



2020

SCOTTSDALE MARKET REPORT NOVEMBER 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	710	784	-9.4%	9,968	9,687	+2.9%
New Listing Volume	\$678,184,586	\$666,275,957	+1.8%	\$8,117,665,799	\$7,189,451,784	+12.9%
Active Listing Count	1,154	2,087	-44.7%	N/A	N/A	
Active Listing Volume	\$1,677,717,857	\$2,497,165,575	-32.8%	N/A	N/A	
Average Listing Price	\$1,453,828	\$1,196,534	+21.5%	\$1,213,506	\$1,069,087	+13.5%
Median Listing Price	\$849,000	\$795,000	+6.8%	\$771,633	\$698,002	+10.5%
Average Listing Price per Sq Ft	\$394	\$323	+21.9%	\$342	\$300	+14.2%
Median Listing Price per Sq Ft	\$334	\$275	+21.5%	\$296	\$258	+14.4%
Median Days in RPR	52	60	-13.3%	54.9	67.31	-18.4%
Months of Inventory	1.5	2.9	-50.8%	2.7	3.5	-22.5%
Absorption Rate	68.89%	33.92%	+35%	36.49%	28.29%	+8.2%
Sales Activity Charts Metrics						
New Pending Sales Count	1,259	911	+38.2%	12,006	10,644	+12.8%
New Pending Sales Volume	\$1,145,369,943	\$645,883,149	+77.3%	\$9,247,076,293	\$6,846,726,318	+35.1%
Pending Sales Count	1,269	665	+90.8%	N/A	N/A	
Pending Sales Volume	\$1,194,423,618	\$504,884,015	+136.6%	N/A	N/A	
Closed Sales Count	714	633	+12.8%	8,046	7,757	+3.7%
Closed Sales Volume	\$554,644,156	\$400,800,354	+38.4%	\$5,641,751,764	\$4,658,386,702	+21.1%
Average Sales Price	\$776,813	\$633,176	+22.7%	\$701,187	\$600,540	+16.8%
Median Sales Price	\$595,000	\$486,250	+22.4%	\$545,823	\$476,964	+14.4%
Average Sales Price per Sq Ft	\$303	\$262	+15.8%	\$282	\$254	+11.4%
Median Sales Price per Sq Ft	\$282	\$244	+15.6%	\$264	\$237	+11.3%
Distressed Charts Metrics						
Distressed Listing Count	-	19	-	N/A	N/A	

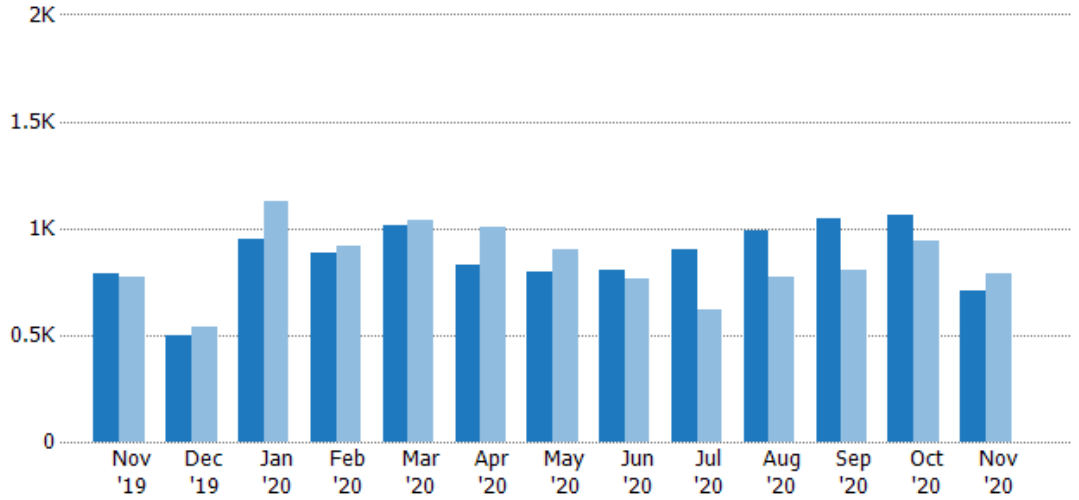
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	710	-9.4%
Nov '19	784	1.2%
Nov '18	775	-0.8%



Current Year	784	500	948	883	1.01K	828	793	800	901	991	1.04K	1.06K	710
Prior Year	775	539	1.13K	918	1.04K	1.01K	903	767	617	775	806	942	784
Percent Change from Prior Year	1%	-7%	-16%	-4%	-3%	-18%	-12%	4%	46%	28%	29%	13%	-9%

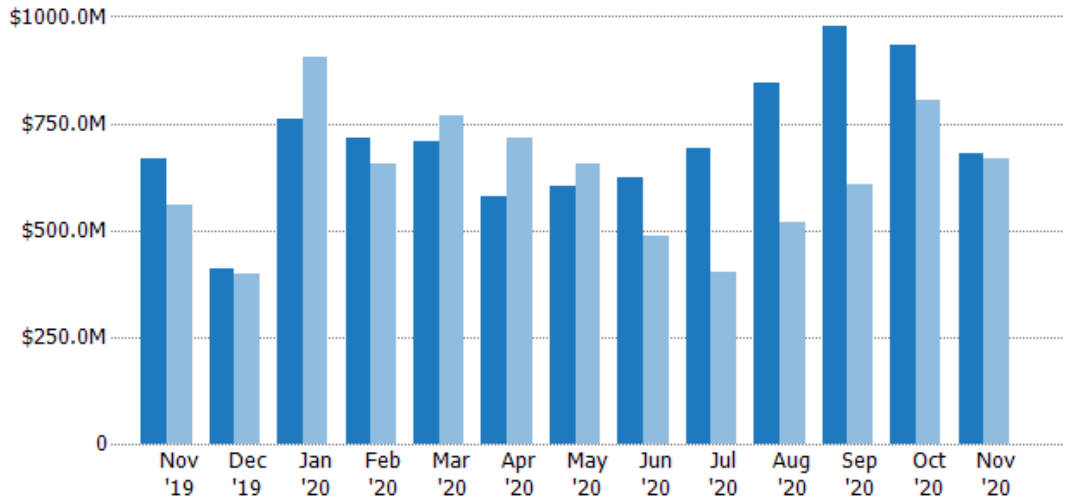
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$678M	1.8%
Nov '19	\$666M	19.4%
Nov '18	\$558M	-2.6%



Current Year	\$666M	\$408M	\$760M	\$717M	\$708M	\$579M	\$603M	\$625M	\$692M	\$843M	\$978M	\$934M	\$678M
Prior Year	\$558M	\$397M	\$906M	\$655M	\$769M	\$717M	\$655M	\$487M	\$402M	\$517M	\$608M	\$805M	\$666M
Percent Change from Prior Year	19%	3%	-16%	9%	-8%	-19%	-8%	28%	72%	63%	61%	16%	2%

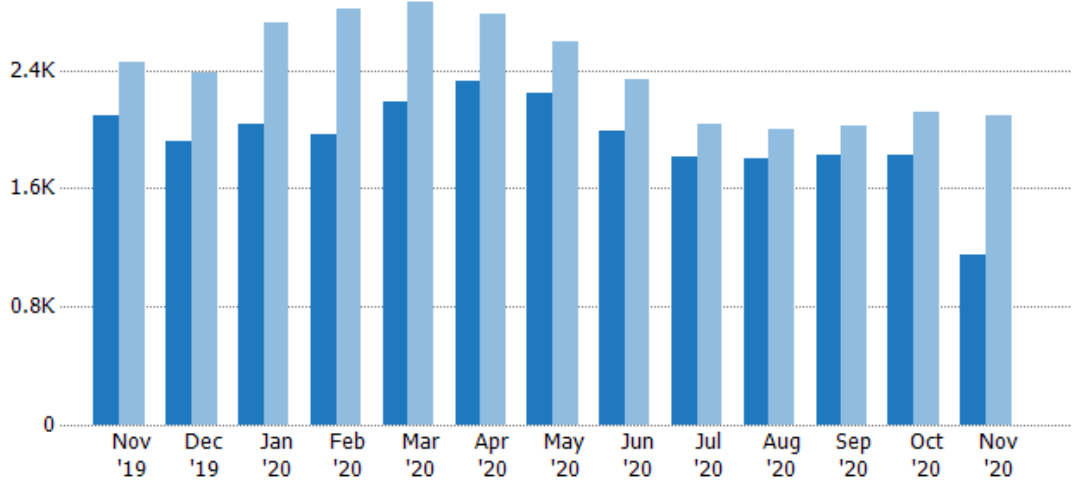
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	1.15K	-44.7%
Nov '19	2.09K	-15.1%
Nov '18	2.46K	5.3%



Current Year	2.09K	1.92K	2.03K	1.97K	2.19K	2.33K	2.24K	1.99K	1.81K	1.81K	1.82K	1.82K	1.15K
Prior Year	2.46K	2.38K	2.72K	2.81K	2.86K	2.78K	2.59K	2.34K	2.03K	2K	2.02K	2.11K	2.09K
Percent Change from Prior Year	-15%	-19%	-25%	-30%	-23%	-16%	-14%	-15%	-11%	-10%	-10%	-14%	-45%

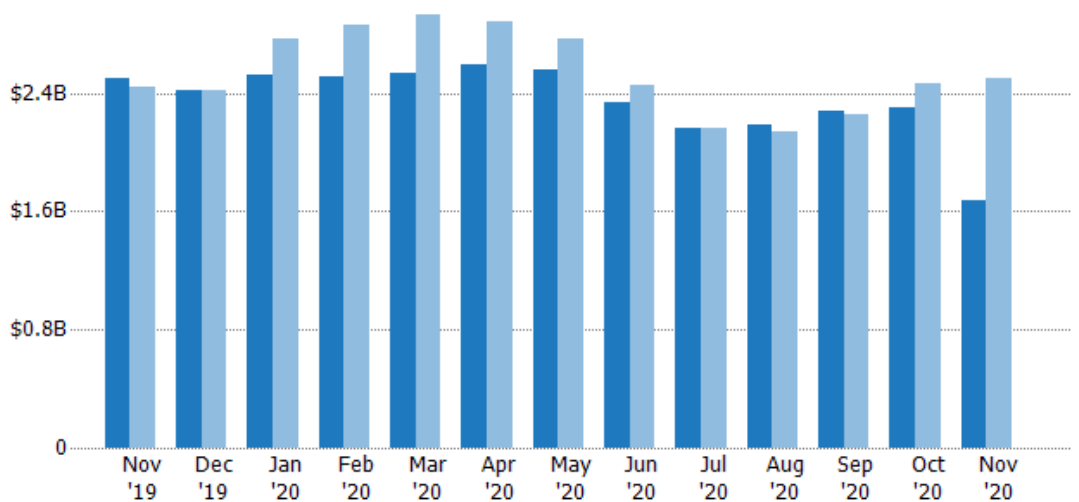
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$1.68B	-32.8%
Nov '19	\$2.5B	2.1%
Nov '18	\$2.45B	2.4%



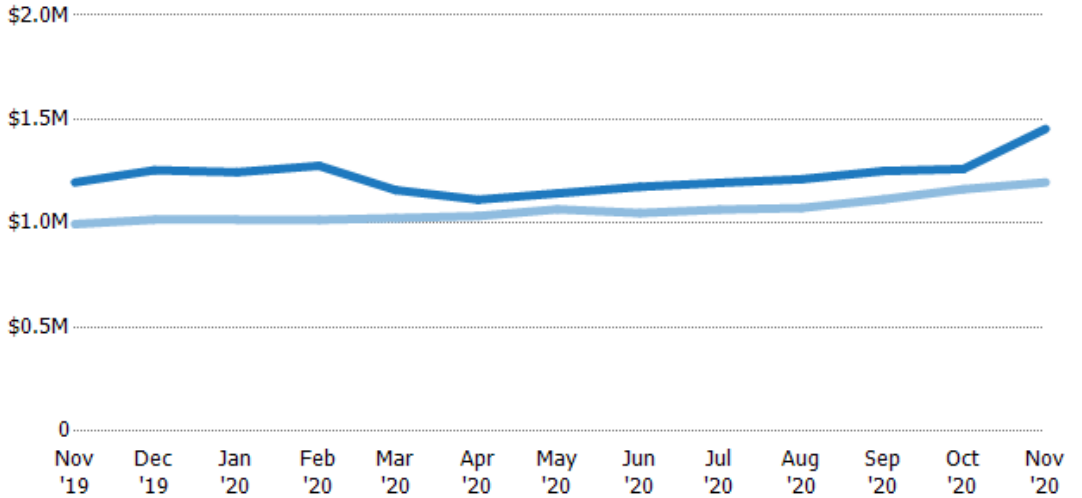
Current Year	\$2.5B	\$2.41B	\$2.53B	\$2.51B	\$2.54B	\$2.59B	\$2.56B	\$2.34B	\$2.17B	\$2.19B	\$2.28B	\$2.3B	\$1.68B
Prior Year	\$2.45B	\$2.42B	\$2.77B	\$2.86B	\$2.93B	\$2.88B	\$2.76B	\$2.45B	\$2.17B	\$2.14B	\$2.25B	\$2.46B	\$2.5B
Percent Change from Prior Year	2%	0%	-9%	-12%	-13%	-10%	-7%	-5%	0%	2%	1%	-6%	-33%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



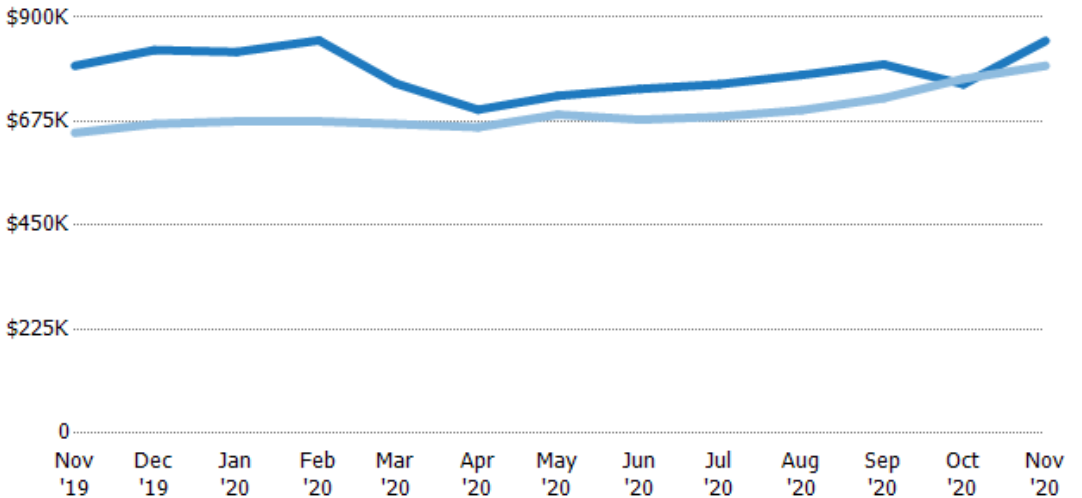
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '19	\$1.2M	\$996K	20%
Dec '19	\$1.26M	\$1.02M	23%
Jan '20	\$1.25M	\$1.02M	22%
Feb '20	\$1.28M	\$1.02M	26%
Mar '20	\$1.16M	\$1.02M	13%
Apr '20	\$1.11M	\$1.03M	8%
May '20	\$1.14M	\$1.07M	7%
Jun '20	\$1.18M	\$1.05M	12%
Jul '20	\$1.19M	\$1.07M	12%
Aug '20	\$1.21M	\$1.07M	13%
Sep '20	\$1.25M	\$1.12M	12%
Oct '20	\$1.26M	\$1.16M	8%
Nov '20	\$1.45M	\$1.2M	22%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
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 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '19	\$795K	\$650K	22%
Dec '19	\$829K	\$669K	24%
Jan '20	\$825K	\$675K	22%
Feb '20	\$850K	\$675K	26%
Mar '20	\$757K	\$669K	13%
Apr '20	\$700K	\$662K	6%
May '20	\$730K	\$689K	6%
Jun '20	\$745K	\$679K	10%
Jul '20	\$755K	\$685K	10%
Aug '20	\$775K	\$699K	11%
Sep '20	\$798K	\$725K	10%
Oct '20	\$755K	\$767K	-2%
Nov '20	\$849K	\$795K	7%

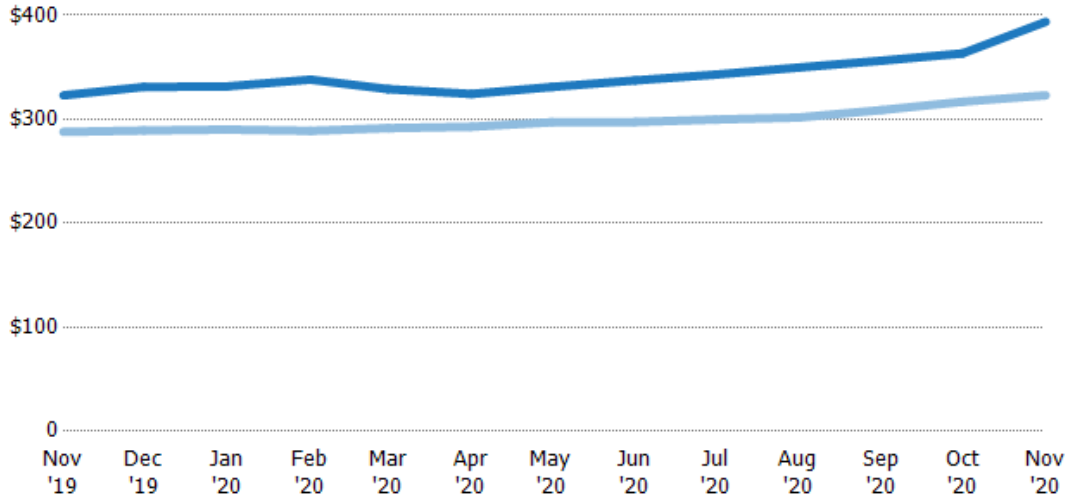
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$394	21.9%
Nov '19	\$323	12.2%
Nov '18	\$288	-3.7%



Current Year	\$323	\$331	\$332	\$338	\$329	\$324	\$331	\$337	\$343	\$350	\$356	\$363	\$394
Prior Year	\$288	\$289	\$290	\$289	\$292	\$293	\$297	\$297	\$300	\$302	\$309	\$317	\$323
Percent Change from Prior Year	12%	14%	14%	17%	13%	11%	11%	13%	14%	16%	15%	15%	22%

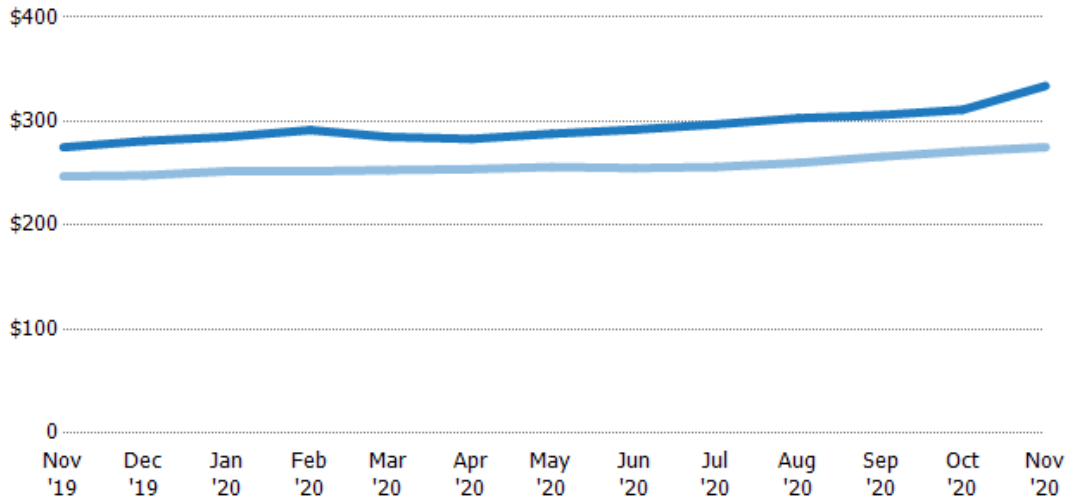
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$334	21.5%
Nov '19	\$275	11.3%
Nov '18	\$247	-2%



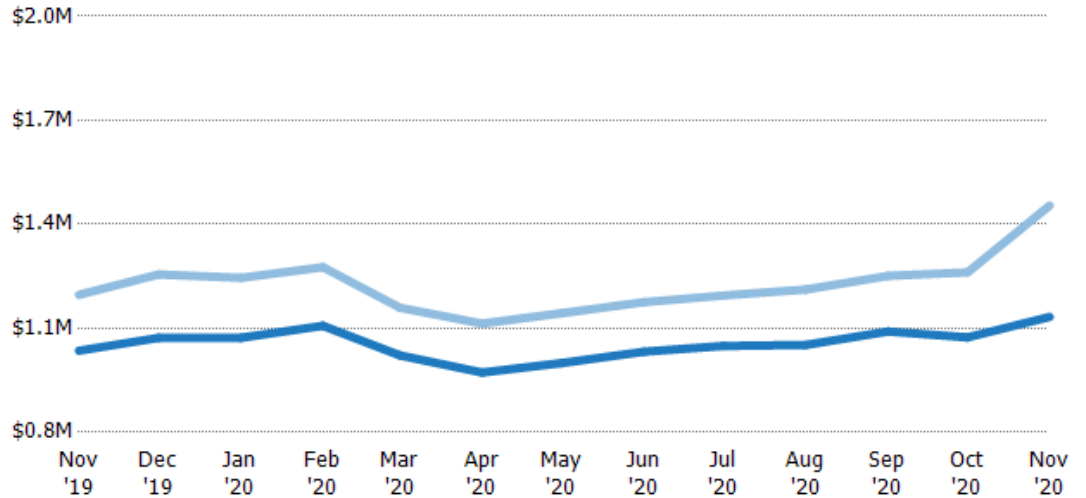
Current Year	\$275	\$281	\$285	\$292	\$285	\$283	\$288	\$292	\$297	\$303	\$306	\$311	\$334
Prior Year	\$247	\$248	\$252	\$252	\$253	\$254	\$256	\$255	\$256	\$260	\$266	\$271	\$275
Percent Change from Prior Year	11%	13%	13%	16%	13%	11%	13%	15%	16%	17%	15%	15%	21%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



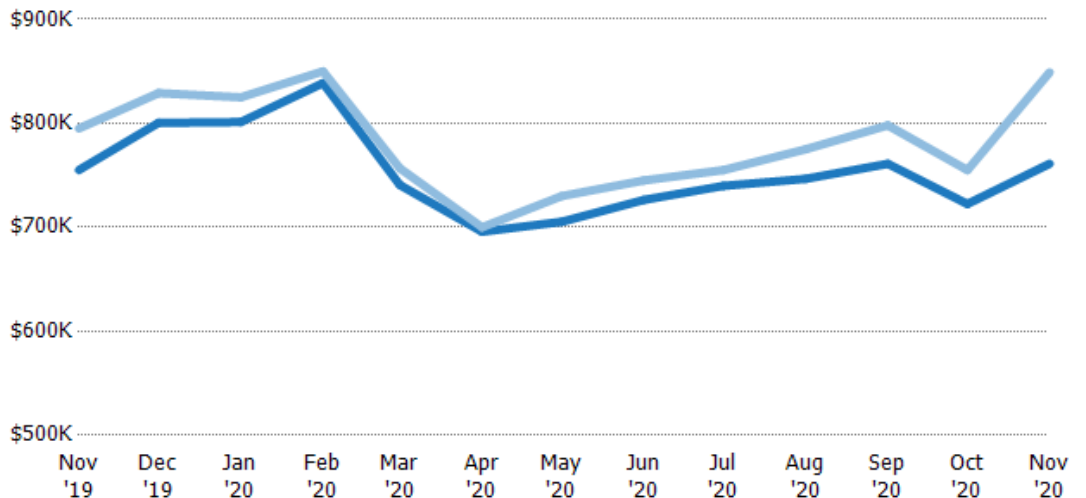
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$1.04M	\$1.07M	\$1.07M	\$1.11M	\$1.02M	\$972K	\$1,000K	\$1.03M	\$1.05M	\$1.05M	\$1.09M	\$1.07M	\$1.13M
Avg Listing Price	\$1.2M	\$1.26M	\$1.25M	\$1.28M	\$1.16M	\$1.11M	\$1.14M	\$1.18M	\$1.19M	\$1.21M	\$1.25M	\$1.26M	\$1.45M
Avg Listing Price as a % of Avg Est Value	116%	117%	116%	115%	113%	115%	114%	114%	114%	115%	115%	117%	128%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$755K	\$800K	\$801K	\$839K	\$741K	\$696K	\$705K	\$726K	\$740K	\$747K	\$761K	\$722K	\$761K
Median Listing Price	\$795K	\$829K	\$825K	\$850K	\$757K	\$700K	\$730K	\$745K	\$755K	\$775K	\$798K	\$755K	\$849K
Med Listing Price as a % of Med Est Value	105%	104%	103%	101%	102%	101%	104%	103%	102%	104%	105%	105%	112%

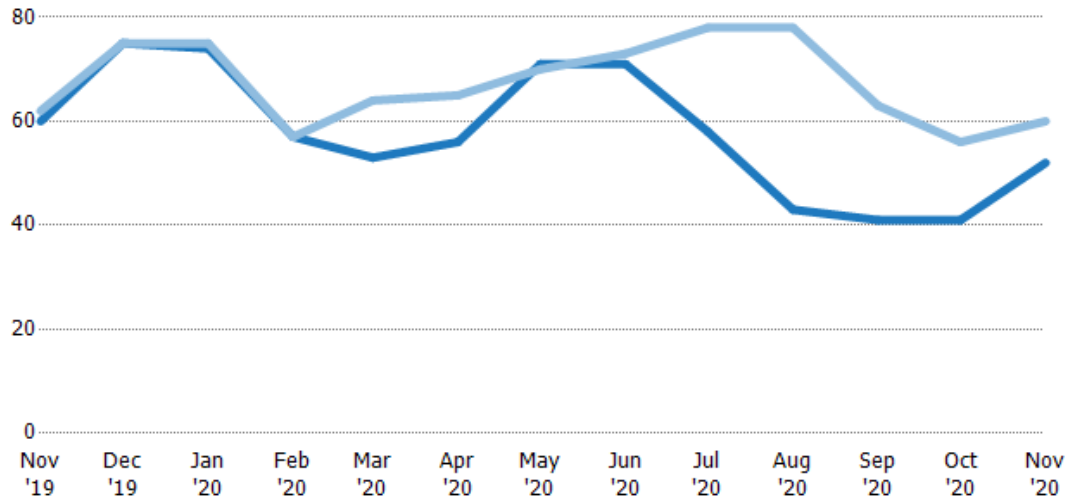
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Nov '20	52	-13.3%
Nov '19	60	-3.2%
Nov '18	62	11.3%



Current Year	60	75	74	57	53	56	71	71	58	43	41	41	52
Prior Year	62	75	75	57	64	65	70	73	78	78	63	56	60
Percent Change from Prior Year	-3%	0%	-1%	0%	-17%	-14%	1%	-3%	-26%	-45%	-35%	-27%	-13%

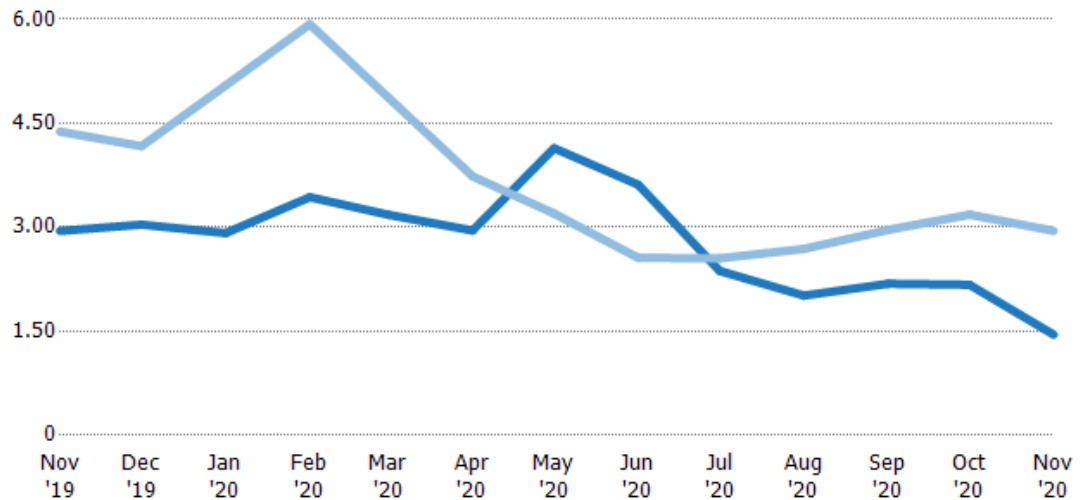
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Nov '20	1.45	-50.8%
Nov '19	2.95	-32.7%
Nov '18	4.38	-0.2%



Current Year	2.95	3.04	2.92	3.43	3.18	2.95	4.14	3.61	2.37	2.01	2.19	2.17	1.45
Prior Year	4.38	4.17	5.04	5.93	4.87	3.73	3.2	2.56	2.55	2.69	2.96	3.18	2.95
Percent Change from Prior Year	-33%	-27%	-42%	-42%	-35%	-21%	29%	41%	-7%	-25%	-26%	-32%	-51%

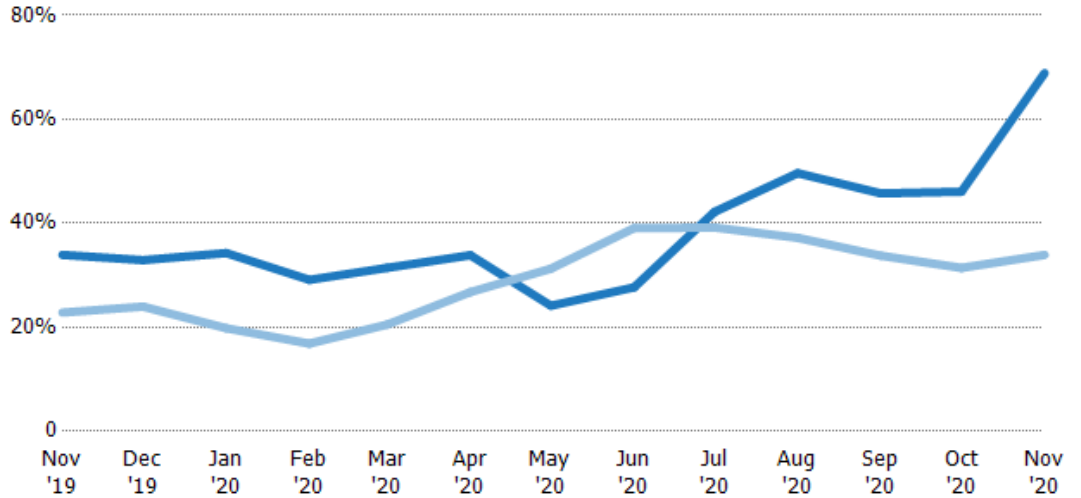
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Nov '20	69%	-35%
Nov '19	34%	-11.1%
Nov '18	23%	0.2%



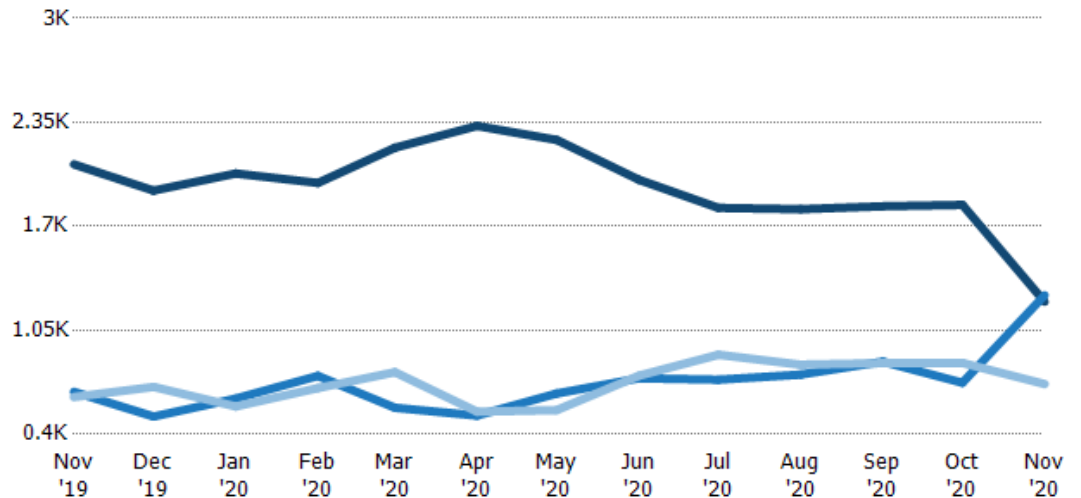
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	34%	33%	34%	29%	31%	34%	24%	28%	42%	50%	46%	46%	69%
Prior Year	23%	24%	20%	17%	21%	27%	31%	39%	39%	37%	34%	31%	34%
Change from Prior Year	-11%	-9%	-14%	-12%	-11%	-7%	7%	11%	-3%	-12%	-12%	-15%	-35%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	2.09K	1.92K	2.03K	1.97K	2.19K	2.33K	2.24K	1.99K	1.82K	1.81K	1.83K	1.83K	1.23K
Pending	665	511	623	765	566	517	655	750	741	773	854	722	1.27K
Sold	633	696	574	689	788	541	551	766	897	835	845	846	714

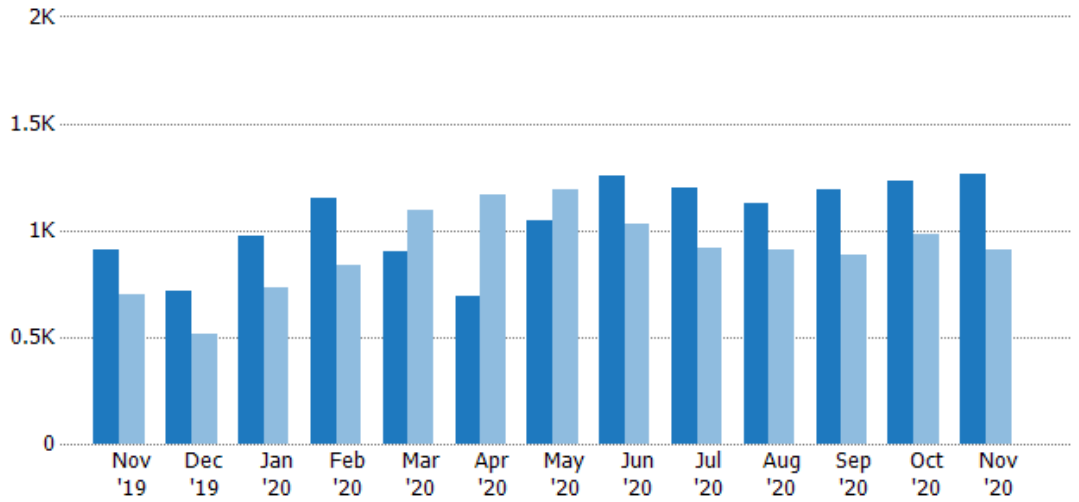
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	1.26K	38.2%
Nov '19	911	30.1%
Nov '18	700	0.4%



Current Year	911	718	970	1.15K	903	689	1.04K	1.25K	1.2K	1.12K	1.19K	1.23K	1.26K
Prior Year	700	513	730	838	1.09K	1.17K	1.19K	1.03K	914	907	886	984	911
Percent Change from Prior Year	30%	40%	33%	37%	-17%	-41%	-12%	22%	31%	24%	35%	25%	38%

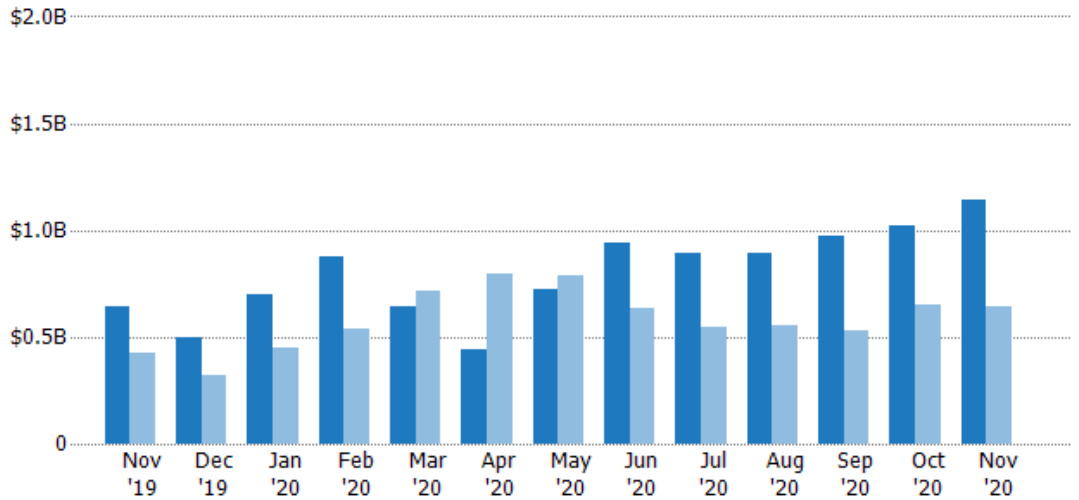
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$1.15B	77.3%
Nov '19	\$646M	50.7%
Nov '18	\$429M	-5.1%



Current Year	\$646M	\$494M	\$702M	\$874M	\$646M	\$440M	\$719M	\$942M	\$892M	\$891M	\$975M	\$1.02B	\$1.15B
Prior Year	\$429M	\$324M	\$452M	\$538M	\$715M	\$798M	\$791M	\$634M	\$542M	\$553M	\$529M	\$648M	\$646M
Percent Change from Prior Year	51%	53%	55%	62%	-10%	-45%	-9%	49%	65%	61%	84%	57%	77%

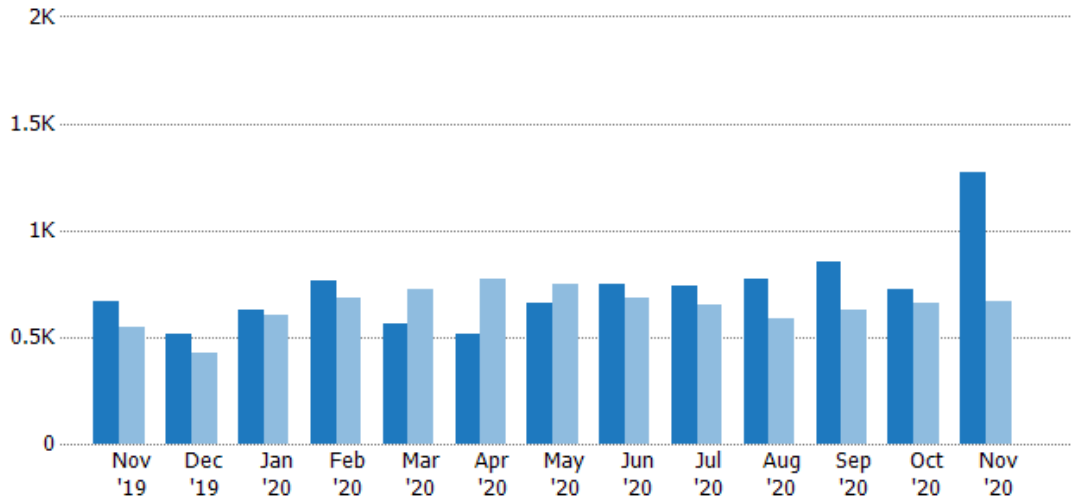
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	1.27K	90.8%
Nov '19	665	21.4%
Nov '18	548	8.9%



Current Year	665	511	623	765	566	517	655	750	741	773	854	722	1.27K
Prior Year	548	426	599	680	722	774	749	686	648	589	627	659	665
Percent Change from Prior Year	21%	20%	4%	13%	-22%	-33%	-13%	9%	14%	31%	36%	10%	91%

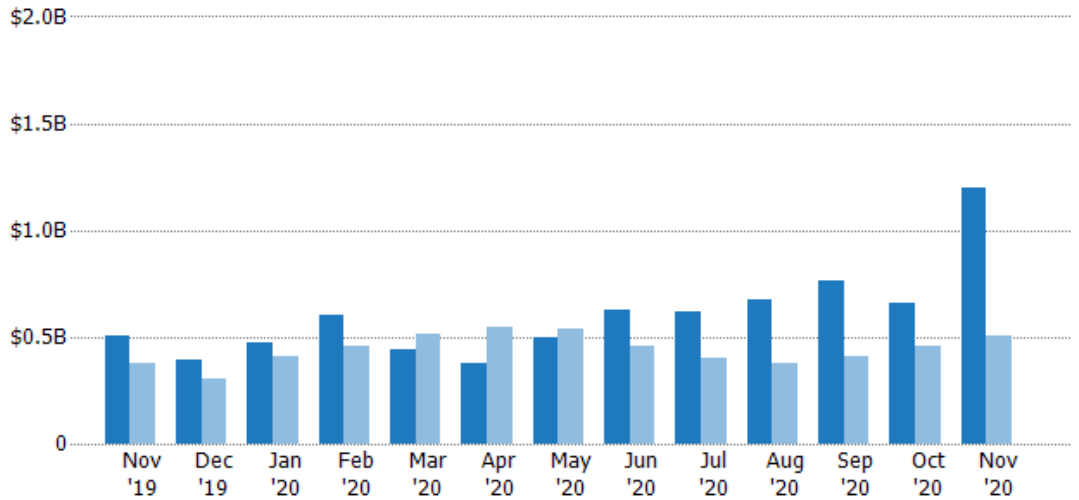
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$1.19B	136.6%
Nov '19	\$505M	34.5%
Nov '18	\$375M	0.5%



Current Year	\$505M	\$393M	\$477M	\$599M	\$443M	\$380M	\$499M	\$628M	\$616M	\$672M	\$767M	\$660M	\$1.19B
Prior Year	\$375M	\$308M	\$412M	\$459M	\$512M	\$546M	\$534M	\$456M	\$404M	\$379M	\$410M	\$461M	\$505M
Percent Change from Prior Year	34%	28%	16%	30%	-13%	-30%	-7%	37%	52%	77%	87%	43%	137%

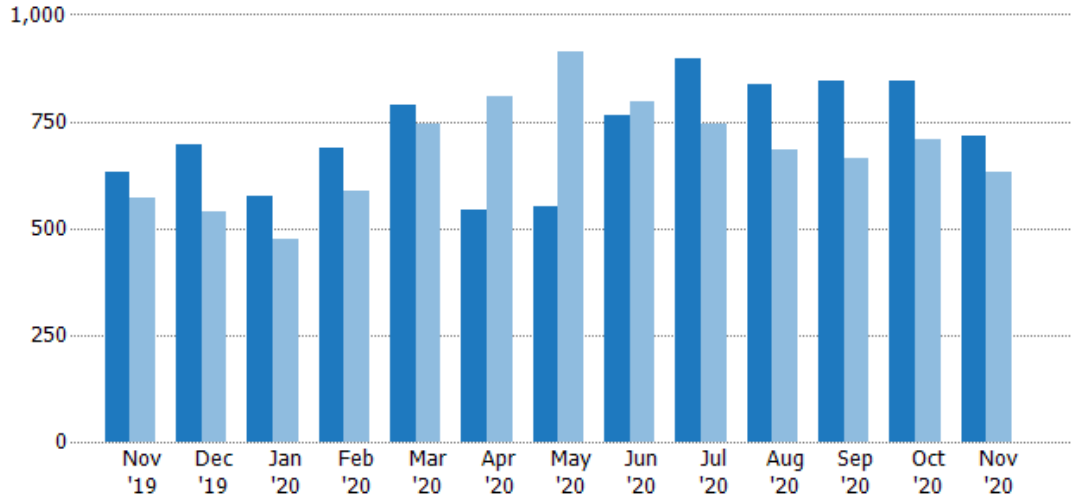
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	714	12.8%
Nov '19	633	10.9%
Nov '18	571	6%



Current Year	633	696	574	689	788	541	551	766	897	835	845	846	714
Prior Year	571	539	474	587	745	810	914	797	743	682	664	708	633
Percent Change from Prior Year	11%	29%	21%	17%	6%	-33%	-40%	-4%	21%	22%	27%	19%	13%

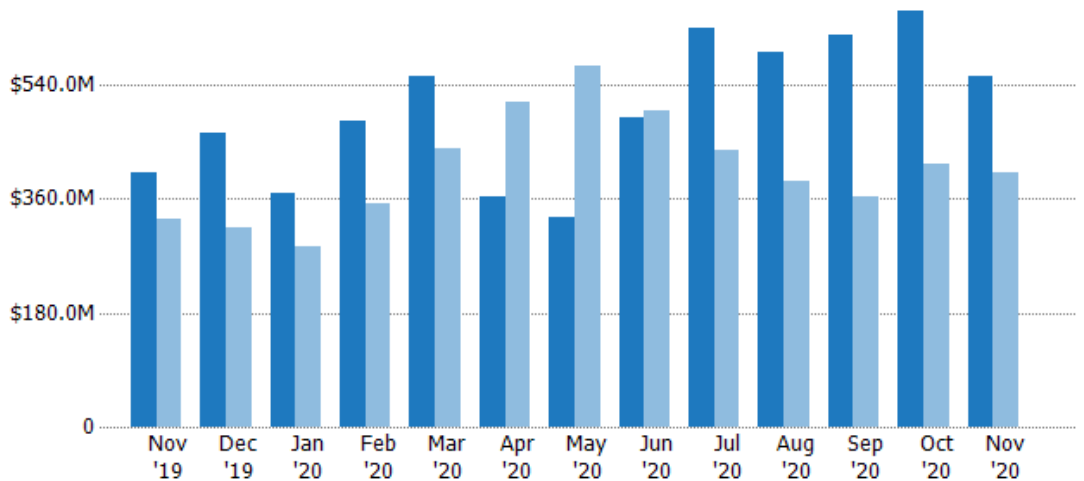
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$555M	38.4%
Nov '19	\$401M	21.8%
Nov '18	\$329M	1%



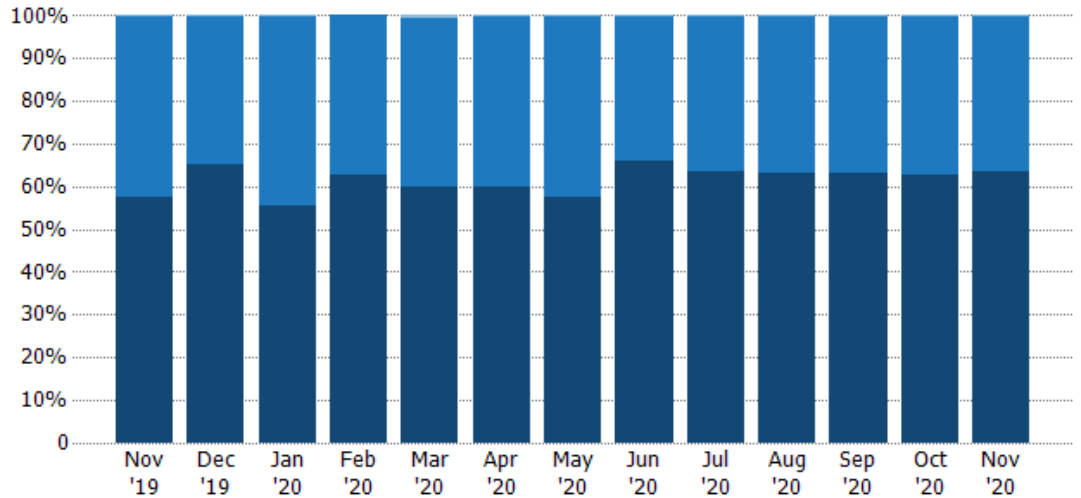
Current Year	\$401M	\$464M	\$368M	\$483M	\$554M	\$364M	\$331M	\$488M	\$631M	\$591M	\$620M	\$658M	\$555M
Prior Year	\$329M	\$314M	\$284M	\$352M	\$439M	\$512M	\$570M	\$498M	\$437M	\$386M	\$365M	\$414M	\$401M
Percent Change from Prior Year	22%	48%	30%	37%	26%	-29%	-42%	-2%	44%	53%	70%	59%	38%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



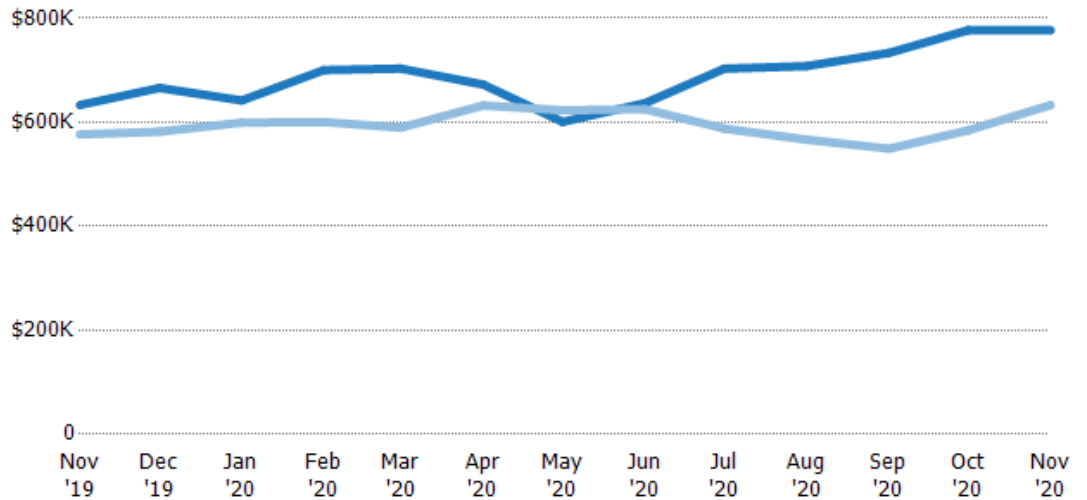
Mobile/Manufactured	0%	0%	0%	-	1%	0%	0%	0%	0%	0%	0%	0%	0%
Condo/Townhouse	42%	34%	44%	37%	39%	40%	42%	34%	36%	37%	37%	37%	36%
Single Family Residence	58%	65%	56%	63%	60%	60%	57%	66%	64%	63%	63%	63%	64%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	\$633K	\$666K	\$642K	\$700K	\$703K	\$673K	\$601K	\$637K	\$703K	\$708K	\$733K	\$777K	\$777K
Prior Year	\$576K	\$582K	\$599K	\$600K	\$590K	\$632K	\$623K	\$625K	\$588K	\$567K	\$549K	\$585K	\$633K
Percent Change from Prior Year	10%	14%	7%	17%	19%	6%	-4%	2%	20%	25%	34%	33%	23%

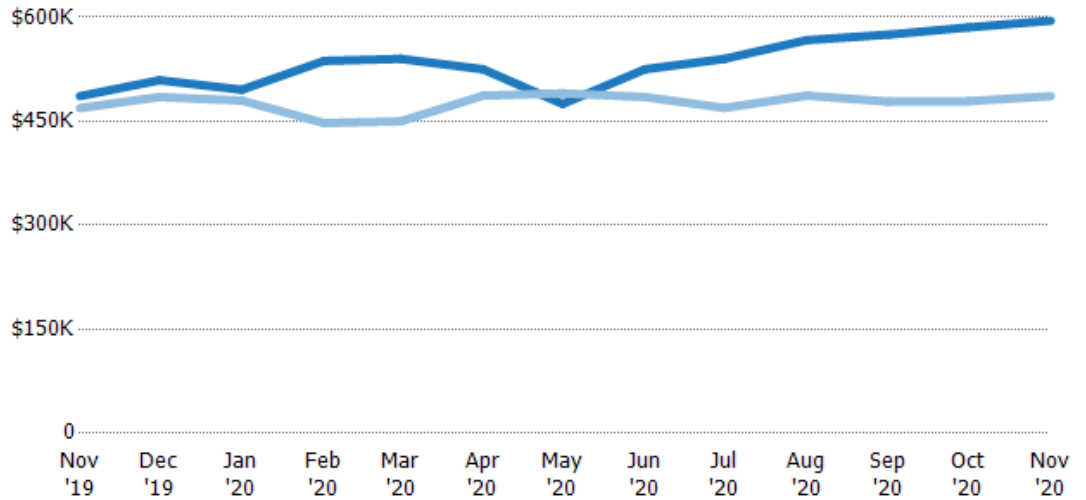
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '20	\$595K	22.4%
Nov '19	\$486K	3.7%
Nov '18	\$469K	-11.3%



Current Year	\$486K	\$509K	\$496K	\$537K	\$540K	\$525K	\$475K	\$525K	\$540K	\$567K	\$575K	\$586K	\$595K
Prior Year	\$469K	\$485K	\$480K	\$448K	\$450K	\$487K	\$490K	\$485K	\$469K	\$487K	\$478K	\$479K	\$486K
Percent Change from Prior Year	4%	5%	3%	20%	20%	8%	-3%	8%	15%	16%	20%	22%	22%

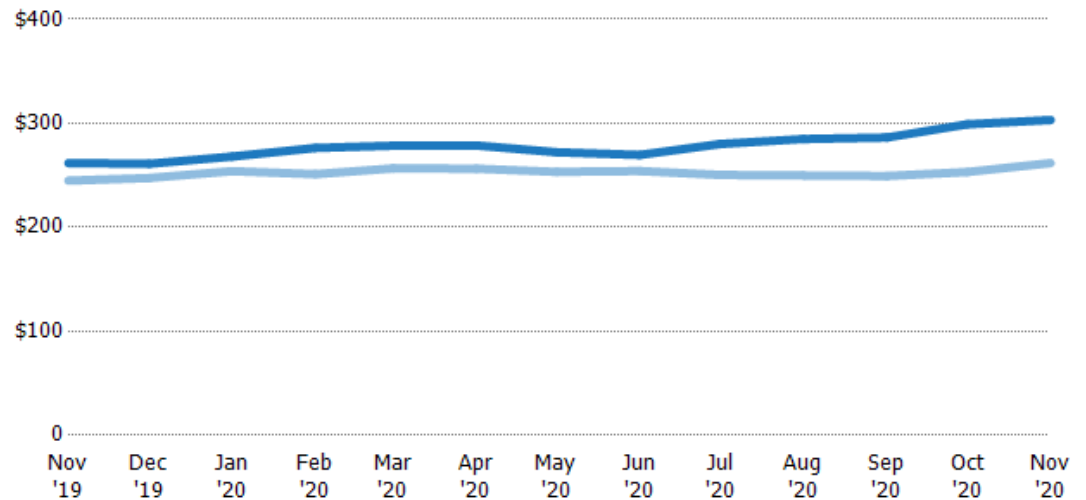
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$303	15.8%
Nov '19	\$262	6.9%
Nov '18	\$245	-5%



Current Year	\$262	\$261	\$268	\$276	\$278	\$279	\$272	\$270	\$280	\$285	\$286	\$299	\$303
Prior Year	\$245	\$247	\$254	\$251	\$257	\$256	\$253	\$254	\$250	\$250	\$249	\$253	\$262
Percent Change from Prior Year	7%	6%	6%	10%	8%	9%	7%	6%	12%	14%	15%	18%	16%

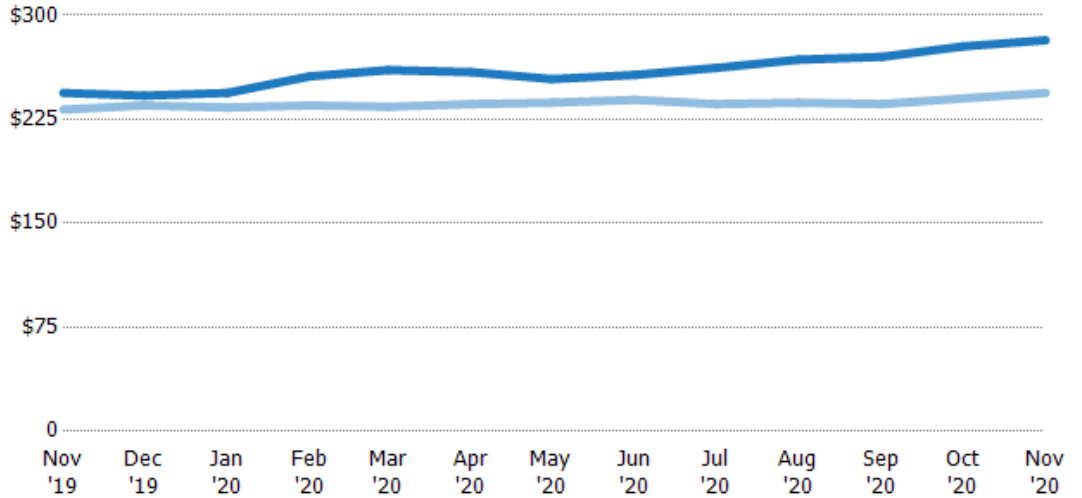
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$282	15.6%
Nov '19	\$244	5.2%
Nov '18	\$232	-6.9%



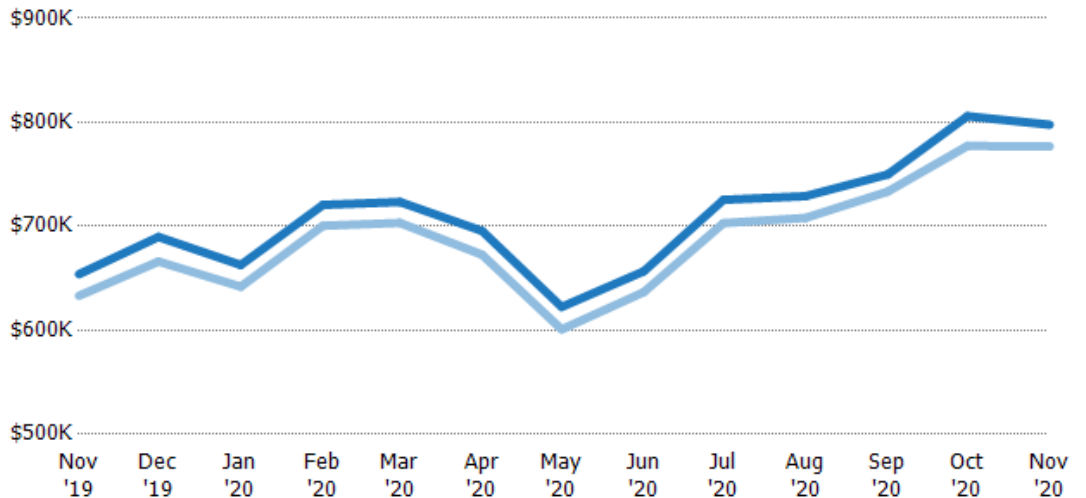
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$244	\$242	\$244	\$256	\$261	\$259	\$254	\$257	\$262	\$268	\$270	\$278	\$282
Prior Year	\$232	\$235	\$234	\$235	\$234	\$236	\$237	\$239	\$236	\$237	\$236	\$240	\$244
Percent Change from Prior Year	5%	3%	4%	9%	11%	10%	7%	8%	11%	13%	14%	16%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



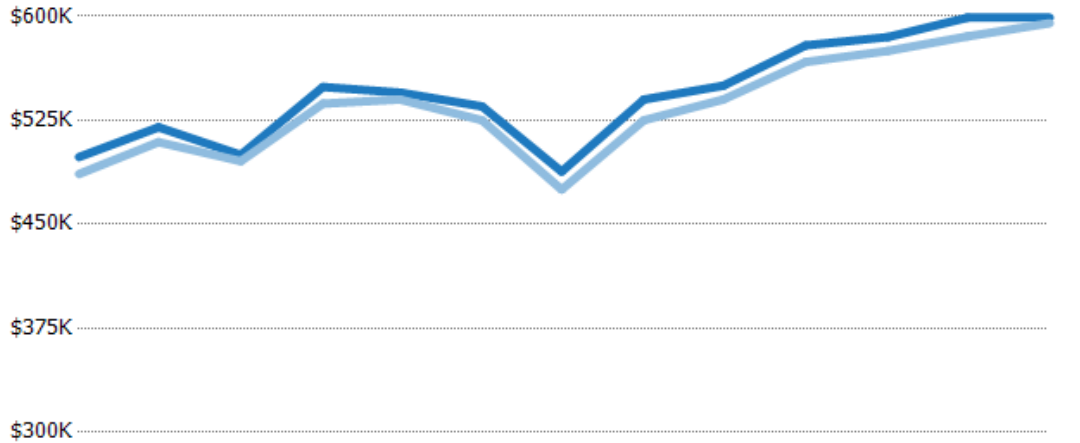
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg List Price	\$654K	\$690K	\$663K	\$721K	\$723K	\$696K	\$622K	\$657K	\$725K	\$729K	\$750K	\$806K	\$798K
Avg Sales Price	\$633K	\$666K	\$642K	\$700K	\$703K	\$673K	\$601K	\$637K	\$703K	\$708K	\$733K	\$777K	\$777K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	97%	97%	97%	97%	97%	97%	97%	98%	96%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



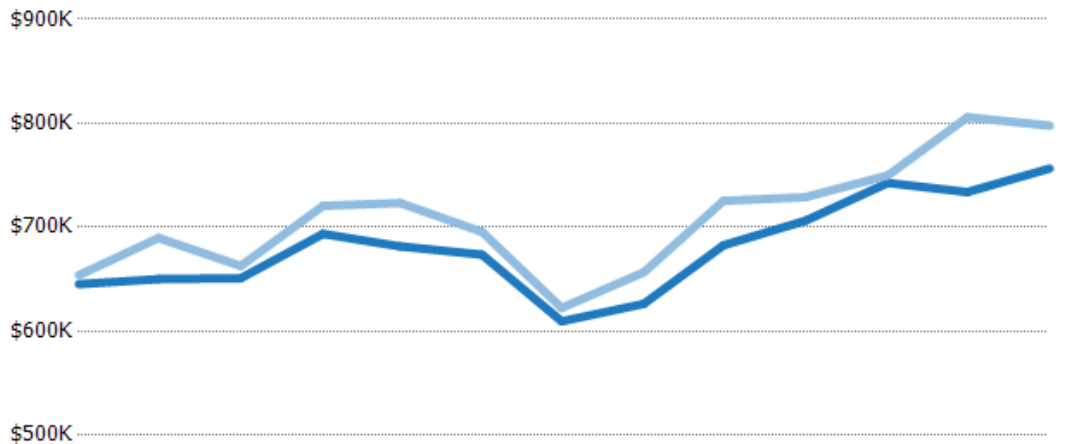
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$499K	\$520K	\$500K	\$549K	\$545K	\$535K	\$488K	\$540K	\$550K	\$579K	\$585K	\$599K	\$599K
Median Sales Price	\$486K	\$509K	\$496K	\$537K	\$540K	\$525K	\$475K	\$525K	\$540K	\$567K	\$575K	\$586K	\$595K
Med Sales Price as a % of Med List Price	98%	98%	99%	98%	99%	98%	97%	97%	98%	98%	98%	98%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



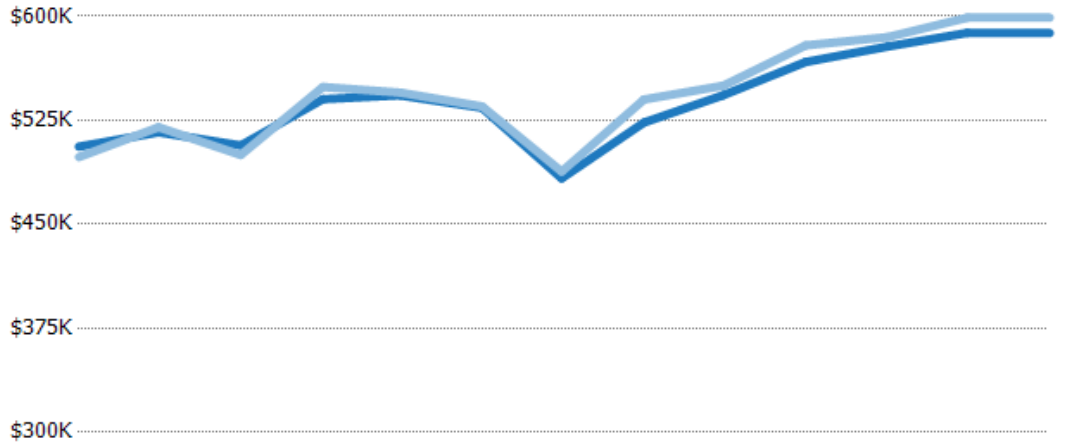
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$645K	\$650K	\$651K	\$694K	\$682K	\$674K	\$610K	\$626K	\$683K	\$706K	\$743K	\$734K	\$756K
Avg Sales Price	\$654K	\$690K	\$663K	\$721K	\$723K	\$696K	\$622K	\$657K	\$725K	\$729K	\$750K	\$806K	\$798K
Avg Sales Price as a % of Avg Est Value	101%	106%	102%	104%	106%	103%	102%	105%	106%	103%	101%	110%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



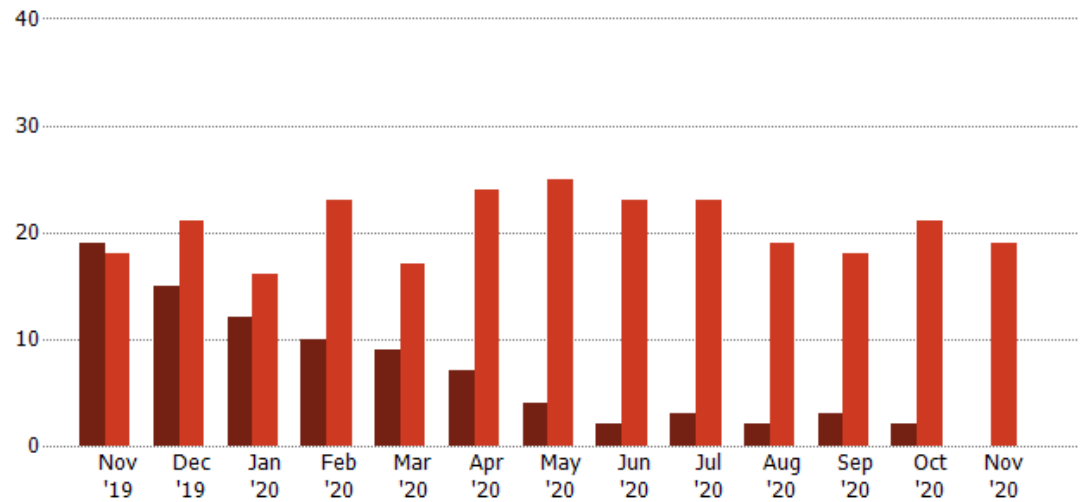
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$506K	\$516K	\$507K	\$540K	\$543K	\$534K	\$483K	\$523K	\$543K	\$567K	\$578K	\$588K	\$588K
Median Sales Price	\$499K	\$520K	\$500K	\$549K	\$545K	\$535K	\$488K	\$540K	\$550K	\$579K	\$585K	\$599K	\$599K
Med Sales Price as a % of Med Est Value	99%	101%	99%	102%	100%	100%	101%	103%	101%	102%	101%	102%	102%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	19	15	12	10	9	7	4	2	3	2	3	2	-
Prior Year	18	21	16	23	17	24	25	23	23	19	18	21	19
Percent Change from Prior Year	6%	-29%	-25%	-57%	-47%	-71%	-84%	-91%	-87%	-89%	-83%	-90%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

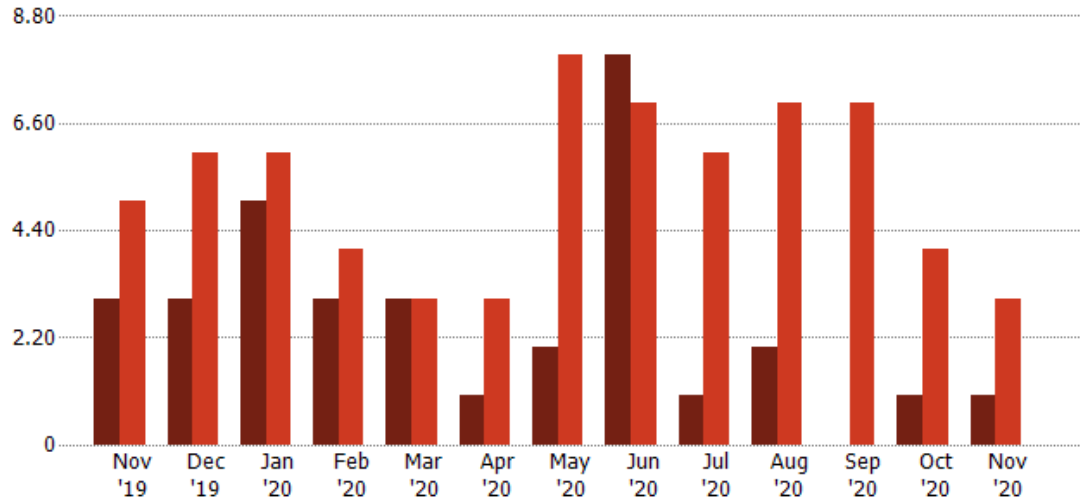
Filters Used

Custom Area: Scottsdale, Arizona

Saved Area

Property Type:

Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



Current Year	3	3	5	3	3	1	2	8	1	2	-	1	1
Prior Year	5	6	6	4	3	3	8	7	6	7	7	4	3
Percent Change from Prior Year	-40%	-50%	-17%	-25%	0%	-67%	-75%	14%	-83%	-71%	-100%	-75%	-67%

Sales Activity by ZIP

Nov 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	72	\$36,837,190	56	\$28,676,954	\$512,088	\$414,500	\$286	\$282	33
85251	175	\$118,475,016	110	\$58,500,400	\$531,822	\$385,000	\$307	\$277	32
85254	144	\$102,829,147	85	\$52,493,498	\$617,571	\$610,000	\$284	\$276	21
85255	211	\$286,507,097	124	\$128,302,458	\$1,034,697	\$715,000	\$318	\$290	36
85257	71	\$30,321,732	46	\$17,086,699	\$371,450	\$390,000	\$244	\$257	30
85258	129	\$87,808,770	77	\$45,406,303	\$589,692	\$510,000	\$290	\$281	25
85259	90	\$90,661,039	47	\$41,222,581	\$877,076	\$725,000	\$280	\$280	31
85260	124	\$89,093,774	62	\$39,274,643	\$633,462	\$536,000	\$277	\$263	22
85262	159	\$249,170,776	72	\$109,563,730	\$1,521,718	\$1,085,000	\$348	\$289	72
85266	88	\$99,654,700	35	\$34,116,890	\$974,768	\$895,000	\$295	\$302	34