

2021

CAVE CREEK
MARKET REPORT
March 2021



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	78	105	-25.7%	240	297	-19.2%
New Listing Volume	\$61,459,221	\$63,026,800	-2.5%	\$194,233,401	\$191,713,861	+1.3%
Active Listing Count	–	230	–	N/A	N/A	
Active Listing Volume	–	\$192,564,023	–	N/A	N/A	
Average Listing Price	–	\$837,235	–	\$1,086,677	\$856,993	+26.8%
Median Listing Price	–	\$679,950	–	\$846,532	\$690,370	+22.6%
Average Listing Price per Sq Ft	–	\$271	–	\$351	\$274	+28.1%
Median Listing Price per Sq Ft	–	\$243	–	\$282	\$241	+17%
Median Days in RPR	–	54	–	25.92	66.26	-60.9%
Months of Inventory	–	3.6	-100%	1.2	4.2	-72.3%
Absorption Rate	–	27.83%	–	85.89%	23.75%	+62.1%
Sales Activity Charts Metrics						
New Pending Sales Count	94	91	+3.3%	275	314	-12.4%
New Pending Sales Volume	\$76,594,219	\$53,707,134	+42.6%	\$206,011,260	\$200,211,452	+2.9%
Pending Sales Count	–	73	–	N/A	N/A	
Pending Sales Volume	–	\$51,366,930	–	N/A	N/A	
Closed Sales Count	82	89	-7.9%	224	213	+5.2%
Closed Sales Volume	\$67,425,564	\$49,077,175	+37.4%	\$162,312,370	\$125,829,014	+29%
Average Sales Price	\$822,263	\$551,429	+49.1%	\$724,609	\$590,747	+22.7%
Median Sales Price	\$699,000	\$495,000	+41.2%	\$638,254	\$510,587	+25%
Average Sales Price per Sq Ft	\$272	\$226	+20.6%	\$262	\$231	+13.7%
Median Sales Price per Sq Ft	\$252	\$223	+13%	\$247	\$228	+8.2%
Distressed Charts Metrics						
Distressed Listing Count	–	1	–	N/A	N/A	

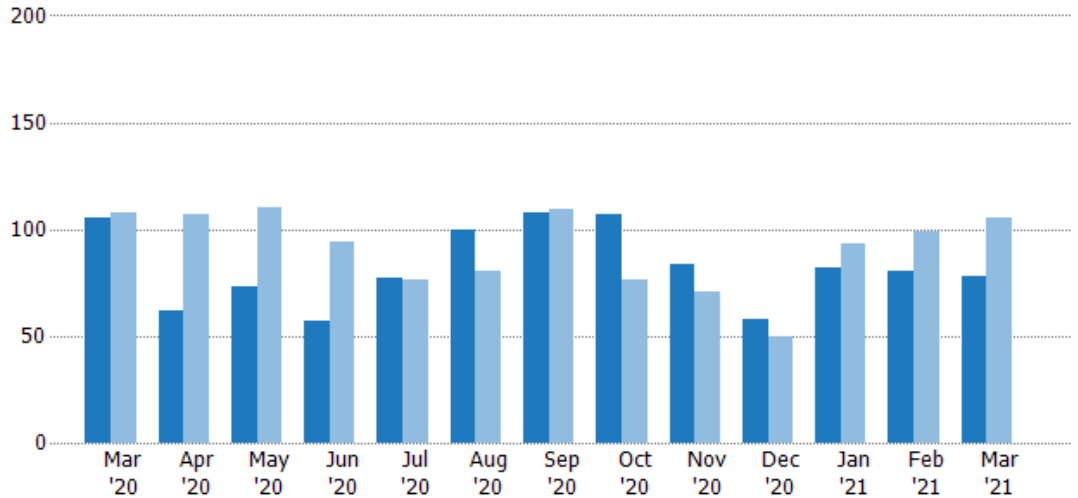
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Mar '21	78	-25.7%
Mar '20	105	-2.8%
Mar '19	108	12%



Current Year	105	62	73	57	77	100	108	107	84	58	82	80	78
Prior Year	108	107	110	94	76	80	109	76	71	50	93	99	105
Percent Change from Prior Year	-3%	-42%	-34%	-39%	1%	25%	-1%	41%	18%	16%	-12%	-19%	-26%

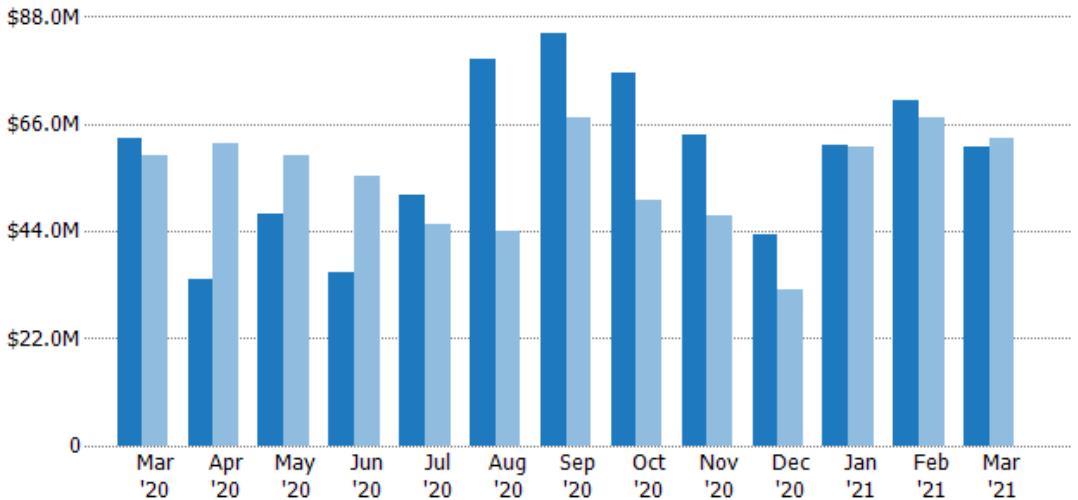
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Mar '21	\$61.5M	-2.5%
Mar '20	\$63M	5.9%
Mar '19	\$59.5M	16.4%



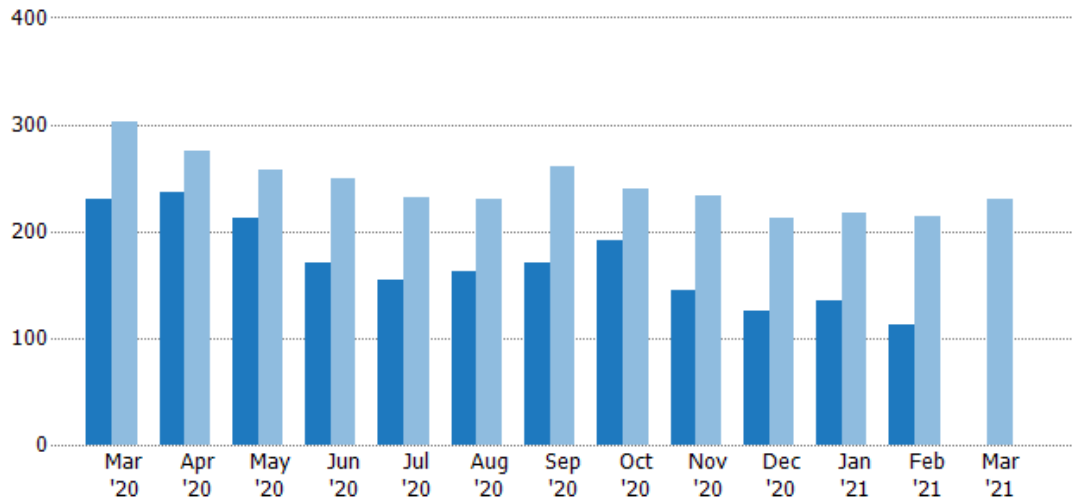
Current Year	\$63M	\$34M	\$47.7M	\$35.5M	\$51.4M	\$79.3M	\$84.7M	\$76.6M	\$63.7M	\$43.4M	\$61.9M	\$70.9M	\$61.5M
Prior Year	\$59.5M	\$61.9M	\$59.5M	\$55.2M	\$45.6M	\$44.1M	\$67.4M	\$50.4M	\$47.4M	\$32.1M	\$61.3M	\$67.4M	\$63M
Percent Change from Prior Year	6%	-45%	-20%	-36%	13%	80%	26%	52%	34%	36%	1%	5%	-2%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



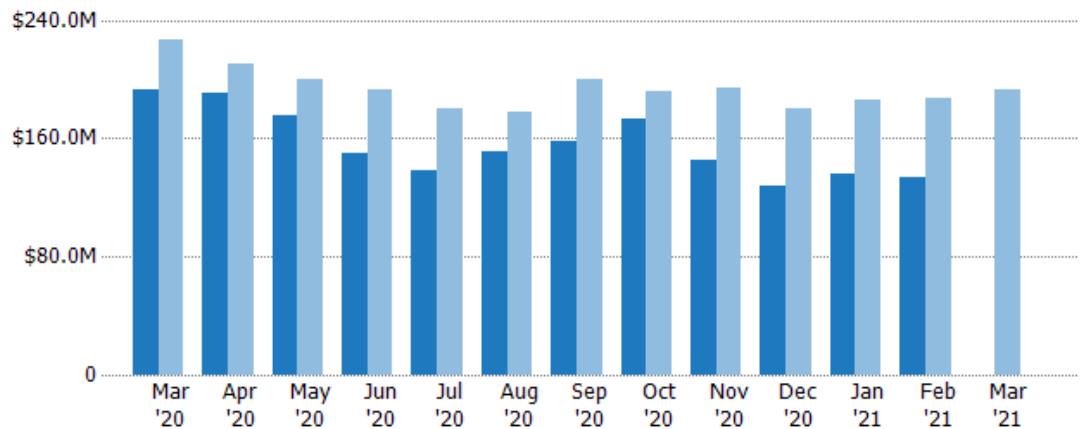
Current Year	230	236	212	170	154	163	171	191	144	125	135	113	-
Prior Year	302	275	258	250	231	230	261	240	233	212	217	214	230
Percent Change from Prior Year	-24%	-14%	-18%	-32%	-33%	-29%	-34%	-20%	-38%	-41%	-38%	-47%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



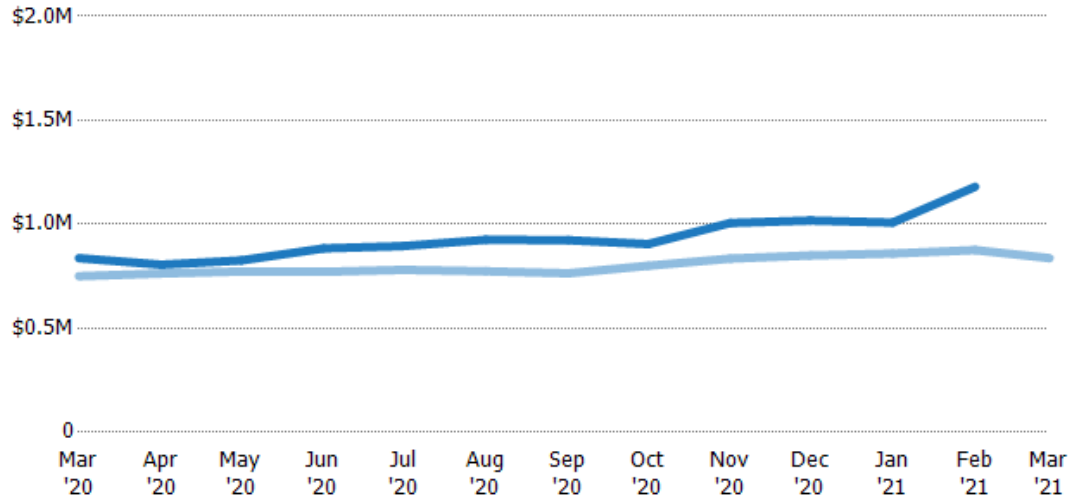
Current Year	\$193M	\$190M	\$175M	\$150M	\$138M	\$151M	\$158M	\$173M	\$145M	\$127M	\$136M	\$133M	-
Prior Year	\$227M	\$210M	\$199M	\$193M	\$180M	\$178M	\$200M	\$192M	\$195M	\$180M	\$186M	\$187M	\$193M
Percent Change from Prior Year	-15%	-9%	-12%	-22%	-24%	-15%	-21%	-10%	-26%	-29%	-27%	-29%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



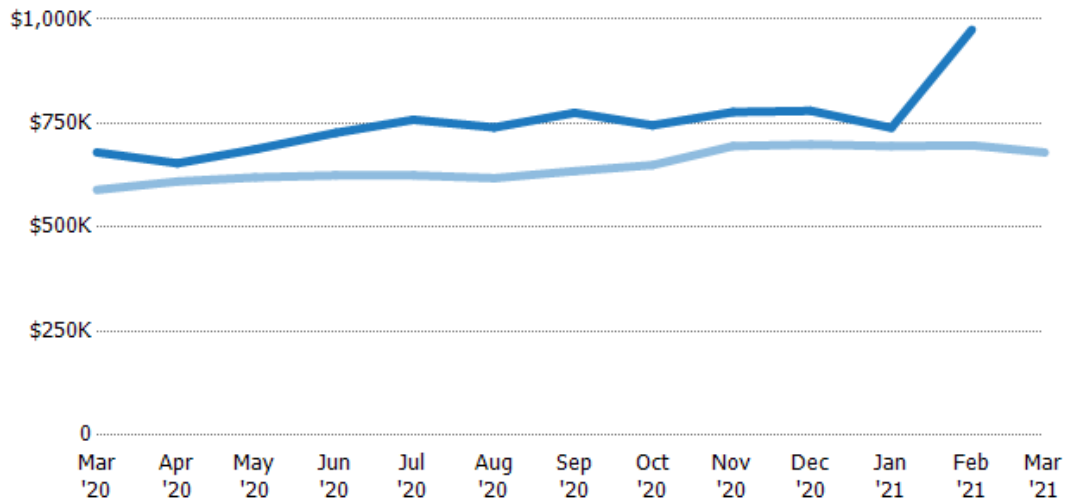
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$837K	\$806K	\$826K	\$884K	\$895K	\$925K	\$924K	\$905K	\$1.01M	\$1.02M	\$1.01M	\$1.18M	-
Prior Year	\$751K	\$763K	\$773K	\$772K	\$781K	\$774K	\$764K	\$800K	\$835K	\$850K	\$859K	\$876K	\$837K
Percent Change from Prior Year	12%	6%	7%	15%	15%	20%	21%	13%	21%	20%	17%	35%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



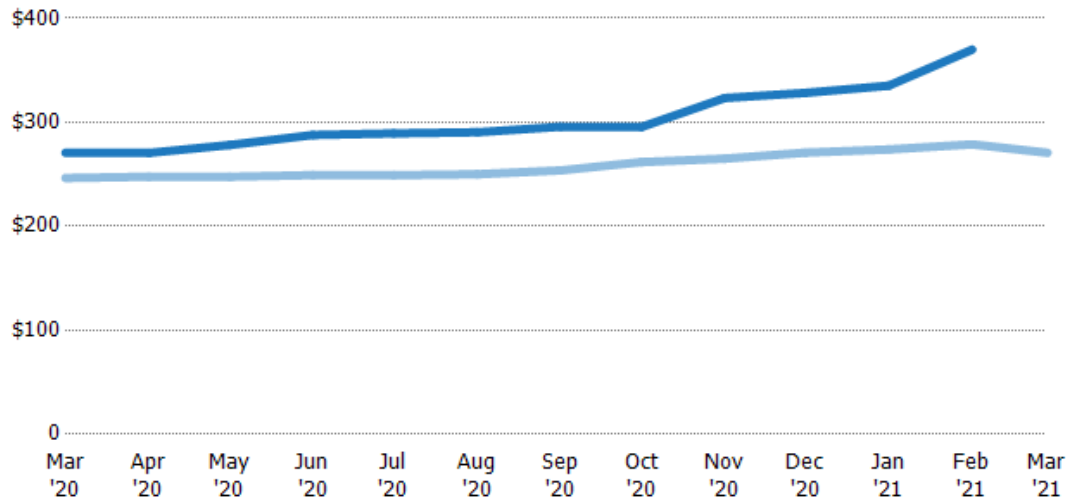
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$680K	\$654K	\$687K	\$727K	\$758K	\$740K	\$775K	\$745K	\$777K	\$780K	\$739K	\$975K	-
Prior Year	\$590K	\$610K	\$620K	\$625K	\$625K	\$618K	\$635K	\$650K	\$695K	\$699K	\$695K	\$697K	\$680K
Percent Change from Prior Year	15%	7%	11%	16%	21%	20%	22%	15%	12%	12%	6%	40%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



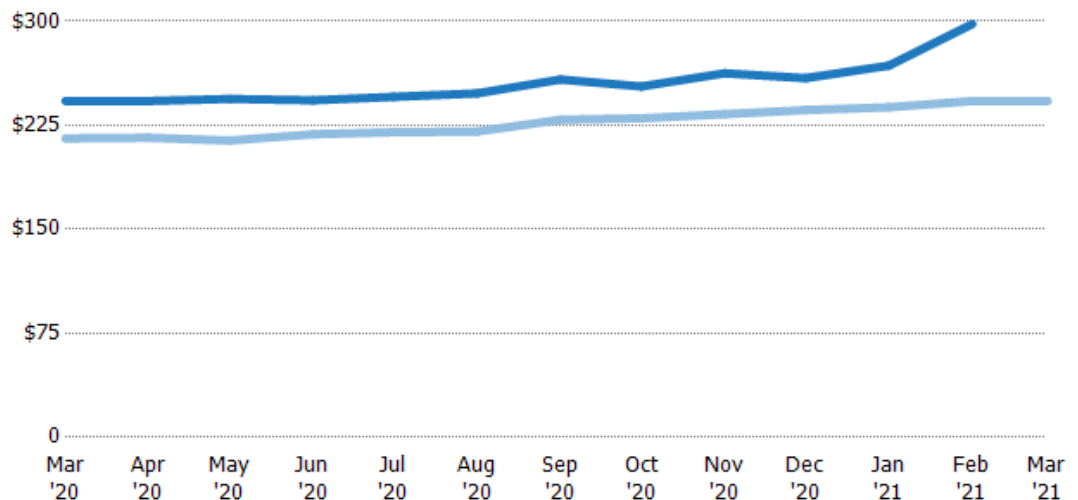
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$271	\$271	\$278	\$288	\$289	\$290	\$296	\$295	\$323	\$328	\$335	\$370	-
Prior Year	\$246	\$248	\$248	\$249	\$249	\$250	\$254	\$262	\$265	\$271	\$274	\$279	\$271
Percent Change from Prior Year	10%	9%	12%	16%	16%	16%	17%	13%	22%	21%	22%	33%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



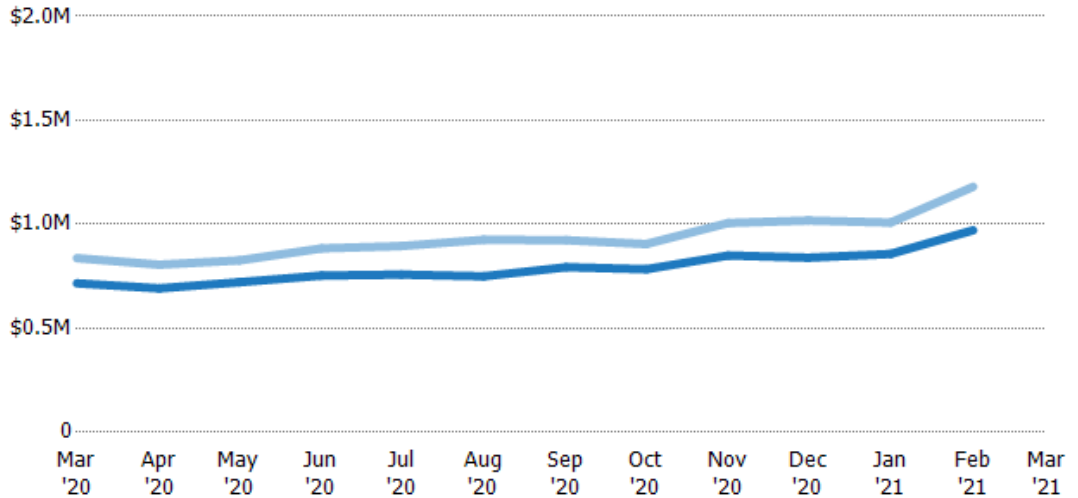
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$243	\$243	\$244	\$243	\$246	\$248	\$258	\$253	\$263	\$259	\$268	\$298	-
Prior Year	\$216	\$216	\$214	\$219	\$220	\$221	\$229	\$230	\$233	\$236	\$238	\$243	\$243
Percent Change from Prior Year	13%	12%	14%	11%	12%	12%	13%	10%	13%	10%	13%	23%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

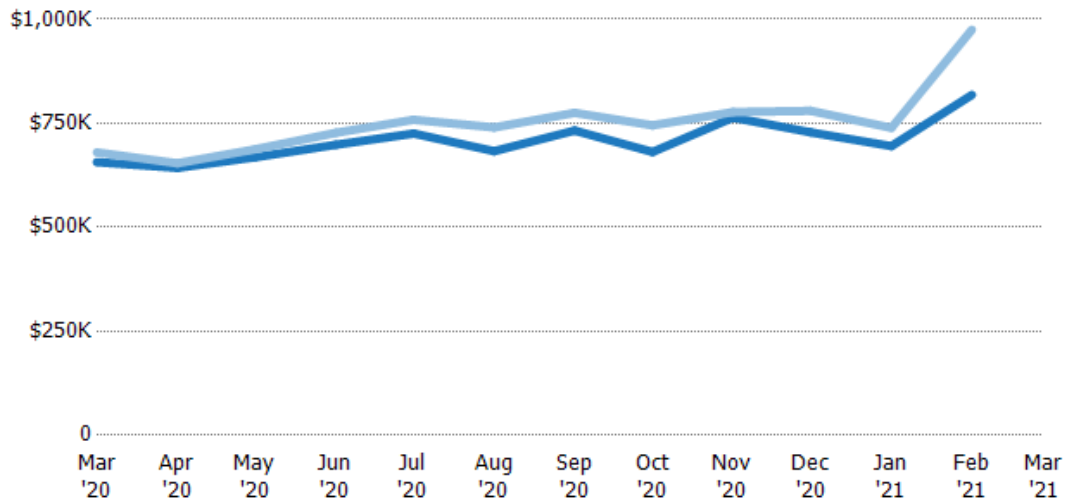


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

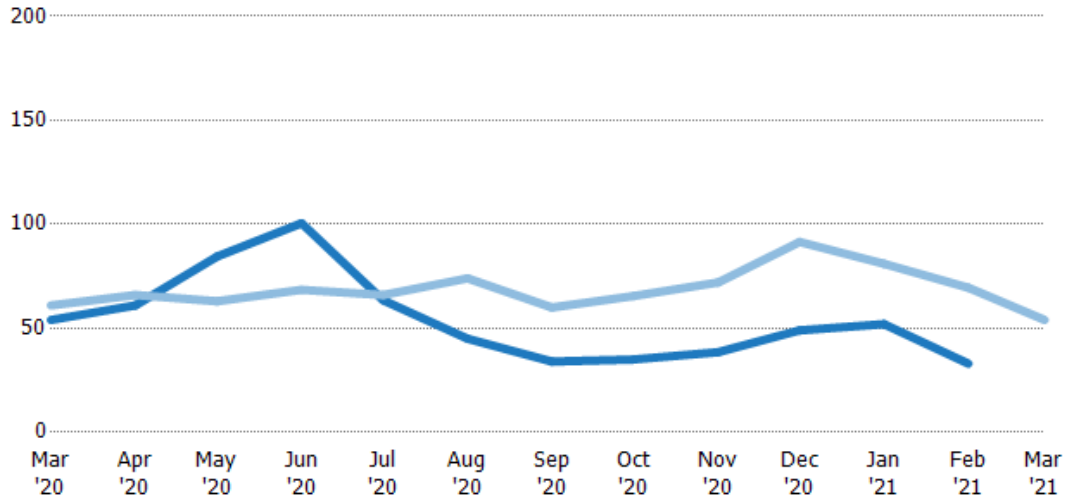


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



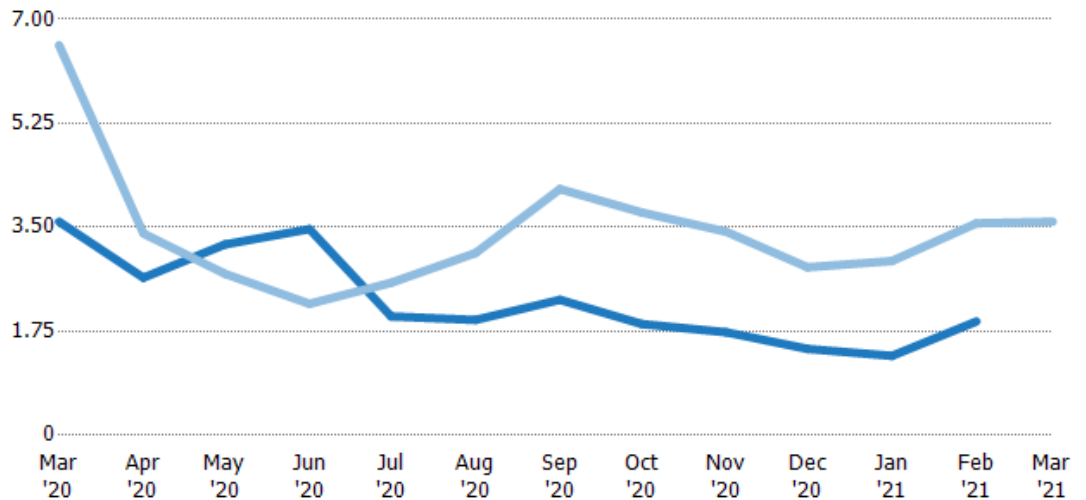
Current Year	54	61	84.5	101	63.5	45	34	35	38.5	49	52	33	-
Prior Year	61	66	63	68.5	66	74	60	65.5	72	91.5	81	69.5	54
Percent Change from Prior Year	-11%	-8%	34%	47%	-4%	-39%	-43%	-47%	-47%	-46%	-36%	-53%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



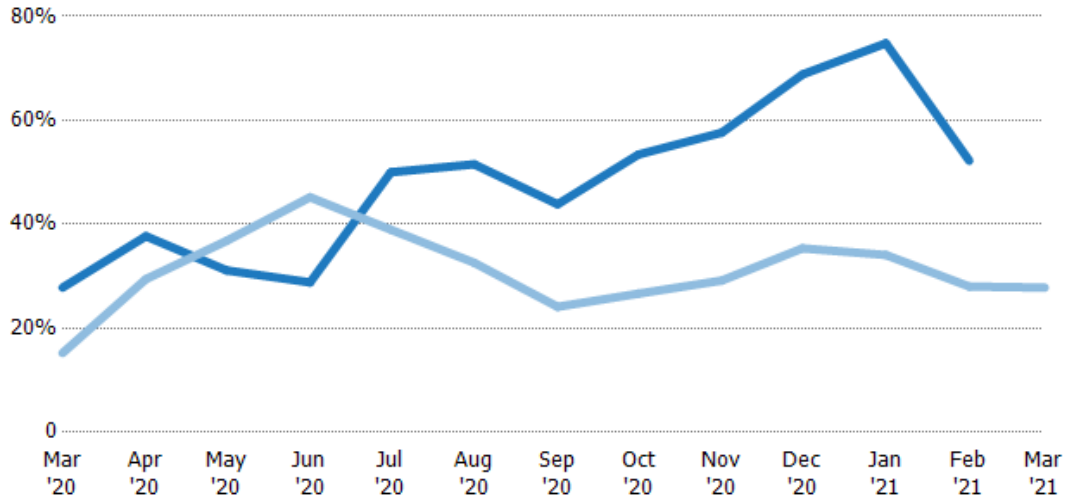
Current Year	3.59	2.65	3.21	3.47	2	1.94	2.28	1.87	1.73	1.45	1.34	1.92	-
Prior Year	6.57	3.4	2.72	2.21	2.57	3.07	4.14	3.75	3.43	2.83	2.93	3.57	3.59
Percent Change from Prior Year	-45%	-22%	18%	57%	-22%	-37%	-45%	-50%	-49%	-49%	-54%	-46%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



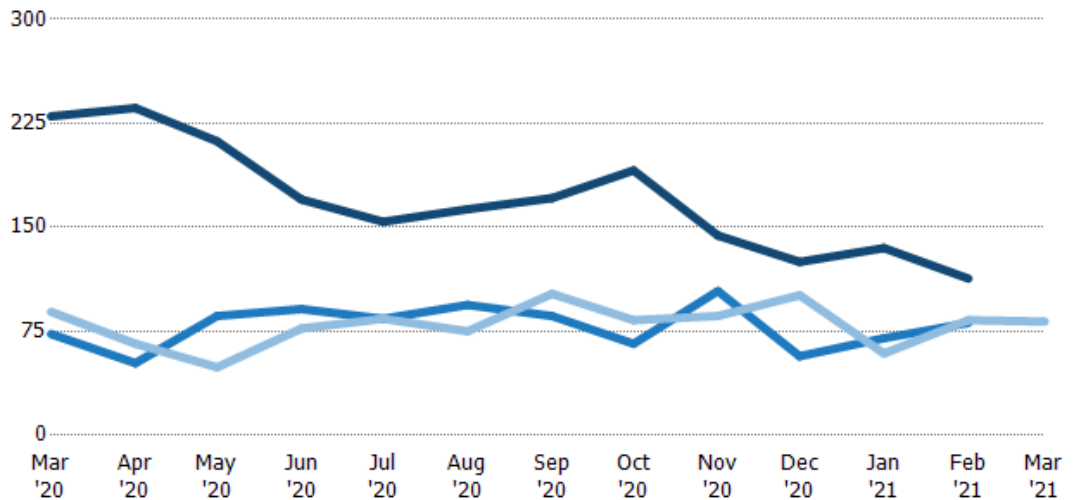
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	28%	38%	31%	29%	50%	52%	44%	53%	58%	69%	75%	52%	-
Prior Year	15%	29%	37%	45%	39%	33%	24%	27%	29%	35%	34%	28%	28%
Change from Prior Year	-13%	-8%	6%	16%	-11%	-19%	-20%	-27%	-28%	-33%	-41%	-24%	28%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	230	236	212	170	154	163	171	191	144	125	135	113	-
Pending	73	52	86	91	84	94	86	66	104	57	70	81	-
Sold	89	66	49	77	84	75	102	83	86	101	59	83	82

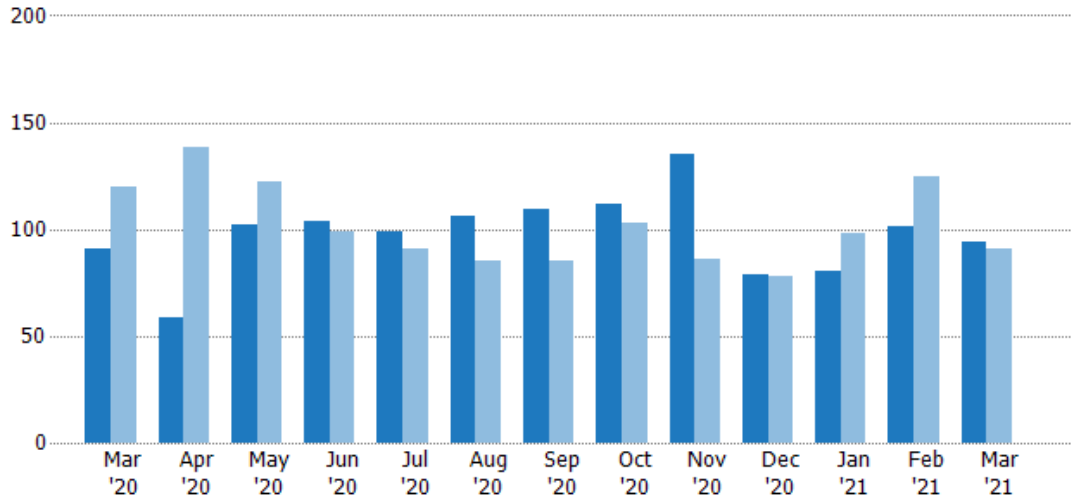
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Mar '21	94	3.3%
Mar '20	91	-24.2%
Mar '19	120	-20.8%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	91	59	102	104	99	106	109	112	135	79	80	101	94
Prior Year	120	138	122	99	91	85	85	103	86	78	98	125	91
Percent Change from Prior Year	-24%	-57%	-16%	5%	9%	25%	28%	9%	57%	1%	-18%	-19%	3%

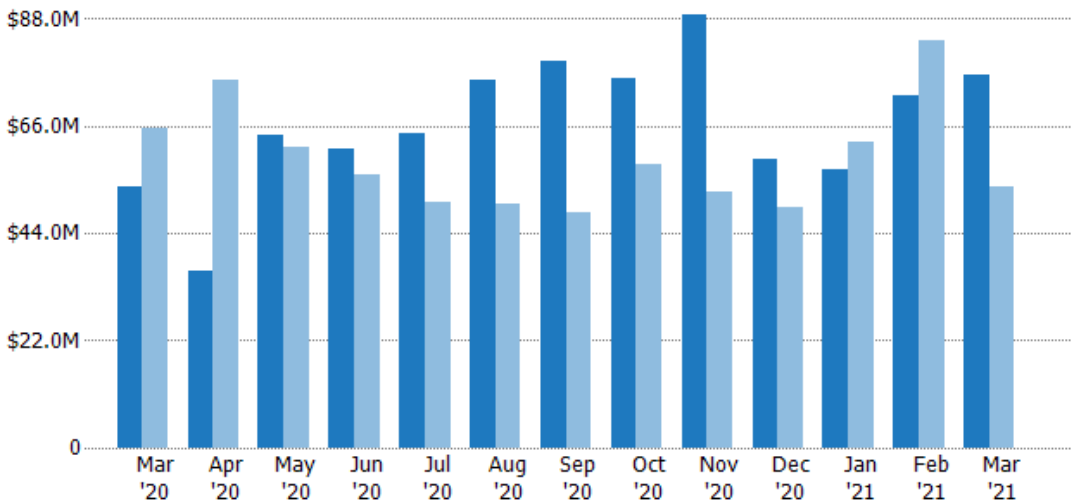
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Mar '21	\$76.6M	42.6%
Mar '20	\$53.7M	-17.9%
Mar '19	\$65.5M	-22%



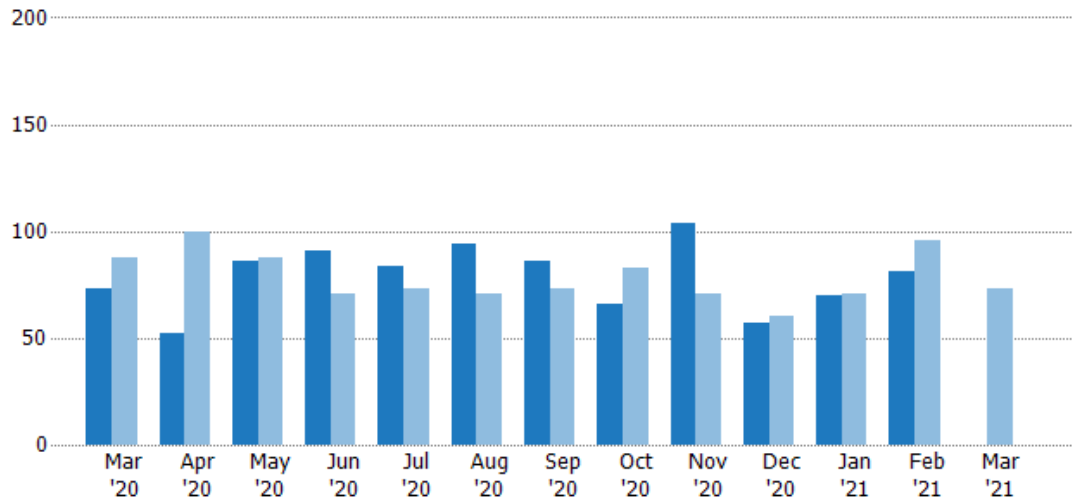
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$53.7M	\$36.1M	\$64M	\$61.4M	\$64.6M	\$75.3M	\$79.2M	\$75.7M	\$88.9M	\$59.3M	\$57.1M	\$72.4M	\$76.6M
Prior Year	\$65.5M	\$75.4M	\$61.5M	\$56.1M	\$50.3M	\$50.2M	\$48.2M	\$58M	\$52.6M	\$49.3M	\$62.9M	\$83.6M	\$53.7M
Percent Change from Prior Year	-18%	-52%	4%	9%	28%	50%	64%	30%	69%	20%	-9%	-13%	43%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



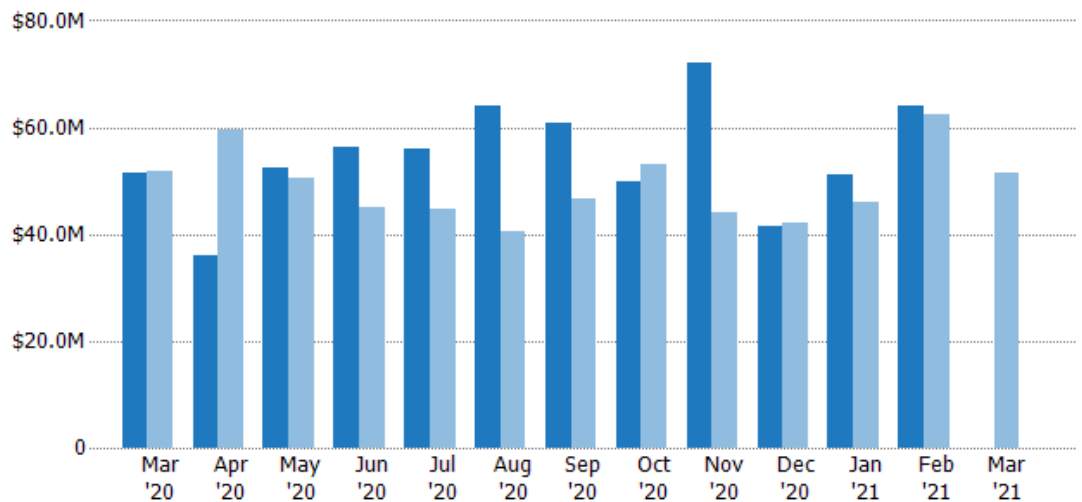
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	73	52	86	91	84	94	86	66	104	57	70	81	-
Prior Year	88	100	88	71	73	71	73	83	71	60	71	96	73
Percent Change from Prior Year	-17%	-48%	-2%	28%	15%	32%	18%	-20%	46%	-5%	-1%	-16%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$51.4M	\$35.9M	\$52.4M	\$56.2M	\$56M	\$64.1M	\$60.8M	\$49.9M	\$72.1M	\$41.5M	\$51.2M	\$64.1M	-
Prior Year	\$51.9M	\$59.5M	\$50.7M	\$44.9M	\$44.9M	\$40.6M	\$46.6M	\$53M	\$43.9M	\$42M	\$45.9M	\$62.4M	\$51.4M
Percent Change from Prior Year	-1%	-40%	3%	25%	25%	58%	30%	-6%	64%	-1%	12%	3%	-100%

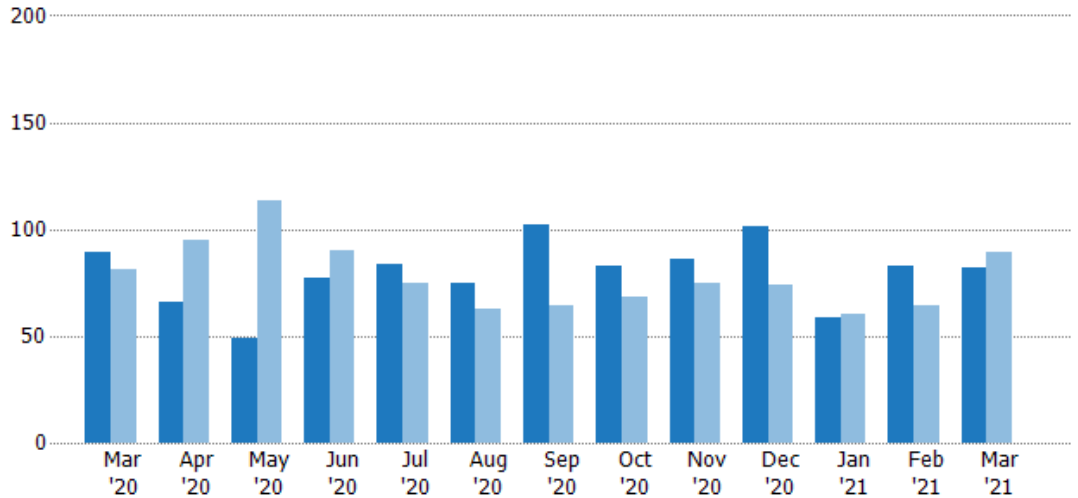
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Mar '21	82	-7.9%
Mar '20	89	9.9%
Mar '19	81	-8.6%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	89	66	49	77	84	75	102	83	86	101	59	83	82
Prior Year	81	95	113	90	75	63	64	68	75	74	60	64	89
Percent Change from Prior Year	10%	-31%	-57%	-14%	12%	19%	59%	22%	15%	36%	-2%	30%	-8%

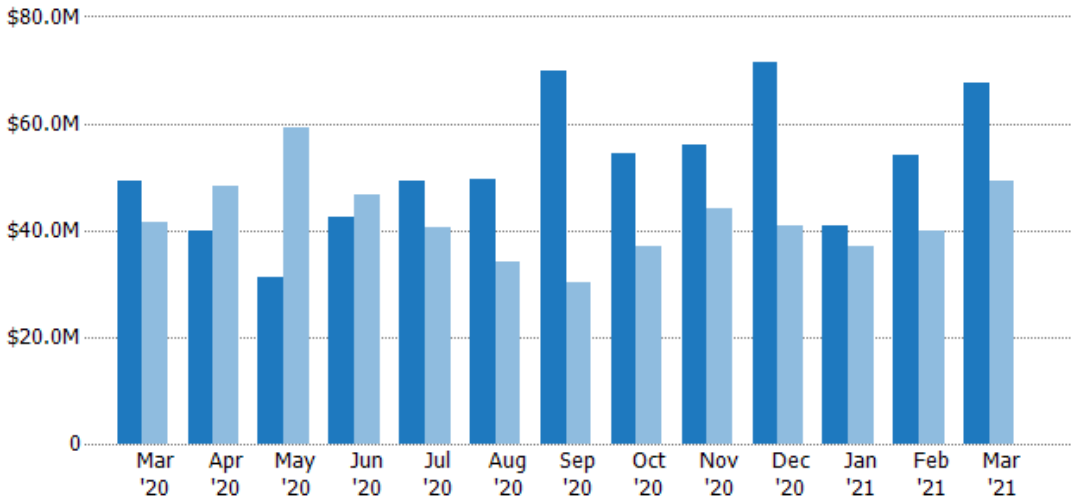
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Mar '21	\$67.4M	37.4%
Mar '20	\$49.1M	18.4%
Mar '19	\$41.4M	-0.1%



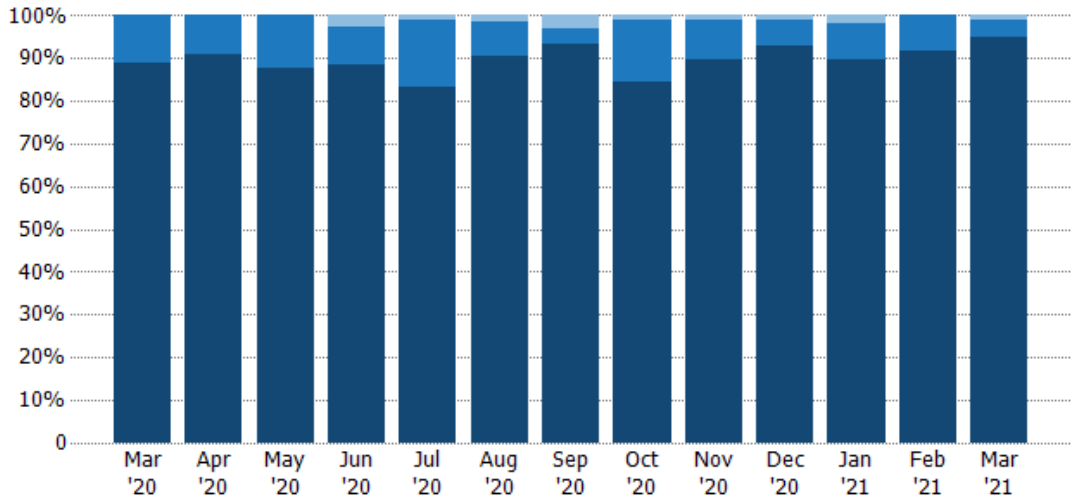
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$49.1M	\$40M	\$31.2M	\$42.5M	\$49.2M	\$49.4M	\$69.7M	\$54.4M	\$55.9M	\$71.3M	\$40.9M	\$54M	\$67.4M
Prior Year	\$41.4M	\$48.1M	\$59.2M	\$46.7M	\$40.6M	\$34M	\$30.3M	\$37.1M	\$44.1M	\$40.7M	\$36.9M	\$39.8M	\$49.1M
Percent Change from Prior Year	18%	-17%	-47%	-9%	21%	46%	130%	47%	27%	75%	11%	36%	37%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



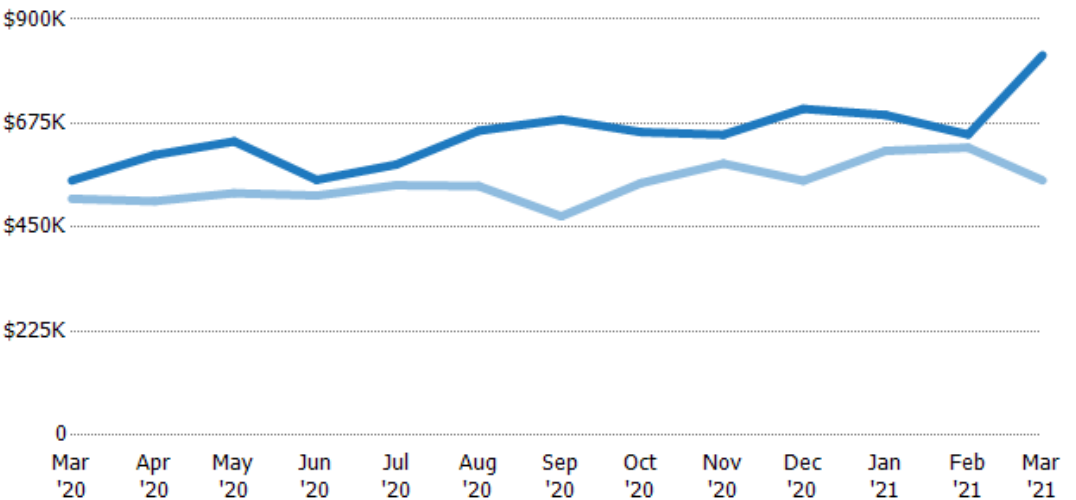
Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Mobile/Manufactured	-	-	-	3%	1%	1%	3%	1%	1%	1%	2%	-	1%
Condo/Townhouse	11%	9%	12%	9%	15%	8%	4%	14%	9%	6%	8%	8%	4%
Single Family Residence	89%	91%	88%	88%	83%	91%	93%	84%	90%	93%	90%	92%	95%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Mar '21	\$822K	49.1%
Mar '20	\$551K	7.8%
Mar '19	\$512K	9.3%

Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$551K	\$606K	\$636K	\$553K	\$586K	\$659K	\$683K	\$656K	\$650K	\$706K	\$693K	\$651K	\$822K
Prior Year	\$512K	\$506K	\$524K	\$519K	\$541K	\$539K	\$474K	\$546K	\$588K	\$551K	\$615K	\$622K	\$551K
Percent Change from Prior Year	8%	20%	21%	7%	8%	22%	44%	20%	11%	28%	13%	5%	49%

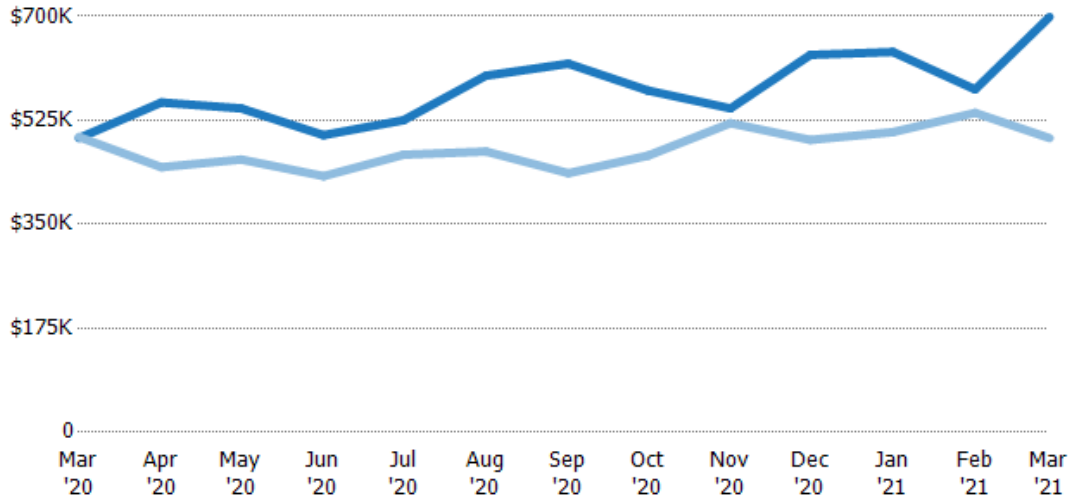
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Mar '21	\$699K	41.2%
Mar '20	\$495K	-0.4%
Mar '19	\$497K	-2.4%



Current Year	\$495K	\$555K	\$545K	\$500K	\$525K	\$600K	\$620K	\$575K	\$545K	\$635K	\$640K	\$577K	\$699K
Prior Year	\$497K	\$446K	\$459K	\$431K	\$467K	\$473K	\$436K	\$466K	\$520K	\$492K	\$505K	\$538K	\$495K
Percent Change from Prior Year	0%	24%	19%	16%	12%	27%	42%	24%	5%	29%	27%	7%	41%

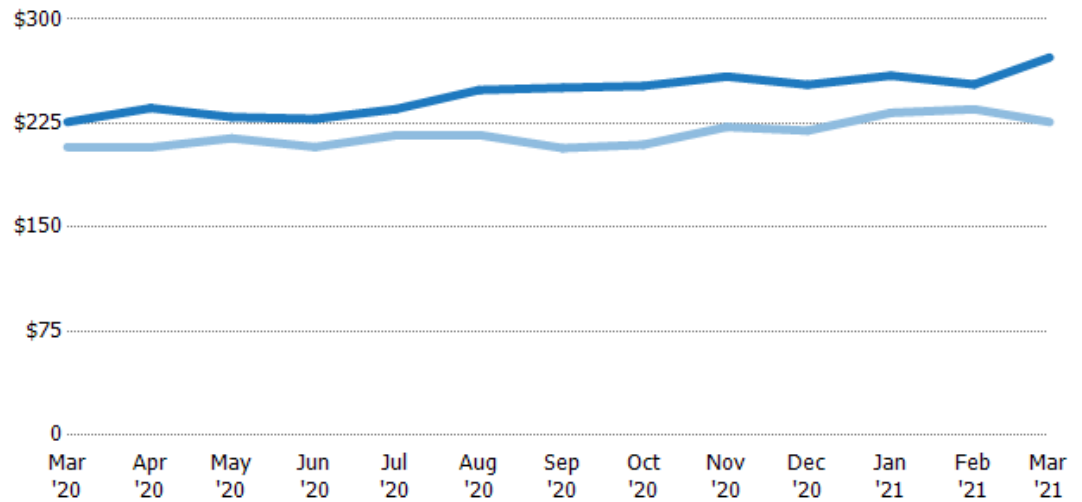
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Mar '21	\$272	20.6%
Mar '20	\$226	8.7%
Mar '19	\$208	1.2%



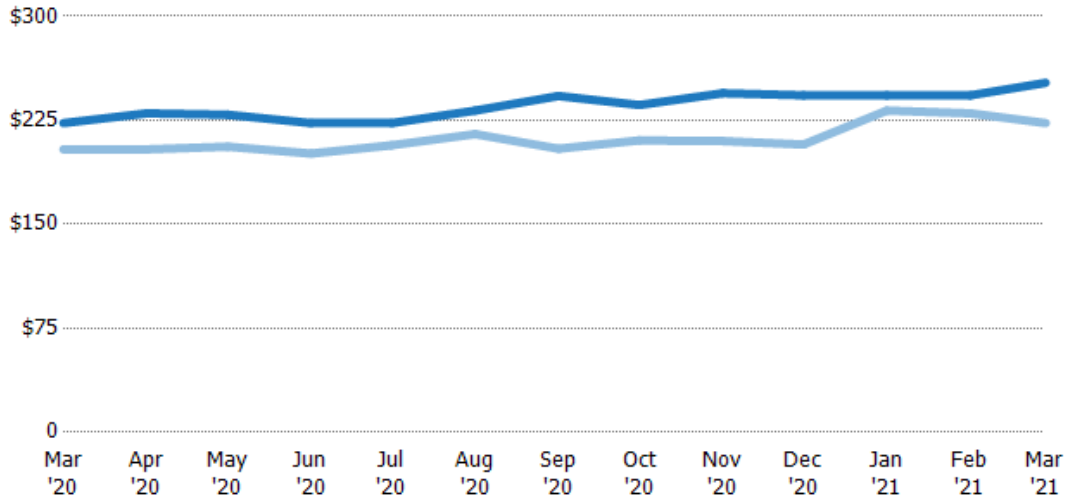
Current Year	\$226	\$236	\$229	\$228	\$235	\$249	\$251	\$252	\$259	\$253	\$259	\$253	\$272
Prior Year	\$208	\$208	\$214	\$208	\$216	\$217	\$207	\$210	\$222	\$220	\$233	\$235	\$226
Percent Change from Prior Year	9%	14%	7%	10%	9%	15%	21%	20%	16%	15%	12%	8%	21%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



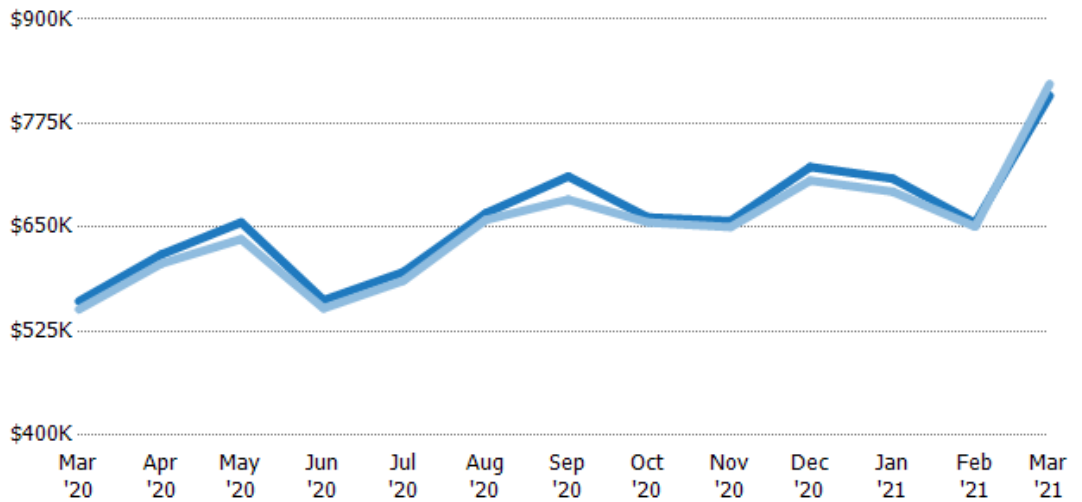
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Mar '20	\$223	\$204	9%
Apr '20	\$230	\$204	13%
May '20	\$229	\$206	11%
Jun '20	\$223	\$201	11%
Jul '20	\$223	\$207	8%
Aug '20	\$232	\$215	8%
Sep '20	\$243	\$205	19%
Oct '20	\$236	\$211	12%
Nov '20	\$245	\$210	16%
Dec '20	\$243	\$208	17%
Jan '21	\$243	\$232	5%
Feb '21	\$243	\$230	6%
Mar '21	\$252	\$223	13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



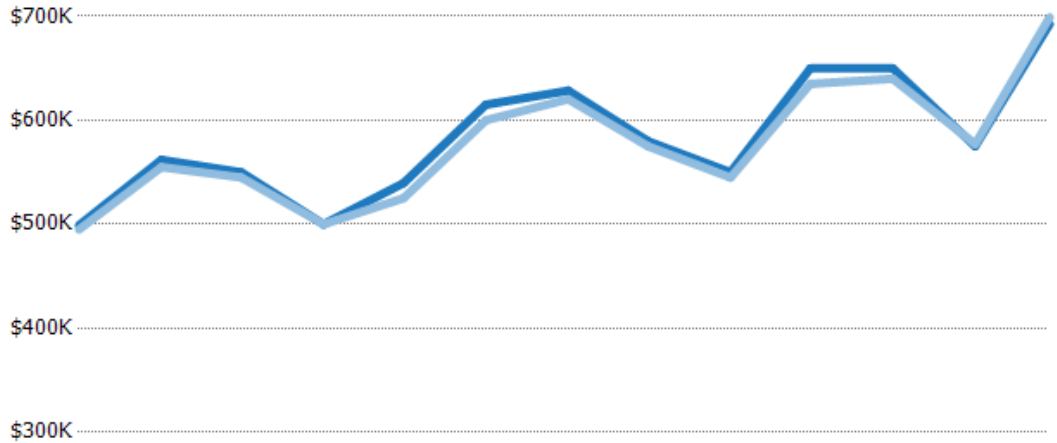
Month/Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Mar '20	\$561K	\$551K	98%
Apr '20	\$617K	\$606K	98%
May '20	\$656K	\$636K	97%
Jun '20	\$562K	\$553K	98%
Jul '20	\$596K	\$586K	98%
Aug '20	\$667K	\$659K	99%
Sep '20	\$711K	\$683K	96%
Oct '20	\$662K	\$656K	99%
Nov '20	\$657K	\$650K	99%
Dec '20	\$722K	\$706K	98%
Jan '21	\$709K	\$693K	98%
Feb '21	\$655K	\$651K	99%
Mar '21	\$808K	\$822K	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



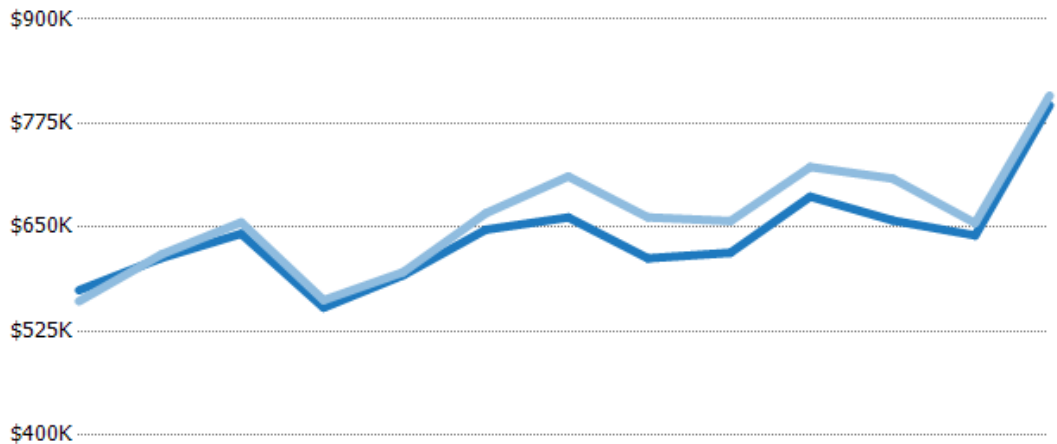
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$499K	\$562K	\$550K	\$500K	\$540K	\$615K	\$629K	\$580K	\$550K	\$650K	\$650K	\$575K	\$693K
Median Sales Price	\$495K	\$555K	\$545K	\$500K	\$525K	\$600K	\$620K	\$575K	\$545K	\$635K	\$640K	\$577K	\$699K
Med Sales Price as a % of Med List Price	99%	99%	99%	100%	97%	98%	99%	99%	99%	98%	98%	100%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



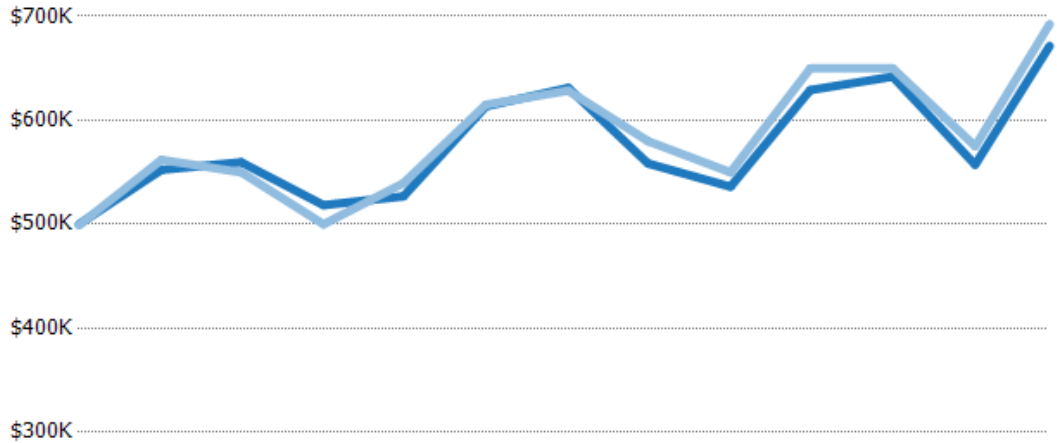
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$574K	\$613K	\$642K	\$553K	\$593K	\$647K	\$662K	\$613K	\$619K	\$687K	\$658K	\$640K	\$797K
Avg Sales Price	\$561K	\$617K	\$656K	\$562K	\$596K	\$667K	\$711K	\$662K	\$657K	\$722K	\$709K	\$655K	\$808K
Avg Sales Price as a % of Avg Est Value	98%	101%	102%	102%	101%	103%	107%	108%	106%	105%	108%	102%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



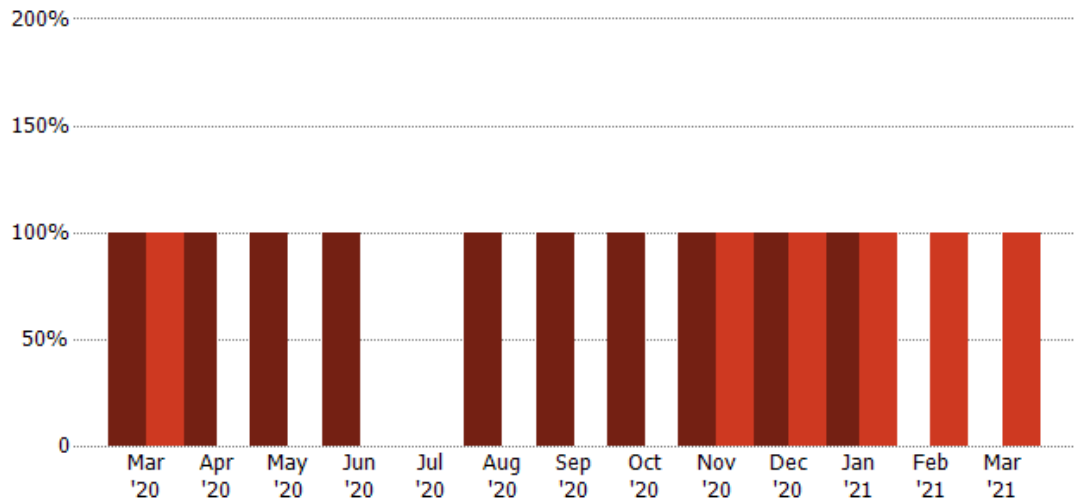
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$500K	\$552K	\$560K	\$518K	\$527K	\$613K	\$631K	\$558K	\$536K	\$629K	\$642K	\$557K	\$672K
Median Sales Price	\$499K	\$562K	\$550K	\$500K	\$540K	\$615K	\$629K	\$580K	\$550K	\$650K	\$650K	\$575K	\$693K
Med Sales Price as a % of Med Est Value	100%	102%	98%	96%	102%	100%	100%	104%	103%	103%	101%	103%	103%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



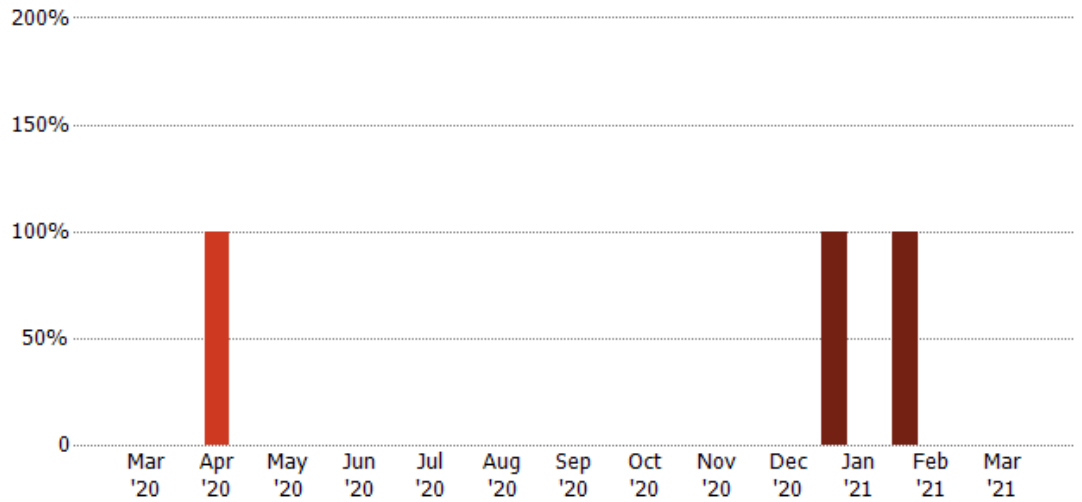
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	1	1	1	1	-	1	1	1	1	1	1	-	-
Prior Year	1	-	-	-	-	-	-	-	1	1	1	1	1
Percent Change from Prior Year	0%	100%	100%	100%	-	100%	100%	100%	0%	0%	0%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	-	-	-	-	-	-	-	-	-	-	1	1	-
Prior Year	-	1	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-	-100%	-	-	-	-	-	-	-	-	100%	100%	-



Sales Activity by ZIP

Mar 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331			82	\$67,425,564	\$822,263	\$699,000	\$278	\$256	28