



2020

CAVE CREEK MARKET REPORT SEPTEMBER 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	101	107	-5.6%	738	892	-17.3%
New Listing Volume	\$79,343,762	\$66,405,381	+19.5%	\$496,258,552	\$523,291,357	-5.2%
Active Listing Count	126	255	-50.6%	N/A	N/A	
Active Listing Volume	\$123,438,586	\$192,367,760	-35.8%	N/A	N/A	
Average Listing Price	\$979,671	\$754,383	+29.9%	\$855,880	\$761,380	+12.4%
Median Listing Price	\$800,000	\$625,000	+28%	\$703,245	\$603,957	+16.4%
Average Listing Price per Sq Ft	\$309	\$254	+21.7%	\$281	\$248	+13.4%
Median Listing Price per Sq Ft	\$262	\$228	+14.9%	\$243	\$217	+12.2%
Median Days in RPR	31	60	-48.3%	63.82	65.47	-2.5%
Months of Inventory	1.7	4	-59%	2.5	3.7	-31.3%
Absorption Rate	60.32%	24.71%	+35.6%	39.38%	27.06%	+12.3%
Sales Activity Charts Metrics						
New Pending Sales Count	107	85	+25.9%	890	882	+0.9%
New Pending Sales Volume	\$77,351,570	\$48,232,482	+60.4%	\$578,643,063	\$482,885,908	+19.8%
Pending Sales Count	123	72	+70.8%	N/A	N/A	
Pending Sales Volume	\$89,524,961	\$46,243,986	+93.6%	N/A	N/A	
Closed Sales Count	88	63	+39.7%	640	651	-1.7%
Closed Sales Volume	\$61,109,074	\$29,897,110	+104.4%	\$390,359,323	\$336,165,675	+16.1%
Average Sales Price	\$694,421	\$474,557	+46.3%	\$609,936	\$516,384	+18.1%
Median Sales Price	\$627,500	\$436,000	+43.9%	\$546,608	\$454,746	+20.2%
Average Sales Price per Sq Ft	\$251	\$208	+20.8%	\$237	\$211	+12.2%
Median Sales Price per Sq Ft	\$246	\$205	+19.8%	\$231	\$206	+12.1%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

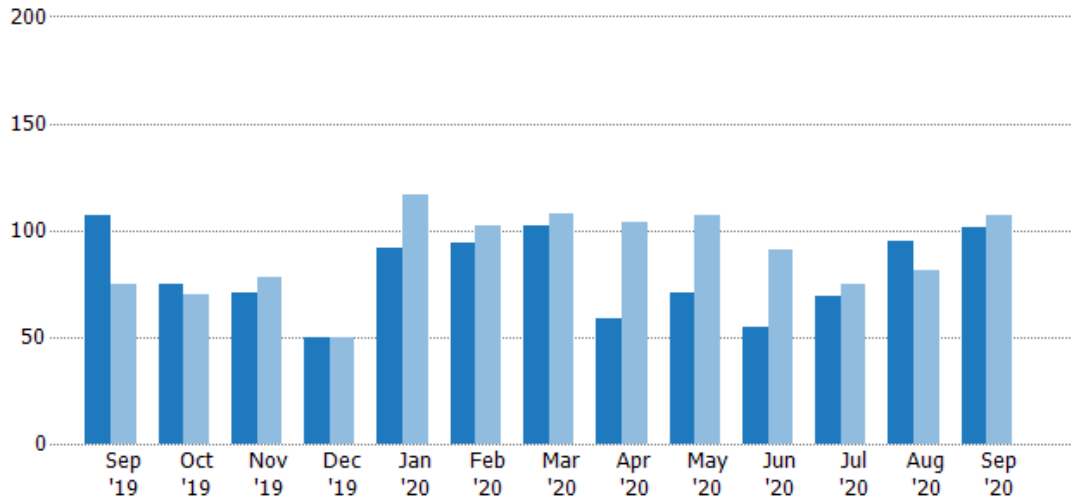
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Sep '20	101	-5.6%
Sep '19	107	42.7%
Sep '18	75	22.7%



Current Year	107	75	71	50	92	94	102	59	71	55	69	95	101
Prior Year	75	70	78	50	117	102	108	104	107	91	75	81	107
Percent Change from Prior Year	43%	7%	-9%	0%	-21%	-8%	-6%	-43%	-34%	-40%	-8%	17%	-6%

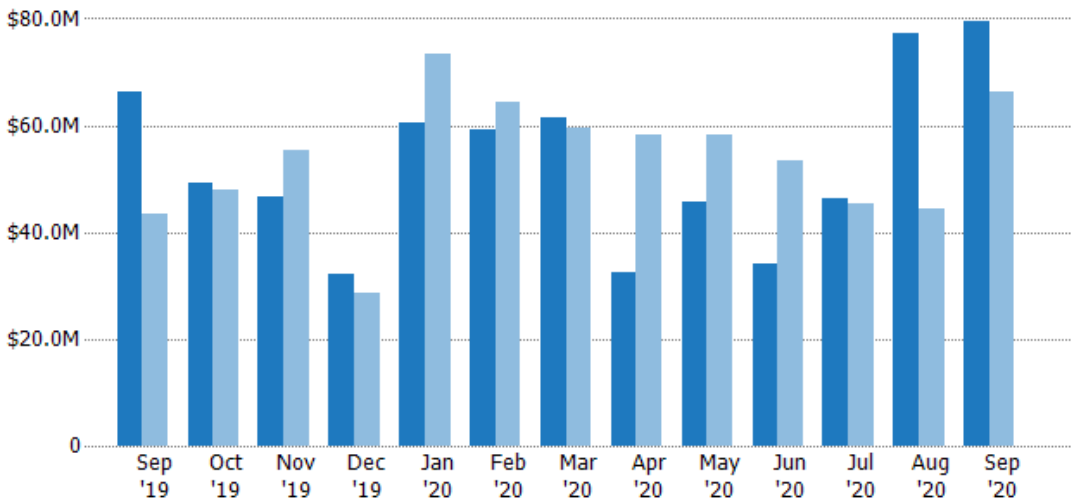
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Sep '20	\$79.3M	19.5%
Sep '19	\$66.4M	53.3%
Sep '18	\$43.3M	26.6%



Current Year	\$66.4M	\$49.4M	\$46.6M	\$32.1M	\$60.3M	\$59.2M	\$61.3M	\$32.4M	\$45.8M	\$34.2M	\$46.4M	\$77.2M	\$79.3M
Prior Year	\$43.3M	\$47.8M	\$55.2M	\$28.6M	\$73.3M	\$64.3M	\$59.6M	\$58.4M	\$58.2M	\$53.2M	\$45.3M	\$44.5M	\$66.4M
Percent Change from Prior Year	53%	3%	-16%	12%	-18%	-8%	3%	-44%	-21%	-36%	3%	74%	19%

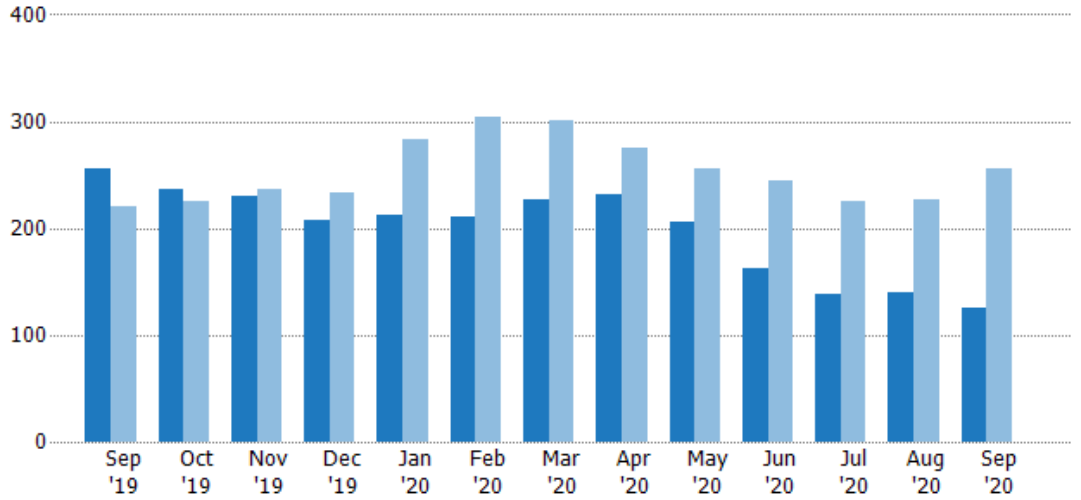
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Sep '20	126	-50.6%
Sep '19	255	15.9%
Sep '18	220	12.3%



Current Year	255	237	230	208	213	210	227	231	206	162	138	140	126
Prior Year	220	225	236	234	283	304	301	275	256	244	225	226	255
Percent Change from Prior Year	16%	5%	-3%	-11%	-25%	-31%	-25%	-16%	-20%	-34%	-39%	-38%	-51%

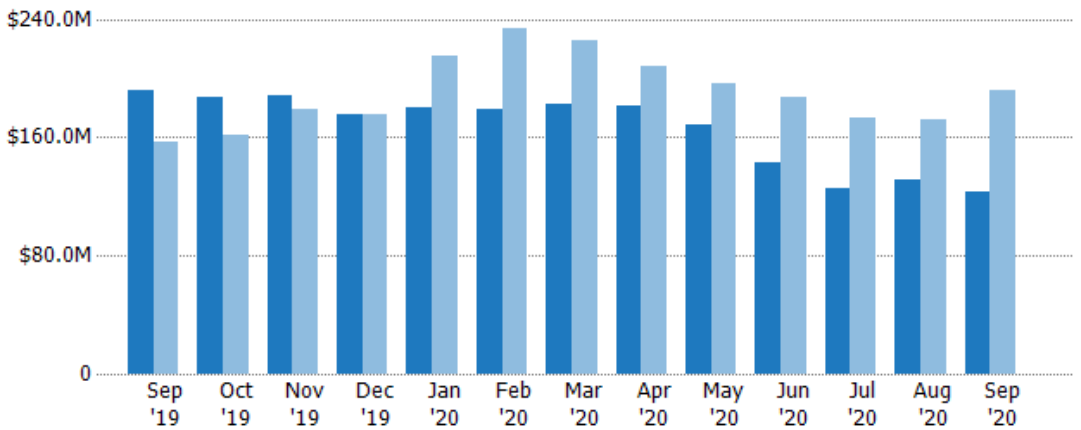
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Sep '20	\$123M	-35.8%
Sep '19	\$192M	23%
Sep '18	\$156M	9.2%



Current Year	\$192M	\$187M	\$188M	\$176M	\$180M	\$179M	\$183M	\$181M	\$168M	\$143M	\$126M	\$131M	\$123M
Prior Year	\$156M	\$161M	\$179M	\$176M	\$215M	\$234M	\$226M	\$208M	\$197M	\$187M	\$173M	\$172M	\$192M
Percent Change from Prior Year	23%	16%	5%	0%	-16%	-23%	-19%	-13%	-14%	-23%	-27%	-24%	-36%

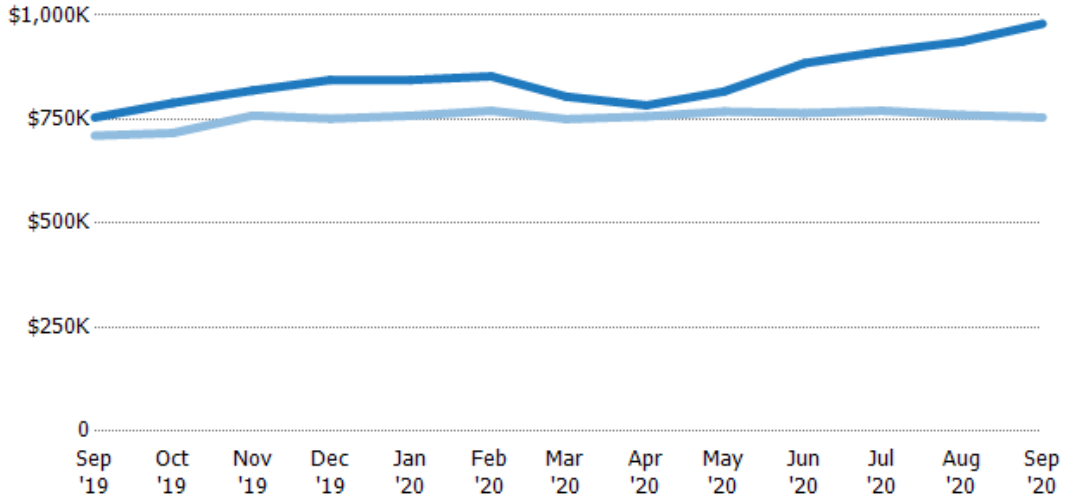
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Sep '20	\$980K	29.9%
Sep '19	\$754K	6.2%
Sep '18	\$711K	-2.7%



Current Year	\$754K	\$789K	\$819K	\$844K	\$844K	\$853K	\$804K	\$783K	\$817K	\$885K	\$913K	\$937K	\$980K
Prior Year	\$711K	\$717K	\$759K	\$752K	\$758K	\$770K	\$750K	\$757K	\$769K	\$765K	\$771K	\$760K	\$754K
Percent Change from Prior Year	6%	10%	8%	12%	11%	11%	7%	4%	6%	16%	18%	23%	30%

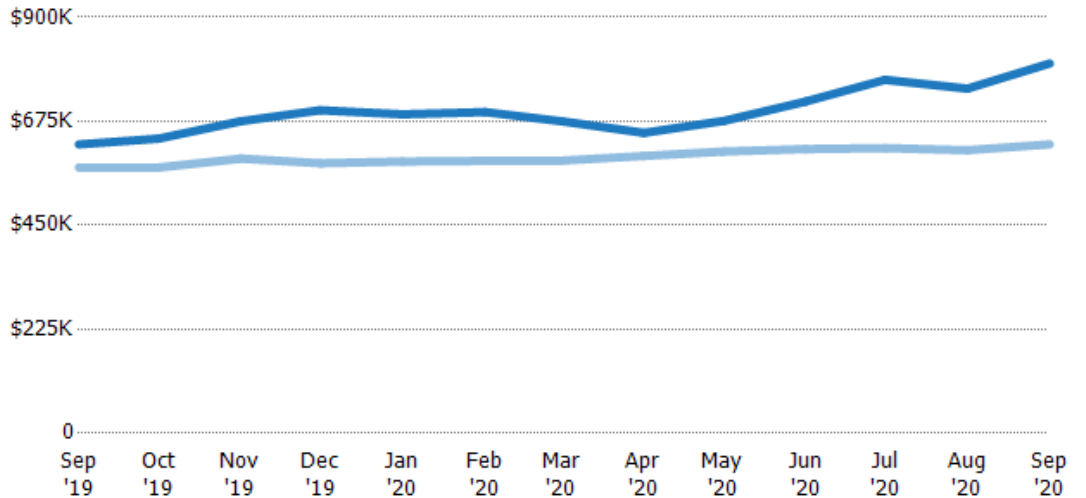
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Sep '20	\$800K	28%
Sep '19	\$625K	8.7%
Sep '18	\$575K	0%



Current Year	\$625K	\$638K	\$675K	\$699K	\$690K	\$695K	\$675K	\$650K	\$676K	\$718K	\$765K	\$746K	\$800K
Prior Year	\$575K	\$575K	\$594K	\$584K	\$588K	\$589K	\$590K	\$600K	\$610K	\$615K	\$617K	\$612K	\$625K
Percent Change from Prior Year	9%	11%	14%	20%	17%	18%	14%	8%	11%	17%	24%	22%	28%

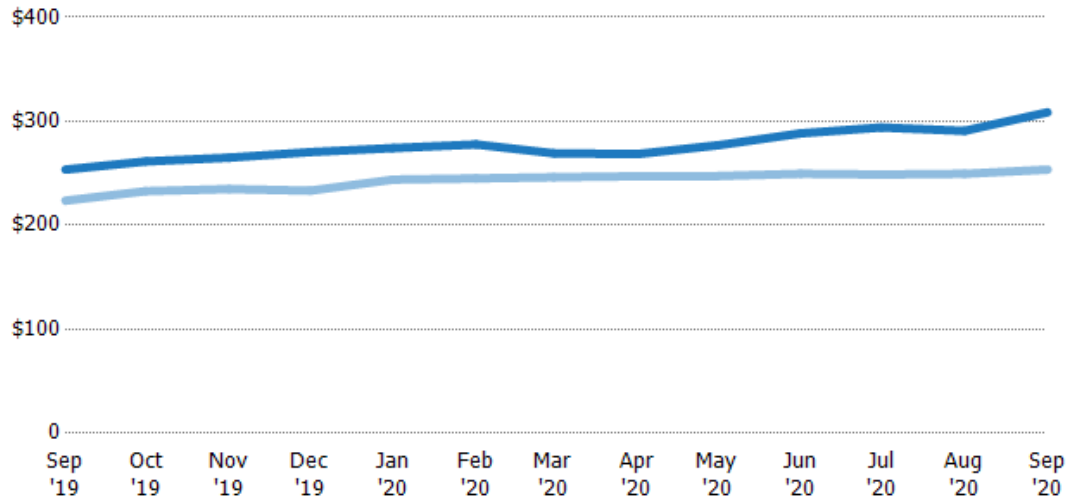
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Sep '20	\$309	21.7%
Sep '19	\$254	13.4%
Sep '18	\$224	9.3%



Current Year	\$254	\$261	\$265	\$270	\$274	\$278	\$269	\$268	\$277	\$288	\$294	\$291	\$309
Prior Year	\$224	\$233	\$235	\$233	\$244	\$245	\$246	\$247	\$247	\$249	\$249	\$249	\$254
Percent Change from Prior Year	13%	12%	13%	16%	12%	13%	9%	9%	12%	16%	18%	17%	22%

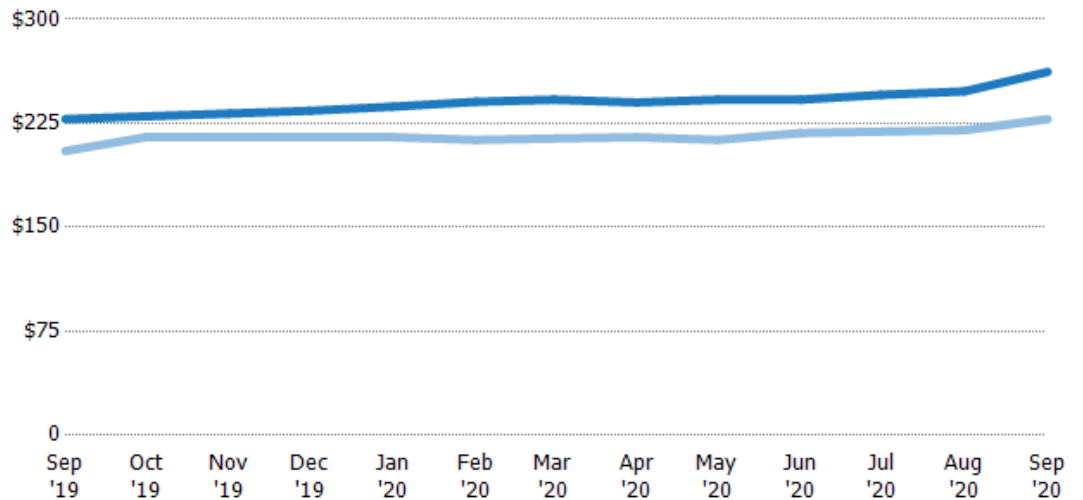
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Sep '20	\$262	14.9%
Sep '19	\$228	11.2%
Sep '18	\$205	-3.4%



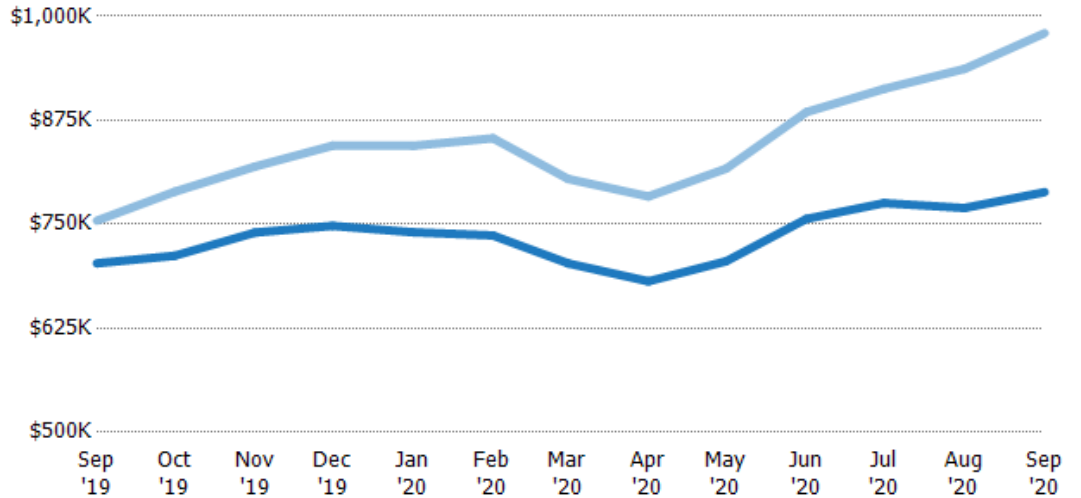
Current Year	\$228	\$230	\$232	\$234	\$237	\$241	\$242	\$240	\$242	\$242	\$246	\$248	\$262
Prior Year	\$205	\$215	\$215	\$215	\$215	\$213	\$214	\$215	\$213	\$218	\$219	\$220	\$228
Percent Change from Prior Year	11%	7%	8%	9%	10%	13%	13%	12%	14%	11%	12%	13%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



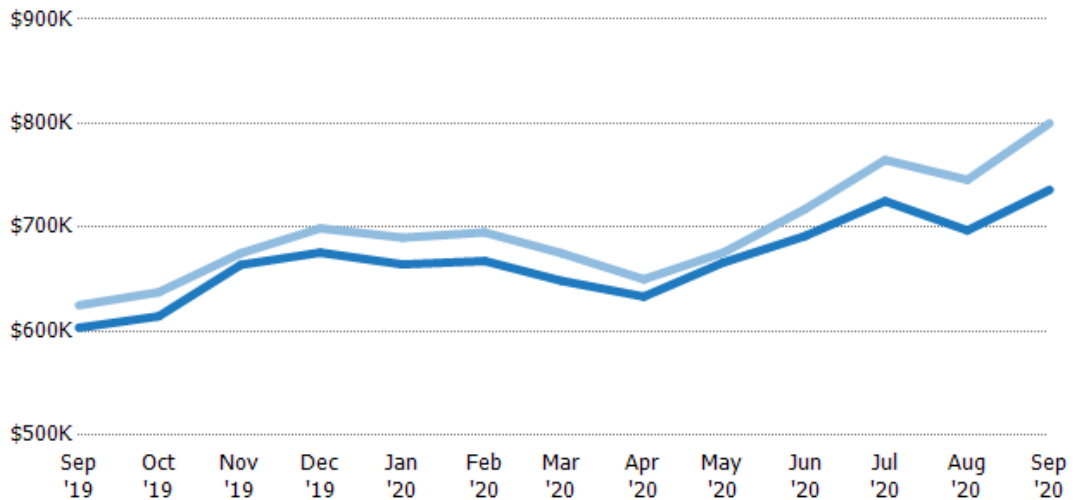
Avg Est Value	\$703K	\$712K	\$740K	\$748K	\$740K	\$737K	\$703K	\$681K	\$706K	\$756K	\$775K	\$770K	\$789K
Avg Listing Price	\$754K	\$789K	\$819K	\$844K	\$844K	\$853K	\$804K	\$783K	\$817K	\$885K	\$913K	\$937K	\$980K
Avg Listing Price as a % of Avg Est Value	107%	111%	111%	113%	114%	116%	114%	115%	116%	117%	118%	122%	124%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Median Est Value	\$603K	\$614K	\$664K	\$676K	\$664K	\$668K	\$648K	\$633K	\$666K	\$692K	\$725K	\$697K	\$736K
Median Listing Price	\$625K	\$638K	\$675K	\$699K	\$690K	\$695K	\$675K	\$650K	\$676K	\$718K	\$765K	\$746K	\$800K
Med Listing Price as a % of Med Est Value	104%	104%	102%	103%	104%	104%	104%	103%	101%	104%	105%	107%	109%

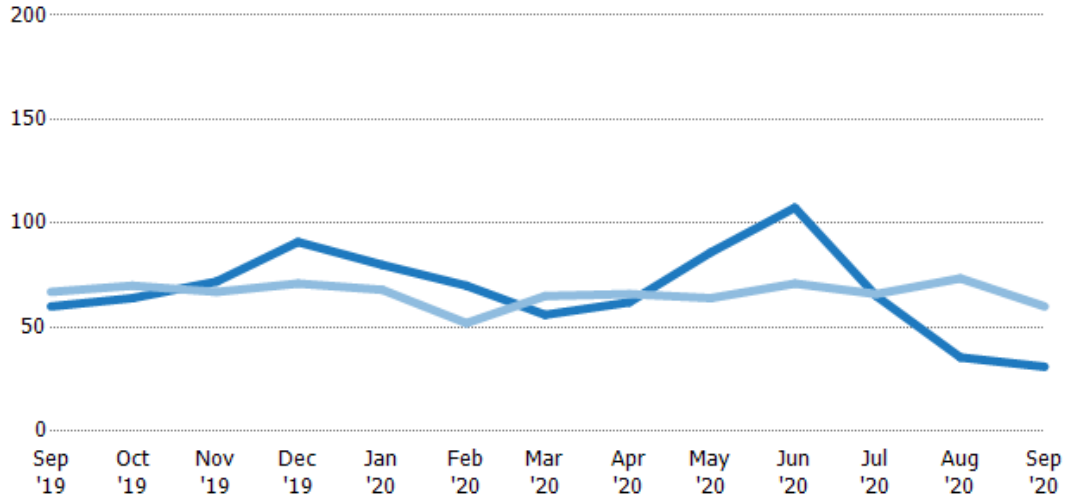
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Sep '20	31	-48.3%
Sep '19	60	-10.4%
Sep '18	67	-9%



Current Year	60	64	72	91	80	70	56	62	86	108	65	35.5	31
Prior Year	67	70	67	71	68	52	65	66	64	71	66	73.5	60
Percent Change from Prior Year	-10%	-9%	7%	28%	18%	35%	-14%	-6%	34%	51%	-2%	-52%	-48%

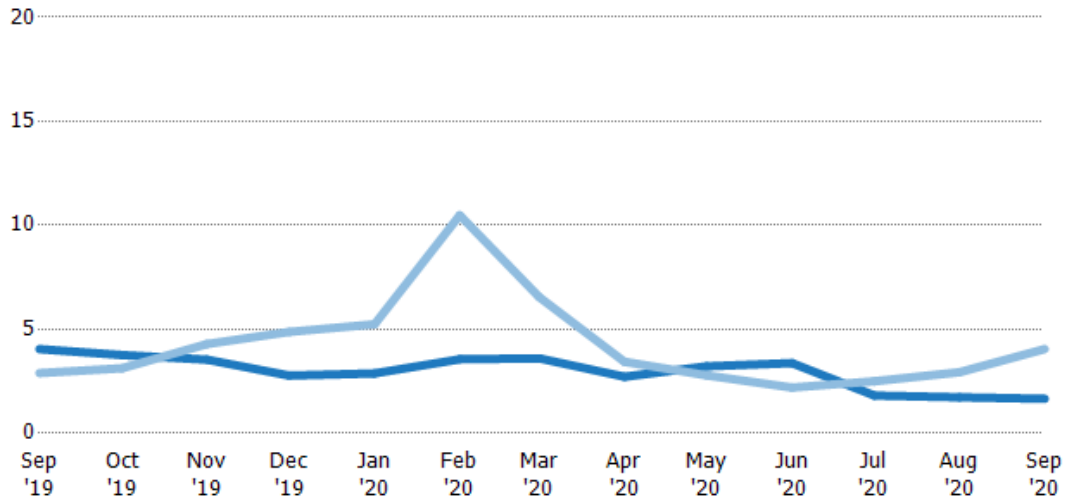
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Sep '20	1.66	-59%
Sep '19	4.05	39.8%
Sep '18	2.89	39.9%



Current Year	4.05	3.76	3.54	2.77	2.88	3.56	3.6	2.72	3.22	3.38	1.82	1.73	1.66
Prior Year	2.89	3.13	4.29	4.88	5.24	10.5	6.54	3.44	2.78	2.2	2.5	2.94	4.05
Percent Change from Prior Year	40%	20%	-18%	-43%	-45%	-66%	-45%	-21%	16%	54%	-27%	-41%	-59%

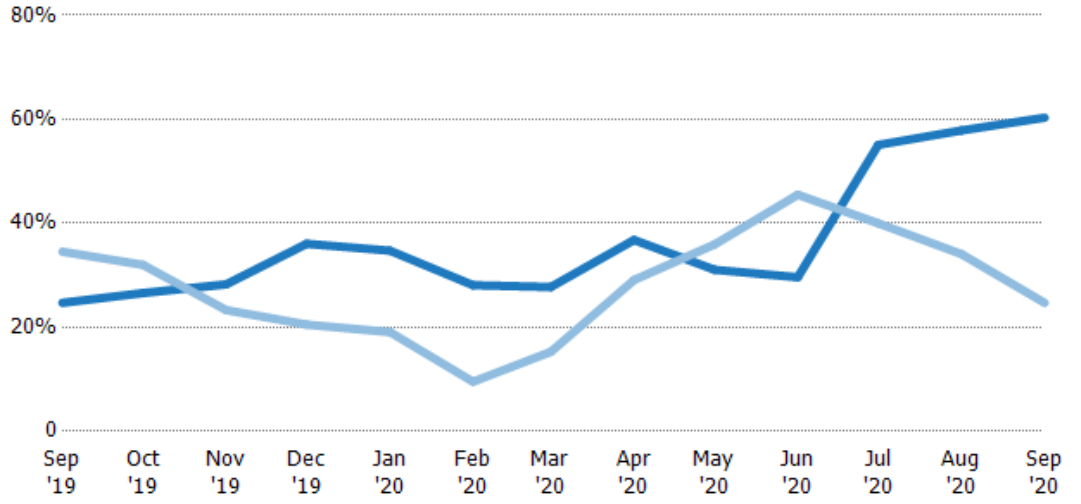
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Sep '20	60%	-35.6%
Sep '19	25%	9.8%
Sep '18	35%	-28.5%



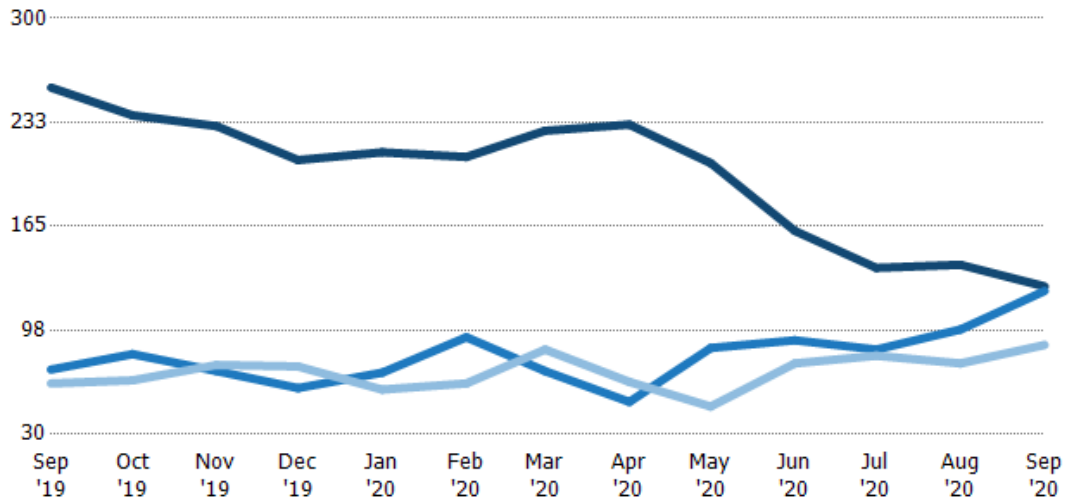
Current Year	25%	27%	28%	36%	35%	28%	28%	37%	31%	30%	55%	58%	60%
Prior Year	35%	32%	23%	21%	19%	10%	15%	29%	36%	45%	40%	34%	25%
Change from Prior Year	10%	5%	-5%	-16%	-16%	-19%	-12%	-8%	5%	16%	-15%	-24%	-36%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Active	255	237	230	208	213	210	227	231	206	162	138	140	126
Pending	72	82	71	60	70	93	71	51	86	91	85	98	123
Sold	63	65	75	74	59	63	85	64	48	76	81	76	88

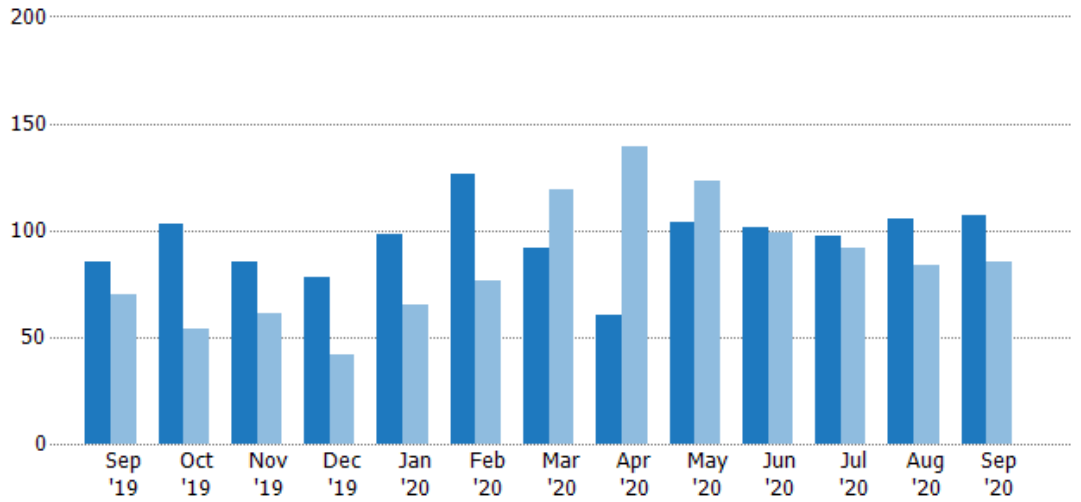
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Sep '20	107	25.9%
Sep '19	85	21.4%
Sep '18	70	-1.4%



Current Year	85	103	85	78	98	126	92	60	104	101	97	105	107
Prior Year	70	54	61	42	65	76	119	139	123	99	92	84	85
Percent Change from Prior Year	21%	91%	39%	86%	51%	66%	-23%	-57%	-15%	2%	5%	25%	26%

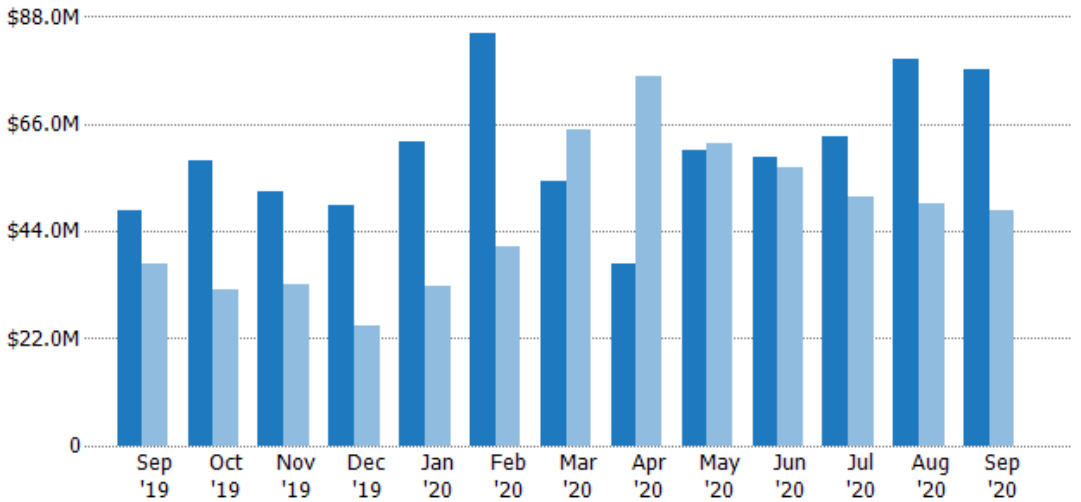
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Sep '20	\$77.4M	60.4%
Sep '19	\$48.2M	29.3%
Sep '18	\$37.3M	-7.3%



Current Year	\$48.2M	\$58.4M	\$52.1M	\$49.3M	\$62.4M	\$84.6M	\$54.5M	\$37.2M	\$60.6M	\$59.1M	\$63.5M	\$79.4M	\$77.4M
Prior Year	\$37.3M	\$31.9M	\$33M	\$24.7M	\$32.8M	\$40.9M	\$65M	\$75.8M	\$61.9M	\$57.2M	\$51.2M	\$49.8M	\$48.2M
Percent Change from Prior Year	29%	83%	58%	100%	90%	107%	-16%	-51%	-2%	3%	24%	59%	60%

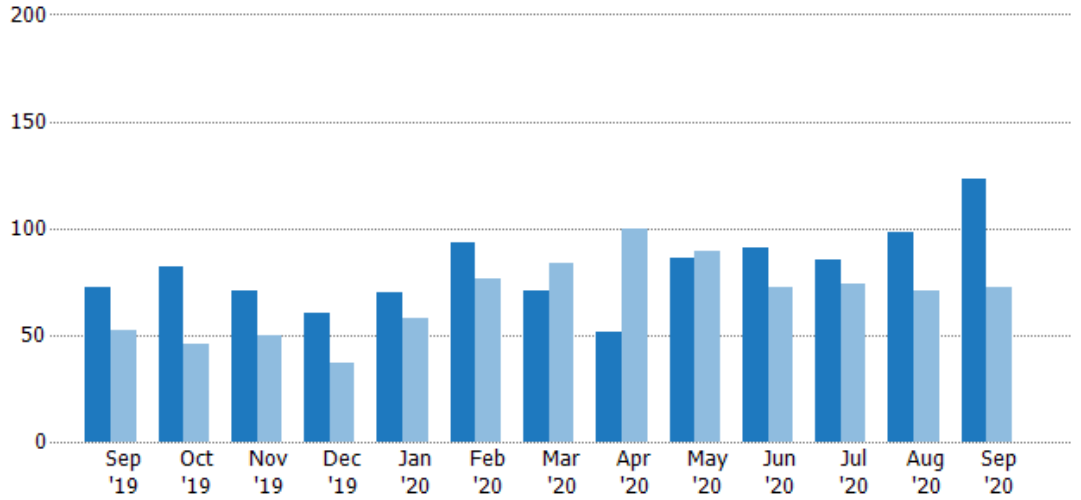
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Sep '20	123	70.8%
Sep '19	72	38.5%
Sep '18	52	21.2%



Current Year	72	82	71	60	70	93	71	51	86	91	85	98	123
Prior Year	52	46	50	37	58	76	84	100	89	72	74	71	72
Percent Change from Prior Year	38%	78%	42%	62%	21%	22%	-15%	-49%	-3%	26%	15%	38%	71%

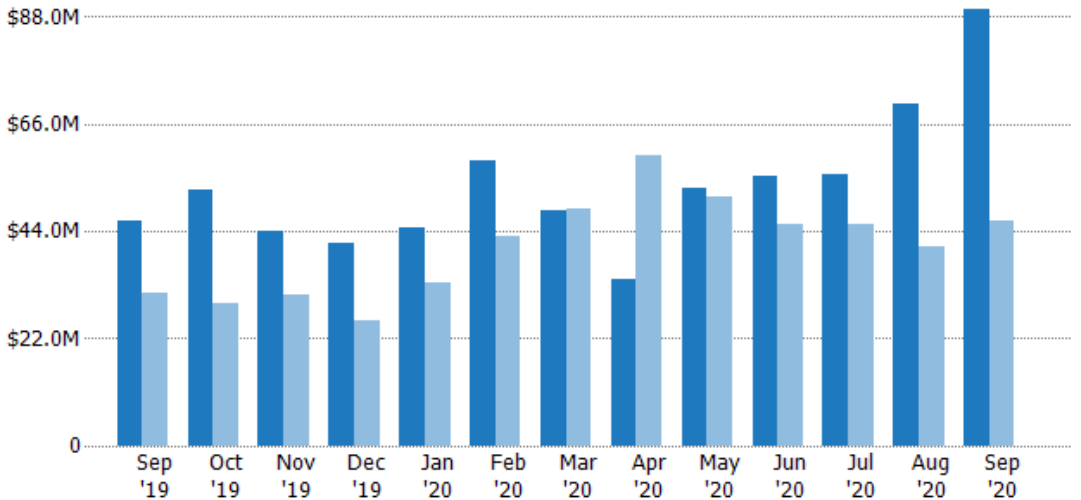
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Sep '20	\$89.5M	93.6%
Sep '19	\$46.2M	48.2%
Sep '18	\$31.2M	14.9%



Current Year	\$46.2M	\$52.6M	\$43.9M	\$41.7M	\$44.9M	\$58.6M	\$48.4M	\$34.1M	\$52.8M	\$55.3M	\$55.8M	\$70M	\$89.5M
Prior Year	\$31.2M	\$29.4M	\$31M	\$25.6M	\$33.6M	\$43.1M	\$48.8M	\$59.7M	\$51.3M	\$45.5M	\$45.5M	\$40.9M	\$46.2M
Percent Change from Prior Year	48%	79%	42%	63%	34%	36%	-1%	-43%	3%	21%	23%	71%	94%

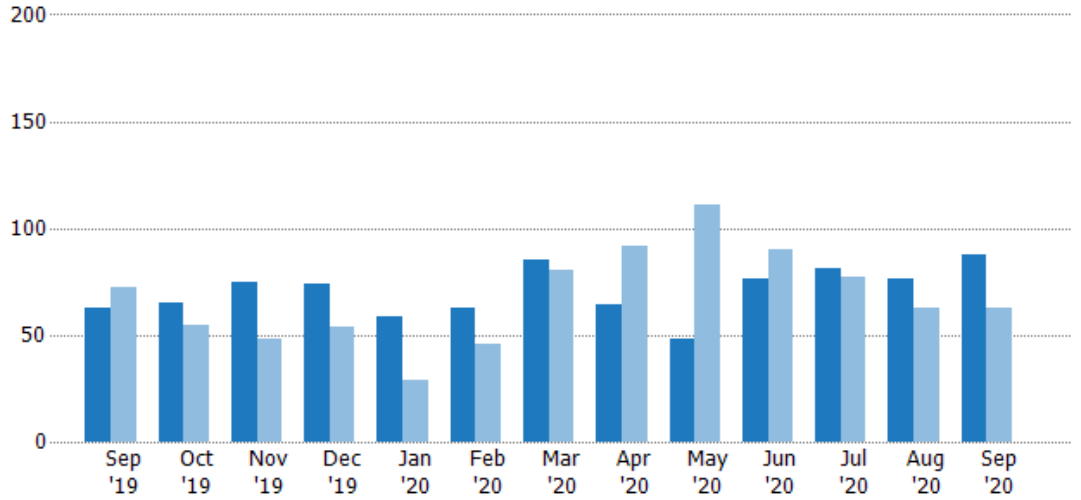
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Sep '20	88	39.7%
Sep '19	63	-12.5%
Sep '18	72	-15.3%



Current Year	63	65	75	74	59	63	85	64	48	76	81	76	88
Prior Year	72	55	48	54	29	46	80	92	111	90	77	63	63
Percent Change from Prior Year	-13%	18%	56%	37%	103%	37%	6%	-30%	-57%	-16%	5%	21%	40%

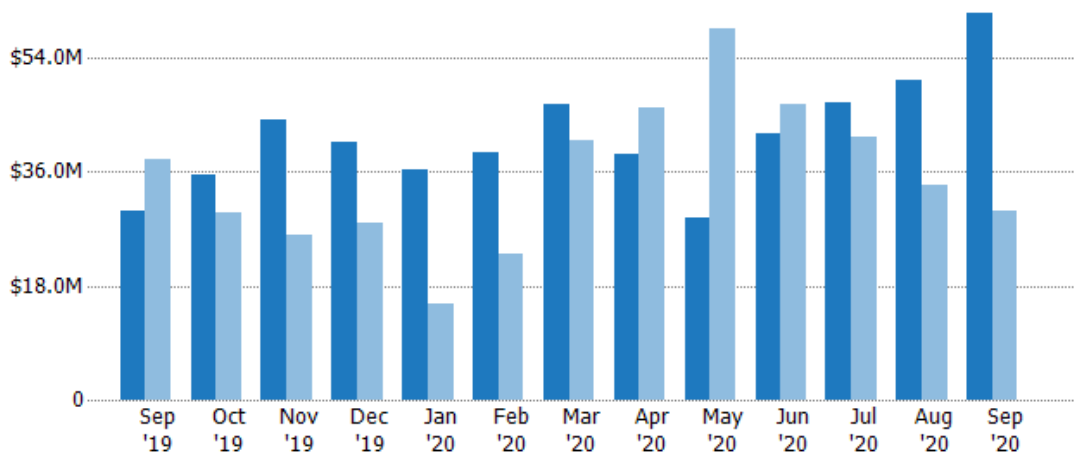
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Sep '20	\$61.1M	104.4%
Sep '19	\$29.9M	-21.4%
Sep '18	\$38.1M	-24%



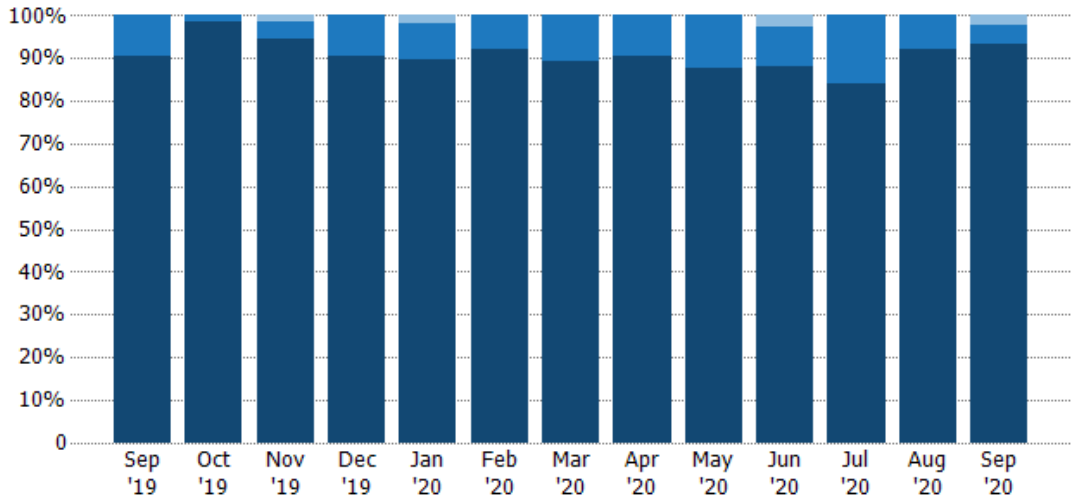
Current Year	\$29.9M	\$35.4M	\$44.1M	\$40.7M	\$36.4M	\$39.1M	\$46.6M	\$38.8M	\$28.9M	\$42.1M	\$46.9M	\$50.4M	\$61.1M
Prior Year	\$38.1M	\$29.7M	\$26.1M	\$28M	\$15.3M	\$23.2M	\$40.8M	\$46.2M	\$58.6M	\$46.7M	\$41.6M	\$34M	\$29.9M
Percent Change from Prior Year	-21%	19%	69%	45%	139%	69%	14%	-16%	-51%	-10%	13%	49%	104%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



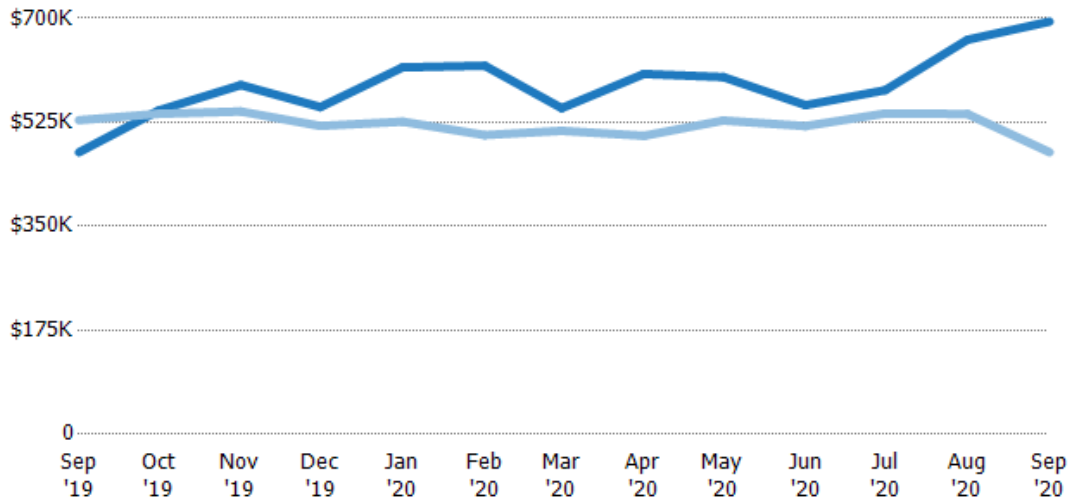
Property Type	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Mobile/Manufactured	-	-	1%	-	2%	-	-	-	-	3%	-	-	2%
Condo/Townhouse	10%	2%	4%	9%	8%	8%	11%	9%	13%	9%	16%	8%	5%
Single Family Residence	90%	98%	95%	91%	90%	92%	89%	91%	88%	88%	84%	92%	93%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Sep '20	\$694K	46.3%
Sep '19	\$475K	-10.2%
Sep '18	\$529K	-10.3%

Property Type	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$475K	\$545K	\$588K	\$551K	\$617K	\$620K	\$549K	\$606K	\$601K	\$554K	\$579K	\$664K	\$694K
Prior Year	\$529K	\$539K	\$543K	\$519K	\$526K	\$503K	\$511K	\$502K	\$528K	\$519K	\$540K	\$539K	\$475K
Percent Change from Prior Year	-10%	1%	8%	6%	17%	23%	7%	21%	14%	7%	7%	23%	46%

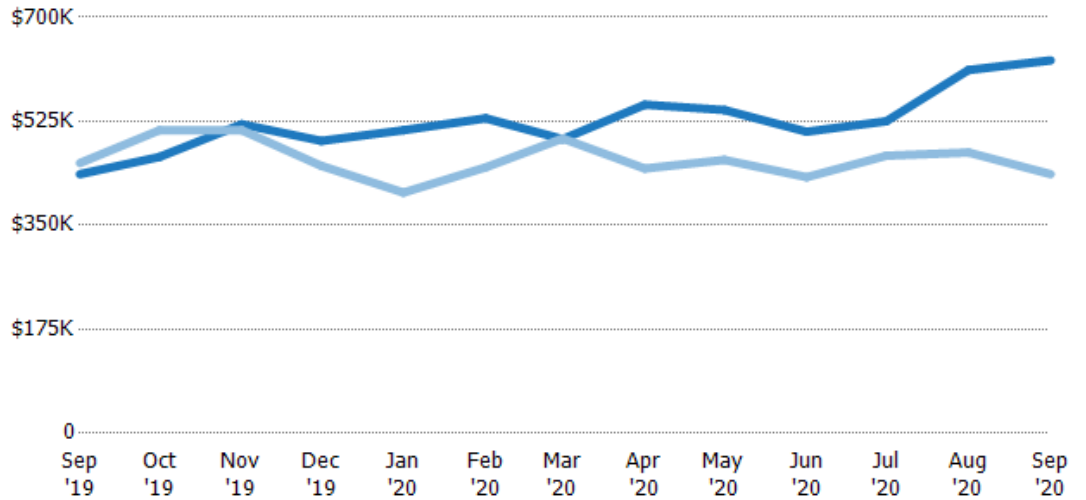
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Sep '20	\$628K	43.9%
Sep '19	\$436K	-4.1%
Sep '18	\$455K	-5.4%



Current Year	\$436K	\$465K	\$520K	\$492K	\$510K	\$530K	\$495K	\$553K	\$544K	\$508K	\$525K	\$611K	\$628K
Prior Year	\$455K	\$510K	\$510K	\$450K	\$405K	\$448K	\$496K	\$446K	\$460K	\$431K	\$467K	\$473K	\$436K
Percent Change from Prior Year	-4%	-9%	2%	9%	26%	18%	0%	24%	18%	18%	12%	29%	44%

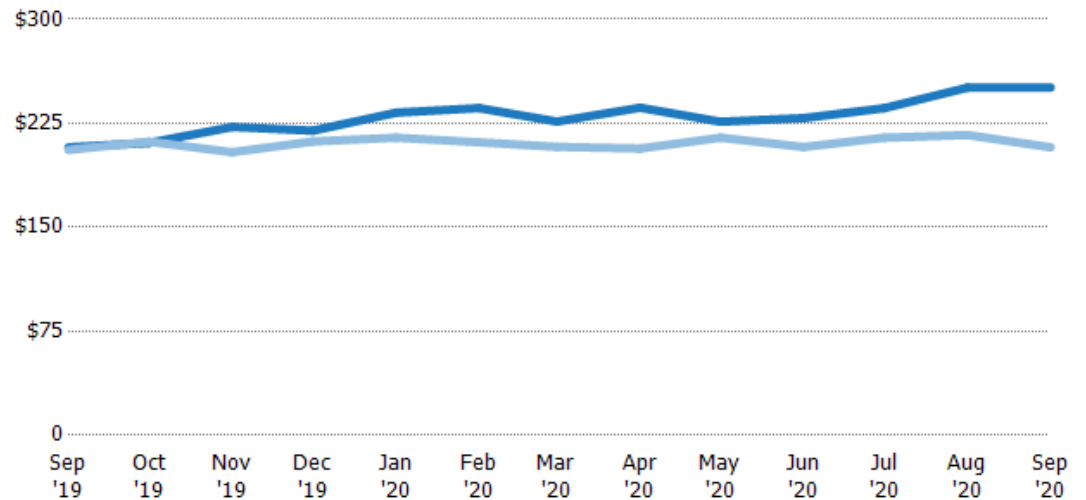
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Sep '20	\$251	20.8%
Sep '19	\$208	0.9%
Sep '18	\$206	0.4%



Current Year	\$208	\$211	\$222	\$220	\$233	\$236	\$226	\$236	\$226	\$229	\$236	\$251	\$251
Prior Year	\$206	\$212	\$204	\$212	\$215	\$211	\$208	\$207	\$215	\$208	\$215	\$217	\$208
Percent Change from Prior Year	1%	0%	9%	4%	8%	12%	9%	14%	5%	10%	10%	16%	21%

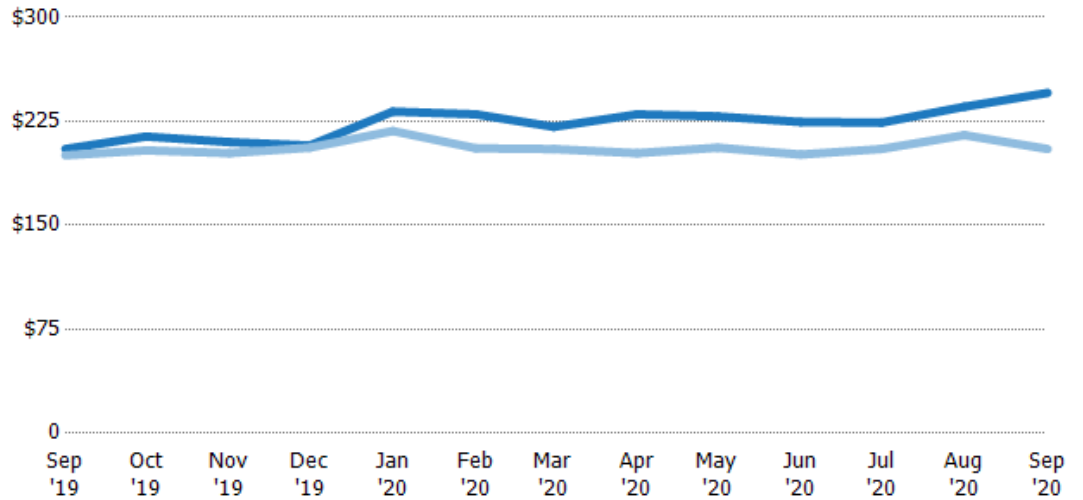
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Sep '20	\$246	19.8%
Sep '19	\$205	2.2%
Sep '18	\$201	-5.7%



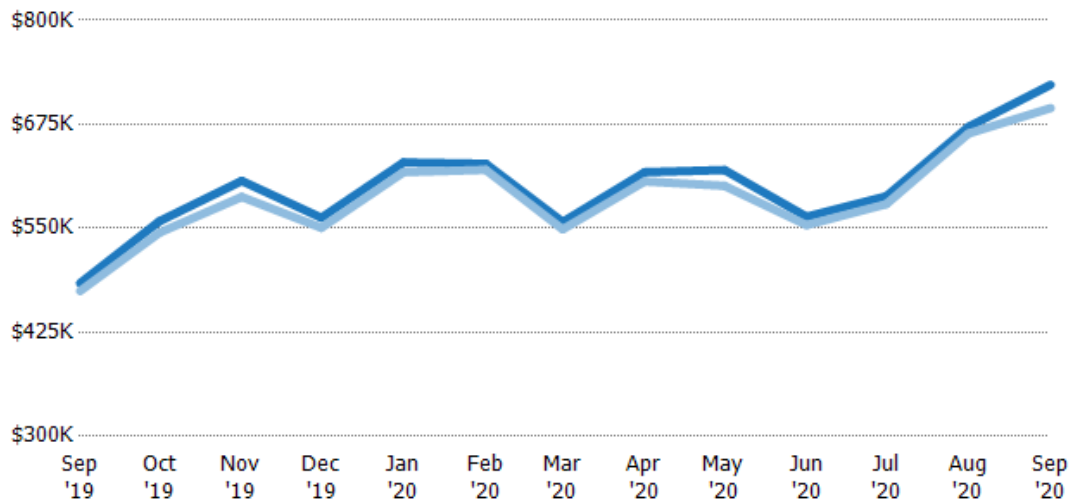
Current Year	\$205	\$214	\$210	\$208	\$232	\$230	\$221	\$230	\$229	\$225	\$224	\$236	\$246
Prior Year	\$201	\$204	\$202	\$206	\$218	\$206	\$205	\$202	\$206	\$201	\$205	\$215	\$205
Percent Change from Prior Year	2%	5%	4%	1%	6%	12%	8%	14%	11%	12%	9%	10%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



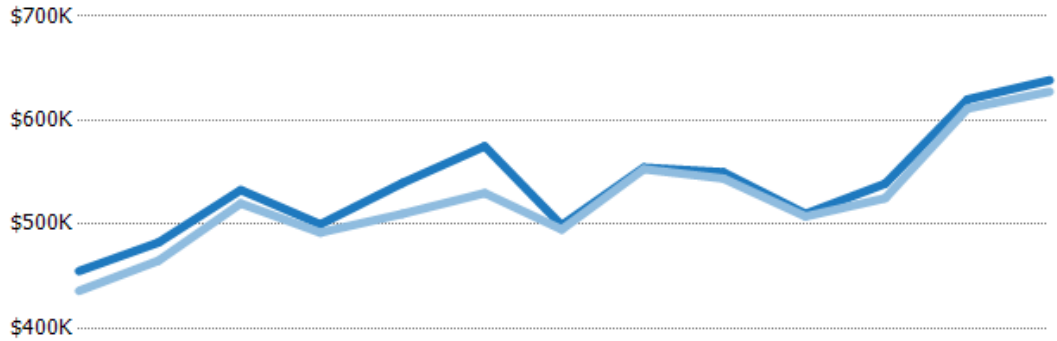
Avg List Price	\$484K	\$559K	\$607K	\$563K	\$629K	\$628K	\$558K	\$617K	\$620K	\$564K	\$588K	\$672K	\$722K
Avg Sales Price	\$475K	\$545K	\$588K	\$551K	\$617K	\$620K	\$549K	\$606K	\$601K	\$554K	\$579K	\$664K	\$694K
Avg Sales Price as a % of Avg List Price	98%	98%	97%	98%	98%	99%	98%	98%	97%	98%	98%	99%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



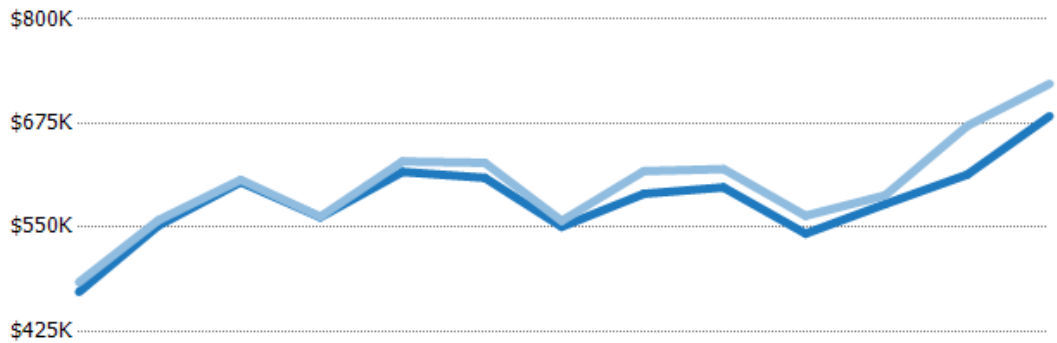
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$455K	\$483K	\$533K	\$500K	\$540K	\$575K	\$499K	\$555K	\$550K	\$510K	\$539K	\$620K	\$639K
Median Sales Price	\$436K	\$465K	\$520K	\$492K	\$510K	\$530K	\$495K	\$553K	\$544K	\$508K	\$525K	\$611K	\$628K
Med Sales Price as a % of Med List Price	96%	96%	98%	98%	94%	92%	99%	100%	99%	100%	97%	99%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



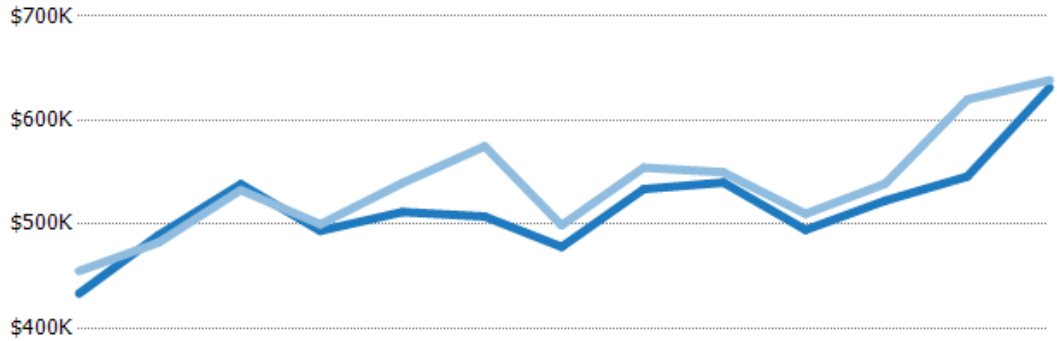
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$472K	\$552K	\$604K	\$562K	\$617K	\$609K	\$551K	\$590K	\$598K	\$542K	\$578K	\$613K	\$684K
Avg Sales Price	\$484K	\$559K	\$607K	\$563K	\$629K	\$628K	\$558K	\$617K	\$620K	\$564K	\$588K	\$672K	\$722K
Avg Sales Price as a % of Avg Est Value	102%	101%	100%	100%	102%	103%	101%	105%	104%	104%	102%	110%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



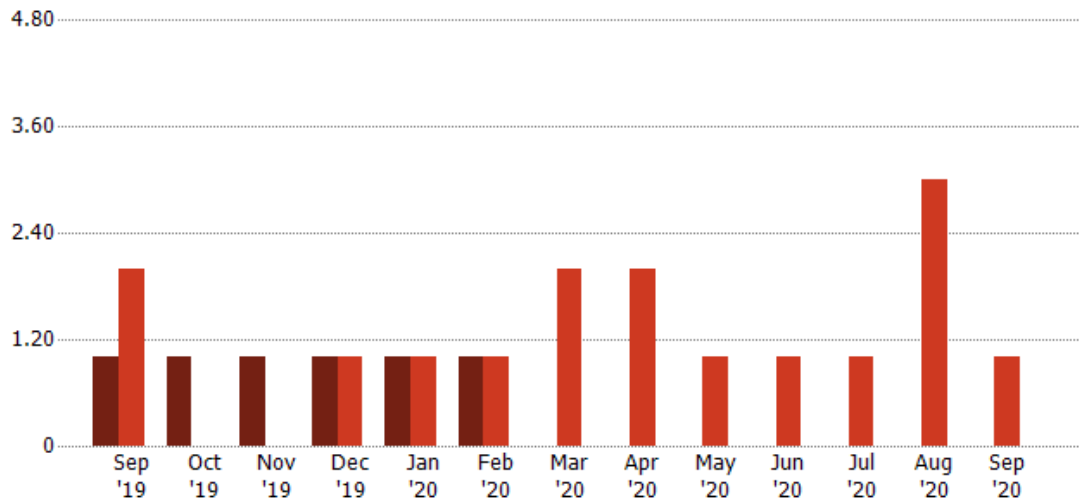
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$433K	\$490K	\$539K	\$494K	\$512K	\$507K	\$478K	\$534K	\$540K	\$495K	\$523K	\$546K	\$631K
Median Sales Price	\$455K	\$483K	\$533K	\$500K	\$540K	\$575K	\$499K	\$555K	\$550K	\$510K	\$539K	\$620K	\$639K
Med Sales Price as a % of Med Est Value	105%	99%	99%	101%	105%	113%	104%	104%	102%	103%	103%	114%	101%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



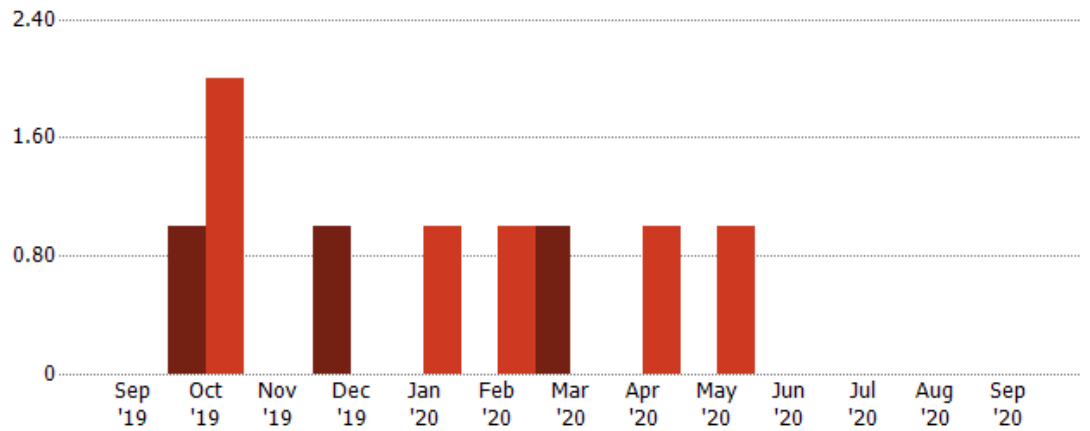
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	1	1	1	1	1	1	-	-	-	-	-	-	-
Prior Year	2	-	-	1	1	1	2	2	1	1	1	3	1
Percent Change from Prior Year	-50%	100%	100%	0%	0%	0%	-100%	-100%	-100%	-100%	-100%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	-	1	-	1	-	-	1	-	-	-	-	-
Prior Year	-	2	-	-	1	1	-	1	1	-	-	-
Percent Change from Prior Year	-	-50%	-	100%	-100%	-100%	100%	-100%	-100%	-	-	-



Sales Activity by ZIP

Sep 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	123	\$89,524,961	88	\$61,109,074	\$694,421	\$627,500	\$244	\$241	42