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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	May 2020	May 2021	Key Metrics
			1			Listing Activity Charts Metrics
+9.4%	117	128	-10.3%	29	26	New Listing Count
+42.6%	\$47,963,196	\$68,413,047	+31.6%	\$12,037,696	\$15,846,433	New Listing Volume
	N/A	N/A	-6.4%	47	44	Active Listing Count
	N/A	N/A	+31.6%	\$21,111,617	\$27,783,750	Active Listing Volume
+29.6%	\$457,085	\$592,285	+40.6%	\$449,183	\$631,449	Average Listing Price
+26.5%	\$431,427	\$545,971	+53.1%	\$400,000	\$612,500	Median Listing Price
+31.6%	\$192	\$252	+34.8%	\$193	\$260	Average Listing Price per Sq Ft
+22.9%	\$192	\$236	+32.5%	\$186	\$247	Median Listing Price per Sq Ft
-40.9%	47.21	27.89	-45.5%	44	24	Median Days in RPR
-23.7%	2.2	1.7	-19.1%	2.5	2	Months of Inventory
+13.9%	44.81%	58.76%	+9.6%	40.43%	50%	Absorption Rate
						Sales Activity Charts Metrics
-21.6%	139	109	-22.2%	27	21	New Pending Sales Count
-1.7%	\$54,431,448	\$53,507,345	-6.6%	\$11,249,021	\$10,511,672	New Pending Sales Volume
	N/A	NA	-50%	16	8	Pending Sales Count
	N/A	N/A	-82.5%	\$22,319,819	\$3,903,233	Pending Sales Volume
-6.7%	104	97	+33.3%	18	24	Closed Sales Count
+16.4%	\$40,490,139	\$47,125,258	+58.8%	\$7,267,794	\$11,544,625	Closed Sales Volume
+24.8%	\$389,328	\$485,827	+19.1%	\$403,766	\$481,026	Average Sales Price
+24.9%	\$386,948	\$483,258	+14.8%	\$422,500	\$485,000	Median Sales Price
+25.5%	\$178	\$224	+31%	\$181	\$238	Average Sales Price per Sq Ft
+24.1%	\$178	\$221	+31.9%	\$180	\$238	Median Sales Price per Sq Ft
						Distressed Charts Metrics
	NA	NA	_		-	Distressed Listing Count



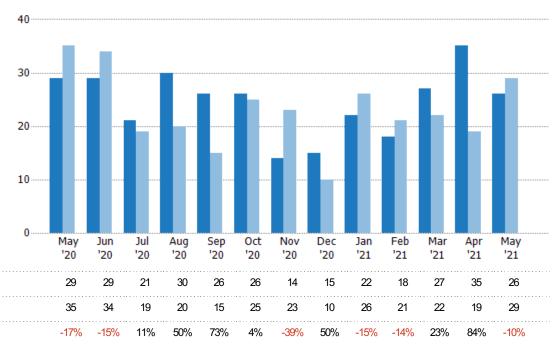


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
May '21	26	-10.3%
May '20	29	-17.1%
May '19	35	-31.4%



New Listing Volume

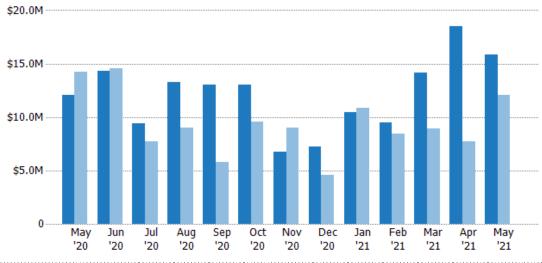
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
May '21	\$15.8M	31.6%
May '20	\$12M	-15.3%
May '19	\$14.2M	-31.1%



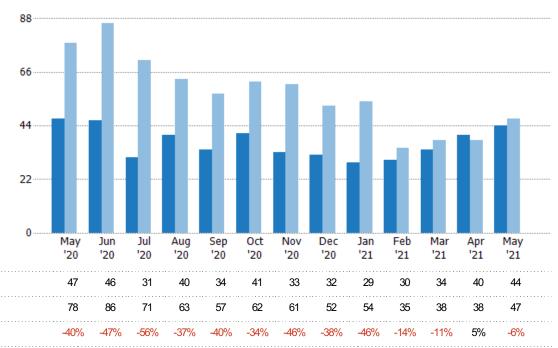


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
May '21	44	-6.4%
May '20	47	-39.7%
May '19	78	11.5%



Active Listing Volume

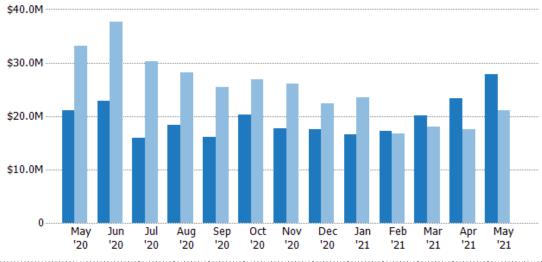
Percent Change from Prior Year

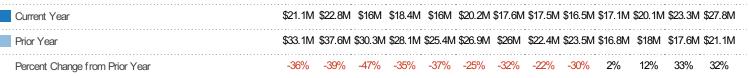
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
May '21	\$27.8M	31.6%
May '20	\$21.1M	-36.2%
May '19	\$33.1M	6.1%





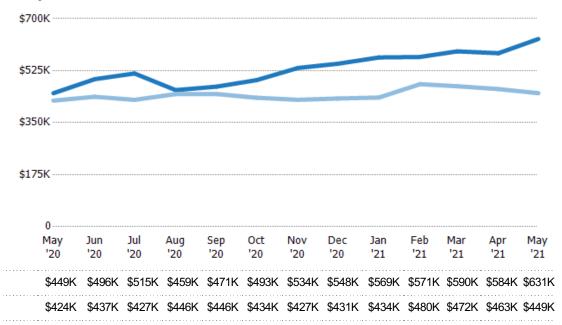


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
May '21	\$631K	40.6%
May '20	\$449K	5.9%
May '19	\$424K	-4.9%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

6%

14%

21%

3%

6%

14%

25%

27%

31%

19%

25%

26%

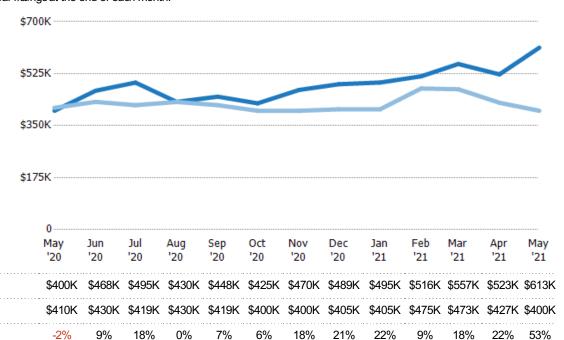
Filters Used

Custom Area: New River, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
May '21	\$613K	53.1%
May '20	\$400K	-2.4%
May '19	\$410K	-7.9%

Percent Change from Prior Year





Current Year

Prior Year



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



Month/ Year	Price/sq ft	% Chg.
May '21	\$260	34.8%
May '20	\$193	5.9%
May '19	\$182	-11.1%

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Percent Change from Prior Year

Month/ Year	Price/sq ft	% Chg.
May '21	\$247	32.5%
May '20	\$186	10.1%
May '19	\$169	-1.8%

Percent Change from Prior Year

\$225												
\$150												
\$75												
•	1						Dag	1		Mar	A	
0 May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
May	Jun	Jul	Aug	Sep	0ct	Nov						
May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	'20	'21	'21	'21	'21	'21

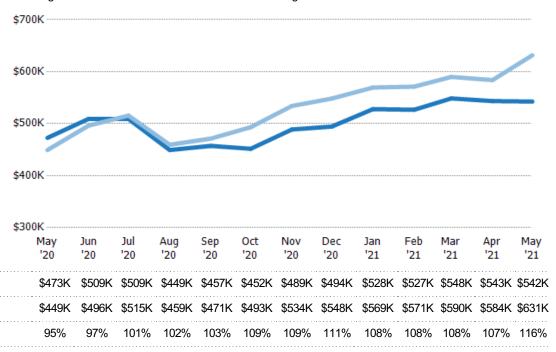
Current Year
Prior Year



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

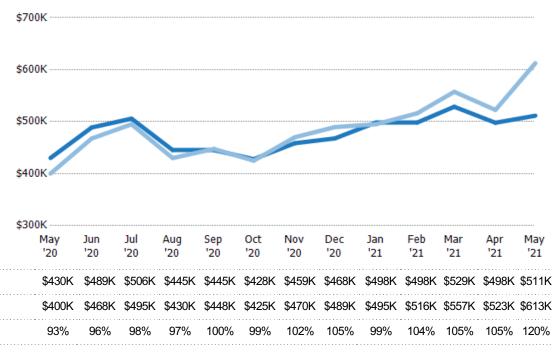
Custom Area: New River, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Month/ Year	Days	% Chg.
May '21	24	-45.5%
May '20	44	3.5%
May '19	42.5	62.4%



Months of Inventory

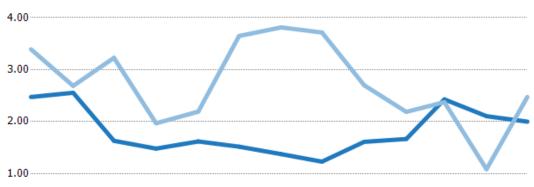
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Month/ Year	Months	% Chg.
May '21	2	-19.1%
May '20	2.47	-27.1%
May '19	3.39	-8.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	2.47	2.56	1.63	1.48	1.62	1.52	1.38	1.23	1.61	1.67	2.43	2.11	2
Prior Year	3.39	2.69	3.23	1.97	2.19	3.65	3.81	3.71	2.7	2.19	2.38	1.09	2.47
Percent Change from Prior Year	-27%	-5%	-49%	-25%	-26%	-58%	-64%	-67%	-40%	-24%	2%	94%	-19%



Absorption Rate

The percentage of inventory sold per month.

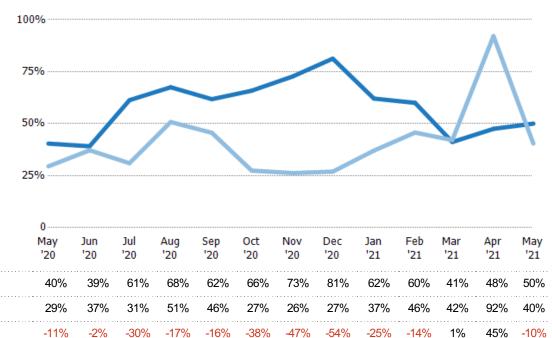


Month/ Year	Rate	Chg.
May '21	50%	-9.6%
May '20	40%	-10.9%
May '19	29%	9.2%

Current Year

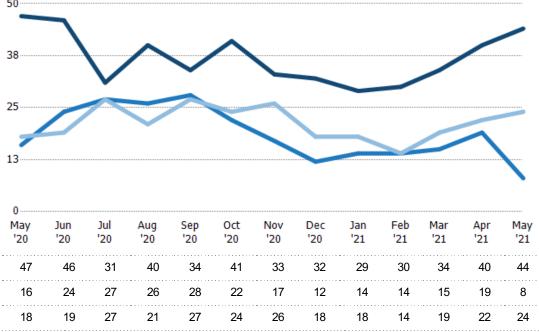
Prior Year

Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.



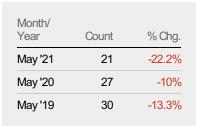




New Pending Sales

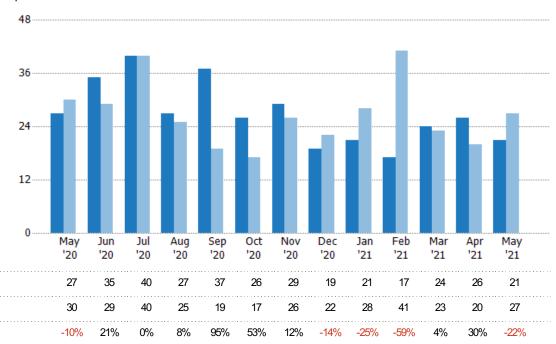
The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year



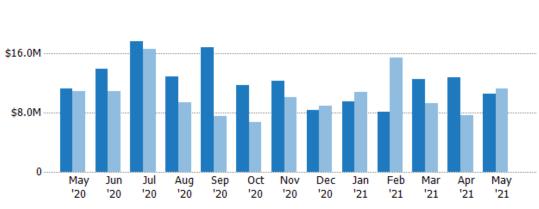
New Pending Sales Volume

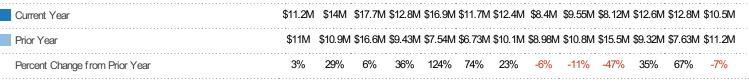
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

\$24.0M

Month/ Year	Volume	% Chg.
May '21	\$10.5M	-6.6%
May '20	\$11.2M	2.7%
May '19	\$11M	134.6%





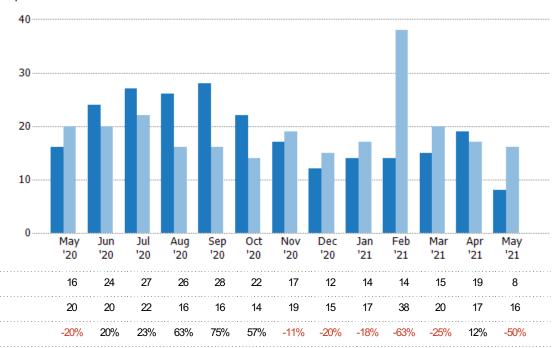


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
May '21	8	-50%
May '20	16	-20%
May '19	20	55%



Pending Sales Volume

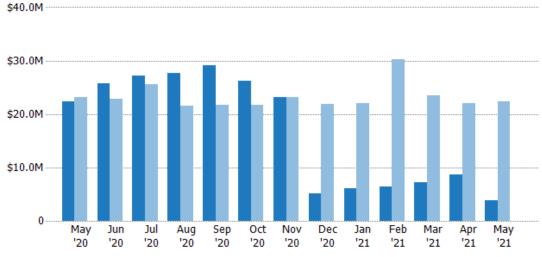
Percent Change from Prior Year

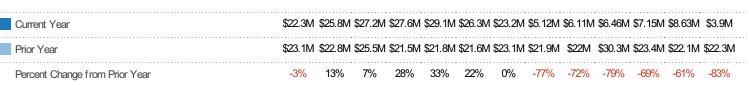
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
May '21	\$3.9M	-82.5%
May '20	\$22.3M	-3.3%
May '19	\$23.1M	20%







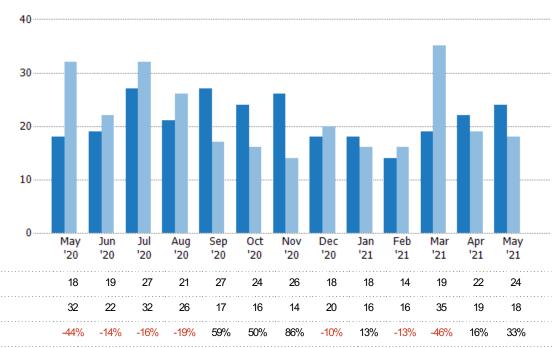


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
May '21	24	33.3%
May '20	18	-43.8%
May '19	32	-43.8%



Closed Sales Volume

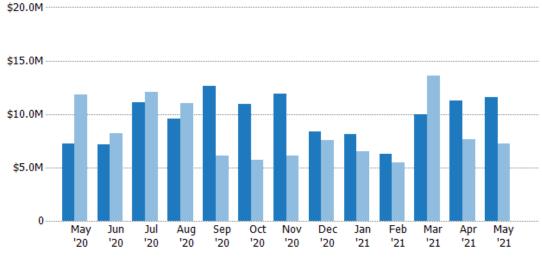
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
May '21	\$11.5M	58.8%
May '20	\$7.27M	-38.5%
May '19	\$11.8M	-41.6%



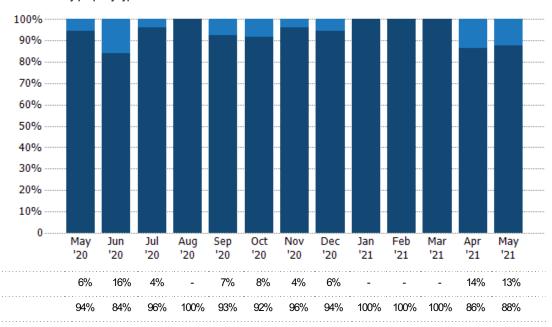




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Custom Area: New River, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



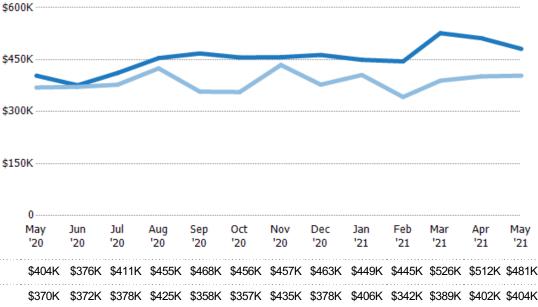
Average Sales Price

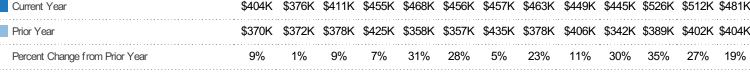
Mobile/Manufactured

Single Family Residence

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
May '21	\$481K	19.1%
May '20	\$404K	9.3%
May '19	\$370K	3.8%







Median Sales Price

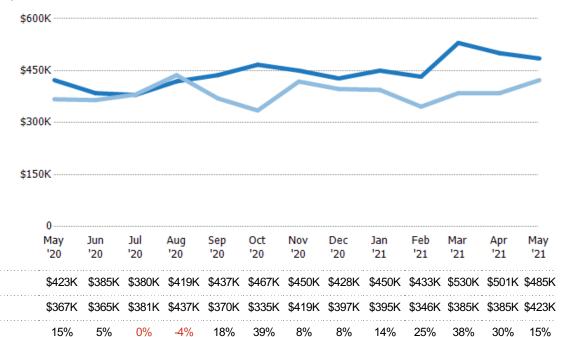
The median sales price of the residential properties sold each month.





Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona

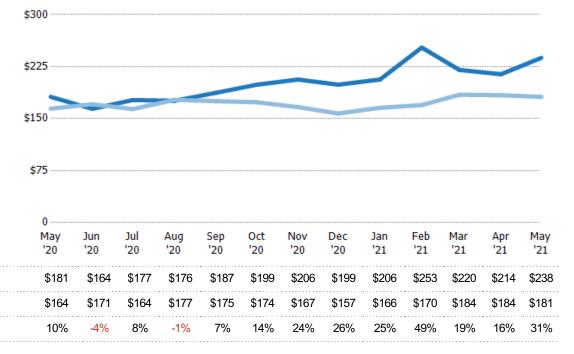
Property Type:

Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
May '21	\$238	31%
May '20	\$181	10.3%
May '19	\$164	1.4%

Percent Change from Prior Year





Current Year

Prior Year





Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

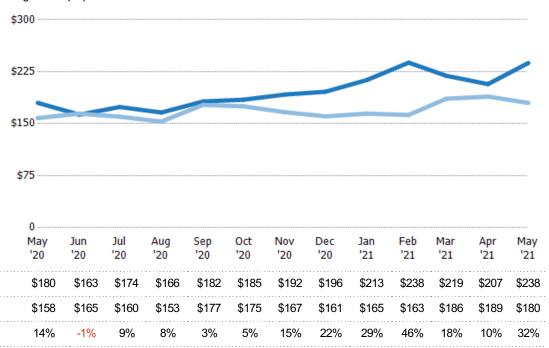
Custom Area: New River, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
May '21	\$238	31.9%
May '20	\$180	13.9%
May '19	\$158	2.8%

Percent Change from Prior Year

Current Year

Prior Year



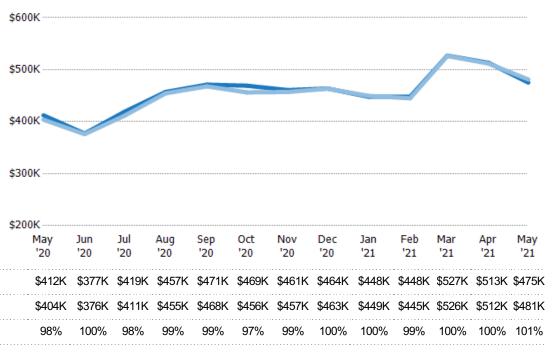
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Avg List Price

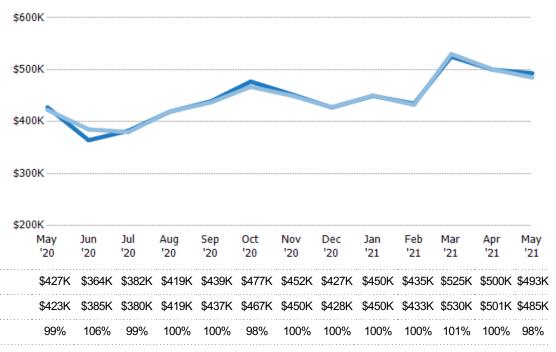
Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

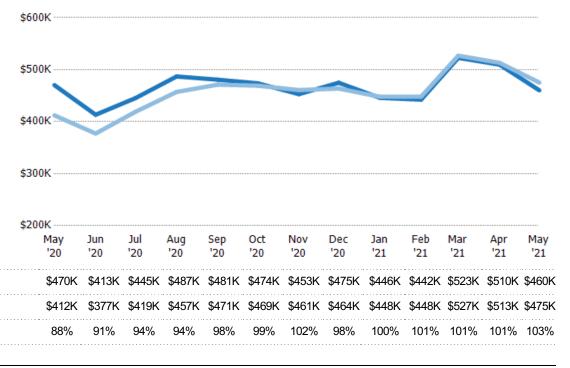
Custom Area: New River, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





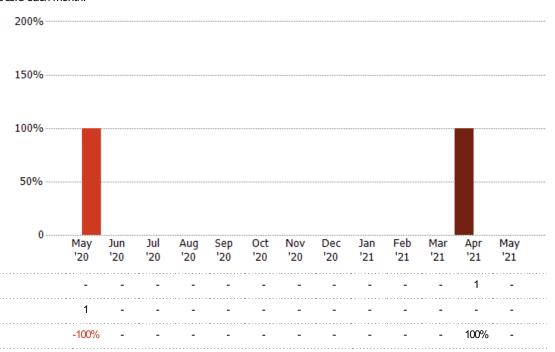
Distressed Sales

Median Est Value

Median Sales Price

The count of distressed residential properties sold each month.

Filters Used Custom Area: New River, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family





Current Year

Percent Change from Prior Year

Prior Year



Sales Activity by ZIP

May 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85087	8	\$3,903,233	24	\$11,544,625	\$481,026	\$485,000	\$240	\$240	28





6/2/2021

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