

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2016	Nov 2015	+ / -	YTD 2016	YTD 2015	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	18	+38.9%	242	241	+0.4%
New Listing Volume	\$8,959,523	\$5,367,399	+66.9%	\$86,562,307	\$76,302,193	+13.4%
Active Listing Count	82	56	+46.4%	729	729	+/-
Active Listing Volume	\$32,374,257	\$21,116,131	+53.3%	\$304,718,866	\$258,130,919	+18%
Average Listing Price	\$394,808	\$377,074	+4.7%	\$417,996	\$354,089	+18%
Median Listing Price	\$365,950	\$349,950	+4.6%	\$381,030	\$337,859	+12.8%
Average Listing Price per Sq Ft	\$158	\$164	-3.8%	\$157	\$148	+5.9%
Median Listing Price per Sq Ft	\$147	\$157	-6.4%	\$148	\$145	+2%
Median Days in RPR	54.5	76	-28.3%	61.86	65.87	-6.1%
Months of Inventory	8.2	5.1	+61.1%	4.1	6.5	-36.5%
Absorption Rate	12.2%	19.64%	-7.4%	24.42%	15.5%	+8.9%
Sales Activity Charts Metrics						
New Pending Sales Count	8	13	-38.5%	147	201	-26.9%
New Pending Sales Volume	\$2,252,900	\$4,321,320	-47.9%	\$46,485,247	\$61,901,455	-24.9%
Pending Sales Count	9	18	-50%	154	236	-34.7%
Pending Sales Volume	\$2,325,470	\$5,794,120	-59.9%	\$49,945,429	\$75,341,423	-33.7%
Closed Sales Count	7	4	+75%	124	178	-30.3%
Closed Sales Volume	\$2,591,500	\$1,166,000	+122.3%	\$42,867,852	\$56,135,295	-23.6%
Average Sales Price	\$370,214	\$291,500	+27%	\$345,708	\$315,367	+9.6%
Median Sales Price	\$326,000	\$291,500	+11.8%	\$327,615	\$314,574	+4.1%
Average Sales Price per Sq Ft	\$134	\$125	+7.9%	\$147	\$132	+11.4%
Median Sales Price per Sq Ft	\$139	\$132	+5.7%	\$147	\$128	+14.9%
Distressed Charts Metrics						
Distressed Listing Count	6	1	+500%	38	43	-11.6%

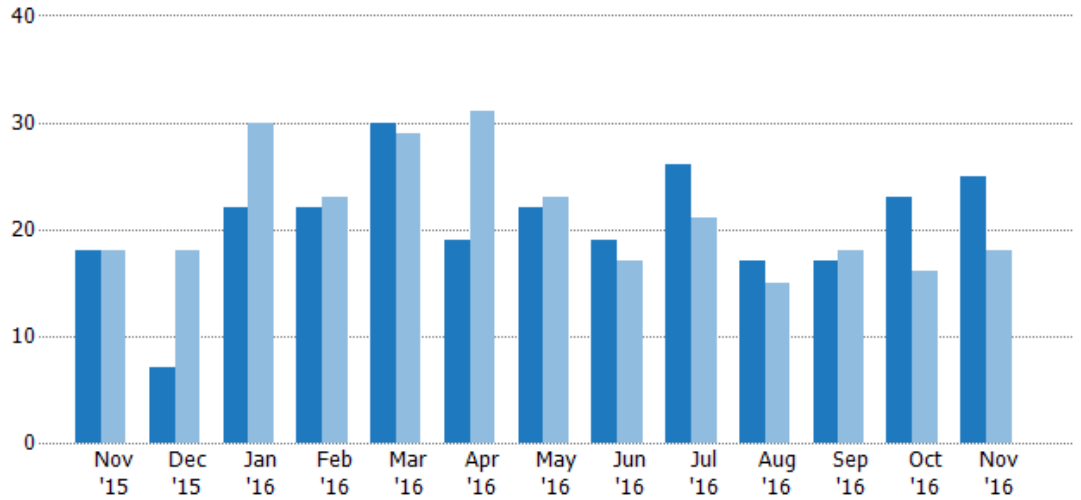
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '16	25	38.9%
Nov '15	18	0%
Nov '14	18	16.7%



Current Year	18	7	22	22	30	19	22	19	26	17	17	23	25
Prior Year	18	18	30	23	29	31	23	17	21	15	18	16	18
Percent Change from Prior Year	0%	-61%	-27%	-4%	3%	-39%	-4%	12%	24%	13%	-6%	44%	39%

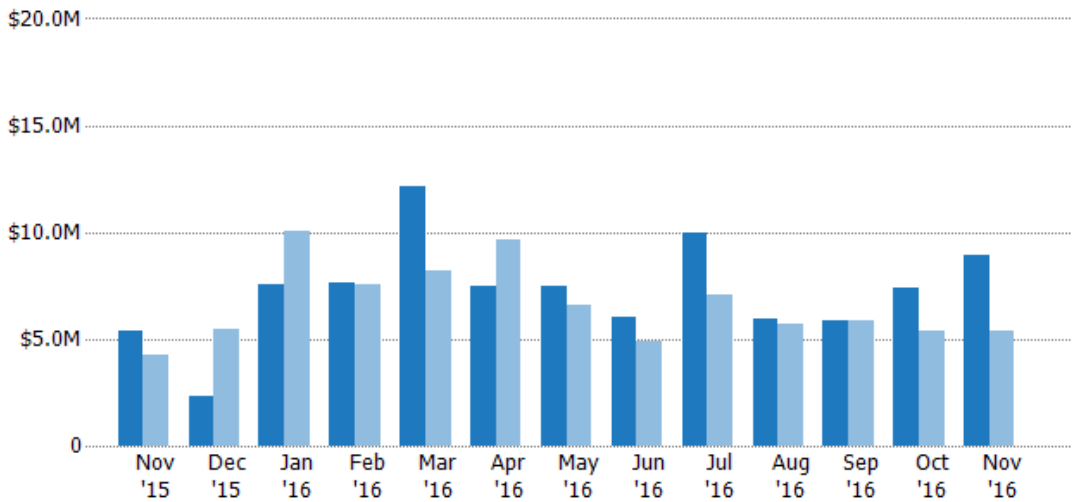
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '16	\$8.96M	66.9%
Nov '15	\$5.37M	26.6%
Nov '14	\$4.24M	73.1%



Current Year	\$5.37M	\$2.34M	\$7.59M	\$7.66M	\$12.1M	\$7.47M	\$7.5M	\$6.06M	\$10M	\$5.93M	\$5.89M	\$7.38M	\$8.96M
Prior Year	\$4.24M	\$5.44M	\$10M	\$7.55M	\$8.23M	\$9.64M	\$6.56M	\$4.91M	\$7.05M	\$5.72M	\$5.88M	\$5.38M	\$5.37M
Percent Change from Prior Year	27%	-57%	-24%	2%	47%	-23%	14%	23%	42%	4%	0%	37%	67%

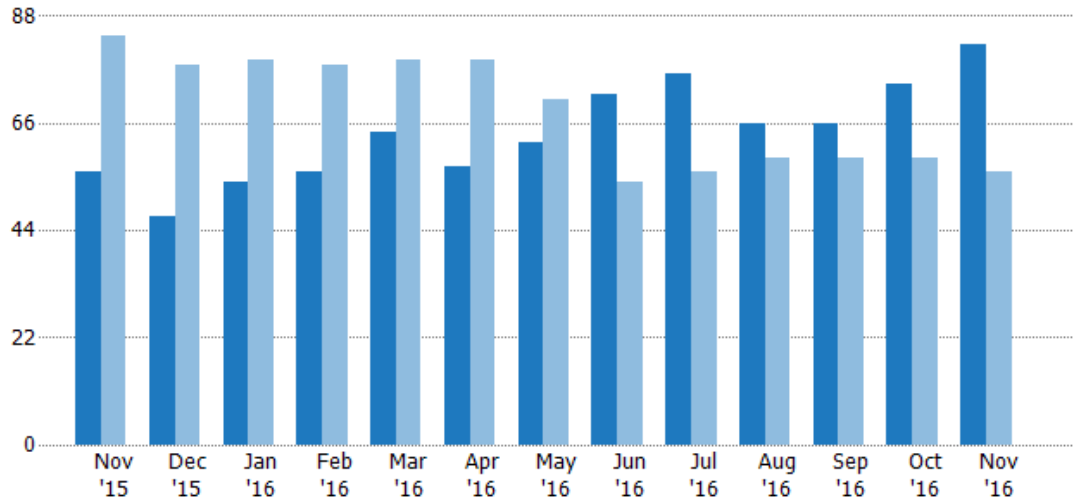
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '16	82	46.4%
Nov '15	56	-33.3%
Nov '14	84	-19%



Current Year	56	47	54	56	64	57	62	72	76	66	66	74	82
Prior Year	84	78	79	78	79	79	71	54	56	59	59	59	56
Percent Change from Prior Year	-33%	-40%	-32%	-28%	-19%	-28%	-13%	33%	36%	12%	12%	25%	46%

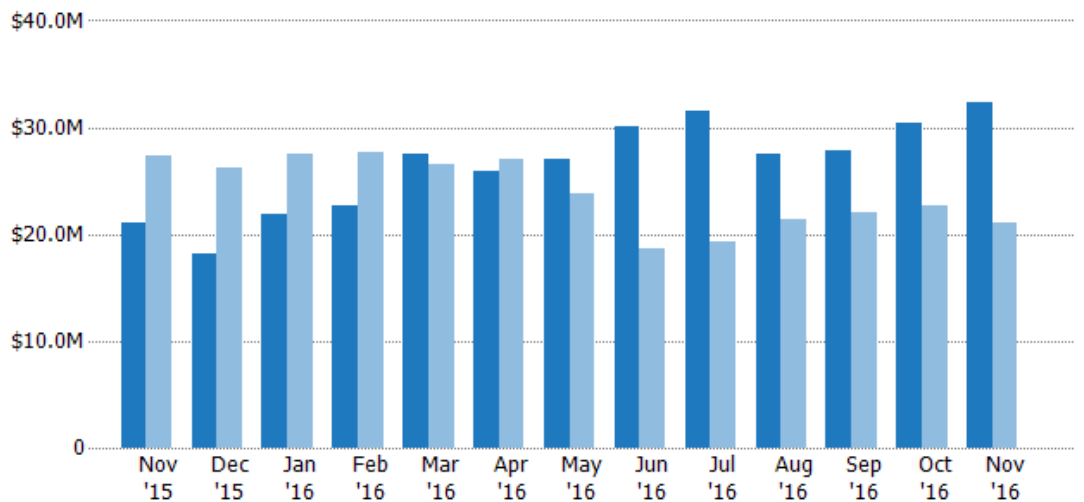
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '16	\$32.4M	53.3%
Nov '15	\$21.1M	-22.7%
Nov '14	\$27.3M	-20.4%



Current Year	\$21.1M	\$18.2M	\$21.9M	\$22.7M	\$27.4M	\$25.9M	\$27.1M	\$30M	\$31.6M	\$27.5M	\$27.8M	\$30.4M	\$32.4M
Prior Year	\$27.3M	\$26.3M	\$27.5M	\$27.7M	\$26.6M	\$27.1M	\$23.9M	\$18.7M	\$19.3M	\$21.5M	\$22.1M	\$22.6M	\$21.1M
Percent Change from Prior Year	-23%	-31%	-21%	-18%	3%	-4%	13%	60%	63%	28%	26%	34%	53%

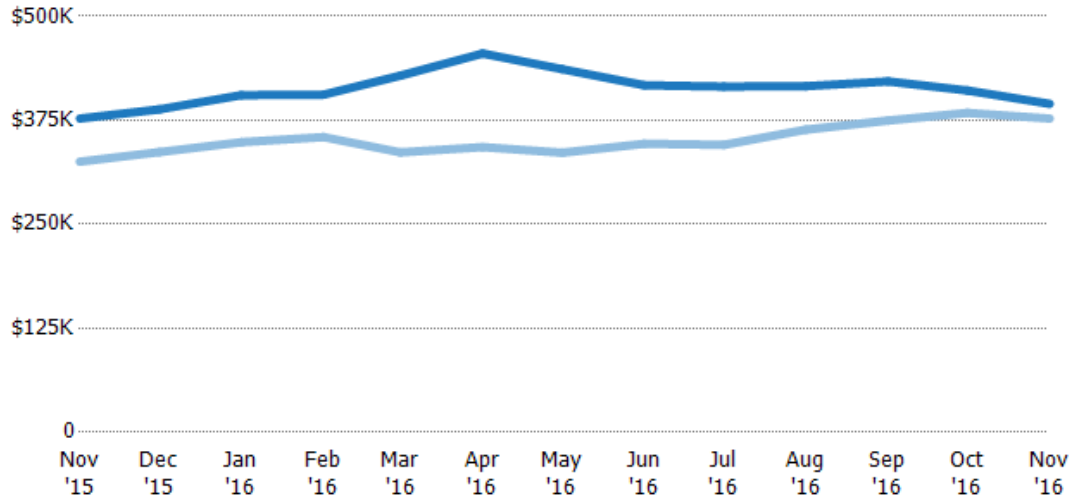
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '16	\$395K	4.7%
Nov '15	\$377K	15.9%
Nov '14	\$325K	-1.7%



Current Year	\$377K	\$388K	\$405K	\$406K	\$429K	\$455K	\$436K	\$417K	\$416K	\$416K	\$422K	\$411K	\$395K
Prior Year	\$325K	\$337K	\$349K	\$355K	\$336K	\$343K	\$336K	\$347K	\$345K	\$364K	\$375K	\$384K	\$377K
Percent Change from Prior Year	16%	15%	16%	14%	27%	33%	30%	20%	20%	14%	13%	7%	5%

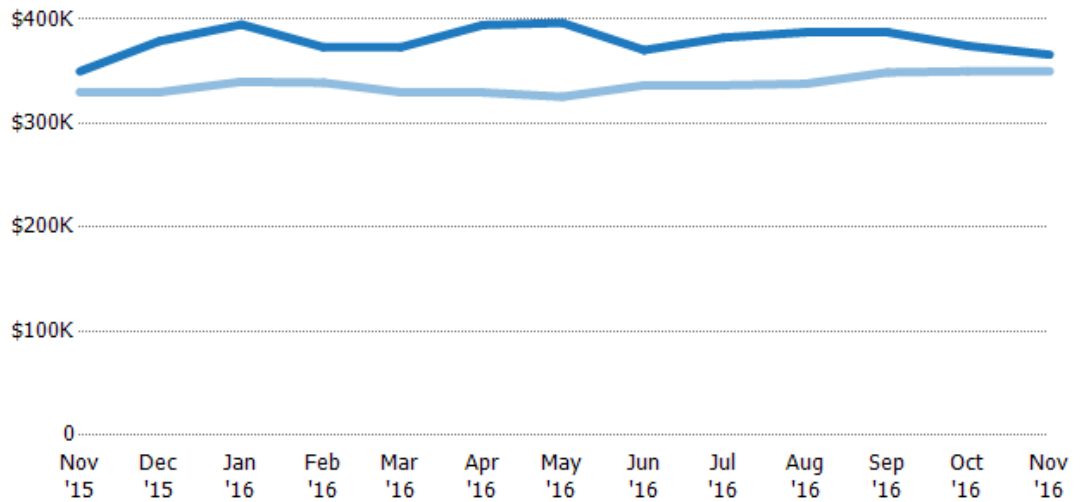
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '16	\$366K	4.6%
Nov '15	\$350K	6.1%
Nov '14	\$330K	3.8%



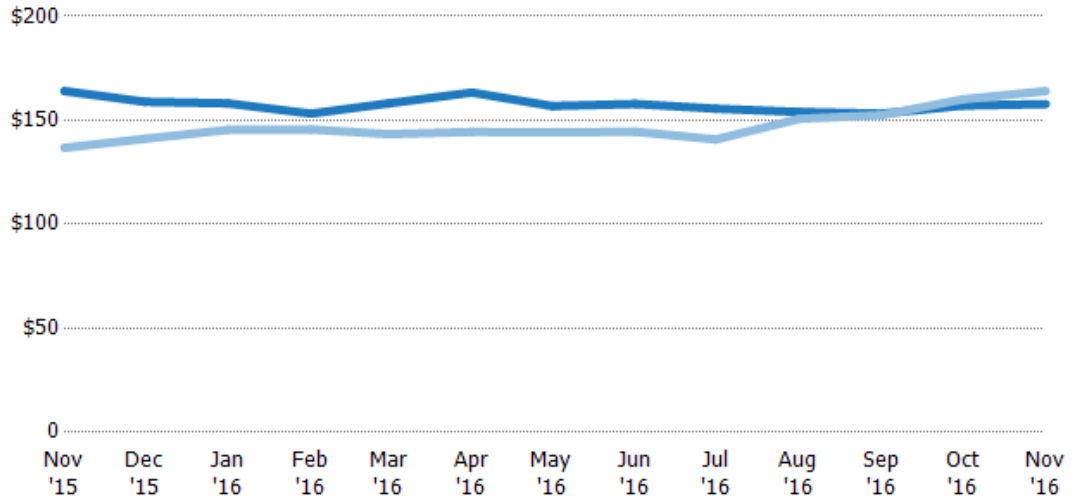
Current Year	\$350K	\$379K	\$395K	\$373K	\$373K	\$394K	\$397K	\$370K	\$382K	\$388K	\$388K	\$374K	\$366K
Prior Year	\$330K	\$330K	\$340K	\$339K	\$330K	\$330K	\$325K	\$337K	\$337K	\$338K	\$349K	\$350K	\$350K
Percent Change from Prior Year	6%	15%	16%	10%	13%	20%	22%	10%	14%	15%	11%	7%	5%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price/sq ft	% Chg.
Nov '16	\$158	-3.8%
Nov '15	\$164	19.9%
Nov '14	\$137	-3.8%

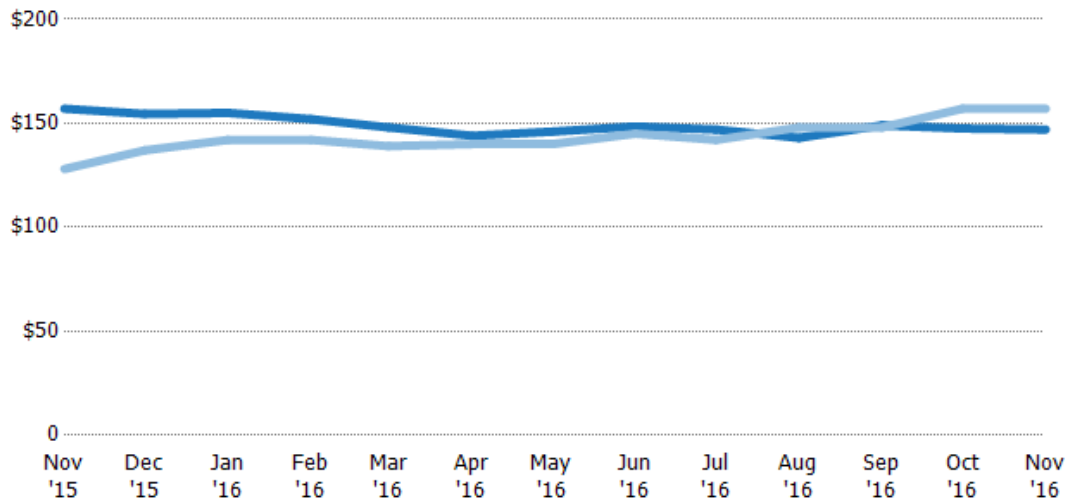
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$164	\$159	\$158	\$153	\$158	\$163	\$157	\$158	\$156	\$154	\$153	\$157	\$158
Prior Year	\$137	\$141	\$145	\$146	\$143	\$144	\$144	\$144	\$141	\$151	\$152	\$160	\$164
Percent Change from Prior Year	20%	13%	9%	5%	10%	13%	9%	9%	11%	2%	0%	-2%	-4%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price/sq ft	% Chg.
Nov '16	\$147	-6.4%
Nov '15	\$157	22.7%
Nov '14	\$128	-4.3%

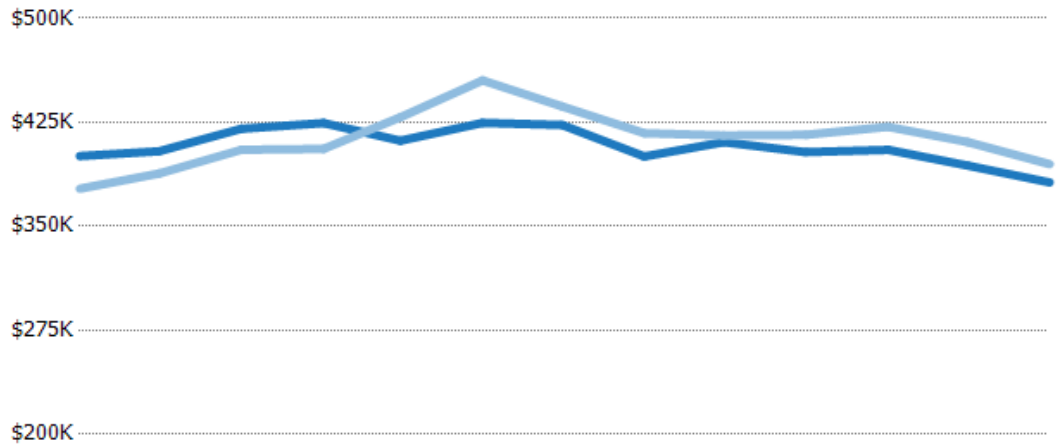
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$157	\$155	\$155	\$152	\$148	\$144	\$146	\$149	\$147	\$143	\$149	\$148	\$147
Prior Year	\$128	\$137	\$142	\$142	\$139	\$140	\$140	\$145	\$142	\$148	\$148	\$157	\$157
Percent Change from Prior Year	23%	13%	9%	7%	6%	3%	4%	2%	4%	-3%	1%	-6%	-6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



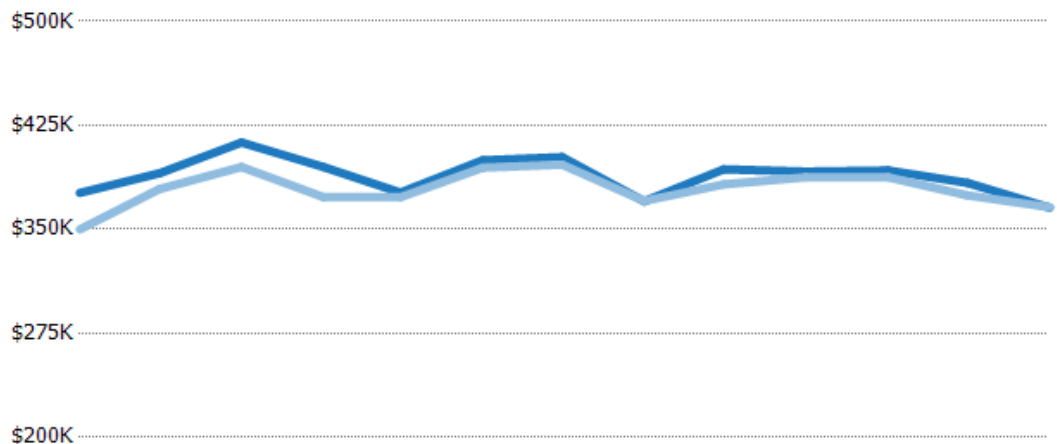
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Avg Est Value	\$401K	\$404K	\$420K	\$424K	\$412K	\$425K	\$423K	\$400K	\$411K	\$403K	\$405K	\$394K	\$382K
Avg Listing Price	\$377K	\$388K	\$405K	\$406K	\$429K	\$455K	\$436K	\$417K	\$416K	\$416K	\$422K	\$411K	\$395K
Avg Listing Price as a % of Avg Est Value	94%	96%	96%	96%	104%	107%	103%	104%	101%	103%	104%	104%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



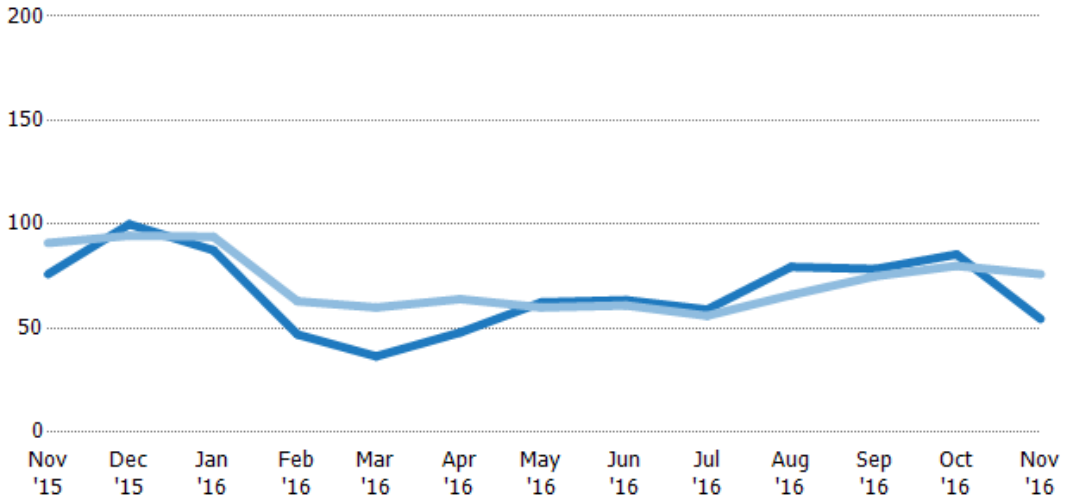
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Median Est Value	\$376K	\$390K	\$413K	\$395K	\$376K	\$400K	\$402K	\$370K	\$393K	\$392K	\$392K	\$383K	\$366K
Median Listing Price	\$350K	\$379K	\$395K	\$373K	\$373K	\$394K	\$397K	\$370K	\$382K	\$388K	\$388K	\$374K	\$366K
Med Listing Price as a % of Med Est Value	93%	97%	96%	94%	99%	99%	99%	100%	97%	99%	99%	98%	100%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



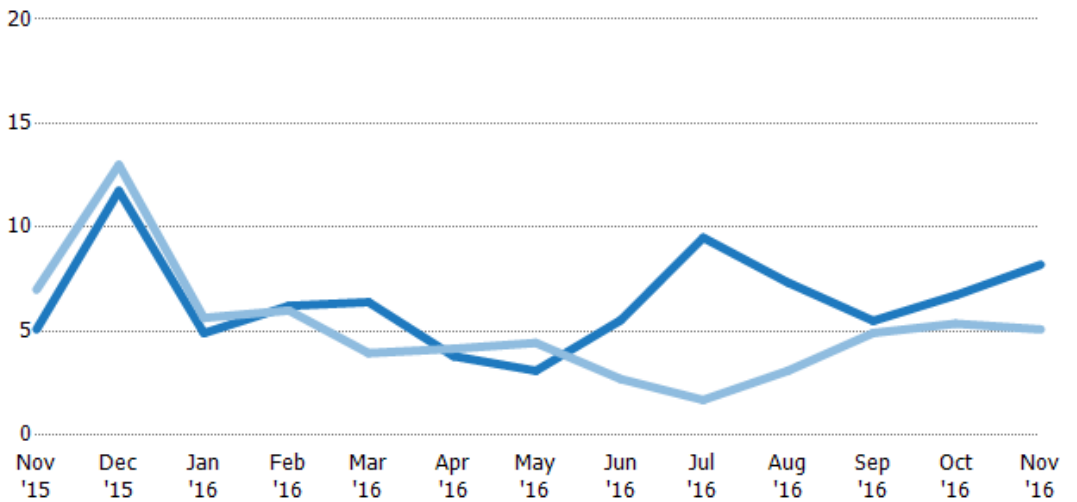
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	76	100	87.5	47	36.5	48	62.5	63.5	59	79.5	78.5	85.5	54.5
Prior Year	91	94.5	94	63	60	64	60	61	56	66	75	80	76
Percent Change from Prior Year	-16%	6%	-7%	-25%	-39%	-25%	4%	4%	5%	20%	5%	7%	-28%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	5.09	11.8	4.91	6.22	6.4	3.8	3.1	5.54	9.5	7.33	5.5	6.73	8.2
Prior Year	7	13	5.64	6	3.95	4.16	4.44	2.7	1.7	3.11	4.92	5.36	5.09
Percent Change from Prior Year	-27%	-10%	-13%	4%	62%	-9%	-30%	105%	460%	136%	12%	25%	61%

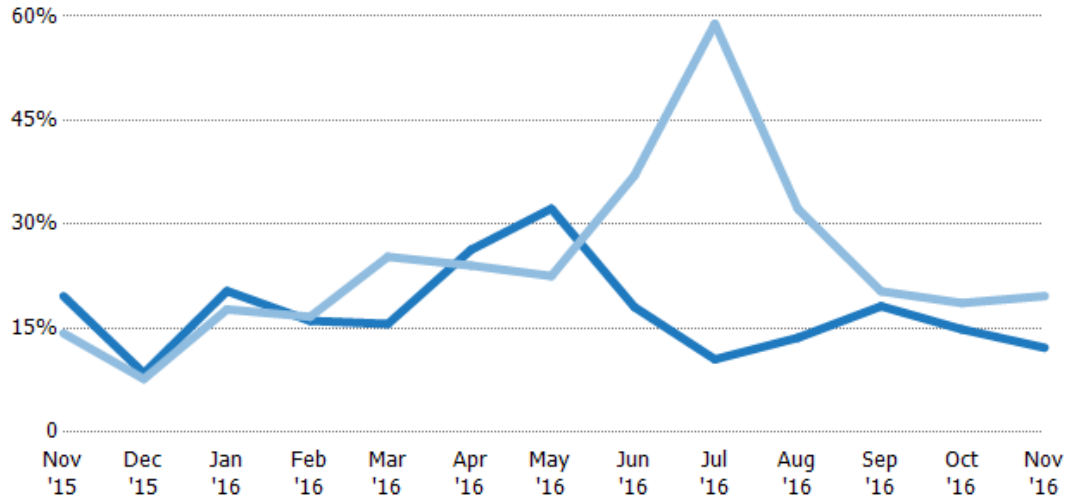
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Nov '16	12%	7.5%
Nov '15	20%	-5.4%
Nov '14	14%	2.9%



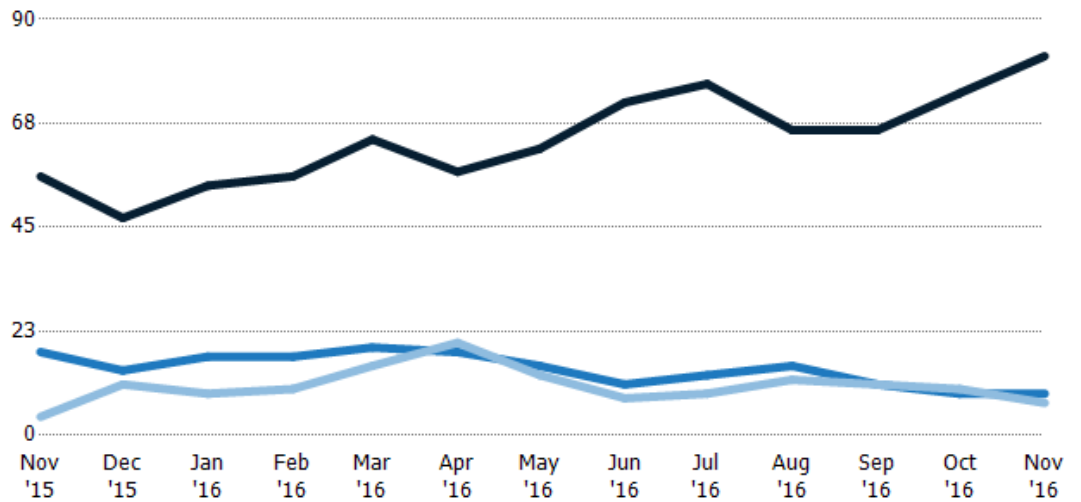
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	20%	9%	20%	16%	16%	26%	32%	18%	11%	14%	18%	15%	12%
Prior Year	14%	8%	18%	17%	25%	24%	23%	37%	59%	32%	20%	19%	20%
Change from Prior Year	-5%	-1%	-3%	1%	10%	-2%	-10%	19%	48%	19%	2%	4%	7%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Active	56	47	54	56	64	57	62	72	76	66	66	74	82
Pending	18	14	17	17	19	18	15	11	13	15	11	9	9
Sold	4	11	9	10	15	20	13	8	9	12	11	10	7

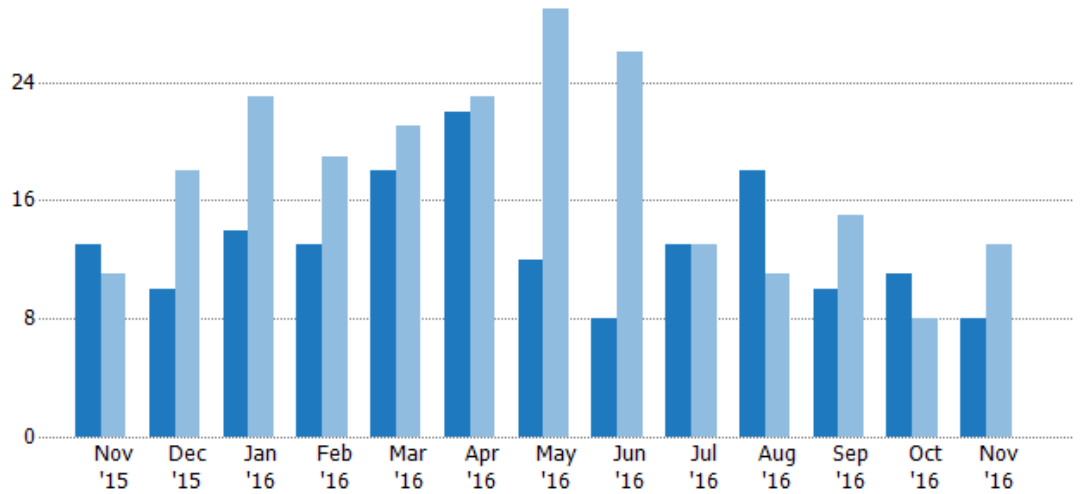
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '16	8	-38.5%
Nov '15	13	18.2%
Nov '14	11	18.2%



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	13	10	14	13	18	22	12	8	13	18	10	11	8
Prior Year	11	18	23	19	21	23	29	26	13	11	15	8	13
Percent Change from Prior Year	18%	-44%	-39%	-32%	-14%	-4%	-59%	-69%	0%	64%	-33%	38%	-38%

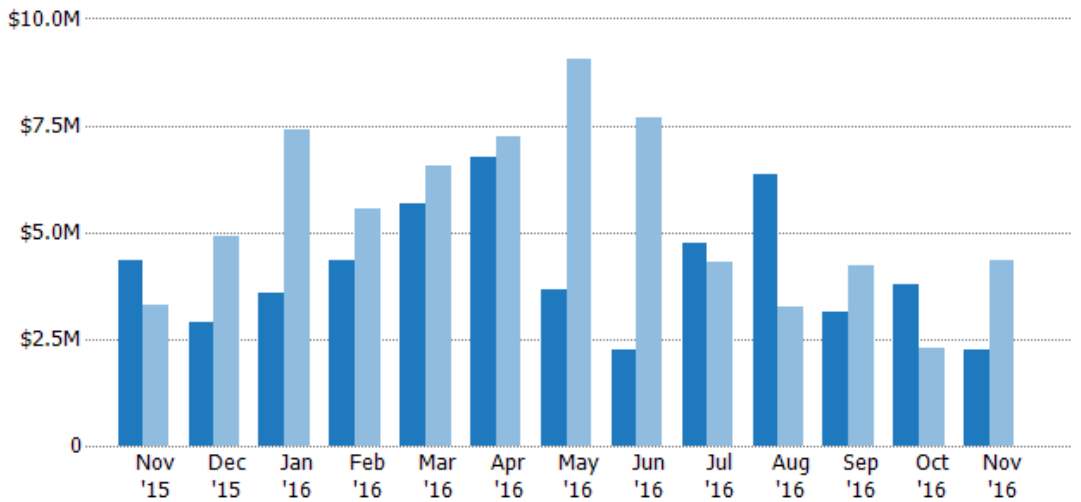
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '16	\$2.25M	-47.9%
Nov '15	\$4.32M	31.2%
Nov '14	\$3.29M	-2.8%



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$4.32M	\$2.91M	\$3.56M	\$4.36M	\$5.65M	\$6.75M	\$3.65M	\$2.24M	\$4.75M	\$6.35M	\$3.13M	\$3.79M	\$2.25M
Prior Year	\$3.29M	\$4.89M	\$7.41M	\$5.54M	\$6.57M	\$7.24M	\$9.06M	\$7.7M	\$4.3M	\$3.25M	\$4.23M	\$2.3M	\$4.32M
Percent Change from Prior Year	31%	-41%	-52%	-21%	-14%	-7%	-60%	-71%	11%	96%	-26%	65%	-48%

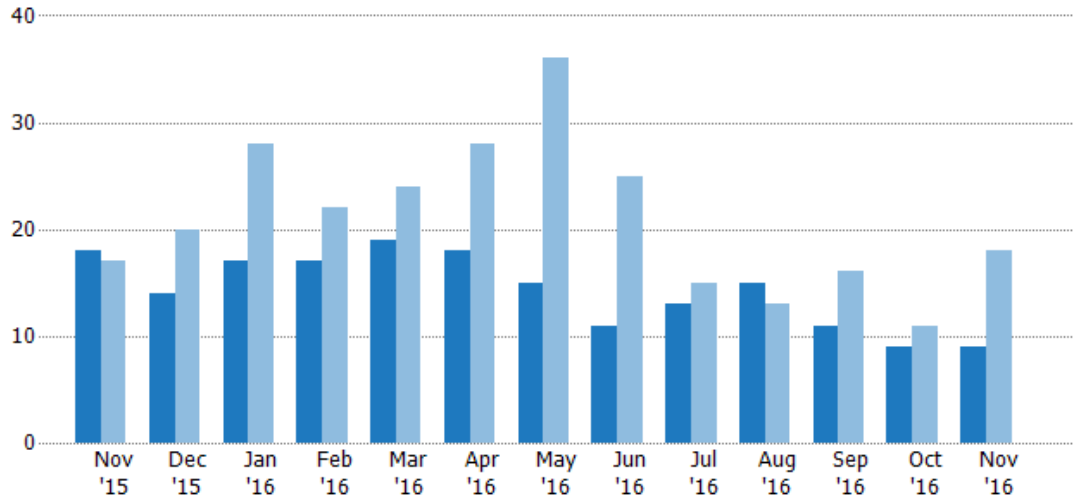
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '16	9	-50%
Nov '15	18	5.9%
Nov '14	17	-5.9%



Current Year	18	14	17	17	19	18	15	11	13	15	11	9	9
Prior Year	17	20	28	22	24	28	36	25	15	13	16	11	18
Percent Change from Prior Year	6%	-30%	-39%	-23%	-21%	-36%	-58%	-56%	-13%	15%	-31%	-18%	-50%

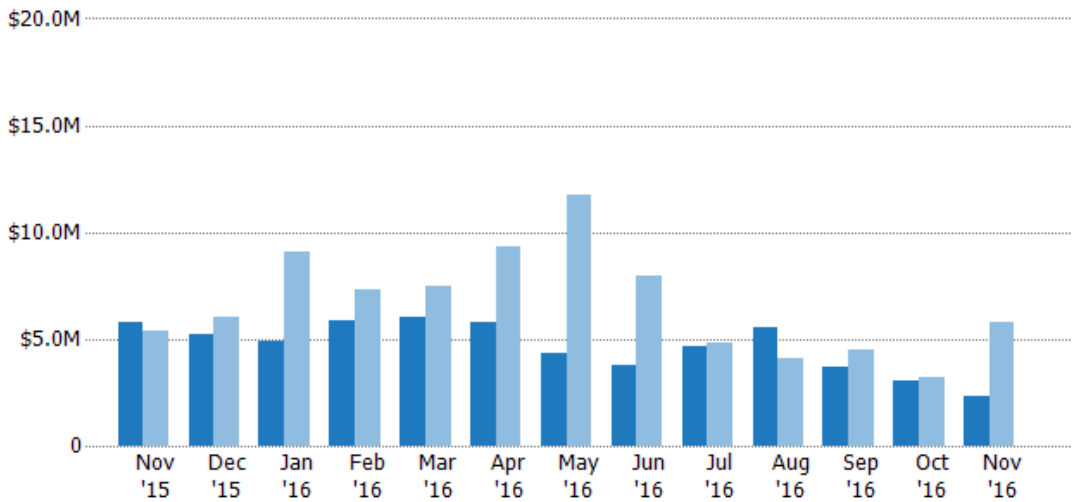
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '16	\$2.33M	-59.9%
Nov '15	\$5.79M	8.2%
Nov '14	\$5.36M	-11.2%



Current Year	\$5.79M	\$5.23M	\$4.89M	\$5.88M	\$6.05M	\$5.76M	\$4.36M	\$3.74M	\$4.65M	\$5.51M	\$3.73M	\$3.05M	\$2.33M
Prior Year	\$5.36M	\$6.04M	\$9.09M	\$7.32M	\$7.47M	\$9.3M	\$11.8M	\$7.97M	\$4.81M	\$4.09M	\$4.51M	\$3.24M	\$5.79M
Percent Change from Prior Year	8%	-13%	-46%	-20%	-19%	-38%	-63%	-53%	-3%	35%	-17%	-6%	-60%

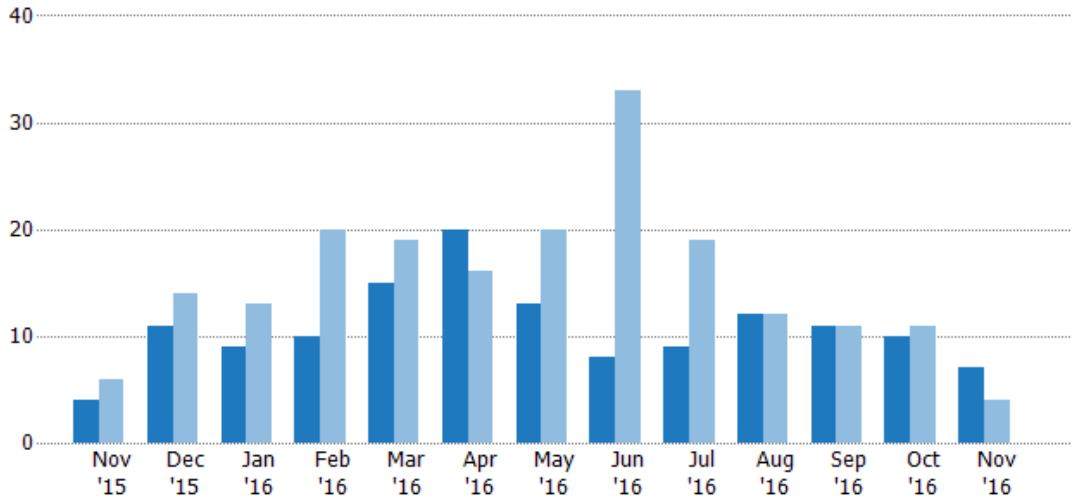
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '16	7	75%
Nov '15	4	-33.3%
Nov '14	6	83.3%



Current Year	4	11	9	10	15	20	13	8	9	12	11	10	7
Prior Year	6	14	13	20	19	16	20	33	19	12	11	11	4
Percent Change from Prior Year	-33%	-21%	-31%	-50%	-21%	25%	-35%	-76%	-53%	0%	0%	-9%	75%

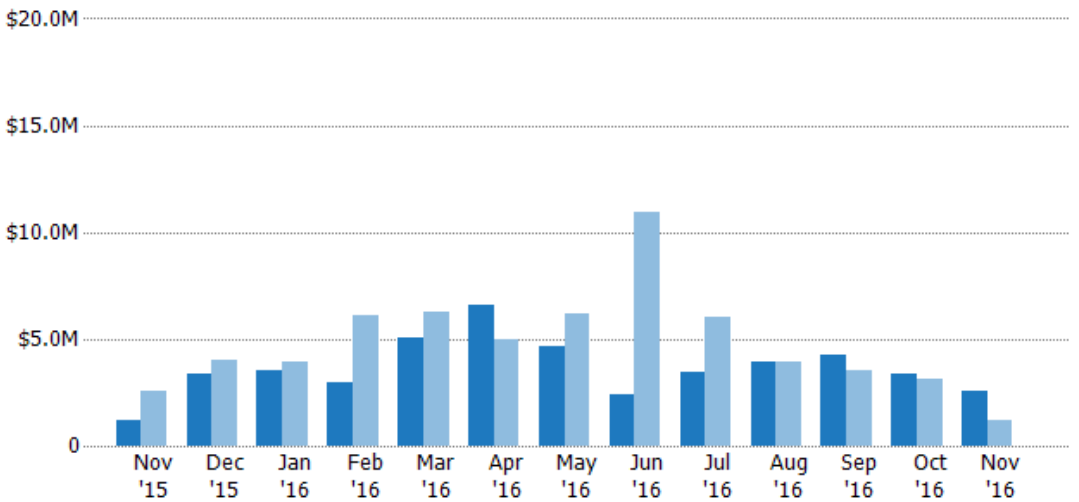
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '16	\$2.59M	122.3%
Nov '15	\$1.17M	-55.1%
Nov '14	\$2.59M	2.2%



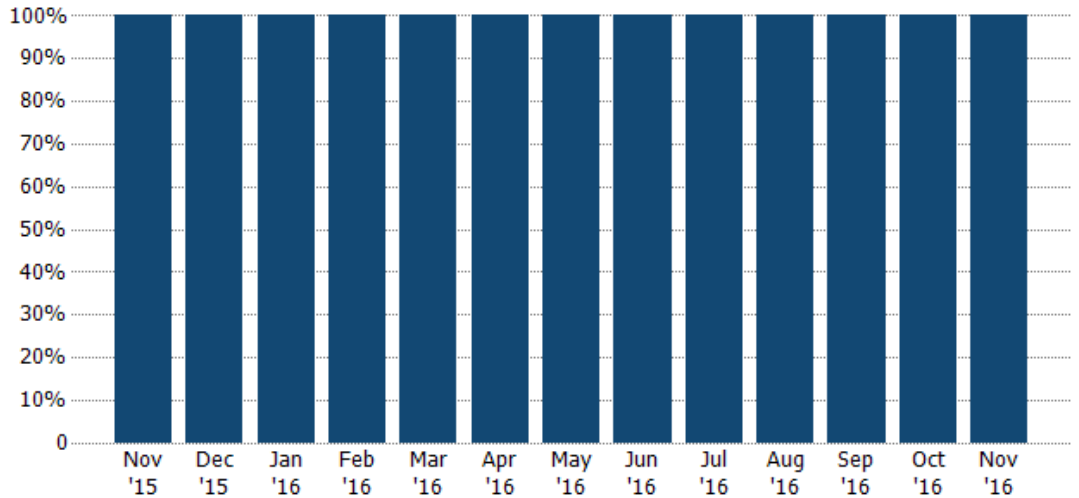
Current Year	\$1.17M	\$3.39M	\$3.5M	\$2.97M	\$5.04M	\$6.61M	\$4.66M	\$2.42M	\$3.44M	\$3.97M	\$4.27M	\$3.39M	\$2.59M
Prior Year	\$2.59M	\$3.99M	\$3.91M	\$6.14M	\$6.3M	\$4.99M	\$6.17M	\$10.9M	\$5.99M	\$3.9M	\$3.5M	\$3.15M	\$1.17M
Percent Change from Prior Year	-55%	-15%	-11%	-52%	-20%	33%	-25%	-78%	-43%	2%	22%	8%	122%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

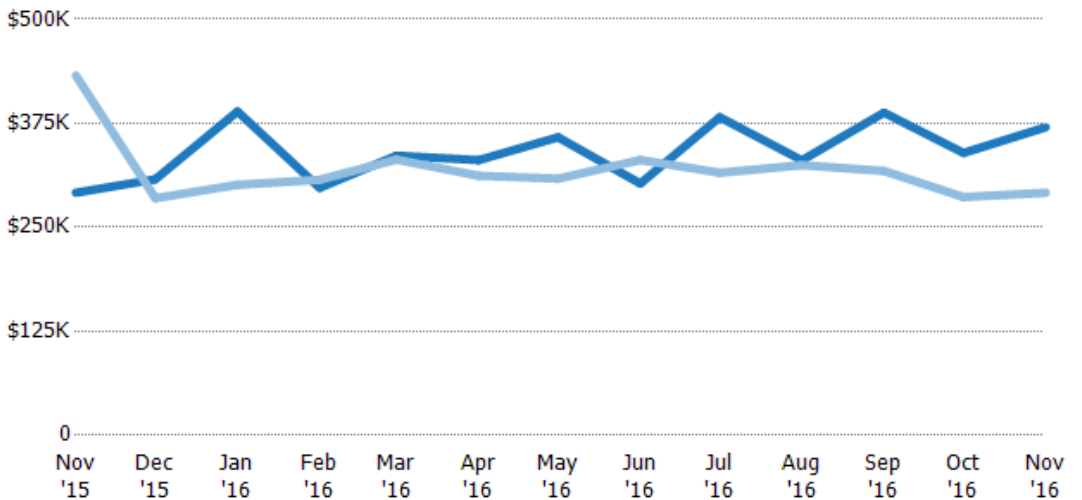
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Nov '16	\$370K	27%
Nov '15	\$292K	-32.6%
Nov '14	\$432K	-44.3%

■ Current Year	\$292K	\$308K	\$389K	\$297K	\$336K	\$331K	\$358K	\$303K	\$382K	\$330K	\$388K	\$339K	\$370K
■ Prior Year	\$432K	\$285K	\$301K	\$307K	\$331K	\$312K	\$308K	\$331K	\$316K	\$325K	\$318K	\$286K	\$292K
Percent Change from Prior Year	-33%	8%	29%	-3%	1%	6%	16%	-9%	21%	2%	22%	19%	27%

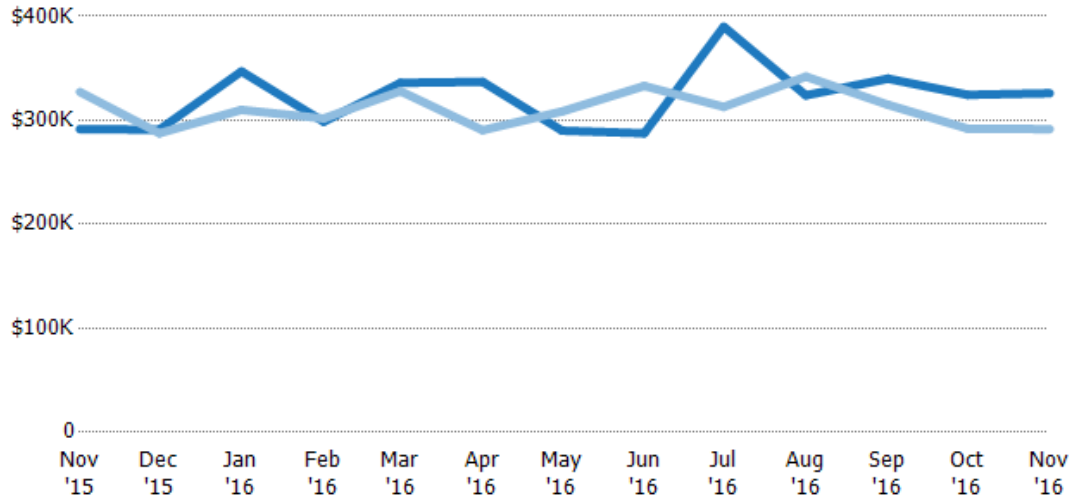
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '16	\$326K	11.8%
Nov '15	\$292K	-10.9%
Nov '14	\$327K	-32.8%



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$292K	\$291K	\$347K	\$299K	\$336K	\$337K	\$290K	\$288K	\$390K	\$324K	\$340K	\$325K	\$326K
Prior Year	\$327K	\$288K	\$310K	\$302K	\$328K	\$290K	\$309K	\$333K	\$313K	\$342K	\$315K	\$292K	\$292K
Percent Change from Prior Year	-11%	1%	12%	-1%	2%	16%	-6%	-14%	25%	-5%	8%	11%	12%

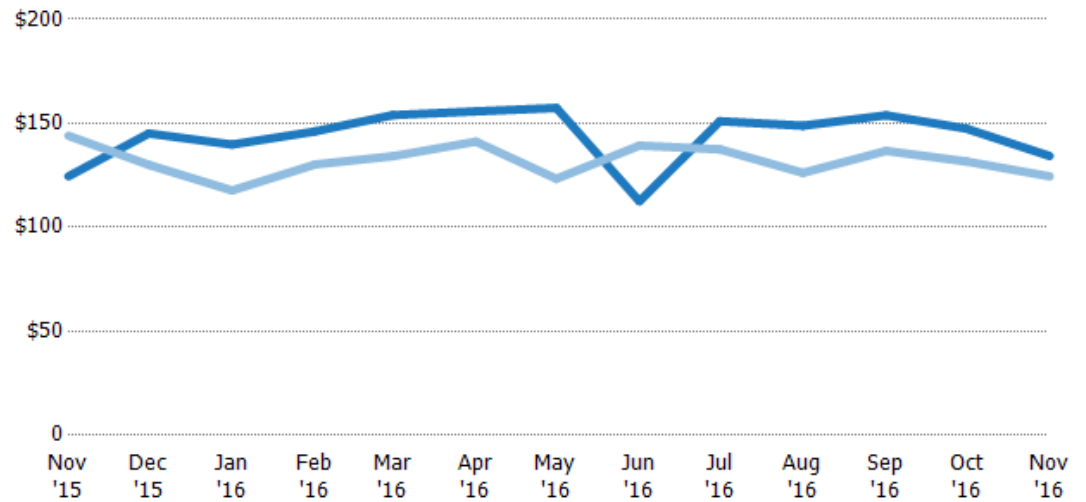
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price/sq ft	% Chg.
Nov '16	\$134	7.9%
Nov '15	\$125	-13.5%
Nov '14	\$144	-13.2%



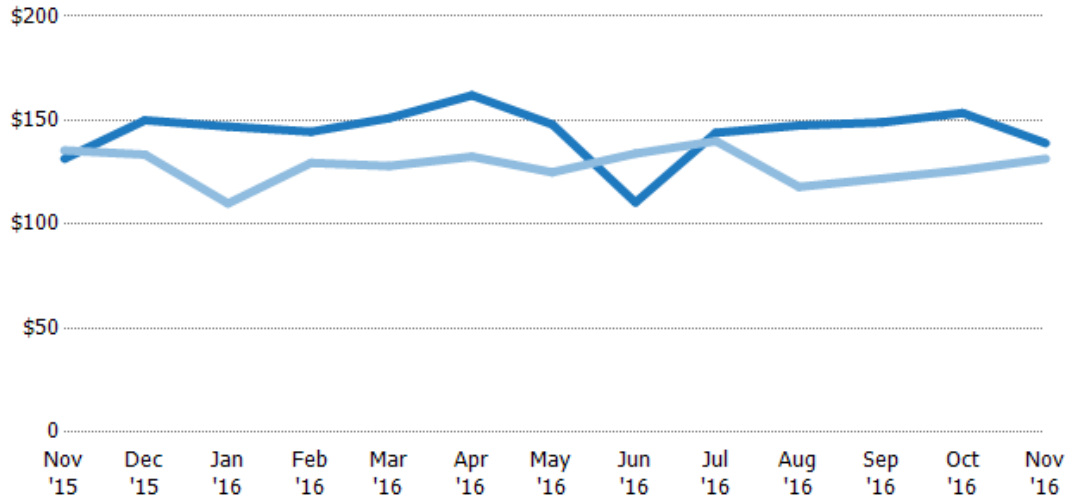
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$125	\$145	\$140	\$146	\$154	\$156	\$157	\$113	\$151	\$149	\$154	\$147	\$134
Prior Year	\$144	\$130	\$118	\$130	\$134	\$141	\$123	\$139	\$137	\$126	\$137	\$132	\$125
Percent Change from Prior Year	-14%	12%	19%	12%	15%	10%	28%	-19%	10%	18%	13%	12%	8%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



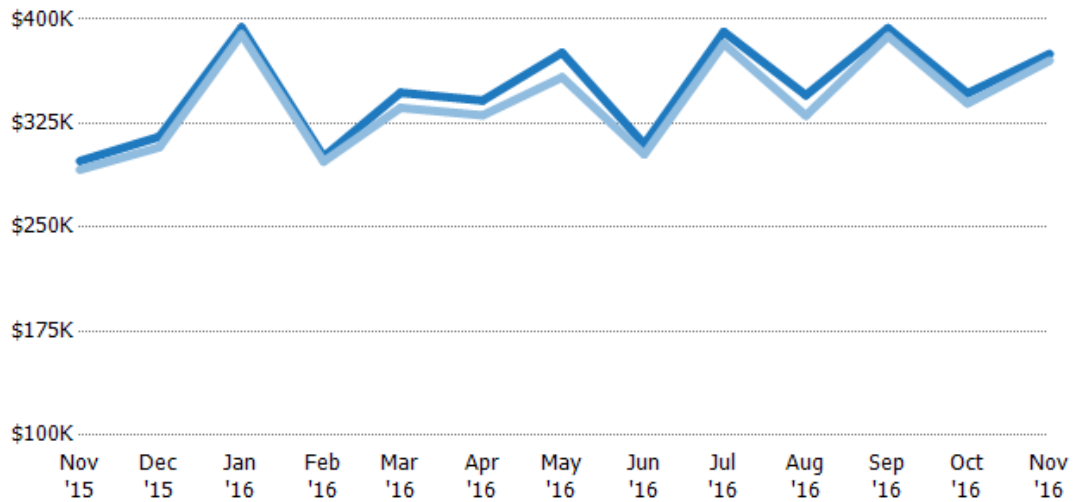
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	\$132	\$150	\$147	\$145	\$151	\$162	\$148	\$111	\$144	\$148	\$149	\$154	\$139
Prior Year	\$136	\$134	\$110	\$130	\$128	\$133	\$125	\$134	\$140	\$118	\$122	\$126	\$132
Percent Change from Prior Year	-3%	12%	34%	12%	18%	22%	18%	-18%	3%	25%	22%	22%	6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



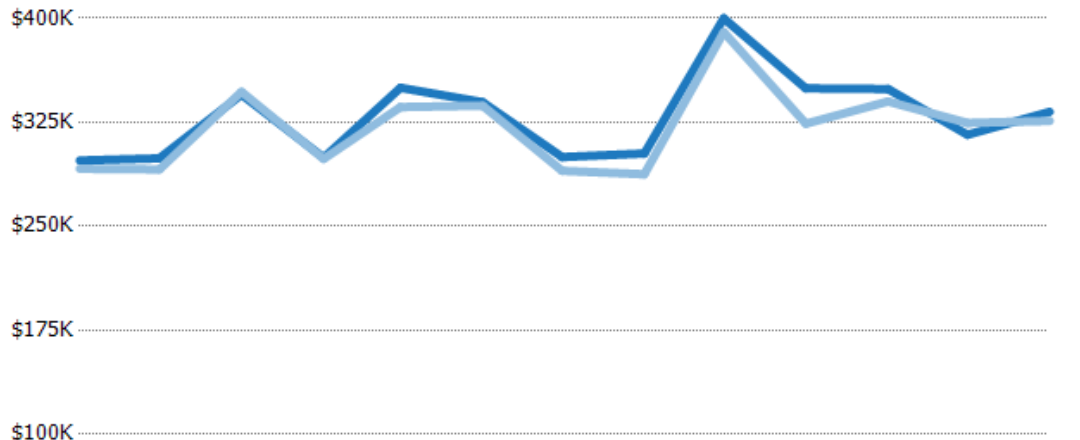
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Avg List Price	\$298K	\$315K	\$394K	\$301K	\$347K	\$341K	\$376K	\$310K	\$391K	\$345K	\$394K	\$347K	\$375K
Avg Sales Price	\$292K	\$308K	\$389K	\$297K	\$336K	\$331K	\$358K	\$303K	\$382K	\$330K	\$388K	\$339K	\$370K
Avg Sales Price as a % of Avg List Price	98%	98%	99%	99%	97%	97%	95%	98%	98%	96%	99%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



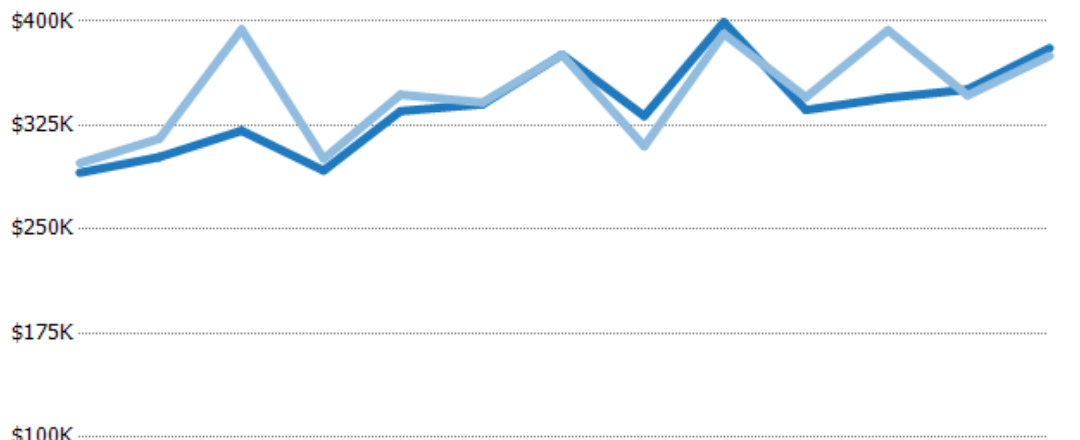
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Median List Price	\$297K	\$299K	\$345K	\$299K	\$350K	\$340K	\$300K	\$302K	\$400K	\$349K	\$349K	\$316K	\$333K
Median Sales Price	\$292K	\$291K	\$347K	\$299K	\$336K	\$337K	\$290K	\$288K	\$390K	\$324K	\$340K	\$325K	\$326K
Med Sales Price as a % of Med List Price	98%	97%	101%	100%	96%	99%	97%	95%	98%	93%	97%	103%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



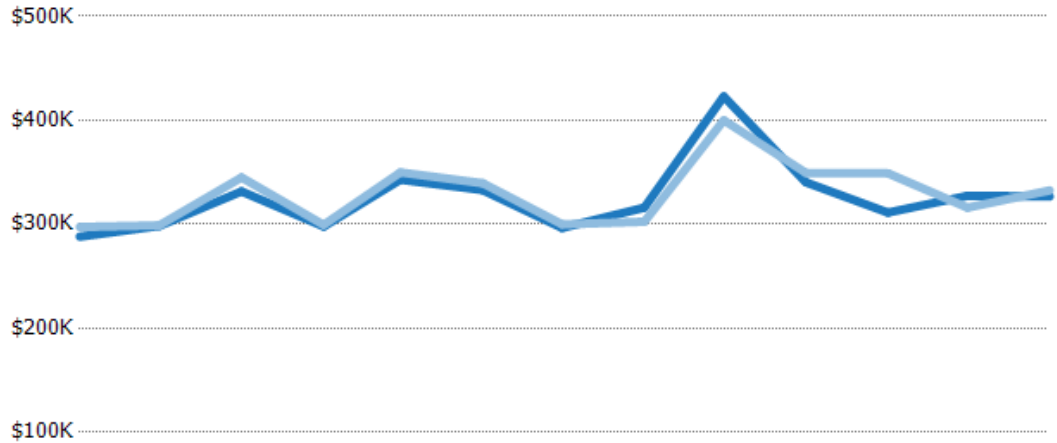
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Avg Est Value	\$291K	\$302K	\$321K	\$292K	\$335K	\$340K	\$376K	\$332K	\$399K	\$336K	\$345K	\$351K	\$381K
Avg Sales Price	\$298K	\$315K	\$394K	\$301K	\$347K	\$341K	\$376K	\$310K	\$391K	\$345K	\$394K	\$347K	\$375K
Avg Sales Price as a % of Avg Est Value	102%	104%	123%	103%	104%	100%	100%	93%	98%	103%	114%	99%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Median Est Value	\$288K	\$298K	\$332K	\$298K	\$343K	\$333K	\$296K	\$316K	\$423K	\$340K	\$311K	\$327K	\$327K
Median Sales Price	\$297K	\$299K	\$345K	\$299K	\$350K	\$340K	\$300K	\$302K	\$400K	\$349K	\$349K	\$316K	\$333K
Med Sales Price as a % of Med Est Value	103%	100%	104%	101%	102%	102%	101%	96%	95%	103%	112%	97%	102%

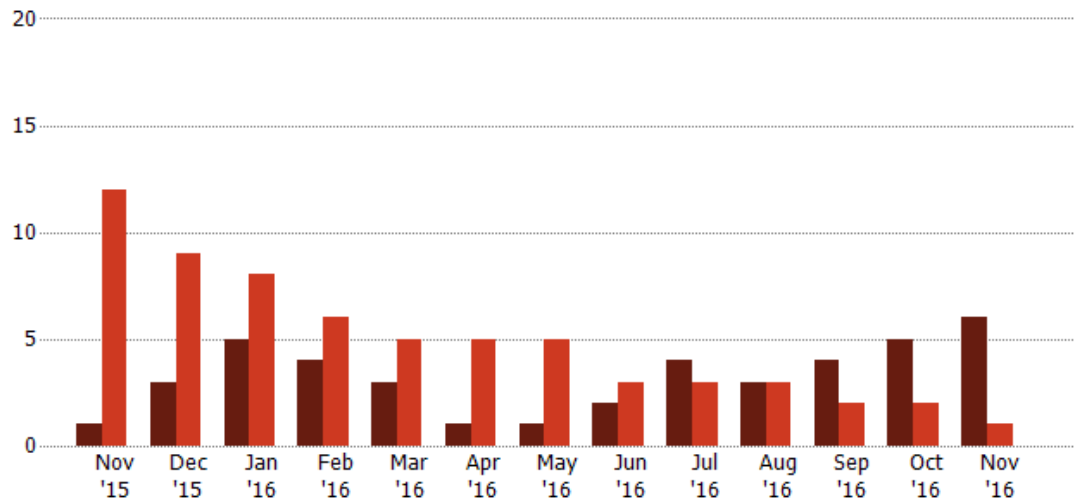
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '16	6	500%
Nov '15	1	-91.7%
Nov '14	12	-8.3%



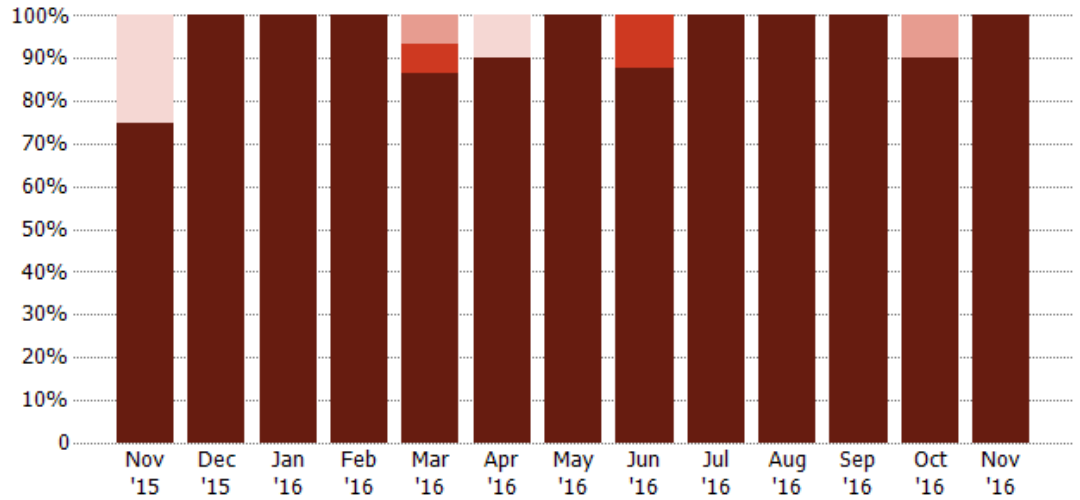
	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Current Year	1	3	5	4	3	1	1	2	4	3	4	5	6
Prior Year	12	9	8	6	5	5	5	3	3	3	2	2	1
Percent Change from Prior Year	-92%	-67%	-38%	-33%	-40%	-80%	-80%	-33%	33%	0%	100%	150%	500%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Sales Type	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16
Pre-Foreclosure	25%	-	-	-	-	10%	-	-	-	-	-	-	-
Short Sale	-	-	-	-	7%	-	-	-	-	-	-	10%	-
Foreclosure	-	-	-	-	7%	-	-	13%	-	-	-	-	-
Non-Distressed	75%	100%	100%	100%	87%	90%	100%	88%	100%	100%	100%	90%	100%

Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85087	75	\$45,821,660	\$610,955	\$385,000	\$174	\$155	6	17.33 %



Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85087	18	\$6,814,174	13	\$4,802,900	\$380,273	\$367,000	\$148	\$153	76