

# CAVE CREEK MARKET REPORT AUGUST 2020



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# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

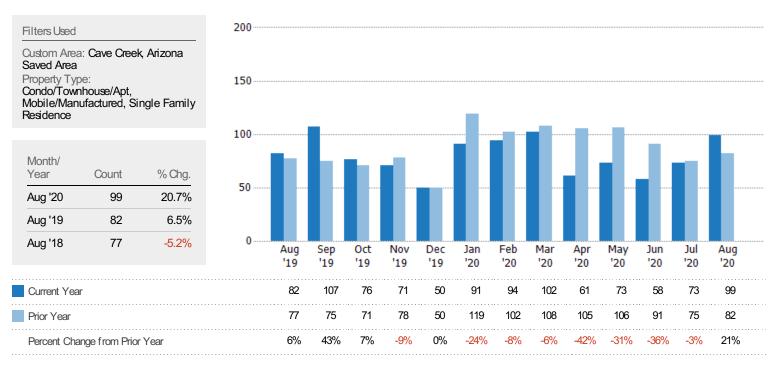
+/-	YTD 2020	YTD 2019	+/-
+20.7%	651	788	-17.4%
+76%	\$424,311,383	\$458,474,376	-7.5%
-36.7%	NA	NA	
-23.3%	NA	NA	
+21.2%	\$841,180	\$762,354	+10.3%
+19.2%	\$691,911	\$601,370	+15.1%
+16.9%	\$278	\$247	+12.6%
+13.2%	\$242	\$216	+12.1%
-53.7%	67.2	66.09	+1.7%
-39.9%	2.6	3.7	-30.1%
+22.6%	38.49%	26.91%	+11.6%
+33.3%	799	799	+
+67.7%	\$511,048,383	\$435,697,826	+17.3%
+50%	N/A	N/A	
+86.1%	N/A	N/A	
+20.6%	553	590	-6.3%
+48.1%	\$328,812,114	\$307,297,565	+7%
+22.7%	\$594,597	\$520,843	+14.2%
+29.4%	\$533,127	\$456,860	+16.7%
+15.4%	\$234	\$211	+10.6%
+9.5%	\$228	\$206	+10.6%
	+20.7% +76% -36.7% -23.3% +21.2% +19.2% +16.9% +13.2% -53.7% -39.9% +22.6% +22.6% +33.3% +67.7% +50% +86.1% +20.6% +48.1% +22.7% +29.4% +15.4%	+20.7%651+76%\$424,311,383-36.7%NA-23.3%NA-23.3%NA+21.2%\$841,180+19.2%\$691,911+16.9%\$278+13.2%\$242-53.7%67.2-39.9%2.6+22.6%38.49%+33.3%799+67.7%\$511,048,383+50%NA+86.1%NA+20.6%553+48.1%\$328,812,114+22.7%\$594,597+29.4%\$533,127+15.4%\$234	+20.7% 651 788   +76% \$424,311,383 \$458,474,376   -36.7% NA NA   -23.3% NA NA   +21.2% \$841,180 \$762,354   +19.2% \$691,911 \$601,370   +16.9% \$278 \$247   +13.2% \$242 \$216   -53.7% 67.2 66.09   -39.9% 2.6 3.7   +22.6% 38.49% 26.91%   +33.3% 799 799   +67.7% \$511,048,383 \$435,697,826   +50% NA NA   +86.1% NA NA   +86.1% NA NA   +20.6% 553 590   +48.1% \$328,812,114 \$307,297,565   +22.7% \$594,597 \$520,843   +15.4% \$233,127 \$456,860   +15.4% \$234 \$211





# New Listings

The number of new residential listings that were added each month.



# New Listing Volume

The sum of the listing price of residential listings that were added each month.

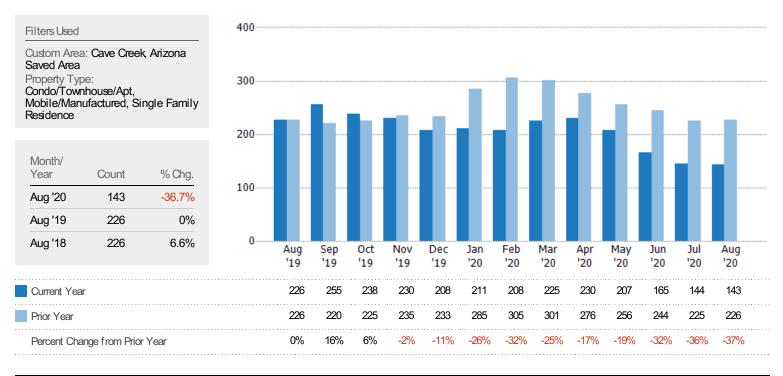


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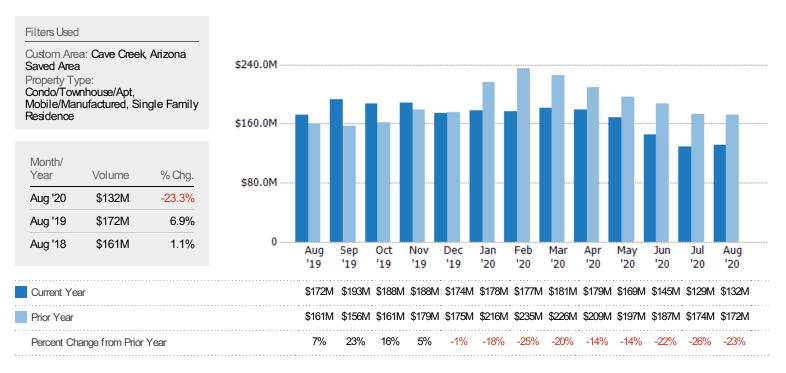
## Active Listings

The number of active residential listings at the end of each month.



# Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

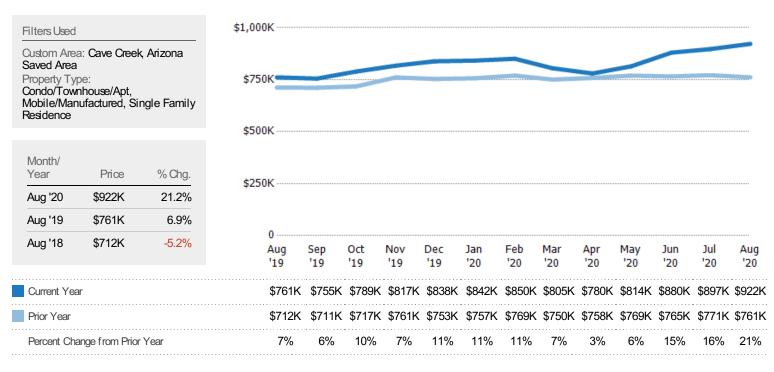






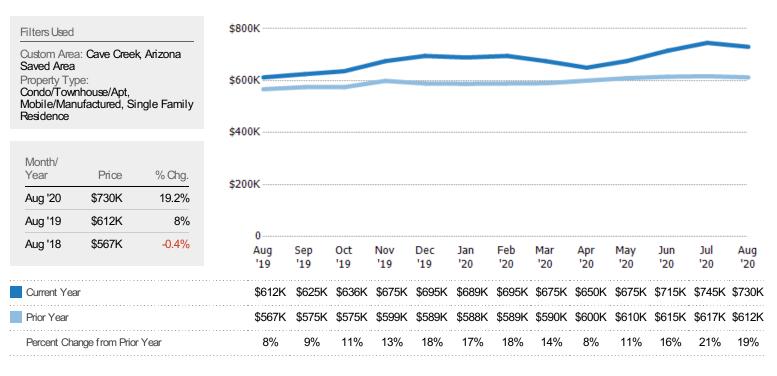
#### Average Listing Price

The average listing price of active residential listings at the end of each month.



# Median Listing Price

The median listing price of active residential listings at the end of each month.

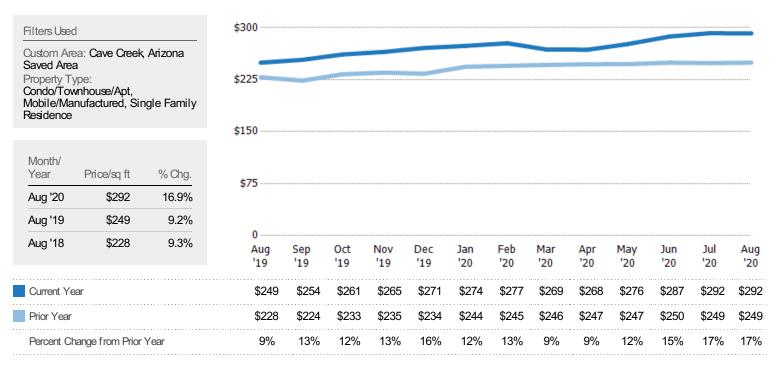






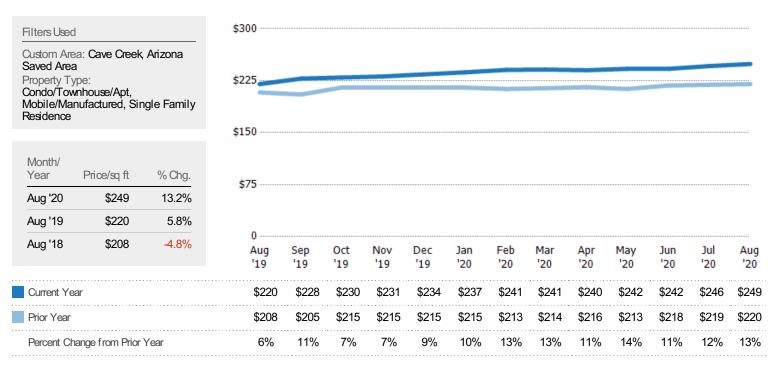
#### Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



# Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

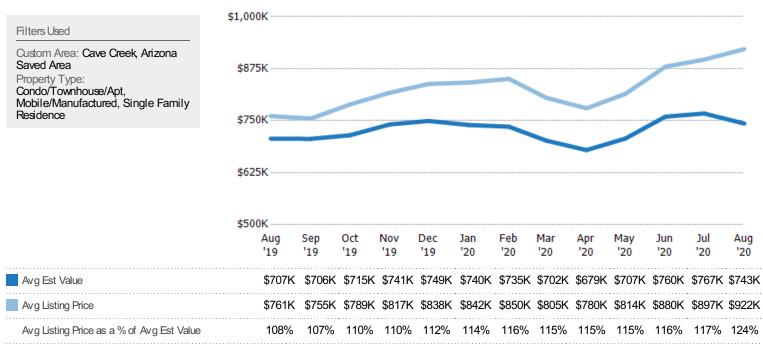






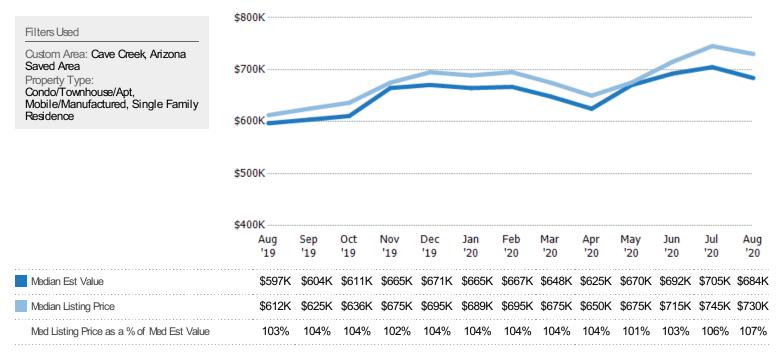
#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

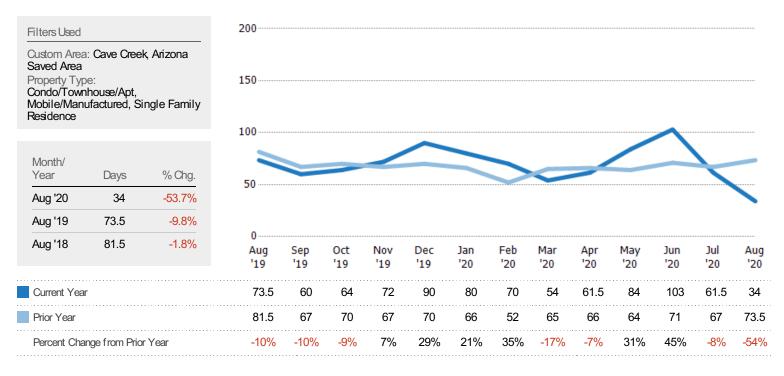


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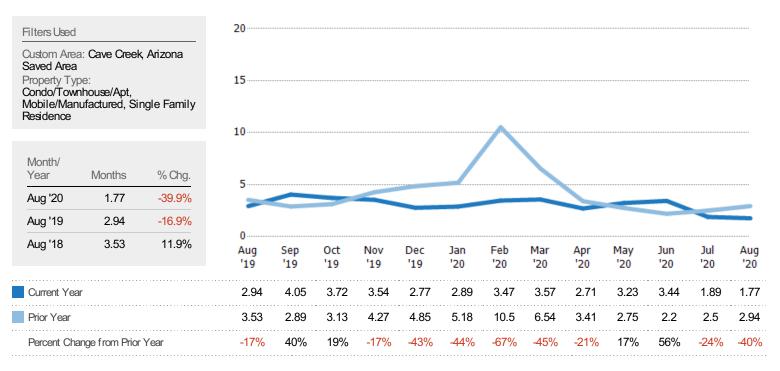
#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



# Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

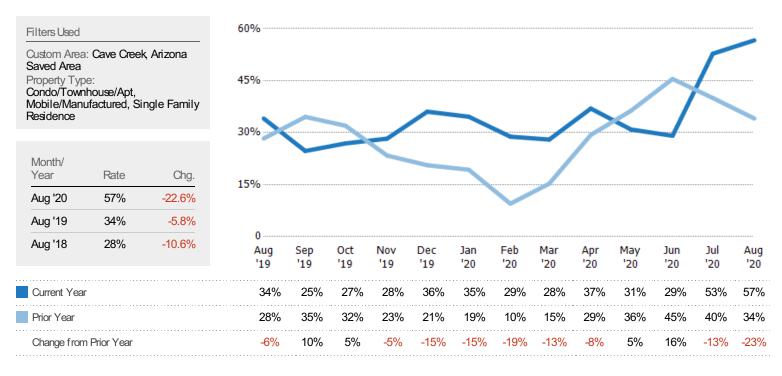






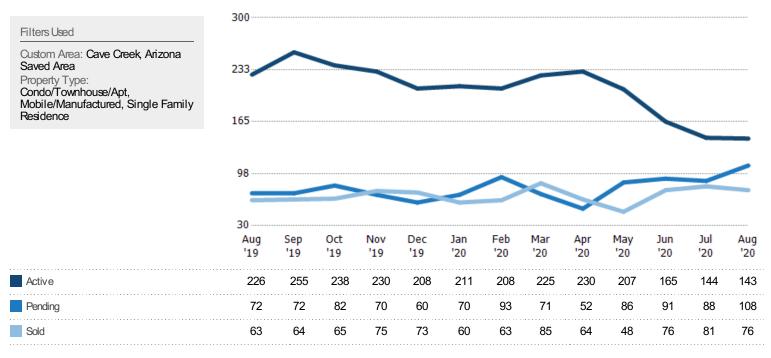
#### Absorption Rate

The percentage of inventory sold per month.



# Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

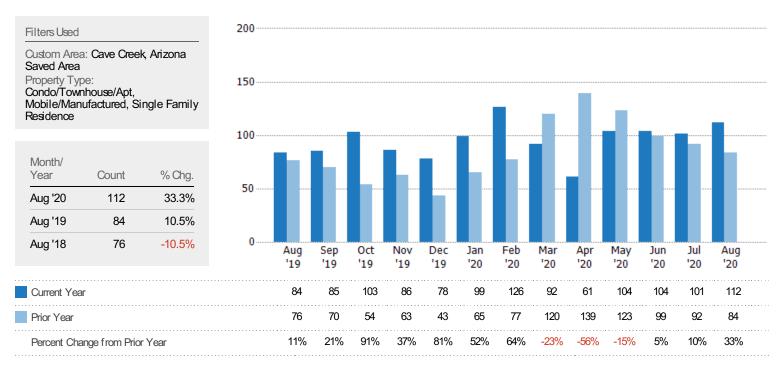






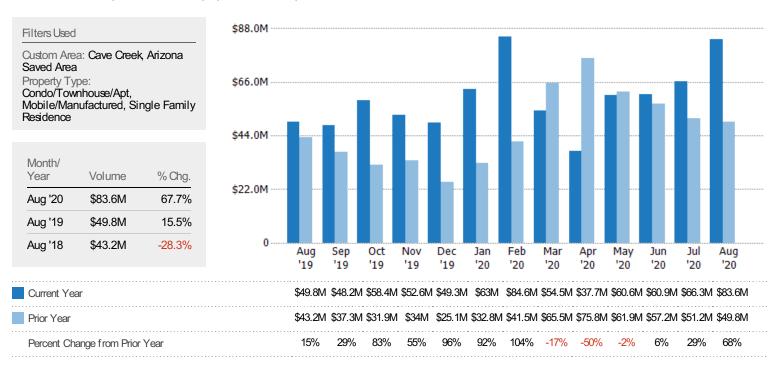
#### New Pending Sales

The number of residential properties with accepted offers that were added each month.



# New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

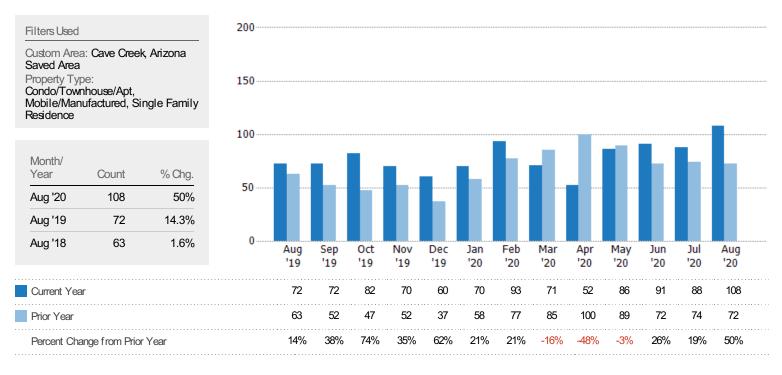






# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



# Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

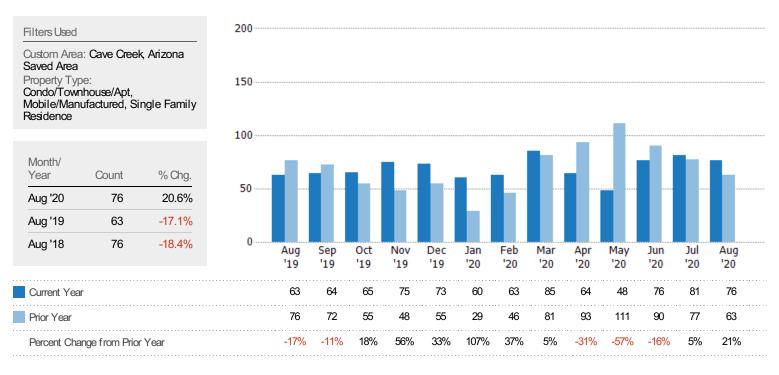






## **Closed Sales**

The total number of residential properties sold each month.



# **Closed Sales Volume**

The sum of the sales price of residential properties sold each month.



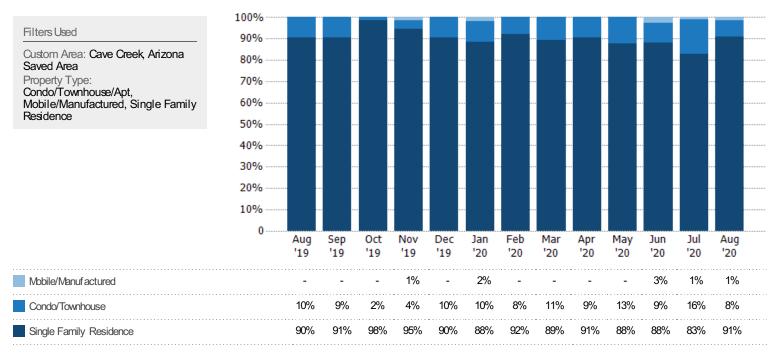
Year

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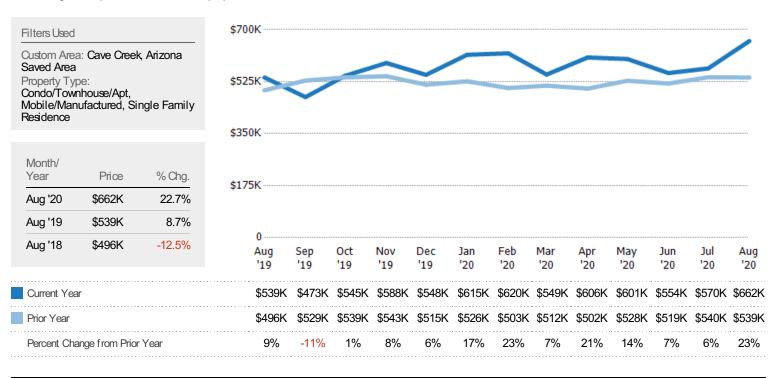
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



#### Average Sales Price

The average sales price of the residential properties sold each month.

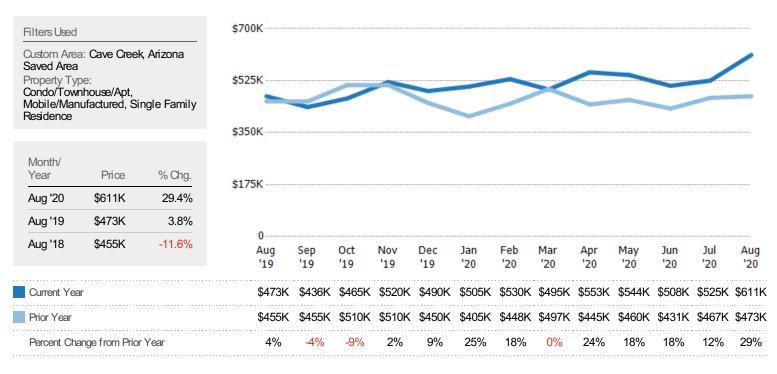






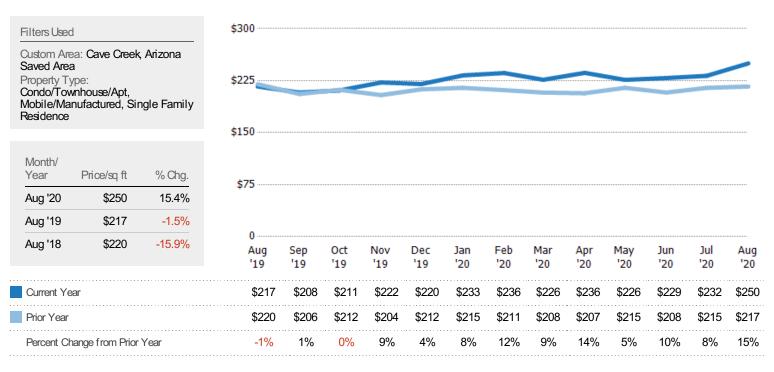
#### Median Sales Price

The median sales price of the residential properties sold each month.



# Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

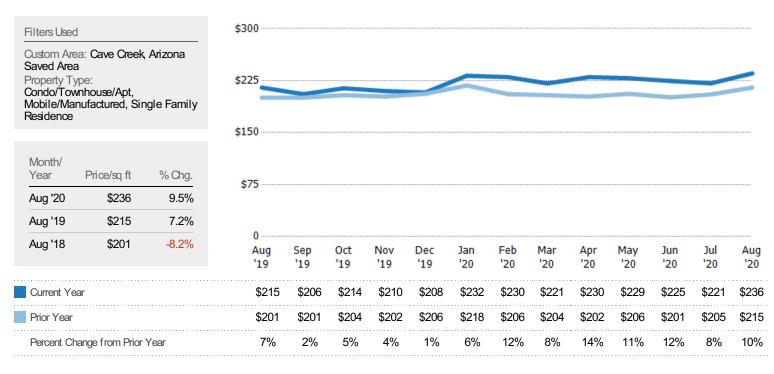






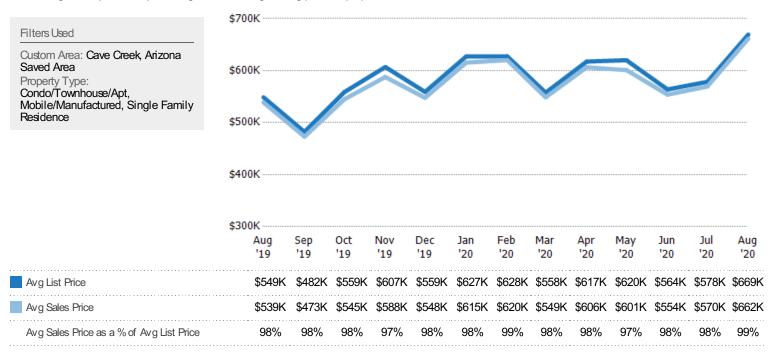
#### Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.



# Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.







#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

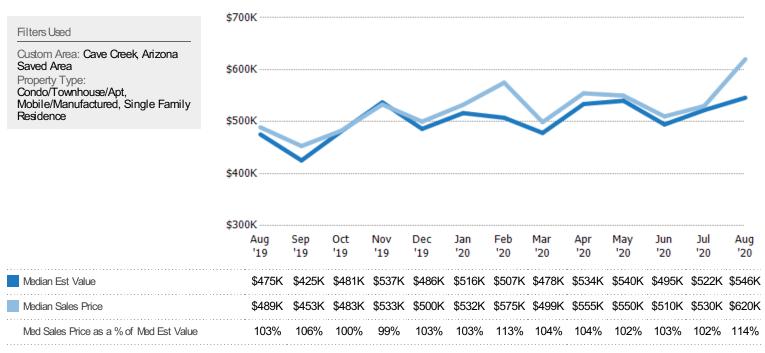






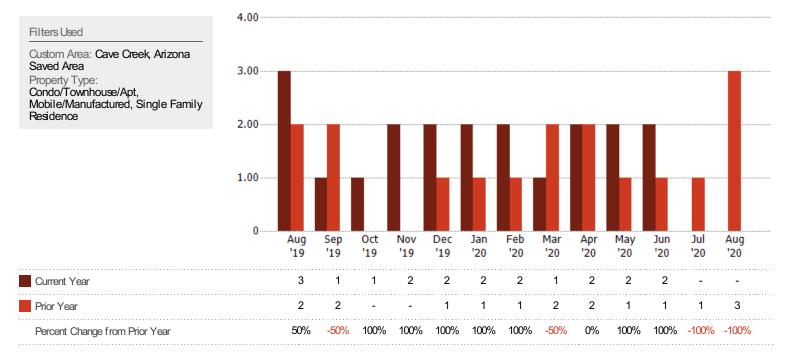
#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



#### Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

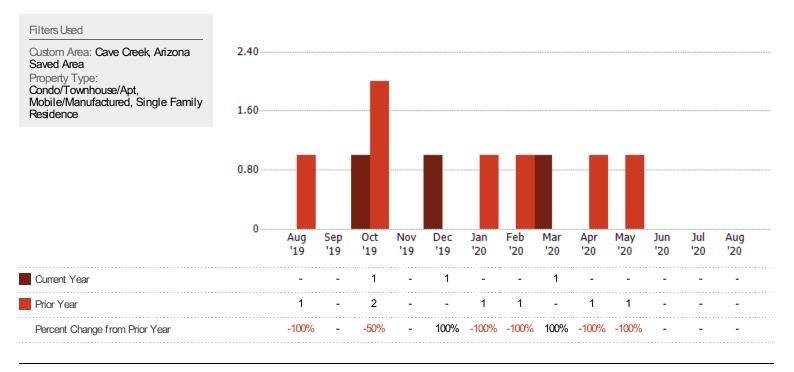






#### **Distressed Sales**

The count of distressed residential properties sold each month.







# Market Data Report

# Sales Activity by ZIP

Aug 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	108	\$76,749,936	76	\$50,279,008	\$661,566	\$611,250	\$247	\$236	34

