

2018

SCOTTSDALE

MARKET REPORT

January 2018



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2018	Jan 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	957	1,314	-27.2%	13,545	15,250	-11.2%
New Listing Volume	\$735,963,407	\$829,110,333	-11.2%	\$8,489,053,631	\$8,435,440,651	+0.6%
Active Listing Count	–	3,937	–	39,281	52,727	-25.5%
Active Listing Volume	–	\$3,422,846,126	–	\$36,789,272,157	\$42,408,331,053	-13.2%
Average Listing Price	–	\$869,405	–	\$936,567	\$804,300	+16.4%
Median Listing Price	–	\$549,000	–	\$602,368	\$513,917	+17.2%
Average Listing Price per Sq Ft	–	\$275	–	\$279	\$264	+5.7%
Median Listing Price per Sq Ft	–	\$239	–	\$240	\$229	+4.9%
Median Days in RPR	–	90	–	75.19	85.21	-11.8%
Months of Inventory	–	6.3	-100%	–	8.7	-100%
Absorption Rate	–	15.82%	–	–	11.51%	–
Sales Activity Charts Metrics						
New Pending Sales Count	803	885	-9.3%	11,174	10,982	+1.7%
New Pending Sales Volume	\$485,869,484	\$424,573,290	+14.4%	\$5,948,634,263	\$5,193,370,010	+14.5%
Pending Sales Count	1	759	-99.9%	9,267	9,704	-4.5%
Pending Sales Volume	\$575,000	\$415,343,594	-99.9%	\$5,752,665,132	\$5,403,785,201	+6.5%
Closed Sales Count	463	559	-17.2%	8,942	8,415	+6.3%
Closed Sales Volume	\$265,073,155	\$296,549,876	-10.6%	\$4,803,903,790	\$4,305,160,408	+11.6%
Average Sales Price	\$572,512	\$530,501	+7.9%	\$537,229	\$511,606	+5%
Median Sales Price	\$445,000	\$410,000	+8.5%	\$424,520	\$400,902	+5.9%
Average Sales Price per Sq Ft	\$243	\$226	+7.9%	\$229	\$217	+5.3%
Median Sales Price per Sq Ft	\$222	\$211	+5.2%	\$215	\$204	+5.4%
Distressed Charts Metrics						
Distressed Listing Count	–	76	–	831	1,265	-34.3%

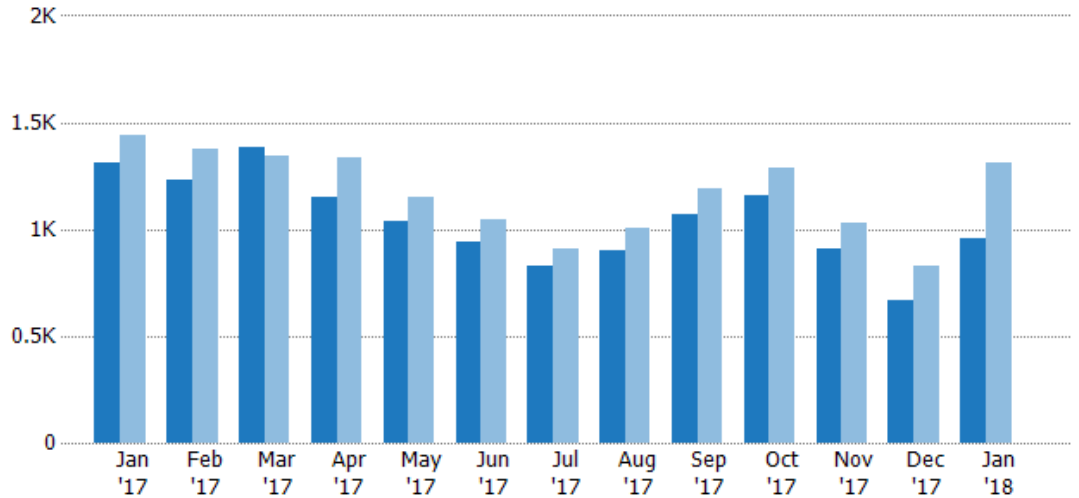
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jan '18	957	-27.2%
Jan '17	1.31K	-8.5%
Jan '16	1.44K	1%



Current Year	1.31K	1.23K	1.39K	1.15K	1.04K	943	829	897	1.07K	1.16K	905	670	957
Prior Year	1.44K	1.38K	1.34K	1.33K	1.15K	1.04K	908	1.01K	1.19K	1.29K	1.03K	825	1.31K
Percent Change from Prior Year	-8%	-11%	3%	-14%	-10%	-10%	-9%	-11%	-10%	-10%	-12%	-19%	-27%

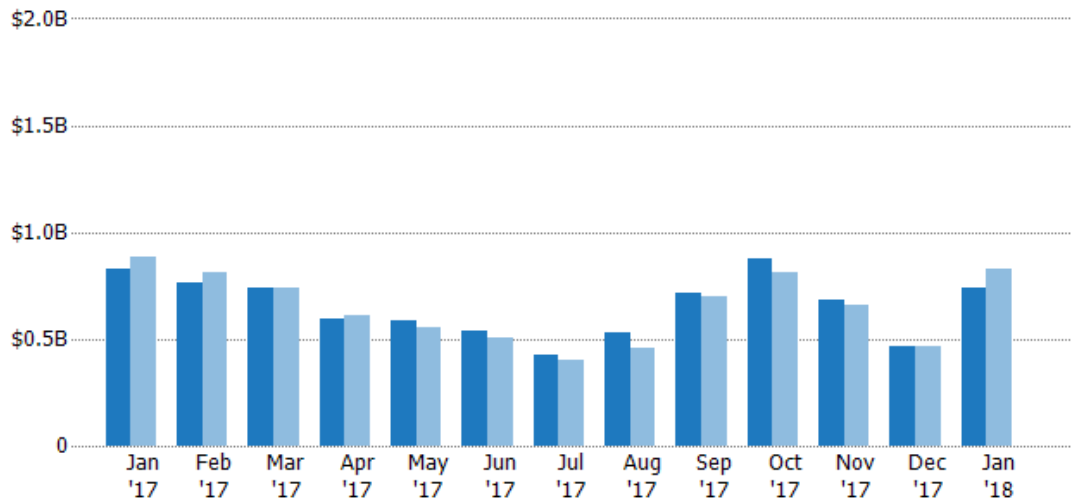
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jan '18	\$736M	-11.2%
Jan '17	\$829M	-5.9%
Jan '16	\$881M	18.9%



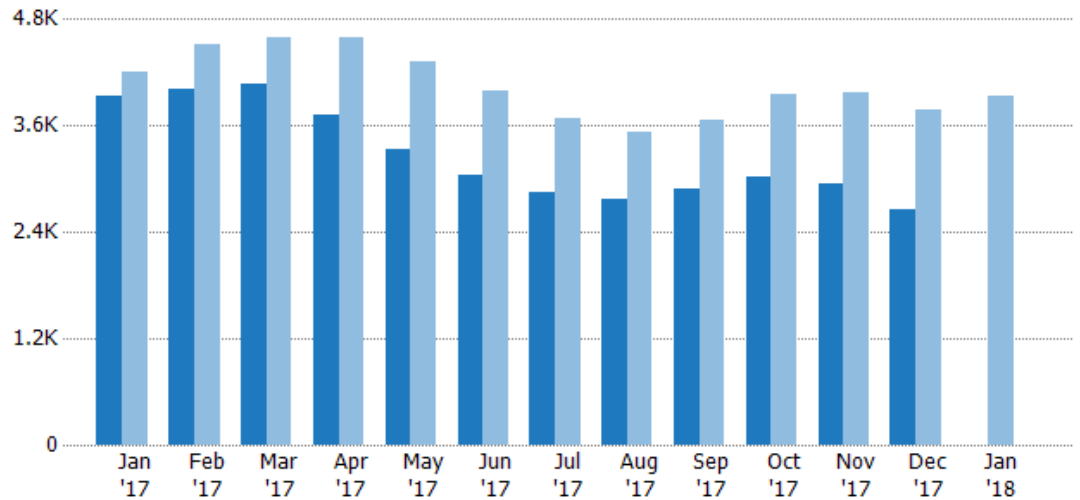
Current Year	\$829M	\$764M	\$743M	\$596M	\$584M	\$541M	\$429M	\$534M	\$717M	\$874M	\$679M	\$462M	\$736M
Prior Year	\$881M	\$812M	\$735M	\$614M	\$552M	\$503M	\$403M	\$461M	\$702M	\$814M	\$661M	\$467M	\$829M
Percent Change from Prior Year	-6%	-6%	1%	-3%	6%	8%	6%	16%	2%	7%	3%	-1%	-11%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



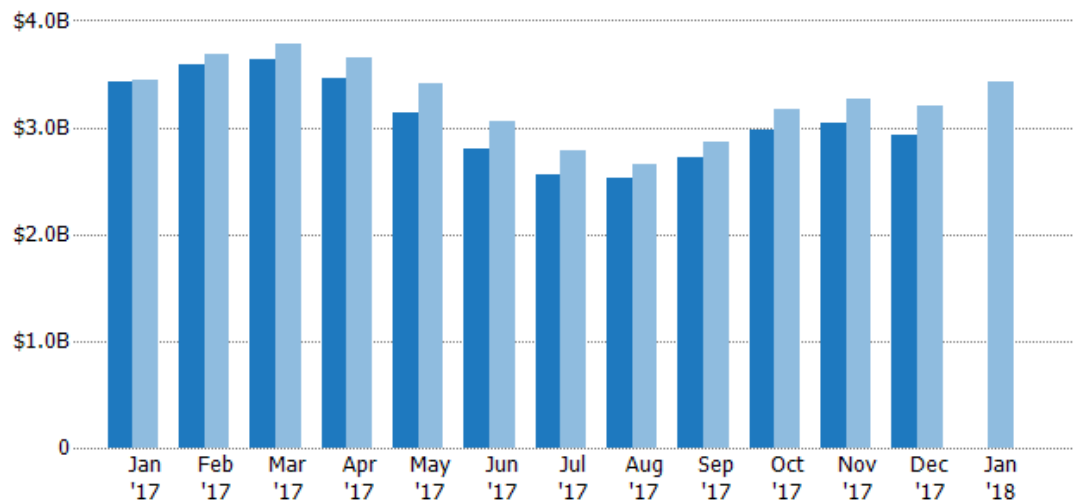
Current Year	3.94K	4.01K	4.07K	3.72K	3.34K	3.05K	2.85K	2.78K	2.89K	3.02K	2.95K	2.66K	-
Prior Year	4.21K	4.52K	4.58K	4.59K	4.33K	4K	3.69K	3.52K	3.67K	3.95K	3.97K	3.78K	3.94K
Percent Change from Prior Year	-6%	-11%	-11%	-19%	-23%	-24%	-23%	-21%	-21%	-23%	-26%	-30%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



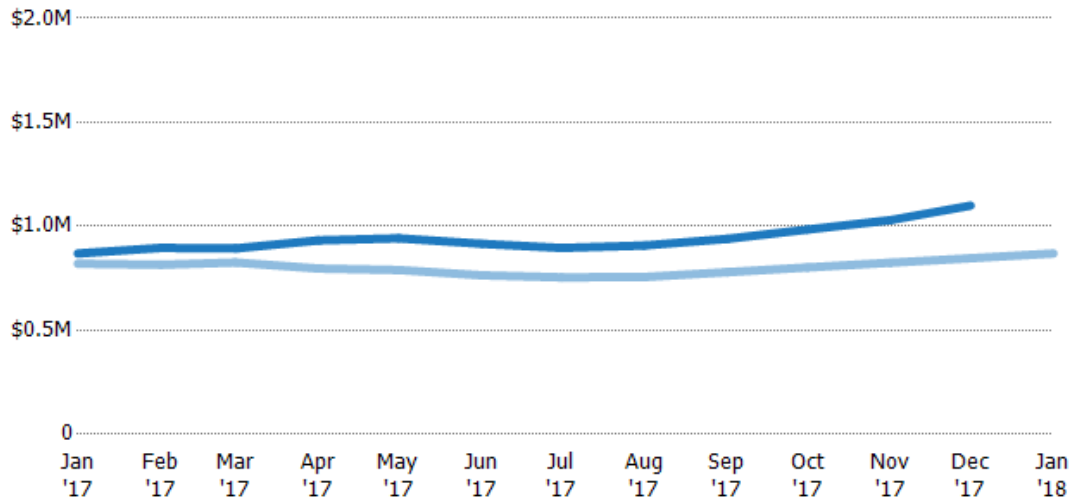
Current Year	\$3.42B	\$3.59B	\$3.64B	\$3.47B	\$3.14B	\$2.79B	\$2.55B	\$2.52B	\$2.72B	\$2.97B	\$3.04B	\$2.92B	-
Prior Year	\$3.45B	\$3.68B	\$3.78B	\$3.66B	\$3.42B	\$3.05B	\$2.78B	\$2.66B	\$2.86B	\$3.17B	\$3.27B	\$3.2B	\$3.42B
Percent Change from Prior Year	-1%	-3%	-4%	-5%	-8%	-8%	-8%	-5%	-5%	-6%	-7%	-9%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



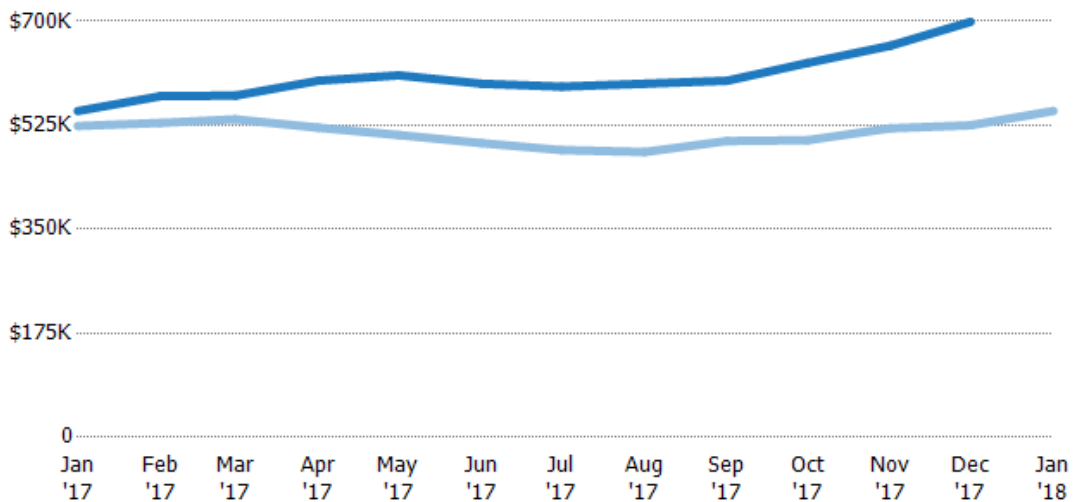
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$869K	\$896K	\$893K	\$932K	\$942K	\$916K	\$896K	\$908K	\$940K	\$984K	\$1.03M	\$1.1M	-
Prior Year	\$820K	\$815K	\$826K	\$797K	\$790K	\$764K	\$755K	\$756K	\$780K	\$802K	\$825K	\$846K	\$869K
Percent Change from Prior Year	6%	10%	8%	17%	19%	20%	19%	20%	21%	23%	25%	30%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



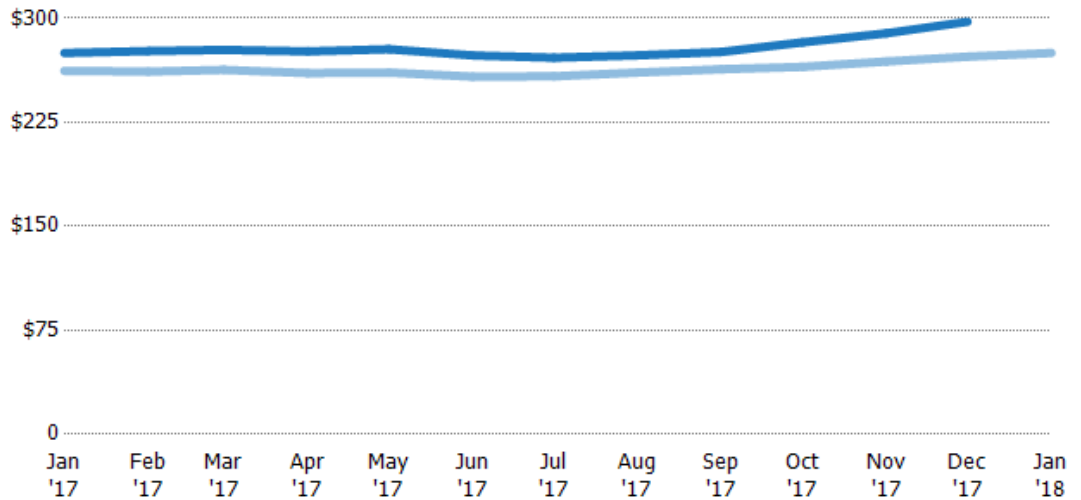
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$549K	\$574K	\$575K	\$600K	\$609K	\$595K	\$590K	\$595K	\$600K	\$630K	\$659K	\$699K	-
Prior Year	\$524K	\$529K	\$535K	\$521K	\$509K	\$495K	\$483K	\$480K	\$499K	\$500K	\$520K	\$525K	\$549K
Percent Change from Prior Year	5%	9%	7%	15%	20%	20%	22%	24%	20%	26%	27%	33%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



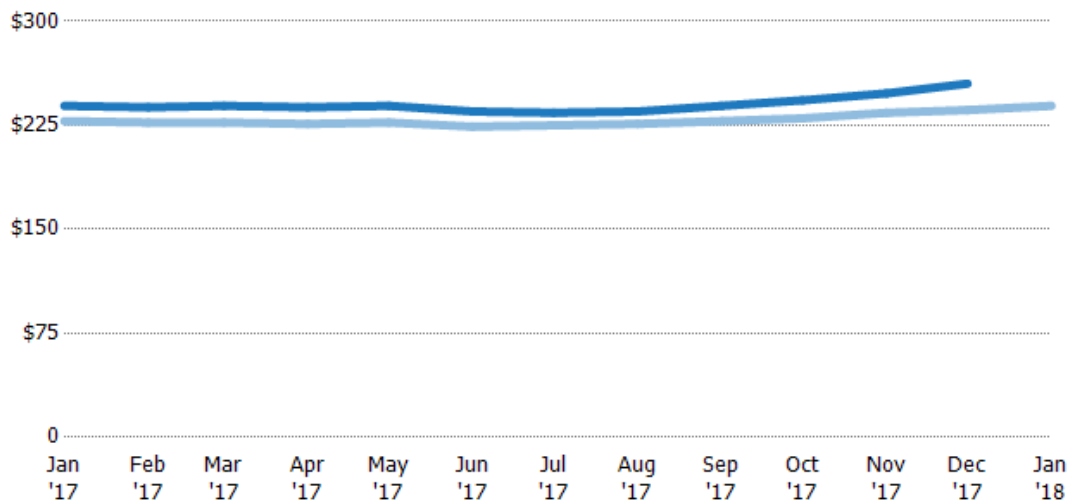
Current Year	\$275	\$276	\$277	\$276	\$278	\$273	\$272	\$273	\$276	\$283	\$289	\$298	-
Prior Year	\$262	\$262	\$263	\$261	\$261	\$258	\$258	\$261	\$263	\$265	\$269	\$272	\$275
Percent Change from Prior Year	5%	6%	5%	6%	6%	6%	5%	5%	5%	7%	8%	9%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



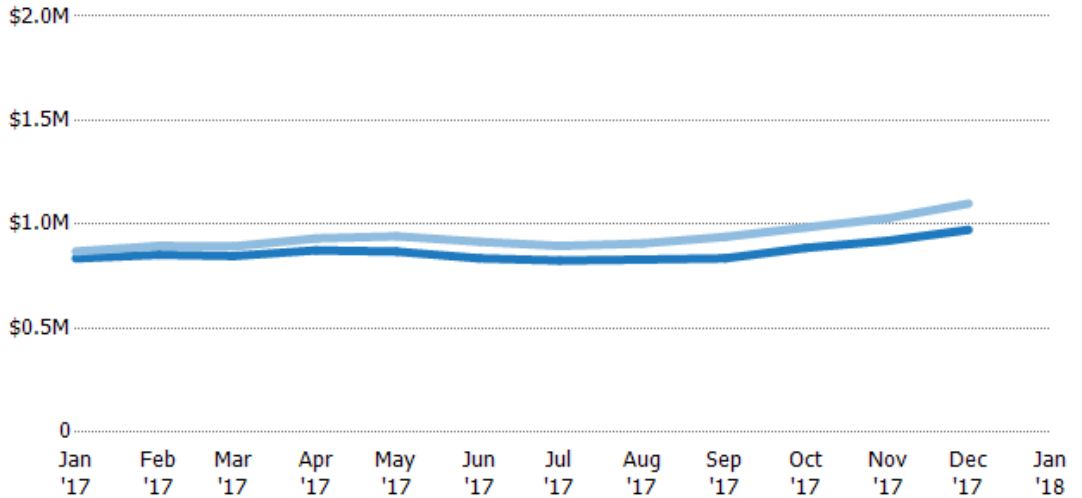
Current Year	\$239	\$238	\$239	\$238	\$239	\$235	\$234	\$235	\$239	\$243	\$248	\$255	-
Prior Year	\$228	\$227	\$227	\$226	\$227	\$224	\$225	\$226	\$228	\$230	\$234	\$236	\$239
Percent Change from Prior Year	5%	5%	5%	5%	5%	5%	4%	4%	5%	6%	6%	8%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



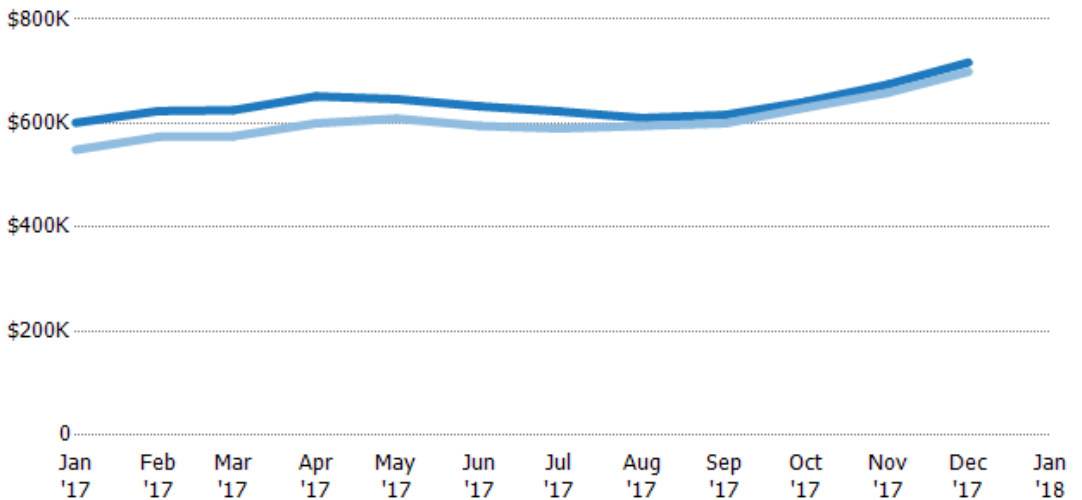
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Avg Est Value	\$836K	\$854K	\$847K	\$875K	\$869K	\$836K	\$826K	\$830K	\$836K	\$886K	\$921K	\$973K	-
Avg Listing Price	\$869K	\$896K	\$893K	\$932K	\$942K	\$916K	\$896K	\$908K	\$940K	\$984K	\$1.03M	\$1.1M	-
Avg Listing Price as a % of Avg Est Value	104%	105%	105%	107%	108%	110%	109%	109%	112%	111%	112%	113%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



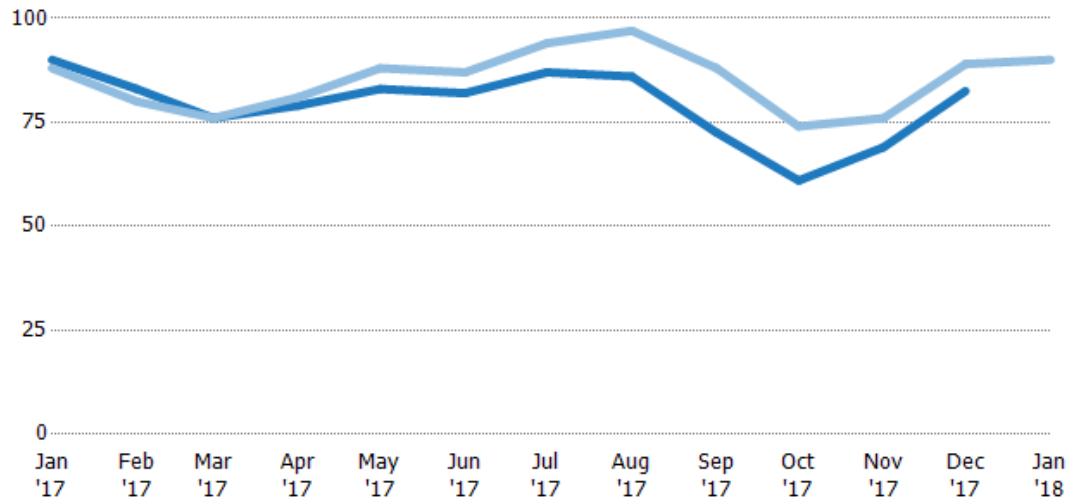
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Median Est Value	\$601K	\$624K	\$625K	\$652K	\$647K	\$633K	\$623K	\$610K	\$616K	\$641K	\$675K	\$717K	-
Median Listing Price	\$549K	\$574K	\$575K	\$600K	\$609K	\$595K	\$590K	\$595K	\$600K	\$630K	\$659K	\$699K	-
Med Listing Price as a % of Med Est Value	91%	92%	92%	92%	94%	94%	95%	98%	97%	98%	98%	98%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



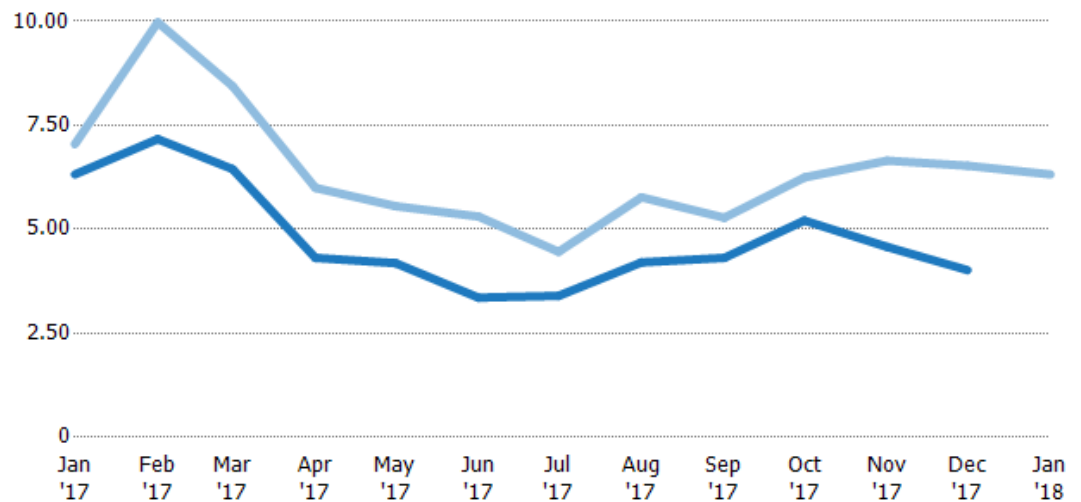
Current Year	90	83	76	79	83	82	87	86	72.5	61	69	82.5	-
Prior Year	88	80	76	81	88	87	94	97	88	74	76	89	90
Percent Change from Prior Year	2%	4%	0%	-2%	-6%	-6%	-7%	-11%	-18%	-18%	-9%	-7%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



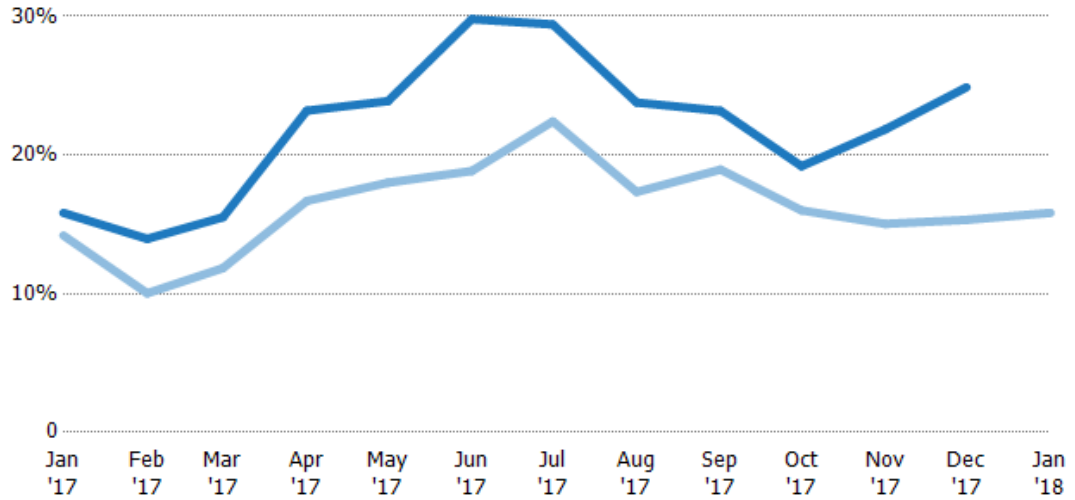
Current Year	6.32	7.17	6.45	4.31	4.19	3.36	3.4	4.2	4.31	5.21	4.58	4.02	-
Prior Year	7.05	9.98	8.44	5.99	5.55	5.31	4.46	5.77	5.28	6.25	6.65	6.53	6.32
Percent Change from Prior Year	-10%	-28%	-24%	-28%	-25%	-37%	-24%	-27%	-18%	-17%	-31%	-38%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



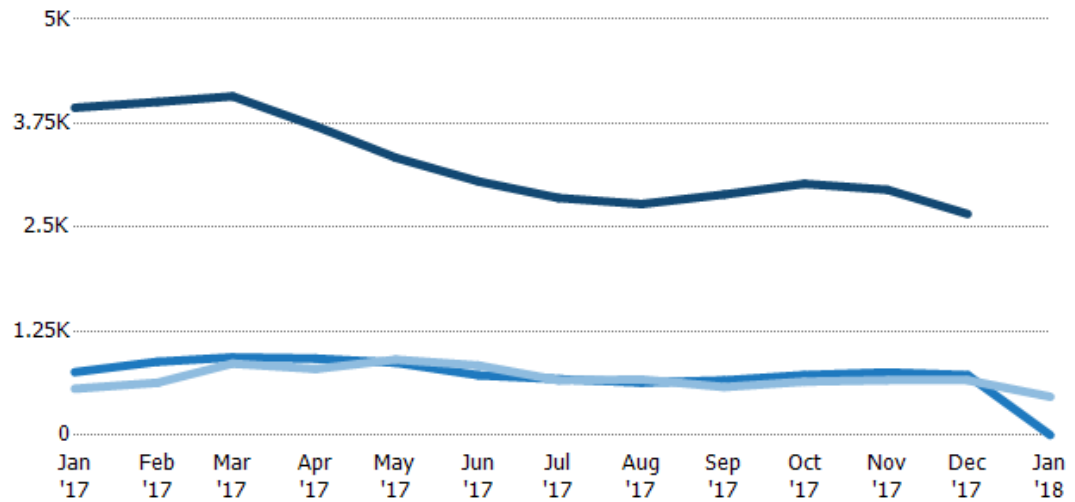
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	16%	14%	16%	23%	24%	30%	29%	24%	23%	19%	22%	25%	-
Prior Year	14%	10%	12%	17%	18%	19%	22%	17%	19%	16%	15%	15%	16%
Change from Prior Year	-2%	-4%	-4%	-7%	-6%	-11%	-7%	-6%	-4%	-3%	-7%	-10%	16%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



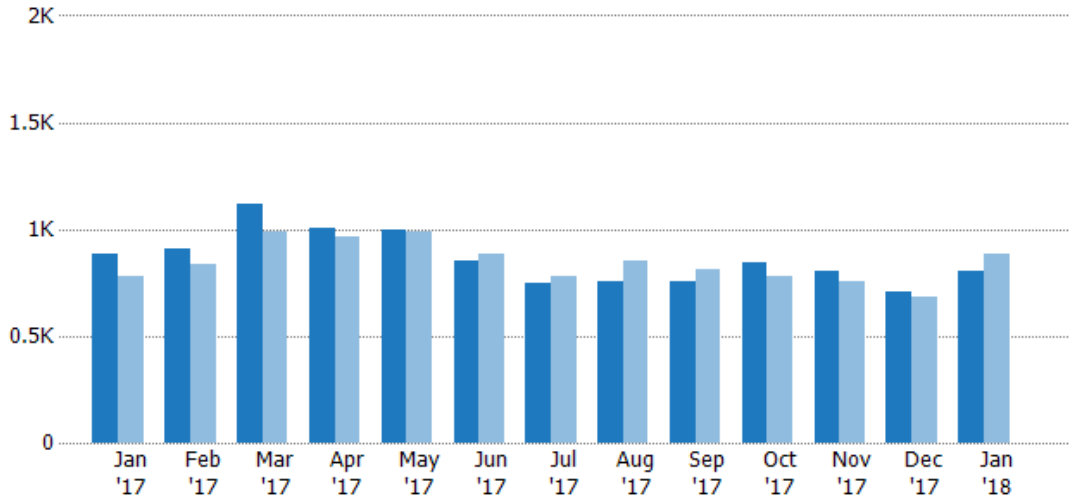
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Active	3.94K	4.01K	4.07K	3.72K	3.34K	3.05K	2.85K	2.78K	2.89K	3.02K	2.95K	2.66K	-
Pending	759	884	936	922	872	721	675	633	660	724	756	724	1
Sold	559	632	862	797	909	839	661	671	580	645	662	662	463

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



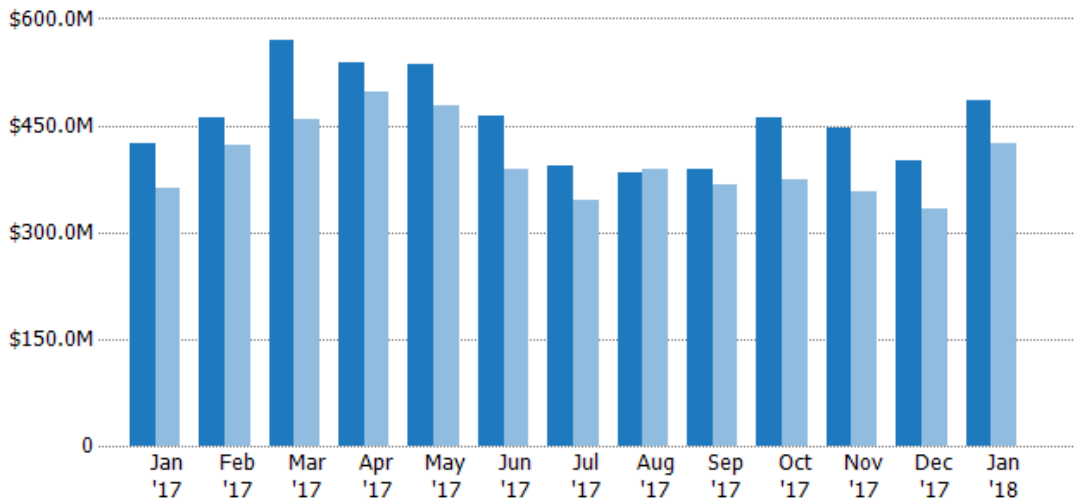
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jan '18	803	885	-9%
Jan '17	885	777	14%
Jan '16	777	885	-9%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



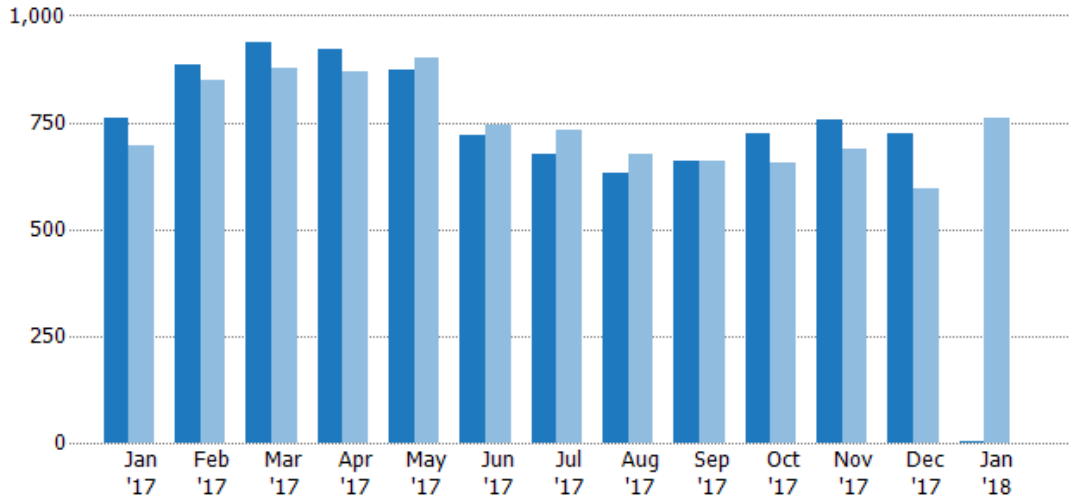
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jan '18	\$486M	\$425M	14.4%
Jan '17	\$425M	\$362M	17.1%
Jan '16	\$362M	\$425M	-9.9%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jan '18	1	-99.9%
Jan '17	759	9.2%
Jan '16	695	-9.8%

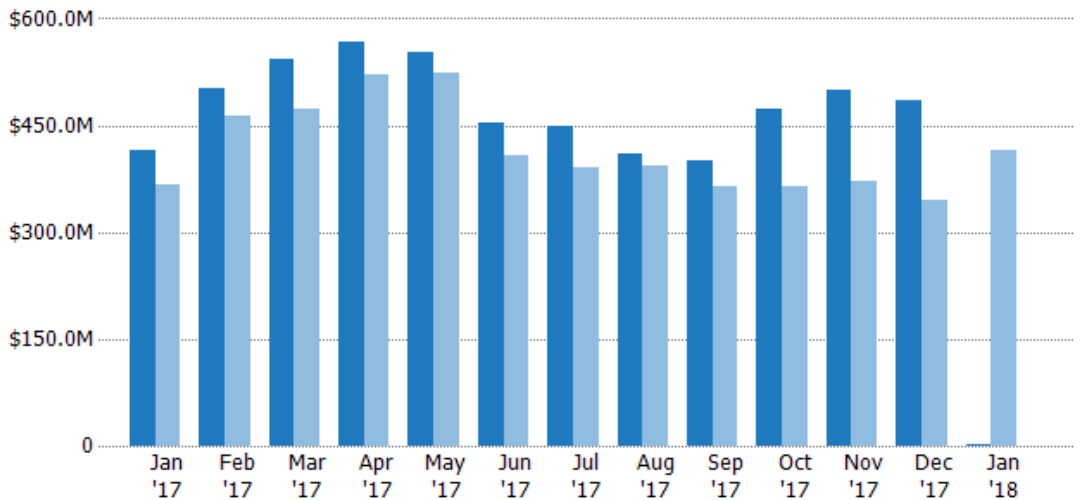
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	759	884	936	922	872	721	675	633	660	724	756	724	1
Prior Year	695	849	875	868	902	746	732	677	659	657	688	597	759
Percent Change from Prior Year	9%	4%	7%	6%	-3%	-3%	-8%	-6%	0%	10%	10%	21%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '18	\$575K	-99.9%
Jan '17	\$415M	13.3%
Jan '16	\$367M	-8.5%

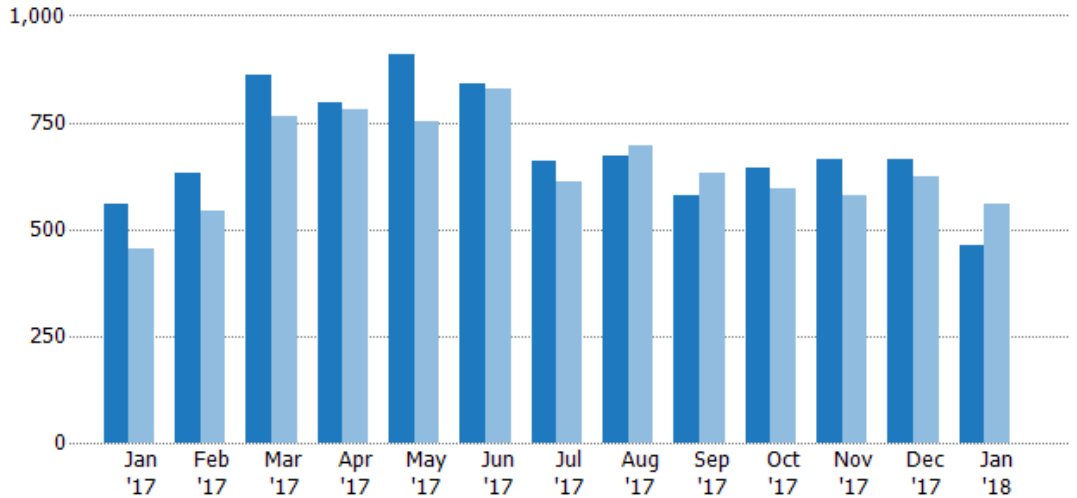
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$415M	\$503M	\$542M	\$567M	\$552M	\$454M	\$449M	\$410M	\$401M	\$474M	\$500M	\$485M	\$575K
Prior Year	\$367M	\$464M	\$473M	\$521M	\$523M	\$409M	\$392M	\$393M	\$365M	\$365M	\$373M	\$345M	\$415M
Percent Change from Prior Year	13%	8%	15%	9%	6%	11%	15%	4%	10%	30%	34%	41%	-100%

Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



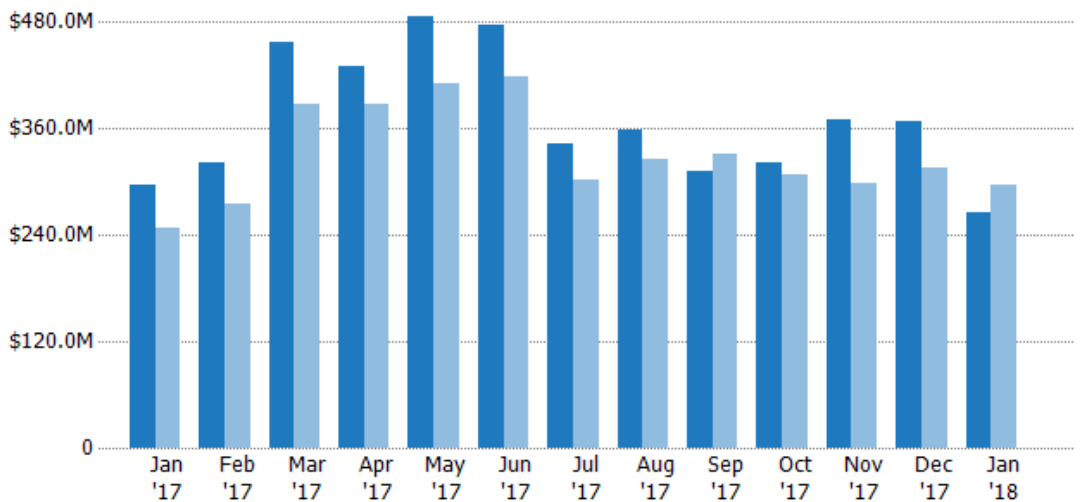
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	559	632	862	797	909	839	661	671	580	645	662	662	463
Prior Year	453	543	765	779	753	827	610	695	632	597	579	623	559
Percent Change from Prior Year	23%	16%	13%	2%	21%	1%	8%	-3%	-8%	8%	14%	6%	-17%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



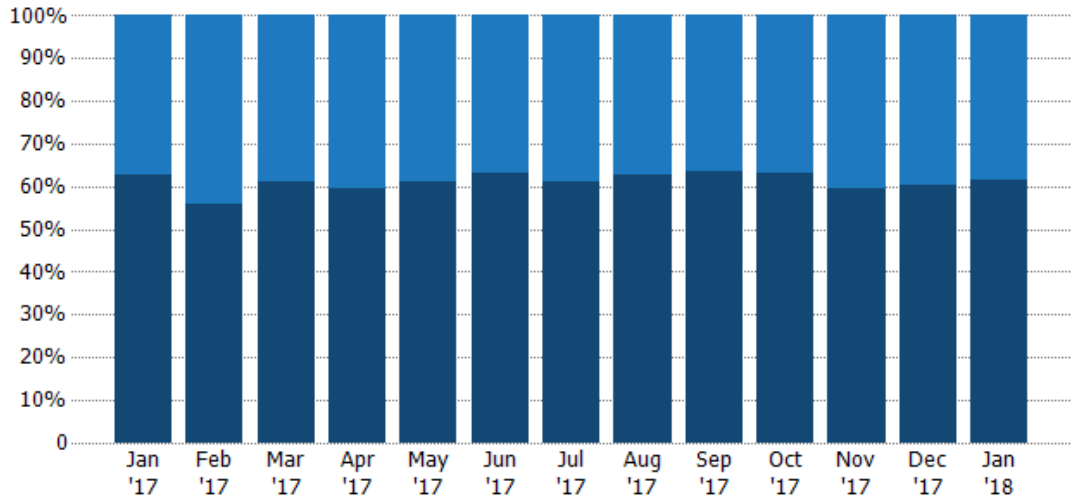
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$297M	\$322M	\$457M	\$430M	\$486M	\$477M	\$343M	\$358M	\$311M	\$321M	\$370M	\$368M	\$265M
Prior Year	\$247M	\$274M	\$387M	\$388M	\$410M	\$419M	\$303M	\$326M	\$331M	\$308M	\$299M	\$316M	\$297M
Percent Change from Prior Year	20%	17%	18%	11%	18%	14%	13%	10%	-6%	4%	24%	16%	-11%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



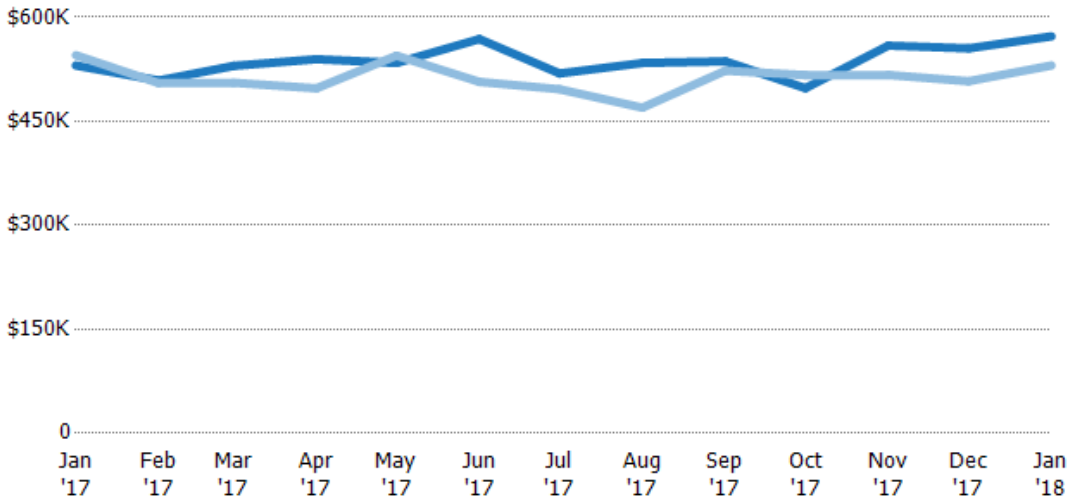
Condo/Townhouse	37%	44%	39%	41%	39%	37%	39%	37%	36%	37%	40%	40%	38%
Single Family Residence	63%	56%	61%	59%	61%	63%	61%	63%	64%	63%	60%	60%	62%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$531K	\$509K	\$530K	\$540K	\$534K	\$569K	\$519K	\$534K	\$536K	\$498K	\$559K	\$555K	\$573K
Prior Year	\$545K	\$505K	\$506K	\$498K	\$545K	\$507K	\$496K	\$470K	\$523K	\$517K	\$517K	\$508K	\$531K
Percent Change from Prior Year	-3%	1%	5%	8%	-2%	12%	5%	14%	3%	-4%	8%	9%	8%

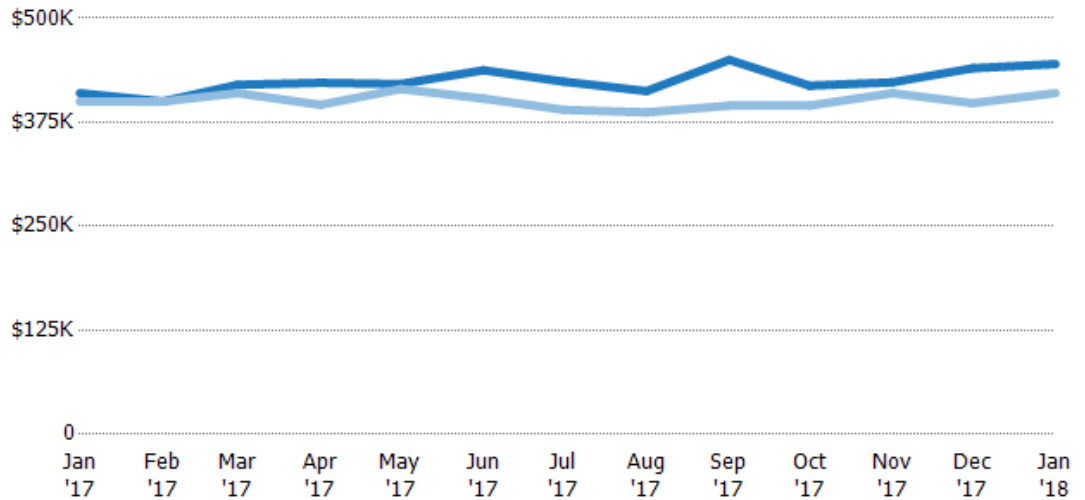
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '18	\$445K	8.5%
Jan '17	\$410K	2.5%
Jan '16	\$400K	-1.3%



Current Year	\$410K	\$400K	\$420K	\$423K	\$421K	\$438K	\$424K	\$413K	\$450K	\$419K	\$423K	\$440K	\$445K
Prior Year	\$400K	\$400K	\$410K	\$396K	\$415K	\$404K	\$390K	\$387K	\$395K	\$395K	\$410K	\$398K	\$410K
Percent Change from Prior Year	3%	0	2%	7%	1%	8%	9%	7%	14%	6%	3%	11%	9%

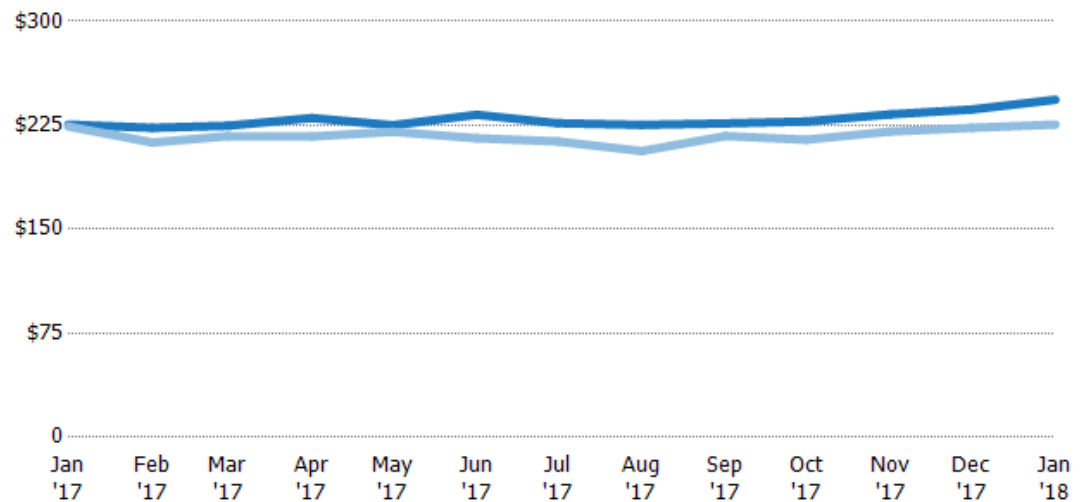
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jan '18	\$243	7.9%
Jan '17	\$226	0.6%
Jan '16	\$224	-8.3%



Current Year	\$226	\$223	\$225	\$230	\$225	\$233	\$226	\$225	\$226	\$228	\$233	\$236	\$243
Prior Year	\$224	\$213	\$217	\$217	\$220	\$216	\$213	\$206	\$217	\$215	\$220	\$223	\$226
Percent Change from Prior Year	1%	5%	3%	6%	2%	8%	6%	9%	4%	6%	6%	6%	8%

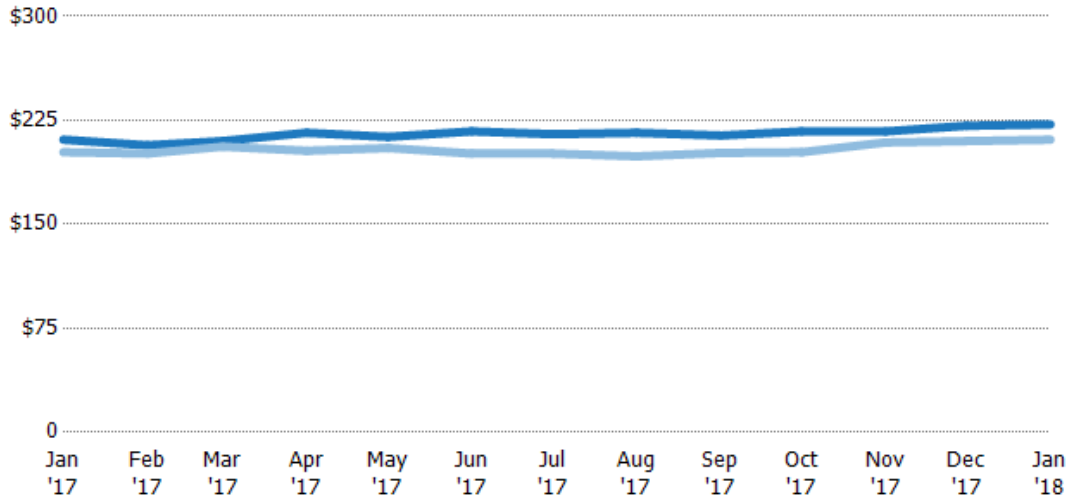
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jan '18	\$222	5.2%
Jan '17	\$211	4.5%
Jan '16	\$202	-4%



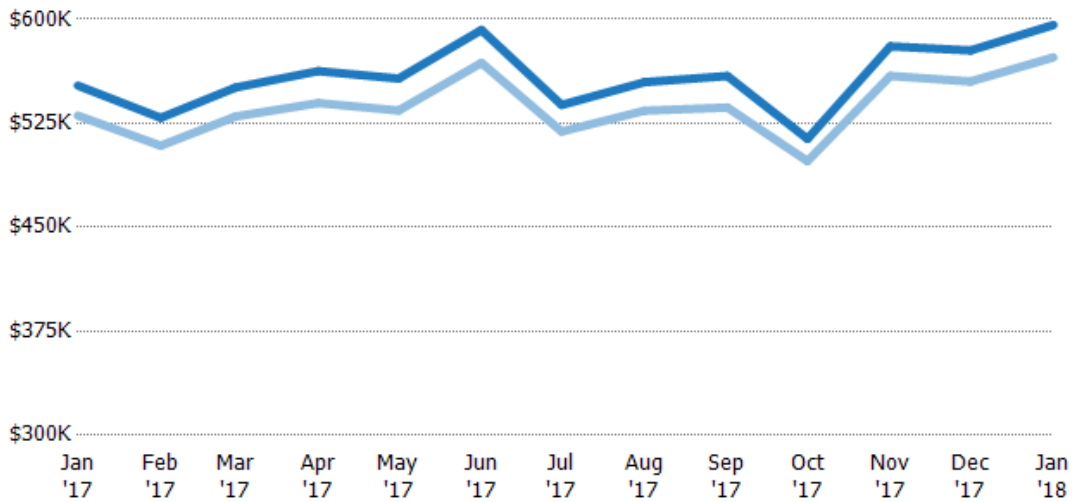
Current Year	\$211	\$207	\$210	\$216	\$213	\$217	\$215	\$216	\$214	\$217	\$217	\$221	\$222
Prior Year	\$202	\$201	\$206	\$203	\$205	\$201	\$201	\$199	\$202	\$202	\$209	\$210	\$211
Percent Change from Prior Year	4%	3%	2%	6%	4%	8%	7%	9%	6%	7%	4%	5%	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



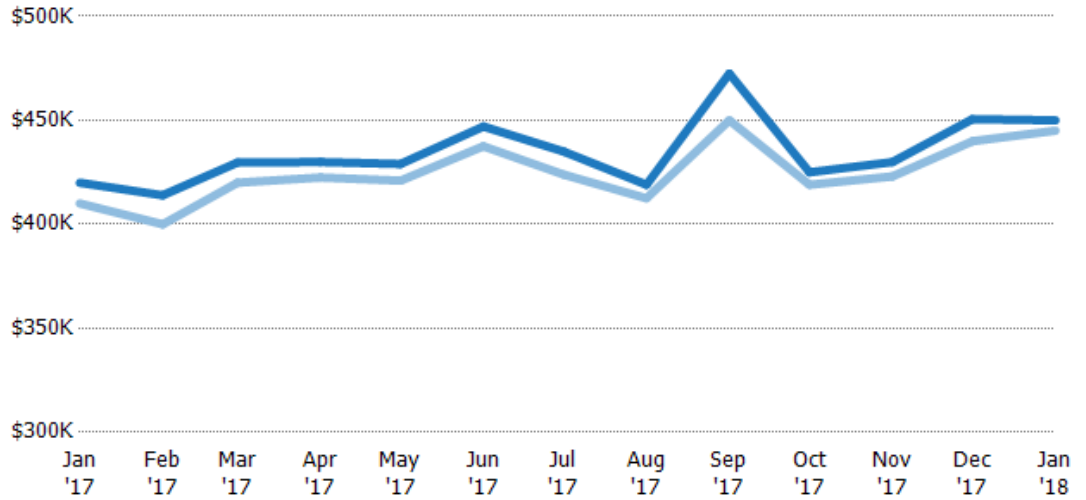
Avg List Price	\$552K	\$529K	\$551K	\$563K	\$557K	\$592K	\$538K	\$555K	\$559K	\$514K	\$581K	\$578K	\$596K
Avg Sales Price	\$531K	\$509K	\$530K	\$540K	\$534K	\$569K	\$519K	\$534K	\$536K	\$498K	\$559K	\$555K	\$573K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	96%	96%	96%	96%	96%	96%	97%	96%	96%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

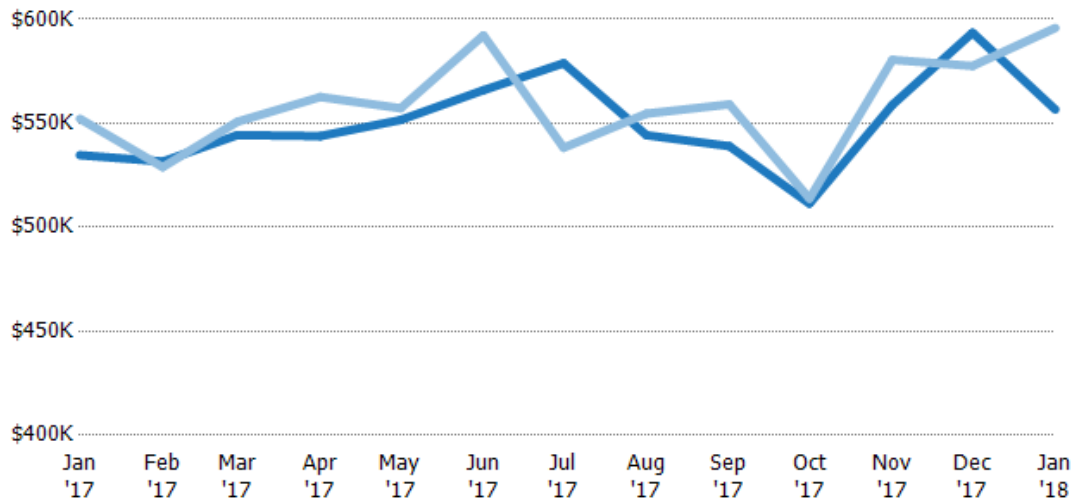


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

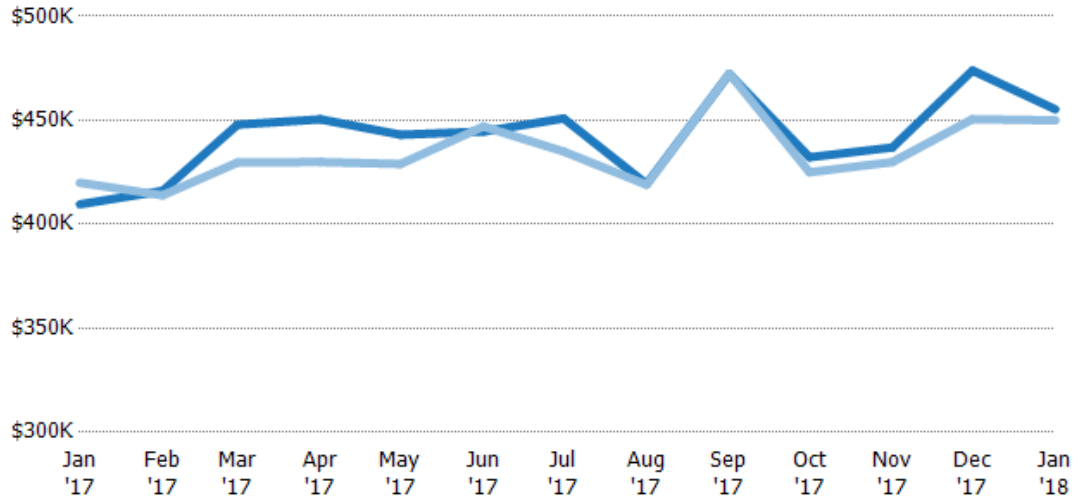


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



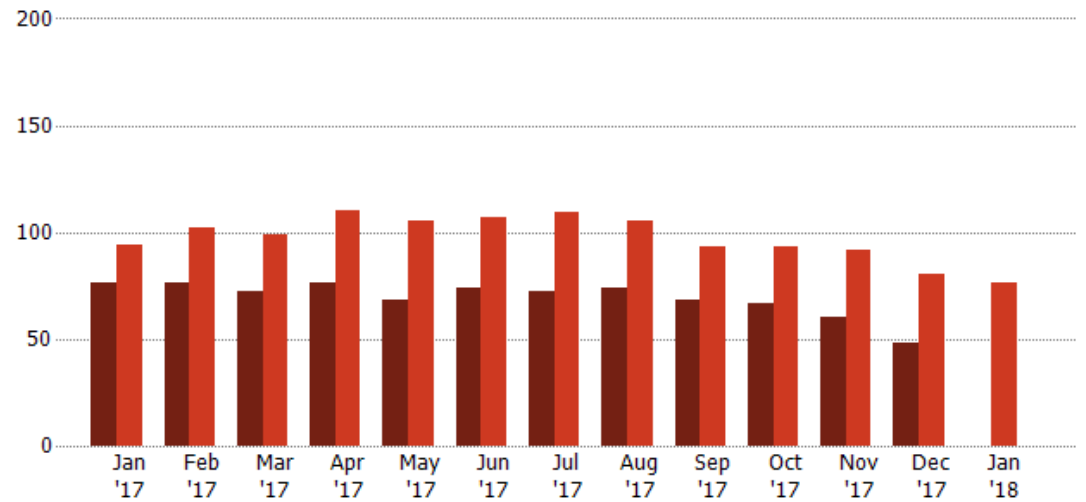
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Median Est Value	\$410K	\$416K	\$448K	\$450K	\$443K	\$445K	\$451K	\$419K	\$472K	\$432K	\$437K	\$474K	\$455K
Median Sales Price	\$420K	\$414K	\$430K	\$430K	\$429K	\$447K	\$435K	\$419K	\$472K	\$425K	\$430K	\$451K	\$450K
Med Sales Price as a % of Med Est Value	103%	99%	96%	95%	97%	101%	96%	100%	100%	98%	98%	95%	99%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



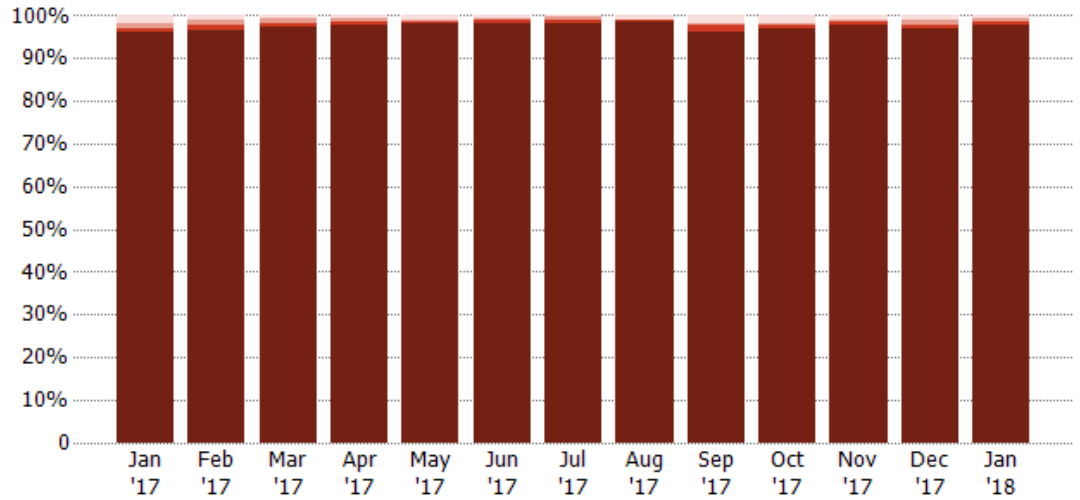
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	76	76	72	76	68	74	72	74	68	67	60	48	-
Prior Year	94	102	99	110	105	107	109	105	93	93	92	80	76
Percent Change from Prior Year	-19%	-25%	-27%	-31%	-35%	-31%	-34%	-30%	-27%	-28%	-35%	-40%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Pre-Foreclosure	2%	1%	1%	1%	1%	1%	0%	1%	2%	2%	1%	1%	1%
Short Sale	1%	1%	1%	1%	1%	0%	1%	-	1%	1%	0%	1%	1%
Foreclosure	1%	2%	1%	1%	0%	1%	1%	1%	2%	1%	1%	1%	1%
Non-Distressed	96%	96%	97%	98%	98%	98%	98%	99%	96%	97%	98%	97%	98%

Sales Activity by ZIP

Jan 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250			32	\$12,837,400	\$412,388	\$339,450	\$224	\$202	52
85251			71	\$27,183,166	\$395,136	\$208,000	\$225	\$188	47
85254			58	\$25,855,550	\$455,337	\$451,000	\$217	\$210	39
85255			64	\$57,312,250	\$933,084	\$680,000	\$268	\$247	69
85257			41	\$13,873,652	\$344,936	\$324,000	\$213	\$211	38
85258			61	\$28,373,359	\$482,233	\$464,900	\$232	\$222	48
85259			21	\$14,561,388	\$712,466	\$449,500	\$223	\$208	76
85260			46	\$18,091,310	\$404,743	\$354,950	\$216	\$210	52
85262	1	\$575,000	43	\$47,521,830	\$1,187,779	\$759,000	\$288	\$256	77
85266			26	\$19,463,250	\$780,312	\$734,250	\$247	\$233	47