



2018

CAVE CREEK

MARKET REPORT

January 2018



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

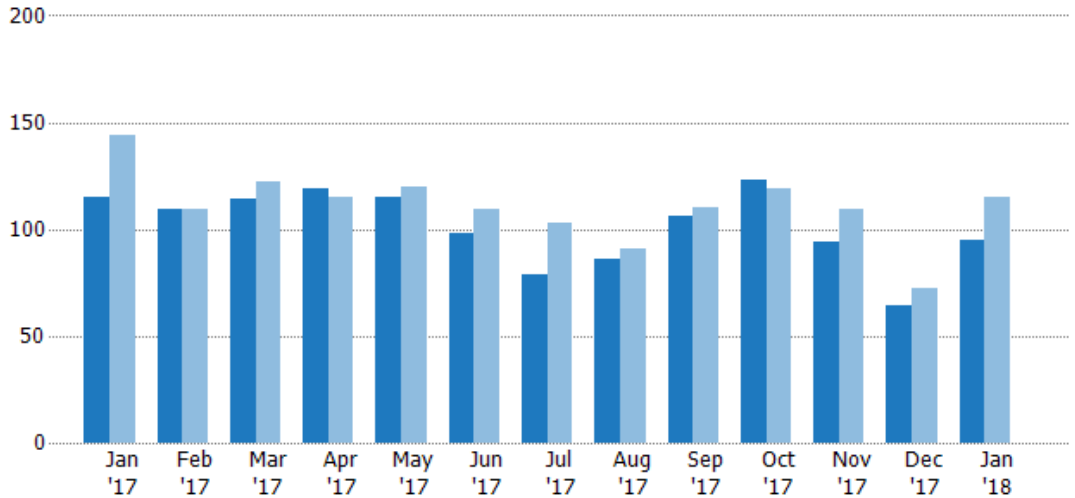
Key Metrics	Jan 2018	Jan 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	95	115	-17.4%	1,317	1,438	-8.4%
New Listing Volume	\$59,118,494	\$56,871,622	+4%	\$1,414,836,640	\$704,717,414	+100.8%
Active Listing Count	1	372	-99.7%	3,851	5,126	-24.9%
Active Listing Volume	\$1,995	\$240,859,140	-100%	\$3,991,597,259	\$3,203,288,170	+24.6%
Average Listing Price	\$1,995	\$647,471	-99.7%	\$1,036,509	\$624,910	+65.9%
Median Listing Price	\$1,995	\$549,900	-99.6%	\$549,050	\$518,328	+5.9%
Average Listing Price per Sq Ft	–	\$225	–	\$225	\$215	+4.5%
Median Listing Price per Sq Ft	–	\$198	–	\$199	\$191	+4.2%
Median Days in RPR	160	89	+79.8%	76.98	79.95	-3.7%
Months of Inventory	0	5.5	-99.7%	0	9.1	-99.8%
Absorption Rate	5,300%	18.28%	+5,281.7%	5,000%	11.02%	+4,989%
Sales Activity Charts Metrics						
New Pending Sales Count	65	81	-19.8%	1,043	1,049	-0.6%
New Pending Sales Volume	\$31,911,660	\$32,777,088	-2.6%	\$498,296,606	\$471,442,230	+5.7%
Pending Sales Count	–	65	–	930	962	-3.3%
Pending Sales Volume	–	\$27,922,648	–	\$493,311,897	\$474,622,699	+3.9%
Closed Sales Count	42	50	-16%	838	854	-1.9%
Closed Sales Volume	\$19,459,450	\$22,870,810	-14.9%	\$400,429,138	\$400,815,357	-0.1%
Average Sales Price	\$463,320	\$457,416	+1.3%	\$477,839	\$469,339	+1.8%
Median Sales Price	\$426,500	\$402,000	+6.1%	\$429,115	\$421,208	+1.9%
Average Sales Price per Sq Ft	\$210	\$186	+13.3%	\$194	\$187	+4%
Median Sales Price per Sq Ft	\$199	\$182	+9.3%	\$189	\$181	+4.3%
Distressed Charts Metrics						
Distressed Listing Count	–	8	–	84	181	-53.6%

New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



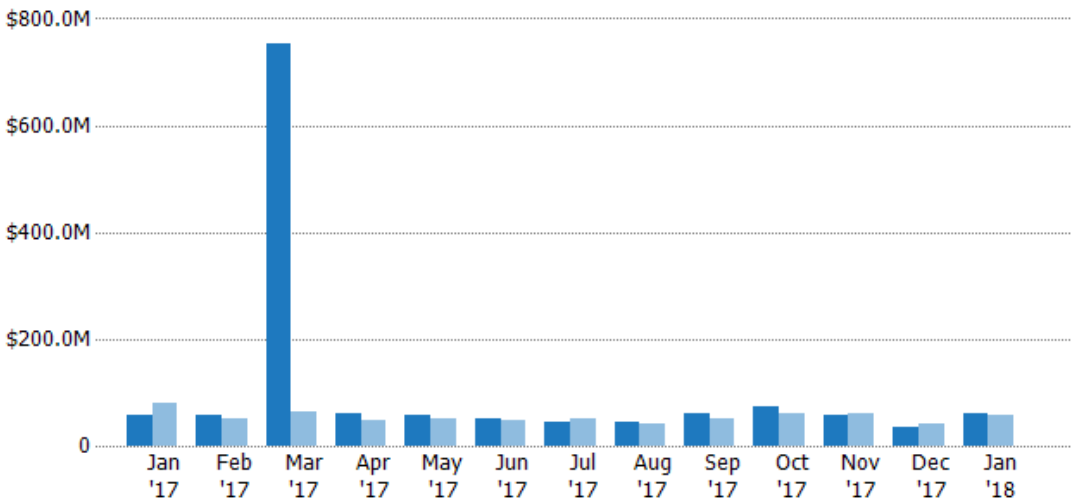
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	115	109	114	119	115	98	79	86	106	123	94	64	95
Prior Year	144	109	122	115	120	109	103	91	110	119	109	72	115
Percent Change from Prior Year	-20%	0%	-7%	3%	-4%	-10%	-23%	-5%	-4%	3%	-14%	-11%	-17%

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$56.9M	\$57.2M	\$75.4M	\$60.6M	\$57M	\$50.9M	\$43.5M	\$45.4M	\$61.9M	\$74.6M	\$58.5M	\$35.5M	\$59.1M
Prior Year	\$79.3M	\$51.9M	\$63.2M	\$48.6M	\$50.3M	\$47.5M	\$49.8M	\$41.8M	\$51.4M	\$61.6M	\$60.8M	\$41.7M	\$56.9M
Percent Change from Prior Year	-28%	10%	1,092%	25%	13%	7%	-13%	9%	21%	21%	-4%	-15%	4%

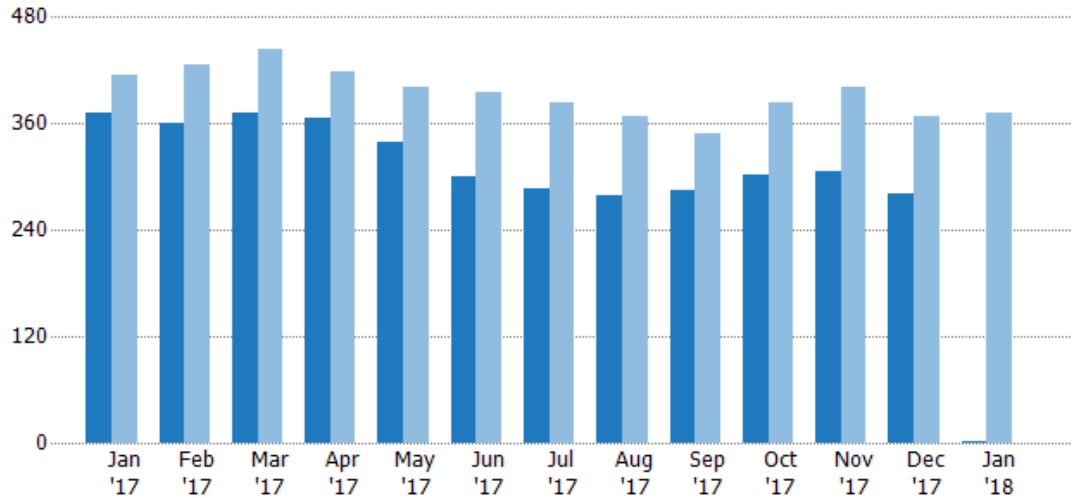
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '18	1	-99.7%
Jan '17	372	-10.4%
Jan '16	415	-9.2%



Current Year	372	361	372	367	339	300	287	278	285	302	306	281	1
Prior Year	415	427	444	419	401	395	383	369	348	383	401	369	372
Percent Change from Prior Year	-10%	-15%	-16%	-12%	-15%	-24%	-25%	-25%	-18%	-21%	-24%	-24%	-100%

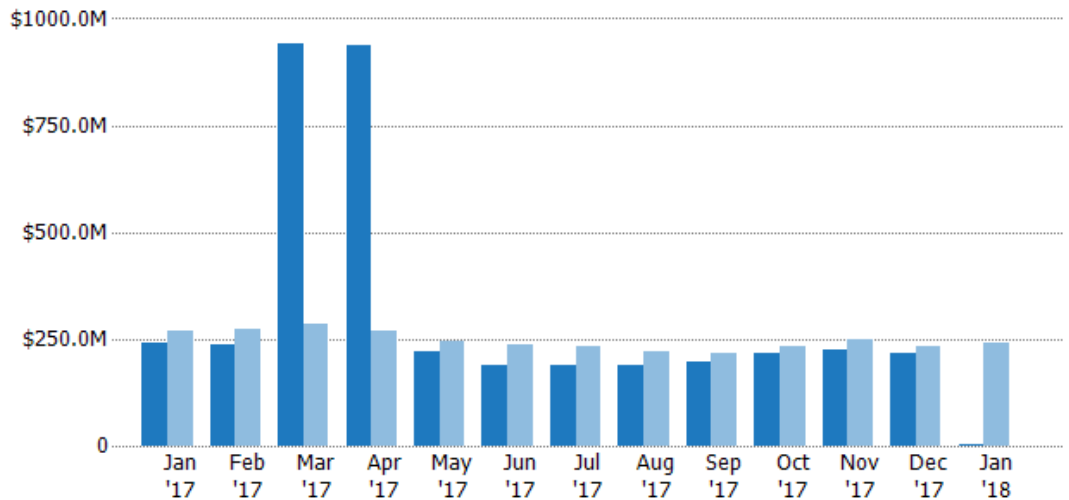
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '18	\$2K	-100%
Jan '17	\$241M	-10.3%
Jan '16	\$269M	-8.4%



Current Year	\$241M	\$236M	\$942M	\$937M	\$221M	\$189M	\$187M	\$187M	\$198M	\$215M	\$224M	\$215M	\$2K
Prior Year	\$269M	\$273M	\$286M	\$270M	\$246M	\$236M	\$231M	\$221M	\$215M	\$233M	\$247M	\$235M	\$241M
Percent Change from Prior Year	-10%	-14%	230%	247%	-10%	-20%	-19%	-15%	-8%	-8%	-9%	-8%	-100%

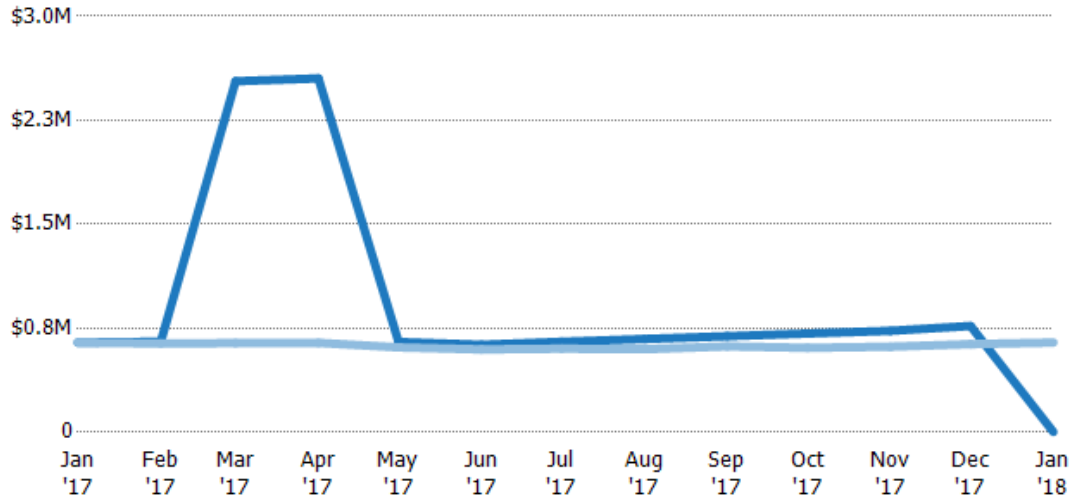
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '18	\$2K	-99.7%
Jan '17	\$647K	0.1%
Jan '16	\$647K	0.9%



Current Year	\$647K	\$654K	\$2.53M	\$2.55M	\$651K	\$631K	\$652K	\$673K	\$693K	\$712K	\$732K	\$767K	\$2K
Prior Year	\$647K	\$640K	\$644K	\$645K	\$612K	\$598K	\$603K	\$599K	\$619K	\$609K	\$617K	\$636K	\$647K
Percent Change from Prior Year	0%	2%	293%	296%	6%	6%	8%	12%	12%	17%	19%	21%	-100%

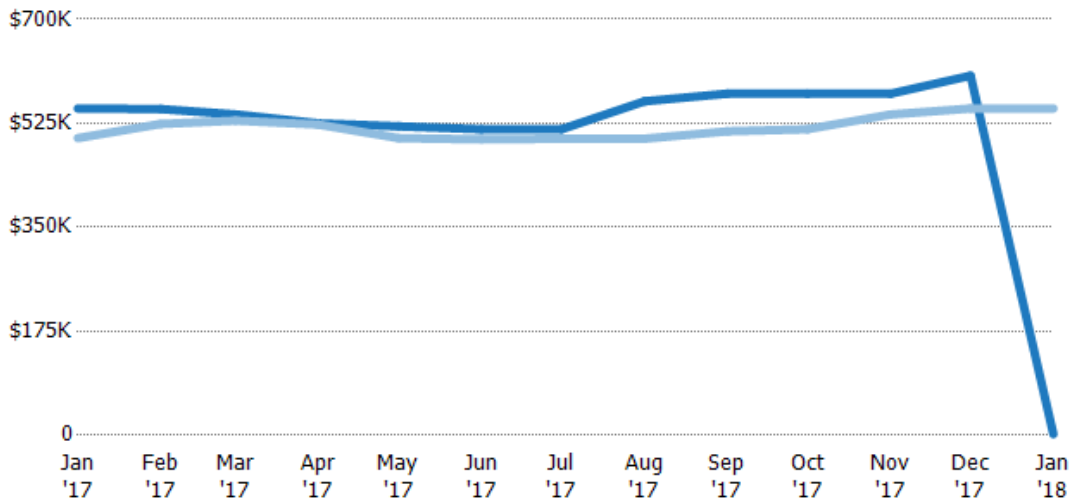
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '18	\$2K	-99.6%
Jan '17	\$550K	10%
Jan '16	\$500K	-4.1%



Current Year	\$550K	\$549K	\$540K	\$525K	\$520K	\$515K	\$515K	\$562K	\$575K	\$575K	\$575K	\$605K	\$2K
Prior Year	\$500K	\$524K	\$529K	\$523K	\$500K	\$498K	\$499K	\$499K	\$511K	\$515K	\$540K	\$550K	\$550K
Percent Change from Prior Year	10%	5%	2%	0%	4%	3%	3%	13%	12%	12%	6%	10%	-100%

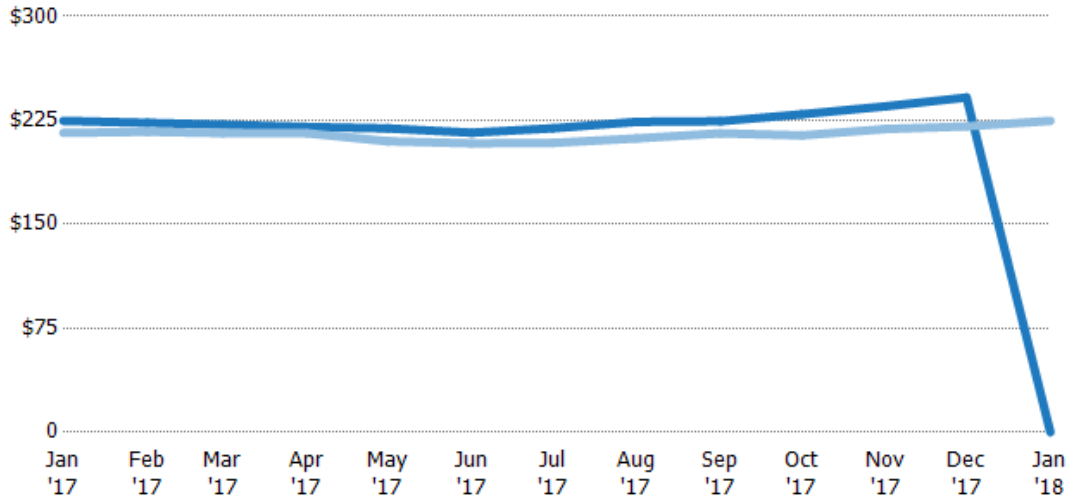
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jan '18	–	-100%
Jan '17	\$225	4%
Jan '16	\$216	-1.1%



Current Year	\$225	\$223	\$222	\$220	\$219	\$216	\$219	\$224	\$224	\$229	\$235	\$241	\$0
Prior Year	\$216	\$217	\$216	\$216	\$210	\$208	\$209	\$212	\$216	\$214	\$219	\$221	\$225
Percent Change from Prior Year	4%	3%	3%	2%	4%	4%	5%	6%	4%	7%	7%	9%	-100%

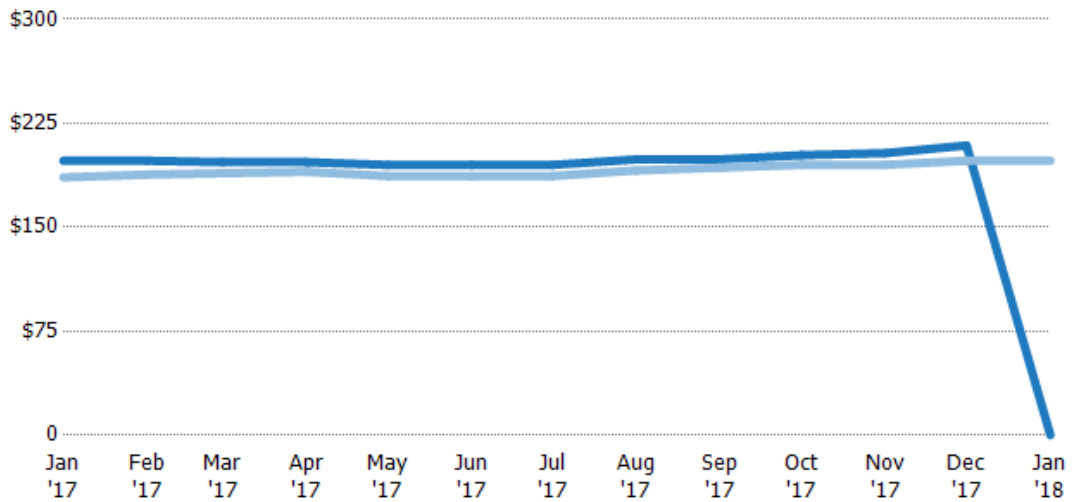
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jan '18	–	-100%
Jan '17	\$198	6.5%
Jan '16	\$186	-3.2%



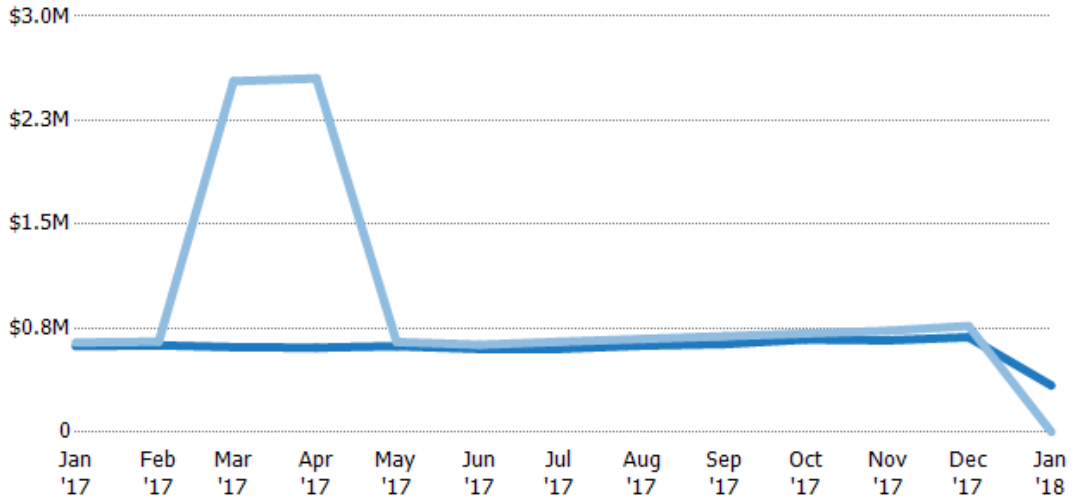
Current Year	\$198	\$198	\$197	\$197	\$195	\$195	\$195	\$199	\$199	\$202	\$204	\$209	\$0
Prior Year	\$186	\$188	\$189	\$190	\$187	\$187	\$187	\$191	\$193	\$195	\$195	\$198	\$198
Percent Change from Prior Year	6%	5%	4%	4%	4%	4%	4%	4%	3%	4%	4%	6%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



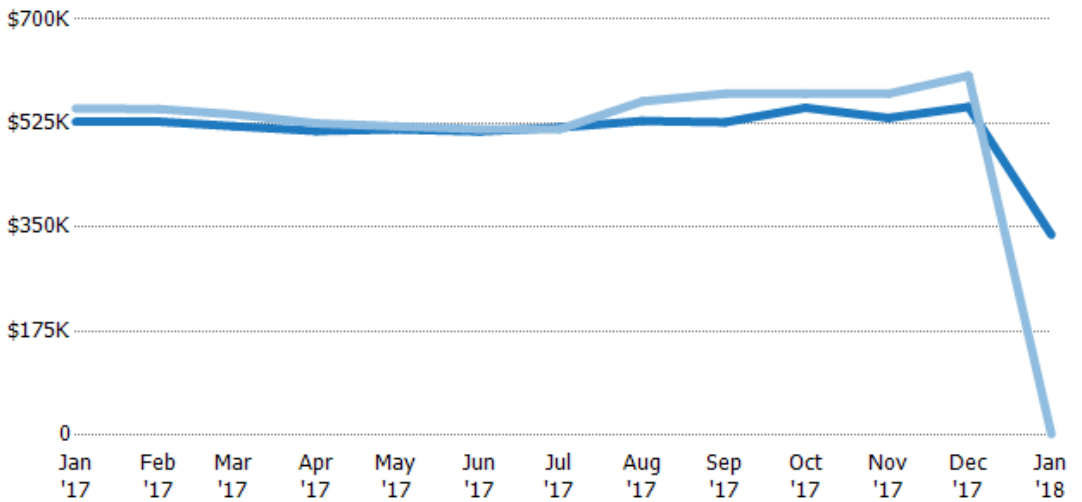
Avg Est Value	\$621K	\$627K	\$614K	\$610K	\$621K	\$601K	\$602K	\$625K	\$636K	\$669K	\$662K	\$686K	\$337K
Avg Listing Price	\$647K	\$654K	\$2.53M	\$2.55M	\$651K	\$631K	\$652K	\$673K	\$693K	\$712K	\$732K	\$767K	\$2K
Avg Listing Price as a % of Avg Est Value	104%	104%	413%	419%	105%	105%	108%	108%	109%	107%	110%	112%	1%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$528K	\$528K	\$520K	\$512K	\$515K	\$511K	\$518K	\$529K	\$527K	\$551K	\$534K	\$553K	\$337K
Median Listing Price	\$550K	\$549K	\$540K	\$525K	\$520K	\$515K	\$515K	\$562K	\$575K	\$575K	\$575K	\$605K	\$2K
Med Listing Price as a % of Med Est Value	104%	104%	104%	102%	101%	101%	99%	106%	109%	104%	108%	109%	1%

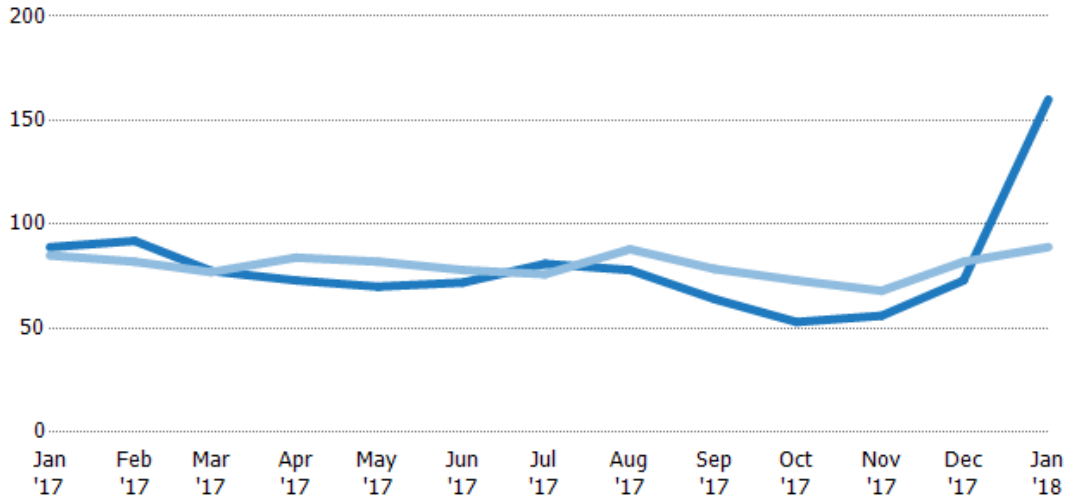
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jan '18	160	79.8%
Jan '17	89	4.7%
Jan '16	85	3.5%



Current Year	89	92	77.5	73	70	72	81	78	64	53	56	73	160
Prior Year	85	82	77	84	82	78	76	88	78.5	73	68	82	89
Percent Change from Prior Year	5%	12%	1%	-13%	-15%	-8%	7%	-11%	-18%	-27%	-18%	-11%	80%

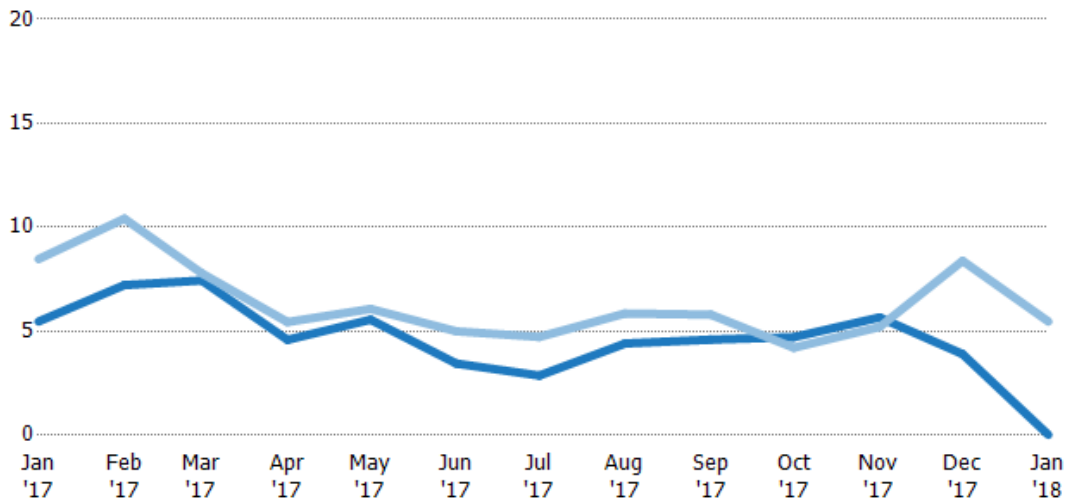
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jan '18	0.02	-99.7%
Jan '17	5.47	-35.4%
Jan '16	8.47	-25.8%



Current Year	5.47	7.22	7.44	4.59	5.56	3.45	2.87	4.41	4.6	4.72	5.67	3.9	0.02
Prior Year	8.47	10.4	7.79	5.44	6.08	5	4.73	5.86	5.8	4.21	5.21	8.39	5.47
Percent Change from Prior Year	-35%	-31%	-4%	-16%	-9%	-31%	-39%	-25%	-21%	12%	9%	-53%	-100%

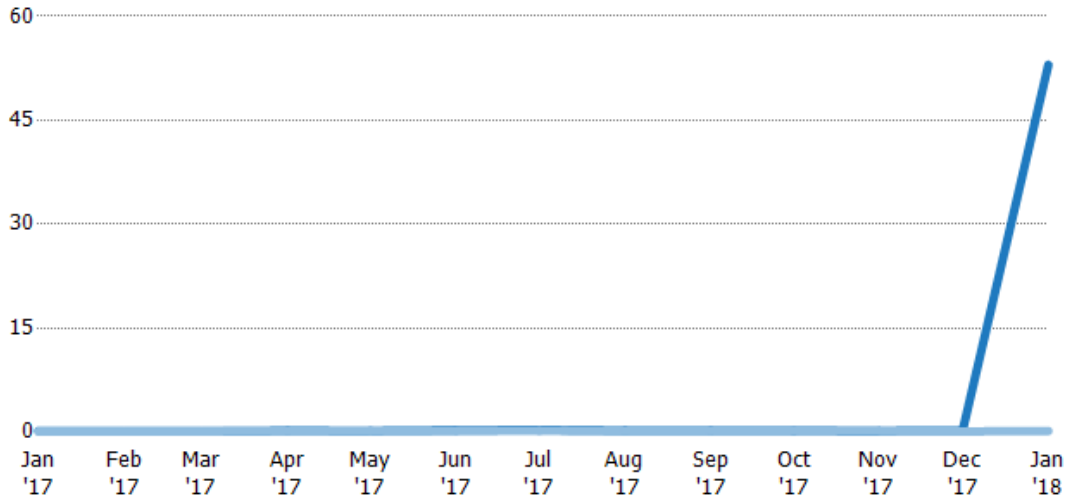
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jan '18	5,300%	-5,281.7%
Jan '17	18%	-6.5%
Jan '16	12%	34.8%



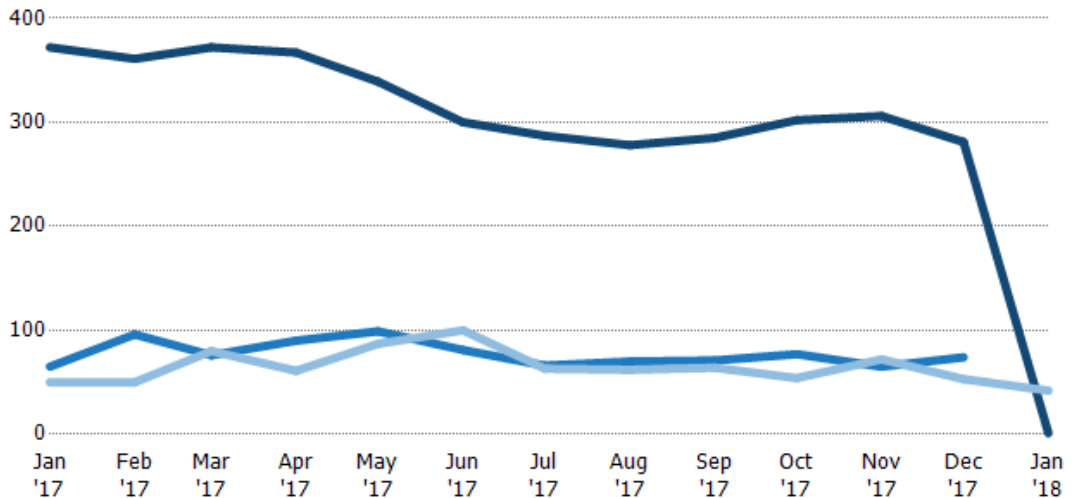
Current Year	18%	14%	13%	22%	18%	29%	35%	23%	22%	21%	18%	26%	5,300%
Prior Year	12%	10%	13%	18%	16%	20%	21%	17%	17%	24%	19%	12%	18%
Change from Prior Year	-6%	-4%	-1%	-3%	-2%	-9%	-14%	-6%	-5%	3%	2%	-14%	-5,282%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



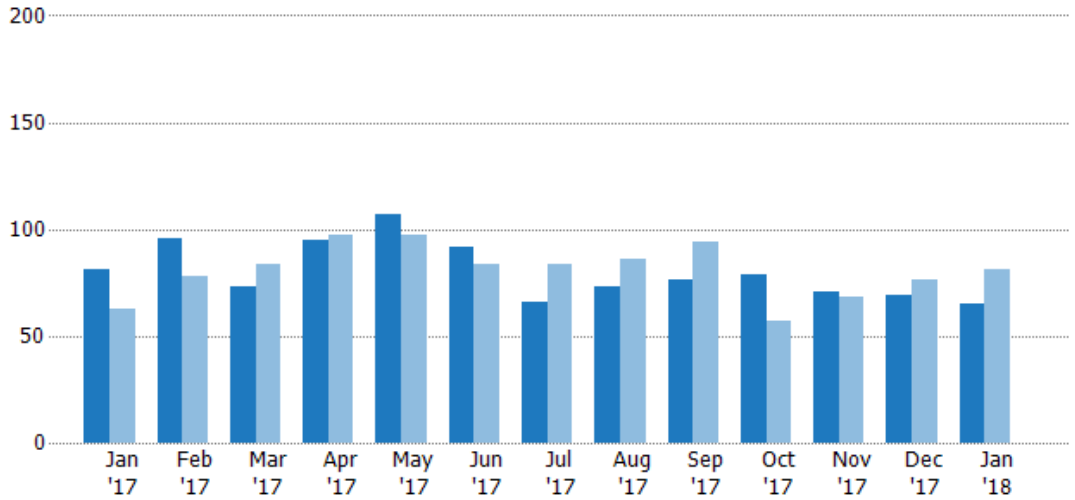
Active	372	361	372	367	339	300	287	278	285	302	306	281	1
Pending	65	96	76	90	99	81	66	70	71	77	65	74	-
Sold	50	50	80	61	87	100	63	62	64	54	72	53	42

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jan '18	65	-19.8%
Jan '17	81	28.6%
Jan '16	63	4.8%

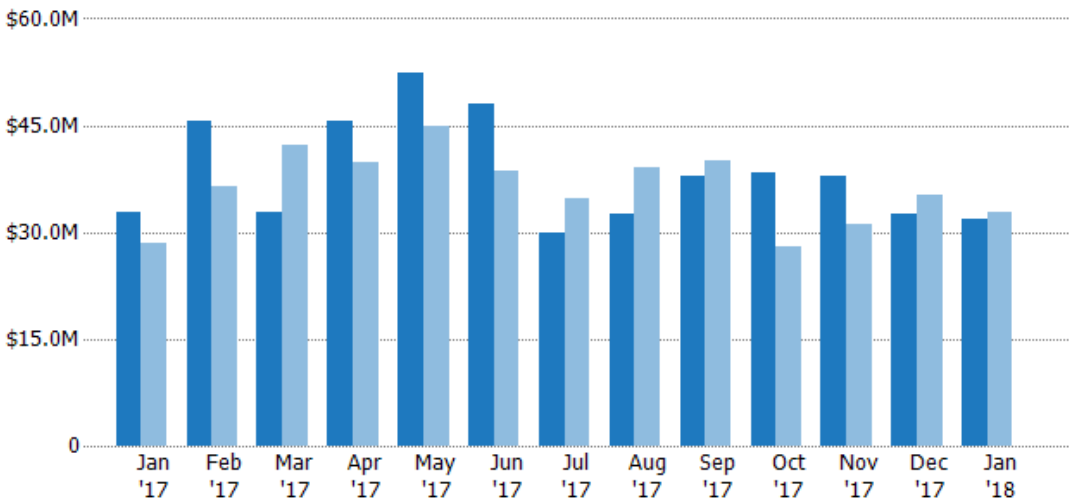
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	81	96	73	95	107	92	66	73	76	79	71	69	65
Prior Year	63	78	84	97	97	84	84	86	94	57	68	76	81
Percent Change from Prior Year	29%	23%	-13%	-2%	10%	10%	-21%	-15%	-19%	39%	4%	-9%	-20%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '18	\$31.9M	-2.6%
Jan '17	\$32.8M	15.1%
Jan '16	\$28.5M	-9.7%

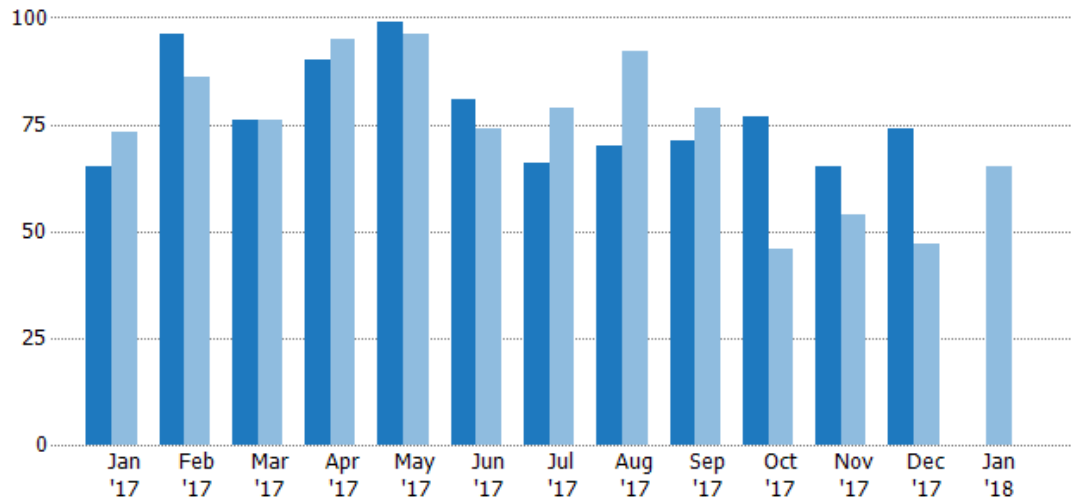
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$32.8M	\$45.6M	\$32.8M	\$45.7M	\$52.3M	\$47.9M	\$30M	\$32.5M	\$37.9M	\$38.4M	\$37.9M	\$32.5M	\$31.9M
Prior Year	\$28.5M	\$36.4M	\$42.1M	\$39.7M	\$44.9M	\$38.5M	\$34.8M	\$39.1M	\$40.1M	\$28M	\$31.1M	\$35.3M	\$32.8M
Percent Change from Prior Year	15%	25%	-22%	15%	17%	24%	-14%	-17%	-6%	37%	22%	-8%	-3%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



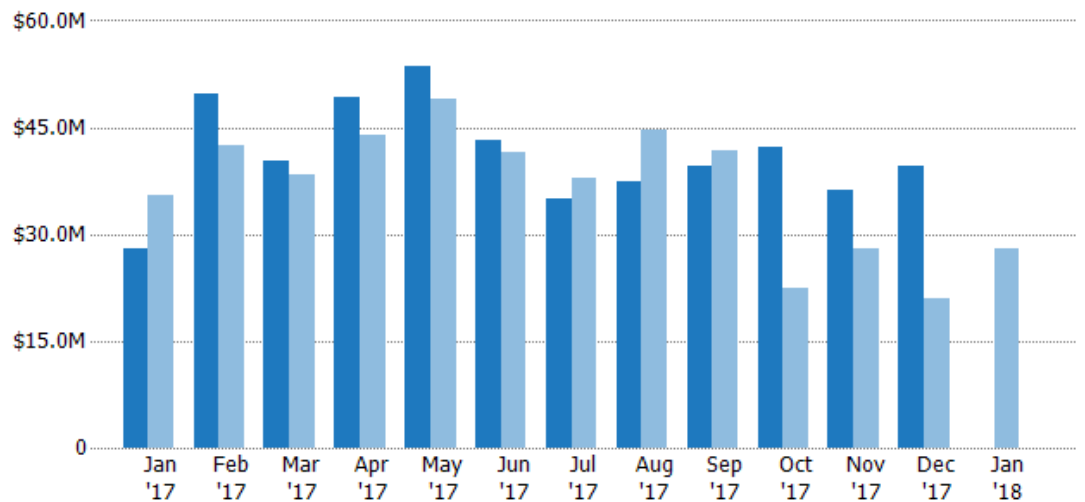
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	65	96	76	90	99	81	66	70	71	77	65	74	-
Prior Year	73	86	76	95	96	74	79	92	79	46	54	47	65
Percent Change from Prior Year	-11%	12%	0%	-5%	3%	9%	-16%	-24%	-10%	67%	20%	57%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$27.9M	\$49.6M	\$40.2M	\$49.2M	\$53.5M	\$43.1M	\$35M	\$37.5M	\$39.6M	\$42.1M	\$36.1M	\$39.5M	-
Prior Year	\$35.6M	\$42.5M	\$38.4M	\$44M	\$49.1M	\$41.6M	\$37.9M	\$44.6M	\$41.7M	\$22.4M	\$28M	\$20.9M	\$27.9M
Percent Change from Prior Year	-21%	17%	5%	12%	9%	4%	-8%	-16%	-5%	88%	29%	89%	-100%

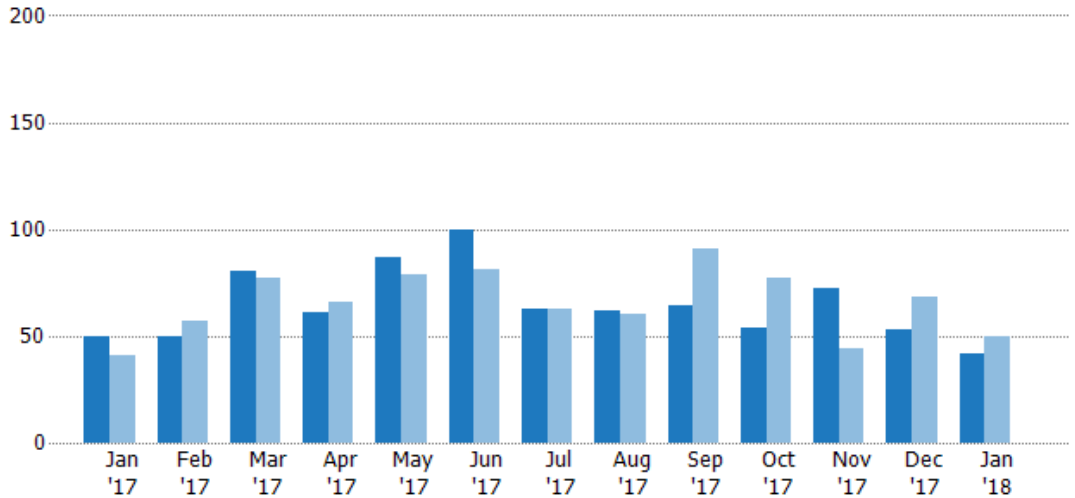
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jan '18	42	-16%
Jan '17	50	22%
Jan '16	41	-2.4%



Current Year	50	50	80	61	87	100	63	62	64	54	72	53	42
Prior Year	41	57	77	66	79	81	63	60	91	77	44	68	50
Percent Change from Prior Year	22%	-12%	4%	-8%	10%	23%	0%	3%	-30%	-30%	64%	-22%	-16%

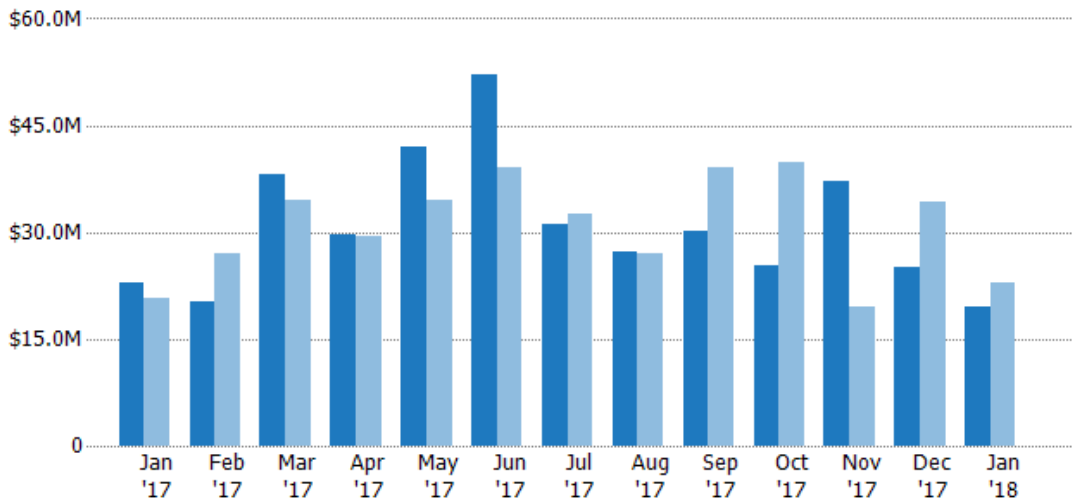
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jan '18	\$19.5M	-14.9%
Jan '17	\$22.9M	9.8%
Jan '16	\$20.8M	-16.7%



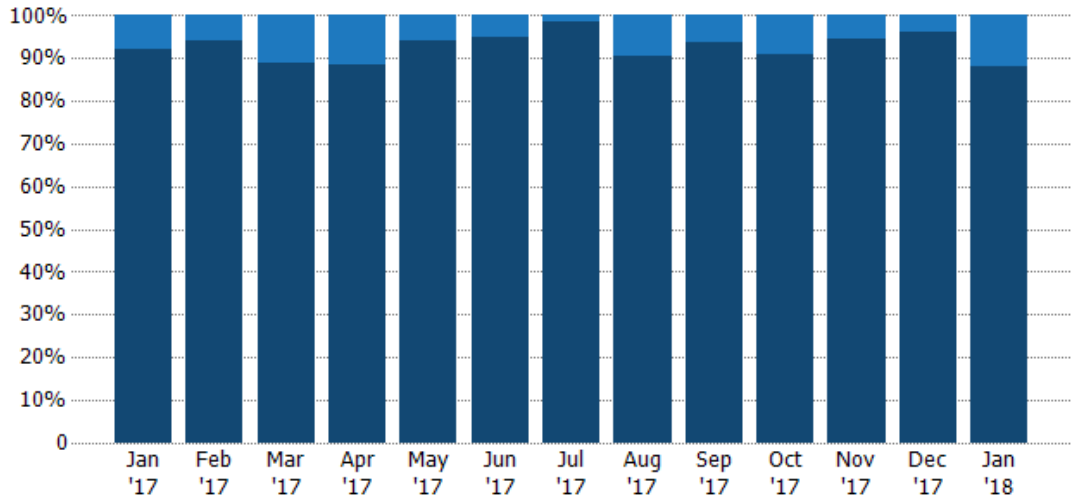
Current Year	\$22.9M	\$20.3M	\$38.1M	\$29.6M	\$42M	\$52M	\$31.2M	\$27.1M	\$30.1M	\$25.4M	\$37M	\$25.1M	\$19.5M
Prior Year	\$20.8M	\$27.1M	\$34.4M	\$29.3M	\$34.6M	\$39.1M	\$32.7M	\$27M	\$39.2M	\$39.9M	\$19.5M	\$34.3M	\$22.9M
Percent Change from Prior Year	10%	-25%	11%	1%	21%	33%	-5%	1%	-23%	-36%	90%	-27%	-15%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



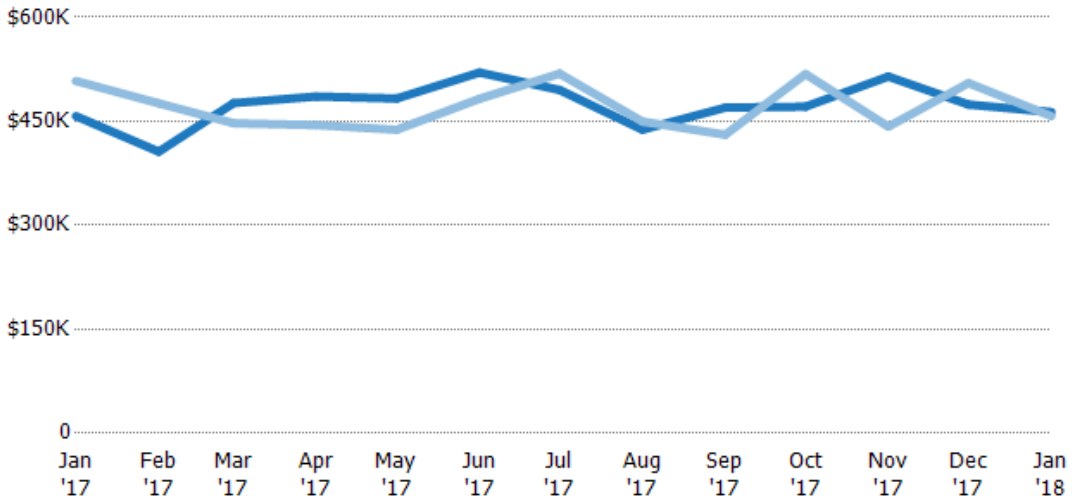
Condo/Townhouse	8%	6%	11%	11%	6%	5%	2%	10%	6%	9%	6%	4%	12%
Single Family Residence	92%	94%	89%	89%	94%	95%	98%	90%	94%	91%	94%	96%	88%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$457K	\$406K	\$476K	\$486K	\$483K	\$520K	\$495K	\$438K	\$470K	\$471K	\$515K	\$474K	\$463K
Prior Year	\$508K	\$476K	\$447K	\$445K	\$438K	\$482K	\$519K	\$450K	\$431K	\$518K	\$442K	\$505K	\$457K
Percent Change from Prior Year	-10%	-15%	6%	9%	10%	8%	-5%	-3%	9%	-9%	16%	-6%	1%

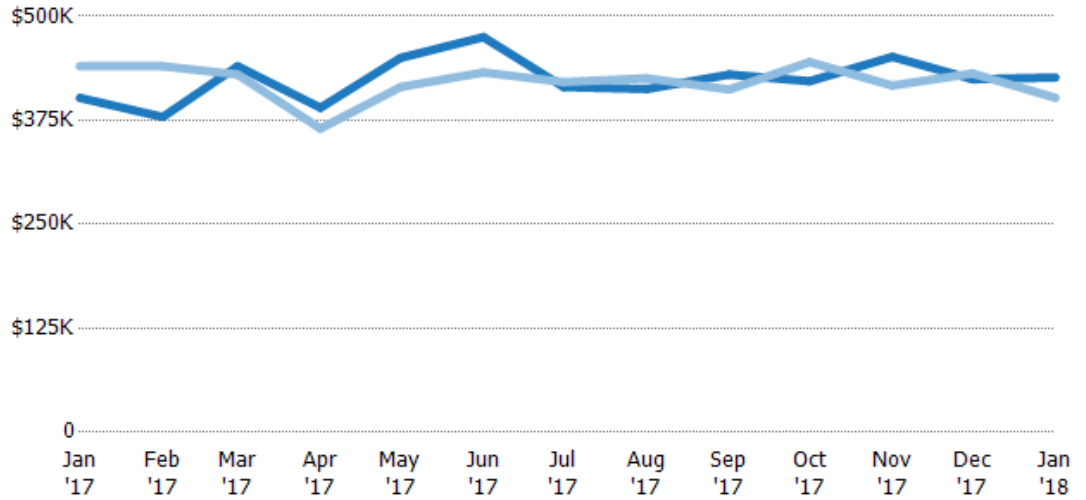
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '18	\$427K	6.1%
Jan '17	\$402K	-8.6%
Jan '16	\$440K	-12.5%



Current Year	\$402K	\$379K	\$440K	\$390K	\$450K	\$475K	\$415K	\$413K	\$430K	\$422K	\$451K	\$424K	\$427K
Prior Year	\$440K	\$440K	\$430K	\$365K	\$415K	\$433K	\$421K	\$426K	\$412K	\$445K	\$417K	\$431K	\$402K
Percent Change from Prior Year	-9%	-14%	2%	7%	8%	10%	-1%	-3%	4%	-5%	8%	-2%	6%

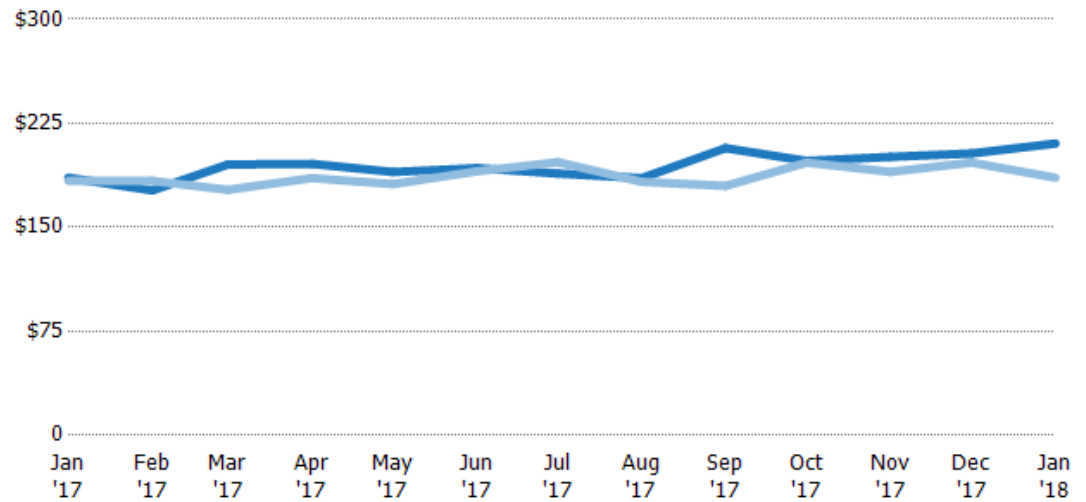
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jan '18	\$210	13.3%
Jan '17	\$186	1.2%
Jan '16	\$184	-1.6%



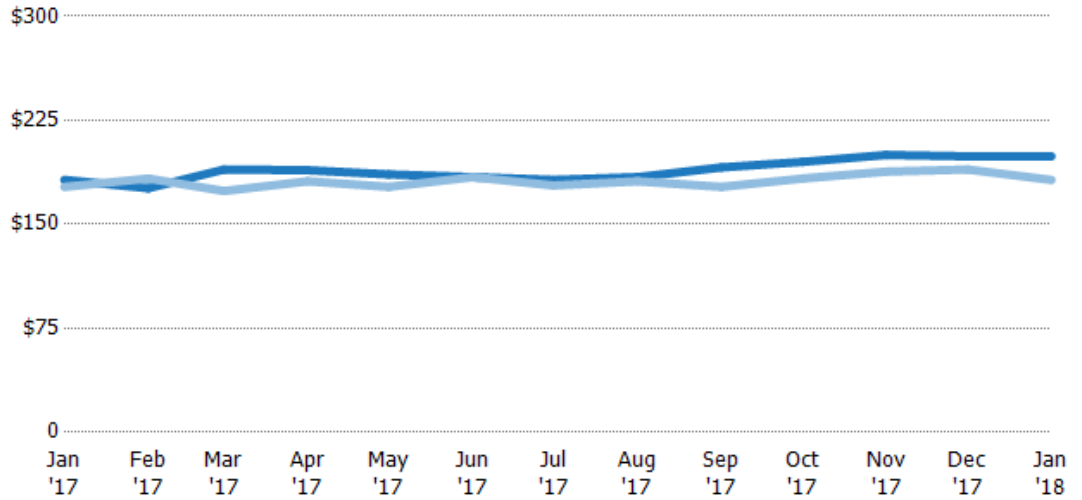
Current Year	\$186	\$177	\$195	\$196	\$190	\$193	\$189	\$185	\$207	\$198	\$201	\$203	\$210
Prior Year	\$184	\$183	\$177	\$185	\$181	\$190	\$197	\$183	\$180	\$197	\$190	\$197	\$186
Percent Change from Prior Year	1%	-4%	10%	6%	5%	1%	-4%	1%	15%	1%	6%	3%	13%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



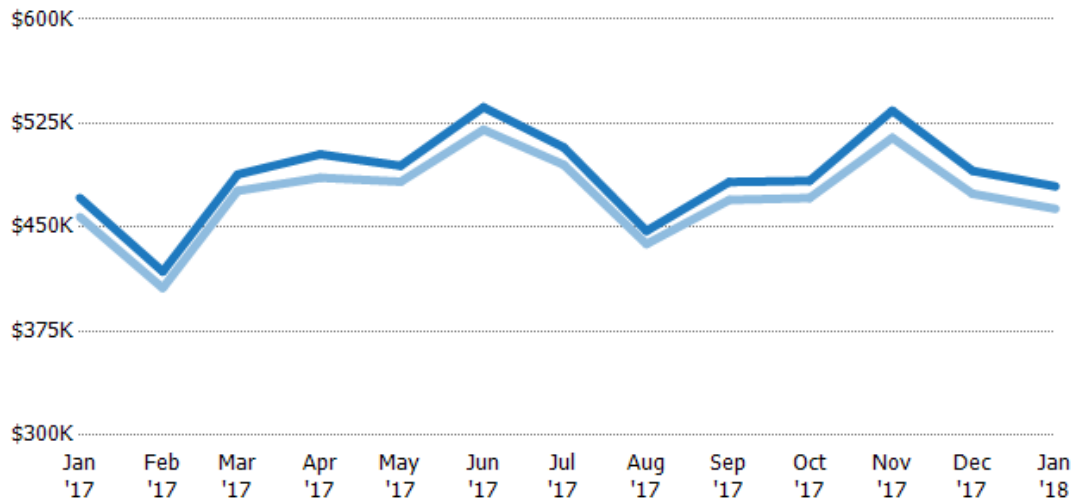
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	\$182	\$176	\$190	\$189	\$186	\$184	\$182	\$184	\$191	\$195	\$200	\$199	\$199
Prior Year	\$177	\$183	\$174	\$181	\$177	\$184	\$178	\$181	\$177	\$183	\$188	\$190	\$182
Percent Change from Prior Year	3%	-4%	9%	4%	5%	0%	2%	2%	8%	7%	6%	5%	9%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



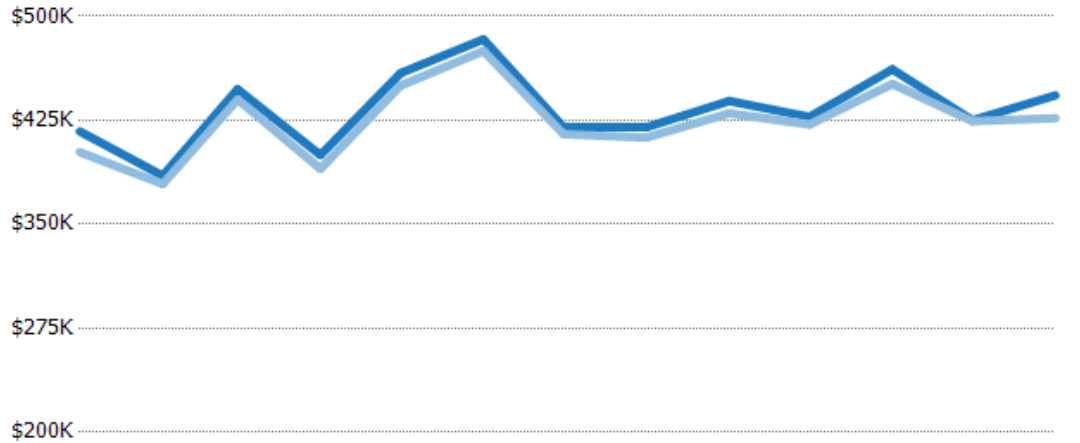
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Avg List Price	\$471K	\$418K	\$488K	\$503K	\$494K	\$537K	\$508K	\$447K	\$483K	\$483K	\$534K	\$491K	\$479K
Avg Sales Price	\$457K	\$406K	\$476K	\$486K	\$483K	\$520K	\$495K	\$438K	\$470K	\$471K	\$515K	\$474K	\$463K
Avg Sales Price as a % of Avg List Price	97%	97%	98%	97%	98%	97%	98%	98%	97%	97%	96%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



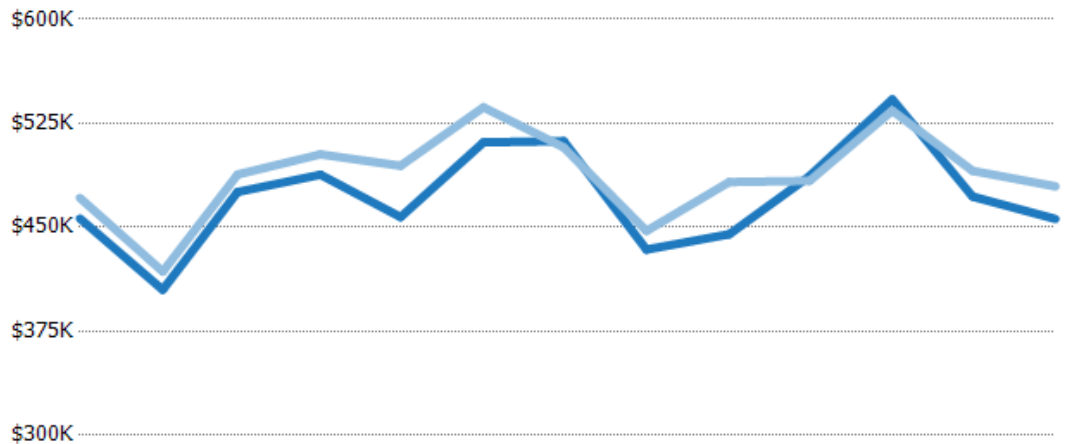
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Median List Price	\$417K	\$385K	\$447K	\$400K	\$459K	\$483K	\$420K	\$420K	\$439K	\$427K	\$462K	\$425K	\$443K
Median Sales Price	\$402K	\$379K	\$440K	\$390K	\$450K	\$475K	\$415K	\$413K	\$430K	\$422K	\$451K	\$424K	\$427K
Med Sales Price as a % of Med List Price	96%	98%	98%	98%	98%	98%	99%	98%	98%	99%	98%	100%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



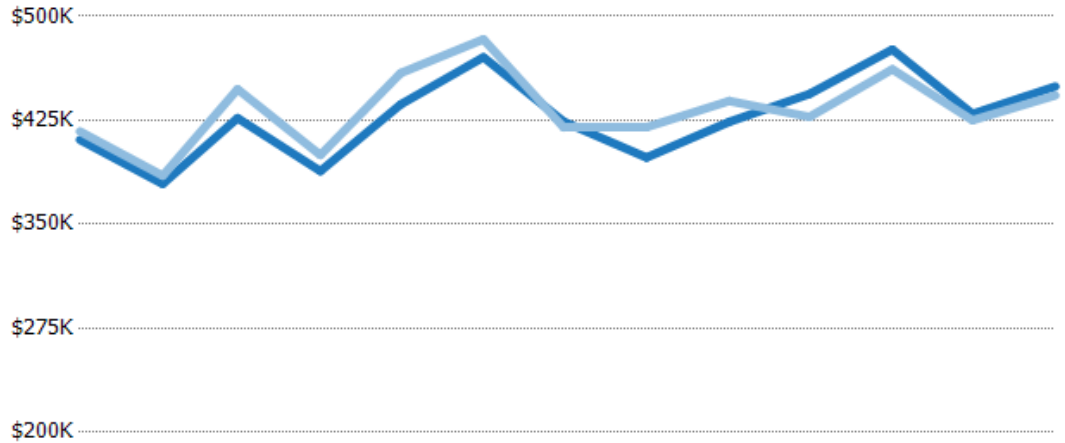
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Avg Est Value	\$456K	\$405K	\$475K	\$488K	\$457K	\$511K	\$512K	\$434K	\$445K	\$487K	\$542K	\$472K	\$456K
Avg Sales Price	\$471K	\$418K	\$488K	\$503K	\$494K	\$537K	\$508K	\$447K	\$483K	\$483K	\$534K	\$491K	\$479K
Avg Sales Price as a % of Avg Est Value	103%	103%	103%	103%	108%	105%	99%	103%	108%	99%	98%	104%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



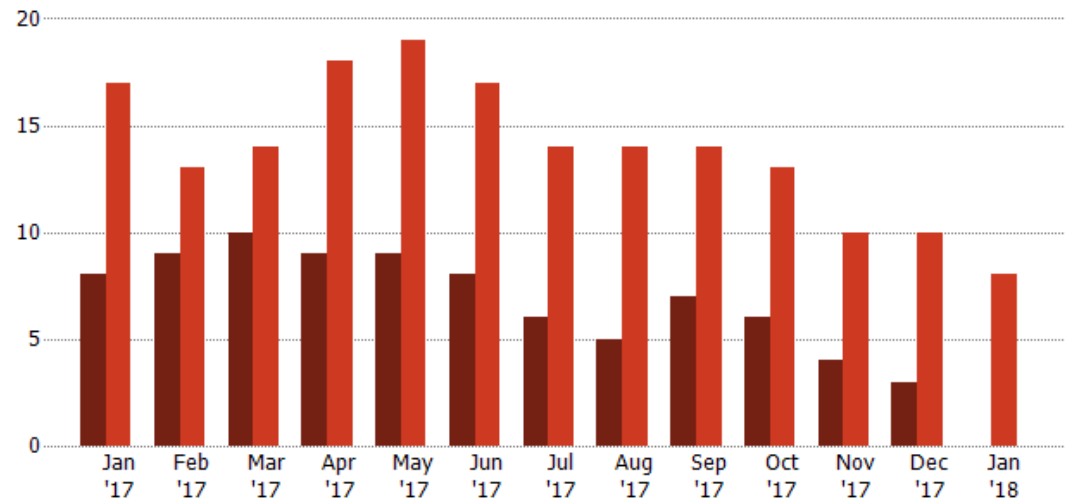
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Median Est Value	\$411K	\$379K	\$427K	\$388K	\$436K	\$471K	\$424K	\$398K	\$424K	\$444K	\$476K	\$430K	\$449K
Median Sales Price	\$417K	\$385K	\$447K	\$400K	\$459K	\$483K	\$420K	\$420K	\$439K	\$427K	\$462K	\$425K	\$443K
Med Sales Price as a % of Med Est Value	101%	102%	105%	103%	105%	103%	99%	105%	104%	96%	97%	99%	99%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



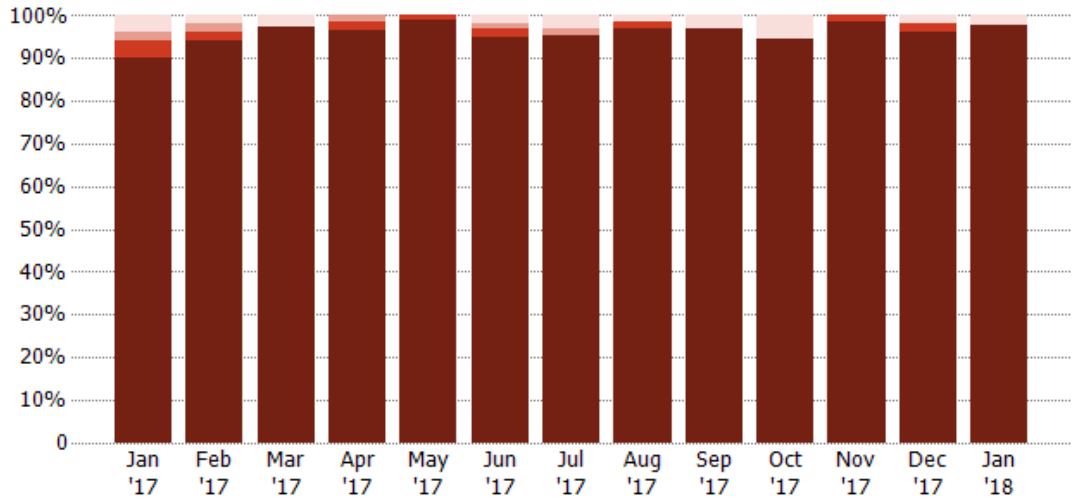
	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Current Year	8	9	10	9	9	8	6	5	7	6	4	3	-
Prior Year	17	13	14	18	19	17	14	14	14	13	10	10	8
Percent Change from Prior Year	-53%	-31%	-29%	-50%	-53%	-53%	-57%	-64%	-50%	-54%	-60%	-70%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18
Pre-Foreclosure	4%	2%	3%	-	-	2%	3%	2%	3%	6%	-	2%	2%
Short Sale	2%	2%	-	2%	-	1%	2%	-	-	-	-	-	-
Foreclosure	4%	2%	-	2%	1%	2%	-	2%	-	-	1%	2%	-
Non-Distressed	90%	94%	98%	97%	99%	95%	95%	97%	97%	94%	99%	96%	98%



Listing Activity by ZIP

Jan 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85331	1	\$1,995	\$1,995	\$1,995			0	100.00 %



Sales Activity by ZIP

Jan 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331			42	\$19,459,450	\$479,483	\$442,950	\$204	\$195	51