



Scottsdale Area Association of REALTORS® 8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255 ScottsdaleREALTORS.org 480-945-2651





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics | May 2019 | May 2018 | +/- | YTD 2019 | YTD 2018 | + / - |
|---------------------------------|--------------------------------|-----------------|--------|------------------|------------------|--------|
| Listing Activity Charts Metrics | | | | | | |
| New Listing Count | 9,132 | 8,726 | +4.7% | 45,170 | 43,408 | +4.1% |
| New Listing Volume | \$3,673,534,740 | \$3,141,564,407 | +16.9% | \$18,652,610,539 | \$16,475,237,049 | +13.2% |
| Active Listing Count | 12,923 | 15,141 | -14.6% | NA | NA | |
| Active Listing Volume | \$8,672,243,268 | \$8,454,420,318 | +2.6% | NA | NA | |
| Average Listing Price | \$671,070 | \$558,379 | +20.2% | \$603,249 | \$566,152 | +6.6% |
| Median Listing Price | g Price \$400,000 \$350,000 | | +14.3% | \$366,296 | \$350,759 | +4.4% |
| Average Listing Price per Sq Ft | \$217 | \$193 | +12.2% | \$206 | \$193 | +6.5% |
| Median Listing Price per Sq Ft | \$184 \$168 +9.5% | | \$177 | \$167 | +5.8% | |
| Median Daysin RPR | 46 | 45 | +2.2% | 47.29 | 46.42 | +1.9% |
| Months of Inventory | 1.5 | 2 | -21.7% | 2.4 | 2.3 | +5.1% |
| Absorption Rate | 64.7% | 50.63% | +14.1% | 41.65% | 43.77% | -2.1% |
| Sales Activity Charts Metrics | | | | | | |
| New Pending Sales Count | 11,440 | 8,789 | +30.2% | 48,508 | 42,851 | +13.2% |
| New Pending Sales Volume | \$4,262,967,831 | \$3,127,468,099 | +36.3% | \$17,967,803,179 | \$14,924,701,983 | +20.4% |
| Pending Sales Count | 10,635 | 7,130 | +49.2% | N/A | N/A | |
| Pending Sales Volume | \$4,220,294,413 | \$2,724,783,763 | +54.9% | N/A | N/A | |
| Closed Sales Count | 9,141 | 7,844 | +16.5% | 35,290 | 34,750 | +1.6% |
| Closed Sales Volume | \$3,289,524,133 | \$2,723,489,850 | +20.8% | \$12,453,251,316 | \$11,666,591,443 | +6.7% |
| Average Sales Price | \$359,865 | \$347,207 | +3.6% | \$352,883 | \$335,729 | +5.1% |
| Median Sales Price | \$289,000 | \$275,000 | +5.1% | \$281,203 | \$265,648 | +5.9% |
| Average Sales Price per Sq Ft | \$175 | \$168 | +4.6% | \$175 | \$165 | +5.8% |
| Median Sales Price per Sq Ft | \$164 | \$157 | +4.5% | \$163 | \$154 | +5.7% |
| Distressed Charts Metrics | | | | | | |
| Distressed Listing Count | 118 | 237 | -50.2% | N/A | NA | |





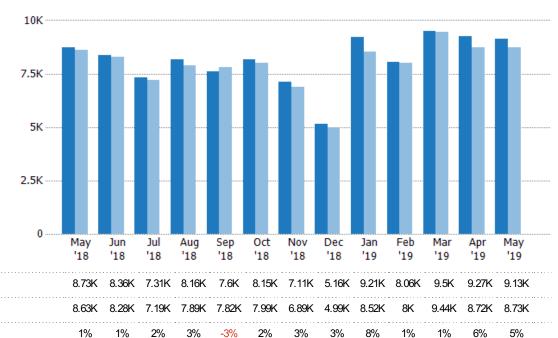
New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| May '19 | 9.13K | 4.7% |
| May '18 | 8.73K | 1.2% |
| May '17 | 8.63K | -5.8% |



New Listing Volume

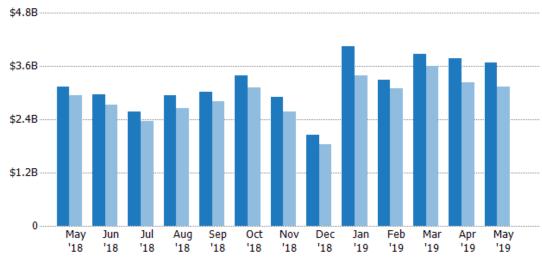
Percent Change from Prior Year

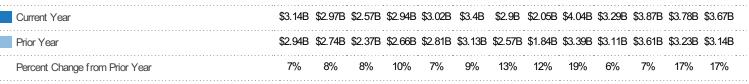
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '19 | \$3.67B | 16.9% |
| May '18 | \$3.14B | 6.9% |
| May '17 | \$2.94B | -10.2% |





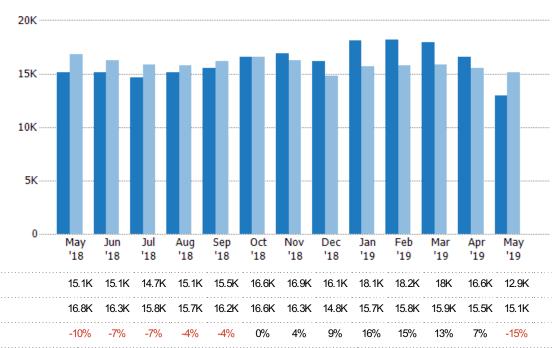
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| May '19 | 12.9K | -14.6% |
| May '18 | 15.1K | -9.9% |
| May '17 | 16.8K | 12% |



Active Listing Volume

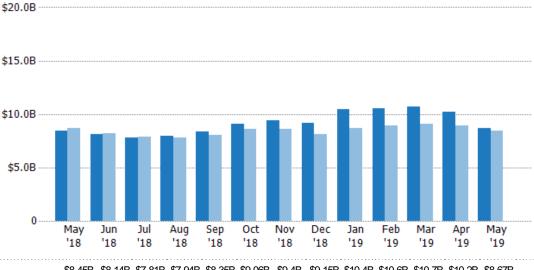
Percent Change from Prior Year

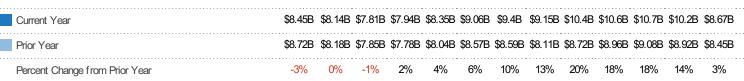
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '19 | \$8.67B | 2.6% |
| May '18 | \$8.45B | -3% |
| May '17 | \$8.72B | 3.7% |





Average Listing Price

The average listing price of active residential listings at the end of each month.

| Filters Used |
|---|
| State: AZ |
| County: Maricopa County, Arizona Property Type: |
| Condo/Townhouse/Apt, Single Family Residence |
| |

| Month/ | | |
|---------|--------|--------|
| Year | Price | % Chg. |
| May '19 | \$671K | 20.2% |
| May '18 | \$558K | 7.6% |
| May '17 | \$519K | -7.4% |

| \$525K | | | | | | | | | | | | |
|-----------------|------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| \$350K | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| \$175K | | | | | | | | | | | | |
| | Jun '18 | | | | | | | | | | | |
| 0 May '18 | Jun | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
| 0 May '18 | Jun '18 | Jul '18 \$533K | Aug '18 \$525K | Sep '18 \$537K | Oct '18 \$545K | Nov '18 \$555K | Dec '18 \$567K | Jan '19 \$577K | Feb '19 \$581K | Mar '19 \$595K | Apr '19 \$613K | May '19 \$671K |

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

\$500K

| Filters Used | |
|--|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence | |

| Month/ Year | Price | % Chg. |
|----------------|--------|--------|
| May '19 | \$400K | 14.3% |
| May '18 | \$350K | 4.8% |
| May '17 | \$334K | -5.7% |

Percent Change from Prior Year

| \$25 | 0K | | | | | | | | | | | | |
|------|----------------------|------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| \$12 | 25K | | | | | | | | | | | | |
| · | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | - | lun | | | | | | | | | | | |
| | 0 May '18 | | | Aug '18 | | | | | | | | | May |
| | May '18 | | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
| | May '18 \$350K | Jun '18 | Jul '18 \$343K | Aug '18 \$340K | Sep '18 \$340K | Oct '18 \$340K | Nov '18 \$340K | Dec '18 \$344K | Jan '19 \$349K | Feb '19 \$354K | Mar '19 \$364K | Apr '19 \$375K | May '19 \$400K |

Current Year
Prior Year



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

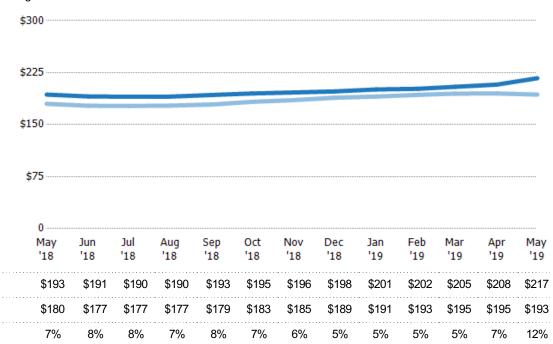




Percent Change from Prior Year

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

| Filters Used |
|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence |

| Month/ Year | Price/sq ft | % Chg. |
|----------------|-------------|--------|
| May '19 | \$184 | 9.5% |
| May '18 | \$168 | 7.7% |
| May '17 | \$156 | -5.1% |

Percent Change from Prior Year

| 150 | | | | | | | | | | | | |
|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 100 | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| \$50 | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 0 May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May |
| 0 May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |

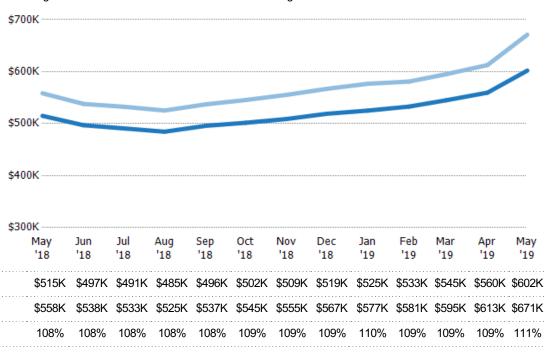
Current Year

Prior Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

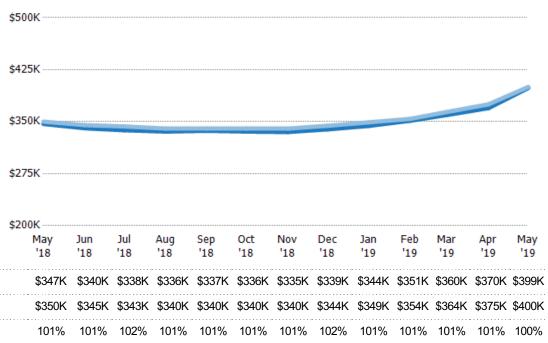
Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

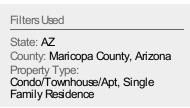
Median Listing Price

Med Listing Price as a % of Med Est Value

18

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.





45

49

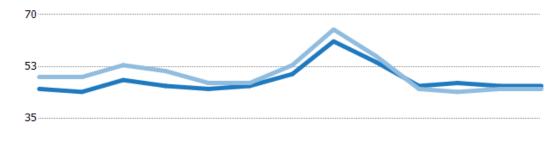
-8.2%

10.2%

May '18

May '17

Current Year
Prior Year



| May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 45 | 44 | 48 | 46 | 45 | 46 | 50 | 61 | 54 | 46 | 47 | 46 | 46 |
| 49 | 49 | 53 | 51 | 47 | 47 | 53 | 65 | 56 | 45 | 44 | 45 | 45 |
| -8% | -10% | -9% | -10% | -4% | -2% | -6% | -6% | -4% | 2% | 7% | 2% | 2% |

Months of Inventory

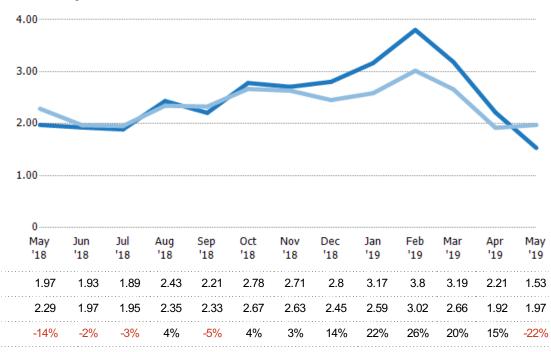
Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

| Filters Used | |
|--|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence | |

| Month/ Year | Months | % Chg. |
|----------------|--------|--------|
| May '19 | 1.53 | -22.4% |
| May '18 | 1.97 | -13.6% |
| May '17 | 2.29 | 17.5% |

Percent Change from Prior Year



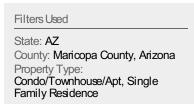
Current Year

Prior Year



Absorption Rate

The percentage of inventory sold per month.

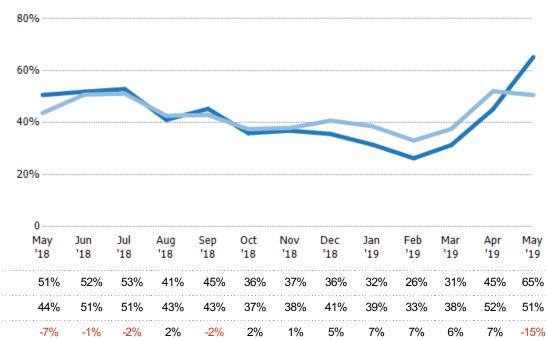




Current Year

Change from Prior Year

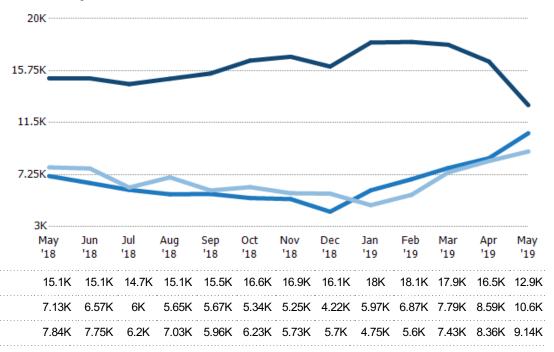
Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

| Filters Used |
|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence |



Active

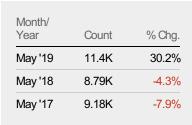
Pending

Sold

New Pending Sales

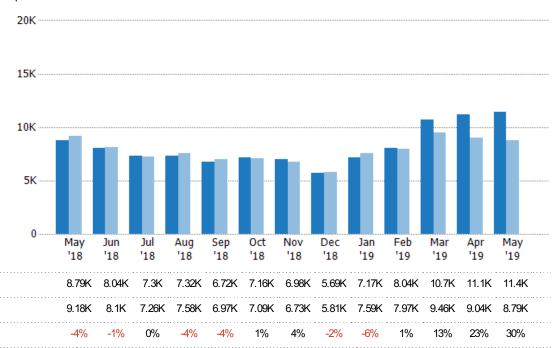
The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year

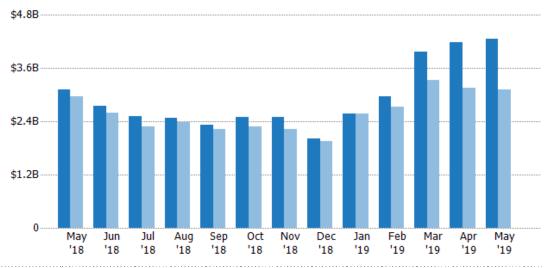


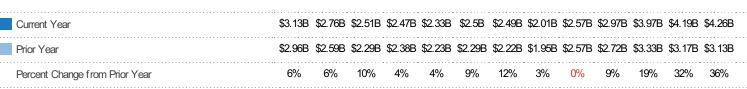
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '19 | \$4.26B | 36.3% |
| May '18 | \$3.13B | 5.7% |
| May '17 | \$2.96B | -15.6% |





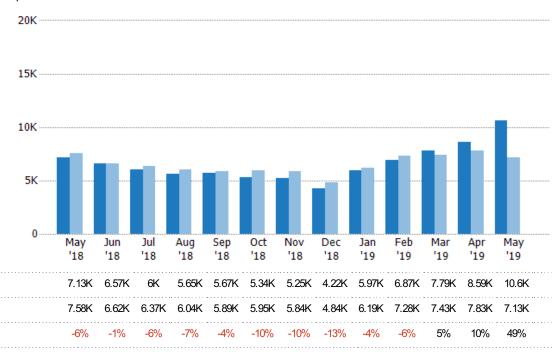


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| May '19 | 10.6K | 49.2% |
| May '18 | 7.13K | -6% |
| May '17 | 7.58K | -0.2% |



Pending Sales Volume

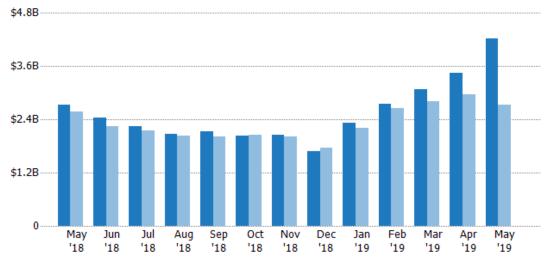
Percent Change from Prior Year

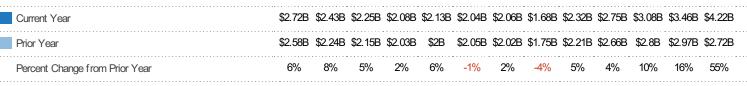
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '19 | \$4.22B | 54.9% |
| May '18 | \$2.72B | 5.6% |
| May '17 | \$2.58B | -7.7% |

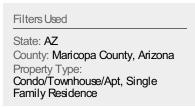




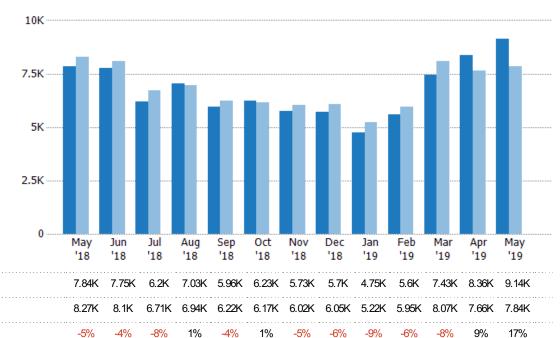


Closed Sales

The total number of residential properties sold each month.



| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| May '19 | 9.14K | 16.5% |
| May '18 | 7.84K | -5.2% |
| May '17 | 8.27K | -11.5% |



Closed Sales Volume

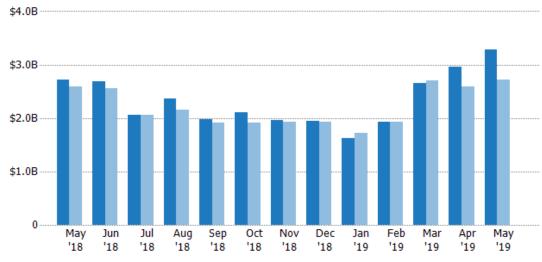
Percent Change from Prior Year

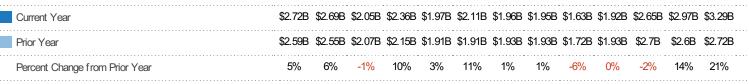
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

| Month/ Year | Volume | % Chg. |
|----------------|---------|--------|
| May '19 | \$3.29B | 20.8% |
| May '18 | \$2.72B | 5.3% |
| May '17 | \$2.59B | -17.4% |



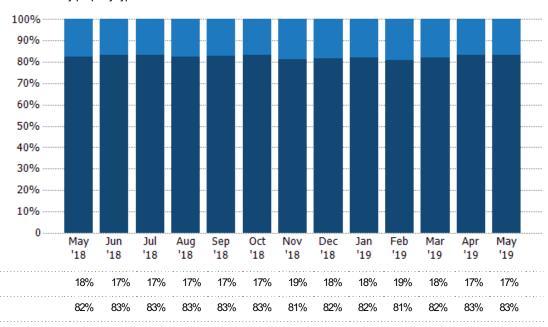


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

| Month/ Year | Price | % Chg. |
|----------------|--------|--------|
| May '19 | \$360K | 3.6% |
| May '18 | \$347K | 11% |
| May '17 | \$313K | -6.7% |

Percent Change from Prior Year

| \$400 |)K | | | | | | | | | | | | |
|-------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| \$300 |)K | | | | | | | | | | | | |
| \$200 |)K | | | | | | | | | | | | |
| \$100 |)K | | | | | | | | | | | | |
| | - | | | | | | | | | | | | |
| | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
| | \$347K | \$347K | \$331K | \$336K | \$331K | \$339K | \$342K | \$342K | \$342K | \$343K | \$356K | \$355K | \$360K |
| | \$313K | \$315K | \$308K | \$309K | \$308K | \$309K | \$321K | \$319K | \$330K | \$323K | \$334K | \$339K | \$347K |



Current Year

Prior Year

10%

8%

9%

8%

9%

6%

7%

4%

6%

7%

5%

4%

11%

Median Sales Price

The median sales price of the residential properties sold each month.

|--|

| Month/ Year | Price | % Chg. |
|----------------|--------|--------|
| May '19 | \$289K | 5.1% |
| May '18 | \$275K | 10% |
| May '17 | \$250K | -6% |

Current Year

Prior Year

| 225K | | | | | | | | | | | | |
|---------------------------|------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------|
| :150K | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| \$75K | | | | | | | | | | | | |
| | Jun '18 | | Aug | | Oct | Nov | | Jan | Feb | Mar '19 | Apr '19 | May '19 |
| 0 May '18 | Jun | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
| 0 May '18 \$275K | Jun '18 | Jul '18 \$275K | Aug '18 \$275K | Sep '18 \$270K | Oct '18 \$275K | Nov '18 \$274K | Dec '18 \$275K | Jan '19 \$274K | Feb '19 \$275K | Mar '19 \$280K | Apr '19 \$282K | May '19 \$289 |

Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

| Filters Used |
|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence |

| Month/ Year | Price/sq ft | % Chg. |
|----------------|-------------|--------|
| May '19 | \$175 | 4.6% |
| May '18 | \$168 | 9.4% |
| May '17 | \$153 | -6.2% |

Percent Change from Prior Year

| .50 | | | | | | | | | | | | |
|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------|
| -F0 | | | | | | | | | | | | |
| ,50 | | | | | | | | | | | | |
| 0 May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov | Dec | Jan | Feb '19 | Mar '19 | Apr '19 | Ma '1 |
| May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | Ma '1 |
| May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | Ma |

Current Year

Prior Year



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

| Filters Used |
|--|
| State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence |

| Month/ Year | Price/sq ft | % Chg. |
|----------------|-------------|--------|
| May '19 | \$164 | 4.5% |
| May '18 | \$157 | 9% |
| May '17 | \$144 | -6.6% |

Percent Change from Prior Year

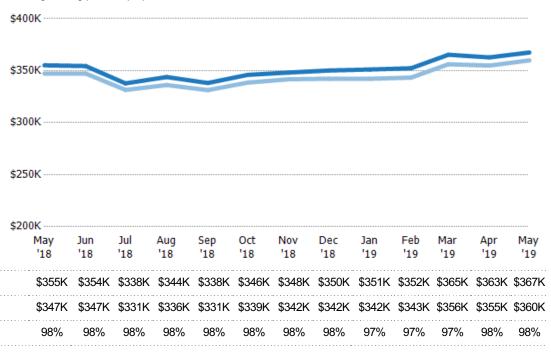
Current Year
Prior Year

| 50 | | | | | | | | | | | | |
|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----|
| .00 | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 50 | | | | | | | | | | | | |
| _ | Jun '18 | | | | | | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | 1 |
| 0 May | Jun | Jul | Aug | Sep '18 | Oct | Nov | Dec | Jan | Feb | Mar | Apr | 1 |
| 0 May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | \$ |

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Avg List Price

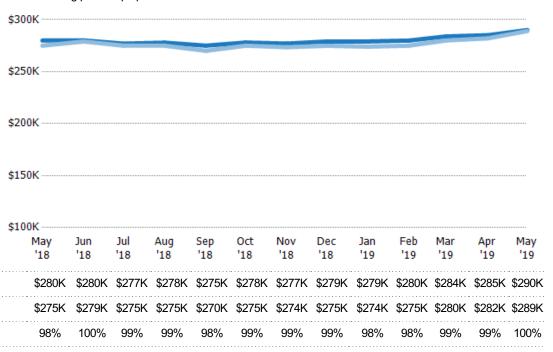
Avg Sales Price

Avg Sales Price as a $\%\,\text{of}\,$ Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

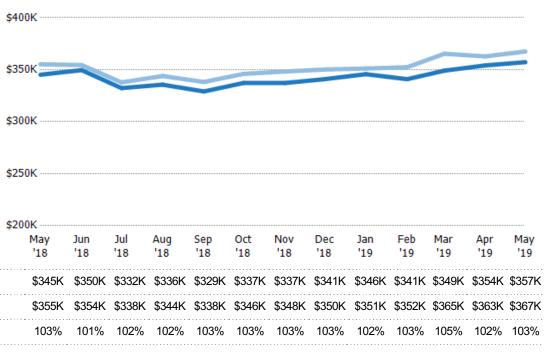
Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

Avg Sales Price

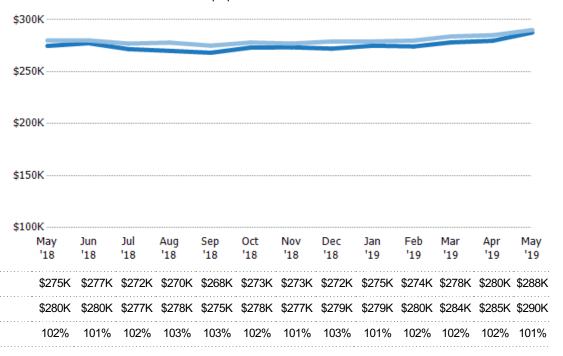
Avg Sales Price as a % of Avg Est Value



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

900

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Sales Price as a % of Med Est Value

| Month/ Year | Count | % Chg. |
|----------------|-------|--------|
| May '19 | 118 | -50.2% |
| May '18 | 237 | -44.6% |
| May '17 | 428 | 82.2% |

Percent Change from Prior Year

| 800 | | | | | | | | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--|
| 600 | | | | | | | | | | | | | | |
| 400 | | | | ······ | | | | | | | | | | |
| 200 | | | | | | | | | | | | | | |
| 0 | | lus | 201 | Aug | Con | Oct | Next | Doc | lan | Fab | Mar | Apr | Mari | |
| | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 | |
| | 237 | 231 | 220 | 222 | 225 | 198 | 209 | 214 | 220 | 221 | 196 | 177 | 118 | |
| | 428 | 399 | 401 | 404 | 391 | 385 | 371 | 317 | 332 | 296 | 289 | 253 | 237 | |
| | -45% | -42% | -45% | -45% | -42% | -49% | -44% | -32% | -34% | -25% | -32% | -30% | -50% | |
| | | | | | | | | | | | | | | |

Current Year
Prior Year

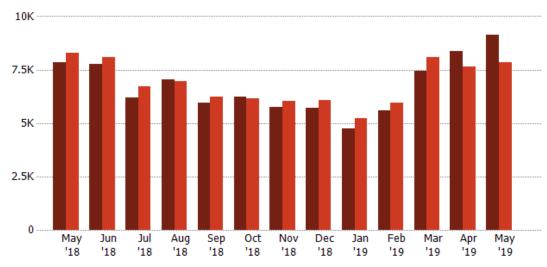




Distressed Sales

The count of distressed residential properties sold each month.

| Count | % Chg. |
|-------|----------------|
| 9.14K | 16.5% |
| 7.84K | -5.2% |
| 8.27K | -11.5% |
| | 9.14K 7.84K |



| Current Year | 7.84K | 7.75K | 6.2K | 7.03K | 5.96K | 6.23K | 5.73K | 5.7K | 4.75K | 5.6K | 7.43K | 8.36K | 9.14K |
|--------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Prior Year | 8.27K | 8.1K | 6.71K | 6.94K | 6.22K | 6.17K | 6.02K | 6.05K | 5.22K | 5.95K | 8.07K | 7.66K | 7.84K |
| Percent Change from Prior Year | -5% | -4% | -8% | 1% | -4% | 1% | -5% | -6% | -9% | -6% | -8% | 9% | 17% |





Sales Activity by ZIP

May 2019

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 85003 | 18 | \$7,398,399 | 15 | \$5,259,000 | \$350,600 | \$310,000 | \$230 | \$246 | 21 |
| 85004 | 17 | \$6,038,000 | 15 | \$5,217,150 | \$347,810 | \$320,000 | \$221 | \$218 | 23 |
| 85006 | 31 | \$10,277,911 | 35 | \$10,895,700 | \$311,306 | \$299,000 | \$245 | \$245 | 50 |
| 85007 | 18 | \$6,984,800 | 16 | \$5,497,600 | \$343,600 | \$314,500 | \$228 | \$228 | 87 |
| 85008 | 82 | \$21,292,071 | 41 | \$10,651,600 | \$259,795 | \$246,000 | \$181 | \$171 | 20 |
| 85009 | 43 | \$8,845,658 | 34 | \$5,930,650 | \$174,431 | \$178,250 | \$139 | \$136 | 29 |
| 85012 | 17 | \$7,781,397 | 18 | \$5,935,840 | \$329,769 | \$283,000 | \$232 | \$218 | 67 |
| 85013 | 48 | \$20,407,100 | 43 | \$16,529,320 | \$384,403 | \$329,900 | \$216 | \$216 | 27 |
| 85014 | 84 | \$29,185,415 | 54 | \$16,256,874 | \$301,053 | \$280,750 | \$199 | \$193 | 50 |
| 85015 | 61 | \$14,335,042 | 42 | \$9,894,400 | \$235,581 | \$233,975 | \$149 | \$149 | 40 |
| 85016 | 108 | \$48,870,603 | 89 | \$35,588,767 | \$399,874 | \$333,000 | \$226 | \$217 | 43 |
| 85017 | 41 | \$7,403,383 | 29 | \$4,801,225 | \$165,559 | \$180,000 | \$123 | \$126 | 13 |
| 85018 | 144 | \$112,087,786 | 95 | \$62,241,205 | \$655,171 | \$480,000 | \$259 | \$246 | 49 |
| 85019 | 46 | \$9,224,041 | 38 | \$7,569,300 | \$199,192 | \$210,050 | \$127 | \$127 | 32 |
| 85020 | 106 | \$37,480,733 | 85 | \$28,245,234 | \$332,297 | \$283,500 | \$193 | \$189 | 40 |
| 85021 | 74 | \$28,568,411 | 52 | \$21,215,579 | \$407,992 | \$327,000 | \$187 | \$193 | 57 |
| 85022 | 87 | \$28,237,855 | 87 | \$25,857,123 | \$297,208 | \$247,000 | \$171 | \$172 | 24 |
| 85023 | 64 | \$18,923,200 | 49 | \$13,969,119 | \$285,084 | \$262,500 | \$155 | \$156 | 28 |
| 85024 | 75 | \$23,390,637 | 53 | \$15,723,737 | \$296,674 | \$279,900 | \$174 | \$173 | 23 |
| 85027 | 91 | \$21,321,309 | 59 | \$13,298,600 | \$225,400 | \$234,000 | \$169 | \$171 | 22 |
| 85028 | 53 | \$28,900,921 | 52 | \$22,590,505 | \$434,433 | \$415,000 | \$200 | \$191 | 37 |
| 85029 | 74 | \$17,563,889 | 79 | \$16,966,906 | \$214,771 | \$211,500 | \$145 | \$143 | 26 |
| 85031 | 44 | \$8,056,978 | 39 | \$6,389,306 | \$163,828 | \$173,000 | \$114 | \$114 | 34 |
| 85032 | 137 | \$42,677,818 | 134 | \$39,008,855 | \$291,111 | \$275,000 | \$181 | \$182 | 27 |
| 85033 | 74 | \$14,147,148 | 69 | \$12,905,988 | \$187,043 | \$195,000 | \$135 | \$135 | 39 |
| 85034 | 6 | \$1,561,900 | 3 | \$539,000 | \$179,667 | \$188,000 | \$166 | \$195 | 158 |
| 85035 | 51 | \$10,368,084 | 48 | \$9,682,299 | \$201,715 | \$199,000 | \$136 | \$135 | 35 |
| 85037 | 104 | \$21,826,830 | 87 | \$18,582,055 | \$213,587 | \$211,000 | \$138 | \$133 | 16 |
| 85040 | 93 | \$19,380,959 | 63 | \$12,435,055 | \$197,382 | \$199,900 | \$141 | \$139 | 28 |
| 85041 | 151 | \$36,734,352 | 98 | \$24,211,971 | \$247,061 | \$237,800 | \$137 | \$136 | 24 |
| 85042 | 111 | \$28,579,374 | 57 | \$13,955,171 | \$244,828 | \$233,000 | \$157 | \$153 | 20 |
| 85043 | 75 | \$17,877,407 | 57 | \$12,706,295 | \$222,917 | \$220,000 | \$131 | \$126 | 28 |
| 85044 | 67 | \$28,808,731 | 92 | \$30,390,300 | \$330,329 | \$293,500 | \$181 | \$182 | 27 |
| 85045 | 45 | \$20,373,648 | 21 | \$7,920,800 | \$377,181 | \$345,000 | \$167 | \$168 | 20 |
| 85048 | 81 | \$34,122,769 | 77 | \$27,435,900 | \$356,310 | \$322,500 | \$181 | \$181 | 22 |
| 85050 | 91 | \$44,402,590 | 74 | \$30,167,358 | \$407,667 | \$341,800 | \$196 | \$195 | 23 |
| 85051 | 82 | \$16,959,173 | 58 | \$11,988,999 | \$206,707 | \$221,000 | \$136 | \$137 | 27 |
| 85053 | 77 | \$17,583,470 | 70 | \$17,699,150 | \$252,845 | \$243,500 | \$153 | \$148 | 35 |

Continues on next page →







Sales Activity by ZIP May 2019

♣ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|---------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 85054 | 31 | \$15,541,114 | 20 | \$8,310,530 | \$415,527 | \$391,500 | \$225 | \$224 | 32 |
| 85083 | 57 | \$23,571,542 | 58 | \$23,292,383 | \$401,593 | \$367,700 | \$160 | \$159 | 33 |
| 85085 | 72 | \$32,299,501 | 82 | \$31,395,480 | \$382,872 | \$359,495 | \$163 | \$161 | 37 |
| 85086 | 159 | \$67,606,488 | 133 | \$51,347,868 | \$386,074 | \$355,000 | \$160 | \$159 | 37 |
| 85087 | 28 | \$26,516,879 | 32 | \$12,313,900 | \$384,809 | \$375,000 | \$162 | \$155 | 73 |
| 85120 | 4 | \$1,403,699 | 5 | \$1,155,900 | \$231,180 | \$220,000 | \$175 | \$175 | 19 |
| 85142 | 196 | \$85,104,559 | 174 | \$73,714,085 | \$423,644 | \$379,500 | \$157 | \$151 | 39 |
| 85201 | 74 | \$17,747,500 | 59 | \$12,109,600 | \$205,247 | \$200,000 | \$160 | \$163 | 16 |
| 85202 | 60 | \$15,209,695 | 73 | \$17,403,025 | \$238,398 | \$228,000 | \$156 | \$151 | 21 |
| 85203 | 39 | \$12,181,449 | 39 | \$11,657,799 | \$298,918 | \$297,500 | \$155 | \$155 | 14 |
| 85204 | 67 | \$17,202,883 | 79 | \$20,033,305 | \$253,586 | \$247,000 | \$163 | \$162 | 17 |
| 85205 | 103 | \$30,737,604 | 102 | \$29,794,764 | \$292,106 | \$252,000 | \$162 | \$162 | 23 |
| 85206 | 76 | \$18,506,789 | 76 | \$18,627,166 | \$245,094 | \$239,500 | \$156 | \$156 | 30 |
| 85207 | 125 | \$61,489,776 | 116 | \$46,026,760 | \$396,782 | \$352,500 | \$176 | \$170 | 34 |
| 85208 | 71 | \$17,802,140 | 59 | \$14,181,085 | \$240,357 | \$237,500 | \$155 | \$157 | 24 |
| 85209 | 110 | \$33,926,044 | 113 | \$32,102,776 | \$284,095 | \$270,000 | \$163 | \$164 | 22 |
| 85210 | 50 | \$12,316,150 | 51 | \$11,486,700 | \$225,229 | \$235,000 | \$165 | \$157 | 13 |
| 85212 | 123 | \$45,067,473 | 141 | \$50,279,382 | \$356,591 | \$347,990 | \$159 | \$158 | 35 |
| 85213 | 67 | \$27,806,628 | 43 | \$16,309,058 | \$379,280 | \$349,000 | \$158 | \$158 | 19 |
| 85215 | 43 | \$15,648,240 | 43 | \$18,514,540 | \$430,571 | \$359,999 | \$171 | \$170 | 50 |
| 85224 | 87 | \$26,376,050 | 62 | \$16,086,050 | \$259,452 | \$262,500 | \$184 | \$183 | 14 |
| 85225 | 146 | \$42,710,217 | 110 | \$30,758,941 | \$279,627 | \$275,125 | \$173 | \$172 | 19 |
| 85226 | 79 | \$26,842,466 | 67 | \$21,661,033 | \$323,299 | \$291,500 | \$185 | \$183 | 26 |
| 85233 | 86 | \$31,084,524 | 70 | \$22,973,300 | \$328,190 | \$320,000 | \$173 | \$172 | 23 |
| 85234 | 112 | \$42,252,431 | 109 | \$39,042,820 | \$358,191 | \$337,500 | \$168 | \$164 | 18 |
| 85248 | 119 | \$49,958,455 | 126 | \$47,369,521 | \$375,949 | \$354,495 | \$179 | \$174 | 45 |
| 85249 | 148 | \$72,067,414 | 132 | \$57,231,850 | \$433,575 | \$413,750 | \$170 | \$172 | 29 |
| 85250 | 83 | \$37,127,387 | 66 | \$27,324,900 | \$414,014 | \$343,750 | \$228 | \$217 | 28 |
| 85251 | 161 | \$80,176,730 | 135 | \$51,099,440 | \$378,514 | \$304,500 | \$248 | \$227 | 41 |
| 85253 | 100 | \$203,362,097 | 55 | \$104,079,442 | \$1,892,353 | \$1,400,000 | \$393 | \$354 | 77 |
| 85254 | 143 | \$83,610,423 | 117 | \$60,664,625 | \$518,501 | \$490,000 | \$227 | \$217 | 39 |
| 85255 | 186 | \$189,386,274 | 140 | \$121,018,116 | \$864,415 | \$649,500 | \$278 | \$253 | 51 |
| 85257 | 82 | \$29,560,562 | 69 | \$23,402,610 | \$339,168 | \$340,000 | \$220 | \$217 | 44 |
| 85258 | 120 | \$58,052,298 | 100 | \$53,522,275 | \$535,223 | \$524,000 | \$251 | \$244 | 41 |
| 85259 | 79 | \$68,568,027 | 76 | \$63,155,050 | \$830,988 | \$637,500 | \$243 | \$230 | 46 |
| 85260 | 118 | \$69,355,444 | 102 | \$48,161,664 | \$472,173 | \$421,500 | \$229 | \$220 | 30 |
| 85262 | 114 | \$153,106,985 | 79 | \$103,987,569 | \$1,316,298 | \$865,000 | \$306 | \$268 | 78 |
| | | | | | | | | | |

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Sales Activity by ZIP

May 2019

← Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 85263 | 21 | \$14,417,358 | 26 | \$15,886,714 | \$611,027 | \$552,500 | \$230 | \$225 | 35 |
| 85266 | 66 | \$60,712,719 | 63 | \$53,461,024 | \$848,588 | \$765,000 | \$246 | \$238 | 58 |
| 85268 | 94 | \$52,513,203 | 102 | \$48,323,237 | \$473,757 | \$353,000 | \$203 | \$197 | 45 |
| 85281 | 68 | \$20,175,026 | 63 | \$17,290,490 | \$274,452 | \$249,500 | \$206 | \$211 | 30 |
| 85282 | 73 | \$20,701,740 | 83 | \$22,961,380 | \$276,643 | \$280,000 | \$177 | \$175 | 22 |
| 85283 | 55 | \$17,619,387 | 59 | \$17,465,649 | \$296,028 | \$295,000 | \$171 | \$173 | 24 |
| 85284 | 44 | \$23,784,884 | 32 | \$15,240,500 | \$476,266 | \$448,500 | \$190 | \$191 | 35 |
| 85286 | 110 | \$44,233,573 | 98 | \$38,793,979 | \$395,857 | \$365,243 | \$172 | \$172 | 26 |
| 85295 | 130 | \$50,291,537 | 122 | \$46,905,417 | \$384,471 | \$334,000 | \$165 | \$163 | 23 |
| 85296 | 116 | \$47,426,420 | 118 | \$43,548,643 | \$369,056 | \$331,550 | \$167 | \$170 | 20 |
| 85297 | 89 | \$38,914,312 | 82 | \$33,848,298 | \$412,784 | \$345,130 | \$161 | \$158 | 15 |
| 85298 | 150 | \$70,401,587 | 117 | \$48,687,145 | \$416,129 | \$395,600 | \$169 | \$170 | 30 |
| 85301 | 68 | \$13,328,739 | 64 | \$11,249,600 | \$175,775 | \$174,250 | \$124 | \$120 | 18 |
| 85302 | 70 | \$15,982,589 | 67 | \$15,396,690 | \$229,801 | \$239,900 | \$141 | \$137 | 25 |
| 85303 | 51 | \$11,910,847 | 41 | \$9,507,800 | \$231,898 | \$224,900 | \$135 | \$134 | 47 |
| 85304 | 49 | \$12,847,300 | 54 | \$12,911,105 | \$239,095 | \$240,000 | \$146 | \$143 | 19 |
| 85305 | 29 | \$10,319,664 | 25 | \$7,837,199 | \$313,488 | \$290,000 | \$139 | \$138 | 38 |
| 85306 | 38 | \$9,887,990 | 50 | \$13,410,100 | \$268,202 | \$248,000 | \$153 | \$157 | 28 |
| 85307 | 38 | \$12,522,433 | 27 | \$7,589,680 | \$281,099 | \$248,000 | \$153 | \$147 | 32 |
| 85308 | 160 | \$53,308,414 | 149 | \$46,961,727 | \$315,179 | \$286,000 | \$164 | \$162 | 24 |
| 85310 | 62 | \$24,074,086 | 36 | \$14,388,900 | \$399,692 | \$351,000 | \$166 | \$166 | 31 |
| 85320 | | | 1 | \$72,000 | \$72,000 | \$72,000 | \$82 | \$82 | 95 |
| 85323 | 87 | \$20,240,325 | 64 | \$15,025,774 | \$234,778 | \$232,750 | \$129 | \$128 | 23 |
| 85326 | 209 | \$48,255,626 | 157 | \$36,294,544 | \$231,175 | \$222,500 | \$125 | \$124 | 37 |
| 85331 | 120 | \$66,538,508 | 113 | \$59,306,909 | \$524,840 | \$459,000 | \$210 | \$205 | 36 |
| 85335 | 75 | \$16,909,263 | 48 | \$10,469,675 | \$218,118 | \$214,950 | \$136 | \$132 | 18 |
| 85338 | 195 | \$58,012,934 | 130 | \$39,120,439 | \$300,926 | \$277,500 | \$140 | \$139 | 31 |
| 85339 | 114 | \$34,217,612 | 103 | \$28,279,637 | \$274,560 | \$255,000 | \$127 | \$126 | 39 |
| 85340 | 91 | \$33,930,056 | 83 | \$27,886,404 | \$335,981 | \$318,000 | \$143 | \$139 | 40 |
| 85342 | 3 | \$722,000 | 5 | \$1,795,000 | \$359,000 | \$410,000 | \$146 | \$133 | 114 |
| 85345 | 103 | \$22,592,399 | 86 | \$19,233,525 | \$223,646 | \$224,900 | \$147 | \$148 | 17 |
| 85351 | 155 | \$28,031,817 | 159 | \$29,357,234 | \$184,637 | \$175,900 | \$129 | \$124 | 30 |
| 85353 | 90 | \$22,174,389 | 66 | \$15,981,160 | \$242,139 | \$239,450 | \$124 | \$127 | 27 |
| 85354 | 8 | \$1,925,275 | 4 | \$995,000 | \$248,750 | \$215,000 | \$123 | \$121 | 133 |
| 85355 | 49 | \$18,396,401 | 27 | \$8,786,900 | \$325,441 | \$296,000 | \$130 | \$130 | 24 |
| 85361 | 14 | \$4,278,000 | 12 | \$3,593,500 | \$299,458 | \$309,500 | \$155 | \$144 | 38 |
| 85363 | 15 | \$2,914,200 | 15 | \$2,891,800 | \$192,787 | \$187,000 | \$142 | \$129 | 8 |

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Sales Activity by ZIP

May 2019

♣ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 85373 | 94 | \$23,104,861 | 72 | \$17,063,155 | \$236,988 | \$236,250 | \$132 | \$133 | 35 |
| 85374 | 117 | \$30,871,997 | 143 | \$39,023,516 | \$272,892 | \$255,000 | \$158 | \$160 | 32 |
| 85375 | 156 | \$42,271,520 | 143 | \$37,901,520 | \$265,046 | \$249,000 | \$148 | \$147 | 31 |
| 85377 | 18 | \$14,347,800 | 12 | \$9,093,500 | \$757,792 | \$612,500 | \$250 | \$259 | 107 |
| 85378 | 43 | \$8,892,695 | 28 | \$4,983,200 | \$177,971 | \$213,450 | \$149 | \$142 | 14 |
| 85379 | 188 | \$55,775,786 | 142 | \$41,169,277 | \$289,924 | \$285,000 | \$131 | \$133 | 33 |
| 85381 | 47 | \$14,283,000 | 32 | \$9,019,600 | \$281,863 | \$280,000 | \$148 | \$148 | 21 |
| 85382 | 95 | \$28,693,878 | 94 | \$26,610,012 | \$283,085 | \$279,500 | \$157 | \$155 | 26 |
| 85383 | 239 | \$106,863,417 | 188 | \$80,904,451 | \$430,343 | \$384,395 | \$163 | \$158 | 43 |
| 85387 | 76 | \$24,750,820 | 54 | \$18,310,421 | \$339,082 | \$294,000 | \$163 | \$169 | 32 |
| 85388 | 82 | \$22,971,005 | 94 | \$25,845,450 | \$274,952 | \$264,995 | \$127 | \$127 | 38 |
| 85390 | 22 | \$7,240,300 | 13 | \$4,777,000 | \$367,462 | \$253,000 | \$170 | \$165 | 49 |
| 85392 | 86 | \$23,452,016 | 86 | \$22,125,871 | \$257,278 | \$250,450 | \$136 | \$136 | 31 |
| 85395 | 93 | \$35,259,562 | 111 | \$40,159,988 | \$361,802 | \$360,000 | \$160 | \$153 | 57 |
| 85396 | 168 | \$53,039,205 | 137 | \$43,783,246 | \$319,586 | \$287,780 | \$145 | \$139 | 38 |
| Other | 1 | \$375,000 | 1 | \$249,900 | \$249,900 | \$249,900 | \$129 | \$129 | 14 |



