



GRADUATE,  
REALTOR®  
INSTITUTE

# THE CONTRACT CLASS

**5CE** Contract Law

**3CE** Disclosure

**3CE** Legal Issues

**3CE** Agency Law

**This class satisfies  
Row 10 in the  
Risk Management Series**

**August 12 & 13, 2021**  
Check in: 8AM  
Class time: 8:30AM-4:30PM

Presented  
by:



**ARIZONA**  
association of  
**REALTORS®**

**&**

**Scottsdale Area  
Association of  
REALTORS®**

**M**aximize your value to your clients. This course covers the contract line by line so that you can put even the most chaotic transactions back on track to a smooth closing.

**This Course will focus on:**

- Examining the elements of the AAR purchase contract with line-by-line explanation of how to use it correctly.
- What is a CURE period? What should an agent do if in breach?
- How to use the Seller's Property Disclosure Statement (SPDS), zipForms® and other business tools to stay on track.

**Instructor:**

*Kelly Soriano*

For Instructor bio & GRI Designation info visit: [www.azgri.com](http://www.azgri.com)

**Class Location:**

**Scottsdale Area  
Association of  
REALTORS®**  
8600 E. Anderson Dr.  
Scottsdale, AZ 85255  
Phone: 480-945-2651

**Fees: based on availability**

(includes GRI royalty fee of \$15)

\_\_\_ \$ 139 through August 2  
\_\_\_ \$ 149 August 3 - August 10

**GRI Designees: \$60** must call 480-945-2651 to register

**Register online:**

[www.scottsdalerealtors.org](http://www.scottsdalerealtors.org)

**Contact:** Laura Grady

**Email:** [Laura@scottsdalerealtors.org](mailto:Laura@scottsdalerealtors.org)

**Phone:** 480-945-2651

**\*\* Please notify us 7 days in advance if you have any disability that requires special services or access.**

**Cancellation Policy:**

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees. \$50 charge for returned checks.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

**Credit Card:**

AMERICAN EXPRESS  VISA  
 MASTERCARD  DISCOVER

Card Number:

Expiration Date:

Security Code:



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