

2019

FOUNTAIN HILLS

MARKET REPORT

June 2019



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	72	64	+12.5%	575	541	+6.3%
New Listing Volume	\$40,367,597	\$31,387,822	+28.6%	\$327,142,834	\$294,767,555	+11%
Active Listing Count	–	228	–	N/A	N/A	
Active Listing Volume	–	\$175,672,034	–	N/A	N/A	
Average Listing Price	–	\$770,491	–	\$775,263	\$720,782	+7.6%
Median Listing Price	–	\$577,450	–	\$555,239	\$529,786	+4.8%
Average Listing Price per Sq Ft	–	\$228	–	\$233	\$221	+5.2%
Median Listing Price per Sq Ft	–	\$209	–	\$217	\$205	+5.9%
Median Days in RPR	–	93.5	–	65.68	81.44	-19.3%
Months of Inventory	–	2.3	-100%	3	4.3	-29.7%
Absorption Rate	–	43.86%	–	33.38%	23.48%	+9.9%
Sales Activity Charts Metrics						
New Pending Sales Count	102	87	+17.2%	677	590	+14.7%
New Pending Sales Volume	\$53,914,339	\$37,513,540	+43.7%	\$341,664,196	\$275,588,620	+24%
Pending Sales Count	–	59	–	N/A	N/A	
Pending Sales Volume	–	\$28,585,309	–	N/A	N/A	
Closed Sales Count	70	89	-21.3%	510	516	-1.2%
Closed Sales Volume	\$34,029,910	\$37,545,759	-9.4%	\$243,466,660	\$234,070,044	+4%
Average Sales Price	\$486,142	\$421,862	+15.2%	\$477,386	\$453,624	+5.2%
Median Sales Price	\$377,500	\$386,000	-2.2%	\$383,208	\$379,048	+1.1%
Average Sales Price per Sq Ft	\$214	\$200	+7%	\$212	\$201	+5.4%
Median Sales Price per Sq Ft	\$202	\$194	+4.1%	\$204	\$194	+5.2%
Distressed Charts Metrics						
Distressed Listing Count	–	2	–	N/A	N/A	

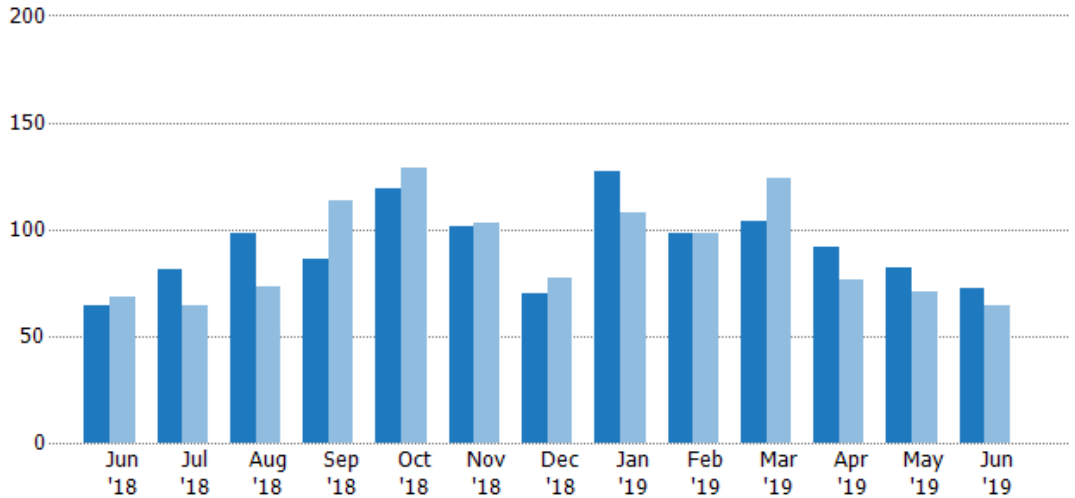
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	72	12.5%
Jun '18	64	-5.9%
Jun '17	68	-7.4%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	64	81	98	86	119	101	70	127	98	104	92	82	72
Prior Year	68	64	73	113	129	103	77	108	98	124	76	71	64
Percent Change from Prior Year	-6%	27%	34%	-24%	-8%	-2%	-9%	18%	0%	-16%	21%	15%	13%

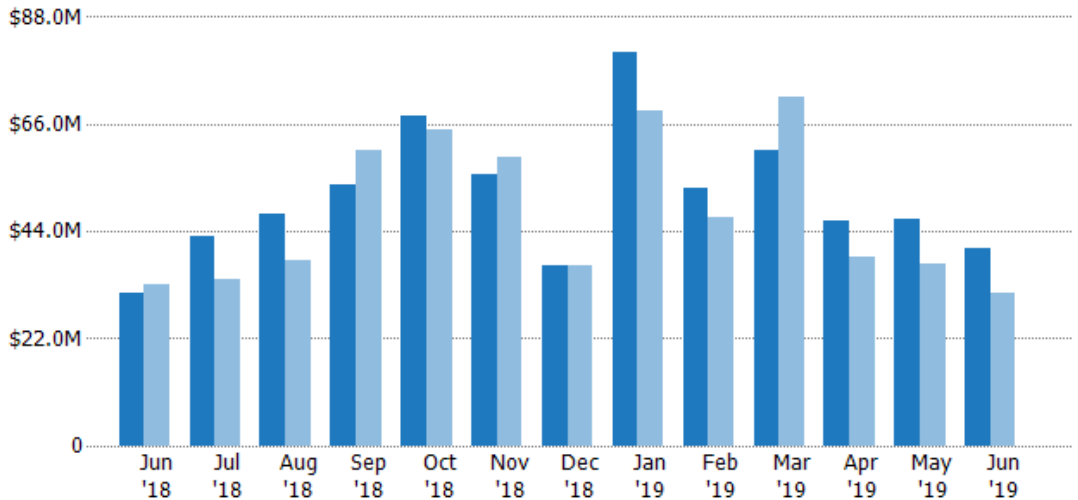
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$40.4M	28.6%
Jun '18	\$31.4M	-5.1%
Jun '17	\$33.1M	-9%



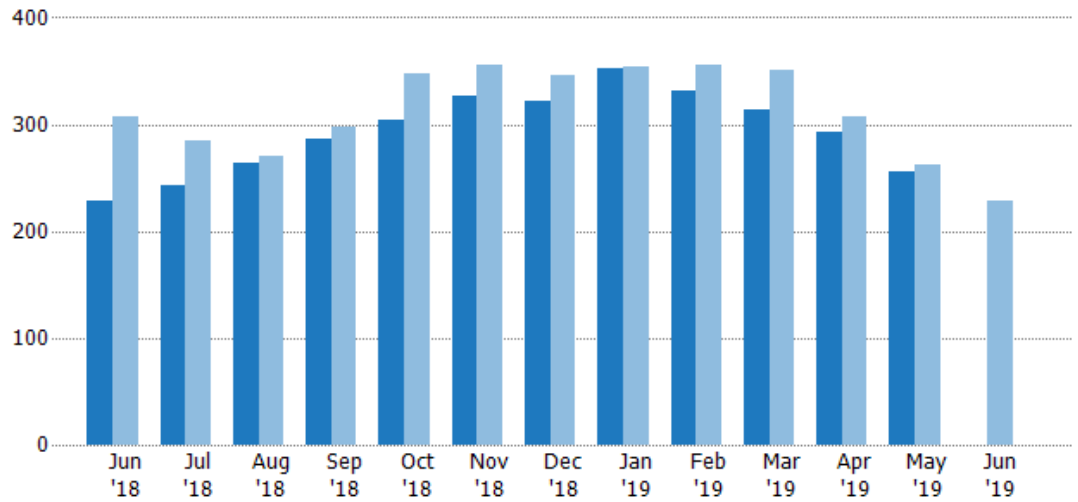
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$31.4M	\$42.9M	\$47.7M	\$53.6M	\$67.8M	\$55.6M	\$37M	\$80.6M	\$52.7M	\$60.7M	\$46.1M	\$46.6M	\$40.4M
Prior Year	\$33.1M	\$34.2M	\$38M	\$60.8M	\$65M	\$59.2M	\$37M	\$68.8M	\$46.8M	\$71.6M	\$38.6M	\$37.4M	\$31.4M
Percent Change from Prior Year	-5%	25%	25%	-12%	4%	-6%	0%	17%	13%	-15%	19%	25%	29%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



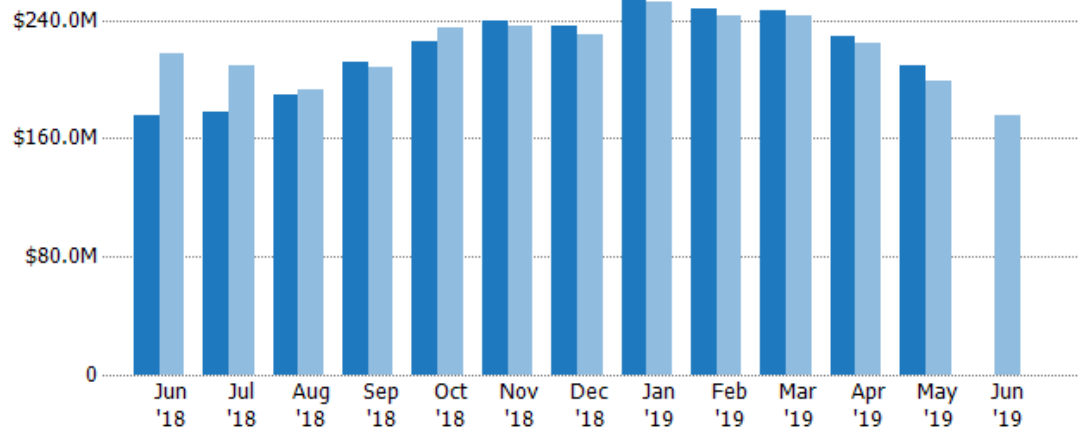
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	228	243	264	286	304	327	321	352	331	314	293	256	-
Prior Year	307	284	270	298	347	355	346	354	355	351	307	262	228
Percent Change from Prior Year	-26%	-14%	-2%	-4%	-12%	-8%	-7%	-1%	-7%	-11%	-5%	-2%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



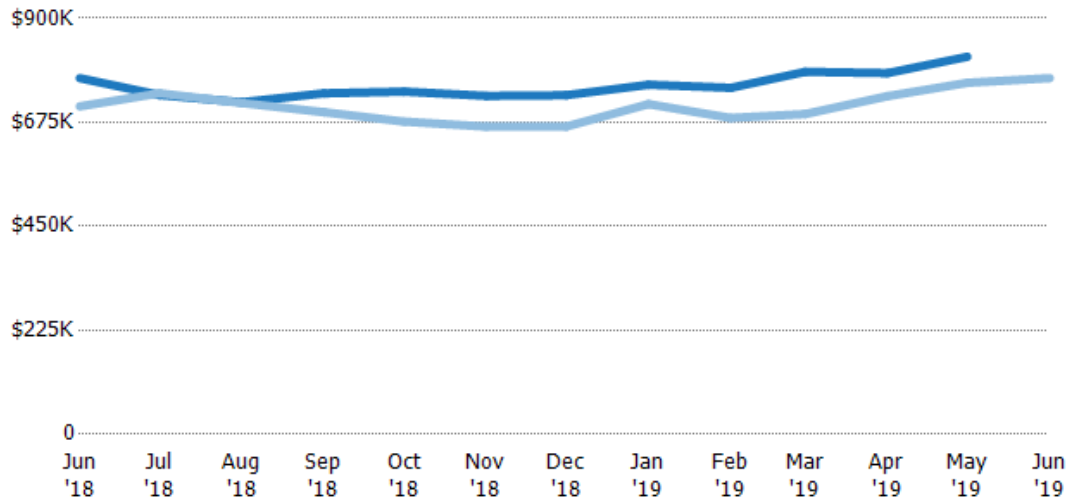
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$176M	\$178M	\$190M	\$211M	\$225M	\$239M	\$235M	\$266M	\$248M	\$246M	\$229M	\$209M	-
Prior Year	\$218M	\$210M	\$193M	\$208M	\$235M	\$236M	\$230M	\$253M	\$243M	\$243M	\$225M	\$199M	\$176M
Percent Change from Prior Year	-19%	-15%	-2%	2%	-4%	1%	2%	5%	2%	1%	2%	5%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



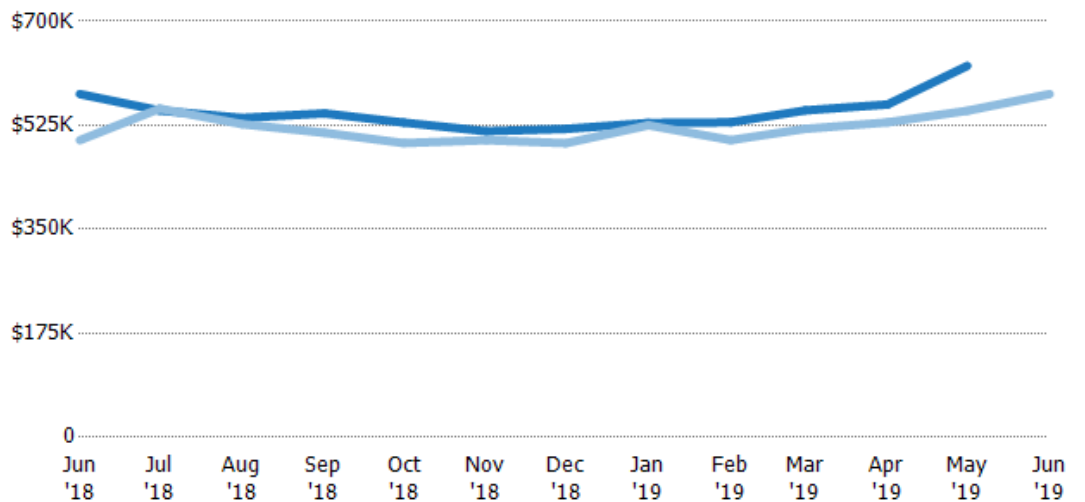
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$770K	\$734K	\$718K	\$738K	\$741K	\$732K	\$734K	\$756K	\$749K	\$784K	\$781K	\$817K	-
Prior Year	\$709K	\$738K	\$717K	\$697K	\$676K	\$666K	\$666K	\$714K	\$684K	\$693K	\$732K	\$760K	\$770K
Percent Change from Prior Year	9%	-1%	0%	6%	10%	10%	10%	6%	10%	13%	7%	7%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



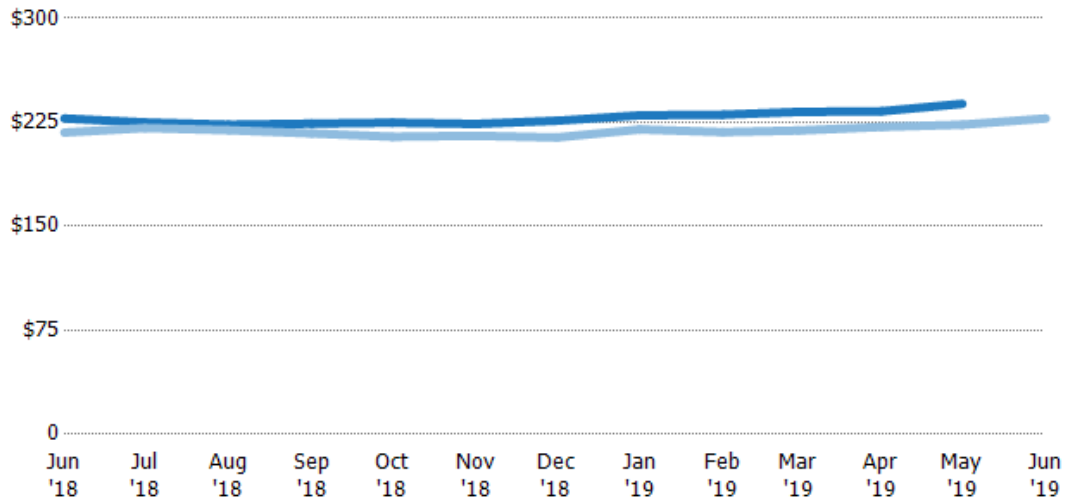
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$577K	\$550K	\$537K	\$545K	\$530K	\$515K	\$519K	\$529K	\$530K	\$550K	\$560K	\$625K	-
Prior Year	\$500K	\$553K	\$527K	\$512K	\$495K	\$500K	\$495K	\$525K	\$500K	\$519K	\$530K	\$549K	\$577K
Percent Change from Prior Year	16%	-1%	2%	6%	7%	3%	5%	1%	6%	6%	6%	14%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



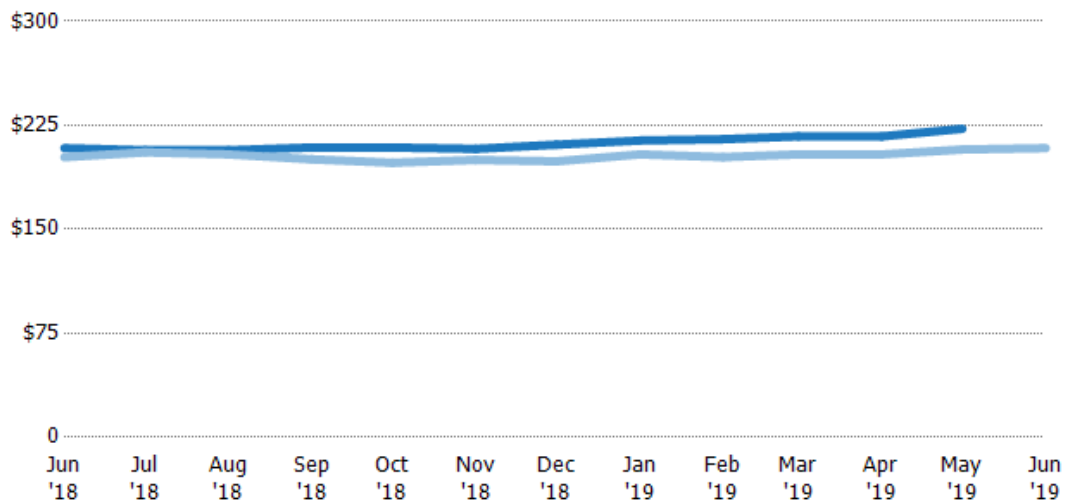
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$228	\$225	\$223	\$224	\$225	\$224	\$226	\$230	\$230	\$233	\$233	\$238	-
Prior Year	\$218	\$221	\$219	\$217	\$215	\$215	\$214	\$220	\$218	\$219	\$222	\$223	\$228
Percent Change from Prior Year	5%	2%	2%	3%	5%	4%	6%	5%	6%	6%	5%	7%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



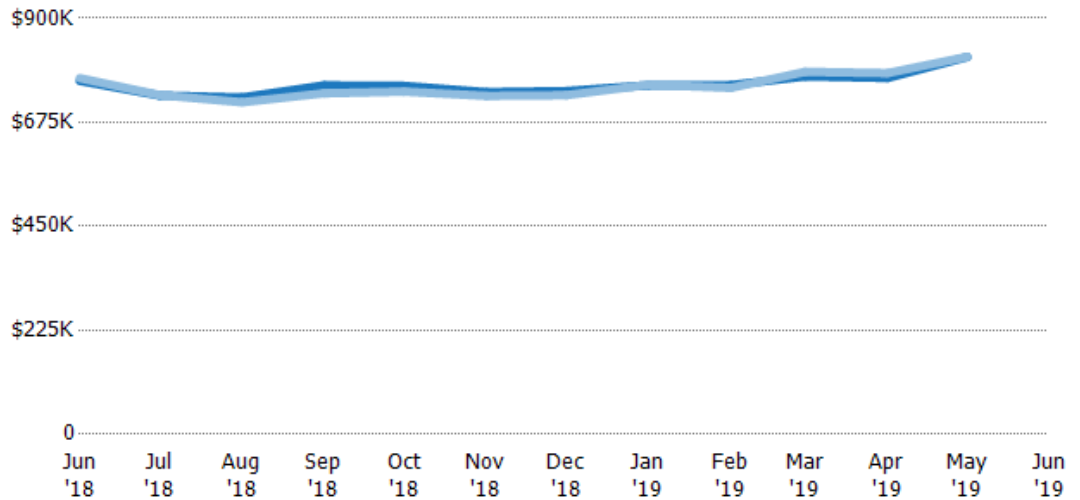
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$209	\$207	\$207	\$209	\$209	\$208	\$211	\$214	\$215	\$217	\$217	\$223	-
Prior Year	\$202	\$206	\$204	\$201	\$198	\$200	\$199	\$204	\$202	\$204	\$204	\$208	\$209
Percent Change from Prior Year	3%	1%	1%	4%	6%	4%	6%	5%	6%	6%	6%	7%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



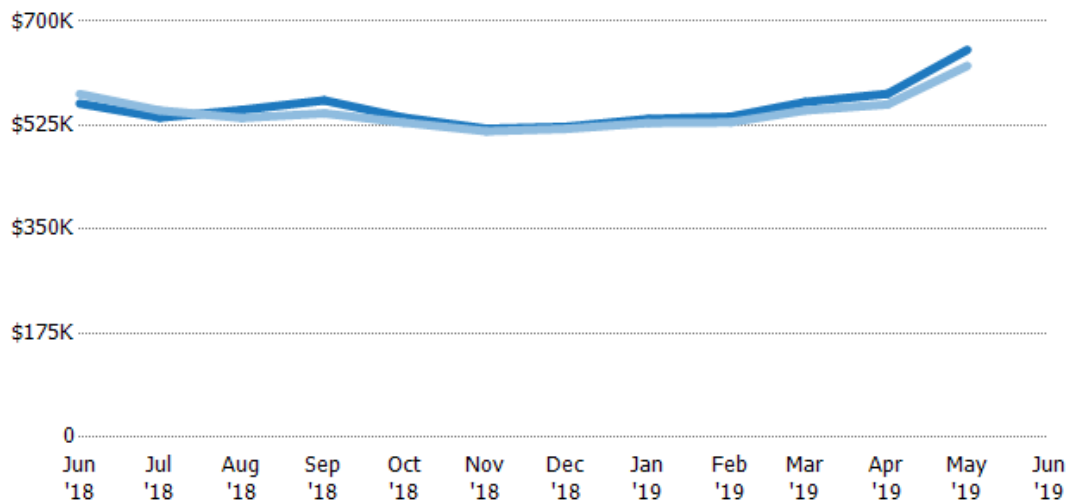
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$765K	\$733K	\$729K	\$755K	\$754K	\$740K	\$743K	\$755K	\$755K	\$774K	\$771K	\$816K	-
Avg Listing Price	\$770K	\$734K	\$718K	\$738K	\$741K	\$732K	\$734K	\$756K	\$749K	\$784K	\$781K	\$817K	-
Avg Listing Price as a % of Avg Est Value	101%	100%	99%	98%	98%	99%	99%	100%	99%	101%	101%	100%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



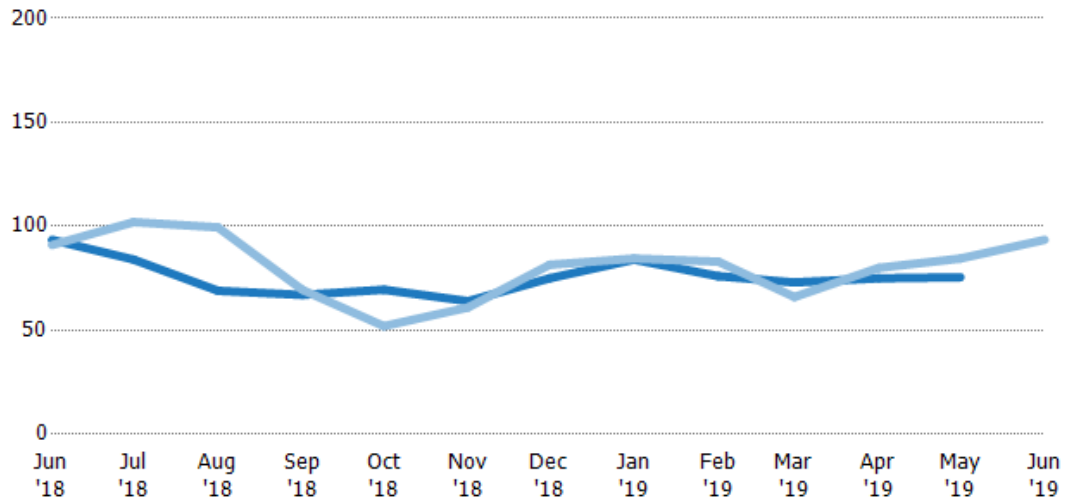
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$562K	\$538K	\$551K	\$567K	\$538K	\$519K	\$522K	\$536K	\$539K	\$564K	\$578K	\$652K	-
Median Listing Price	\$577K	\$550K	\$537K	\$545K	\$530K	\$515K	\$519K	\$529K	\$530K	\$550K	\$560K	\$625K	-
Med Listing Price as a % of Med Est Value	103%	102%	98%	96%	98%	99%	99%	99%	98%	98%	97%	96%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



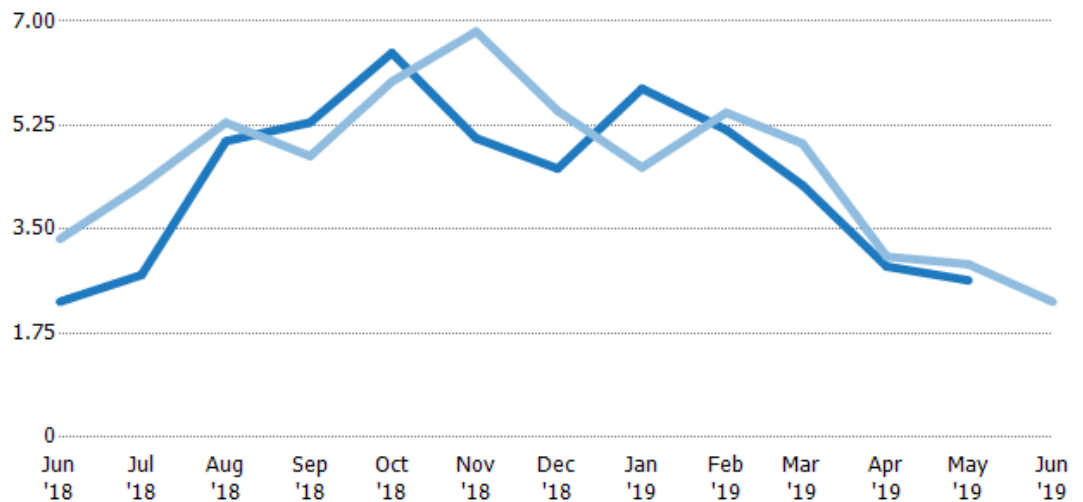
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	93.5	84	69	67	69.5	64	75	84	76	73	75	75.5	-
Prior Year	91	102	100	69.5	52	61	81.5	84.5	83	66	80	84.5	93.5
Percent Change from Prior Year	3%	-18%	-31%	-4%	34%	5%	-8%	-1%	-8%	11%	-6%	-11%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



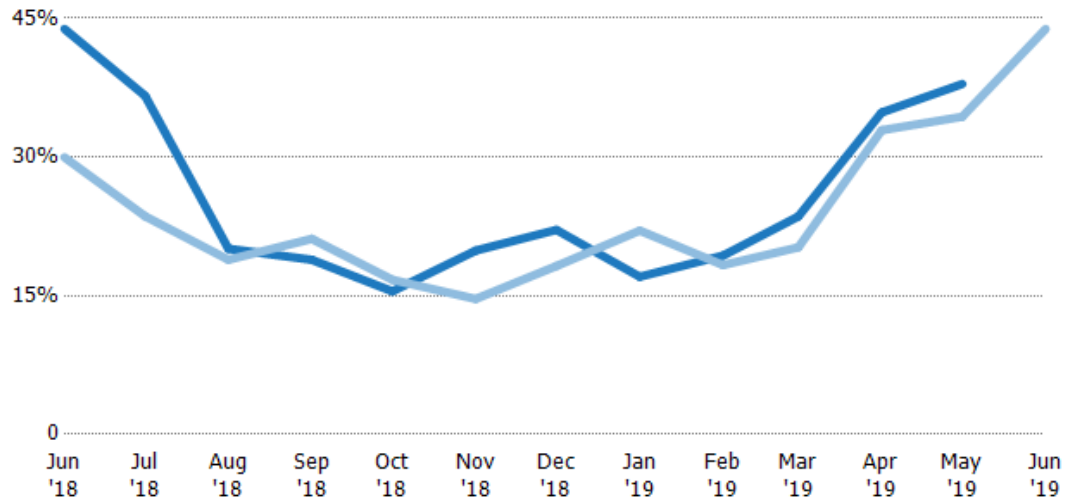
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	2.28	2.73	4.98	5.3	6.47	5.03	4.52	5.87	5.17	4.24	2.87	2.64	-
Prior Year	3.34	4.24	5.29	4.73	5.98	6.83	5.49	4.54	5.46	4.94	3.04	2.91	2.28
Percent Change from Prior Year	-32%	-36%	-6%	12%	8%	-26%	-18%	29%	-5%	-14%	-5%	-9%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



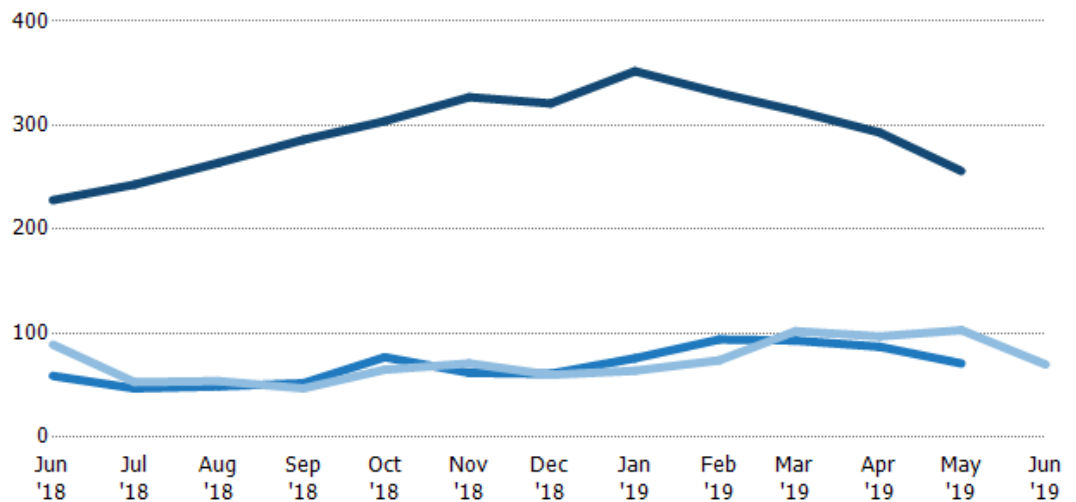
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	44%	37%	20%	19%	15%	20%	22%	17%	19%	24%	35%	38%	-
Prior Year	30%	24%	19%	21%	17%	15%	18%	22%	18%	20%	33%	34%	44%
Change from Prior Year	-14%	-13%	-1%	2%	1%	-5%	-4%	5%	-1%	-3%	-2%	-4%	44%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Active	228	243	264	286	304	327	321	352	331	314	293	256	-
Pending	59	47	49	52	77	62	61	76	94	93	87	71	-
Sold	89	53	54	47	65	71	60	64	74	102	97	103	70

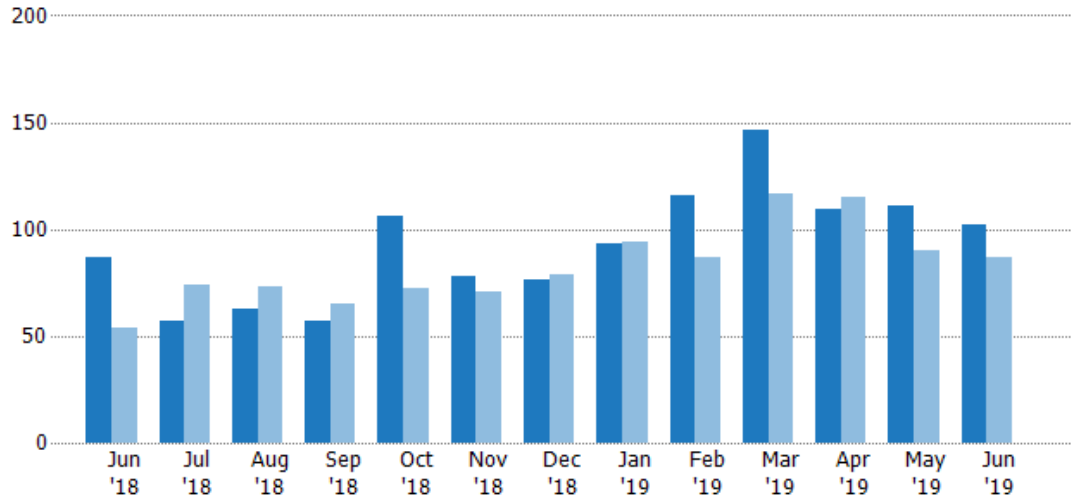
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	102	17.2%
Jun '18	87	61.1%
Jun '17	54	13%



Current Year	87	57	63	57	106	78	76	93	116	146	109	111	102
Prior Year	54	74	73	65	72	71	79	94	87	117	115	90	87
Percent Change from Prior Year	61%	-23%	-14%	-12%	47%	10%	-4%	-1%	33%	25%	-5%	23%	17%

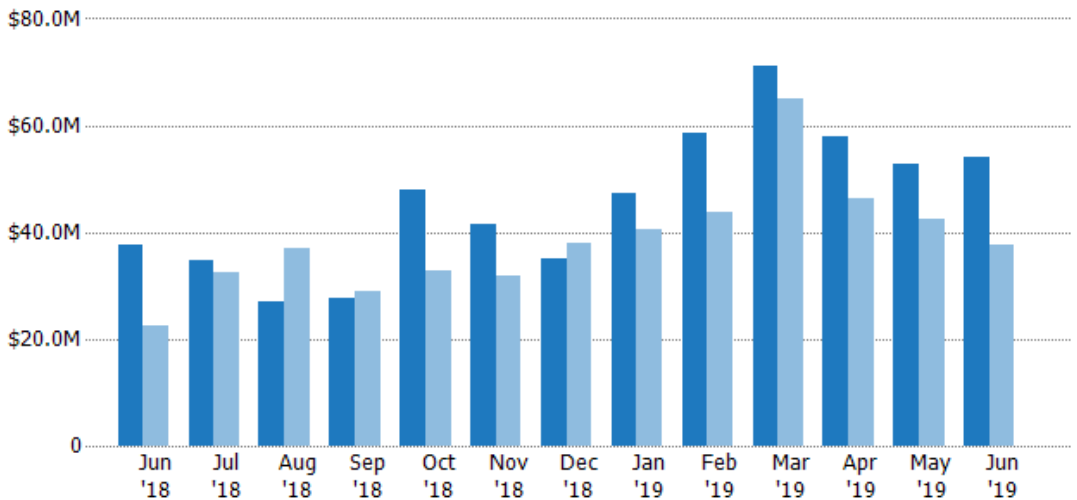
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$53.9M	43.7%
Jun '18	\$37.5M	67.4%
Jun '17	\$22.4M	28.2%



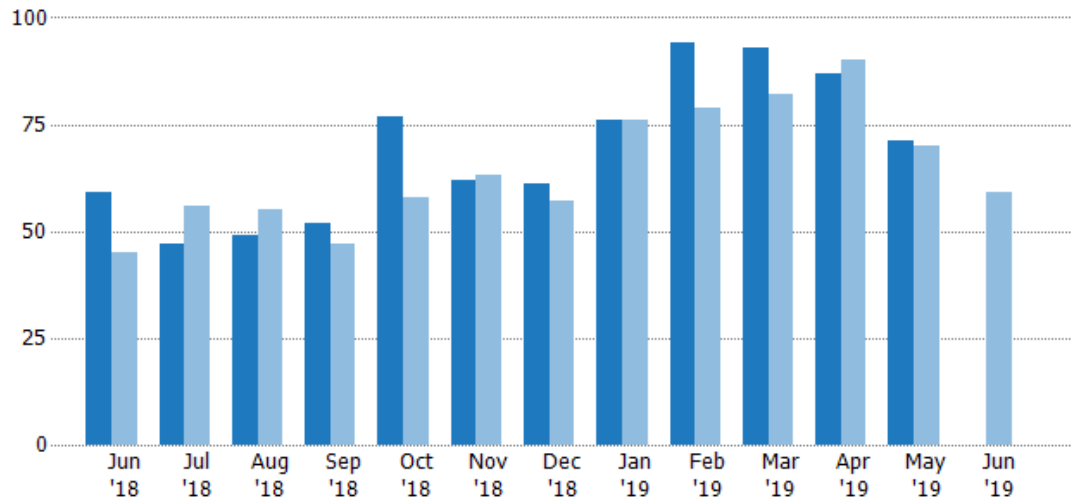
Current Year	\$37.5M	\$34.6M	\$26.9M	\$27.6M	\$48M	\$41.4M	\$35.2M	\$47.2M	\$58.6M	\$71.1M	\$58M	\$52.9M	\$53.9M
Prior Year	\$22.4M	\$32.6M	\$37.1M	\$29M	\$32.8M	\$31.9M	\$37.9M	\$40.4M	\$43.9M	\$65M	\$46.5M	\$42.4M	\$37.5M
Percent Change from Prior Year	67%	6%	-28%	-5%	47%	30%	-7%	17%	33%	9%	25%	25%	44%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



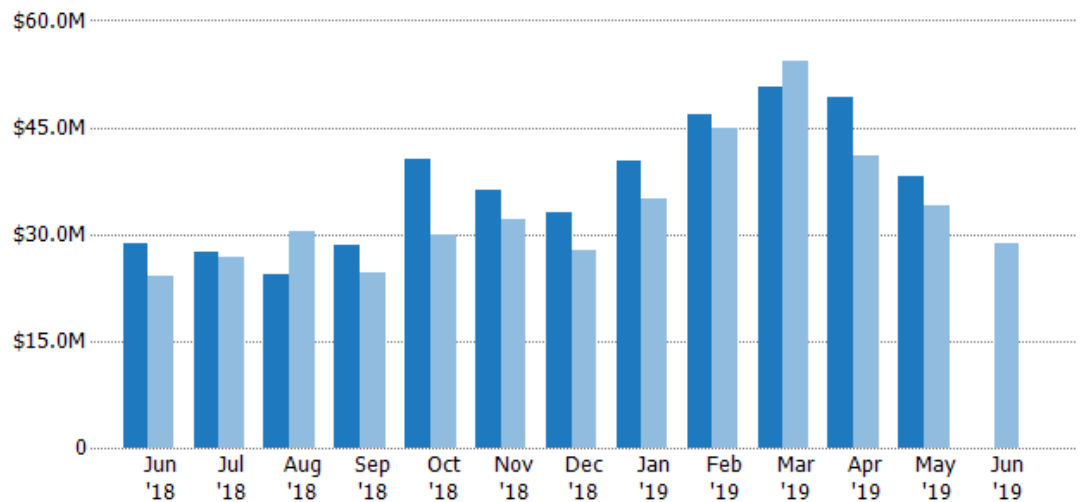
Current Year	59	47	49	52	77	62	61	76	94	93	87	71	-
Prior Year	45	56	55	47	58	63	57	76	79	82	90	70	59
Percent Change from Prior Year	31%	-16%	-11%	11%	33%	-2%	7%	0%	19%	13%	-3%	1%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$28.6M	\$27.5M	\$24.4M	\$28.4M	\$40.4M	\$36.2M	\$33M	\$40.3M	\$46.9M	\$50.6M	\$49.3M	\$38.2M	-
Prior Year	\$24.2M	\$26.8M	\$30.4M	\$24.5M	\$30M	\$32M	\$27.8M	\$34.9M	\$44.9M	\$54.3M	\$41M	\$34M	\$28.6M
Percent Change from Prior Year	18%	3%	-20%	16%	35%	13%	19%	15%	4%	-7%	20%	12%	-100%

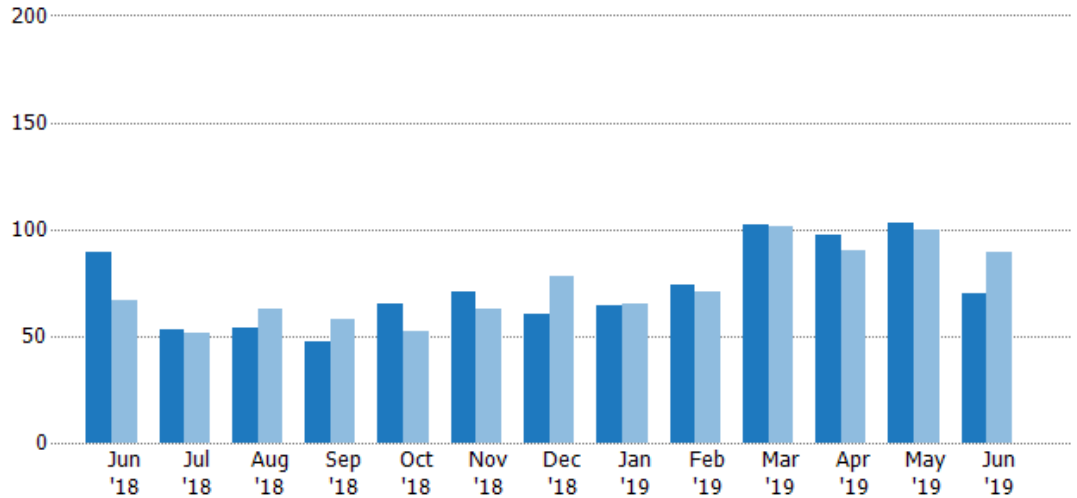
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	70	-21.3%
Jun '18	89	32.8%
Jun '17	67	9%



Current Year	89	53	54	47	65	71	60	64	74	102	97	103	70
Prior Year	67	51	63	58	52	63	78	65	71	101	90	100	89
Percent Change from Prior Year	33%	4%	-14%	-19%	25%	13%	-23%	-2%	4%	1%	8%	3%	-21%

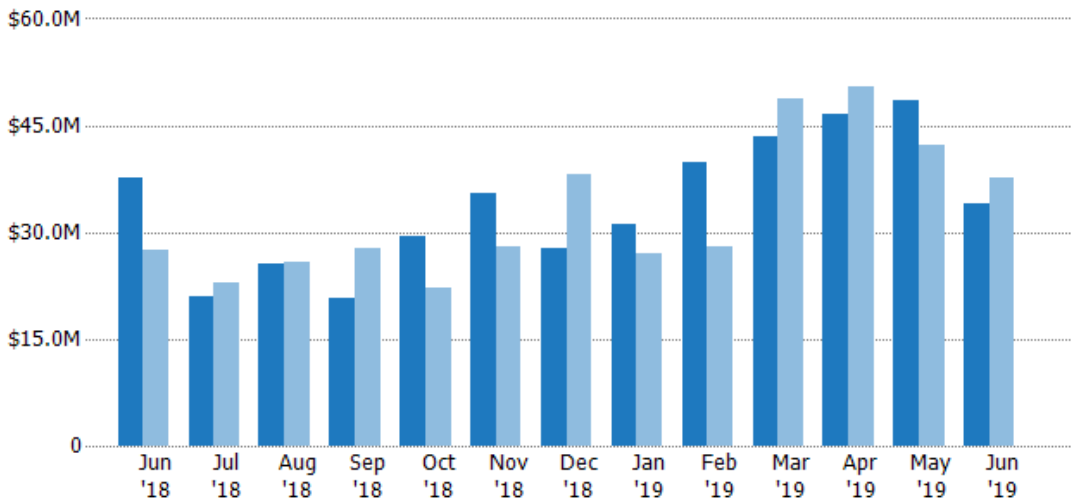
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$34M	-9.4%
Jun '18	\$37.5M	36.4%
Jun '17	\$27.5M	24.2%



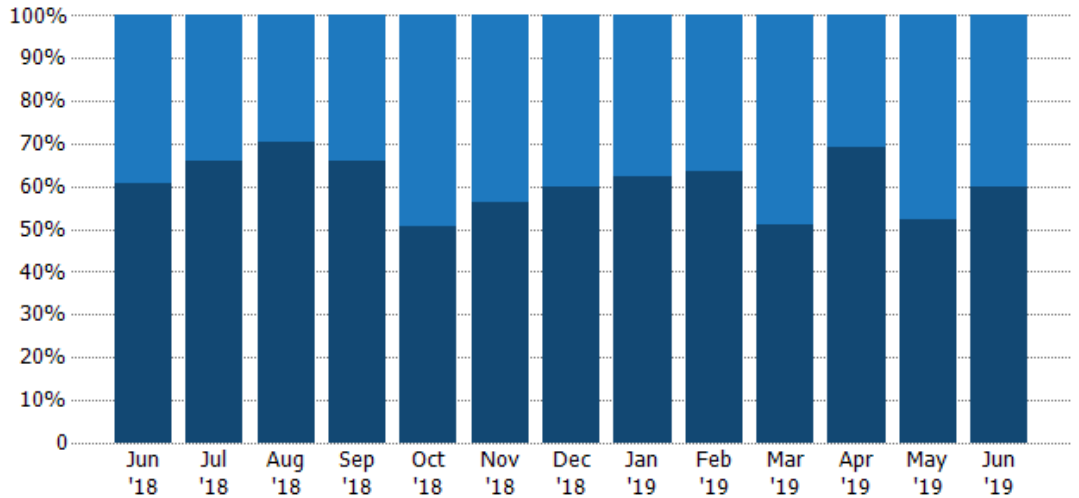
Current Year	\$37.5M	\$21.1M	\$25.5M	\$20.7M	\$29.5M	\$35.4M	\$27.7M	\$31.1M	\$39.9M	\$43.4M	\$46.6M	\$48.5M	\$34M
Prior Year	\$27.5M	\$23M	\$25.9M	\$27.7M	\$22.2M	\$27.9M	\$38.1M	\$27.1M	\$28M	\$48.7M	\$50.4M	\$42.3M	\$37.5M
Percent Change from Prior Year	36%	-8%	-2%	-26%	33%	27%	-27%	15%	42%	-11%	-8%	15%	-9%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



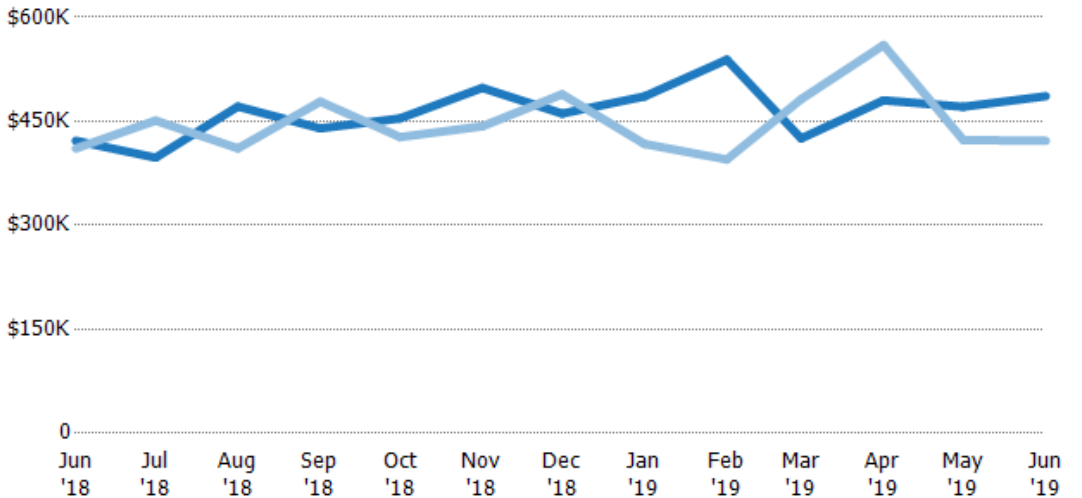
Condo/Townhouse	39%	34%	30%	34%	49%	44%	40%	38%	36%	49%	31%	48%	40%
Single Family Residence	61%	66%	70%	66%	51%	56%	60%	63%	64%	51%	69%	52%	60%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$422K	\$398K	\$471K	\$440K	\$454K	\$498K	\$461K	\$486K	\$539K	\$425K	\$480K	\$471K	\$486K
Prior Year	\$411K	\$451K	\$411K	\$478K	\$427K	\$443K	\$489K	\$417K	\$395K	\$482K	\$560K	\$423K	\$422K
Percent Change from Prior Year	3%	-12%	15%	-8%	6%	13%	-6%	16%	36%	-12%	-14%	11%	15%

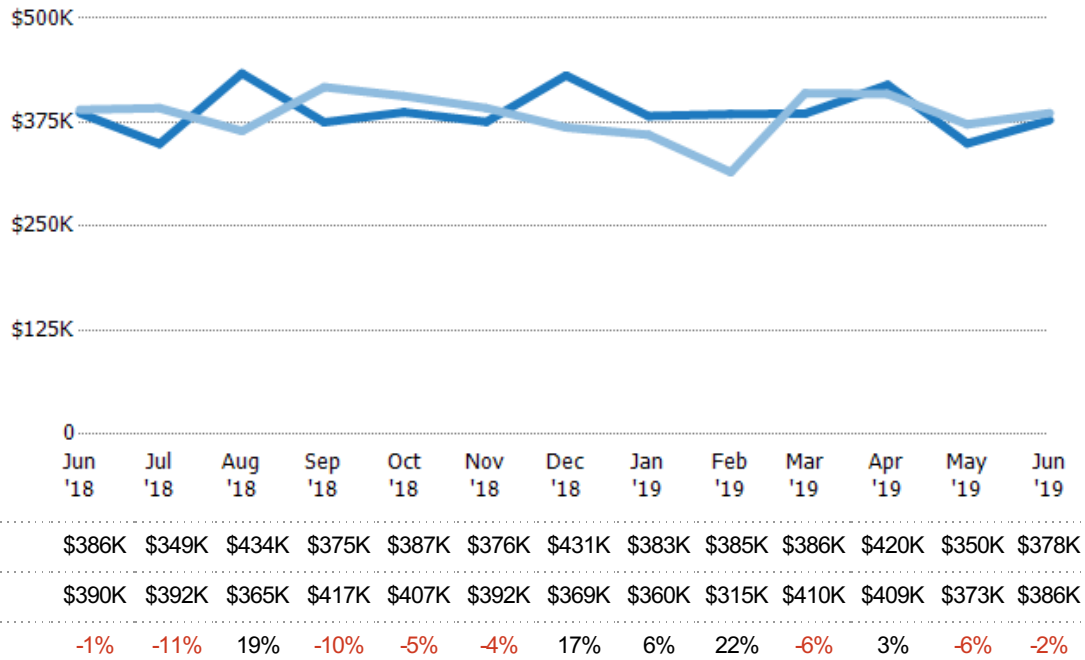
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$378K	-2.2%
Jun '18	\$386K	-1%
Jun '17	\$390K	-0.6%



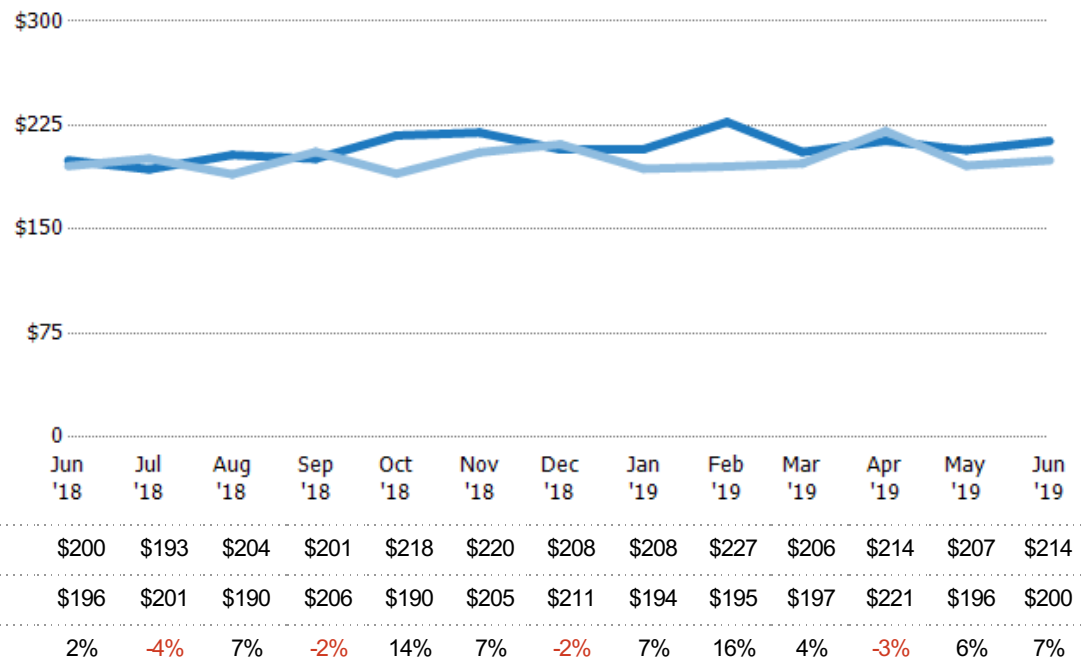
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '19	\$214	7%
Jun '18	\$200	2.1%
Jun '17	\$196	2.1%



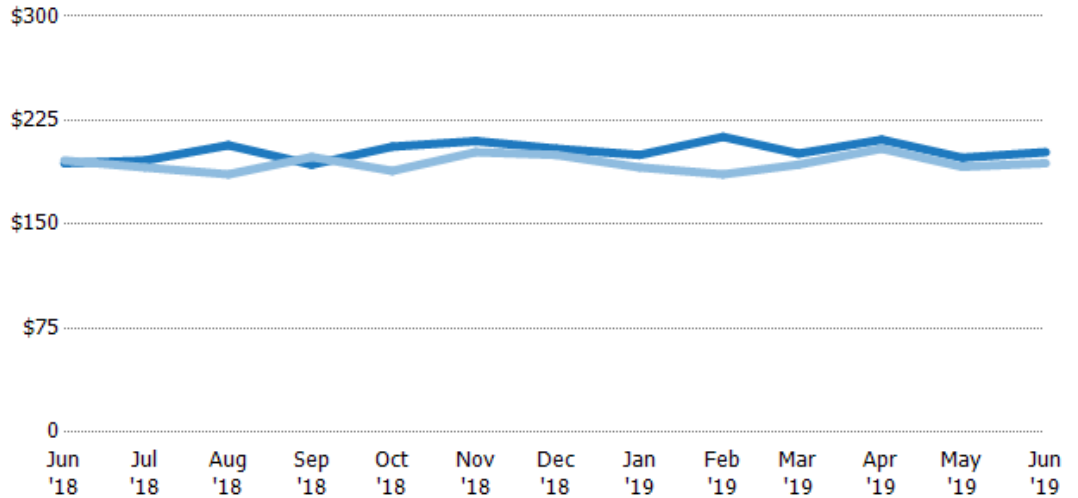
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '19	\$202	4.1%
Jun '18	\$194	-1%
Jun '17	\$196	-3.1%



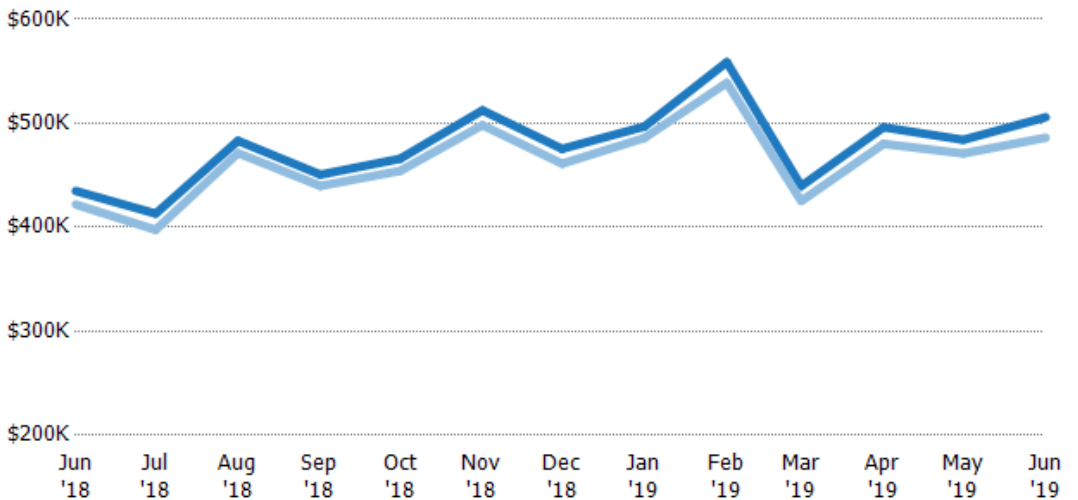
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$194	\$196	\$207	\$193	\$206	\$210	\$205	\$200	\$213	\$201	\$211	\$198	\$202
Prior Year	\$196	\$191	\$186	\$199	\$189	\$202	\$200	\$191	\$186	\$193	\$205	\$192	\$194
Percent Change from Prior Year	-1%	3%	11%	-3%	9%	4%	2%	5%	15%	4%	3%	3%	4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



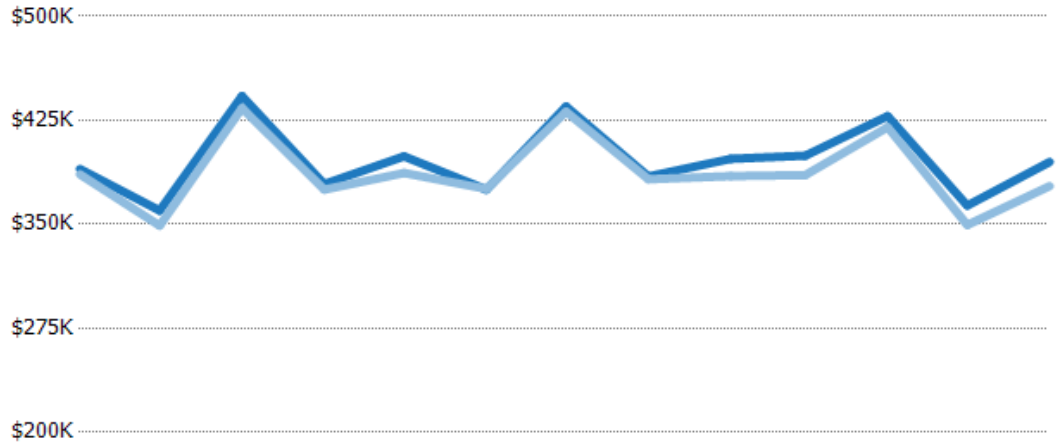
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg List Price	\$435K	\$413K	\$483K	\$451K	\$466K	\$512K	\$475K	\$497K	\$559K	\$440K	\$496K	\$484K	\$506K
Avg Sales Price	\$422K	\$398K	\$471K	\$440K	\$454K	\$498K	\$461K	\$486K	\$539K	\$425K	\$480K	\$471K	\$486K
Avg Sales Price as a % of Avg List Price	97%	96%	98%	98%	97%	97%	97%	98%	96%	97%	97%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



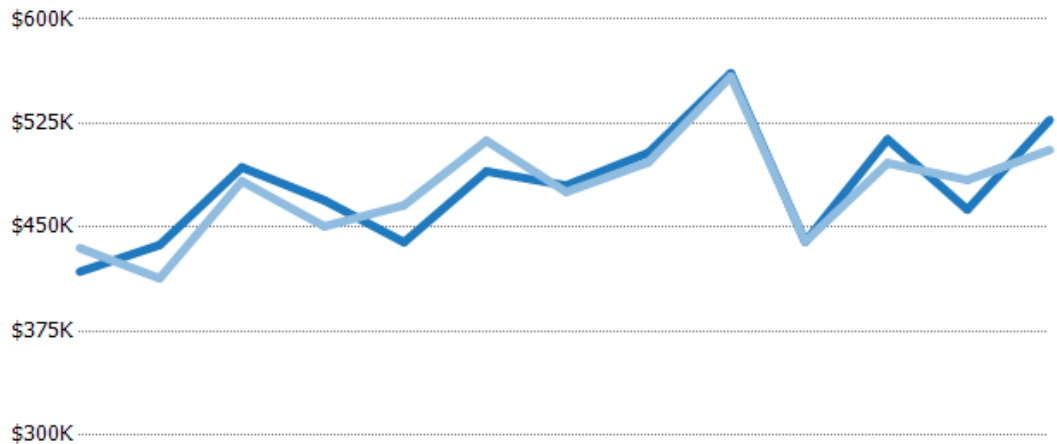
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median List Price	\$390K	\$360K	\$443K	\$379K	\$399K	\$375K	\$435K	\$385K	\$397K	\$399K	\$428K	\$364K	\$395K
Median Sales Price	\$386K	\$349K	\$434K	\$375K	\$387K	\$376K	\$431K	\$383K	\$385K	\$386K	\$420K	\$350K	\$378K
Med Sales Price as a % of Med List Price	99%	97%	98%	99%	97%	100%	99%	99%	97%	97%	98%	96%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



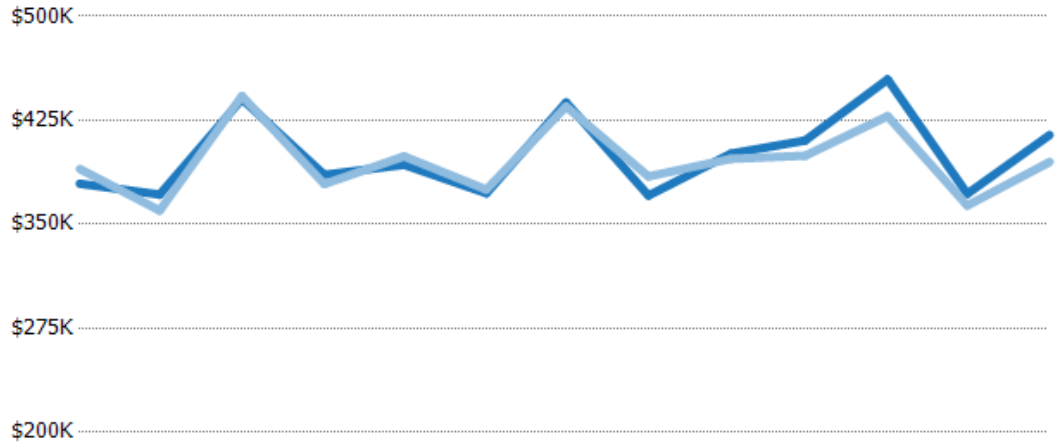
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$418K	\$437K	\$493K	\$469K	\$439K	\$490K	\$480K	\$504K	\$561K	\$439K	\$513K	\$463K	\$527K
Avg Sales Price	\$435K	\$413K	\$483K	\$451K	\$466K	\$512K	\$475K	\$497K	\$559K	\$440K	\$496K	\$484K	\$506K
Avg Sales Price as a % of Avg Est Value	104%	94%	98%	96%	106%	105%	99%	99%	100%	100%	97%	105%	96%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



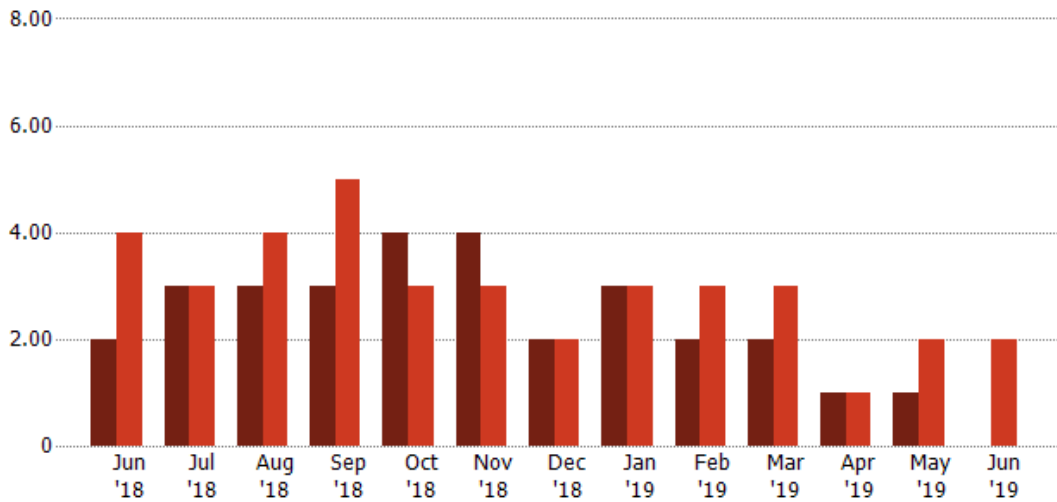
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$379K	\$371K	\$440K	\$386K	\$393K	\$372K	\$438K	\$371K	\$401K	\$410K	\$454K	\$372K	\$414K
Median Sales Price	\$390K	\$360K	\$443K	\$379K	\$399K	\$375K	\$435K	\$385K	\$397K	\$399K	\$428K	\$364K	\$395K
Med Sales Price as a % of Med Est Value	103%	97%	100%	98%	102%	101%	99%	104%	99%	97%	94%	98%	95%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	2	3	3	3	4	4	2	3	2	2	1	1	-
Prior Year	4	3	4	5	3	3	2	3	3	3	1	2	2
Percent Change from Prior Year	-50%	0%	-25%	-40%	33%	33%	0%	0%	-33%	-33%	0%	-50%	-100%

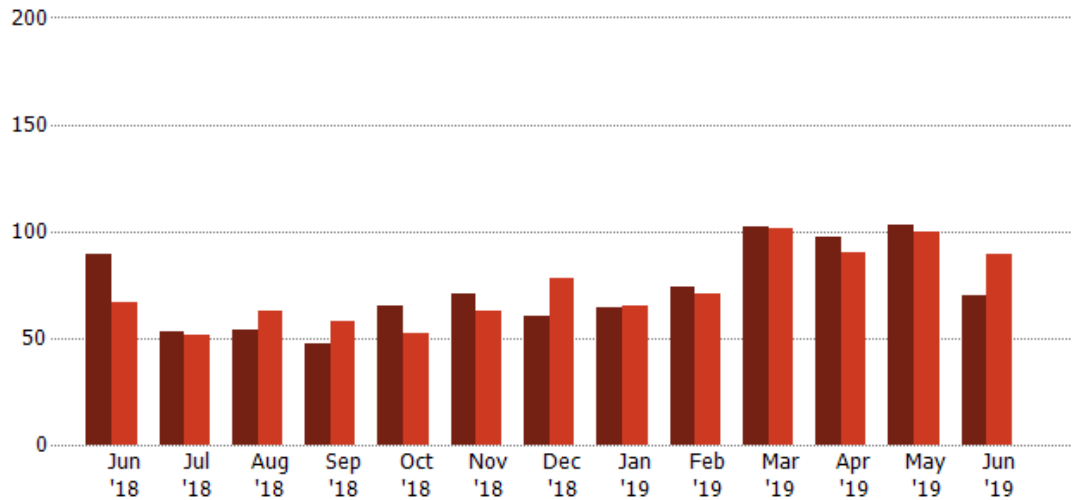
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	70	-21.3%
Jun '18	89	32.8%
Jun '17	67	9%



Current Year	89	53	54	47	65	71	60	64	74	102	97	103	70
Prior Year	67	51	63	58	52	63	78	65	71	101	90	100	89
Percent Change from Prior Year	33%	4%	-14%	-19%	25%	13%	-23%	-2%	4%	1%	8%	3%	-21%

Sales Activity by ZIP

Jun 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268			70	\$34,029,910	\$486,142	\$377,500	\$206	\$199	43