

Globalize Your Business.



CIPS

Certified International Property Specialist

Step into the global arena and market your business to the world with CIPS.

Last year foreign buyers spent \$77.9 billion on U.S. residential real estate. CIPS education will provide you with the knowledge and resources to position yourself as a global expert. Arizona is ranked as the 4th highest destination in the US for foreign buyers.

LEARNING OBJECTIVES:

- Knowledge to the Americas real estate marketplace.
- Methods for researching, analyzing and applying global market information.
- Skills for facilitating real estate transactions in the Americas markets, empowering real estate professionals in the global marketplace.
- Recommendations for building key contacts in real estate organizations, commerce and government.

Once you complete all five CIPS courses, you can apply for your CIPS designation,* the only international designation recognized by the National Association of REALTORS .

Certified International Property Specialist (CIPS) Course

DATE/TIME:

October 27 & 28 | 11 a.m. - 2 p.m.

TITLE:

THE AMERICAS AND INTERNATIONAL REAL ESTATE

LOCATION:

VIRTUAL (Zoom)

Zoom will be utilized for the course delivery. Instructions to access the class will be emailed prior to the start of class.

This class will satisfy Line 12 for GRI Elective Credit.

PRICING:

\$89 through October 20

\$99 October 21 - 26



INSTRUCTOR:

Ginni Field

Register today! srltr.org/CIPS20

**Anyone can take the CIPS courses, but only members in good standing of the National Association of REALTORS® can apply for the CIPS designation.*



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Please notify us 7 days in advance if you have any disability that requires special services or access. Fees are non-refundable and non-transferable. By registering for this event, you acknowledge pictures and/or video may be taken of you and may be posted in relation to the event on social media and/or the SAAR website.



NATIONAL ASSOCIATION of REALTORS®
Official Designation



certified international property specialist