# 2018

# MARKET REPORT April 2018



Scottsdale Area Association of REALTORS® 8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255 ScottsdaleREALTORS.org 480-945-2651





## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2018	Apr 2017	+/-	YTD 2018	YTD 2017	+/-
Listing Activity Charts Metrics						
New Listing Count	9,128	9,528	-4.2%	36,929	39,887	-7.4%
New Listing Volume	\$3,453,861,412	\$3,212,762,743	+7.5%	\$14,366,872,358	\$14,128,918,848	+1.7%
Active Listing Count	13,933	19,919	-30.1%	63,578	81,893	-22.4%
Active Listing Volume	\$8,993,600,139	\$11,234,699,992	-19.9%	\$38,260,362,151	\$43,040,678,540	-11.1%
Average Listing Price	\$645,489	\$564,019	+14.4%	\$601,786	\$525,572	+14.5%
Median Listing Price	\$387,000	\$329,900	+17.3%	\$360,575	\$315,572	+14.3%
Average Listing Price per Sq Ft	\$207	\$184	+12.2%	\$200	\$183	+9%
Median Listing Price per Sq Ft	\$177	\$158	+12%	\$170	\$156	+9%
Median Days in RPR	43	51	-15.7%	45.97	52.77	-12.9%
Months of Inventory	1.7	2.5	-31.9%	2.4	3.4	-29.2%
Absorption Rate	59.45%	40.46%	+19%	41.75%	29.57%	+12.2%
Sales Activity Charts Metrics						
New Pending Sales Count	10,576	9,226	+14.6%	37,342	36,062	+3.5%
New Pending Sales Volume	\$3,739,703,233	\$2,834,215,095	+31.9%	\$12,850,591,378	\$10,612,739,578	+21.1%
Pending Sales Count	10,678	8,119	+31.5%	33,367	30,818	+8.3%
Pending Sales Volume	\$4,138,243,631	\$2,734,723,843	+51.3%	\$12,617,702,163	\$9,902,642,542	+27.4%
Closed Sales Count	7,862	7,571	+3.8%	27,612	26,543	+4%
Cloæd Sales Volume	\$2,676,293,192	\$2,322,612,492	+15.2%	\$9,182,994,386	\$8,029,682,104	+14.4%
Average Sales Price	\$340,409	\$306,778	+11%	\$332,573	\$302,516	+9.9%
Median Sales Price	\$265,000	\$245,000	+8.2%	\$263,030	\$240,947	+9.2%
Average Sales Price per Sq Ft	\$166	\$154	+7.8%	\$164	\$152	+8%
Median Sales Price per Sq Ft	\$155	\$143	+8.4%	\$153	\$141	+8.7%
Distressed Charts Metrics						
Distressed Listing Count	168	521	-67.8%	1,089	2,308	-52.8%





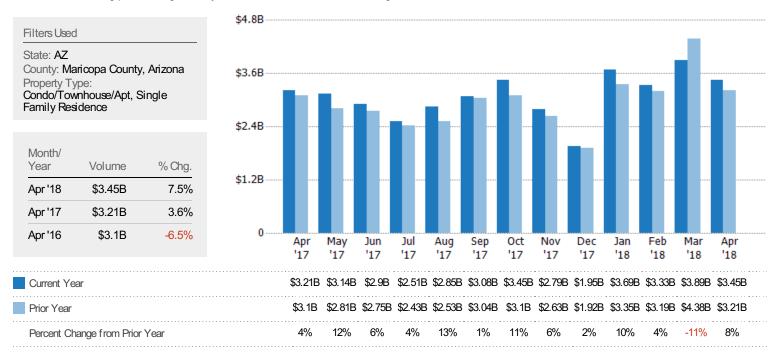
### New Listings

The number of new single-family, condominium and townhome listings that were added each month.



### New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

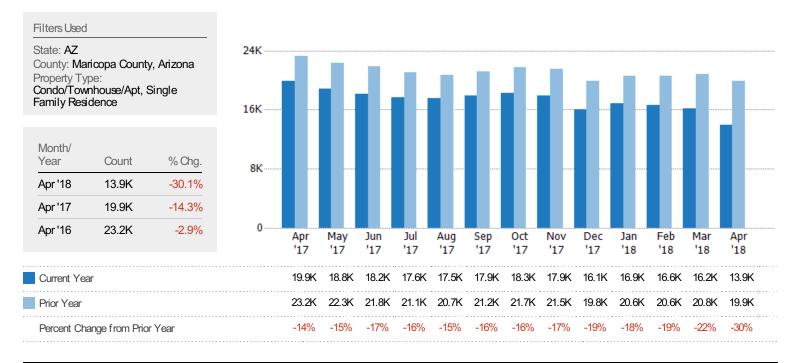


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### Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



### Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

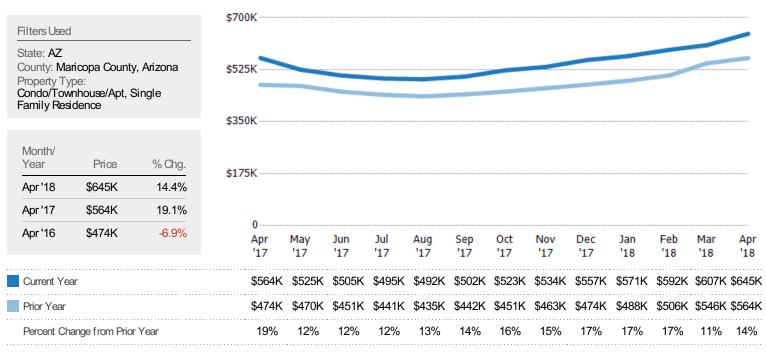


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### Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.



### Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

			\$400K ······												_
Property Ty	ricopa County pe: nhouæ/Apt, S		\$300K												_
			\$200K												
Month/ Year	Price	% Chg.	\$100K												
Apr'18	\$387K	17.3%													
Apr '17	\$330K	10%													
Apr '16	\$300K	-7.5%	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Yea	ar		\$330K	\$329K	\$323K	\$320K	\$319K	\$320K	\$325K	\$325K	\$330K	\$340K	\$355K	\$365K	\$387K
Prior Year			\$300K	\$300K	\$297K	\$294K	\$289K	\$290K	\$292K	\$290K	\$294K	\$300K	\$313K	\$320K	\$330K
Percent Cha	ange from Prior	Year	10%	10%	9%	9%	10%	10%	11%	12%	12%	13%	13%	14%	17%





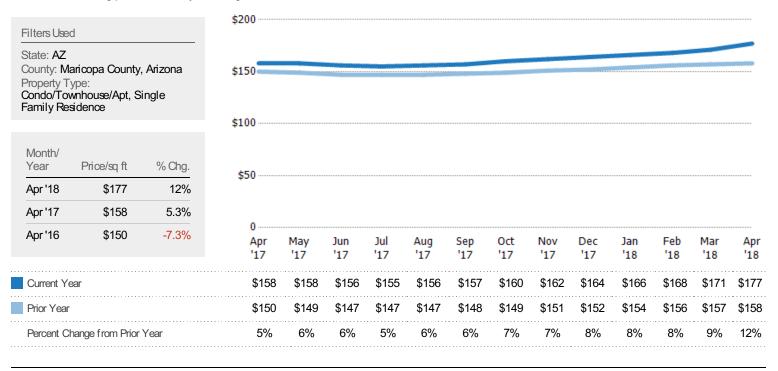
### Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used	\$300												
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225												
	\$150												
Month/ Year Price/sq ft % Chg.	\$75												
Apr '18 \$207 12.2%													
Apr'17 \$184 5.7%													
Apr '16 \$174 -6.1%	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$184	\$184	\$180	\$179	\$180	\$182	\$186	\$189	\$192	\$194	\$197	\$201	\$207
Prior Year	\$174	\$174	\$171	\$170	\$170	\$171	\$173	\$176	\$179	\$181	\$183	\$184	\$184
Percent Change from Prior Year	6%	5%	5%	6%	6%	6%	7%	7%	8%	7%	8%	9%	12%

### Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

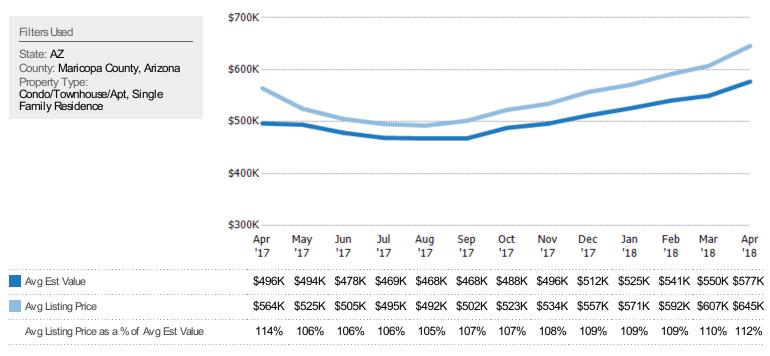






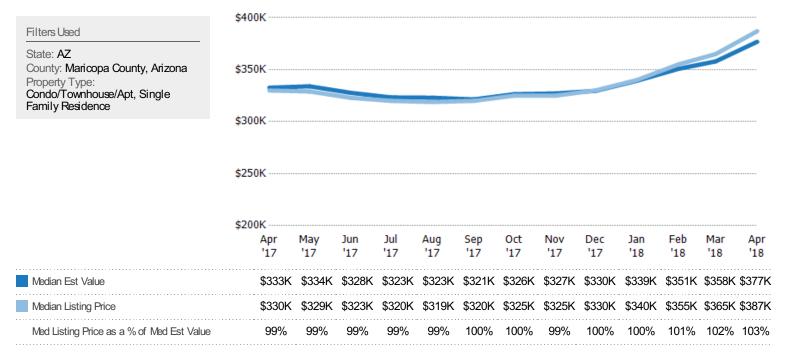
### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

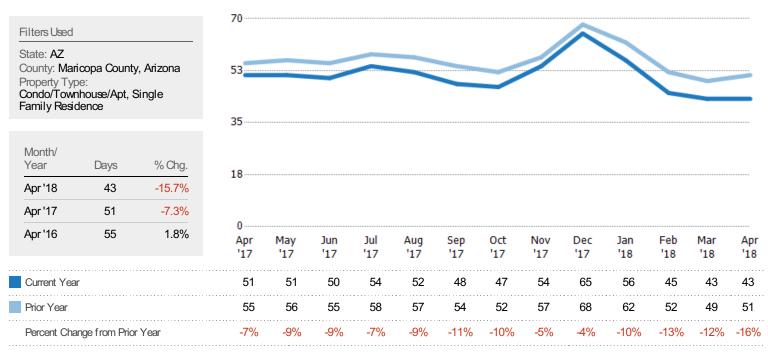


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### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

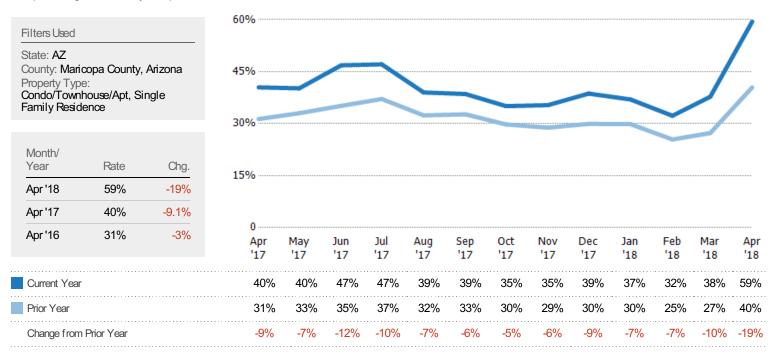






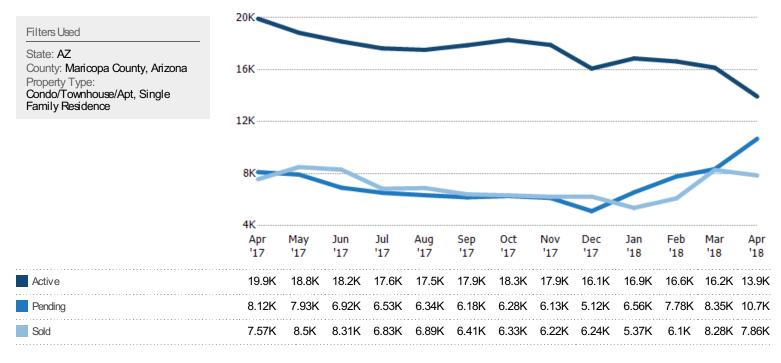
### Absorption Rate

The percentage of inventory sold per month.



### Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.







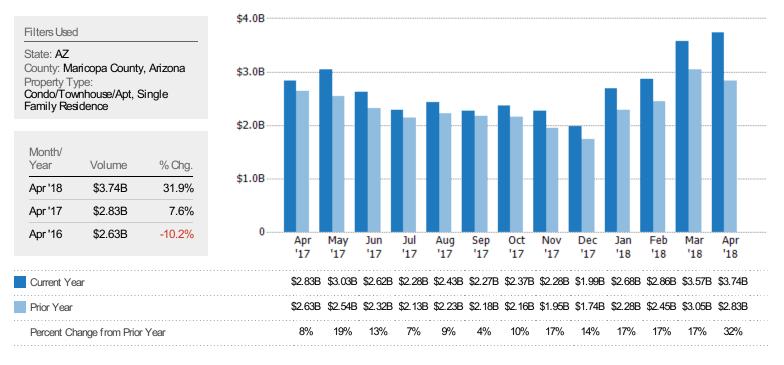
### New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



### New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.



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### Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



### Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

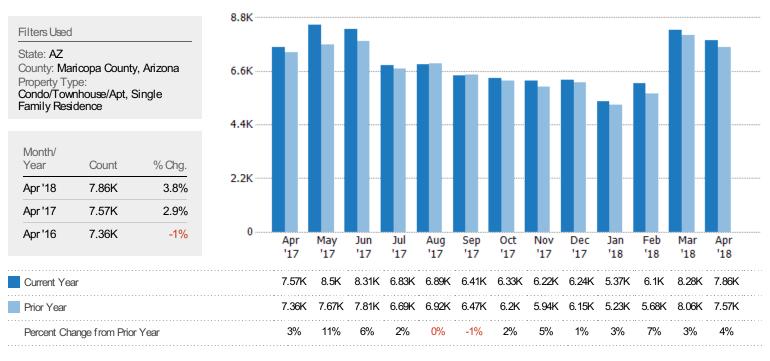


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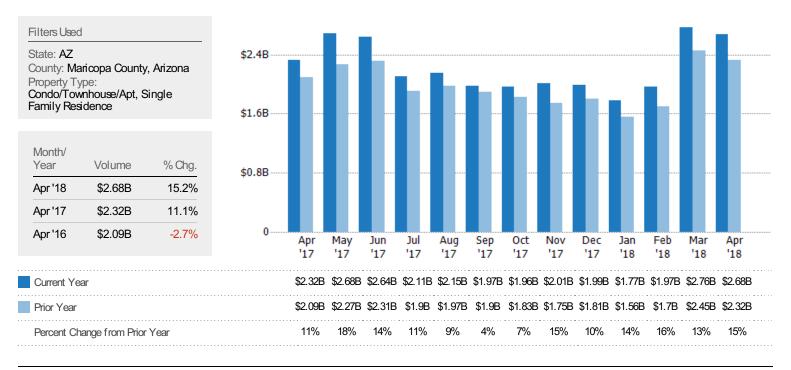
### Closed Sales

The total number of single-family, condominium and townhome properties sold each month.



### Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

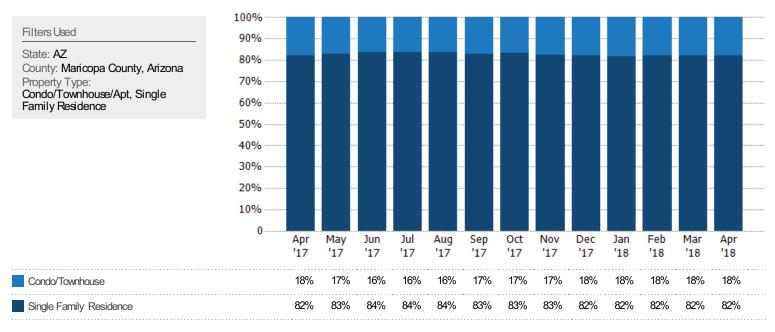


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### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



### Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### \$400K Filters Used State: AZ County: Maricopa County, Arizona \$300K Property Type: Condo/Townhouse/Apt, Single Family Residence \$200K Month/ Year Price % Chg. \$100K Apr '18 \$340K 11% Apr '17 \$307K 7.9% 0 Apr '16 \$284K -1.8% May Apr Jul Sep 0ct Nov Dec Jan Feb Mar Apr Jun Aug '17 '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 \$309K \$312K \$308K \$310K \$323K \$318K \$331K \$323K \$334K \$340K Current Year \$307K \$315K \$318K Prior Year \$284K \$296K \$296K \$284K \$285K \$294K \$295K \$294K \$294K \$297K \$299K \$304K \$307K 8% 6% 7% 9% 9% 5% 5% 10% 8% 11% 8% 10% 11% Percent Change from Prior Year





### Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used			\$300K												
State: AZ County: Maric Property Type Condo/Townh Family Reside	e: nouse/Apt, S		\$225K												
			\$150K												
Month/ Year	Price	% Chg.	\$75K												
Apr'18	\$265K	8.2%	φ/ bit												
Apr'17	\$245K	6.5%													
Apr '16	\$230K	-7%	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year			\$245K	\$252K	\$256K	\$255K	\$255K	\$252K	\$258K	\$255K	\$255K	\$256K	\$264K	\$265K	\$265H
Prior Year			\$230K	\$238K	\$240K	\$235K	\$239K	\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K	\$245k
Percent Chan	ge from Prior	Year	6%	6%	7%	8%	7%	4%	8%	8%	7%	9%	10%	10%	8%

### Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Property Ty	aricopa County		\$200												
Family Res	vnhouse/Apt, S idence	ingre													
			\$100												
Month/ Year	Price/sq ft	% Chg.	\$50												
Apr '18	\$166	7.8%													
Apr'17	\$154	7.1%													
Apr '16	\$144	-6%	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Ye	ar		\$154	\$154	\$155	\$153	\$153	\$155	\$156	\$158	\$160	\$163	\$163	\$164	\$166
Prior Year			\$144	\$144	\$145	\$142	\$143	\$145	\$147	\$148	\$148	\$149	\$152	\$152	\$154
Percent Ch	nange from Prior	Year	7%	6%	7%	7%	7%	6%	6%	7%	8%	9%	7%	8%	8%





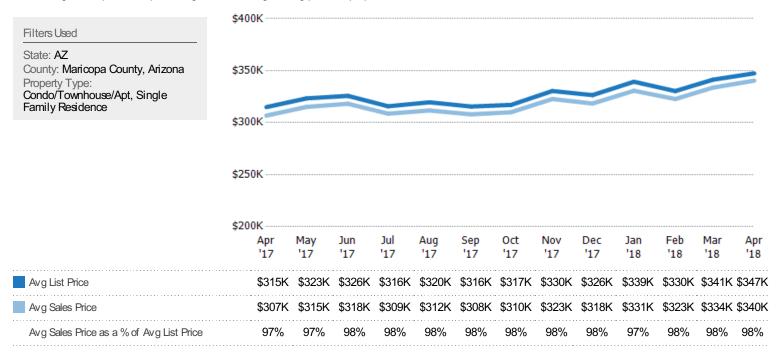
### Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used	\$200												
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150												
	\$100												
Month/ Year Price/sq ft % Chg.	\$50												
Apr'18 \$155 8.4%	<b>4</b>												
Apr'17 \$143 6.7%													
Apr'16 \$134 -7.5%	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$143	\$144	\$145	\$144	\$144	\$146	\$147	\$148	\$149	\$151	\$153	\$153	\$155
Prior Year	\$134	\$135	\$135	\$134	\$135	\$136	\$137	\$138	\$138	\$139	\$140	\$141	\$143
Percent Change from Prior Year	7%	7%	7%	7%	7%	7%	7%	7%	8%	9%	9%	9%	8%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.







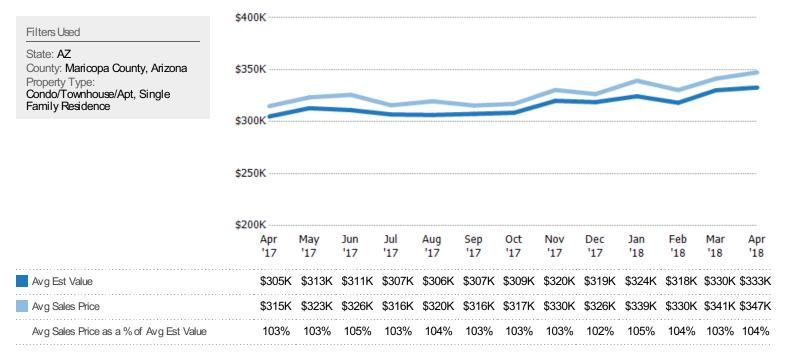
### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

\$300K												
\$250K												
\$200K												
\$150K												
<i>q</i> <sup>2</sup> 2001												
											Mar	Apr
'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	18	Apr '18
\$249K	\$255K	\$260K	\$258K	\$259K	\$255K	\$260K	\$260K	\$260K	\$260K	\$268K	\$270K	\$269K
\$245K	\$252K	\$256K	\$255K	\$255K	\$252K	\$258K	\$255K	\$255K	\$256K	\$264K	\$265K	\$265K
98%	99%	98%	99%	98%	99%	99%	98%	98%	98%	99%	98%	99%
	\$250K \$200K \$150K \$100K Apr '17 \$249K \$245K	\$250K \$200K \$150K \$100K Apr May '17 '17 \$249K \$255K \$245K \$252K	\$250K \$200K \$150K \$100K Apr May Jun '17 '17 '17 \$249K \$255K \$260K \$245K \$252K \$256K	\$250K \$200K \$150K \$100K Apr May Jun Jul '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$245K \$252K \$256K \$255K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug '17 '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$259K \$245K \$252K \$256K \$255K \$255K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep '17 '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$259K \$255K \$245K \$252K \$256K \$255K \$255K \$252K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct '17 '17 '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$245K \$252K \$256K \$255K \$255K \$252K \$258K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct Nov '17 '17 '17 '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$260K \$245K \$252K \$256K \$255K \$255K \$252K \$258K \$255K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct Nov Dec '17 '17 '17 '17 '17 '17 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$260K \$260K \$245K \$252K \$256K \$255K \$255K \$255K \$255K \$255K \$255K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct Nov Dec Jan '17 '17 '17 '17 '17 '18 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$260K \$260K \$260K \$245K \$252K \$256K \$255K \$	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$260K \$260K \$260K \$268K \$245K \$252K \$256K \$255K \$255K \$255K \$255K \$255K \$256K \$264K	\$250K \$200K \$150K \$100K Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar '17 '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 \$249K \$255K \$260K \$258K \$259K \$255K \$260K \$260K \$260K \$260K \$268K \$270K \$245K \$255K \$260K \$255K \$255K \$255K \$255K \$256K \$266K

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.







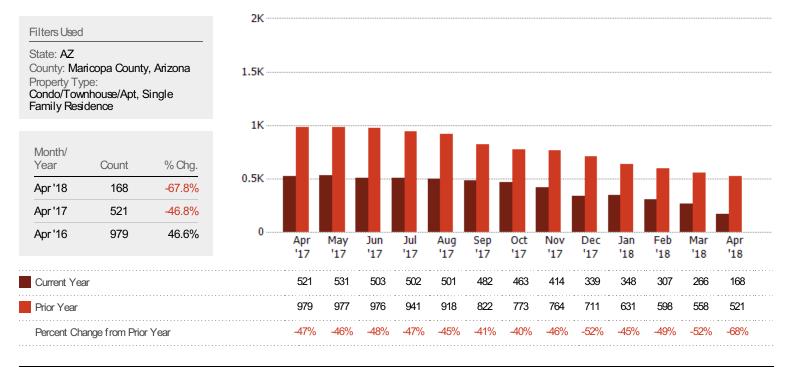
### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$300K												
Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence	\$250K												
	\$200K												
	\$150K												
	\$100K			2.1	A	C	0.4	NI	D	7	<b>F</b> -L		
	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	\$242K	\$249K	\$252K	\$249K	\$250K	\$248K	\$256K	\$255K	\$256K	\$255K	\$260K	\$262K	\$263ŀ
Median Sales Price	\$249K	\$255K	\$260K	\$258K	\$259K	\$255K	\$260K	\$260K	\$260K	\$260K	\$268K	\$270K	\$269ŀ
Med Sales Price as a % of Med Est Value	103%	103%	103%	104%	103%	103%	101%	102%	101%	102%	103%	103%	102%

### **Distressed Listings**

The number of distressed single-family, condominum and townhome properties that were for sale at the end of each month.

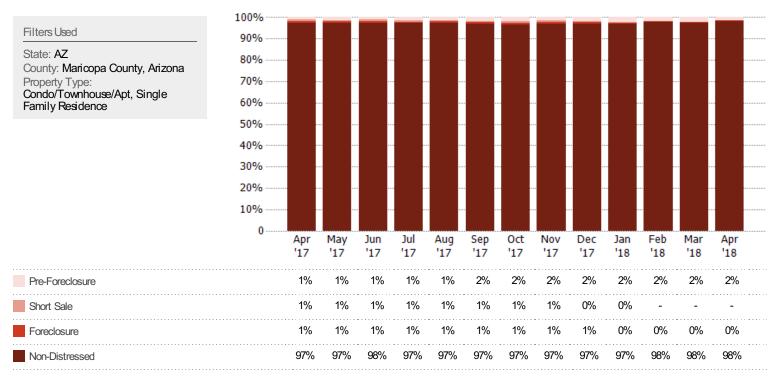






### Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.





# Market Data Report

# Listing Activity by ZIP

Apr 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Av g Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85003	69	\$39,016,018	\$565,450	\$449,900	\$285	\$273	4	26.08 %
85004	49	\$17,034,190	\$347,637	\$299,900	\$245	\$232	3	30.61 %
85006	46	\$15,205,697	\$330,559	\$326,450	\$229	\$221	1	69.56 %
85007	43	\$18,218,486	\$423,686	\$395,000	\$226	\$235	3	32.55 %
85008	88	\$23,448,380	\$266,459	\$257,450	\$169	\$178	2	46.59 %
85009	25	\$4,953,659	\$198,146	\$171,500	\$146	\$137	1	100.00 %
85012	48	\$21,996,495	\$458,260	\$349,500	\$238	\$242	3	33.33 %
85013	79	\$31,098,116	\$393,647	\$349,000	\$205	\$201	2	53.16 %
85014	106	\$46,737,054	\$440,916	\$362,000	\$228	\$210	3	39.62 %
85015	85	\$23,083,419	\$271,570	\$268,900	\$159	\$162	2	57.64 %
85016	290	\$195,000,765	\$672,416	\$435,750	\$267	\$239	4	25.51 %
85017	28	\$4,894,899	\$174,818	\$177,450	\$116	\$116	1	96.42 %
85018	284	\$369,950,832	\$1,302,644	\$875,000	\$337	\$308	4	26.76 %
85019	23	\$4,398,698	\$191,248	\$198,900	\$123	\$123	1	100.00 %
85020	136	\$63,013,923	\$463,338	\$375,000	\$206	\$190	2	55.88 %
85021	105	\$49,396,892	\$470,447	\$449,900	\$200	\$196	3	34.28 %
85022	113	\$46,505,471	\$411,553	\$341,990	\$172	\$172	1	71.68 %
85023	65	\$32,912,744	\$506,350	\$332,000	\$168	\$161	1	83.07 %
85024	56	\$22,877,242	\$408,522	\$347,000	\$197	\$174	1	100.00 %
85027	54	\$12,379,629	\$229,252	\$229,900	\$154	\$150	1	100.00 %
85028	74	\$46,318,185	\$625,921	\$422,450	\$224	\$217	2	62.16 %
85029	64	\$15,015,315	\$234,614	\$215,000	\$142	\$139	1	100.00 %
85031	27	\$4,274,899	\$158,330	\$179,000	\$112	\$114	1	100.00 %
85032	118	\$38,678,554	\$327,784	\$302,450	\$178	\$179	1	100.00 %
85033	43	\$7,419,896	\$172,556	\$189,000	\$111	\$116	1	100.00 %
85034	6	\$1,303,900	\$217,317	\$219,450	\$223	\$190	1	100.00 %
85035	19	\$3,485,099	\$183,426	\$184,900	\$121	\$123	1	100.00 %
85037	51	\$10,082,822	\$197,702	\$199,000	\$129	\$130	1	100.00 %
85040	35	\$7,445,052	\$212,716	\$215,000	\$145	\$140	1	100.00 %
85041	90	\$24,107,122	\$267,857	\$239,450	\$130	\$125	1	93.33 %
85042	89	\$30,832,028	\$346,427	\$287,000	\$156	\$155	1	84.26 %
85043	45	\$10,089,100	\$224,202	\$220,000	\$128	\$127	1	100.00 %
85044	115	\$68,150,412	\$592,612	\$349,000	\$191	\$175	3	37.39 %
85045	39	\$19,384,495	\$497,038	\$469,000	\$174	\$173	2	48.71 %
85048	145	\$80,601,542	\$555,873	\$439,900	\$184	\$176	2	59.31 %
85050	129	\$64,578,165	\$500,606	\$449,900	\$197	\$194	2	47.28 %
85051	55	\$11,510,550	\$209,283	\$216,000	\$130	\$132	1	100.00 %
85053	36	\$9,174,699	\$254,853	\$237,500	\$141	\$136	1	100.00 %







### Listing Activity by ZIP Apr 2018

Continued from previous page

Absorption Rate %	Months of Inventory	Median Listing Price per Sq Ft	Avg Listing Price per Sq Ft	Median Listing Price	Avg Listing Price	Listing Volume (Month End)	Listings (Month End)	ZIP
29.82 %	3	\$228	\$232	\$310,000	\$354,522	\$20,207,747	57	85054
47.36 %	2	\$150	\$156	\$434,900	\$490,683	\$46,614,888	95	85083
34.45 %	3	\$156	\$167	\$439,900	\$506,679	\$74,988,562	148	85085
36.36 %	3	\$169	\$172	\$455,000	\$487,677	\$139,475,643	286	85086
29.88 %	3	\$162	\$169	\$397,490	\$587,923	\$51,149,314	87	85087
83.33 %	1	\$161	\$149	\$219,600	\$217,200	\$1,303,200	6	85120
		\$123	\$123	\$235,000	\$235,000	\$235,000	1	85139
53.92 %	2	\$146	\$160	\$414,900	\$489,265	\$93,449,567	191	85142
92.45 %	1	\$154	\$153	\$225,000	\$234,751	\$12,441,798	53	85201
100.00 %	1	\$145	\$151	\$259,950	\$251,776	\$10,071,050	40	85202
100.00 %	1	\$147	\$147	\$253,000	\$267,648	\$7,226,483	27	85203
100.00 %	1	\$158	\$154	\$237,000	\$233,302	\$9,332,085	40	85204
76.28 %	1	\$149	\$155	\$285,000	\$417,235	\$40,471,810	97	85205
96.70 %	1	\$150	\$152	\$237,000	\$249,085	\$22,666,748	91	85206
45.27 %	2	\$185	\$197	\$540,000	\$698,174	\$140,332,969	201	85207
100.00 %	1	\$150	\$148	\$232,000	\$231,467	\$11,804,835	51	85208
100.00 %	1	\$156	\$158	\$299,000	\$297,882	\$28,298,775	95	85209
100.00 %	1	\$147	\$151	\$219,888	\$200,067	\$7,002,348	35	85210
53.52 %	2	\$147	\$148	\$349,900	\$357,899	\$50,821,670	142	85212
60.24 %	2	\$153	\$160	\$434,900	\$594,909	\$49,377,464	83	85213
49.27 %	2	\$175	\$184	\$384,900	\$614,146	\$42,376,080	69	85215
100.00 %	1	\$169	\$174	\$279,948	\$320,613	\$19,236,794	60	85224
100.00 %	1	\$163	\$168	\$283,000	\$348,511	\$32,411,547	93	85225
85.36 %	1	\$175	\$191	\$359,475	\$396,885	\$32,544,548	82	85226
80.00 %	1	\$165	\$168	\$329,950	\$382,920	\$26,804,388	70	85233
100.00 %	1	\$166	\$170	\$359,900	\$455,417	\$37,799,600	83	85234
48.76 %	2	\$174	\$182	\$379,900	\$491,727	\$99,820,672	203	85248
83.21 %	1	\$164	\$169	\$495,000	\$550,153	\$78,671,858	143	85249
92.40 %	1	\$237	\$250	\$439,900	\$528,204	\$41,728,149	79	85250
40.68 %	2	\$337	\$341	\$456,248	\$649,648	\$188,397,995	290	85251
13.96 %	7	\$421	\$454	\$2,272,500	\$2,859,911	\$1,023,848,314	358	85253
47.24 %	2	\$219	\$253	\$514,950	\$619,047	\$134,952,287	218	85254
23.98 %	4	\$284	\$332	\$999,999	\$1,586,573	\$972,569,541	613	85255
72.83 %	1	\$226	\$213	\$344,900	\$331,967	\$26,889,345	81	85257
43.08 %	2	\$241	\$254	\$499,950	\$596,181	\$150,833,771	253	85258
31.13 %	3	\$241	\$258	\$937,450	\$1,094,671	\$232,070,263	212	85259
39.52 %	3	\$222	\$237	\$522,500	\$714,258	\$149,994,246	210	85260



### SCOTTSDALE ALEA ASOCIATION OF PLANTORS

# Listing Activity by ZIP

Apr 2018

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85262	505	\$828,889,396	\$1,641,365	\$1,199,000	\$340	\$294	8	12.27 %
35263	95	\$53,538,284	\$563,561	\$505,000	\$198	\$186	6	16.84 %
35264	7	\$6,139,000	\$877,000	\$925,000	\$225	\$222		
35266	245	\$270,636,339	\$1,104,638	\$869,000	\$280	\$259	5	19.59 %
35268	313	\$255,915,251	\$817,621	\$579,000	\$233	\$212	3	29.39 %
85281	115	\$41,210,586	\$358,353	\$315,000	\$241	\$214	2	51.30 %
35282	58	\$17,866,048	\$308,035	\$323,500	\$172	\$173	1	100.00 %
35283	57	\$18,385,402	\$322,551	\$315,000	\$176	\$180	1	87.71 %
35284	66	\$45,880,993	\$695,167	\$525,000	\$204	\$194	2	63.63 %
85286	85	\$41,305,931	\$485,952	\$445,000	\$172	\$164	1	80.00 %
85295	92	\$41,186,035	\$447,674	\$380,250	\$157	\$151	1	79.34 %
35296	96	\$39,475,344	\$411,202	\$349,998	\$164	\$161	1	100.00 %
35297	67	\$29,795,116	\$444,703	\$380,000	\$157	\$159	1	94.02 %
35298	148	\$83,180,243	\$562,029	\$457,450	\$183	\$178	2	61.48 %
35301	64	\$11,843,997	\$185,062	\$186,950	\$110	\$110	1	84.37 %
85302	36	\$8,735,539	\$242,654	\$245,450	\$130	\$124	1	100.00 %
85303	39	\$11,188,992	\$286,897	\$234,900	\$138	\$132	1	87.17 %
85304	39	\$11,135,384	\$285,523	\$249,000	\$140	\$139	1	100.00 %
85305	33	\$11,446,743	\$346,871	\$285,000	\$141	\$135	2	57.57 %
35306	29	\$9,223,984	\$318,068	\$289,900	\$147	\$148	1	86.20 %
85307	10	\$3,273,290	\$327,329	\$224,450	\$153	\$147	2	60.00 %
35308	209	\$82,909,192	\$396,695	\$364,900	\$163	\$156	2	51.67 %
35310	69	\$36,544,673	\$529,633	\$375,000	\$182	\$173	2	42.02 %
35320	10	\$4,203,500	\$420,350	\$377,000	\$208	\$184	3	30.00 %
35322	3	\$1,073,950	\$357,983	\$399,950	\$246	\$166	2	66.66 %
35323	57	\$13,552,763	\$237,768	\$229,000	\$136	\$126	1	100.00 %
35326	170	\$42,570,689	\$250,416	\$225,450	\$131	\$120	1	89.41 %
35331	294	\$228,446,500	\$777,029	\$639,450	\$243	\$214	4	25.17 %
85335	35	\$7,112,198	\$203,206	\$204,900	\$122	\$127	1	100.00 %
85337	1	\$120,000	\$120,000	\$120,000	\$72	\$72		
85338	274	\$94,563,011	\$345,120	\$315,950	\$138	\$134	2	43.43 %
35339	95	\$29,960,252	\$315,371	\$274,999	\$134	\$125	1	69.47 %
35340	161	\$69,184,411	\$429,717	\$414,177	\$147	\$145	2	45.34 %
35342	15	\$8,617,700	\$574,513	\$450,000	\$223	\$178	4	26.66 %
35345	73	\$16,998,937	\$232,862	\$225,000	\$142	\$142	1	100.00 %
35351	159	\$31,309,614	\$196,916	\$169,900	\$126	\$120	1	100.00 %
35353	56	\$14,613,553	\$260,956	\$238,000	\$130	\$113	1	100.00 %







# Listing Activity by ZIP

Apr 2018

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Av g Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85354	7	\$1,454,500	\$207,786	\$214,500	\$154	\$120	2	57.14 %
85355	62	\$25,536,813	\$411,884	\$394,450	\$144	\$136	2	40.32 %
85361	22	\$6,915,175	\$314,326	\$320,000	\$144	\$139	2	50.00 %
85363	9	\$1,564,900	\$173,878	\$172,500	\$118	\$118	1	100.00 %
85373	81	\$20,165,379	\$248,955	\$252,000	\$129	\$128	1	98.76 %
85374	146	\$41,689,192	\$285,542	\$255,000	\$157	\$157	1	93.15 %
85375	164	\$49,105,549	\$299,424	\$270,695	\$146	\$142	1	100.00 %
85377	80	\$95,652,859	\$1,195,661	\$1,038,750	\$292	\$266	4	22.50 %
85378	40	\$8,734,560	\$218,364	\$234,000	\$143	\$143	2	52.50 %
85379	204	\$62,447,055	\$306,113	\$289,891	\$125	\$123	2	45.09 %
85381	51	\$23,201,832	\$454,938	\$384,990	\$153	\$145	1	76.47 %
85382	95	\$28,853,755	\$303,724	\$296,480	\$150	\$154	1	86.31 %
85383	443	\$221,809,838	\$500,699	\$423,000	\$166	\$157	3	31.82 %
85387	93	\$32,682,947	\$351,430	\$323,000	\$151	\$154	2	41.93 %
85388	121	\$38,088,822	\$314,784	\$285,000	\$122	\$117	2	50.41 %
85390	67	\$48,368,240	\$721,914	\$395,000	\$221	\$176	3	29.85 %
85392	87	\$24,158,250	\$277,681	\$260,000	\$128	\$127	1	74.71 %
85395	170	\$66,100,781	\$388,828	\$378,248	\$152	\$144	2	41.17 %
85396	196	\$72,241,054	\$368,577	\$319,900	\$147	\$139	2	53.57 %



### SCOTTSDALE MEA ASSOCIATION OF REALTORS.

# Sales Activity by ZIP

Apr 2018

85003 85004 85006 85007 85008 85009 85012	25 21 33 29 58 34 30 55 75	\$10,983,430 \$7,696,495 \$11,258,899 \$10,491,490 \$12,730,290 \$5,517,677 \$11,948,250	18 15 32 14 41 29	\$8,455,700 \$4,677,000 \$9,059,000 \$4,343,315 \$10,438,739	\$481,088 \$320,953 \$290,440 \$313,270	\$437,000 \$249,900 \$280,000	\$252 \$212 \$223	\$251 \$201	45 43
85006 85007 85008 85009	33 29 58 34 30 55	\$11,258,899 \$10,491,490 \$12,730,290 \$5,517,677	32 14 41	\$9,059,000 \$4,343,315	\$290,440	\$280,000			
85007 85008 85009	29 58 34 30 55	\$10,491,490 \$12,730,290 \$5,517,677	14 41	\$4,343,315			\$223	ው እር ው	
85008 85009	58 34 30 55	\$12,730,290 \$5,517,677	41		\$313,270	<b>#044 450</b>		\$218	19
85009	34 30 55	\$5,517,677		\$10,438,739		\$344,450	\$181	\$170	22
	30 55		29		\$256,346	\$228,000	\$176	\$171	22
85012	55	\$11,948,250		\$4,285,100	\$152,196	\$134,900	\$120	\$116	19
00012	•••••		16	\$6,315,200	\$404,288	\$367,000	\$224	\$235	51
85013	75	\$21,081,410	42	\$12,848,800	\$310,856	\$299,000	\$201	\$202	28
85014		\$24,136,399	42	\$12,202,100	\$295,043	\$289,500	\$200	\$195	48
85015	58	\$12,754,221	49	\$9,742,650	\$203,683	\$189,500	\$134	\$122	33
85016	141	\$69,875,826	74	\$27,138,290	\$377,252	\$342,571	\$209	\$195	37
85017	32	\$5,194,999	27	\$4,416,494	\$166,039	\$169,900	\$115	\$115	29
85018	143	\$121,883,102	76	\$51,677,475	\$701,161	\$506,950	\$266	\$254	42
85019	27	\$4,453,899	28	\$4,874,305	\$173,829	\$178,000	\$120	\$122	31
85020	88	\$30,002,399	76	\$22,852,438	\$308,198	\$243,400	\$177	\$169	33
85021	63	\$25,830,390	36	\$13,713,000	\$394,514	\$315,200	\$175	\$181	23
85022	85	\$26,416,382	81	\$21,758,800	\$272,068	\$265,000	\$160	\$159	23
85023	93	\$26,519,637	54	\$16,604,485	\$312,404	\$269,000	\$156	\$152	18
85024	56	\$16,710,877	58	\$17,827,500	\$311,912	\$299,950	\$174	\$176	16
85027	71	\$14,934,095	61	\$13,762,570	\$227,874	\$229,900	\$151	\$150	16
85028	65	\$29,107,866	46	\$21,000,982	\$466,449	\$399,900	\$202	\$200	30
85029	60	\$13,054,730	76	\$15,899,949	\$211,058	\$219,000	\$136	\$139	19
85031	28	\$4,925,249	27	\$4,362,950	\$163,078	\$174,900	\$107	\$112	35
85032	134	\$38,887,744	123	\$32,305,872	\$266,711	\$259,900	\$164	\$166	19
85033	96	\$16,158,117	47	\$7,206,599	\$154,887	\$172,900	\$116	\$121	24
85034	7	\$1,578,895	6	\$1,311,000	\$222,150	\$217,500	\$166	\$167	29
85035	57	\$10,020,849	34	\$5,779,287	\$170,445	\$173,750	\$127	\$123	15
85037	112	\$20,897,818	72	\$13,980,800	\$195,060	\$195,000	\$125	\$125	32
85040	66	\$12,254,405	47	\$8,698,025	\$186,341	\$189,500	\$125	\$124	30
85041	130	\$30,810,434	84	\$18,503,137	\$224,996	\$219,450	\$121	\$123	27
85042	70	\$18,609,829	75	\$18,491,400	\$248,989	\$235,000	\$141	\$141	29
85043	76	\$16,665,967	67	\$14,202,650	\$213,624	\$209,900	\$116	\$114	12
85044	111	\$38,692,930	43	\$13,451,900	\$319,395	\$299,900	\$167	\$166	40
85045	22	\$8,805,718	19	\$7,362,290	\$393,005	\$379,900	\$162	\$164	50
85048	100	\$37,732,398	86	\$33,560,785	\$397,040	\$340,000	\$170	\$170	23
85050	92	\$35,848,235	61	\$25,663,618	\$428,972	\$369,000	\$192	\$197	27
85051	73	\$14,300,077	73	\$13,894,003	\$192,011	\$200,000	\$121	\$125	15
85053	53	\$11,828,689	43	\$9,515,147	\$224,178	\$225,000	\$139	\$137	11





# Sales Activity by ZIP

Apr 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	30	\$10,544,220	17	\$6,060,100	\$363,432	\$299,000	\$217	\$213	30
85083	65	\$28,730,909	45	\$16,515,180	\$373,552	\$369,990	\$147	\$149	26
85085	87	\$35,164,978	51	\$18,667,934	\$376,798	\$335,000	\$151	\$152	35
85086	131	\$50,120,436	104	\$37,160,420	\$364,957	\$345,000	\$153	\$151	32
85087	32	\$12,462,733	26	\$10,152,880	\$399,191	\$394,900	\$155	\$162	68
85120	12	\$3,001,600	5	\$1,192,000	\$242,580	\$193,000	\$180	\$156	9
85142	175	\$73,715,533	103	\$37,761,679	\$371,157	\$327,500	\$142	\$141	24
85201	72	\$14,111,140	49	\$9,590,250	\$196,991	\$175,000	\$145	\$147	16
85202	54	\$11,902,277	61	\$14,235,300	\$235,441	\$249,500	\$151	\$147	16
85203	46	\$13,948,280	45	\$12,058,600	\$272,202	\$268,500	\$141	\$140	20
85204	72	\$16,667,299	65	\$14,207,290	\$221,511	\$225,000	\$152	\$150	12
85205	92	\$26,490,151	74	\$19,951,490	\$272,961	\$232,400	\$147	\$148	22
85206	98	\$24,129,655	88	\$21,598,074	\$250,341	\$234,900	\$147	\$147	20
85207	133	\$58,507,949	91	\$43,283,544	\$484,679	\$454,990	\$180	\$175	34
85208	73	\$16,518,339	72	\$16,098,021	\$225,759	\$223,700	\$146	\$144	24
85209	104	\$28,838,682	110	\$29,544,849	\$272,145	\$259,900	\$155	\$152	14
85210	77	\$17,314,295	42	\$9,099,243	\$217,816	\$219,990	\$149	\$148	23
85212	132	\$46,031,479	76	\$23,901,851	\$316,913	\$294,995	\$148	\$152	30
85213	83	\$37,597,793	50	\$17,514,644	\$355,853	\$328,500	\$144	\$145	26
85215	42	\$14,924,279	34	\$11,662,750	\$349,586	\$284,950	\$154	\$153	28
85224	84	\$23,615,484	64	\$17,927,422	\$284,671	\$259,711	\$175	\$175	21
85225	128	\$33,342,035	106	\$26,094,165	\$247,561	\$255,750	\$159	\$159	24
85226	90	\$30,240,823	70	\$21,781,066	\$314,052	\$288,900	\$177	\$174	19
85233	113	\$35,851,442	56	\$17,164,676	\$309,440	\$298,450	\$163	\$158	20
85234	98	\$35,152,945	89	\$32,628,739	\$371,190	\$319,999	\$159	\$161	21
85248	146	\$59,952,877	99	\$38,771,377	\$399,919	\$360,000	\$174	\$170	29
85249	129	\$61,513,295	119	\$47,540,316	\$404,296	\$355,000	\$159	\$161	19
85250	75	\$29,012,797	73	\$24,805,810	\$347,648	\$332,500	\$206	\$201	24
85251	168	\$75,714,411	118	\$50,836,040	\$442,321	\$334,950	\$249	\$216	34
85253	106	\$223,058,499	50	\$111,115,360	\$2,299,582	\$1,972,500	\$419	\$395	40
85254	158	\$81,101,991	103	\$51,459,230	\$512,758	\$459,000	\$230	\$216	28
85255	218	\$251,739,754	147	\$125,206,697	\$889,004	\$679,900	\$264	\$251	46
85257	78	\$25,330,662	59	\$19,566,954	\$338,951	\$334,900	\$207	\$209	29
85258	152	\$84,936,496	109	\$52,540,279	\$497,444	\$445,000	\$228	\$225	34
85259	92	\$69,391,159	66	\$49,797,200	\$779,740	\$675,750	\$225	\$223	56
05000	107	\$55,551,745	83	\$40,941,889	\$506,424	\$408,000	\$221	\$218	31
85260	107	+,,		4 - 7 - 7					





# Sales Activity by ZIP

Apr 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	38	\$23,222,037	16	\$8,023,730	\$520,863	\$519,000	\$190	\$189	71
85266	86	\$78,131,807	48	\$34,857,730	\$744,202	\$704,000	\$240	\$240	69
85268	127	\$61,948,957	92	\$50,902,400	\$582,064	\$411,250	\$212	\$195	73
85281	75	\$22,442,478	59	\$14,613,045	\$252,089	\$250,000	\$194	\$196	19
85282	80	\$21,547,939	59	\$15,320,406	\$263,939	\$250,000	\$168	\$169	15
85283	72	\$21,171,785	50	\$13,131,956	\$269,246	\$254,000	\$161	\$160	17
85284	47	\$27,030,162	42	\$21,606,490	\$524,114	\$449,900	\$180	\$181	27
85286	84	\$35,280,102	68	\$26,914,959	\$399,384	\$375,000	\$167	\$163	18
85295	134	\$48,024,903	73	\$23,180,300	\$319,124	\$284,900	\$149	\$149	14
85296	140	\$50,527,236	100	\$32,895,710	\$330,570	\$299,900	\$157	\$152	11
85297	98	\$38,180,688	63	\$21,810,330	\$350,984	\$299,000	\$155	\$155	18
85298	130	\$66,045,239	91	\$39,668,607	\$442,971	\$390,000	\$166	\$168	33
85301	58	\$9,259,047	54	\$8,180,100	\$155,817	\$151,950	\$100	\$98	28
85302	54	\$10,697,880	72	\$15,099,148	\$210,906	\$208,550	\$131	\$128	24
85303	52	\$11,130,388	34	\$7,271,600	\$215,021	\$204,450	\$127	\$128	35
85304	59	\$15,185,474	44	\$10,475,520	\$239,329	\$230,000	\$136	\$131	14
85305	20	\$7,119,488	19	\$5,339,500	\$284,905	\$286,500	\$125	\$124	30
85306	31	\$8,763,598	25	\$6,175,950	\$250,852	\$249,900	\$145	\$141	13
85307	15	\$4,407,950	6	\$1,406,500	\$237,983	\$199,450	\$138	\$141	6
85308	141	\$44,255,295	108	\$34,444,302	\$324,956	\$302,500	\$152	\$147	26
85310	57	\$23,858,477	29	\$9,058,050	\$316,314	\$285,000	\$162	\$165	23
85320	1	\$385,000	3	\$1,073,250	\$384,833	\$385,000	\$151	\$139	421
85322			2	\$348,000	\$207,450	\$207,450	\$95	\$95	99
85323	86	\$18,301,840	63	\$13,909,051	\$222,032	\$220,000	\$120	\$121	33
85326	255	\$56,845,407	152	\$32,829,259	\$218,201	\$202,950	\$115	\$114	25
85331	127	\$67,696,886	74	\$40,200,530	\$558,528	\$529,995	\$205	\$201	39
85335	82	\$16,565,790	57	\$11,001,950	\$193,801	\$195,000	\$124	\$124	18
85338	148	\$41,182,196	119	\$32,890,938	\$279,898	\$254,000	\$132	\$131	31
85339	128	\$35,168,370	66	\$17,696,645	\$271,024	\$247,450	\$112	\$111	35
85340	115	\$40,296,405	73	\$24,587,717	\$343,839	\$329,900	\$139	\$139	33
85342	5	\$1,218,300	4	\$1,034,000	\$273,975	\$270,500	\$129	\$133	64
85345	119	\$25,732,380	75	\$15,416,574	\$206,467	\$199,000	\$142	\$146	20
85351	147	\$24,092,014	174	\$28,198,245	\$165,765	\$159,700	\$116	\$111	34
85353	70	\$15,300,656	68	\$14,831,935	\$218,681	\$219,900	\$118	\$119	18
85354	5	\$972,000	4	\$1,268,000	\$307,000	\$305,000	\$134	\$146	43
85355	36	\$12,095,896	25	\$7,713,200	\$314,212	\$315,000	\$126	\$126	33
85361	19	\$6,147,665	11	\$2,748,900	\$254,716	\$265,000	\$138	\$142	60
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## Sales Activity by ZIP

Apr 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85363	14	\$2,401,975	14	\$2,300,900	\$166,112	\$168,950	\$115	\$105	19
85373	63	\$14,232,088	80	\$16,816,650	\$214,450	\$221,499	\$124	\$123	30
85374	158	\$41,681,217	136	\$36,162,336	\$256,177	\$243,700	\$160	\$152	25
85375	170	\$44,194,214	178	\$42,653,022	\$243,593	\$233,000	\$136	\$132	18
85377	26	\$21,164,500	18	\$10,405,500	\$605,467	\$601,250	\$207	\$212	88
85378	33	\$7,202,463	21	\$4,652,776	\$225,249	\$233,900	\$138	\$142	16
85379	150	\$41,073,666	92	\$22,981,932	\$251,683	\$245,949	\$128	\$129	17
85381	50	\$13,790,249	39	\$10,120,965	\$263,188	\$250,999	\$143	\$138	19
85382	94	\$26,848,386	82	\$22,285,944	\$274,823	\$263,450	\$154	\$152	28
85383	216	\$96,021,515	141	\$55,193,633	\$397,768	\$359,000	\$157	\$155	34
85387	52	\$16,275,165	39	\$12,498,215	\$326,033	\$260,644	\$156	\$159	36
85388	87	\$24,223,814	61	\$16,068,870	\$266,696	\$250,000	\$124	\$125	23
85390	30	\$9,592,550	20	\$5,860,400	\$305,990	\$285,700	\$165	\$161	39
85392	105	\$26,720,644	65	\$15,541,949	\$243,469	\$237,000	\$129	\$128	28
85395	85	\$28,905,954	70	\$24,318,791	\$353,869	\$344,750	\$149	\$146	29
85396	165	\$48,942,414	105	\$31,534,200	\$305,954	\$268,500	\$132	\$133	56

