





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	10	16	-37.5%	119	117	+1.7%
New Listing Volume	\$10,457,000	\$12,635,700	-17.2%	\$135,582,317	\$106,813,248	+26.9%
Active Listing Count	-	69	-	NA	NA	
Active Listing Volume	-	\$78,070,699	-	NA	NA	
Average Listing Price	_	\$1,131,459	-	\$1,449,266	\$1,140,943	+27%
Median Listing Price	_	\$880,000	-	\$1,102,565	\$927,945	+18.8%
Average Listing Price per Sq Ft	_	\$301	-	\$373	\$299	+24.7%
Median Listing Price per Sq Ft	_	\$279	-	\$357	\$277	+28.9%
Median Days in RPR	_	98	-	42.28	85.13	-50.3%
Months of Inventory	_	4.9	-100%	3	5.8	-48.5%
Absorption Rate	_	20.29%	-	33.77%	17.37%	+16.4%
Sales Activity Charts Metrics						
New Pending Sales Count	14	32	-56.3%	120	148	-18.9%
New Pending Sales Volume	\$12,602,055	\$27,900,100	-54.8%	\$120,245,212	\$126,848,999	-5.2%
Pending Sales Count	_	23	-	NA	NA	
Pending Sales Volume	_	\$20,995,600	-	NA	NA	
Closed Sales Count	9	9	+_	113	78	+44.9%
Closed Sales Volume	\$8,185,650	\$6,678,640	+22.6%	\$111,273,048	\$59,353,540	+87.5%
Average Sales Price	\$909,517	\$742,071	+22.6%	\$984,717	\$760,943	+29.4%
Median Sales Price	\$725,000	\$535,000	+35.5%	\$903,575	\$749,128	+20.6%
Average Sales Price per Sq Ft	\$317	\$289	+9.7%	\$315	\$273	+15.6%
Median Sales Price per Sq Ft	\$320	\$276	+15.9%	\$311	\$260	+19.5%
Distressed Charts Metrics						
Distressed Listing Count	_		-	N/A	NA	



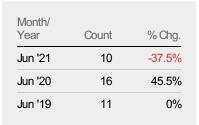


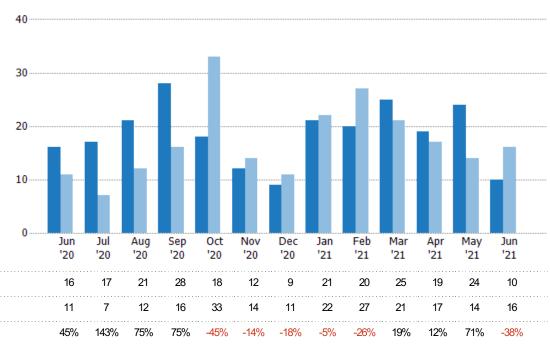


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

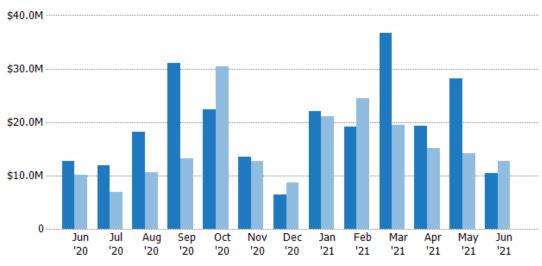
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$10.5M	-17.2%
Jun '20	\$12.6M	25.4%
Jun '19	\$10.1M	-33.8%



Current Year \$12.6M \$11.9M \$18.2M \$31M \$22.4M \$13.5M \$6.44M \$22M \$19.1M \$36.7M \$19.3M \$28.1M \$10.5M

Prior Year \$10.1M \$6.93M \$10.5M \$13.2M \$30.5M \$12.7M \$8.67M \$21M \$24.4M \$19.4M \$15.2M \$14.2M \$12.6M

Percent Change from Prior Year 25% 72% 73% 136% -26% 7% -26% 5% -22% 89% 27% 99% -17%

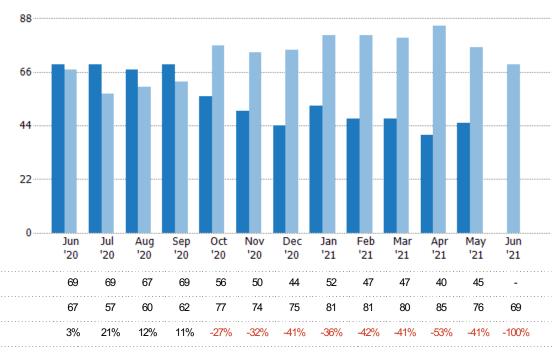




Active Listings

The number of active residential listings at the end of each month.





Active Listing Volume

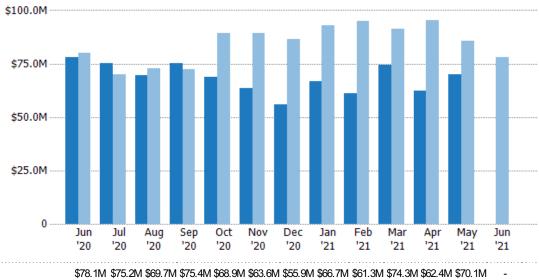
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.





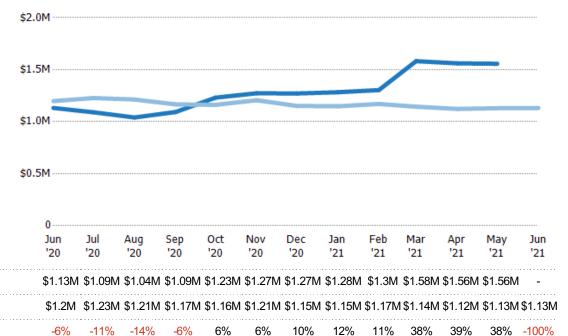




Average Listing Price

The average listing price of active residential listings at the end of each month.





Median Listing Price

Percent Change from Prior Year

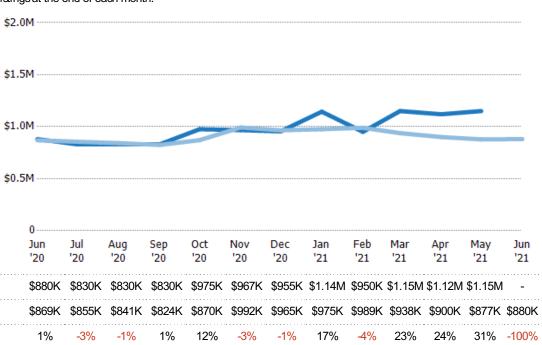
Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Current Year

Percent Change from Prior Year

Prior Year



Current Year

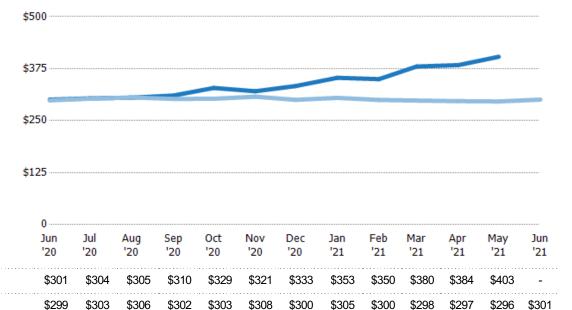
Prior Year

Market Data Report

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.





Median Listing Price per Sq Ft

Percent Change from Prior Year

The median of listing prices divided by the living area of homes on market at the end of each month.

1%

0%

0%

3%

9%

4%

11%

16%

17%

29%

36%

-100%

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Current Year

Percent Change from Prior Year

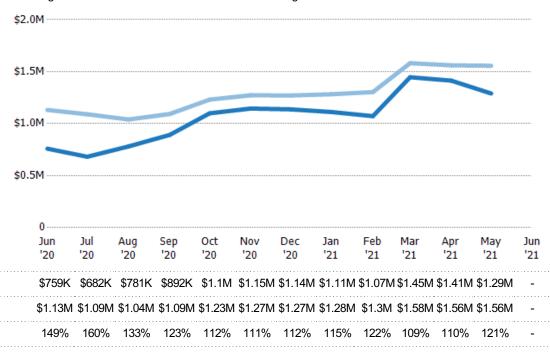
Prior Year



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

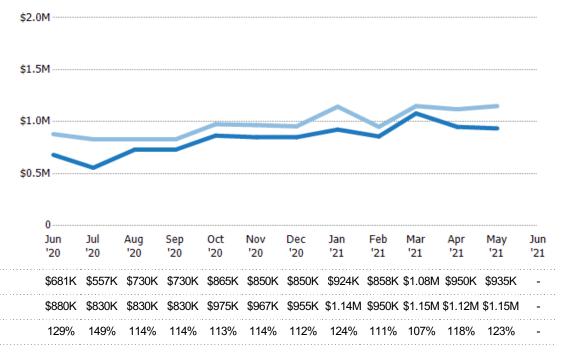
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR





Months of Inventory

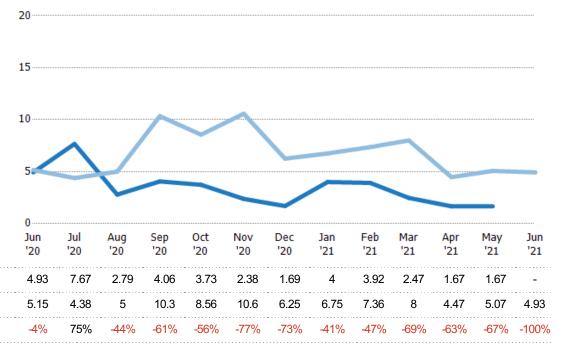
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Current Year

Percent Change from Prior Year

Prior Year

7/1/2021

7 of 18

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Saved Area

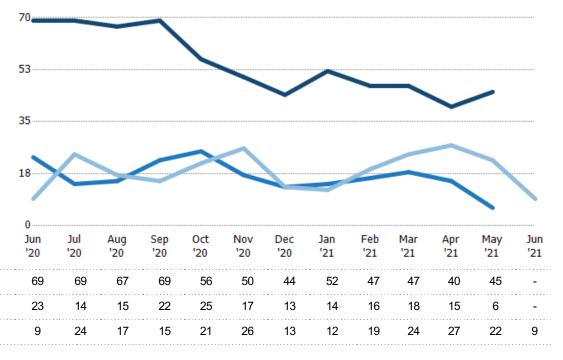
Mobile/Manufactured, Single Family



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Active

Sold

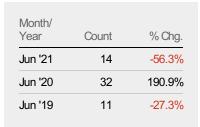
Pending

New Pending Sales

The number of residential properties with accepted offers that were added each month.

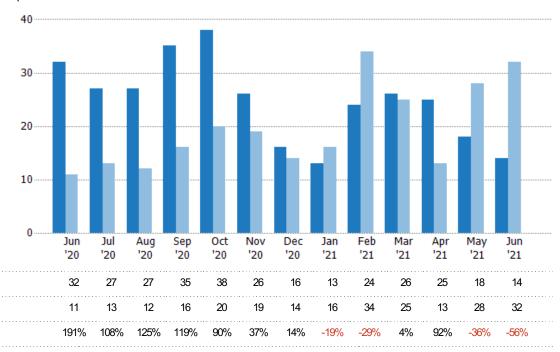
Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Current Year

Prior Year



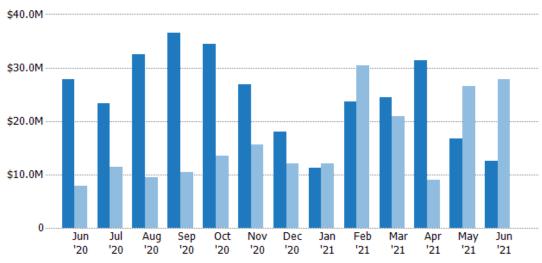
New Pending Sales Volume

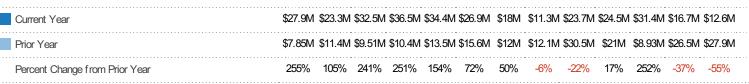
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$12.6M	-54.8%
Jun '20	\$27.9M	255.2%
Jun '19	\$7.85M	-23%

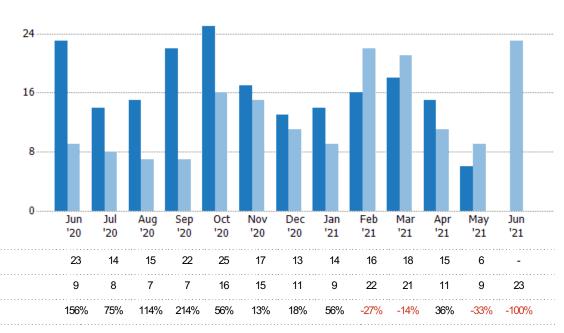




Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

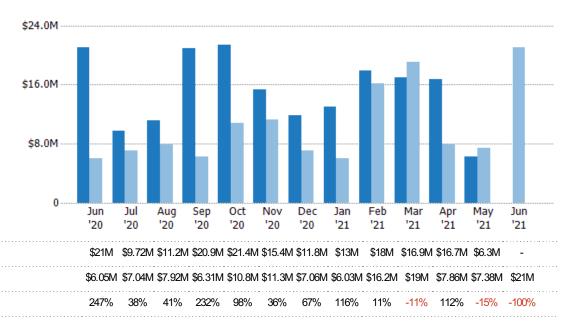
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







Current Year

Percent Change from Prior Year

Prior Year

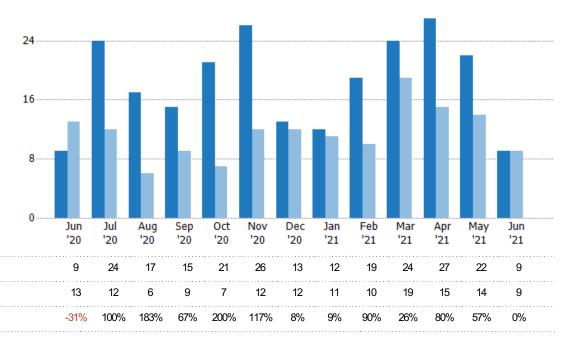


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Jun '21	9	0%
Jun '20	9	-30.8%
Jun '19	13	-15.4%



Closed Sales Volume

Percent Change from Prior Year

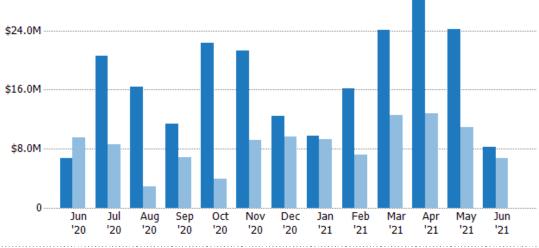
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$8.19M	22.6%
Jun '20	\$6.68M	-30.2%
Jun '19	\$9.56M	-45.7%



 Current Year
 \$6.68M \$20.6M \$16.4M \$11.3M \$22.4M \$21.3M \$12.5M \$9.73M \$16.1M \$24M \$29M \$24.1M \$8.19M

 Prior Year
 \$9.56M \$8.62M \$2.93M \$6.85M \$3.95M \$9.2M \$9.66M \$9.34M \$7.16M \$12.6M \$12.7M \$10.9M \$6.68M

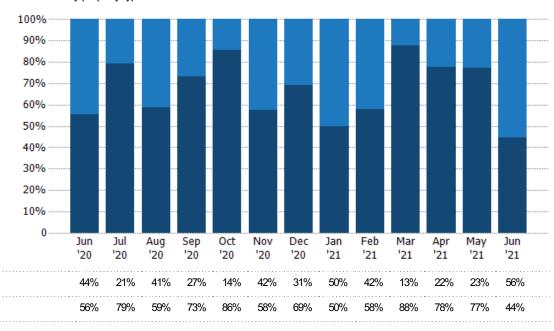
 Percent Change from Prior Year
 -30% 139% 459% 66% 467% 132% 29% 4% 125% 91% 128% 122% 23%



Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price

Single Family Residence

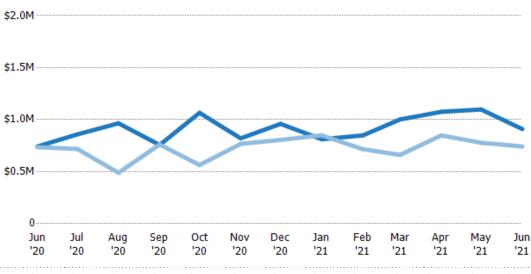
Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jun '21	\$910K	22.6%
Jun '20	\$742K	0.9%
Jun '19	\$736K	-35.8%



Current Year	\$742K	\$858K	\$965K	\$756K	\$1.07M	\$820K	\$959K	\$811K	\$849K	\$1M	\$1.08M	\$1.1M	\$910K
Prior Year	\$736K	\$718K	\$489K	\$761K	\$564K	\$767K	\$805K	\$849K	\$716K	\$661K	\$849K	\$777K	\$742K
Percent Change from Prior Year	1%	19%	97%	-1%	89%	7%	19%	-5%	19%	52%	27%	41%	23%



26%

36%



Median Sales Price

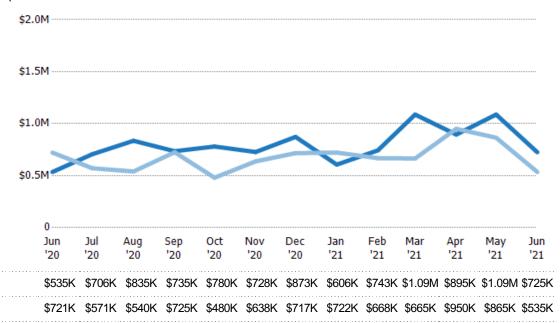
The median sales price of the residential properties sold each month.





Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

-26%

24%

55%

1%

63%

14%

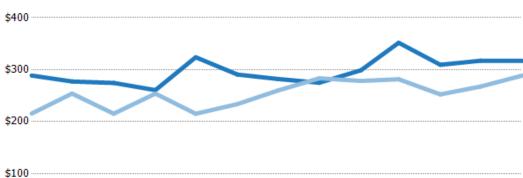
-16%

11%

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jun '21	\$317	9.7%
Jun '20	\$289	33.9%
Jun '19	\$216	0.3%

Percent Change from Prior Year



Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
 \$289	\$277	\$274	\$261	\$324	\$291	\$282	\$275	\$299	\$352	\$309	\$317	\$317
\$216	\$254	\$215	\$254	\$215	\$234	\$260	\$283	\$278	\$282	\$252	\$268	\$289
 34%	9%	27%	3%	51%	24%	9%	-3%	7%	25%	23%	19%	10%

Current Year Prior Year

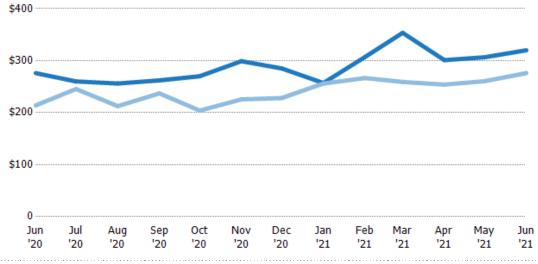


Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jun '21	\$320	15.9%
Jun '20	\$276	29%
Jun '19	\$214	-1.9%



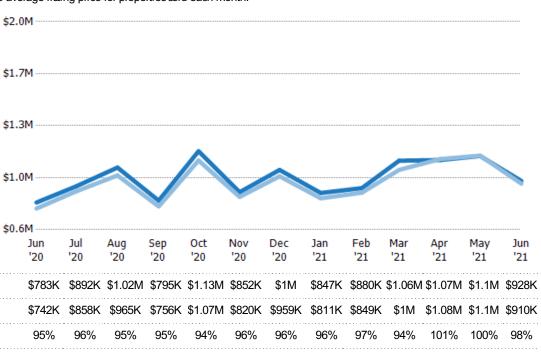
	20	20	20	20	20	20	20	21	21	21	21	21	21
Current Year	\$276	\$260	\$256	\$262	\$270	\$299	\$285	\$257	\$307	\$354	\$301	\$307	\$320
Prior Year	\$214	\$246	\$213	\$237	\$204	\$226	\$228	\$256	\$267	\$259	\$254	\$261	\$276
Percent Change from Prior Year	29%	6%	20%	11%	32%	33%	25%	0%	15%	36%	19%	18%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

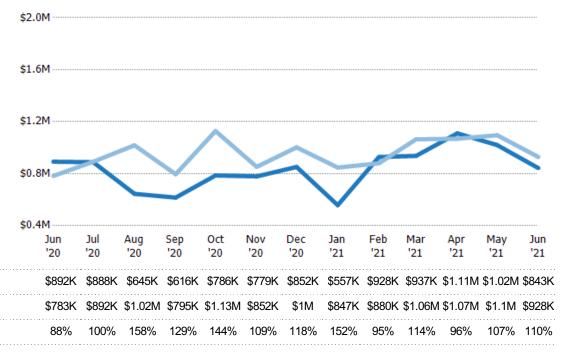
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

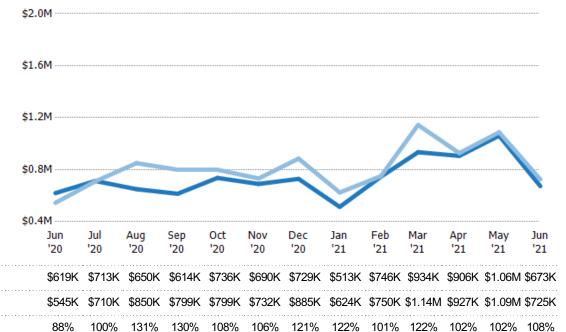
Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





Distressed Listings

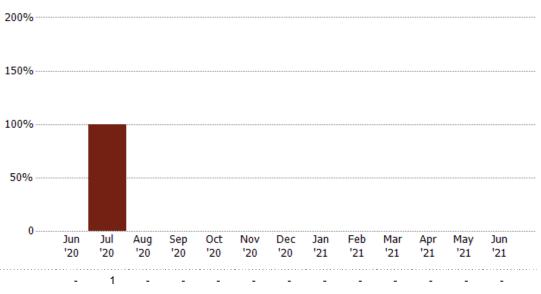
Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value



Current Year

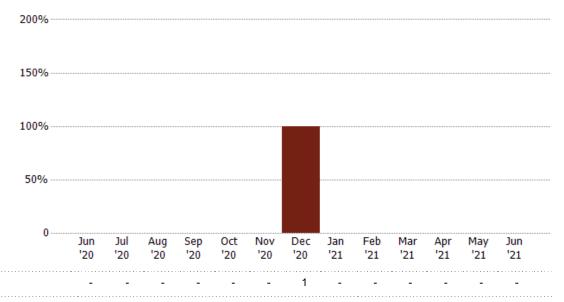


Distressed Sales

Current Year

The count of distressed residential properties sold each month.











Sales Activity by ZIP

Jun 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)		Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85377			9	\$8,185,650	\$909,517	\$725,000	\$315	\$336	35



