



2020

CAVE CREEK MARKET REPORT JUNE 2020



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	54	91	-40.7%	449	621	-27.7%
New Listing Volume	\$34,110,049	\$53,212,366	-35.9%	\$284,511,764	\$358,532,957	-20.6%
Active Listing Count	138	240	-42.5%	N/A	N/A	
Active Listing Volume	\$125,310,799	\$183,747,878	-31.8%	N/A	N/A	
Average Listing Price	\$908,049	\$765,616	+18.6%	\$854,228	\$758,137	+12.7%
Median Listing Price	\$737,475	\$619,750	+19%	\$687,860	\$596,355	+15.3%
Average Listing Price per Sq Ft	\$294	\$250	+17.7%	\$277	\$246	+12.6%
Median Listing Price per Sq Ft	\$250	\$218	+14.9%	\$242	\$215	+12.5%
Median Days in RPR	105	70	+50%	73.01	64.94	+12.4%
Months of Inventory	3	2.2	+36.3%	2.6	3.9	-33.3%
Absorption Rate	33.33%	45.42%	-12.1%	38.89%	25.93%	+13%
Sales Activity Charts Metrics						
New Pending Sales Count	100	97	+3.1%	553	616	-10.2%
New Pending Sales Volume	\$58,325,323	\$54,806,486	+6.4%	\$350,808,342	\$327,389,796	+7.2%
Pending Sales Count	103	70	+47.1%	N/A	N/A	
Pending Sales Volume	\$68,688,613	\$42,124,264	+63.1%	N/A	N/A	
Closed Sales Count	56	90	-37.8%	374	448	-16.5%
Closed Sales Volume	\$29,948,287	\$46,124,546	-35.1%	\$218,595,976	\$229,000,259	-4.5%
Average Sales Price	\$534,791	\$512,495	+4.4%	\$584,481	\$511,161	+14.3%
Median Sales Price	\$506,250	\$430,000	+17.7%	\$523,535	\$451,730	+15.9%
Average Sales Price per Sq Ft	\$225	\$207	+8.4%	\$230	\$210	+9.5%
Median Sales Price per Sq Ft	\$215	\$201	+6.7%	\$226	\$205	+10.5%
Distressed Charts Metrics						
Distressed Listing Count	1	1	+/-	N/A	N/A	

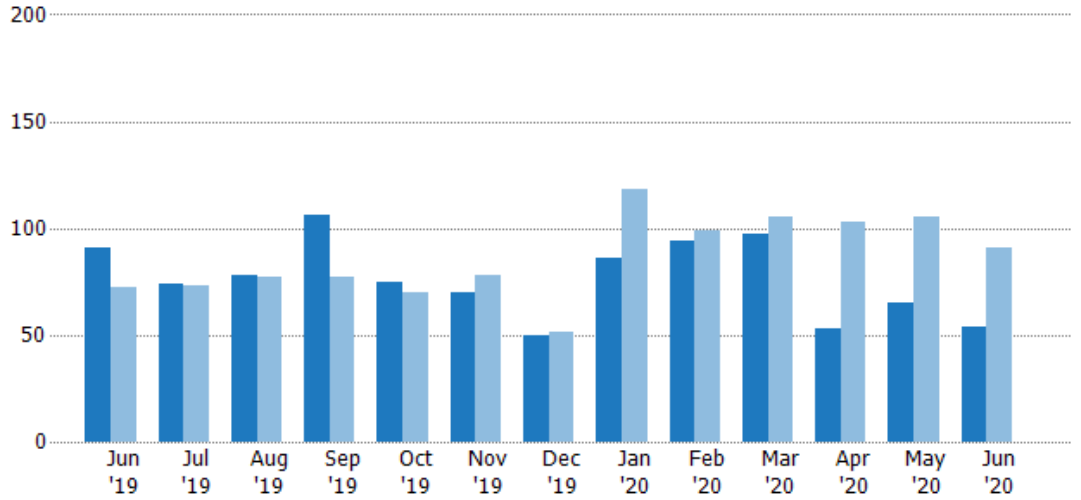
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Jun '20	54	-40.7%
Jun '19	91	26.4%
Jun '18	72	11.1%



Current Year	91	74	78	106	75	70	50	86	94	97	53	65	54
Prior Year	72	73	77	77	70	78	51	118	99	105	103	105	91
Percent Change from Prior Year	26%	1%	1%	38%	7%	-10%	-2%	-27%	-5%	-8%	-49%	-38%	-41%

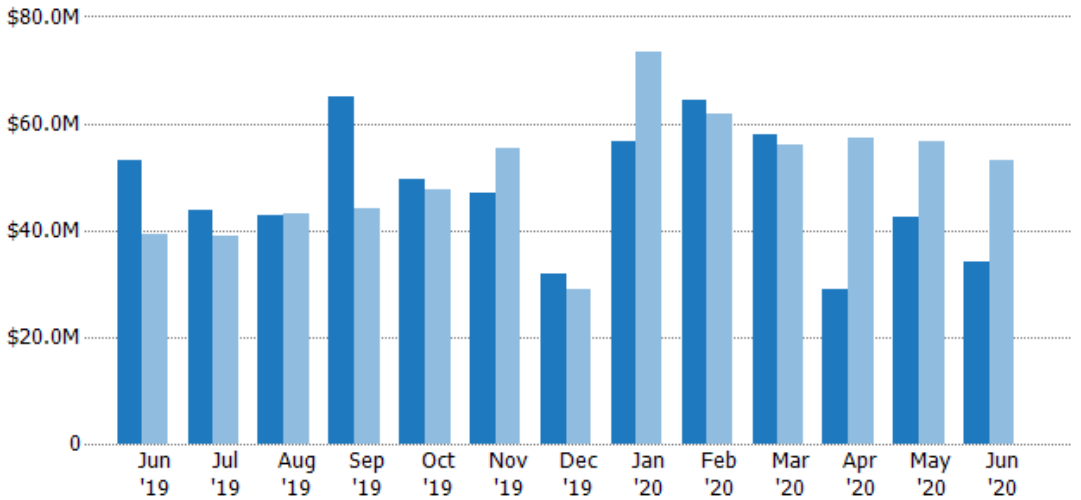
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Jun '20	\$34.1M	-35.9%
Jun '19	\$53.2M	35.9%
Jun '18	\$39.2M	14.8%



Current Year	\$53.2M	\$43.8M	\$42.7M	\$65M	\$49.4M	\$47M	\$32M	\$56.7M	\$64.2M	\$57.8M	\$29.1M	\$42.6M	\$34.1M
Prior Year	\$39.2M	\$38.9M	\$42.9M	\$44.2M	\$47.7M	\$55.2M	\$28.9M	\$73.5M	\$61.8M	\$56.1M	\$57.3M	\$56.7M	\$53.2M
Percent Change from Prior Year	36%	13%	-1%	47%	4%	-15%	11%	-23%	4%	3%	-49%	-25%	-36%

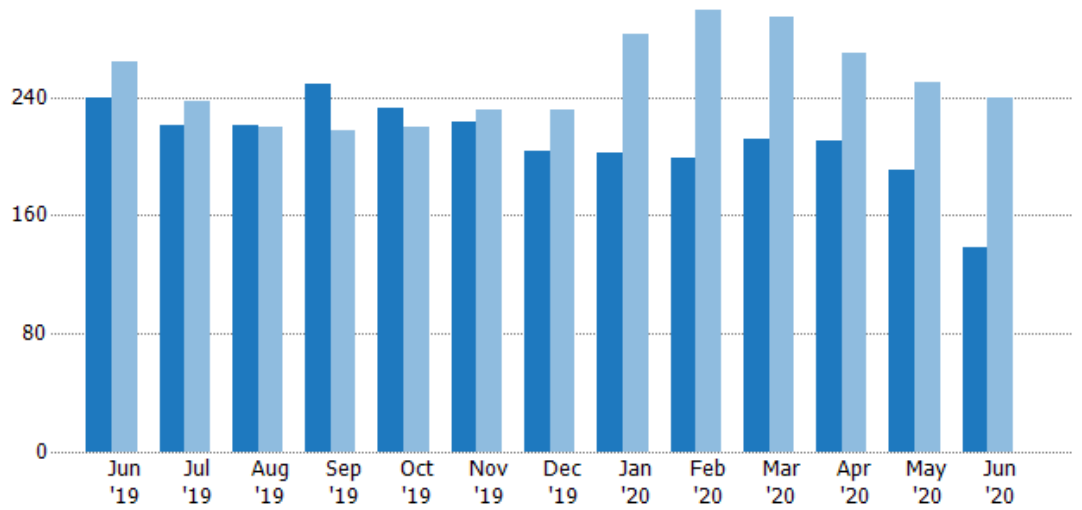
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	138	-42.5%
Jun '19	240	-9.1%
Jun '18	264	-4.5%



Current Year	240	221	221	249	233	223	203	202	199	212	210	191	138
Prior Year	264	237	220	217	220	231	231	282	299	294	270	250	240
Percent Change from Prior Year	-9%	-7%	0%	15%	6%	-3%	-12%	-28%	-33%	-28%	-22%	-24%	-43%

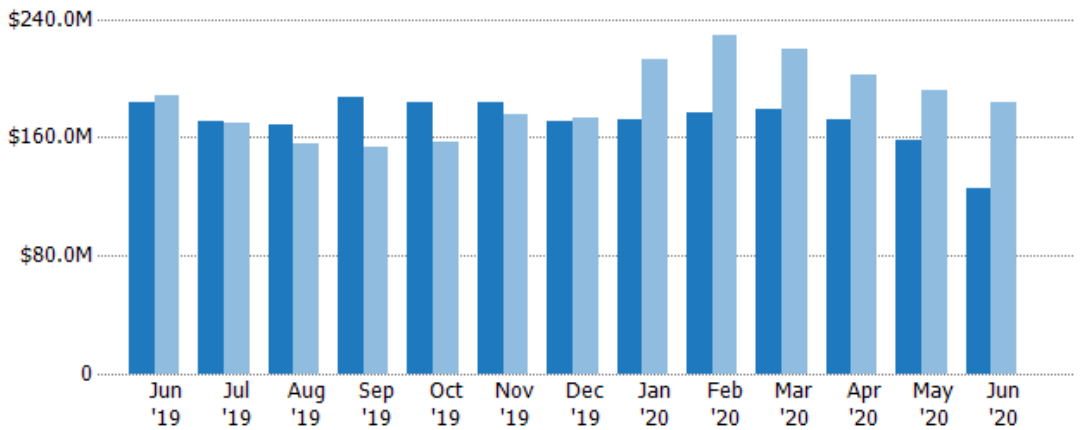
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$125M	-31.8%
Jun '19	\$184M	-2.5%
Jun '18	\$188M	-14.3%



Current Year	\$184M	\$170M	\$168M	\$187M	\$184M	\$184M	\$171M	\$172M	\$177M	\$179M	\$172M	\$158M	\$125M
Prior Year	\$188M	\$170M	\$156M	\$153M	\$157M	\$175M	\$174M	\$213M	\$229M	\$219M	\$203M	\$191M	\$184M
Percent Change from Prior Year	-3%	0%	8%	22%	17%	5%	-1%	-19%	-23%	-18%	-15%	-17%	-32%

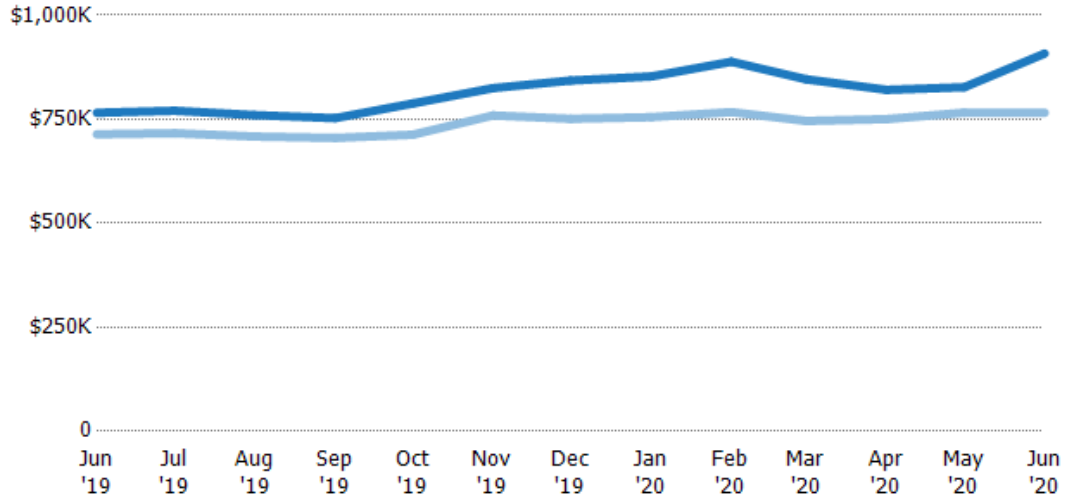
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Price	% Chg.
Jun '20	\$908K	18.6%
Jun '19	\$766K	7.2%
Jun '18	\$714K	-10.2%



Current Year	\$766K	\$771K	\$760K	\$753K	\$788K	\$825K	\$843K	\$853K	\$888K	\$846K	\$821K	\$827K	\$908K
Prior Year	\$714K	\$716K	\$709K	\$705K	\$713K	\$759K	\$751K	\$755K	\$767K	\$746K	\$750K	\$766K	\$766K
Percent Change from Prior Year	7%	8%	7%	7%	11%	9%	12%	13%	16%	13%	9%	8%	19%

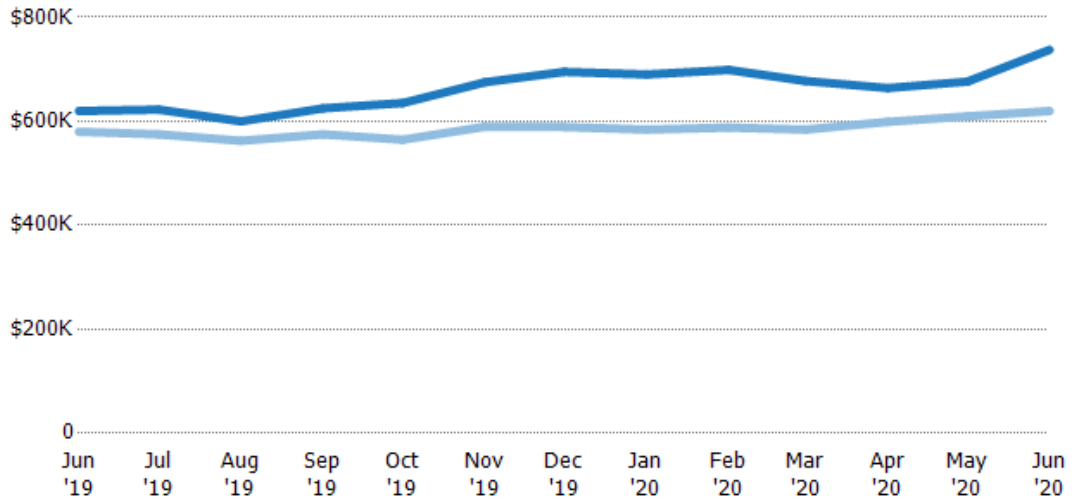
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
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 Residence

Month/Year	Price	% Chg.
Jun '20	\$737K	19%
Jun '19	\$620K	6.9%
Jun '18	\$580K	-10.9%



Current Year	\$620K	\$623K	\$600K	\$625K	\$635K	\$675K	\$695K	\$690K	\$699K	\$677K	\$664K	\$676K	\$737K
Prior Year	\$580K	\$575K	\$562K	\$575K	\$565K	\$589K	\$589K	\$584K	\$588K	\$584K	\$599K	\$610K	\$620K
Percent Change from Prior Year	7%	8%	7%	9%	12%	15%	18%	18%	19%	16%	11%	11%	19%

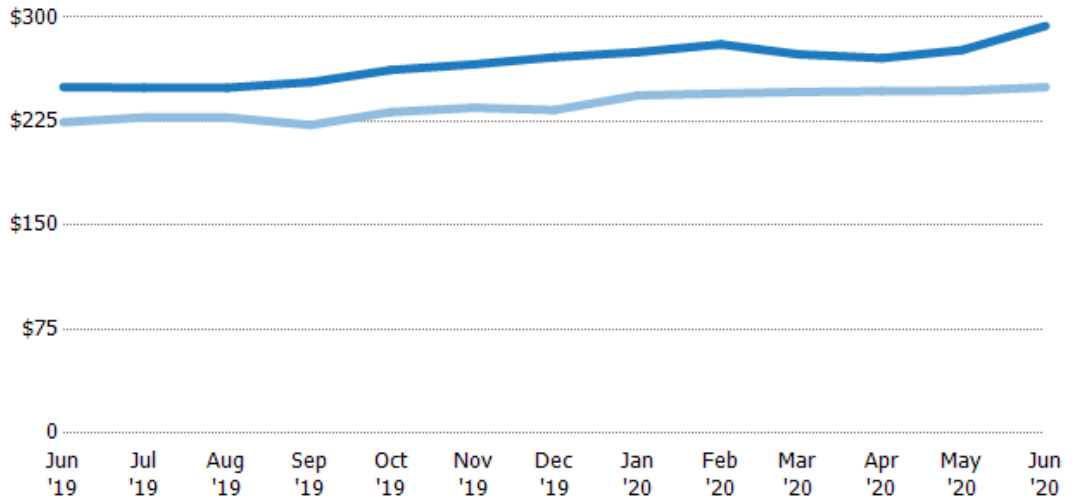
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$294	17.7%
Jun '19	\$250	11.3%
Jun '18	\$224	8.6%



Current Year	\$250	\$249	\$249	\$253	\$262	\$266	\$271	\$275	\$280	\$273	\$271	\$276	\$294
Prior Year	\$224	\$228	\$228	\$222	\$232	\$235	\$233	\$244	\$245	\$246	\$247	\$247	\$250
Percent Change from Prior Year	11%	9%	9%	14%	13%	13%	16%	13%	14%	11%	10%	12%	18%

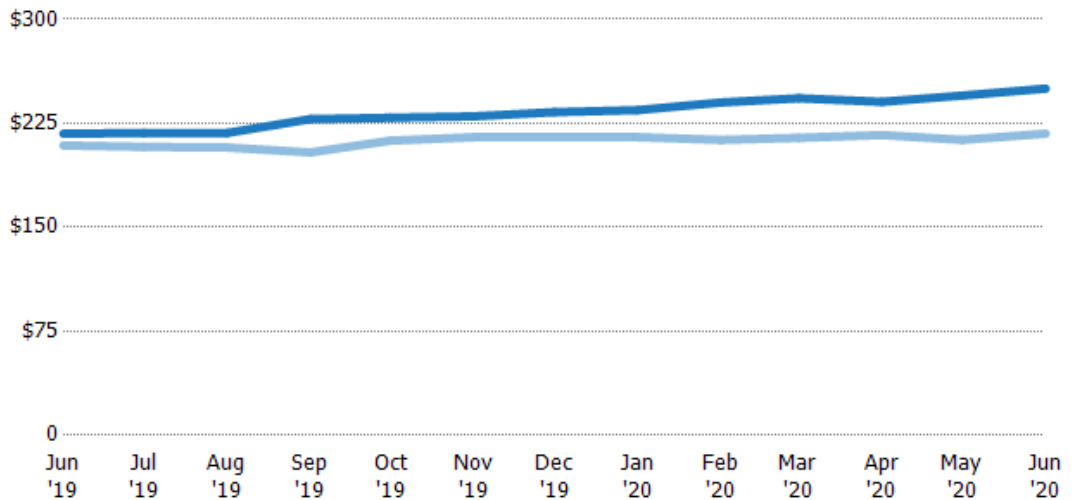
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$250	14.9%
Jun '19	\$218	4.1%
Jun '18	\$209	-7.7%



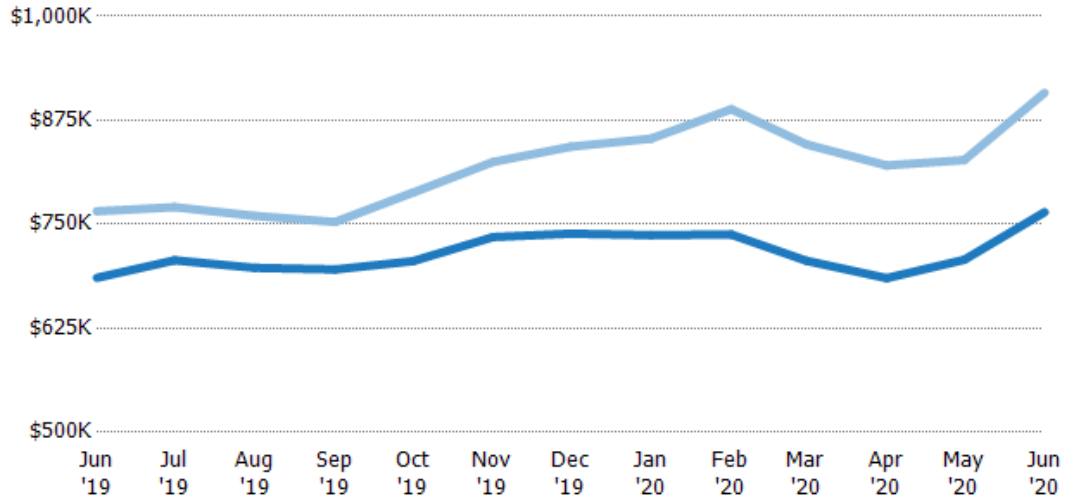
Current Year	\$218	\$218	\$218	\$228	\$229	\$230	\$233	\$235	\$240	\$243	\$241	\$245	\$250
Prior Year	\$209	\$208	\$208	\$204	\$213	\$215	\$215	\$215	\$213	\$215	\$217	\$213	\$218
Percent Change from Prior Year	4%	5%	5%	12%	8%	7%	8%	9%	13%	13%	11%	15%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



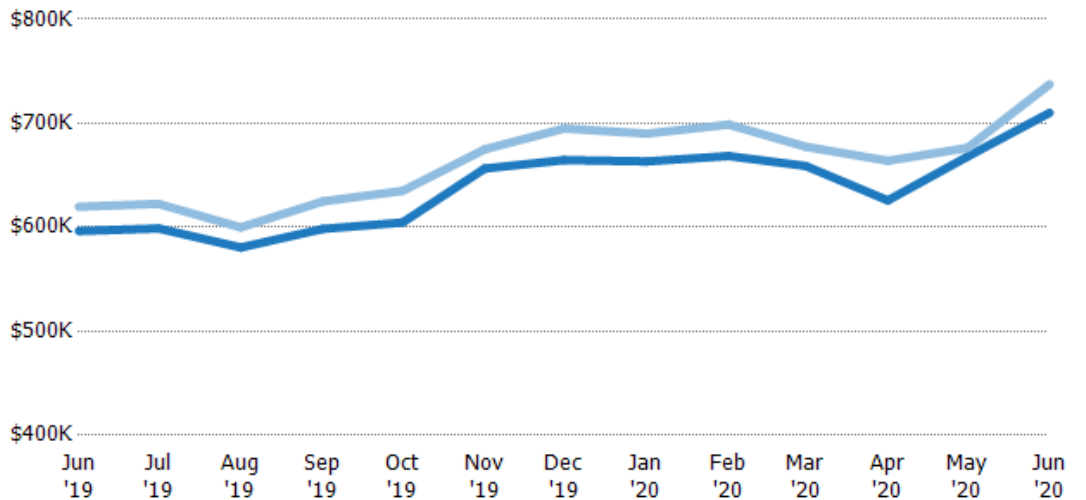
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$686K	\$707K	\$698K	\$696K	\$706K	\$735K	\$739K	\$737K	\$738K	\$706K	\$685K	\$707K	\$765K
Avg Listing Price	\$766K	\$771K	\$760K	\$753K	\$788K	\$825K	\$843K	\$853K	\$888K	\$846K	\$821K	\$827K	\$908K
Avg Listing Price as a % of Avg Est Value	112%	109%	109%	108%	112%	112%	114%	116%	120%	120%	120%	117%	119%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$596K	\$599K	\$581K	\$598K	\$605K	\$656K	\$665K	\$663K	\$668K	\$659K	\$626K	\$668K	\$710K
Median Listing Price	\$620K	\$623K	\$600K	\$625K	\$635K	\$675K	\$695K	\$690K	\$699K	\$677K	\$664K	\$676K	\$737K
Med Listing Price as a % of Med Est Value	104%	104%	103%	104%	105%	103%	105%	104%	105%	103%	106%	101%	104%

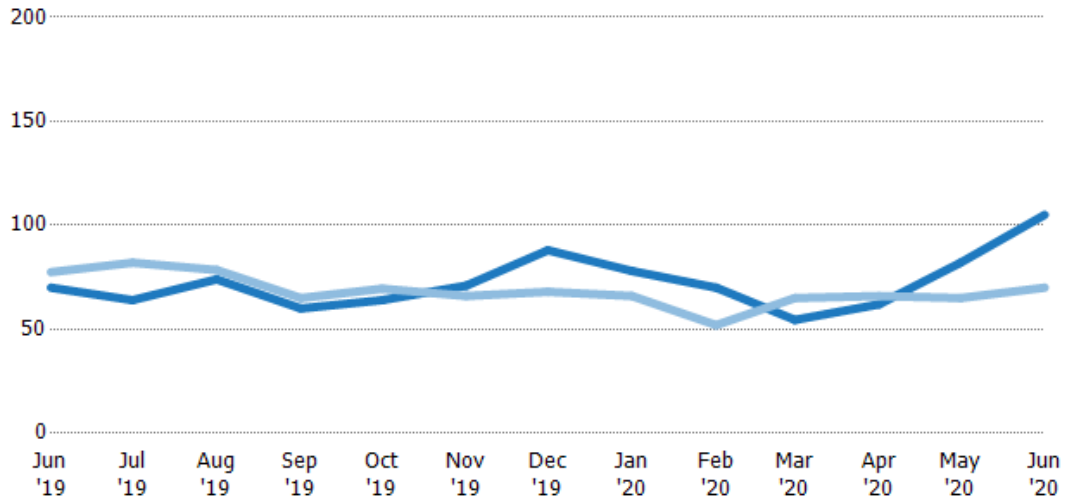
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Days	% Chg.
Jun '20	105	50%
Jun '19	70	-9.7%
Jun '18	77.5	-7.1%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	70	64	74	60	64	71	88	78	70	54.5	62	82	105
Prior Year	77.5	82	78.5	65	69.5	66	68	66	52	65	66	65	70
Percent Change from Prior Year	-10%	-22%	-6%	-8%	-8%	8%	29%	18%	35%	-16%	-6%	26%	50%

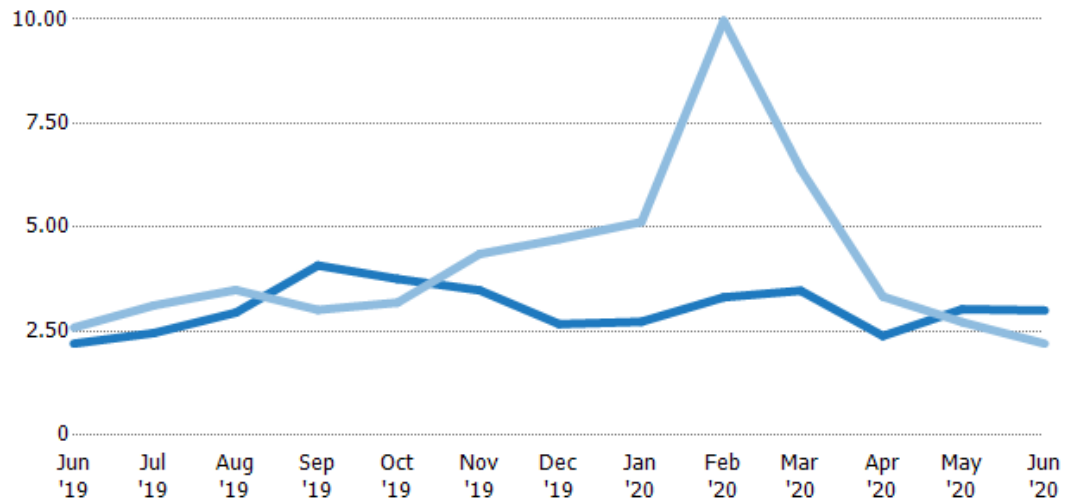
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Months	% Chg.
Jun '20	3	36.3%
Jun '19	2.2	-14.9%
Jun '18	2.59	30.3%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	2.2	2.46	2.95	4.08	3.76	3.48	2.67	2.73	3.32	3.48	2.39	3.03	3
Prior Year	2.59	3.12	3.49	3.01	3.19	4.36	4.71	5.13	9.97	6.39	3.33	2.72	2.2
Percent Change from Prior Year	-15%	-21%	-16%	35%	18%	-20%	-43%	-47%	-67%	-46%	-28%	12%	36%

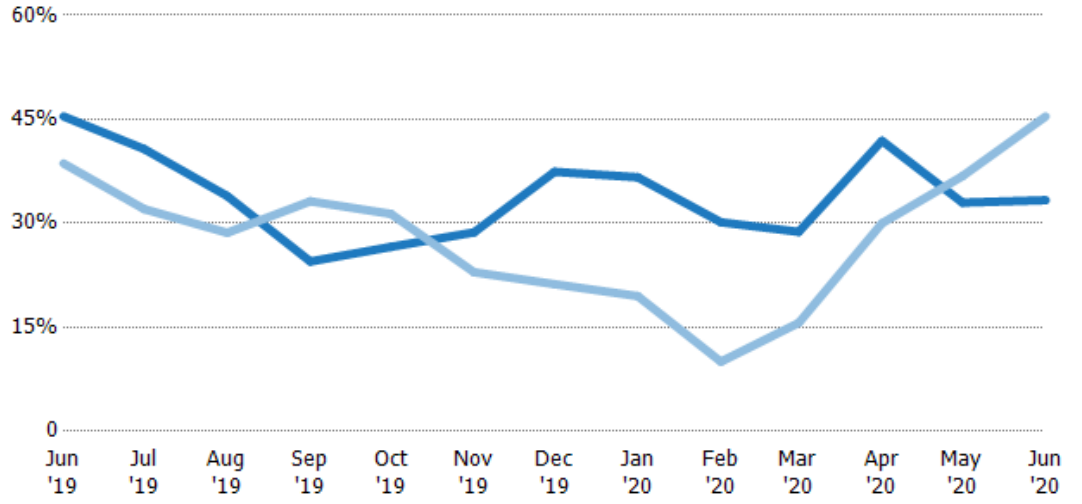
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Rate	Chg.
Jun '20	33%	12.1%
Jun '19	45%	-6.8%
Jun '18	39%	-23.3%



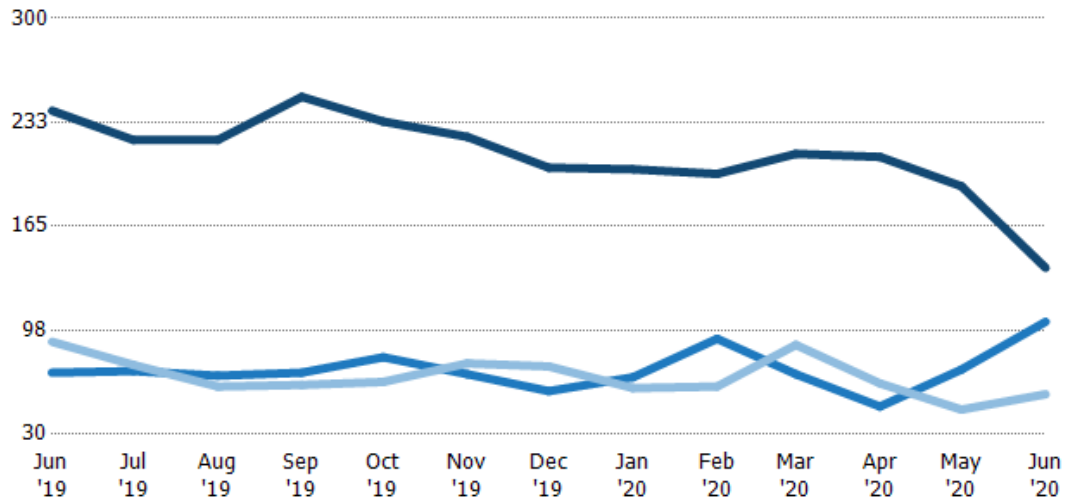
Current Year	45%	41%	34%	24%	27%	29%	37%	37%	30%	29%	42%	33%	33%
Prior Year	39%	32%	29%	33%	31%	23%	21%	20%	10%	16%	30%	37%	45%
Change from Prior Year	-7%	-9%	-5%	9%	5%	-6%	-16%	-17%	-20%	-13%	-12%	4%	12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Active	240	221	221	249	233	223	203	202	199	212	210	191	138
Pending	70	71	68	70	80	69	58	67	92	69	48	72	103
Sold	90	75	61	62	64	76	74	60	61	88	63	46	56

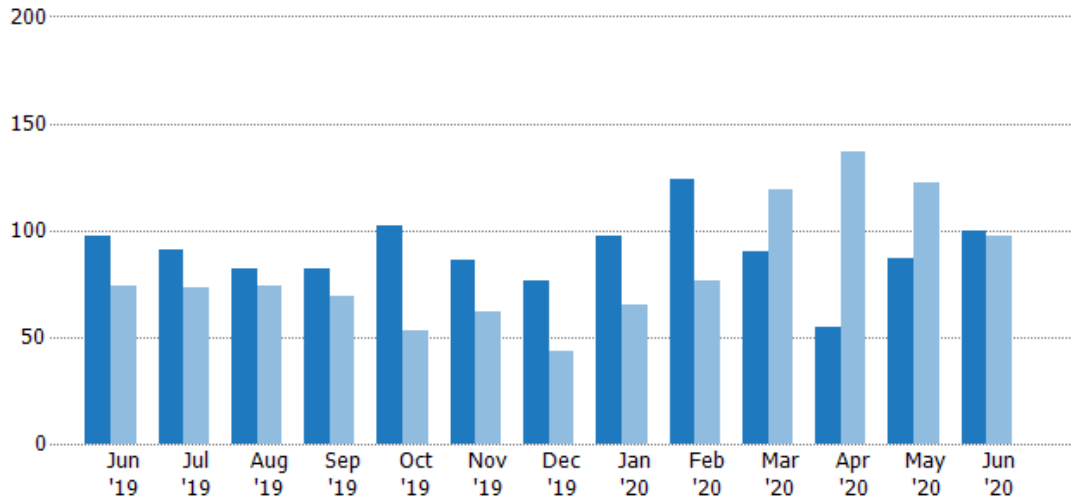
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	100	3.1%
Jun '19	97	31.1%
Jun '18	74	13.5%



Current Year	97	91	82	82	102	86	76	97	124	90	55	87	100
Prior Year	74	73	74	69	53	62	43	65	76	119	137	122	97
Percent Change from Prior Year	31%	25%	11%	19%	92%	39%	77%	49%	63%	-24%	-60%	-29%	3%

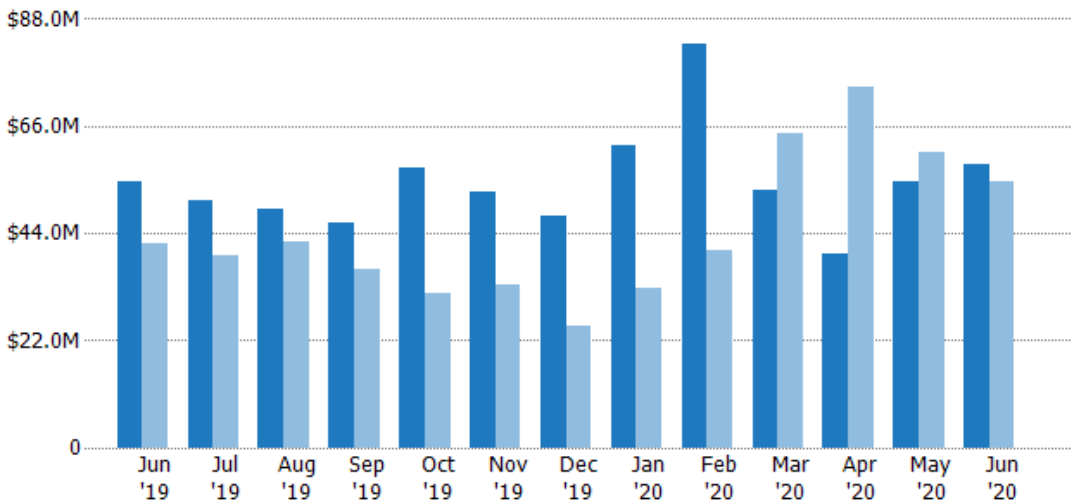
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$58.3M	6.4%
Jun '19	\$54.8M	30.7%
Jun '18	\$41.9M	7.6%



Current Year	\$54.8M	\$50.9M	\$48.9M	\$46.3M	\$57.4M	\$52.6M	\$47.7M	\$62.2M	\$82.7M	\$53M	\$39.8M	\$54.7M	\$58.3M
Prior Year	\$41.9M	\$39.5M	\$42.1M	\$36.5M	\$31.6M	\$33.6M	\$25.1M	\$32.8M	\$40.6M	\$64.6M	\$74M	\$60.6M	\$54.8M
Percent Change from Prior Year	31%	29%	16%	27%	82%	57%	90%	90%	104%	-18%	-46%	-10%	6%

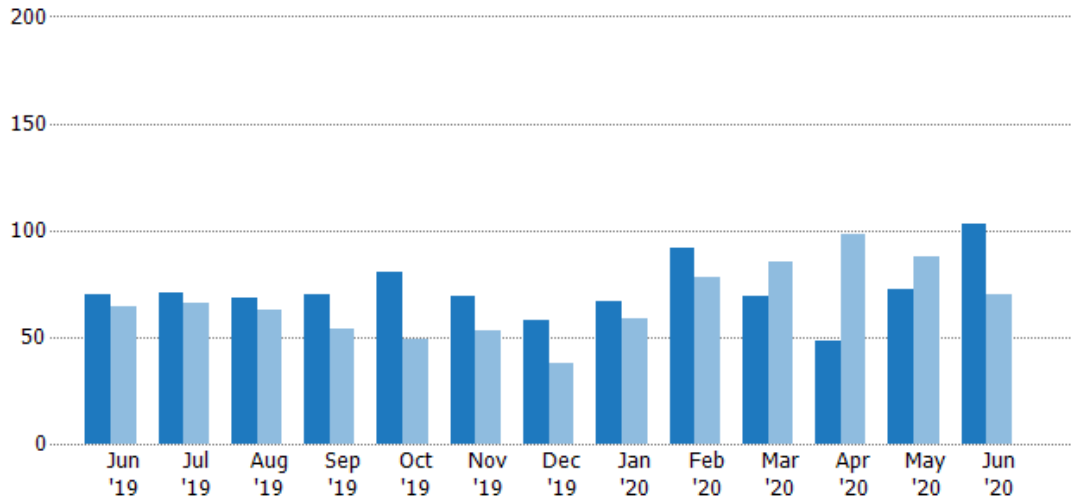
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Jun '20	103	47.1%
Jun '19	70	9.4%
Jun '18	64	12.5%



Current Year	70	71	68	70	80	69	58	67	92	69	48	72	103
Prior Year	64	66	63	54	49	53	38	59	78	85	98	88	70
Percent Change from Prior Year	9%	8%	8%	30%	63%	30%	53%	14%	18%	-19%	-51%	-18%	47%

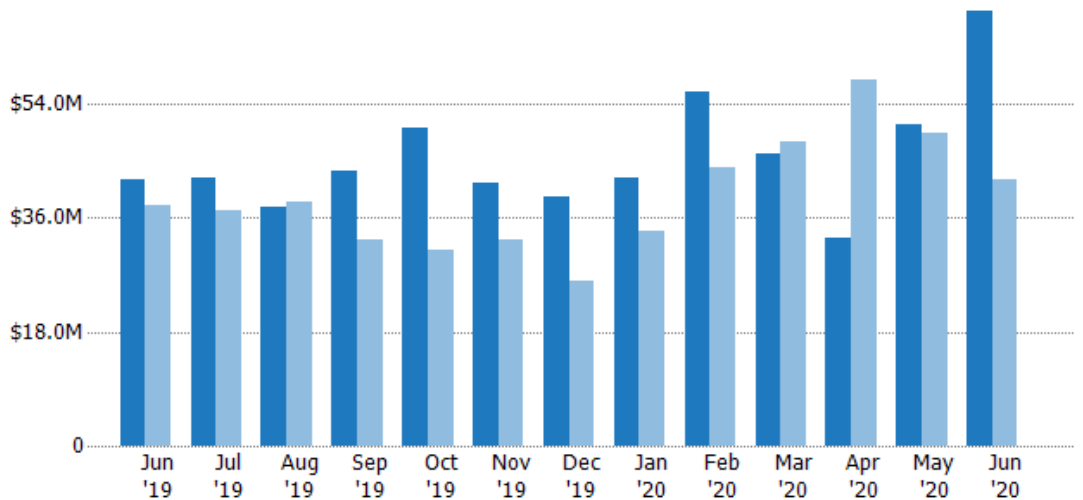
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Jun '20	\$68.7M	63.1%
Jun '19	\$42.1M	11%
Jun '18	\$37.9M	2.8%



Current Year	\$42.1M	\$42.3M	\$37.8M	\$43.5M	\$50.1M	\$41.4M	\$39.4M	\$42.2M	\$55.9M	\$46M	\$32.8M	\$50.7M	\$68.7M
Prior Year	\$37.9M	\$37M	\$38.5M	\$32.5M	\$30.9M	\$32.6M	\$25.9M	\$33.9M	\$44.1M	\$48.1M	\$57.8M	\$49.4M	\$42.1M
Percent Change from Prior Year	11%	14%	-2%	34%	62%	27%	52%	24%	27%	-4%	-43%	3%	63%

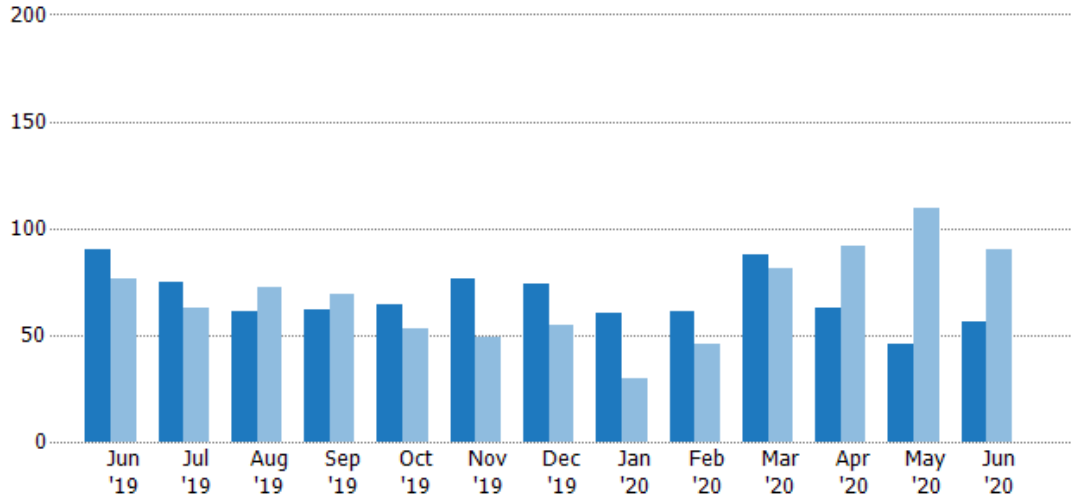
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Jun '20	56	-37.8%
Jun '19	90	18.4%
Jun '18	76	22.4%



Current Year	90	75	61	62	64	76	74	60	61	88	63	46	56
Prior Year	76	63	72	69	53	49	55	30	46	81	92	109	90
Percent Change from Prior Year	18%	19%	-15%	-10%	21%	55%	35%	100%	33%	9%	-32%	-58%	-38%

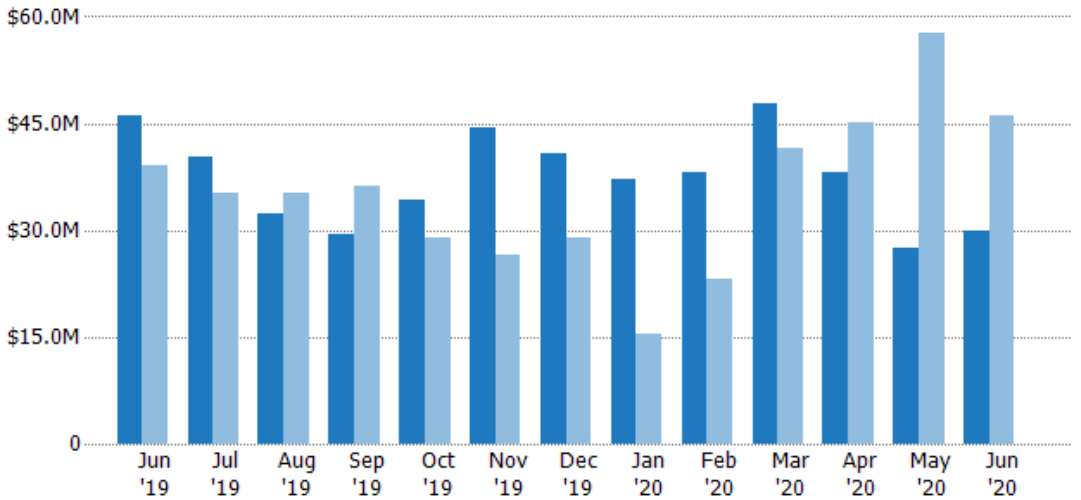
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Jun '20	\$29.9M	-35.1%
Jun '19	\$46.1M	18%
Jun '18	\$39.1M	23.7%



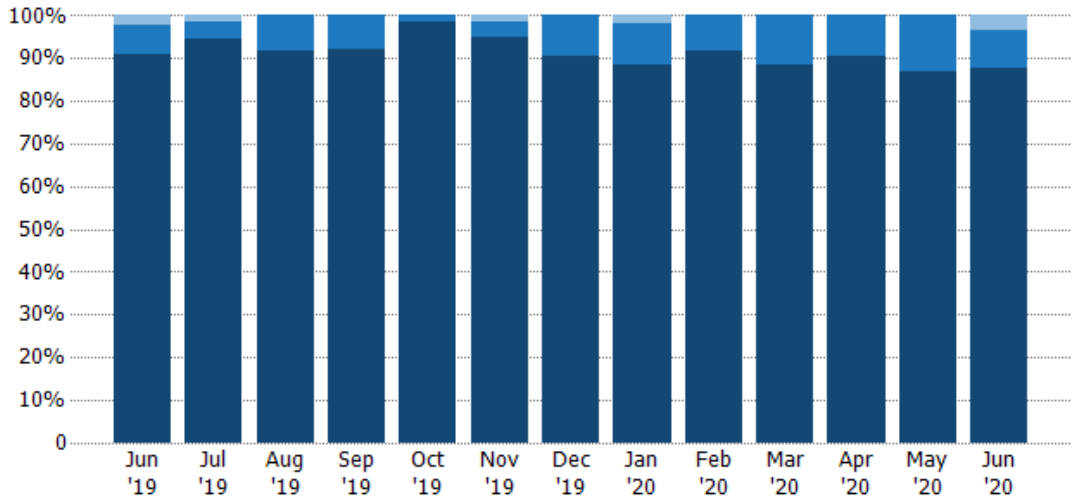
Current Year	\$46.1M	\$40.3M	\$32.4M	\$29.3M	\$34.2M	\$44.4M	\$40.7M	\$37.2M	\$38.2M	\$47.7M	\$38M	\$27.6M	\$29.9M
Prior Year	\$39.1M	\$35.2M	\$35.1M	\$36.3M	\$29M	\$26.5M	\$28.8M	\$15.5M	\$23.2M	\$41.4M	\$45.2M	\$57.6M	\$46.1M
Percent Change from Prior Year	18%	14%	-8%	-19%	18%	68%	41%	140%	65%	15%	-16%	-52%	-35%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



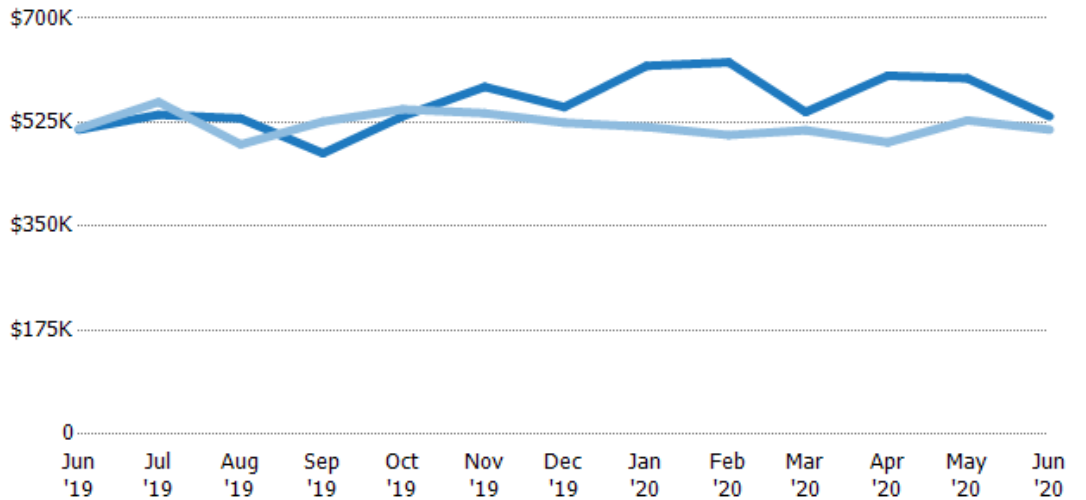
Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Mobile/Manufactured	2%	1%	-	-	-	1%	-	2%	-	-	-	-	4%
Condo/Townhouse	7%	4%	8%	8%	2%	4%	9%	10%	8%	11%	10%	13%	9%
Single Family Residence	91%	95%	92%	92%	98%	95%	91%	88%	92%	89%	90%	87%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Jun '20	\$535K	4.4%
Jun '19	\$512K	-0.4%
Jun '18	\$515K	1.1%

Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$512K	\$538K	\$531K	\$473K	\$535K	\$585K	\$551K	\$620K	\$626K	\$542K	\$603K	\$599K	\$535K
Prior Year	\$515K	\$559K	\$488K	\$526K	\$547K	\$540K	\$524K	\$517K	\$503K	\$512K	\$491K	\$528K	\$512K
Percent Change from Prior Year	0%	-4%	9%	-10%	-2%	8%	5%	20%	24%	6%	23%	13%	4%

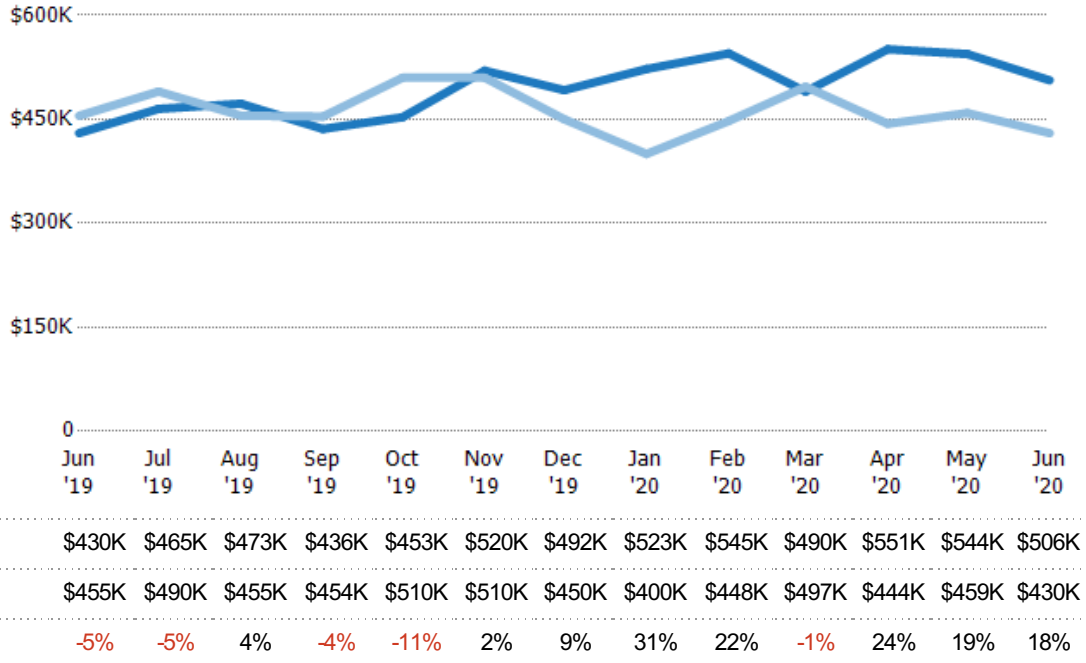
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Jun '20	\$506K	17.7%
Jun '19	\$430K	-5.5%
Jun '18	\$455K	4.4%



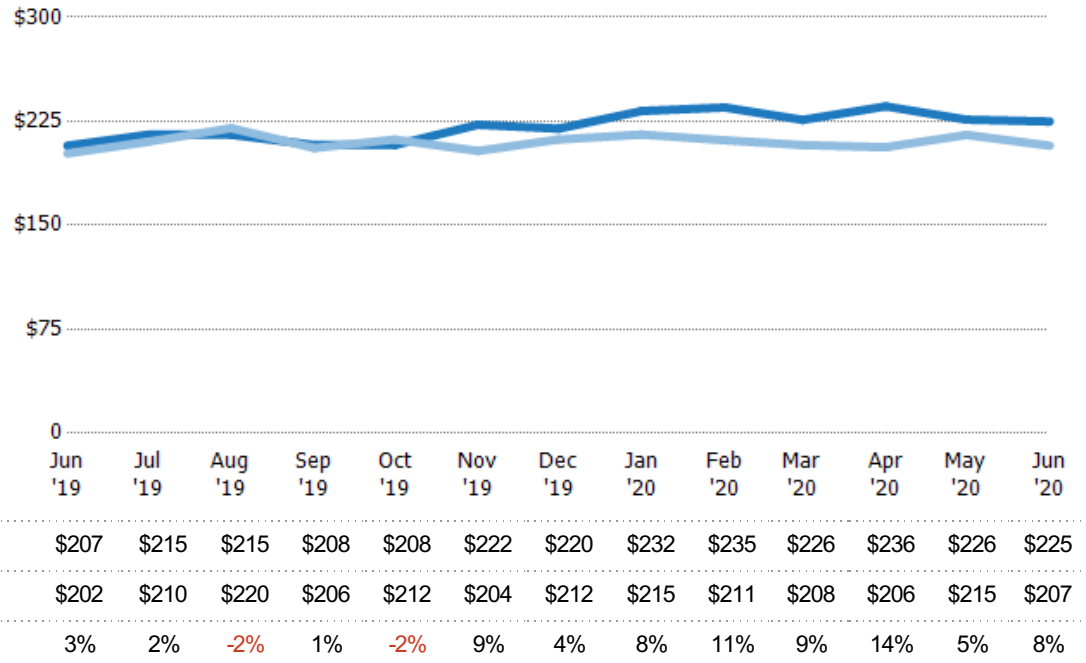
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$225	8.4%
Jun '19	\$207	2.8%
Jun '18	\$202	-4.8%



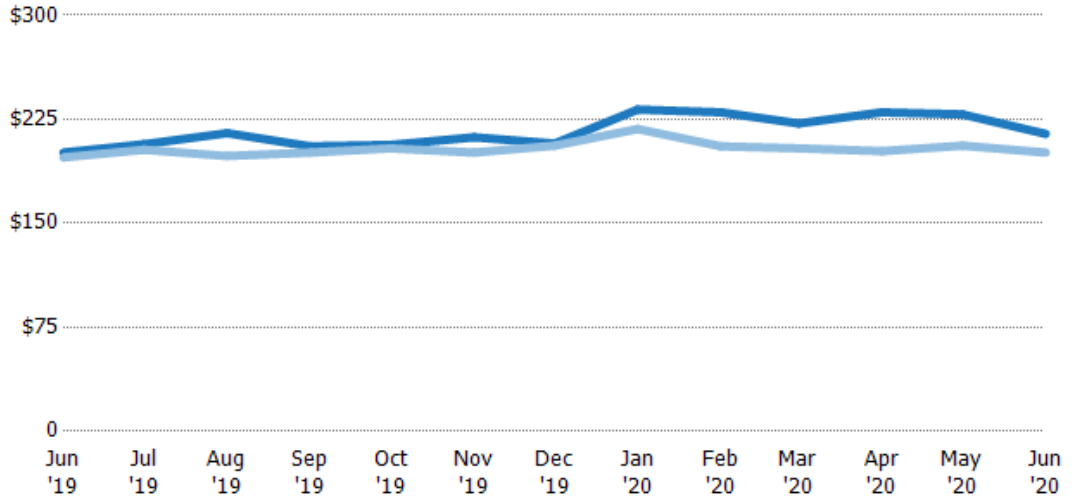
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Jun '20	\$215	6.7%
Jun '19	\$201	1.8%
Jun '18	\$198	-6.8%



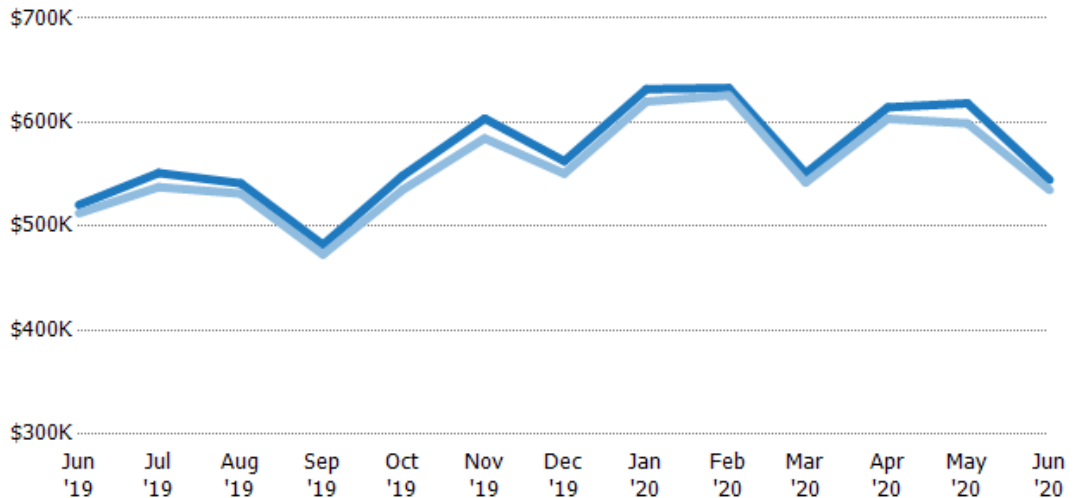
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$201	\$207	\$215	\$206	\$207	\$212	\$208	\$232	\$230	\$222	\$230	\$229	\$215
Prior Year	\$198	\$203	\$199	\$201	\$204	\$201	\$206	\$218	\$206	\$204	\$202	\$206	\$201
Percent Change from Prior Year	2%	2%	8%	2%	1%	5%	1%	6%	12%	9%	14%	11%	7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



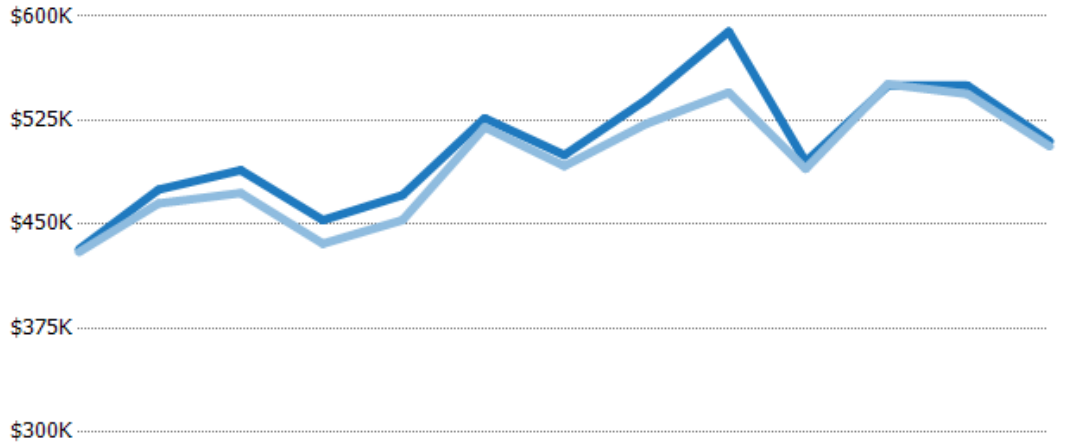
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg List Price	\$521K	\$551K	\$541K	\$482K	\$549K	\$604K	\$563K	\$632K	\$633K	\$551K	\$614K	\$618K	\$545K
Avg Sales Price	\$512K	\$538K	\$531K	\$473K	\$535K	\$585K	\$551K	\$620K	\$626K	\$542K	\$603K	\$599K	\$535K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	98%	98%	97%	98%	98%	99%	98%	98%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



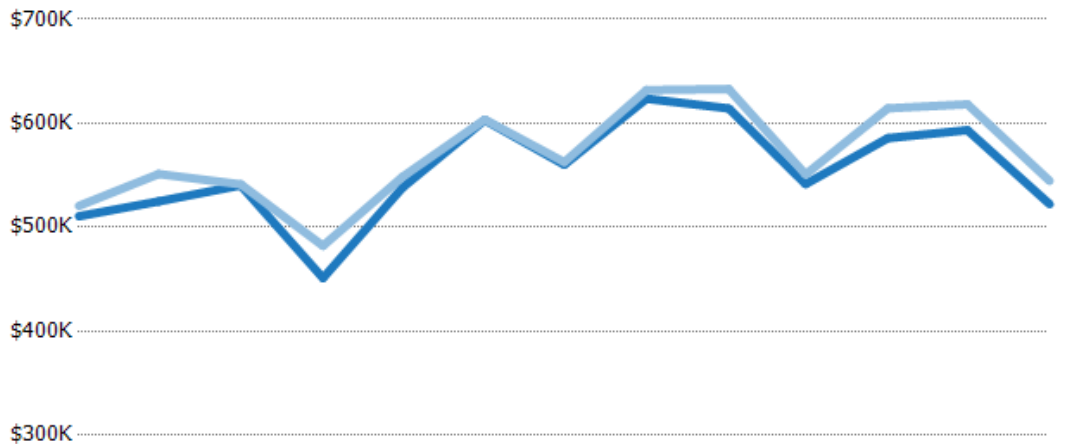
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$432K	\$475K	\$489K	\$453K	\$471K	\$526K	\$500K	\$540K	\$589K	\$495K	\$550K	\$550K	\$510K
Median Sales Price	\$430K	\$465K	\$473K	\$436K	\$453K	\$520K	\$492K	\$523K	\$545K	\$490K	\$551K	\$544K	\$506K
Med Sales Price as a % of Med List Price	100%	98%	97%	96%	96%	99%	98%	97%	93%	99%	100%	99%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



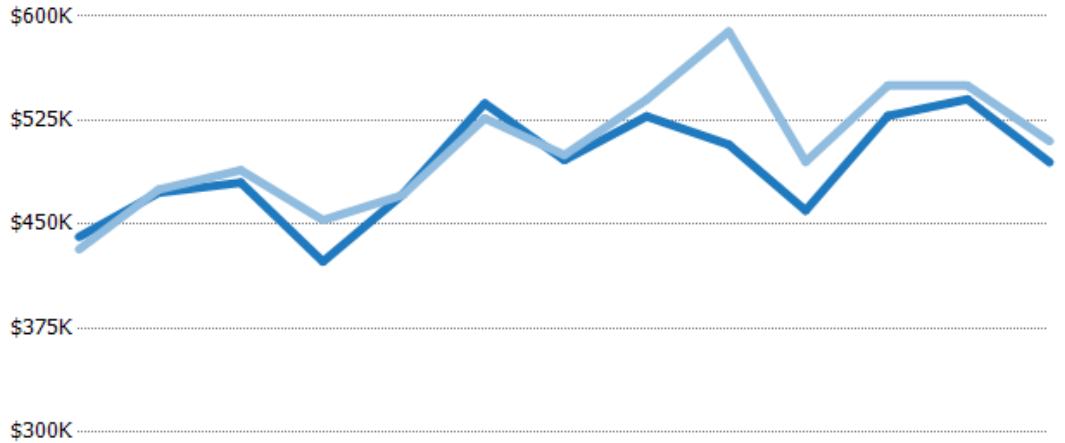
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$511K	\$525K	\$540K	\$451K	\$538K	\$603K	\$560K	\$624K	\$614K	\$542K	\$586K	\$593K	\$522K
Avg Sales Price	\$521K	\$551K	\$541K	\$482K	\$549K	\$604K	\$563K	\$632K	\$633K	\$551K	\$614K	\$618K	\$545K
Avg Sales Price as a % of Avg Est Value	102%	105%	100%	107%	102%	100%	100%	101%	103%	102%	105%	104%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



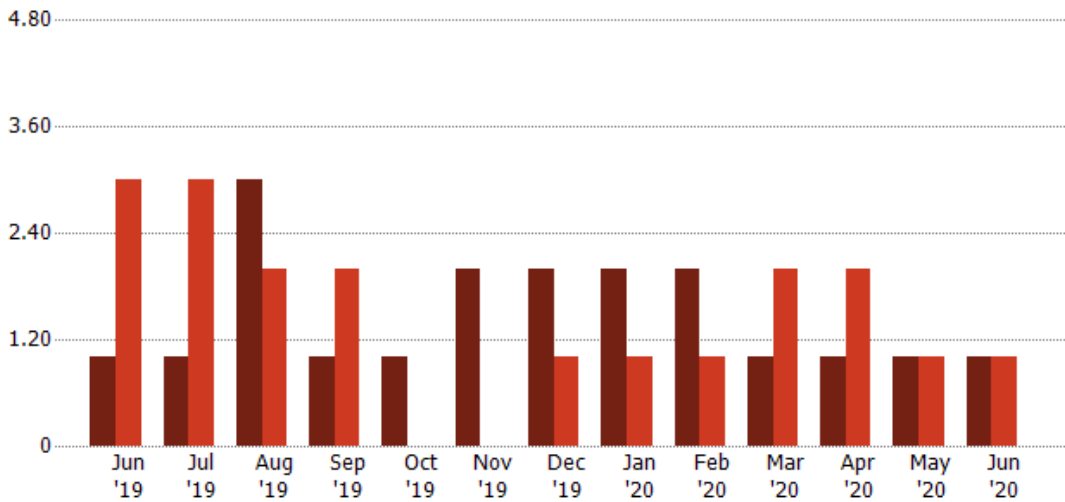
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$441K	\$473K	\$480K	\$423K	\$471K	\$537K	\$496K	\$528K	\$507K	\$460K	\$528K	\$540K	\$495K
Median Sales Price	\$432K	\$475K	\$489K	\$453K	\$471K	\$526K	\$500K	\$540K	\$589K	\$495K	\$550K	\$550K	\$510K
Med Sales Price as a % of Med Est Value	98%	100%	102%	107%	100%	98%	101%	102%	116%	108%	104%	102%	103%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



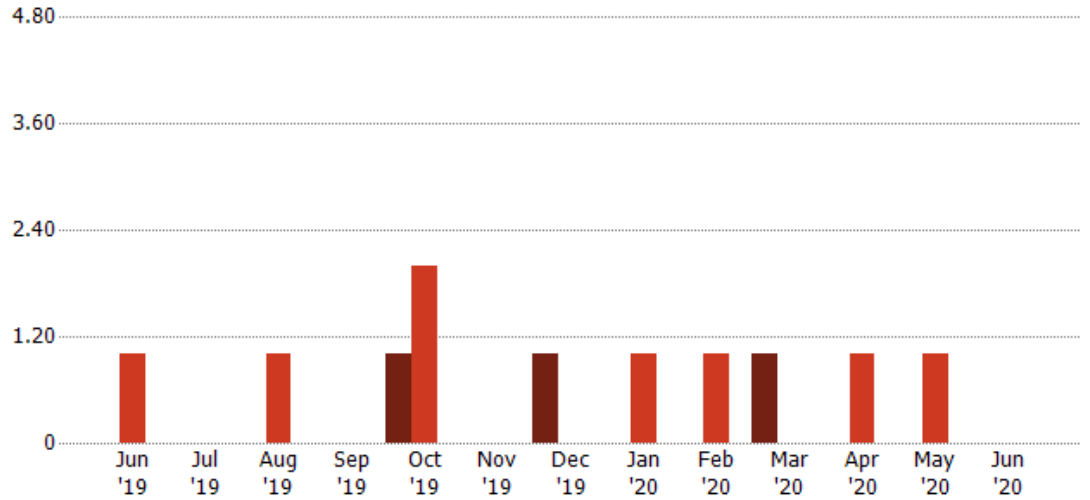
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	1	1	3	1	1	2	2	2	2	1	1	1	1
Prior Year	3	3	2	2	-	-	1	1	1	2	2	1	1
Percent Change from Prior Year	-67%	-67%	50%	-50%	100%	100%	100%	100%	100%	-50%	-50%	0%	0%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	-	-	-	-	1	-	1	-	-	1	-	-	-
Prior Year	1	-	1	-	2	-	-	1	1	-	1	1	-
Percent Change from Prior Year	-100%	-	-100%	-	-50%	-	100%	-100%	-100%	100%	-100%	-100%	-



Sales Activity by ZIP

Jun 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	103	\$68,688,613	56	\$29,948,287	\$534,791	\$506,250	\$221	\$208	41

