



2020

MARICOPA COUNTY MARKET REPORT NOVEMBER 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	6,208	6,358	-2.4%	88,136	88,556	-0.5%
New Listing Volume	\$2,911,407,292	\$2,789,234,476	+4.4%	\$39,312,573,880	\$35,633,179,447	+10.3%
Active Listing Count	5,815	13,108	-55.6%	N/A	N/A	
Active Listing Volume	\$4,752,375,049	\$8,163,843,238	-41.8%	N/A	N/A	
Average Listing Price	\$817,261	\$622,814	+31.2%	\$662,253	\$574,219	+15.3%
Median Listing Price	\$444,900	\$378,000	+17.7%	\$395,885	\$361,201	+9.6%
Average Listing Price per Sq Ft	\$265	\$213	+24.4%	\$231	\$203	+13.8%
Median Listing Price per Sq Ft	\$224	\$183	+22.4%	\$199	\$176	+13.3%
Median Days in RPR	39	49	-20.4%	36.79	47.16	-22%
Months of Inventory	0.8	1.9	-56.2%	1.6	2.3	-30.7%
Absorption Rate	118.68%	51.96%	+66.7%	63.63%	44.08%	+19.6%
Sales Activity Charts Metrics						
New Pending Sales Count	10,423	8,017	+30%	109,334	101,345	+7.9%
New Pending Sales Volume	\$4,951,193,981	\$3,165,776,840	+56.4%	\$46,559,599,456	\$37,398,115,156	+24.5%
Pending Sales Count	10,478	6,076	+72.4%	N/A	N/A	
Pending Sales Volume	\$5,093,396,817	\$2,491,351,571	+104.4%	N/A	N/A	
Closed Sales Count	7,224	6,143	+17.6%	78,923	78,149	+1%
Closed Sales Volume	\$3,135,838,829	\$2,279,144,711	+37.6%	\$31,875,246,399	\$27,526,868,269	+15.8%
Average Sales Price	\$434,086	\$371,015	+17%	\$403,878	\$352,236	+14.7%
Median Sales Price	\$341,450	\$295,000	+15.7%	\$323,571	\$285,220	+13.4%
Average Sales Price per Sq Ft	\$208	\$182	+14.4%	\$195	\$175	+11.4%
Median Sales Price per Sq Ft	\$195	\$171	+14%	\$183	\$164	+11.2%
Distressed Charts Metrics						
Distressed Listing Count	19	140	-86.4%	N/A	N/A	

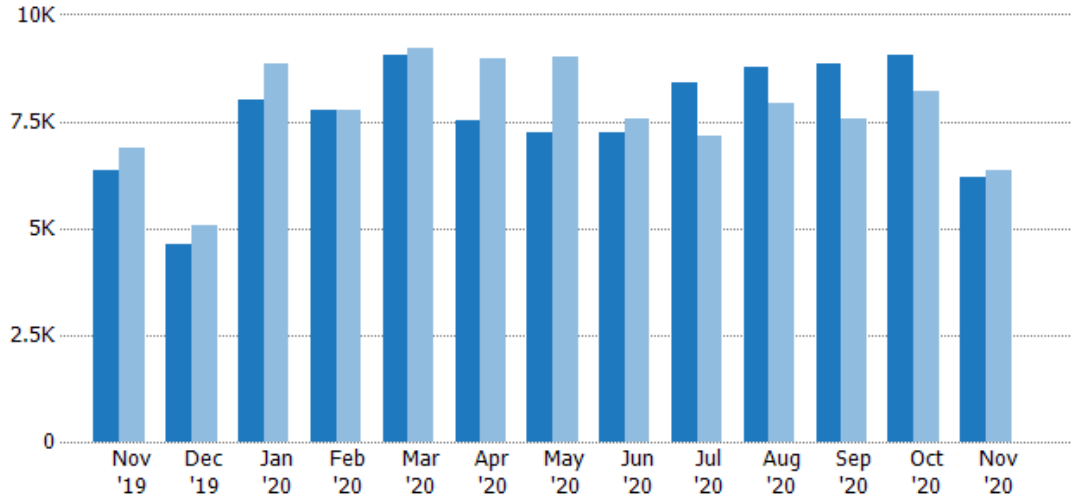
New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	6.21K	-2.4%
Nov '19	6.36K	-7.7%
Nov '18	6.89K	-0.8%



Current Year	6.36K	4.64K	8.02K	7.77K	9.05K	7.52K	7.25K	7.26K	8.39K	8.77K	8.83K	9.07K	6.21K
Prior Year	6.89K	5.05K	8.86K	7.77K	9.2K	8.96K	9K	7.56K	7.16K	7.93K	7.55K	8.21K	6.36K
Percent Change from Prior Year	-8%	-8%	-9%	0%	-2%	-16%	-19%	-4%	17%	11%	17%	10%	-2%

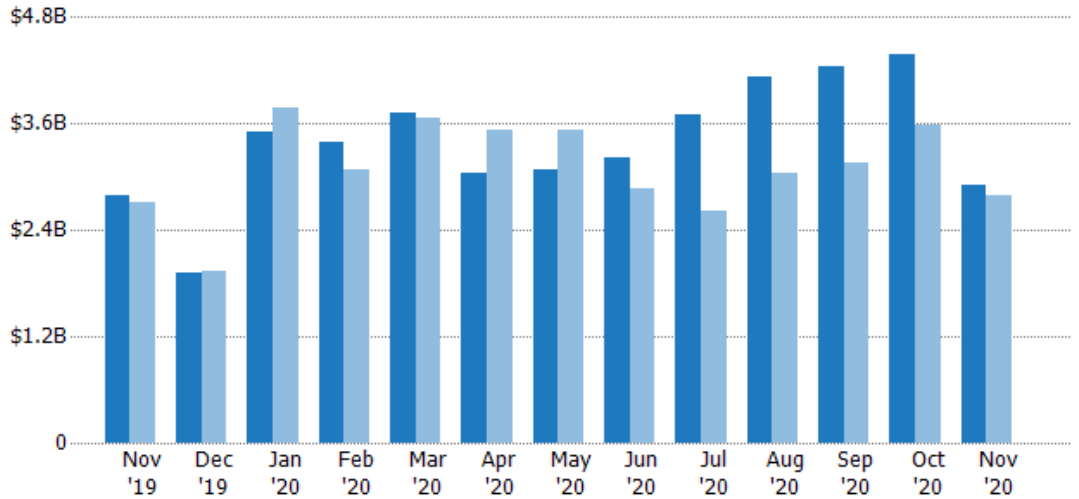
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$2.91B	4.4%
Nov '19	\$2.79B	2.5%
Nov '18	\$2.72B	-8.2%



Current Year	\$2.79B	\$1.92B	\$3.51B	\$3.39B	\$3.71B	\$3.04B	\$3.09B	\$3.21B	\$3.7B	\$4.13B	\$4.24B	\$4.39B	\$2.91B
Prior Year	\$2.72B	\$1.94B	\$3.78B	\$3.09B	\$3.66B	\$3.53B	\$3.53B	\$2.87B	\$2.62B	\$3.03B	\$3.16B	\$3.58B	\$2.79B
Percent Change from Prior Year	2%	-1%	-7%	10%	1%	-14%	-12%	12%	41%	36%	34%	23%	4%

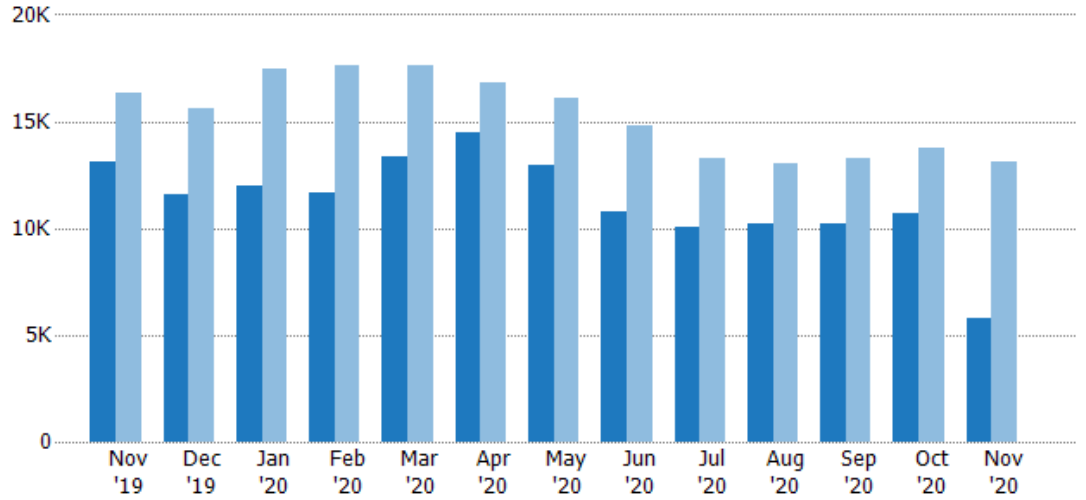
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	5.82K	-55.6%
Nov '19	13.1K	-19.9%
Nov '18	16.4K	-0.9%



Current Year	13.1K	11.6K	11.9K	11.7K	13.4K	14.5K	12.9K	10.8K	10.1K	10.2K	10.2K	10.7K	5.82K
Prior Year	16.4K	15.6K	17.4K	17.6K	17.6K	16.8K	16.1K	14.8K	13.3K	13.1K	13.3K	13.8K	13.1K
Percent Change from Prior Year	-20%	-26%	-31%	-33%	-24%	-14%	-20%	-27%	-24%	-22%	-23%	-22%	-56%

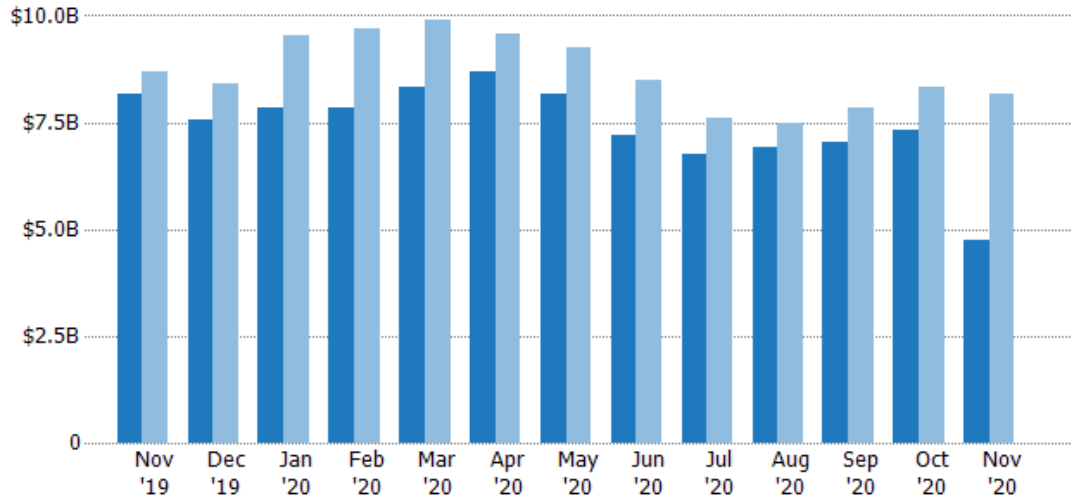
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$4.75B	-41.8%
Nov '19	\$8.16B	-6.1%
Nov '18	\$8.69B	-3.5%



Current Year	\$8.16B	\$7.57B	\$7.83B	\$7.86B	\$8.32B	\$8.7B	\$8.17B	\$7.2B	\$6.77B	\$6.9B	\$7.02B	\$7.33B	\$4.75B
Prior Year	\$8.69B	\$8.41B	\$9.55B	\$9.69B	\$9.88B	\$9.58B	\$9.25B	\$8.48B	\$7.59B	\$7.49B	\$7.84B	\$8.31B	\$8.16B
Percent Change from Prior Year	-6%	-10%	-18%	-19%	-16%	-9%	-12%	-15%	-11%	-8%	-10%	-12%	-42%

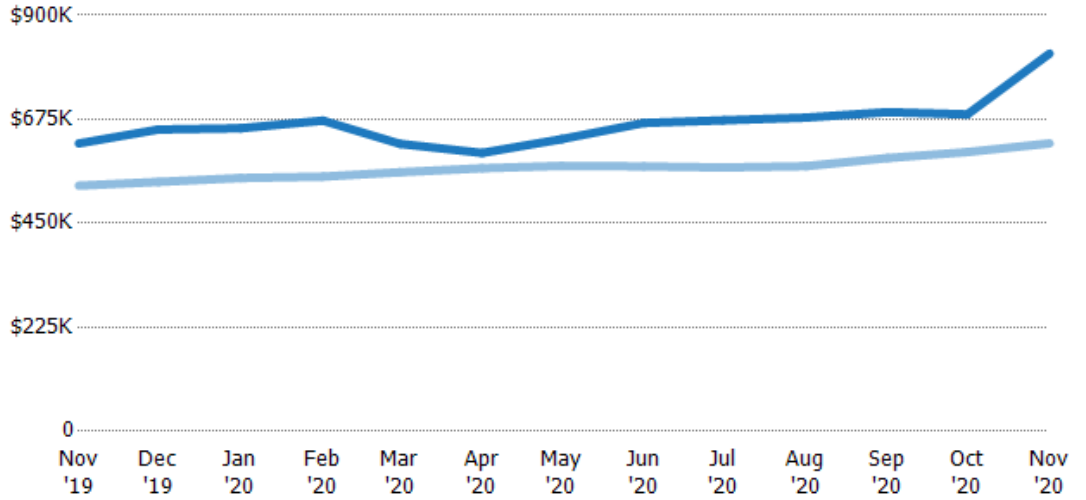
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '20	\$817K	31.2%
Nov '19	\$623K	17.2%
Nov '18	\$531K	-2.7%



Current Year	\$623K	\$653K	\$656K	\$672K	\$622K	\$602K	\$632K	\$667K	\$673K	\$679K	\$690K	\$686K	\$817K
Prior Year	\$531K	\$540K	\$548K	\$551K	\$561K	\$569K	\$574K	\$573K	\$571K	\$574K	\$591K	\$604K	\$623K
Percent Change from Prior Year	17%	21%	20%	22%	11%	6%	10%	16%	18%	18%	17%	13%	31%

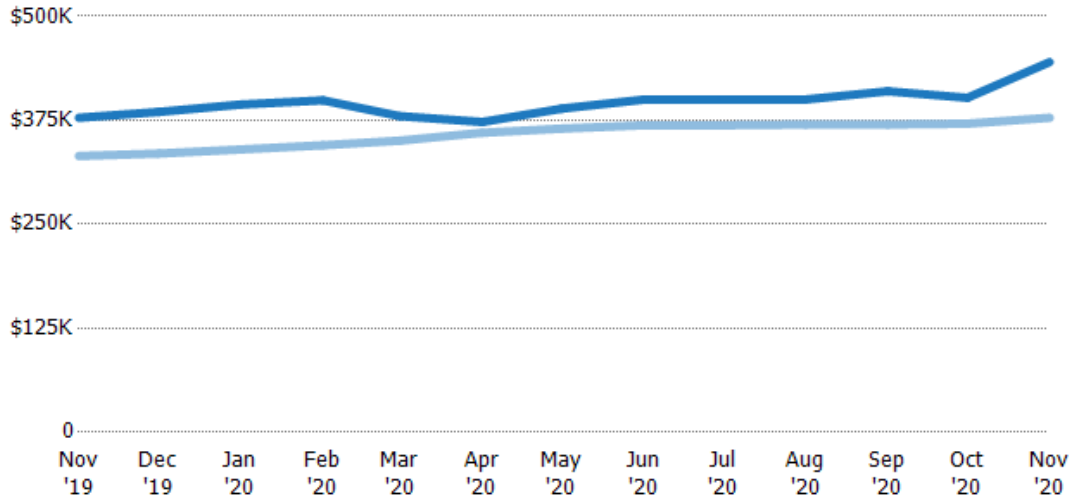
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '20	\$445K	17.7%
Nov '19	\$378K	13.9%
Nov '18	\$332K	-2.1%



Current Year	\$378K	\$385K	\$394K	\$399K	\$380K	\$373K	\$389K	\$400K	\$400K	\$400K	\$410K	\$402K	\$445K
Prior Year	\$332K	\$335K	\$340K	\$345K	\$351K	\$360K	\$365K	\$369K	\$369K	\$370K	\$370K	\$371K	\$378K
Percent Change from Prior Year	14%	15%	16%	16%	8%	4%	7%	8%	8%	8%	11%	8%	18%

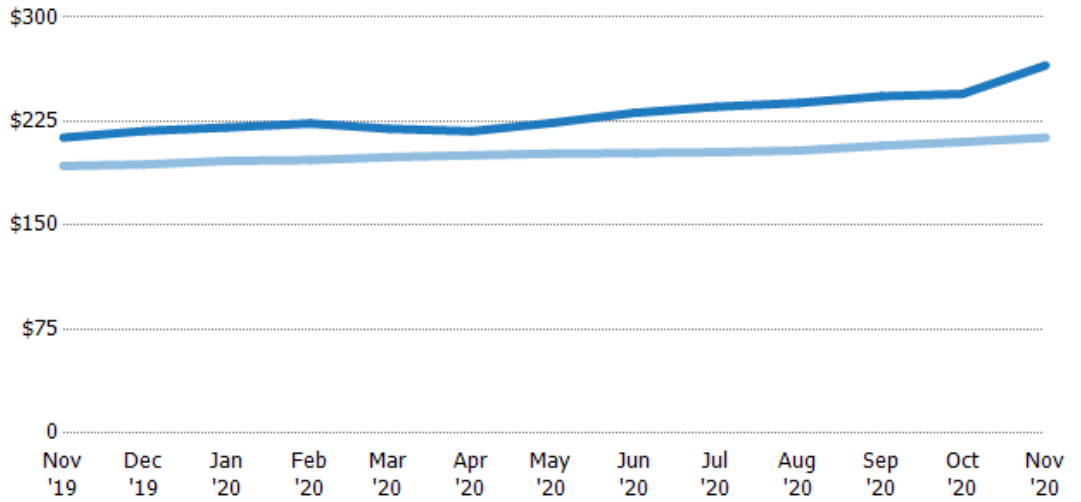
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$265	24.4%
Nov '19	\$213	10.6%
Nov '18	\$193	-4.3%



Current Year	\$213	\$218	\$221	\$223	\$220	\$218	\$224	\$231	\$235	\$238	\$243	\$245	\$265
Prior Year	\$193	\$194	\$196	\$197	\$199	\$200	\$202	\$202	\$203	\$204	\$207	\$210	\$213
Percent Change from Prior Year	11%	12%	12%	13%	10%	9%	11%	14%	16%	17%	17%	17%	24%

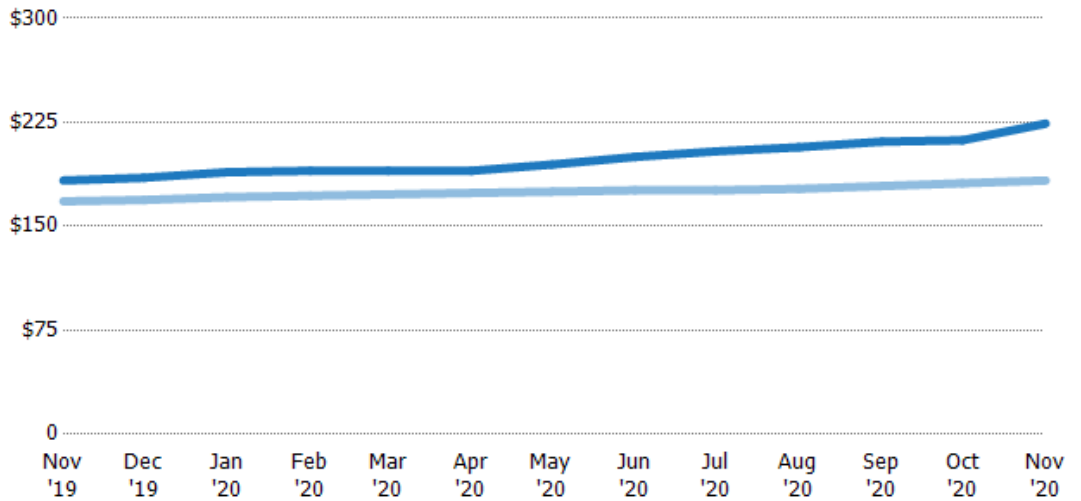
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '20	\$224	22.4%
Nov '19	\$183	8.9%
Nov '18	\$168	-4.8%



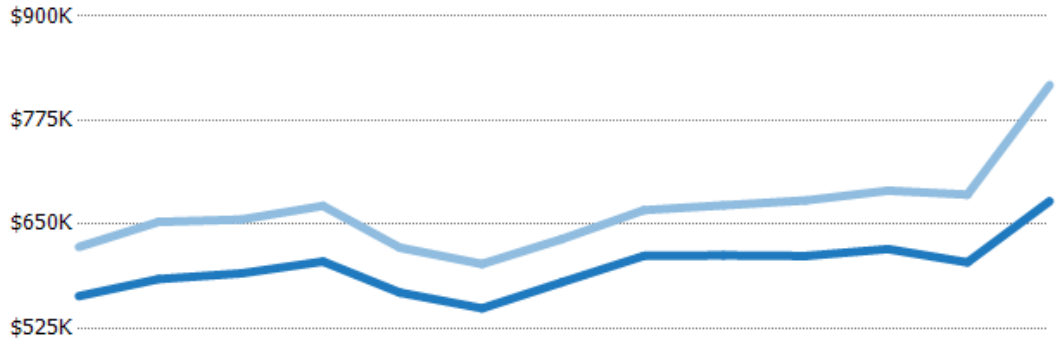
Current Year	\$183	\$185	\$189	\$190	\$190	\$190	\$195	\$200	\$204	\$207	\$211	\$212	\$224
Prior Year	\$168	\$169	\$171	\$172	\$173	\$174	\$175	\$176	\$176	\$177	\$179	\$181	\$183
Percent Change from Prior Year	9%	9%	11%	10%	10%	9%	11%	14%	16%	17%	18%	17%	22%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



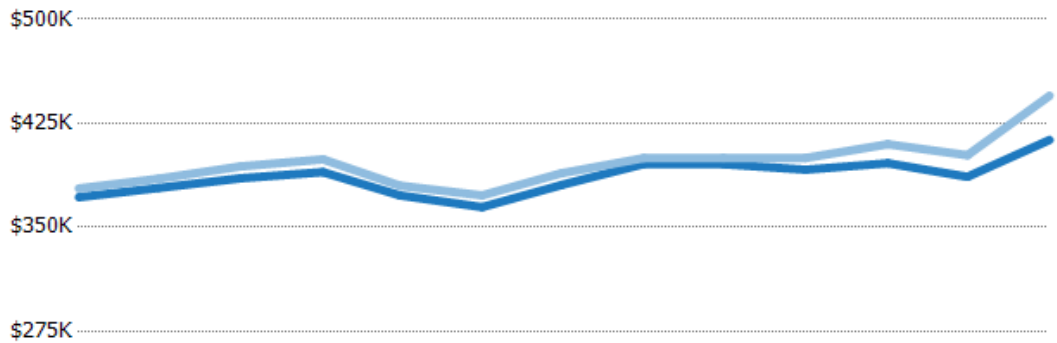
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$564K	\$584K	\$591K	\$605K	\$568K	\$549K	\$580K	\$612K	\$613K	\$612K	\$620K	\$604K	\$678K
Avg Listing Price	\$623K	\$653K	\$656K	\$672K	\$622K	\$602K	\$632K	\$667K	\$673K	\$679K	\$690K	\$686K	\$817K
Avg Listing Price as a % of Avg Est Value	110%	112%	111%	111%	110%	110%	109%	109%	110%	111%	111%	113%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$372K	\$378K	\$385K	\$390K	\$373K	\$365K	\$381K	\$396K	\$396K	\$392K	\$396K	\$386K	\$413K
Median Listing Price	\$378K	\$385K	\$394K	\$399K	\$380K	\$373K	\$389K	\$400K	\$400K	\$400K	\$410K	\$402K	\$445K
Med Listing Price as a % of Med Est Value	102%	102%	102%	102%	102%	102%	102%	101%	101%	102%	103%	104%	108%

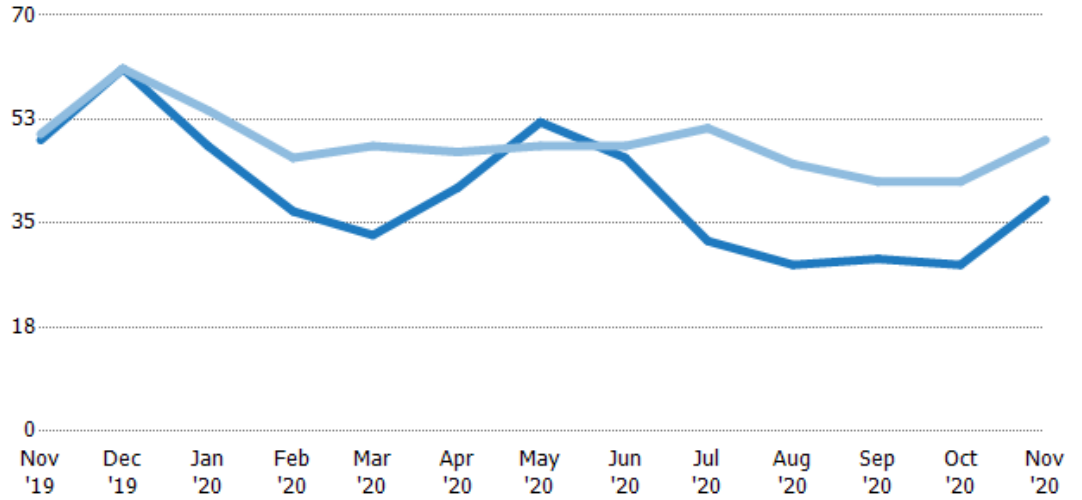
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Nov '20	39	-20.4%
Nov '19	49	-2%
Nov '18	50	6%



Current Year	49	61	48	37	33	41	52	46	32	28	29	28	39
Prior Year	50	61	54	46	48	47	48	48	51	45	42	42	49
Percent Change from Prior Year	-2%	0%	-11%	-20%	-31%	-13%	8%	-4%	-37%	-38%	-31%	-33%	-20%

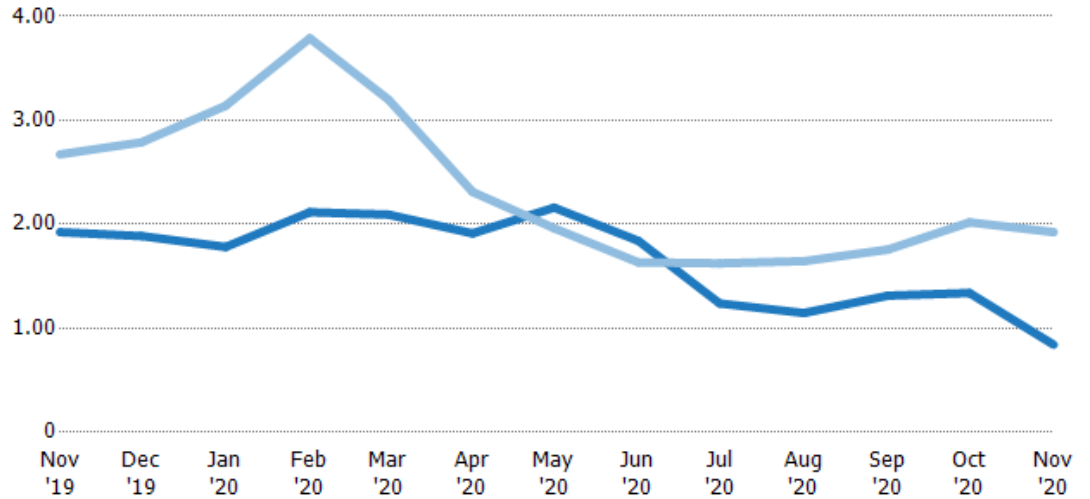
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Nov '20	0.84	-56.2%
Nov '19	1.92	-28%
Nov '18	2.67	-1.7%



Current Year	1.92	1.89	1.78	2.12	2.09	1.91	2.16	1.84	1.24	1.15	1.31	1.34	0.84
Prior Year	2.67	2.79	3.14	3.79	3.2	2.31	1.96	1.63	1.62	1.65	1.76	2.02	1.92
Percent Change from Prior Year	-28%	-32%	-43%	-44%	-35%	-17%	10%	13%	-24%	-30%	-25%	-34%	-56%

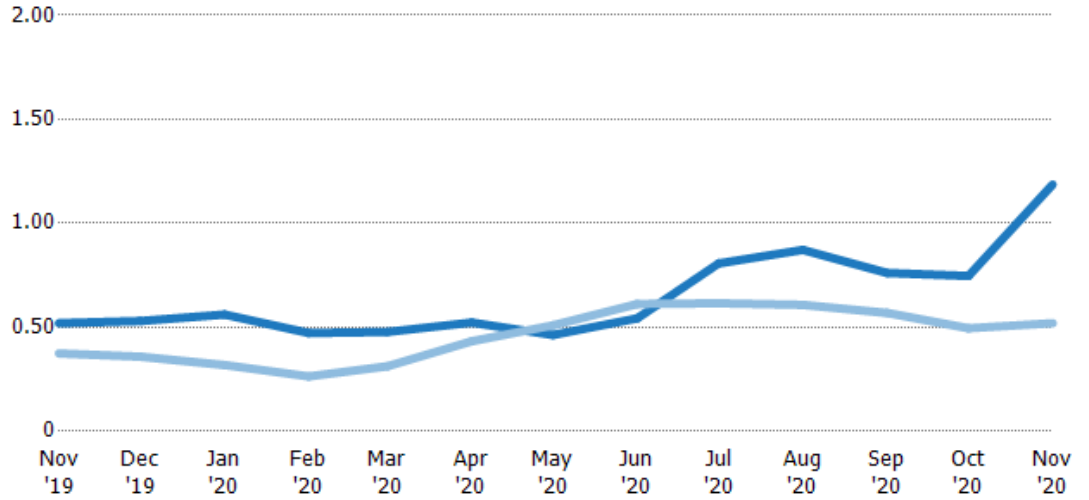
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Rate	Chg.
Nov '20	119%	-66.7%
Nov '19	52%	-14.6%
Nov '18	37%	1.7%



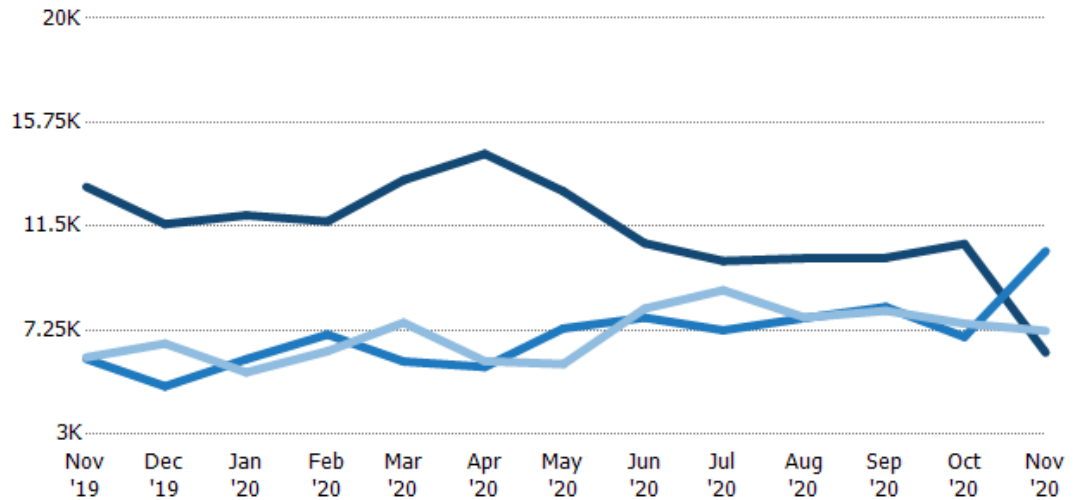
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	52%	53%	56%	47%	48%	52%	46%	54%	81%	87%	76%	75%	119%
Prior Year	37%	36%	32%	26%	31%	43%	51%	61%	62%	61%	57%	50%	52%
Change from Prior Year	-15%	-17%	-24%	-21%	-17%	-9%	5%	7%	-19%	-26%	-19%	-25%	-67%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	13.1K	11.6K	11.9K	11.7K	13.4K	14.5K	12.9K	10.8K	10.1K	10.2K	10.2K	10.8K	6.34K
Pending	6.08K	4.96K	6.07K	7.07K	5.97K	5.75K	7.33K	7.76K	7.25K	7.75K	8.2K	6.98K	10.5K
Sold	6.14K	6.7K	5.53K	6.4K	7.56K	5.99K	5.87K	8.14K	8.89K	7.77K	8.05K	7.52K	7.22K

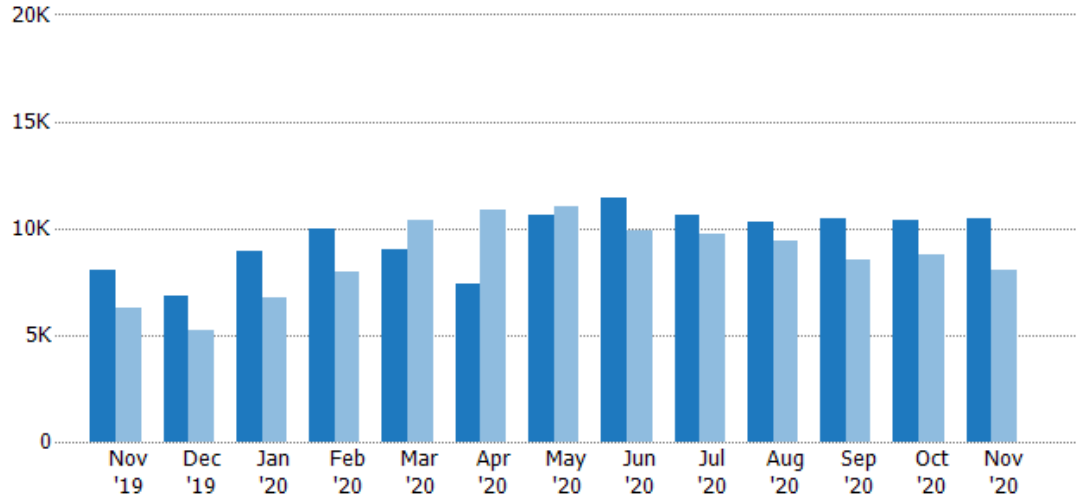
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	10.4K	30%
Nov '19	8.02K	27.7%
Nov '18	6.28K	1.8%



Current Year	8.02K	6.84K	8.9K	9.95K	8.98K	7.38K	10.6K	11.4K	10.6K	10.3K	10.4K	10.4K	10.4K
Prior Year	6.28K	5.19K	6.76K	7.94K	10.4K	10.9K	11K	9.91K	9.72K	9.38K	8.51K	8.77K	8.02K
Percent Change from Prior Year	28%	32%	32%	25%	-14%	-32%	-4%	15%	9%	10%	23%	18%	30%

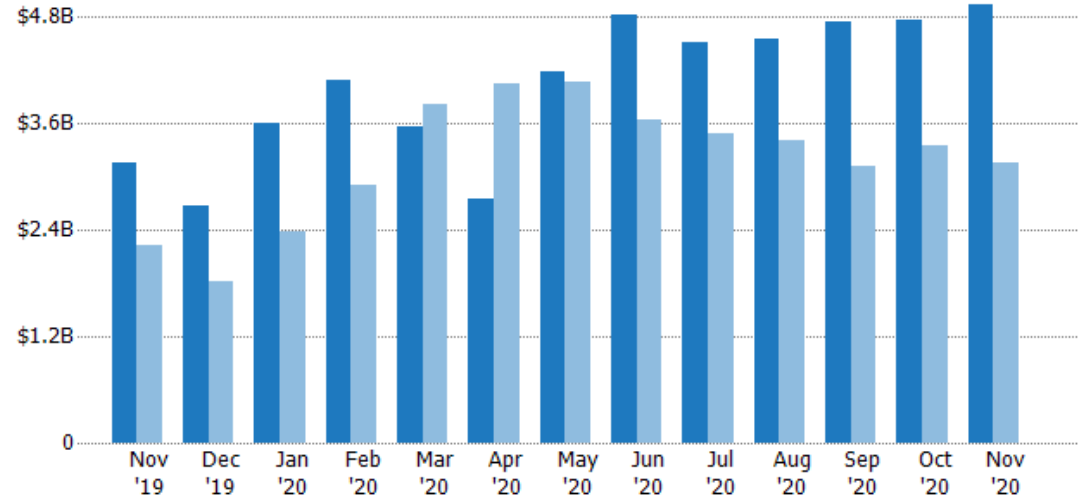
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$4.95B	56.4%
Nov '19	\$3.17B	41.9%
Nov '18	\$2.23B	-5.4%



Current Year	\$3.17B	\$2.67B	\$3.6B	\$4.1B	\$3.57B	\$2.76B	\$4.19B	\$4.82B	\$4.52B	\$4.55B	\$4.74B	\$4.76B	\$4.95B
Prior Year	\$2.23B	\$1.82B	\$2.39B	\$2.9B	\$3.81B	\$4.05B	\$4.07B	\$3.64B	\$3.48B	\$3.4B	\$3.12B	\$3.36B	\$3.17B
Percent Change from Prior Year	42%	47%	51%	41%	-7%	-32%	3%	32%	30%	34%	52%	42%	56%

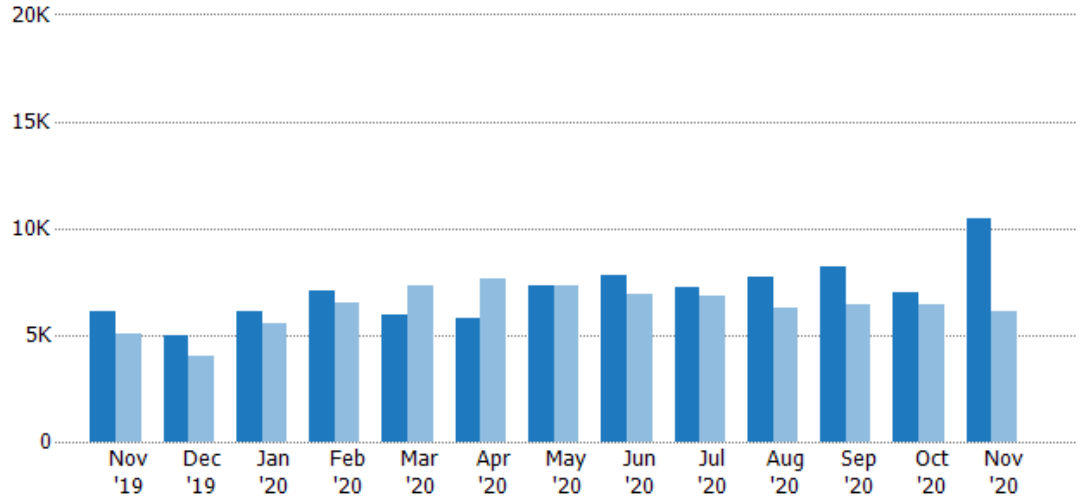
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	10.5K	72.4%
Nov '19	6.08K	19.3%
Nov '18	5.09K	11.3%



Current Year	6.08K	4.96K	6.07K	7.07K	5.97K	5.75K	7.33K	7.76K	7.25K	7.75K	8.2K	6.98K	10.5K
Prior Year	5.09K	4.04K	5.54K	6.53K	7.29K	7.66K	7.35K	6.88K	6.86K	6.3K	6.46K	6.43K	6.08K
Percent Change from Prior Year	19%	23%	9%	8%	-18%	-25%	0%	13%	6%	23%	27%	8%	72%

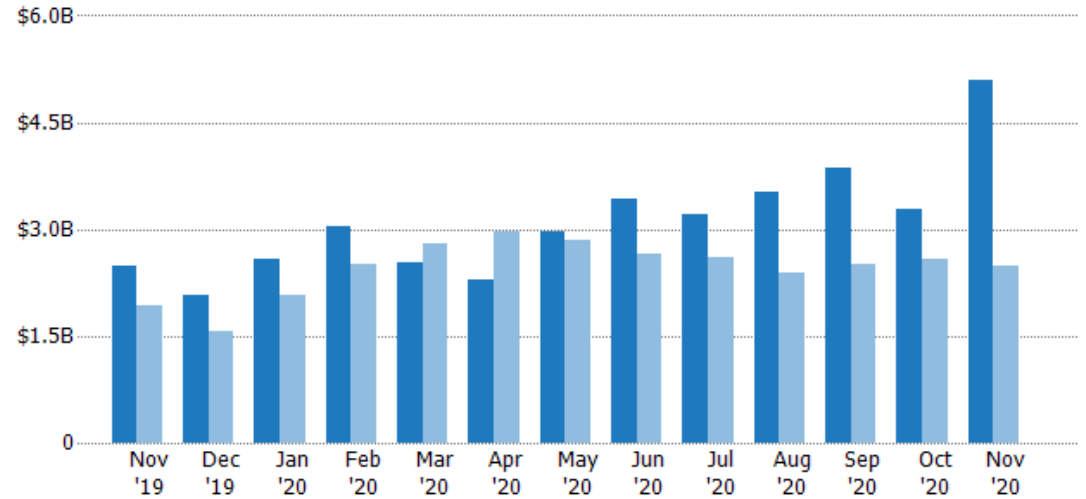
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '20	\$5.09B	104.4%
Nov '19	\$2.49B	28.5%
Nov '18	\$1.94B	-0.1%



Current Year	\$2.49B	\$2.08B	\$2.57B	\$3.03B	\$2.52B	\$2.28B	\$2.98B	\$3.42B	\$3.2B	\$3.53B	\$3.86B	\$3.27B	\$5.09B
Prior Year	\$1.94B	\$1.56B	\$2.08B	\$2.52B	\$2.8B	\$2.96B	\$2.85B	\$2.65B	\$2.59B	\$2.39B	\$2.51B	\$2.58B	\$2.49B
Percent Change from Prior Year	28%	34%	24%	20%	-10%	-23%	5%	29%	24%	47%	54%	27%	104%

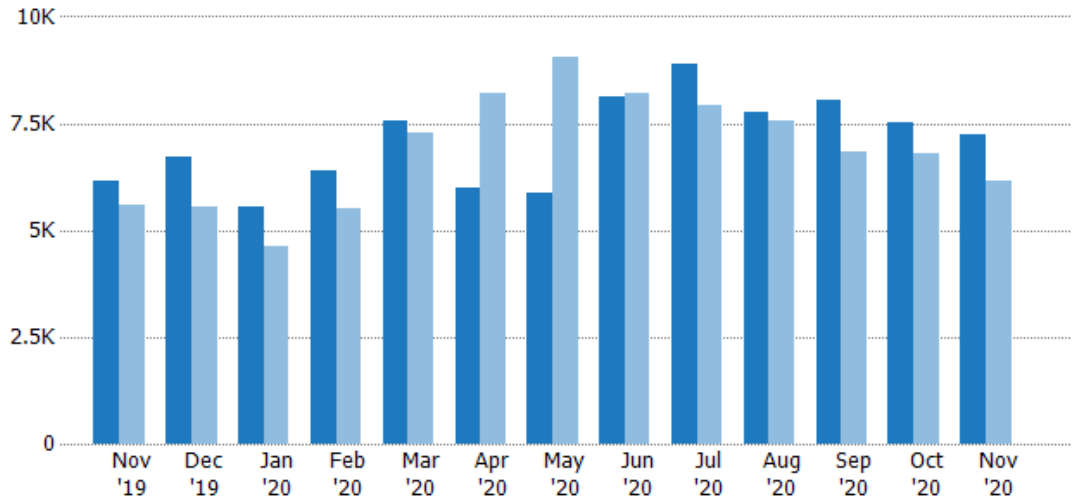
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	7.22K	17.6%
Nov '19	6.14K	9.9%
Nov '18	5.59K	5.9%



Current Year	6.14K	6.7K	5.53K	6.4K	7.56K	5.99K	5.87K	8.14K	8.89K	7.77K	8.05K	7.52K	7.22K
Prior Year	5.59K	5.55K	4.64K	5.51K	7.29K	8.21K	9.06K	8.19K	7.94K	7.54K	6.82K	6.81K	6.14K
Percent Change from Prior Year	10%	21%	19%	16%	4%	-27%	-35%	-1%	12%	3%	18%	10%	18%

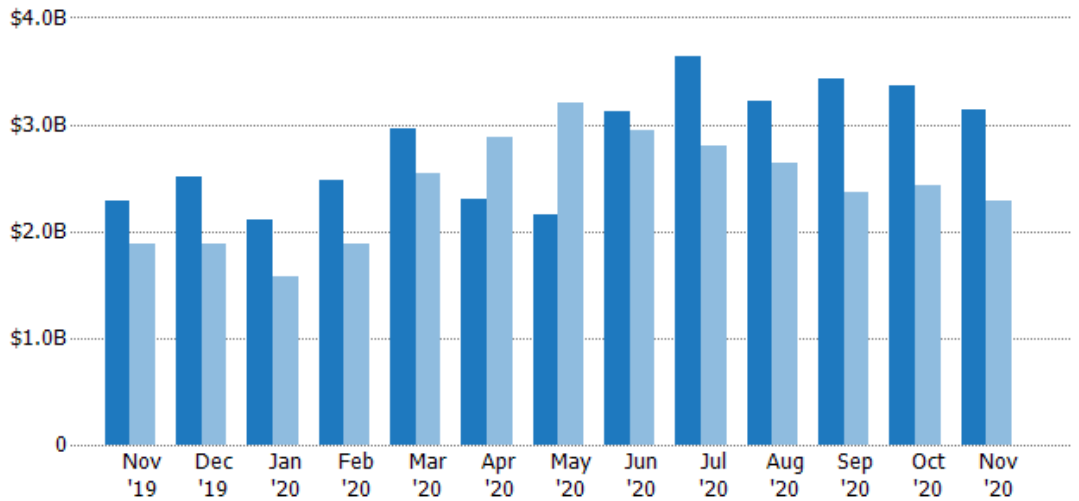
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '20	\$3.14B	37.6%
Nov '19	\$2.28B	20.7%
Nov '18	\$1.89B	-0.8%



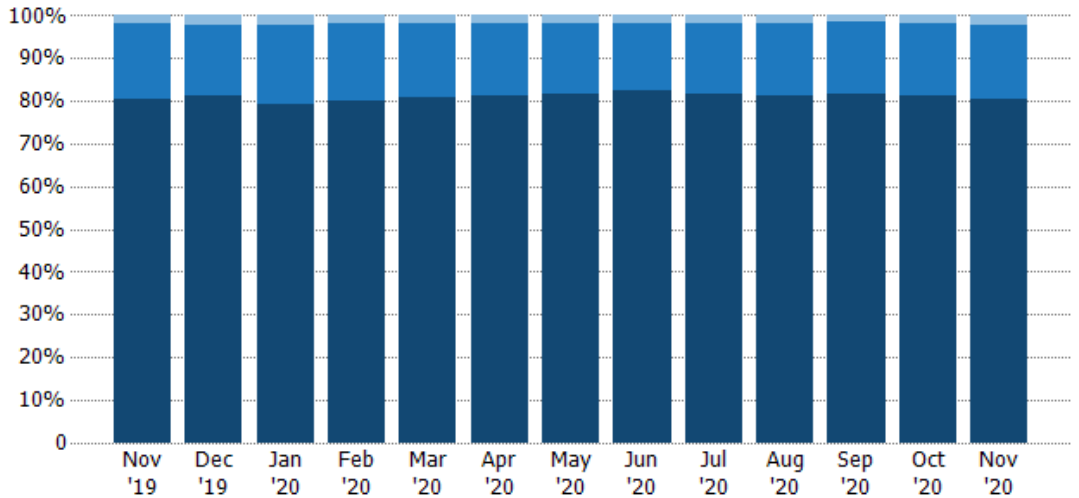
Current Year	\$2.28B	\$2.52B	\$2.1B	\$2.47B	\$2.96B	\$2.3B	\$2.16B	\$3.11B	\$3.64B	\$3.21B	\$3.43B	\$3.36B	\$3.14B
Prior Year	\$1.89B	\$1.89B	\$1.57B	\$1.87B	\$2.55B	\$2.88B	\$3.21B	\$2.94B	\$2.8B	\$2.63B	\$2.36B	\$2.43B	\$2.28B
Percent Change from Prior Year	21%	33%	34%	32%	16%	-20%	-33%	6%	30%	22%	45%	38%	38%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



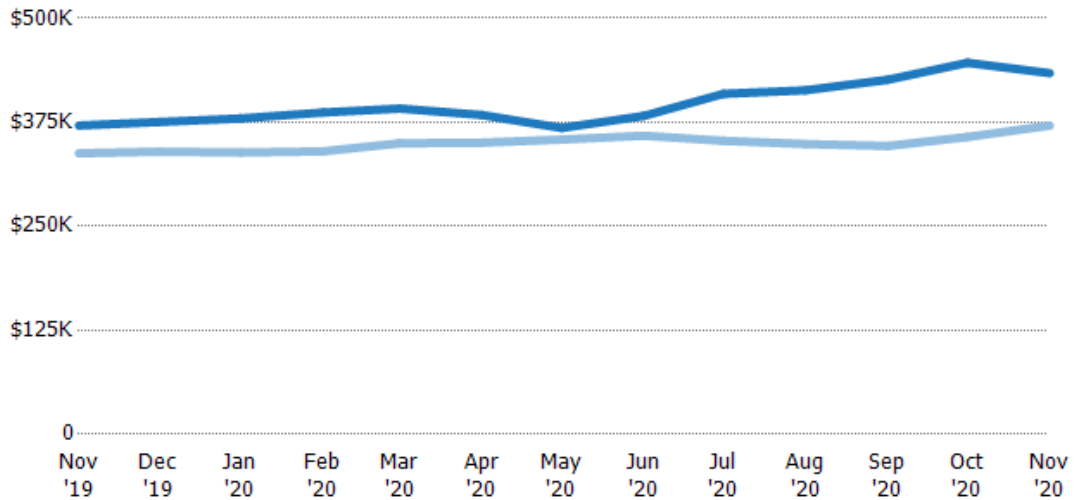
Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Mobile/Manufactured	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Condo/Townhouse	18%	17%	18%	18%	17%	17%	16%	16%	16%	17%	17%	17%	17%
Single Family Residence	81%	81%	79%	80%	81%	81%	82%	82%	82%	81%	82%	81%	81%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Nov '20	\$434K	17%
Nov '19	\$371K	9.9%
Nov '18	\$338K	-6.3%

Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$371K	\$375K	\$380K	\$387K	\$391K	\$384K	\$368K	\$383K	\$409K	\$413K	\$426K	\$447K	\$434K
Prior Year	\$338K	\$340K	\$339K	\$340K	\$350K	\$350K	\$354K	\$359K	\$353K	\$349K	\$347K	\$357K	\$371K
Percent Change from Prior Year	10%	11%	12%	14%	12%	9%	4%	7%	16%	19%	23%	25%	17%

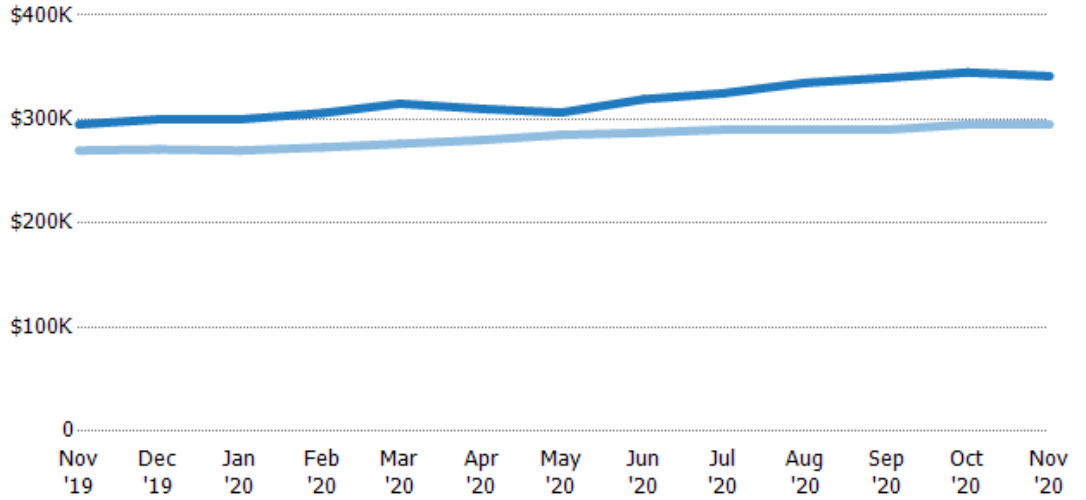
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Nov '20	\$341K	15.7%
Nov '19	\$295K	9.3%
Nov '18	\$270K	-6.7%



Current Year	\$295K	\$300K	\$300K	\$306K	\$315K	\$310K	\$307K	\$319K	\$325K	\$335K	\$340K	\$345K	\$341K
Prior Year	\$270K	\$271K	\$270K	\$273K	\$276K	\$280K	\$285K	\$287K	\$290K	\$290K	\$290K	\$295K	\$295K
Percent Change from Prior Year	9%	11%	11%	12%	14%	11%	8%	11%	12%	16%	17%	17%	16%

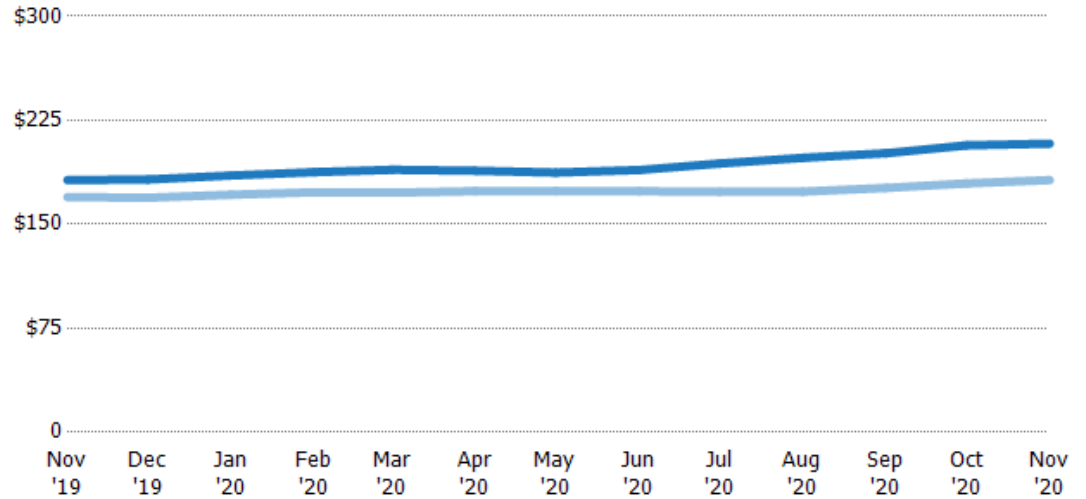
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price/sq ft	% Chg.
Nov '20	\$208	14.4%
Nov '19	\$182	7.2%
Nov '18	\$170	-7.3%



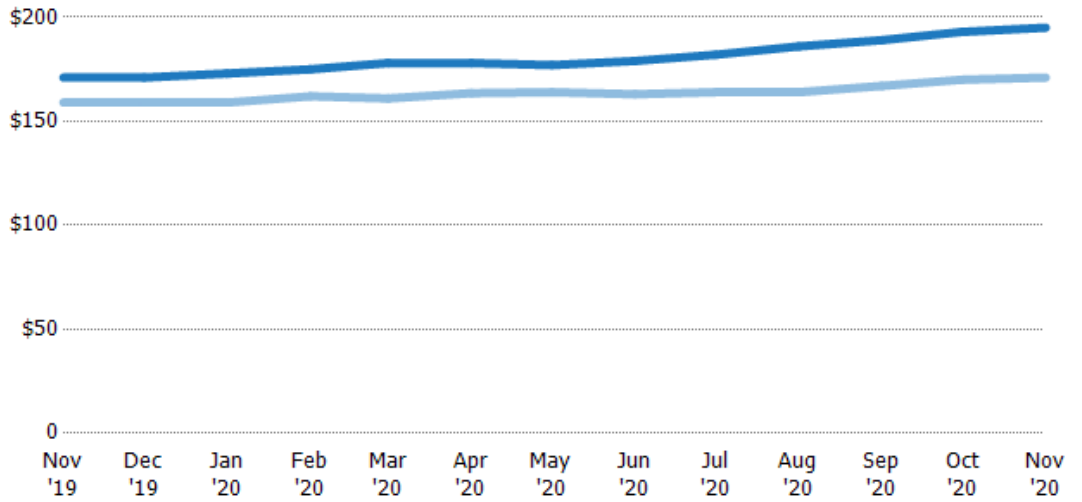
Current Year	\$182	\$182	\$185	\$188	\$189	\$189	\$187	\$189	\$194	\$198	\$201	\$207	\$208
Prior Year	\$170	\$169	\$171	\$173	\$173	\$174	\$174	\$174	\$173	\$174	\$176	\$179	\$182
Percent Change from Prior Year	7%	8%	8%	8%	10%	8%	8%	9%	12%	14%	14%	15%	14%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price/sq ft	% Chg.
Nov '20	\$195	14%
Nov '19	\$171	7.5%
Nov '18	\$159	-7.5%

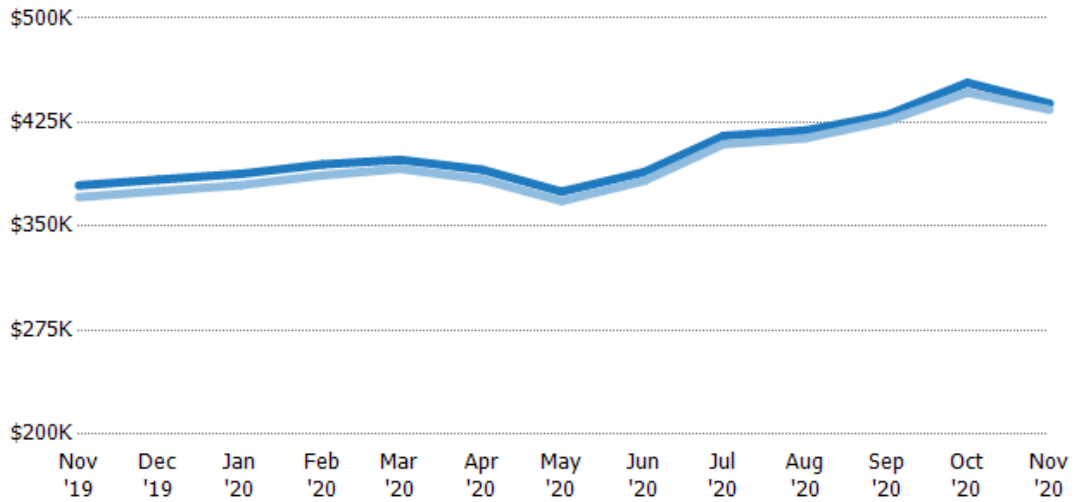
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$171	\$171	\$173	\$175	\$178	\$178	\$177	\$179	\$182	\$186	\$189	\$193	\$195
Prior Year	\$159	\$159	\$159	\$162	\$161	\$164	\$164	\$163	\$164	\$164	\$167	\$170	\$171
Percent Change from Prior Year	8%	8%	9%	8%	11%	9%	8%	10%	11%	13%	13%	14%	14%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



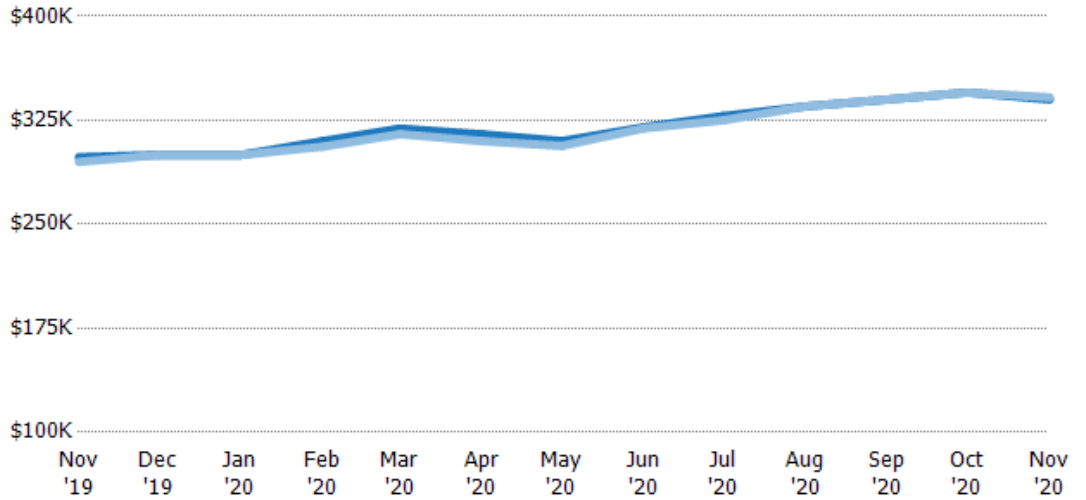
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg List Price	\$379K	\$384K	\$388K	\$395K	\$398K	\$391K	\$375K	\$389K	\$415K	\$419K	\$430K	\$453K	\$438K
Avg Sales Price	\$371K	\$375K	\$380K	\$387K	\$391K	\$384K	\$368K	\$383K	\$409K	\$413K	\$426K	\$447K	\$434K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	98%	98%	98%	98%	98%	99%	99%	99%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



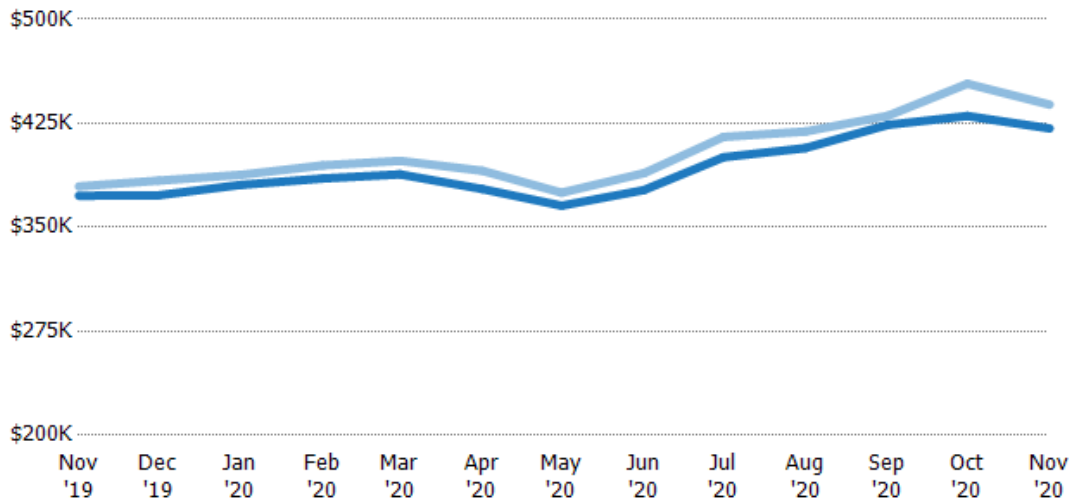
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$298K	\$300K	\$300K	\$310K	\$319K	\$315K	\$310K	\$320K	\$328K	\$335K	\$340K	\$345K	\$340K
Median Sales Price	\$295K	\$300K	\$300K	\$306K	\$315K	\$310K	\$307K	\$319K	\$325K	\$335K	\$340K	\$345K	\$341K
Med Sales Price as a % of Med List Price	99%	100%	100%	99%	99%	98%	99%	100%	99%	100%	100%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



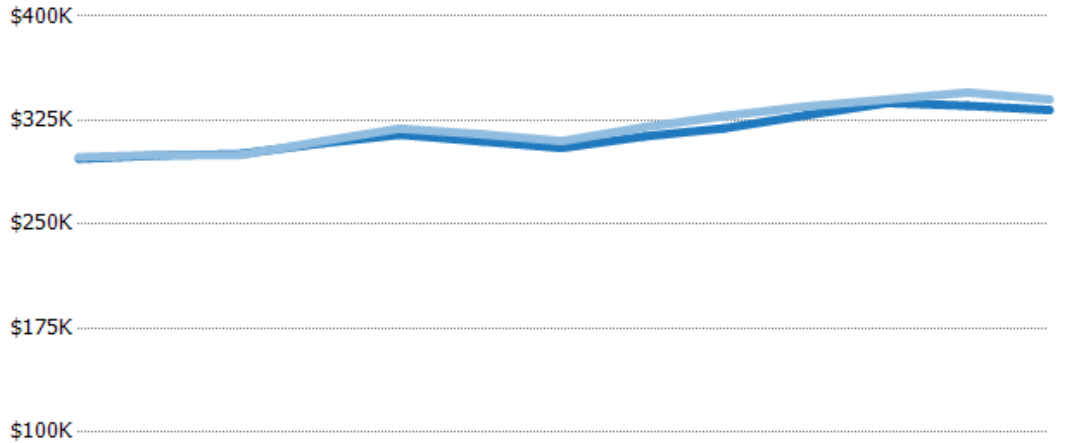
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$373K	\$373K	\$381K	\$385K	\$388K	\$378K	\$366K	\$377K	\$400K	\$407K	\$424K	\$430K	\$421K
Avg Sales Price	\$379K	\$384K	\$388K	\$395K	\$398K	\$391K	\$375K	\$389K	\$415K	\$419K	\$430K	\$453K	\$438K
Avg Sales Price as a % of Avg Est Value	102%	103%	102%	102%	103%	103%	103%	103%	104%	103%	102%	105%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$297K	\$300K	\$301K	\$309K	\$315K	\$310K	\$305K	\$313K	\$319K	\$329K	\$337K	\$336K	\$332K
Median Sales Price	\$298K	\$300K	\$300K	\$310K	\$319K	\$315K	\$310K	\$320K	\$328K	\$335K	\$340K	\$345K	\$340K
Med Sales Price as a % of Med Est Value	100%	100%	100%	100%	101%	102%	102%	102%	103%	102%	101%	103%	102%

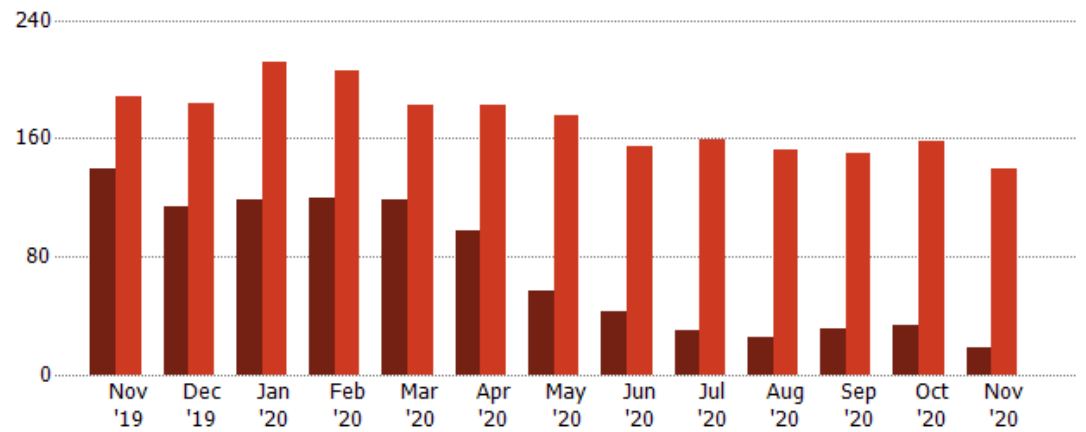
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '20	19	-86.4%
Nov '19	140	-25.5%
Nov '18	188	46.3%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	140	114	118	120	119	98	57	43	30	25	31	34	19
Prior Year	188	184	212	206	183	183	175	155	159	152	150	158	140
Percent Change from Prior Year	-26%	-38%	-44%	-42%	-35%	-46%	-67%	-72%	-81%	-84%	-79%	-78%	-86%

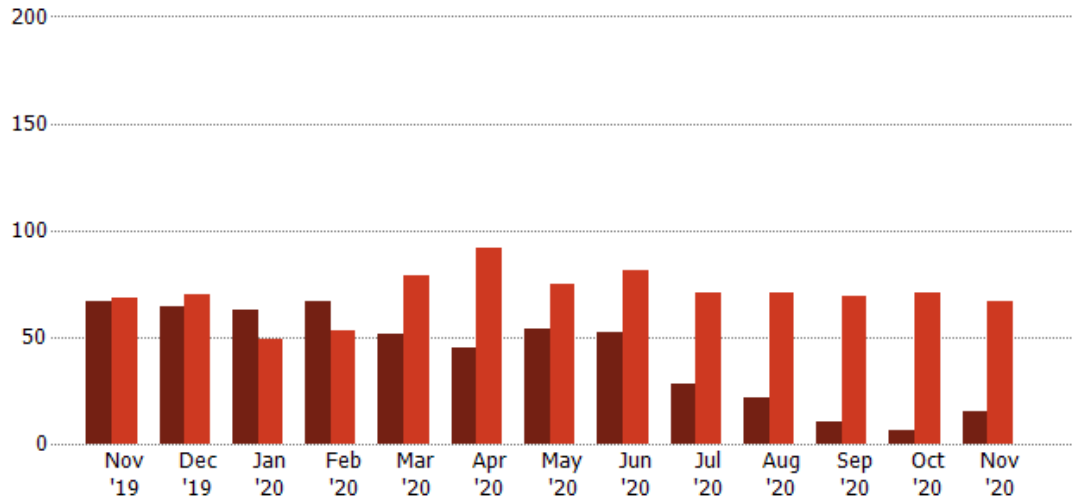
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '20	15	-77.6%
Nov '19	67	-1.5%
Nov '18	68	55.9%



Current Year	67	64	63	67	51	45	54	52	28	22	10	6	15
Prior Year	68	70	49	53	79	92	75	81	71	71	69	71	67
Percent Change from Prior Year	-1%	-9%	29%	26%	-35%	-51%	-28%	-36%	-61%	-69%	-86%	-92%	-78%



Sales Activity by ZIP

Nov 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003	13	\$5,643,300	14	\$7,241,415	\$517,244	\$490,858	\$320	\$298	34
85004	15	\$6,858,390	11	\$3,561,650	\$323,786	\$299,900	\$226	\$213	83
85006	38	\$14,250,639	32	\$10,398,820	\$324,963	\$297,500	\$328	\$351	22
85007	23	\$8,224,599	14	\$7,442,400	\$531,600	\$430,000	\$261	\$253	34
85008	76	\$25,298,774	43	\$13,139,150	\$305,562	\$314,000	\$219	\$218	32
85009	65	\$14,961,147	24	\$5,218,795	\$217,450	\$227,500	\$176	\$174	16
85012	22	\$15,059,400	10	\$5,068,500	\$506,850	\$482,500	\$275	\$273	58
85013	57	\$25,692,195	32	\$16,796,790	\$524,900	\$404,500	\$260	\$243	24
85014	52	\$20,751,797	35	\$14,582,000	\$416,629	\$370,000	\$261	\$252	15
85015	58	\$15,336,908	32	\$8,364,100	\$261,378	\$271,500	\$188	\$188	22
85016	125	\$73,248,985	84	\$40,683,414	\$484,326	\$409,500	\$264	\$265	28
85017	37	\$8,095,386	20	\$4,143,200	\$207,160	\$227,500	\$152	\$152	19
85018	119	\$129,036,297	77	\$64,418,480	\$836,604	\$650,000	\$335	\$312	25
85019	42	\$9,745,196	34	\$7,343,149	\$215,975	\$232,250	\$155	\$156	15
85020	107	\$42,631,185	65	\$24,147,709	\$371,503	\$281,390	\$214	\$212	20
85021	61	\$31,007,403	40	\$14,128,894	\$353,222	\$293,714	\$196	\$189	20
85022	109	\$37,721,036	78	\$25,226,880	\$323,422	\$284,250	\$196	\$198	18
85023	53	\$24,334,908	39	\$12,781,600	\$327,733	\$310,000	\$194	\$191	19
85024	93	\$39,897,402	51	\$19,412,765	\$380,642	\$357,000	\$225	\$225	21
85027	73	\$20,188,340	54	\$15,043,339	\$278,580	\$287,000	\$191	\$196	18
85028	52	\$31,356,999	54	\$29,777,638	\$551,438	\$481,500	\$253	\$248	21
85029	74	\$19,412,238	59	\$16,080,050	\$272,543	\$272,000	\$182	\$174	23
85031	32	\$7,446,383	18	\$4,137,100	\$229,839	\$238,000	\$162	\$169	28
85032	172	\$58,043,762	121	\$38,430,490	\$317,607	\$315,000	\$211	\$216	22
85033	68	\$15,797,833	54	\$12,670,399	\$234,637	\$251,000	\$163	\$159	14
85034	9	\$2,627,205	6	\$3,523,478	\$587,246	\$620,941	\$272	\$260	76
85035	52	\$12,390,697	42	\$9,790,700	\$233,112	\$234,500	\$177	\$175	30
85037	79	\$20,584,887	56	\$14,339,628	\$256,065	\$265,000	\$164	\$160	26
85040	58	\$13,755,565	30	\$7,211,800	\$240,393	\$246,000	\$168	\$173	30
85041	118	\$36,559,995	63	\$17,791,400	\$282,403	\$281,990	\$165	\$164	14
85042	96	\$33,938,429	52	\$19,409,594	\$373,261	\$310,000	\$217	\$174	17
85043	117	\$30,867,494	63	\$15,629,680	\$248,090	\$260,000	\$153	\$155	17
85044	60	\$23,603,388	51	\$21,562,930	\$422,803	\$365,100	\$212	\$204	18
85045	25	\$12,761,443	19	\$9,850,204	\$518,432	\$565,000	\$200	\$194	25
85048	87	\$44,020,950	55	\$25,239,370	\$458,898	\$432,000	\$215	\$215	24
85050	80	\$43,488,890	60	\$28,327,949	\$472,132	\$394,250	\$225	\$227	22
85051	70	\$18,102,366	50	\$11,637,400	\$232,748	\$249,000	\$156	\$156	26
85053	49	\$13,941,839	34	\$10,123,499	\$297,750	\$281,750	\$189	\$188	11

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Sales Activity by ZIP

Nov 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	31	\$12,969,798	20	\$8,384,641	\$419,232	\$325,000	\$253	\$246	43
85083	43	\$21,008,848	38	\$17,415,066	\$458,291	\$441,000	\$191	\$196	13
85085	73	\$34,209,444	56	\$23,220,244	\$414,647	\$397,500	\$191	\$187	25
85086	149	\$79,191,230	109	\$53,261,456	\$488,637	\$425,000	\$197	\$192	22
85087	25	\$11,105,899	22	\$10,198,380	\$463,563	\$460,000	\$208	\$206	42
85120	10	\$2,801,568	5	\$925,500	\$185,100	\$217,000	\$132	\$174	15
85142	193	\$104,183,180	133	\$67,837,577	\$510,057	\$470,000	\$193	\$187	14
85201	71	\$20,237,247	56	\$15,147,050	\$270,483	\$241,000	\$194	\$195	22
85202	53	\$14,814,296	50	\$13,937,900	\$278,758	\$280,000	\$189	\$189	17
85203	52	\$17,249,399	33	\$13,173,326	\$399,192	\$340,000	\$189	\$188	19
85204	77	\$22,834,288	64	\$17,775,400	\$277,741	\$280,000	\$188	\$201	14
85205	101	\$35,622,348	75	\$26,845,062	\$357,934	\$290,000	\$189	\$189	18
85206	99	\$28,122,000	88	\$25,801,503	\$293,199	\$282,500	\$184	\$186	21
85207	155	\$72,966,971	97	\$48,322,385	\$498,169	\$415,000	\$209	\$208	25
85208	104	\$25,311,148	84	\$21,017,310	\$250,206	\$263,750	\$176	\$188	25
85209	115	\$37,412,647	102	\$32,511,679	\$318,742	\$327,750	\$186	\$191	23
85210	51	\$14,227,793	49	\$12,892,200	\$263,106	\$255,000	\$188	\$187	14
85212	120	\$52,973,909	109	\$47,784,505	\$438,390	\$424,900	\$188	\$194	14
85213	60	\$26,887,361	45	\$19,035,260	\$423,006	\$390,000	\$178	\$187	20
85215	64	\$30,256,545	41	\$14,748,737	\$359,725	\$340,000	\$192	\$193	22
85224	76	\$25,382,569	53	\$18,085,700	\$341,240	\$340,000	\$217	\$221	5
85225	198	\$66,105,451	90	\$29,620,914	\$329,121	\$332,450	\$204	\$207	8
85226	92	\$36,202,327	53	\$22,609,262	\$426,590	\$380,000	\$216	\$215	19
85233	69	\$26,802,849	49	\$19,040,900	\$388,590	\$373,000	\$208	\$206	16
85234	80	\$36,941,689	67	\$27,806,200	\$415,018	\$375,000	\$205	\$206	14
85248	146	\$70,353,877	89	\$37,854,774	\$425,335	\$379,900	\$203	\$201	32
85249	114	\$70,805,762	86	\$43,904,981	\$510,523	\$522,500	\$201	\$204	17
85250	71	\$36,605,190	59	\$30,183,954	\$511,592	\$419,000	\$287	\$282	32
85251	172	\$117,811,016	117	\$61,512,400	\$525,747	\$385,000	\$308	\$280	32
85253	117	\$289,724,959	50	\$127,679,000	\$2,553,580	\$2,110,000	\$438	\$419	47
85254	144	\$102,194,147	93	\$58,045,398	\$624,144	\$620,000	\$282	\$276	22
85255	202	\$275,762,298	133	\$136,242,458	\$1,024,379	\$715,000	\$318	\$289	35
85257	74	\$32,111,032	48	\$17,952,699	\$374,015	\$390,000	\$245	\$257	35
85258	124	\$85,078,870	83	\$49,084,903	\$591,384	\$515,000	\$290	\$281	30
85259	86	\$87,253,039	52	\$45,777,581	\$880,338	\$737,500	\$280	\$279	32
85260	129	\$94,410,174	70	\$43,414,843	\$620,212	\$545,950	\$274	\$261	21
85262	148	\$218,498,676	80	\$115,014,630	\$1,437,683	\$1,042,500	\$345	\$294	69

Continues on next page →

Sales Activity by ZIP

Nov 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	42	\$26,738,851	14	\$7,105,800	\$507,557	\$520,000	\$246	\$229	73
85266	86	\$98,154,700	36	\$34,951,890	\$970,886	\$870,000	\$296	\$306	34
85268	148	\$107,940,798	84	\$47,210,367	\$562,028	\$485,000	\$247	\$240	21
85281	84	\$27,371,687	52	\$16,716,423	\$321,470	\$315,350	\$236	\$236	34
85282	98	\$32,233,647	57	\$19,024,500	\$333,763	\$333,000	\$213	\$210	19
85283	44	\$15,472,198	46	\$16,986,920	\$369,281	\$351,000	\$223	\$224	15
85284	34	\$21,841,098	28	\$14,591,599	\$521,129	\$467,500	\$222	\$220	30
85286	101	\$46,894,491	63	\$28,749,002	\$456,333	\$429,900	\$213	\$213	12
85295	92	\$42,490,371	77	\$32,944,890	\$427,856	\$405,000	\$195	\$191	15
85296	98	\$43,756,139	80	\$35,793,300	\$447,416	\$382,500	\$206	\$205	11
85297	83	\$37,720,545	70	\$33,181,972	\$474,028	\$381,500	\$198	\$196	14
85298	98	\$62,534,828	91	\$52,239,111	\$574,056	\$520,000	\$206	\$207	21
85301	65	\$13,959,192	44	\$8,969,701	\$203,857	\$217,500	\$141	\$138	27
85302	77	\$20,818,500	63	\$16,958,000	\$269,175	\$274,900	\$166	\$164	19
85303	44	\$13,741,139	35	\$10,007,000	\$285,914	\$279,000	\$172	\$177	10
85304	52	\$15,025,889	34	\$10,180,777	\$299,435	\$299,250	\$169	\$172	13
85305	44	\$15,795,140	24	\$9,107,177	\$379,466	\$341,750	\$170	\$161	14
85306	47	\$13,639,775	35	\$11,255,640	\$321,590	\$305,000	\$192	\$186	12
85307	39	\$13,506,065	6	\$2,255,000	\$375,833	\$319,000	\$181	\$170	8
85308	131	\$50,593,689	105	\$39,735,400	\$378,432	\$360,000	\$190	\$187	18
85310	28	\$17,371,600	23	\$12,411,113	\$539,614	\$385,000	\$212	\$212	8
85322	2	\$528,900	1	\$350,000	\$350,000	\$350,000	\$99	\$99	700
85323	94	\$26,490,038	53	\$14,514,279	\$273,854	\$276,000	\$159	\$159	20
85326	186	\$58,382,812	130	\$37,065,670	\$285,121	\$275,000	\$148	\$148	12
85331	129	\$90,182,411	78	\$50,247,774	\$644,202	\$547,000	\$256	\$245	25
85335	75	\$19,128,300	59	\$14,811,900	\$251,049	\$252,000	\$174	\$174	12
85338	176	\$63,306,573	129	\$45,250,972	\$350,783	\$333,000	\$169	\$169	25
85339	101	\$36,081,713	69	\$22,490,289	\$325,946	\$316,949	\$157	\$158	18
85340	91	\$44,324,081	64	\$28,509,457	\$445,460	\$400,000	\$172	\$162	18
85342	9	\$5,710,393	6	\$1,705,400	\$284,233	\$268,500	\$162	\$172	75
85345	109	\$28,275,635	74	\$19,185,715	\$259,266	\$270,000	\$173	\$176	15
85351	169	\$38,622,094	116	\$25,354,640	\$218,574	\$210,500	\$156	\$157	28
85353	78	\$23,824,685	61	\$17,369,890	\$284,752	\$285,000	\$152	\$147	11
85354	34	\$8,688,120	13	\$3,135,055	\$241,158	\$220,000	\$124	\$119	38
85355	40	\$16,123,562	33	\$13,936,193	\$422,309	\$377,000	\$163	\$158	22
85361	47	\$16,453,187	14	\$4,773,273	\$340,948	\$356,000	\$169	\$174	35
85363	12	\$2,588,900	19	\$4,534,450	\$238,655	\$240,000	\$171	\$162	13

Continues on next page →

Sales Activity by ZIP

Nov 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85373	79	\$23,187,779	47	\$13,238,390	\$281,668	\$299,000	\$164	\$168	25
85374	151	\$46,776,469	112	\$32,177,093	\$287,295	\$278,500	\$190	\$190	26
85375	124	\$38,685,644	125	\$39,487,601	\$315,901	\$288,000	\$175	\$174	25
85377	27	\$26,049,316	25	\$20,312,525	\$812,501	\$725,000	\$282	\$285	45
85378	17	\$4,362,375	9	\$1,676,000	\$186,222	\$185,000	\$170	\$165	8
85379	116	\$39,442,864	77	\$26,783,104	\$347,833	\$335,000	\$155	\$146	17
85381	44	\$15,430,420	41	\$14,651,950	\$357,365	\$325,000	\$188	\$186	16
85382	114	\$38,146,841	73	\$25,817,092	\$353,659	\$343,000	\$186	\$189	16
85383	199	\$105,498,140	165	\$83,541,559	\$506,312	\$445,000	\$197	\$190	26
85387	72	\$27,392,706	47	\$17,406,969	\$370,361	\$335,000	\$186	\$188	18
85388	58	\$23,700,280	66	\$23,480,299	\$355,762	\$337,500	\$154	\$148	14
85390	46	\$19,200,912	15	\$6,971,020	\$464,735	\$300,000	\$218	\$208	30
85392	66	\$20,980,749	57	\$18,071,900	\$317,051	\$310,000	\$158	\$154	16
85395	89	\$36,424,238	54	\$23,727,850	\$439,405	\$422,500	\$192	\$187	32
85396	155	\$63,281,214	101	\$36,142,801	\$357,850	\$343,000	\$170	\$168	31