%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



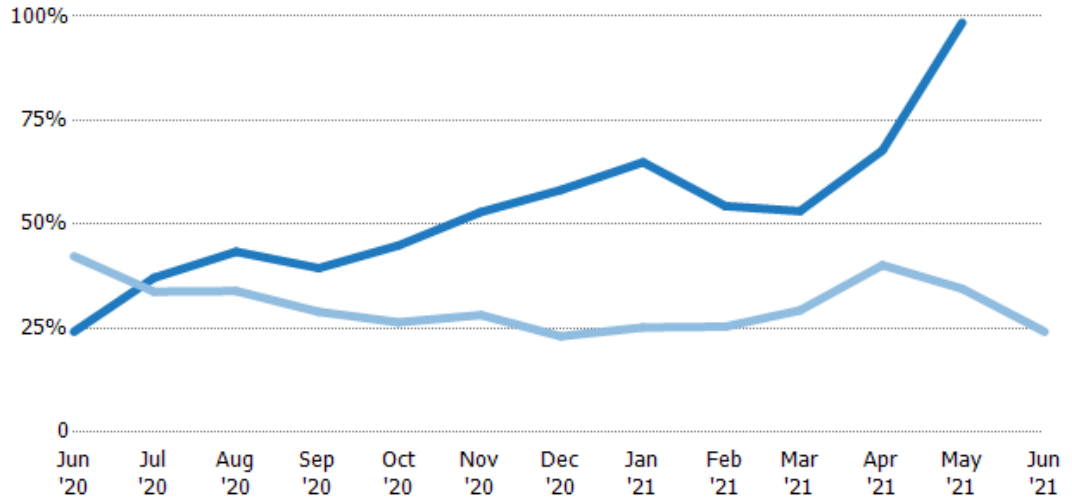
Current Year	4.14	2.69	2.3	2.53	2.23	1.89	1.72	1.54	1.84	1.88	1.48	1.02	-
Prior Year	2.36	2.96	2.95	3.45	3.78	3.55	4.33	3.97	3.94	3.41	2.49	2.9	4.14
Percent Change from Prior Year	75%	-9%	-22%	-27%	-41%	-47%	-60%	-61%	-53%	-45%	-41%	-65%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



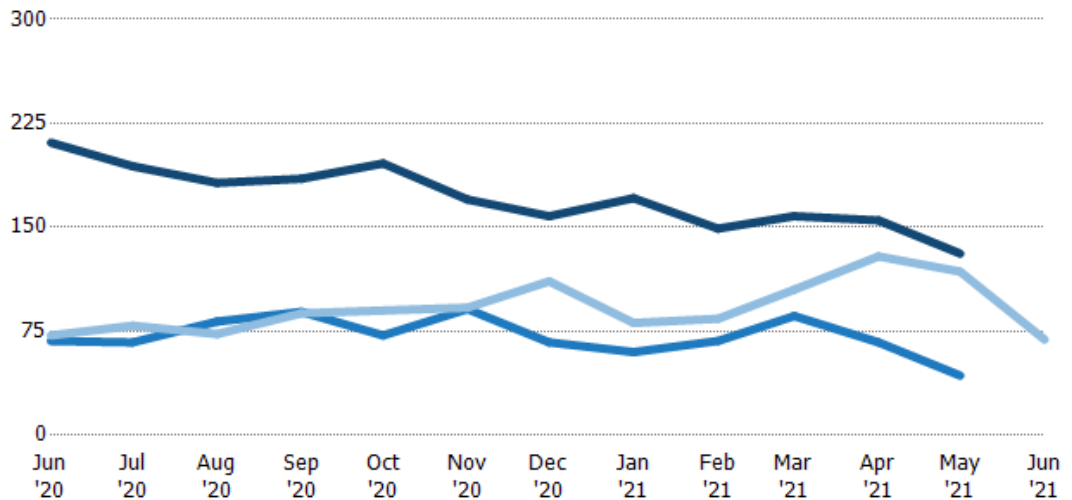
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	24%	37%	43%	39%	45%	53%	58%	65%	54%	53%	68%	98%	-
Prior Year	42%	34%	34%	29%	26%	28%	23%	25%	25%	29%	40%	35%	24%
Change from Prior Year	18%	-3%	-9%	-11%	-18%	-25%	-35%	-40%	-29%	-24%	-28%	-64%	24%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	211	194	182	185	196	170	158	171	149	158	155	131	-
Pending	68	67	82	89	72	91	67	60	68	86	67	43	-
Sold	72	79	73	88	90	92	111	81	84	105	129	118	69

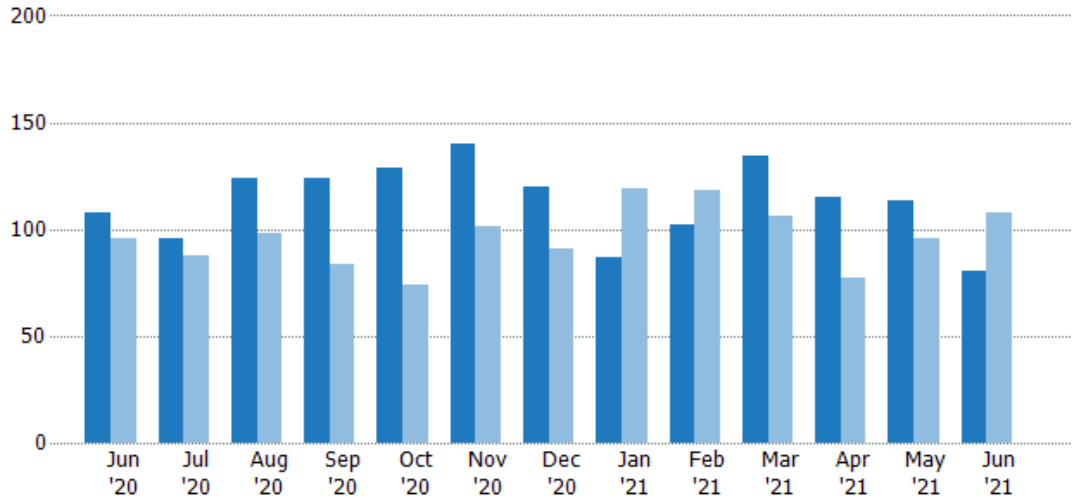
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jun '21	80	-25.9%
Jun '20	108	12.5%
Jun '19	96	-16.7%



Current Year	108	96	124	124	129	140	120	87	102	134	115	113	80
Prior Year	96	88	98	84	74	101	91	119	118	106	77	96	108
Percent Change from Prior Year	13%	9%	27%	48%	74%	39%	32%	-27%	-14%	26%	49%	18%	-26%

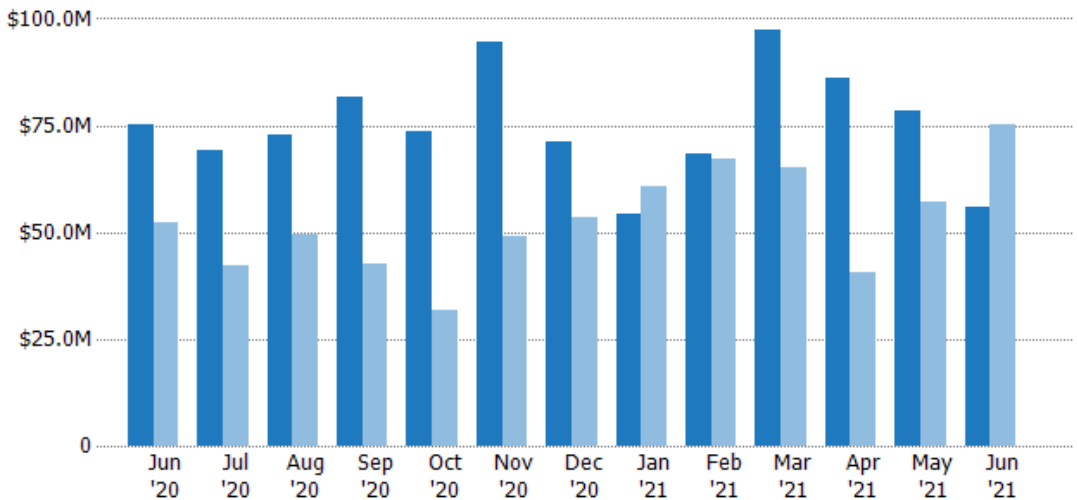
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jun '21	\$55.8M	-25.6%
Jun '20	\$75.1M	43.3%
Jun '19	\$52.4M	-33.2%



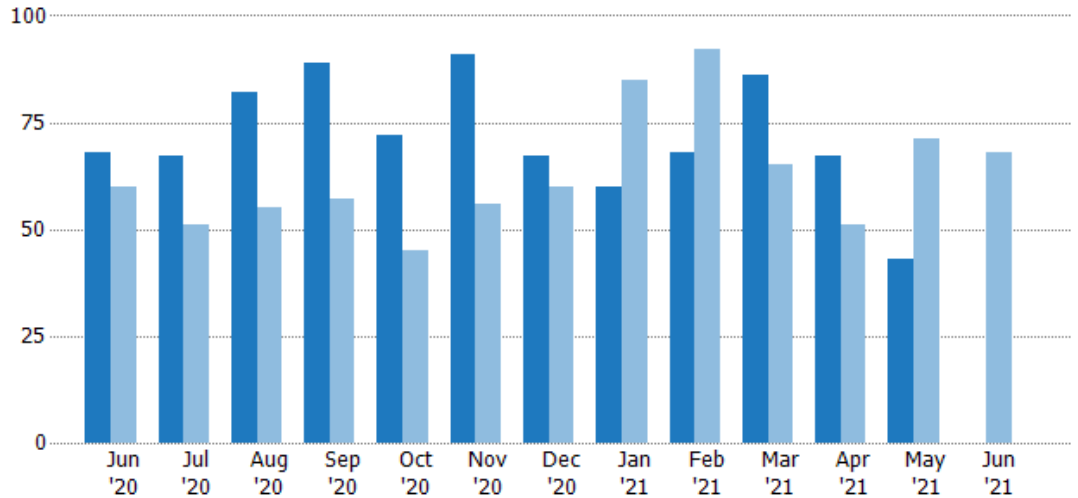
Current Year	\$75.1M	\$69.1M	\$72.8M	\$81.5M	\$73.4M	\$94.4M	\$71.3M	\$54.1M	\$68.4M	\$97.2M	\$86.1M	\$78.4M	\$55.8M
Prior Year	\$52.4M	\$42.3M	\$49.4M	\$42.7M	\$31.6M	\$49M	\$53.4M	\$60.8M	\$67.2M	\$65.2M	\$40.6M	\$57M	\$75.1M
Percent Change from Prior Year	43%	63%	47%	91%	132%	93%	34%	-11%	2%	49%	112%	37%	-26%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



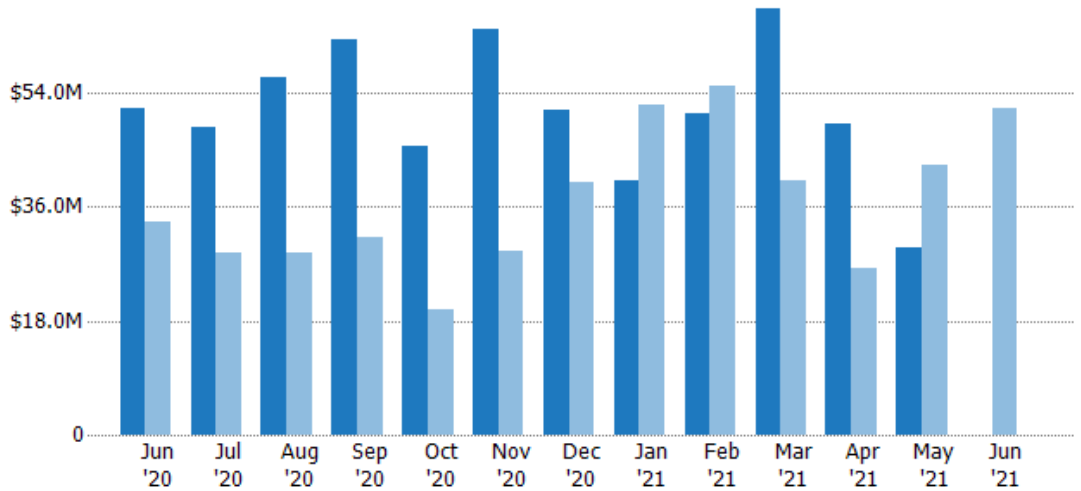
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	68	67	82	89	72	91	67	60	68	86	67	43	-
Prior Year	60	51	55	57	45	56	60	85	92	65	51	71	68
Percent Change from Prior Year	13%	31%	49%	56%	60%	63%	12%	-29%	-26%	32%	31%	-39%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$51.5M	\$48.4M	\$56.5M	\$62.5M	\$45.6M	\$64.2M	\$51.3M	\$40M	\$50.8M	\$67.4M	\$49.1M	\$29.6M	-
Prior Year	\$33.5M	\$28.8M	\$28.8M	\$31.1M	\$19.7M	\$29M	\$39.8M	\$52M	\$55M	\$40.1M	\$26.4M	\$42.6M	\$51.5M
Percent Change from Prior Year	53%	68%	96%	101%	132%	121%	29%	-23%	-7%	68%	86%	-31%	-100%

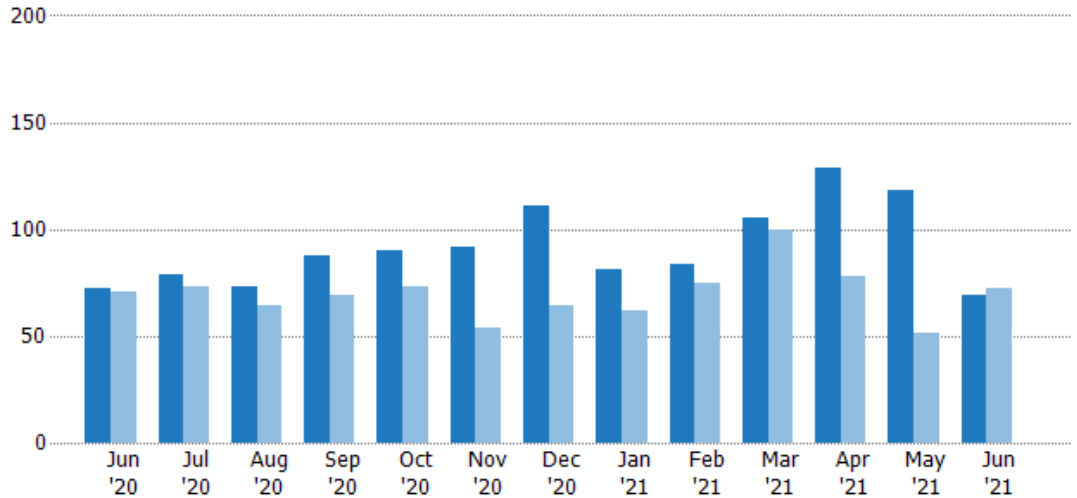
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jun '21	69	-4.2%
Jun '20	72	1.4%
Jun '19	71	26.8%



Current Year	72	79	73	88	90	92	111	81	84	105	129	118	69
Prior Year	71	73	64	69	73	54	64	62	75	100	78	51	72
Percent Change from Prior Year	1%	8%	14%	28%	23%	70%	73%	31%	12%	5%	65%	131%	-4%

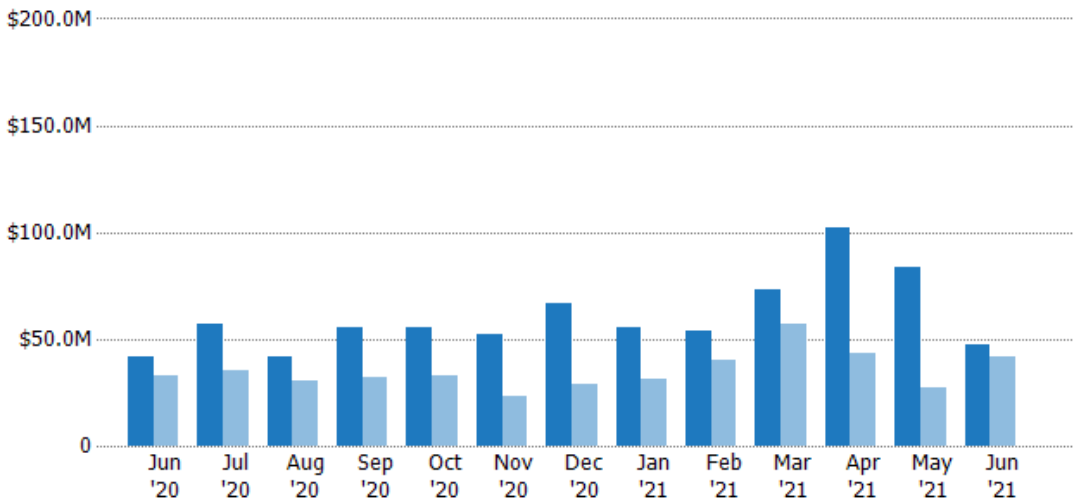
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$47.4M	14.7%
Jun '20	\$41.4M	26%
Jun '19	\$32.8M	16.8%



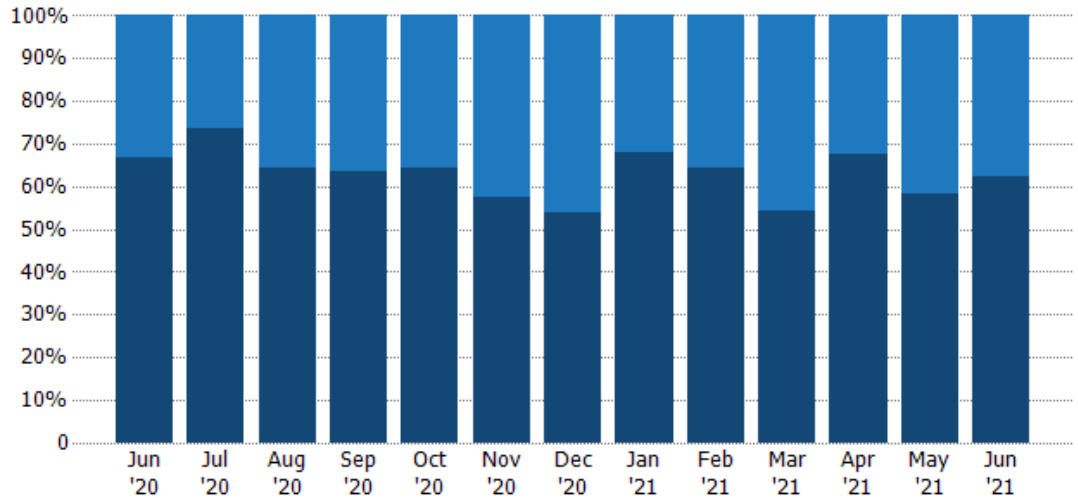
Current Year	\$41.4M	\$57.4M	\$41.4M	\$55.2M	\$55.7M	\$52M	\$66.4M	\$55.8M	\$53.8M	\$73.5M	\$102M	\$83.6M	\$47.4M
Prior Year	\$32.8M	\$35.4M	\$30.8M	\$31.7M	\$33M	\$23.2M	\$28.8M	\$31.2M	\$40.4M	\$57.1M	\$43.1M	\$27.4M	\$41.4M
Percent Change from Prior Year	26%	62%	34%	74%	69%	125%	130%	79%	33%	29%	137%	206%	15%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



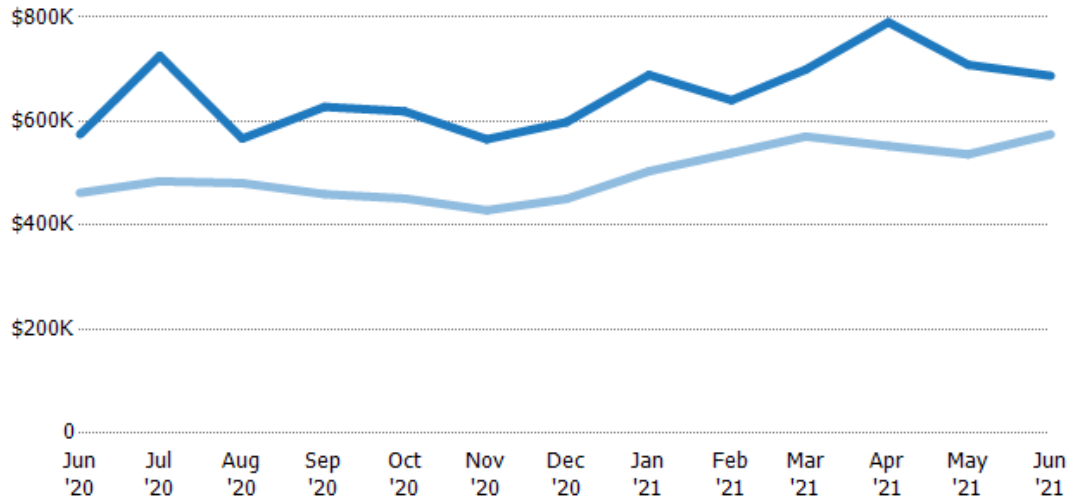
Condo/Townhouse	33%	27%	36%	36%	36%	42%	46%	32%	36%	46%	33%	42%	38%
Single Family Residence	67%	73%	64%	64%	64%	58%	54%	68%	64%	54%	67%	58%	62%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	\$575K	\$726K	\$567K	\$628K	\$619K	\$565K	\$598K	\$689K	\$640K	\$700K	\$790K	\$709K	\$687K
Prior Year	\$462K	\$485K	\$481K	\$460K	\$452K	\$429K	\$451K	\$504K	\$539K	\$571K	\$552K	\$536K	\$575K
Percent Change from Prior Year	24%	50%	18%	37%	37%	32%	33%	37%	19%	23%	43%	32%	20%

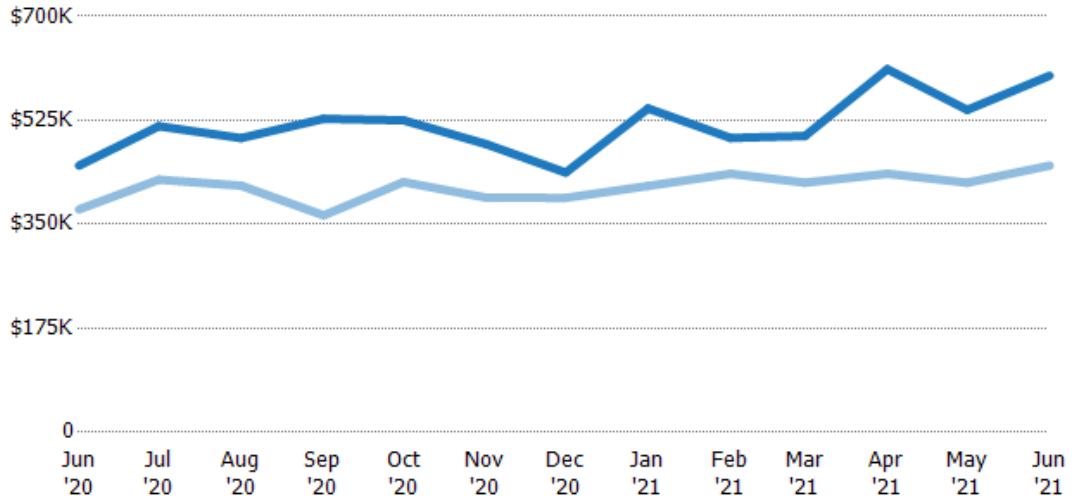
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jun '21	\$600K	33.7%
Jun '20	\$449K	19.7%
Jun '19	\$375K	3.3%



Current Year	\$449K	\$515K	\$495K	\$528K	\$525K	\$485K	\$437K	\$545K	\$495K	\$499K	\$611K	\$543K	\$600K
Prior Year	\$375K	\$425K	\$415K	\$365K	\$421K	\$395K	\$394K	\$415K	\$435K	\$420K	\$435K	\$420K	\$449K
Percent Change from Prior Year	20%	21%	19%	45%	25%	23%	11%	31%	14%	19%	40%	29%	34%

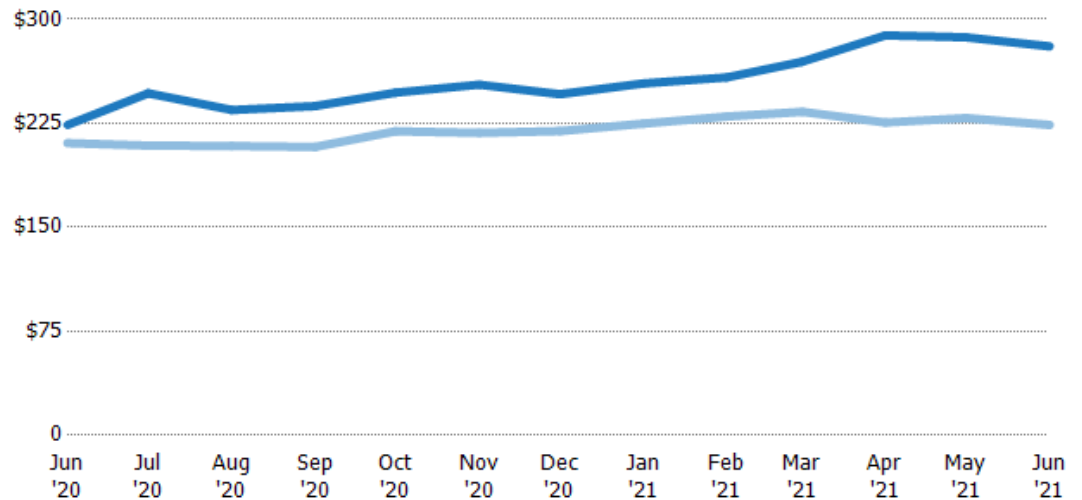
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jun '21	\$280	25.3%
Jun '20	\$224	6.2%
Jun '19	\$211	-4.8%



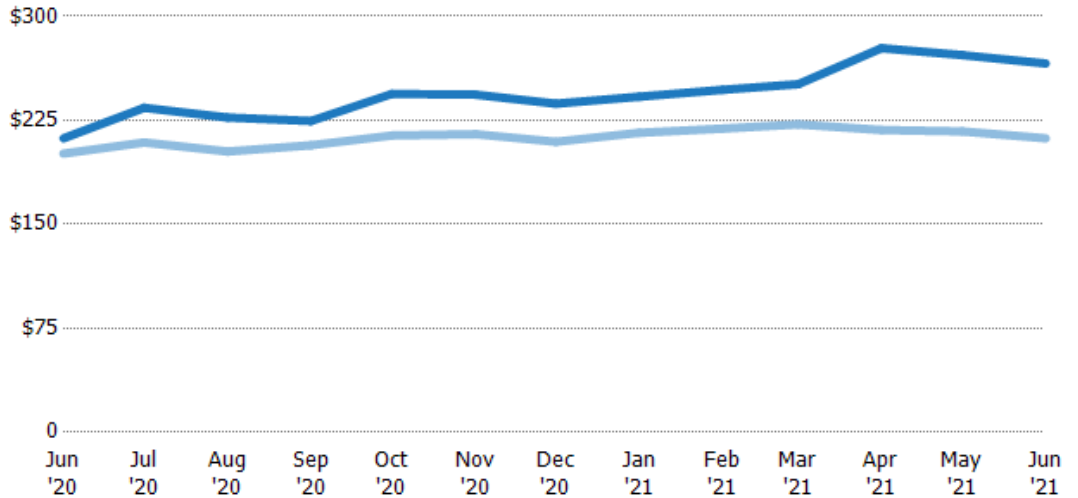
Current Year	\$224	\$247	\$235	\$237	\$247	\$253	\$246	\$254	\$258	\$269	\$288	\$287	\$280
Prior Year	\$211	\$209	\$209	\$208	\$219	\$218	\$219	\$225	\$230	\$233	\$226	\$229	\$224
Percent Change from Prior Year	6%	18%	12%	14%	13%	16%	12%	13%	12%	15%	28%	25%	25%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



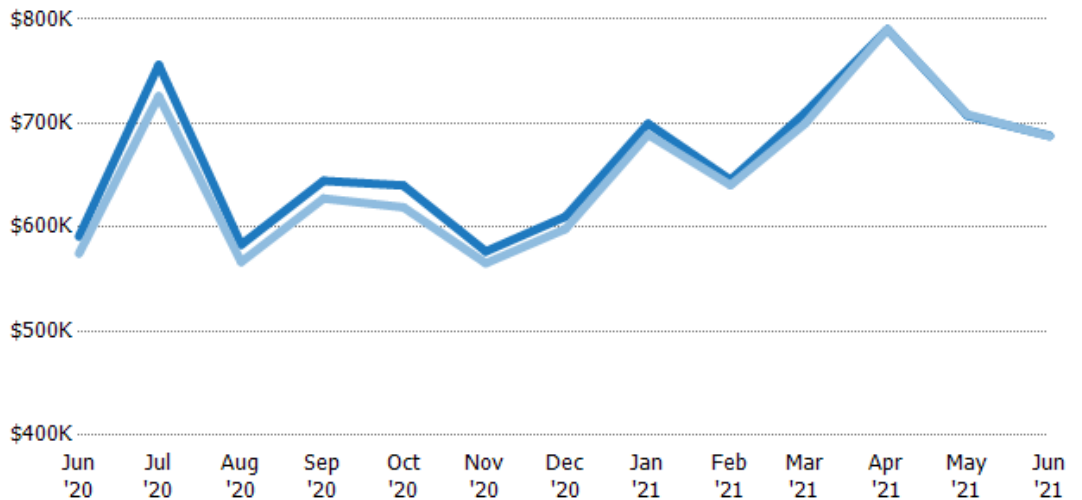
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$212	\$234	\$227	\$225	\$244	\$244	\$237	\$242	\$247	\$251	\$277	\$272	\$266
Prior Year	\$201	\$209	\$203	\$207	\$214	\$215	\$210	\$216	\$219	\$222	\$218	\$217	\$212
Percent Change from Prior Year	5%	12%	12%	8%	14%	13%	13%	12%	13%	13%	27%	25%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



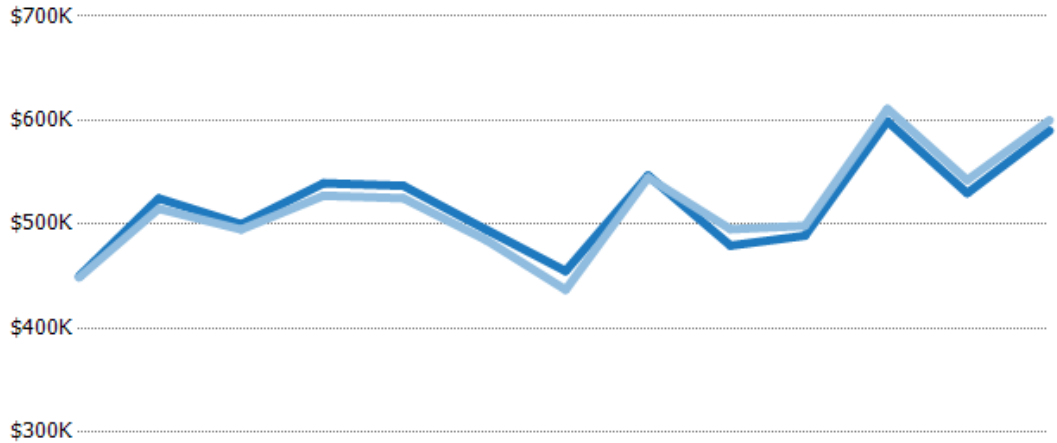
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$591K	\$756K	\$583K	\$645K	\$640K	\$577K	\$610K	\$700K	\$645K	\$710K	\$790K	\$708K	\$688K
Avg Sales Price	\$575K	\$726K	\$567K	\$628K	\$619K	\$565K	\$598K	\$689K	\$640K	\$700K	\$790K	\$709K	\$687K
Avg Sales Price as a % of Avg List Price	97%	96%	97%	97%	97%	98%	98%	99%	99%	99%	100%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



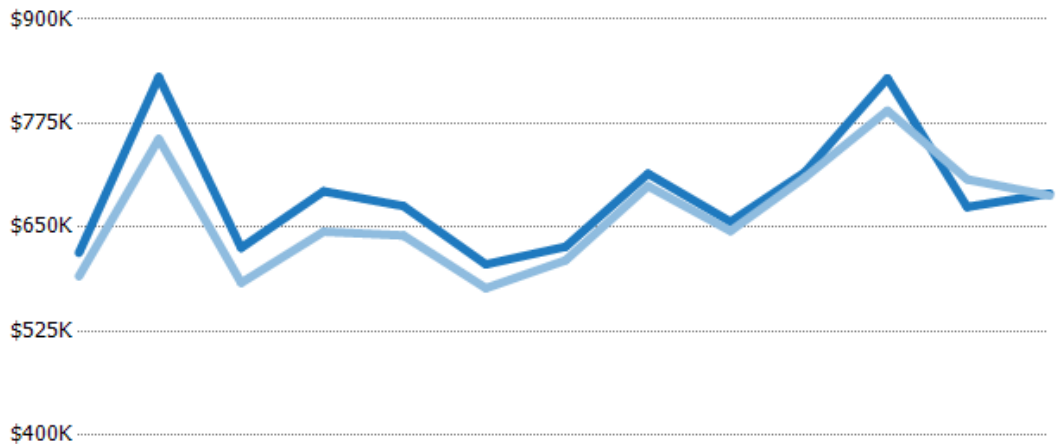
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$450K	\$525K	\$500K	\$539K	\$537K	\$495K	\$455K	\$547K	\$479K	\$489K	\$599K	\$530K	\$590K
Median Sales Price	\$449K	\$515K	\$495K	\$528K	\$525K	\$485K	\$437K	\$545K	\$495K	\$499K	\$611K	\$543K	\$600K
Med Sales Price as a % of Med List Price	100%	98%	99%	98%	98%	98%	96%	100%	103%	102%	102%	102%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



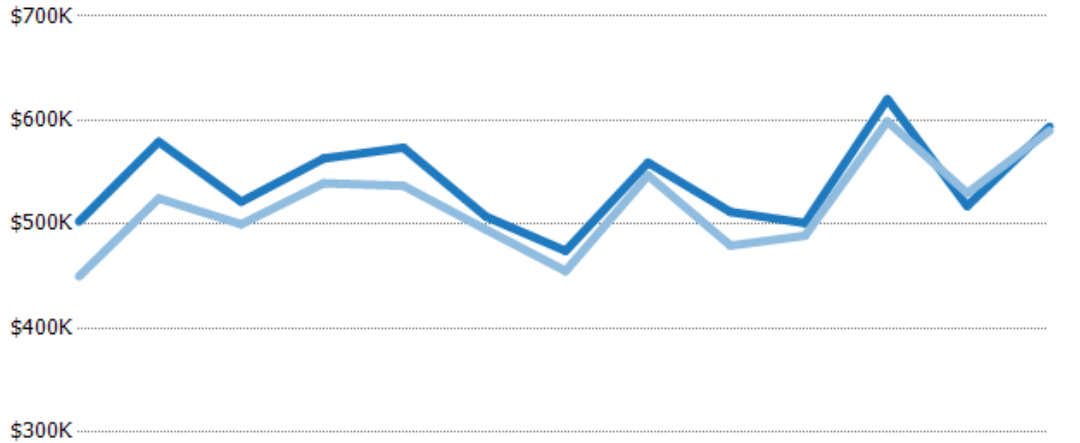
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$619K	\$831K	\$625K	\$693K	\$675K	\$605K	\$627K	\$714K	\$657K	\$716K	\$829K	\$674K	\$691K
Avg Sales Price	\$591K	\$756K	\$583K	\$645K	\$640K	\$577K	\$610K	\$700K	\$645K	\$710K	\$790K	\$708K	\$688K
Avg Sales Price as a % of Avg Est Value	95%	91%	93%	93%	95%	95%	97%	98%	98%	99%	95%	105%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



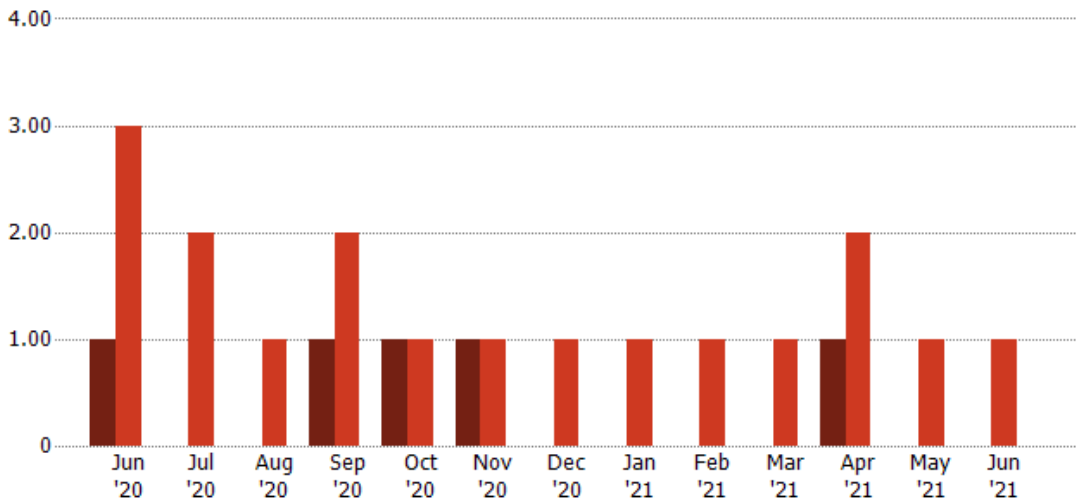
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$503K	\$579K	\$522K	\$563K	\$574K	\$507K	\$474K	\$559K	\$512K	\$501K	\$620K	\$518K	\$594K
Median Sales Price	\$450K	\$525K	\$500K	\$539K	\$537K	\$495K	\$455K	\$547K	\$479K	\$489K	\$599K	\$530K	\$590K
Med Sales Price as a % of Med Est Value	90%	91%	96%	96%	94%	98%	96%	98%	94%	98%	97%	102%	99%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



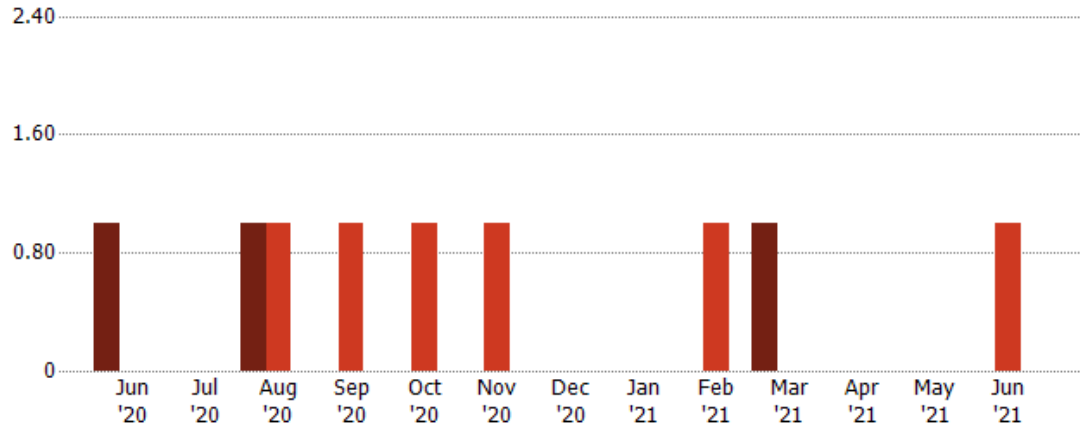
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	1	-	-	1	1	1	-	-	-	-	1	-	-
Prior Year	3	2	1	2	1	1	1	1	1	1	2	1	1
Percent Change from Prior Year	-67%	-100%	-100%	-50%	0%	0%	-100%	-100%	-100%	-100%	-50%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	1	-	1	-	-	-	-	-	-	1	-	-	-
Prior Year	-	-	1	1	1	1	-	-	1	-	-	-	1
Percent Change from Prior Year	100%	-	0%	-100%	-100%	-100%	-	-	-100%	100%	-	-	-100%



Sales Activity by ZIP

Jun 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268			69	\$47,436,520	\$687,486	\$600,000	\$282	\$268	31

