

2018

FOUNTAIN HILLS

MARKET REPORT

May 2018



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	86	-97.7%	444	626	-29.1%
New Listing Volume	\$459,850	\$46,807,603	-99%	\$246,700,982	\$306,790,859	-19.6%
Active Listing Count	-	407	-	1,519	2,275	-33.2%
Active Listing Volume	-	\$287,191,288	-	\$1,137,440,308	\$1,489,008,116	-23.6%
Average Listing Price	-	\$705,630	-	\$748,809	\$654,509	+14.4%
Median Listing Price	-	\$499,900	-	\$536,100	\$478,385	+12.1%
Average Listing Price per Sq Ft	-	\$220	-	\$226	\$216	+4.7%
Median Listing Price per Sq Ft	-	\$201	-	\$208	\$200	+4.1%
Median Days in RPR	-	97	-	73.65	86.76	-15.1%
Months of Inventory	-	4.6	-100%	4	6	-33.8%
Absorption Rate	-	21.62%	-	25.15%	16.66%	+8.5%
Sales Activity Charts Metrics						
New Pending Sales Count	48	89	-46.1%	502	476	+5.5%
New Pending Sales Volume	\$25,896,200	\$40,145,750	-35.5%	\$237,166,810	\$195,982,465	+21%
Pending Sales Count	-	71	-	389	395	-1.5%
Pending Sales Volume	-	\$37,865,050	-	\$218,065,740	\$186,613,539	+16.9%
Closed Sales Count	43	94	-54.3%	382	382	+/-
Closed Sales Volume	\$17,716,200	\$37,378,450	-52.6%	\$177,016,635	\$155,442,620	+13.9%
Average Sales Price	\$412,005	\$397,643	+3.6%	\$463,394	\$406,918	+13.9%
Median Sales Price	\$350,000	\$347,500	+0.7%	\$370,632	\$357,114	+3.8%
Average Sales Price per Sq Ft	\$194	\$192	+1%	\$202	\$191	+5.9%
Median Sales Price per Sq Ft	\$191	\$187	+2.1%	\$195	\$183	+6.3%
Distressed Charts Metrics						
Distressed Listing Count	-	8	-	9	44	-79.5%

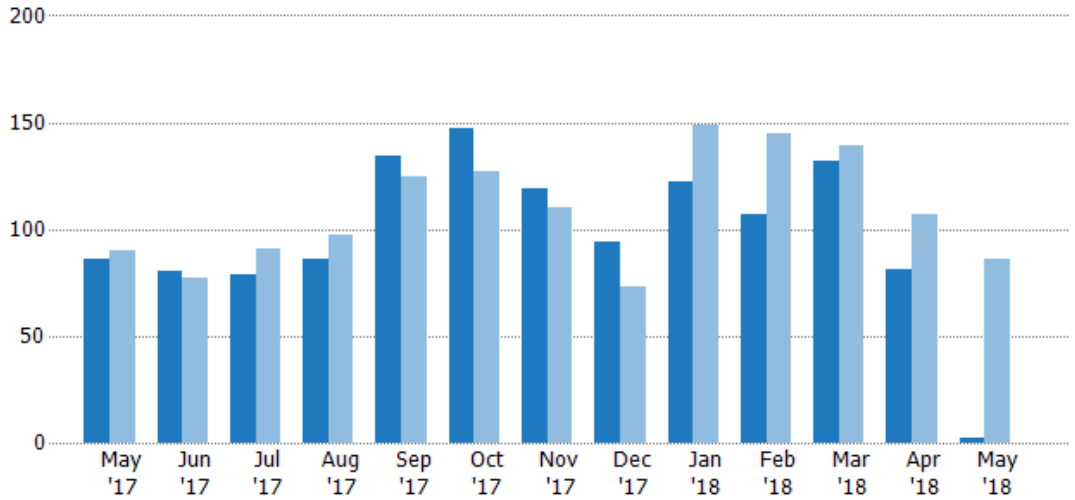
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '18	2	-97.7%
May '17	86	-4.4%
May '16	90	7.8%



Current Year	86	80	79	86	134	147	119	94	122	107	132	81	2
Prior Year	90	77	91	97	125	127	110	73	149	145	139	107	86
Percent Change from Prior Year	-4%	4%	-13%	-11%	7%	16%	8%	29%	-18%	-26%	-5%	-24%	-98%

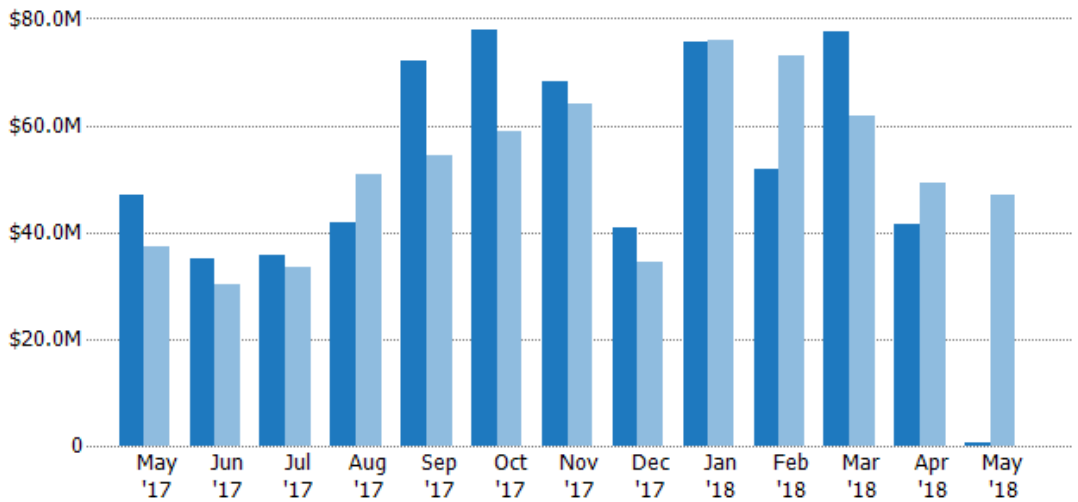
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '18	\$460K	-99%
May '17	\$46.8M	25.2%
May '16	\$37.4M	4.9%



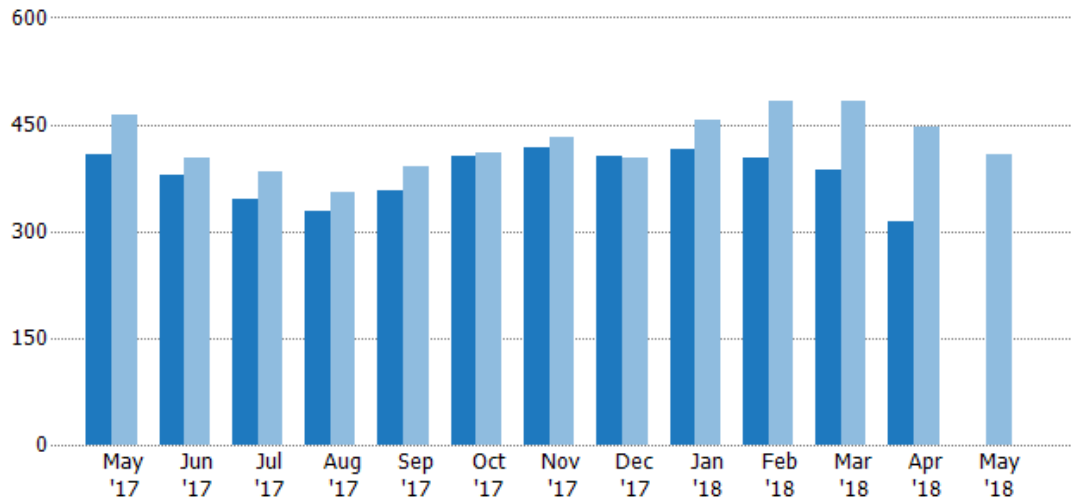
Current Year	\$46.8M	\$34.9M	\$35.8M	\$41.8M	\$72.1M	\$77.9M	\$68.3M	\$40.8M	\$75.5M	\$51.7M	\$77.7M	\$41.3M	\$460K
Prior Year	\$37.4M	\$30.2M	\$33.5M	\$50.8M	\$54.3M	\$59M	\$63.9M	\$34.5M	\$75.9M	\$73M	\$61.8M	\$49.3M	\$46.8M
Percent Change from Prior Year	25%	16%	7%	-18%	33%	32%	7%	18%	-1%	-29%	26%	-16%	-99%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



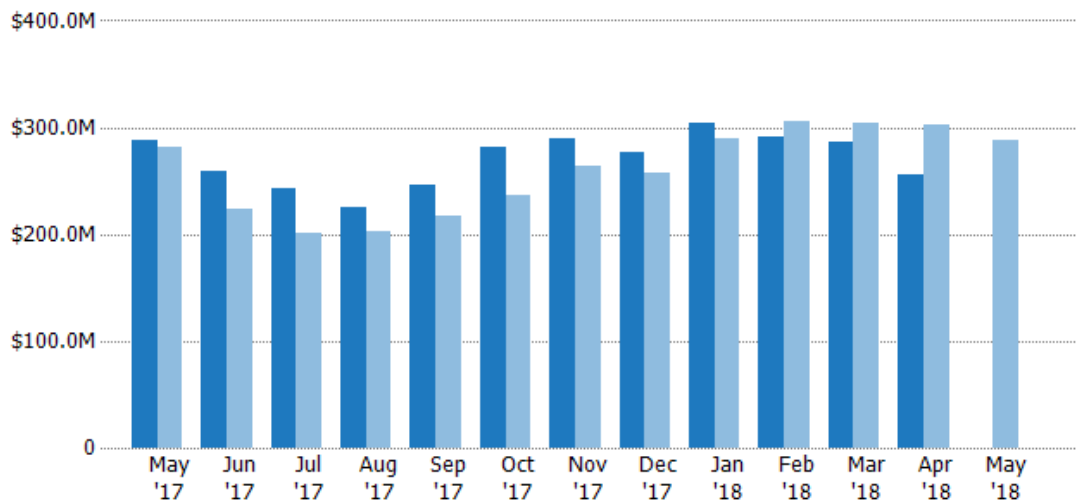
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	407	379	344	327	358	405	418	406	415	404	387	313	-
Prior Year	464	402	384	355	391	411	431	404	456	483	483	446	407
Percent Change from Prior Year	-12%	-6%	-10%	-8%	-8%	-1%	-3%	0%	-9%	-16%	-20%	-30%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



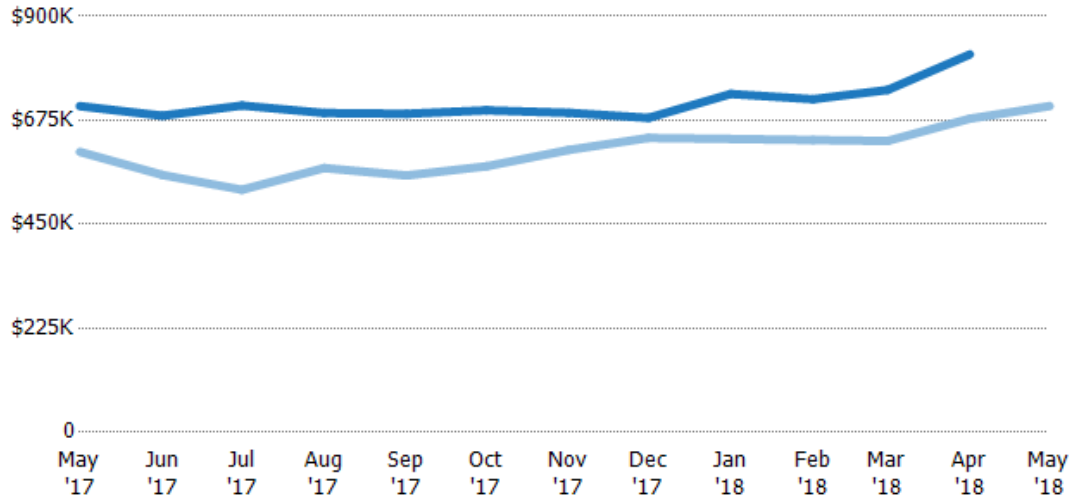
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$287M	\$260M	\$243M	\$226M	\$247M	\$282M	\$289M	\$276M	\$304M	\$291M	\$287M	\$256M	-
Prior Year	\$281M	\$224M	\$201M	\$203M	\$217M	\$236M	\$263M	\$257M	\$289M	\$305M	\$304M	\$303M	\$287M
Percent Change from Prior Year		2%	16%	21%	11%	14%	19%	10%	7%	5%	-5%	-6%	-15%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



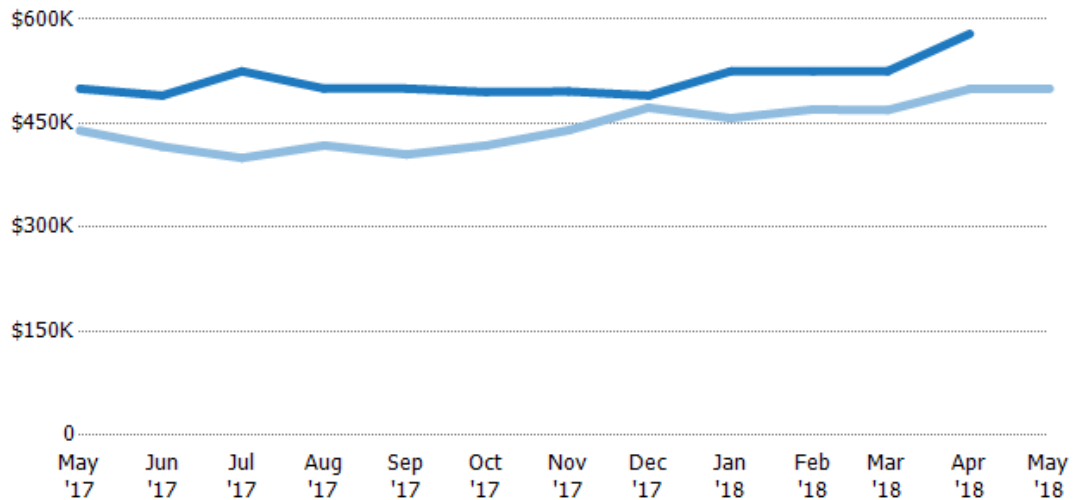
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$706K	\$685K	\$707K	\$691K	\$689K	\$697K	\$691K	\$680K	\$732K	\$721K	\$741K	\$818K	-
Prior Year	\$607K	\$557K	\$525K	\$572K	\$556K	\$575K	\$611K	\$637K	\$635K	\$632K	\$630K	\$678K	\$706K
Percent Change from Prior Year	16%	23%	35%	21%	24%	21%	13%	7%	15%	14%	18%	21%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



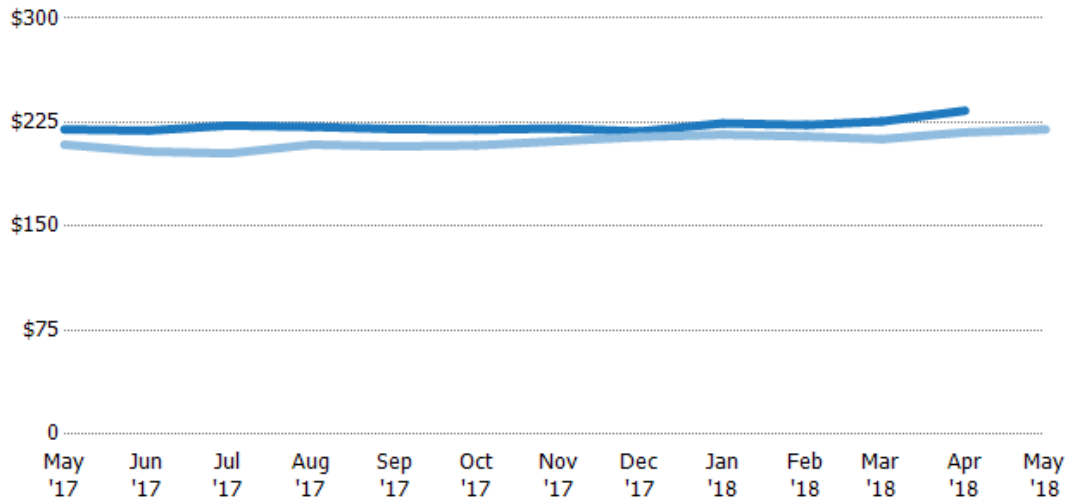
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$500K	\$490K	\$525K	\$500K	\$500K	\$495K	\$496K	\$490K	\$525K	\$525K	\$525K	\$579K	-
Prior Year	\$439K	\$416K	\$400K	\$418K	\$405K	\$418K	\$440K	\$472K	\$457K	\$470K	\$469K	\$499K	\$500K
Percent Change from Prior Year	14%	18%	31%	20%	23%	18%	13%	4%	15%	12%	12%	16%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



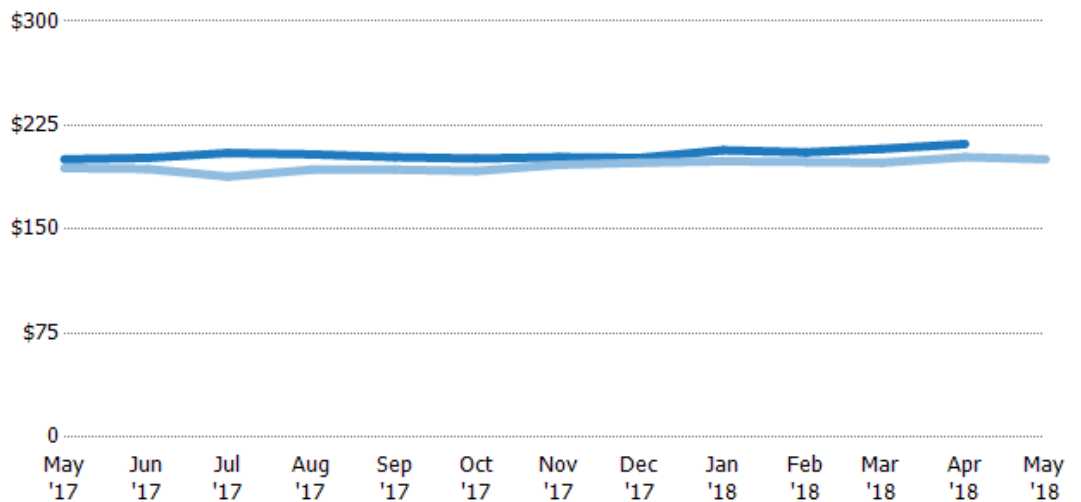
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$220	\$219	\$223	\$222	\$220	\$220	\$221	\$218	\$224	\$223	\$226	\$233	-
Prior Year	\$209	\$204	\$203	\$209	\$208	\$208	\$211	\$214	\$216	\$215	\$213	\$218	\$220
Percent Change from Prior Year	5%	7%	10%	6%	6%	5%	4%	2%	4%	4%	6%	7%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



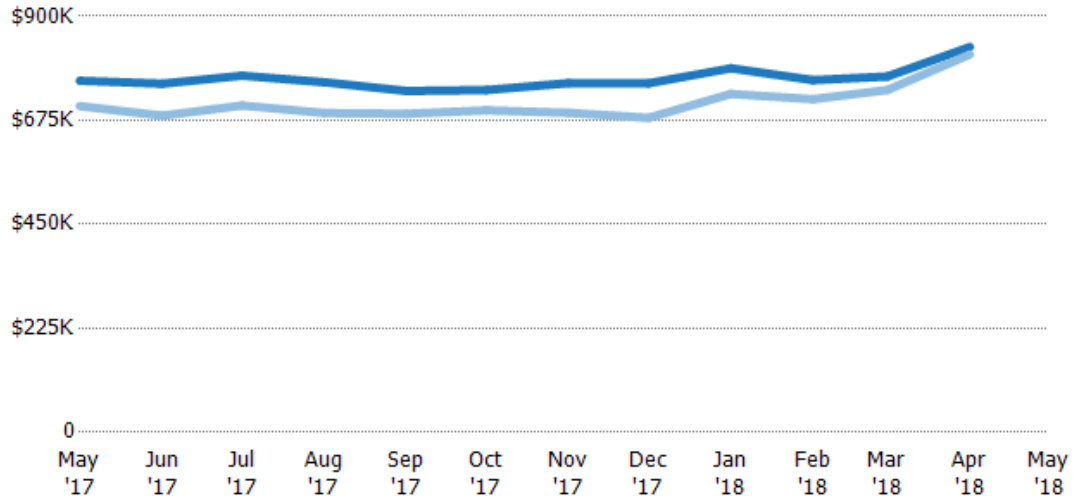
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$201	\$202	\$205	\$204	\$202	\$201	\$202	\$202	\$207	\$206	\$208	\$212	-
Prior Year	\$194	\$194	\$188	\$193	\$193	\$192	\$197	\$198	\$199	\$199	\$198	\$202	\$201
Percent Change from Prior Year	3%	4%	9%	6%	5%	5%	3%	2%	4%	4%	5%	5%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



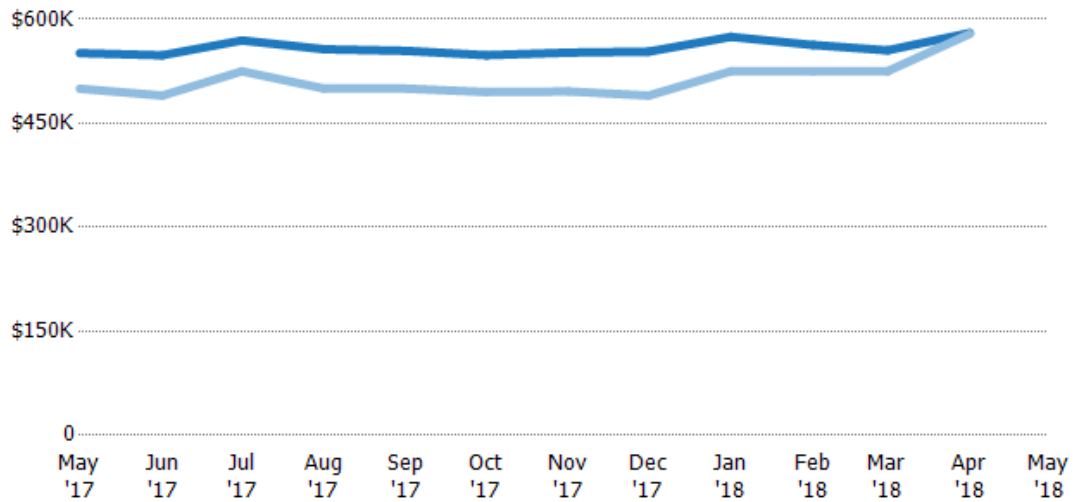
Avg Est Value	\$761K	\$754K	\$772K	\$757K	\$738K	\$741K	\$755K	\$755K	\$787K	\$762K	\$770K	\$834K	-
Avg Listing Price	\$706K	\$685K	\$707K	\$691K	\$689K	\$697K	\$691K	\$680K	\$732K	\$721K	\$741K	\$818K	-
Avg Listing Price as a % of Avg Est Value	93%	91%	92%	91%	93%	94%	91%	90%	93%	95%	96%	98%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



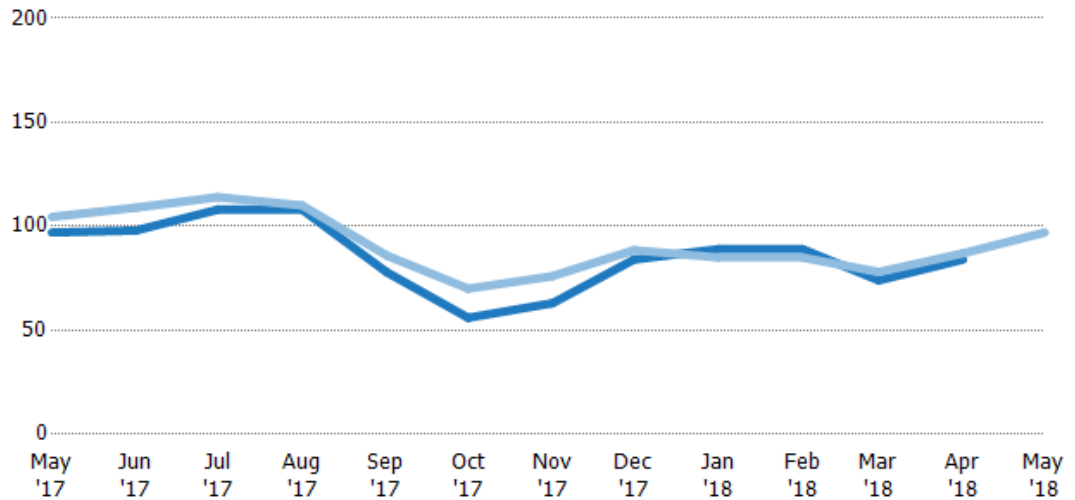
Median Est Value	\$551K	\$548K	\$569K	\$557K	\$554K	\$548K	\$552K	\$553K	\$575K	\$563K	\$555K	\$580K	-
Median Listing Price	\$500K	\$490K	\$525K	\$500K	\$500K	\$495K	\$496K	\$490K	\$525K	\$525K	\$525K	\$579K	-
Med Listing Price as a % of Med Est Value	91%	89%	92%	90%	90%	90%	90%	89%	91%	93%	95%	100%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



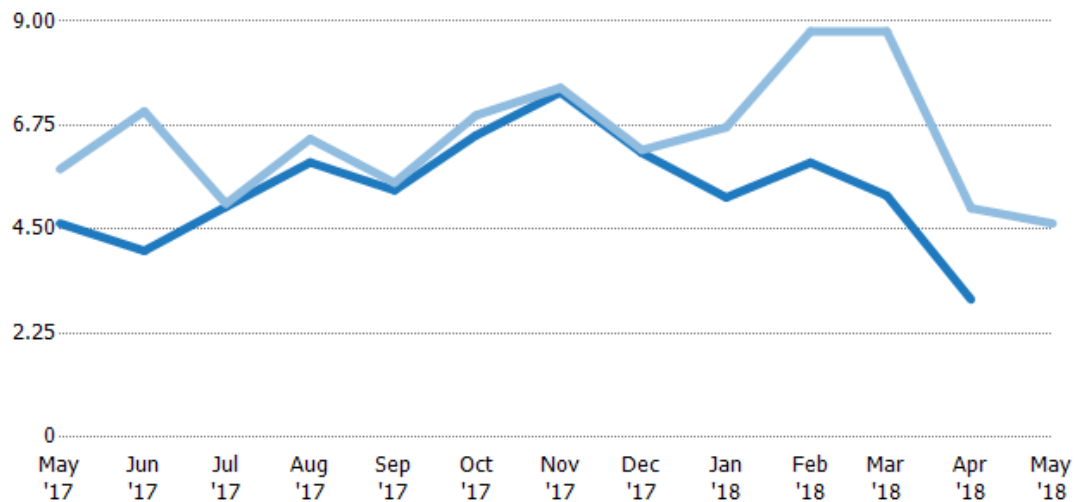
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	97	98	108	108	78	56	63	84	89	89	74	84	-
Prior Year	105	109	114	110	86	70	76	88.5	85	85	78	87	97
Percent Change from Prior Year	-7%	-10%	-5%	-2%	-9%	-20%	-17%	-5%	5%	5%	-5%	-3%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



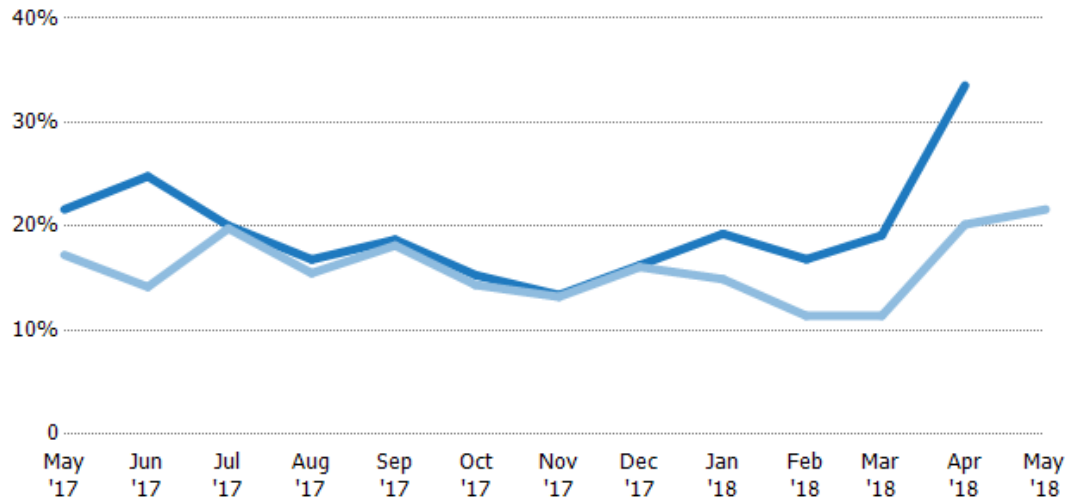
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	4.63	4.03	4.99	5.95	5.34	6.53	7.46	6.15	5.19	5.94	5.23	2.98	-
Prior Year	5.8	7.05	5.05	6.45	5.51	6.97	7.56	6.22	6.71	8.78	8.78	4.96	4.63
Percent Change from Prior Year	-20%	-43%	-1%	-8%	-3%	-6%	-1%	-1%	-23%	-32%	-40%	-40%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



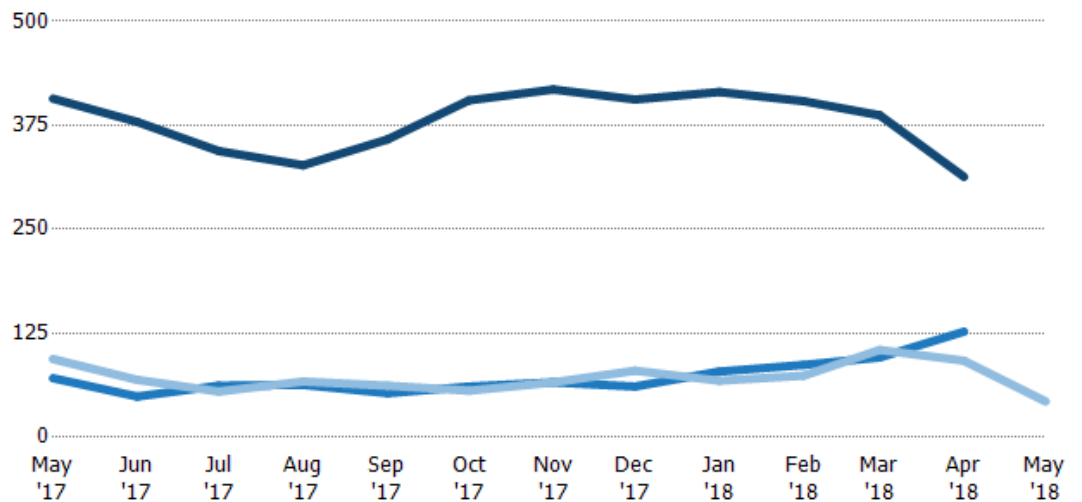
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	22%	25%	20%	17%	19%	15%	13%	16%	19%	17%	19%	34%	-
Prior Year	17%	14%	20%	15%	18%	14%	13%	16%	15%	11%	11%	20%	22%
Change from Prior Year	-4%	-11%	0%	-1%	-1%	-1%	0%	0%	-4%	-5%	-8%	-13%	22%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Active	407	379	344	327	358	405	418	406	415	404	387	313	-
Pending	71	49	62	63	53	61	66	61	79	87	96	127	-
Sold	94	69	55	67	62	56	66	80	68	74	105	92	43

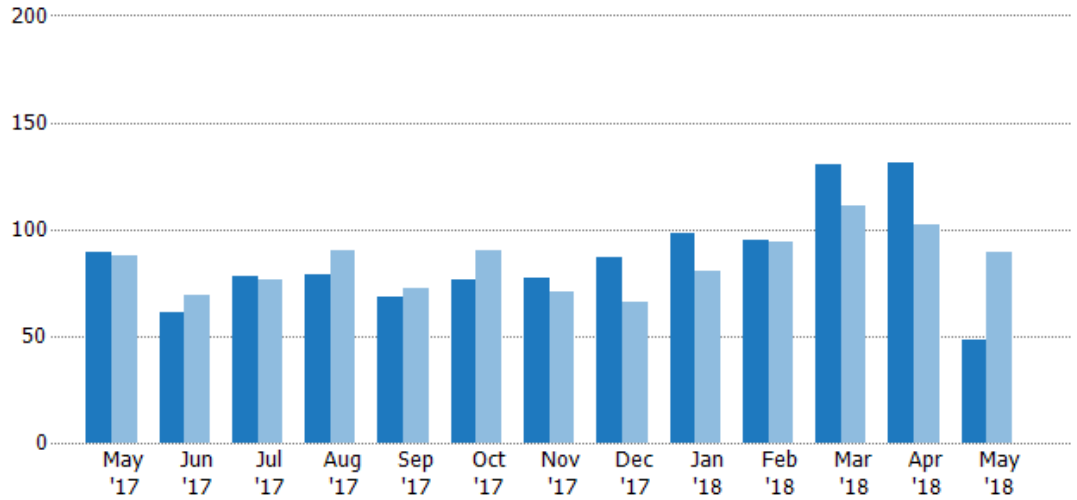
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '18	48	-46.1%
May '17	89	1.1%
May '16	88	-6.8%



Current Year	89	61	78	79	68	76	77	87	98	95	130	131	48
Prior Year	88	69	76	90	72	90	71	66	80	94	111	102	89
Percent Change from Prior Year	1%	-12%	3%	-12%	-6%	-16%	8%	32%	23%	1%	17%	28%	-46%

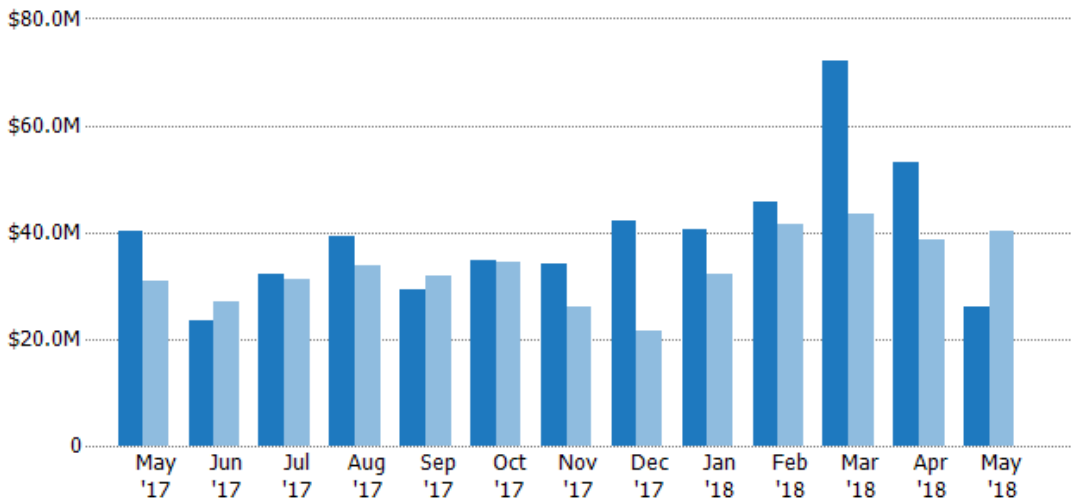
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '18	\$25.9M	-35.5%
May '17	\$40.1M	29.6%
May '16	\$31M	2.8%



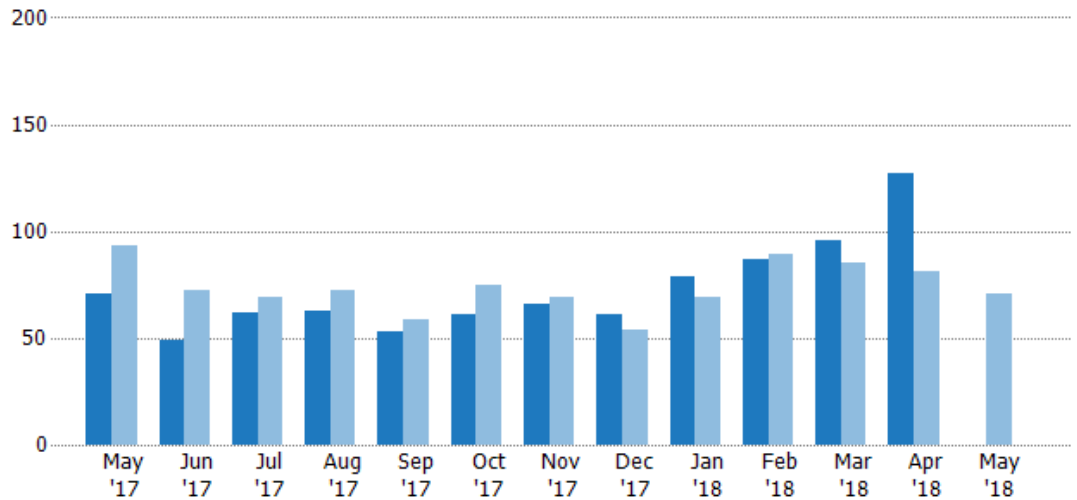
Current Year	\$40.1M	\$23.5M	\$32M	\$39.1M	\$29.2M	\$34.8M	\$34M	\$42.1M	\$40.4M	\$45.6M	\$72M	\$53.2M	\$25.9M
Prior Year	\$31M	\$26.9M	\$31.3M	\$33.6M	\$31.8M	\$34.4M	\$26.1M	\$21.5M	\$32.3M	\$41.6M	\$43.4M	\$38.6M	\$40.1M
Percent Change from Prior Year	30%	-13%	2%	16%	-8%	1%	30%	96%	25%	10%	66%	38%	-35%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



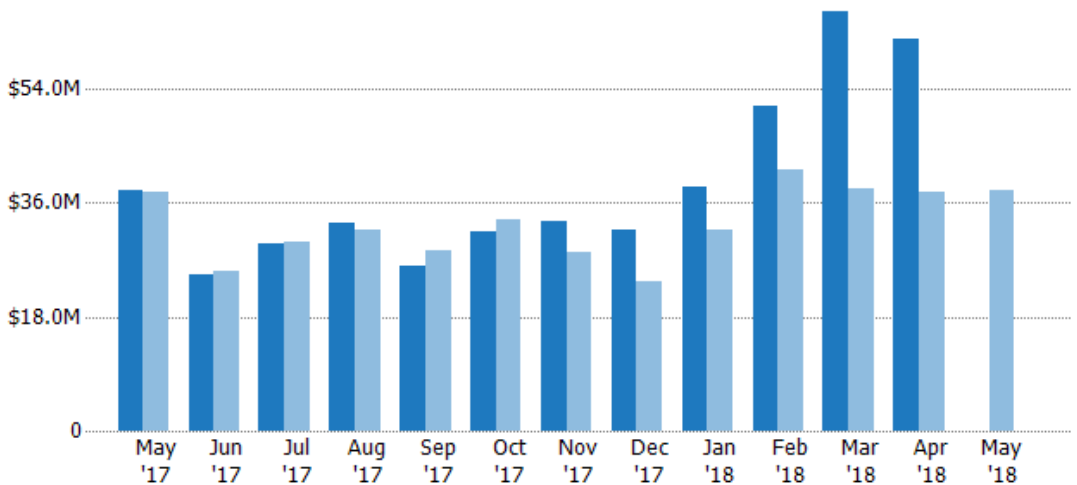
Current Year	71	49	62	63	53	61	66	61	79	87	96	127	-
Prior Year	93	72	69	72	59	75	69	54	69	89	85	81	71
Percent Change from Prior Year	-24%	-32%	-10%	-13%	-10%	-19%	-4%	13%	14%	-2%	13%	57%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$37.9M	\$24.8M	\$29.5M	\$32.8M	\$26.1M	\$31.5M	\$33.2M	\$31.6M	\$38.6M	\$51.2M	\$66.2M	\$61.9M	-
Prior Year	\$37.6M	\$25.3M	\$29.7M	\$31.8M	\$28.4M	\$33.4M	\$28.1M	\$23.7M	\$31.7M	\$41.2M	\$38.2M	\$37.7M	\$37.9M
Percent Change from Prior Year	1%	-2%	-1%	3%	-8%	-6%	18%	34%	22%	24%	74%	65%	-100%

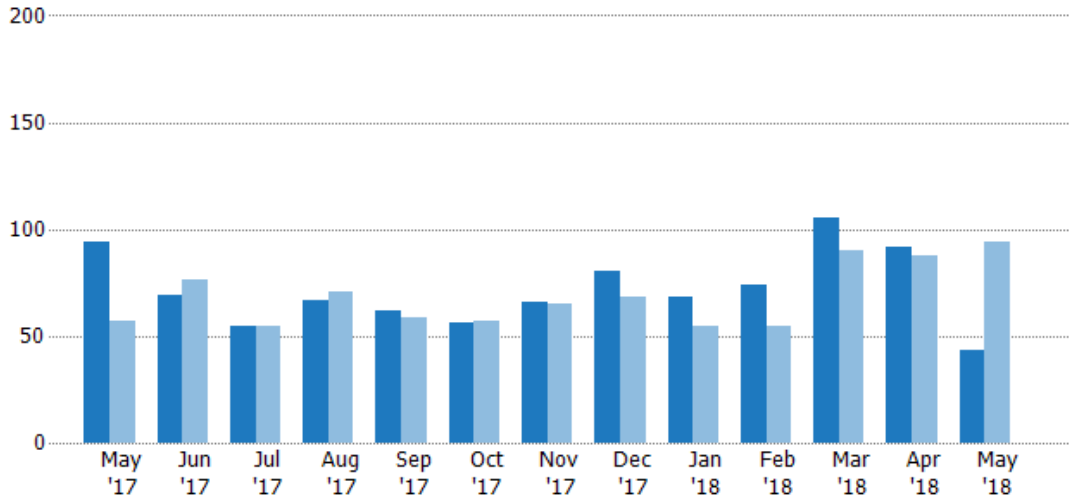
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '18	43	-54.3%
May '17	94	64.9%
May '16	57	54.4%



Current Year	94	69	55	67	62	56	66	80	68	74	105	92	43
Prior Year	57	76	55	71	59	57	65	68	55	55	90	88	94
Percent Change from Prior Year	65%	-9%	0%	-6%	5%	-2%	2%	18%	24%	35%	17%	5%	-54%

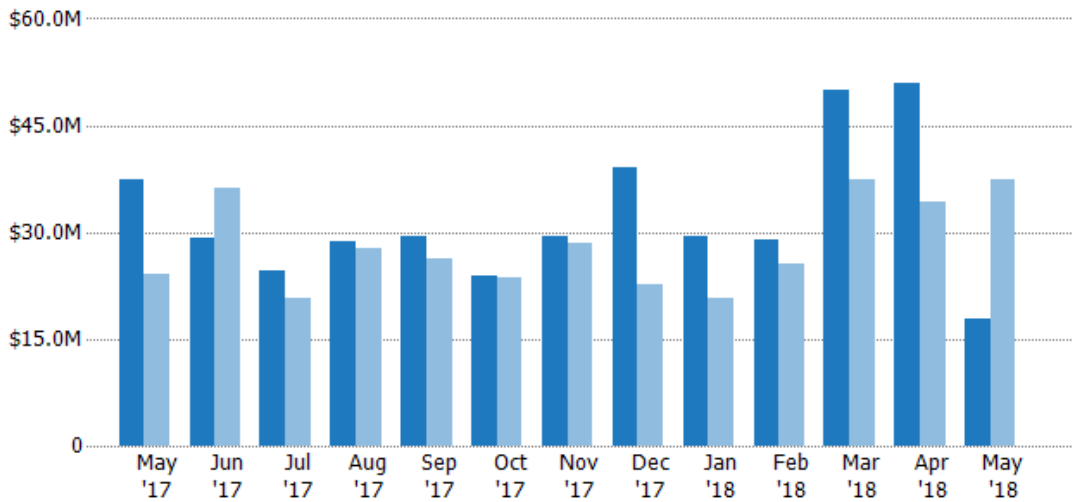
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '18	\$17.7M	-52.6%
May '17	\$37.4M	55%
May '16	\$24.1M	47.6%



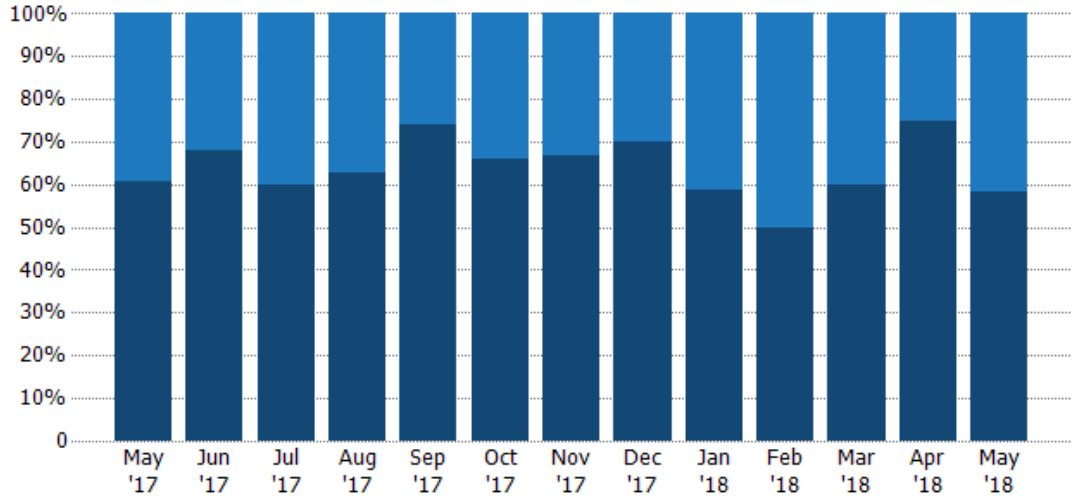
Current Year	\$37.4M	\$29.3M	\$24.6M	\$28.7M	\$29.4M	\$23.8M	\$29.5M	\$39M	\$29.5M	\$28.9M	\$50M	\$50.9M	\$17.7M
Prior Year	\$24.1M	\$36.2M	\$20.7M	\$27.8M	\$26.2M	\$23.6M	\$28.6M	\$22.6M	\$20.8M	\$25.6M	\$37.4M	\$34.2M	\$37.4M
Percent Change from Prior Year	55%	-19%	19%	3%	12%	1%	3%	72%	42%	13%	34%	49%	-53%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



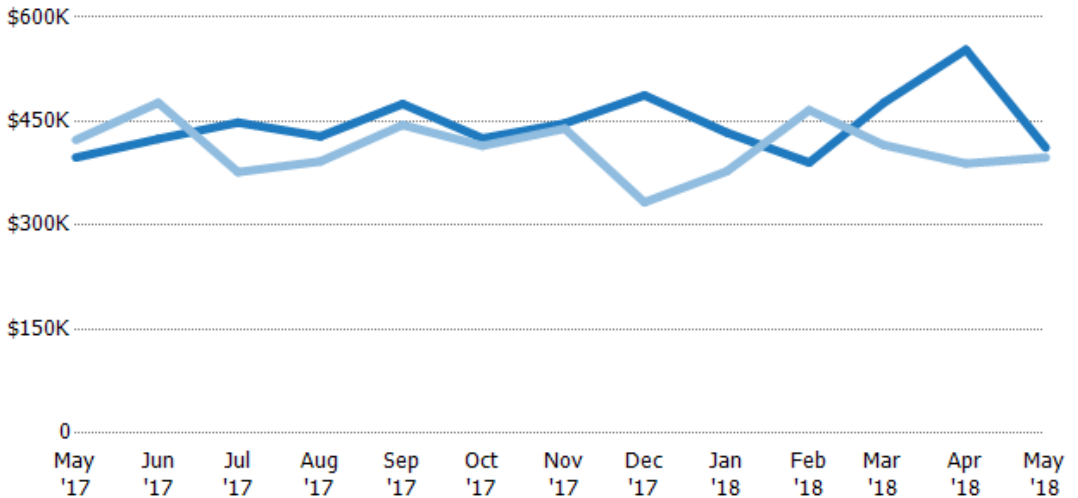
Condo/Townhouse	39%	32%	40%	37%	26%	34%	33%	30%	41%	50%	40%	25%	42%
Single Family Residence	61%	68%	60%	63%	74%	66%	67%	70%	59%	50%	60%	75%	58%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
May '18	\$412K	3.6%
May '17	\$398K	-6%
May '16	\$423K	-4.4%

Current Year	\$398K	\$424K	\$448K	\$428K	\$475K	\$425K	\$447K	\$487K	\$434K	\$390K	\$476K	\$553K	\$412K
Prior Year	\$423K	\$477K	\$377K	\$392K	\$445K	\$415K	\$439K	\$333K	\$378K	\$466K	\$416K	\$389K	\$398K
Percent Change from Prior Year	-6%	-11%	19%	9%	7%	3%	2%	46%	15%	-16%	15%	42%	4%

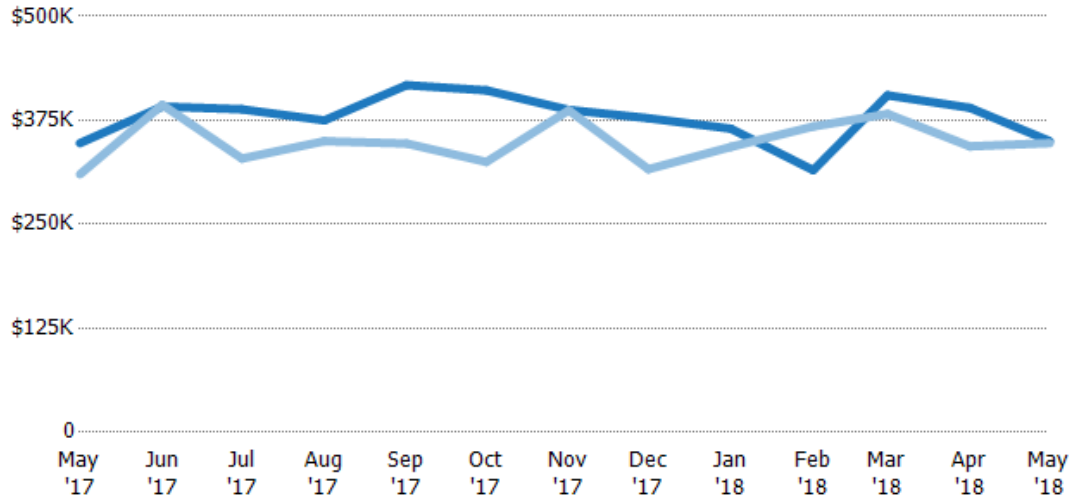
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
May '18	\$350K	0.7%
May '17	\$348K	12.1%
May '16	\$310K	8.5%



Current Year	\$348K	\$391K	\$388K	\$375K	\$417K	\$411K	\$388K	\$378K	\$365K	\$315K	\$405K	\$390K	\$350K
Prior Year	\$310K	\$394K	\$329K	\$350K	\$347K	\$325K	\$387K	\$316K	\$343K	\$368K	\$383K	\$344K	\$348K
Percent Change from Prior Year	12%	-1%	18%	7%	20%	26%	0%	19%	6%	-14%	6%	13%	1%

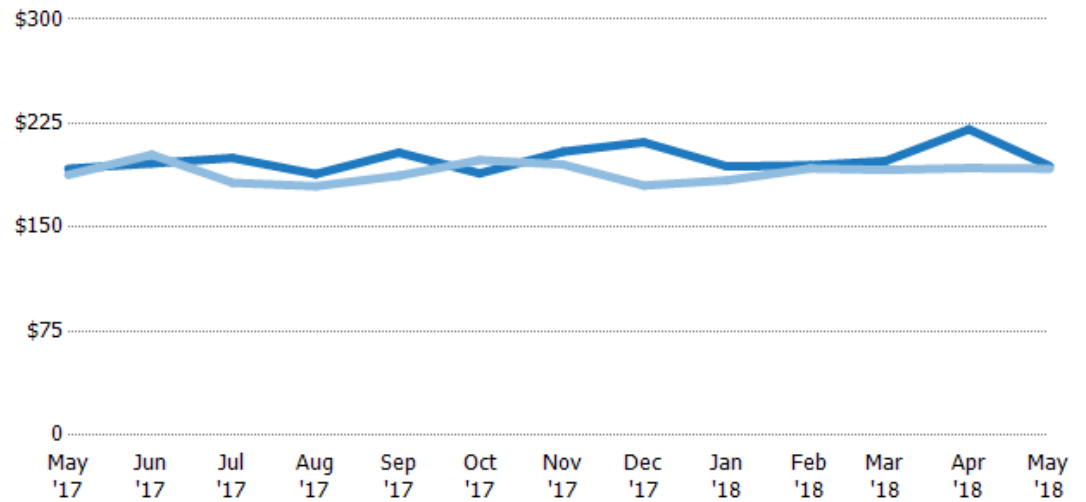
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price/sq ft	% Chg.
May '18	\$194	1%
May '17	\$192	2.3%
May '16	\$188	-7%



Current Year	\$192	\$196	\$200	\$188	\$204	\$189	\$204	\$211	\$194	\$195	\$198	\$221	\$194
Prior Year	\$188	\$202	\$182	\$180	\$187	\$198	\$195	\$180	\$184	\$192	\$191	\$193	\$192
Percent Change from Prior Year	2%	-3%	10%	5%	9%	-5%	5%	17%	5%	1%	3%	14%	1%

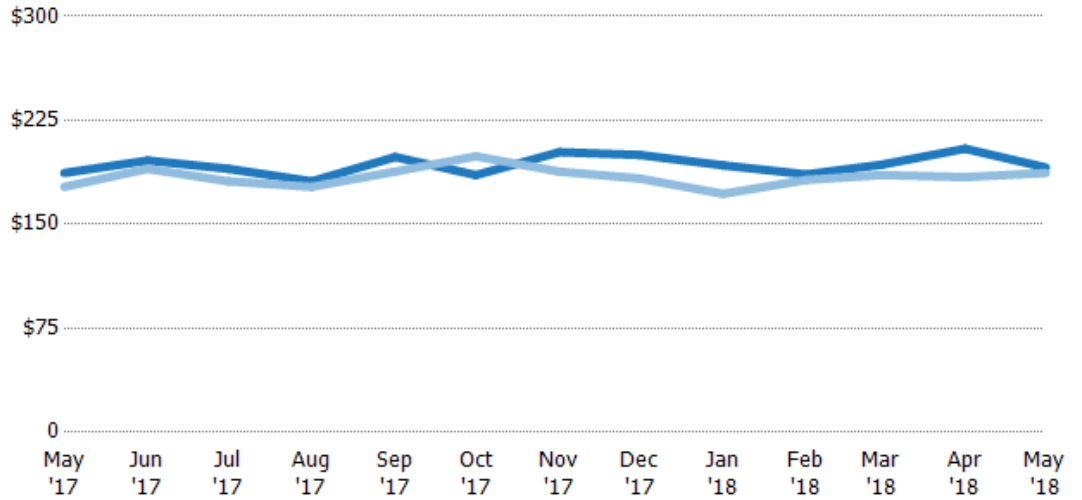
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
May '18	\$191	2.1%
May '17	\$187	5.6%
May '16	\$177	-4%



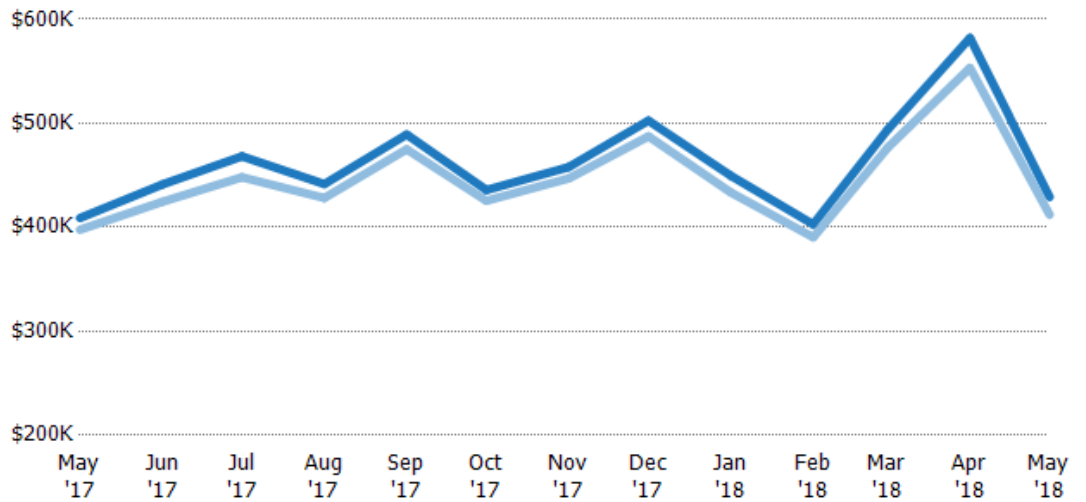
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$187	\$196	\$190	\$181	\$199	\$186	\$202	\$200	\$193	\$186	\$193	\$205	\$191
Prior Year	\$177	\$190	\$181	\$177	\$188	\$199	\$188	\$183	\$172	\$182	\$186	\$184	\$187
Percent Change from Prior Year	6%	3%	5%	2%	6%	-7%	7%	9%	12%	2%	4%	11%	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



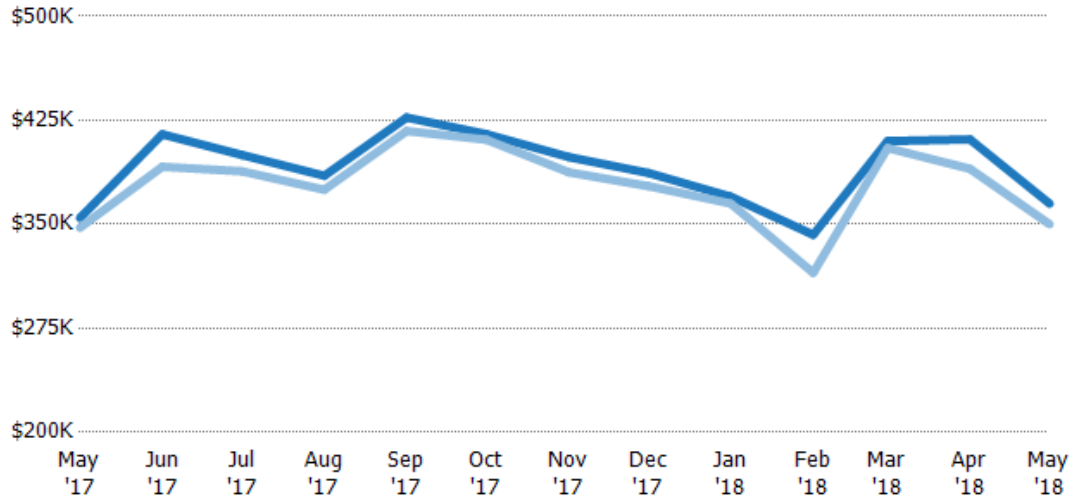
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg List Price	\$409K	\$441K	\$468K	\$442K	\$489K	\$436K	\$458K	\$503K	\$450K	\$403K	\$494K	\$582K	\$429K
Avg Sales Price	\$398K	\$424K	\$448K	\$428K	\$475K	\$425K	\$447K	\$487K	\$434K	\$390K	\$476K	\$553K	\$412K
Avg Sales Price as a % of Avg List Price	97%	96%	96%	97%	97%	98%	98%	97%	96%	97%	96%	95%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

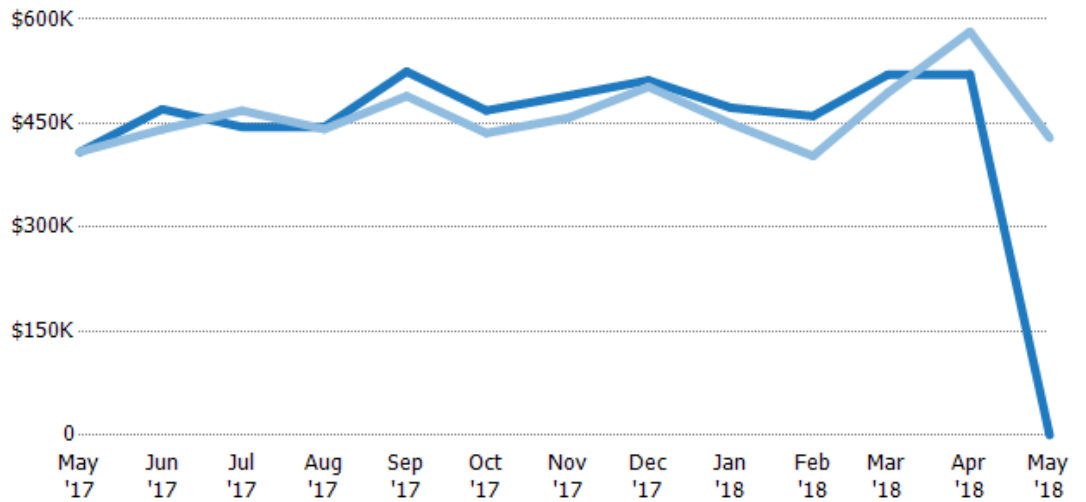


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



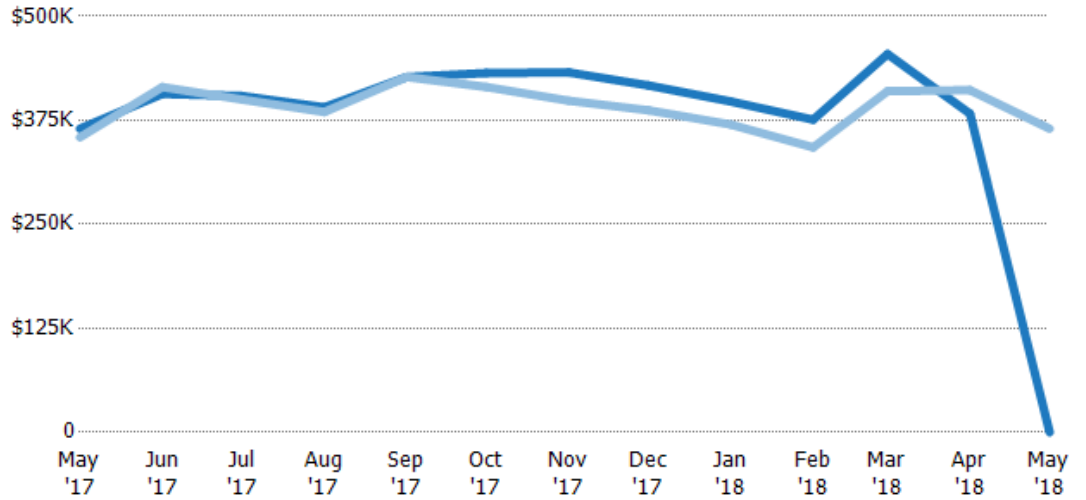
■ Avg Est Value	\$408K	\$470K	\$445K	\$445K	\$525K	\$468K	\$490K	\$512K	\$472K	\$460K	\$520K	\$521K	\$0
■ Avg Sales Price	\$409K	\$441K	\$468K	\$442K	\$489K	\$436K	\$458K	\$503K	\$450K	\$403K	\$494K	\$582K	\$429K
Avg Sales Price as a % of Avg Est Value	100%	94%	105%	99%	93%	93%	93%	98%	95%	87%	95%	112%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



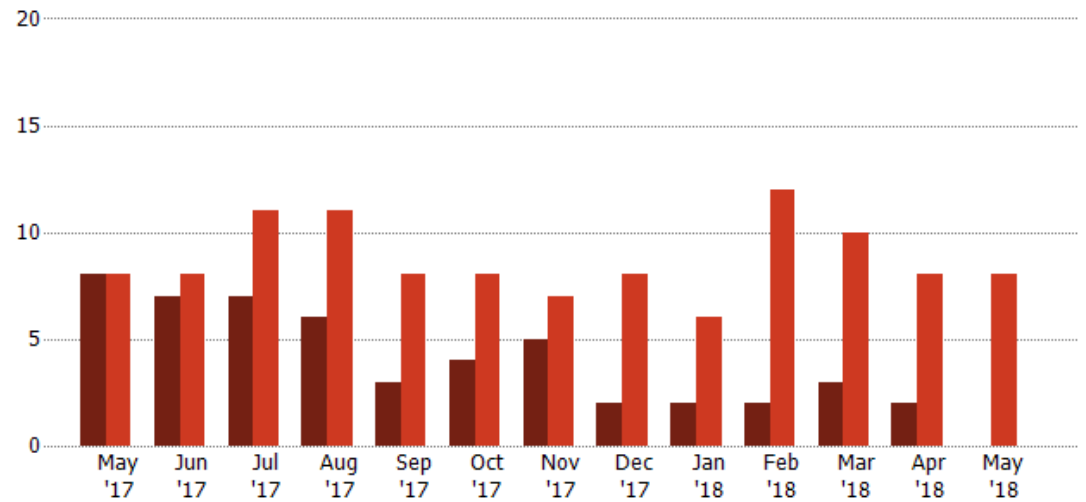
Median Est Value	\$365K	\$407K	\$404K	\$391K	\$427K	\$432K	\$433K	\$417K	\$398K	\$376K	\$455K	\$383K	\$0
Median Sales Price	\$355K	\$415K	\$400K	\$385K	\$427K	\$415K	\$399K	\$387K	\$370K	\$342K	\$410K	\$411K	\$365K
Med Sales Price as a % of Med Est Value	97%	102%	99%	99%	100%	96%	92%	93%	93%	91%	90%	107%	100%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



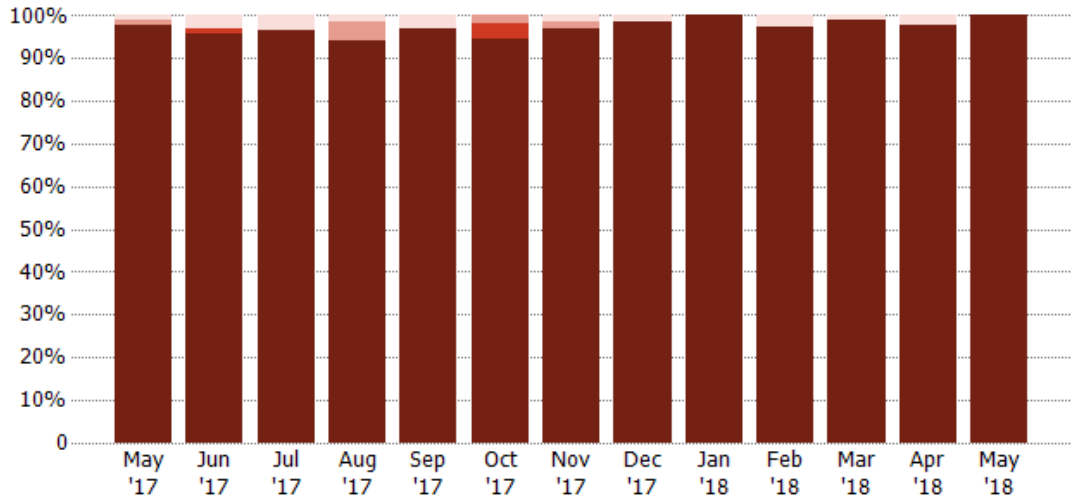
Current Year	8	7	7	6	3	4	5	2	2	2	3	2	-
Prior Year	8	8	11	11	8	8	7	8	6	12	10	8	8
Percent Change from Prior Year	0%	-13%	-36%	-45%	-63%	-50%	-29%	-75%	-67%	-83%	-70%	-75%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Pre-Foreclosure	1%	3%	4%	1%	3%	-	2%	1%	-	3%	1%	2%	-
Short Sale	1%	-	-	4%	-	2%	2%	-	-	-	-	-	-
Foreclosure	-	1%	-	-	-	4%	-	-	-	-	-	-	-
Non-Distressed	98%	96%	96%	94%	97%	95%	97%	99%	100%	97%	99%	98%	100%



Sales Activity by ZIP

May 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268			43	\$17,716,200	\$429,073	\$364,900	\$187	\$186	61

