

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2016	Aug 2015	+ / -	YTD 2016	YTD 2015	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	15	+13.3%	177	189	-6.3%
New Listing Volume	\$5,931,720	\$5,717,710	+3.7%	\$64,329,819	\$59,678,988	+7.8%
Active Listing Count	66	59	+11.9%	507	555	-8.6%
Active Listing Volume	\$27,454,364	\$21,460,486	+27.9%	\$214,113,606	\$192,262,546	+11.4%
Average Listing Price	\$415,975	\$363,737	+14.4%	\$422,315	\$346,419	+21.9%
Median Listing Price	\$387,500	\$338,000	+14.6%	\$383,588	\$334,165	+14.8%
Average Listing Price per Sq Ft	\$154	\$151	+2.2%	\$157	\$145	+8.5%
Median Listing Price per Sq Ft	\$143	\$148	-3.4%	\$148	\$142	+4.1%
Median Days in RPR	79.5	66	+20.5%	58.03	63.91	-9.2%
Months of Inventory	7.3	3.1	+136.2%	3.3	6.7	-50.1%
Absorption Rate	13.64%	32.2%	-18.6%	29.98%	14.95%	+15%
Sales Activity Charts Metrics						
New Pending Sales Count	18	11	+63.6%	118	165	-28.5%
New Pending Sales Volume	\$6,349,095	\$3,245,105	+95.7%	\$37,314,352	\$51,052,645	-26.9%
Pending Sales Count	15	13	+15.4%	125	191	-34.6%
Pending Sales Volume	\$5,512,465	\$4,086,955	+34.9%	\$40,845,024	\$61,802,813	-33.9%
Closed Sales Count	12	12	+—	96	152	-36.8%
Closed Sales Volume	\$3,965,928	\$3,896,364	+1.8%	\$32,616,614	\$48,325,135	-32.5%
Average Sales Price	\$330,494	\$324,697	+1.8%	\$339,756	\$317,929	+6.9%
Median Sales Price	\$324,000	\$342,000	-5.3%	\$326,638	\$316,791	+3.1%
Average Sales Price per Sq Ft	\$149	\$126	+18%	\$148	\$132	+11.7%
Median Sales Price per Sq Ft	\$148	\$118	+25%	\$147	\$128	+14.3%
Distressed Charts Metrics						
Distressed Listing Count	3	3	+—	23	38	-39.5%

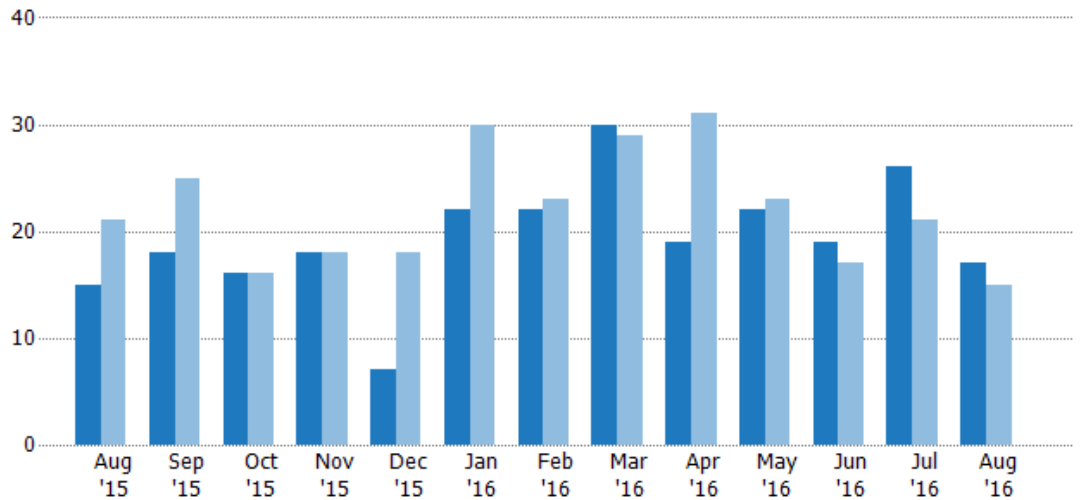
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '16	17	13.3%
Aug '15	15	-28.6%
Aug '14	21	-23.8%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	15	18	16	18	7	22	22	30	19	22	19	26	17
Prior Year	21	25	16	18	18	30	23	29	31	23	17	21	15
Percent Change from Prior Year	-29%	-28%	0%	0%	-61%	-27%	-4%	3%	-39%	-4%	12%	24%	13%

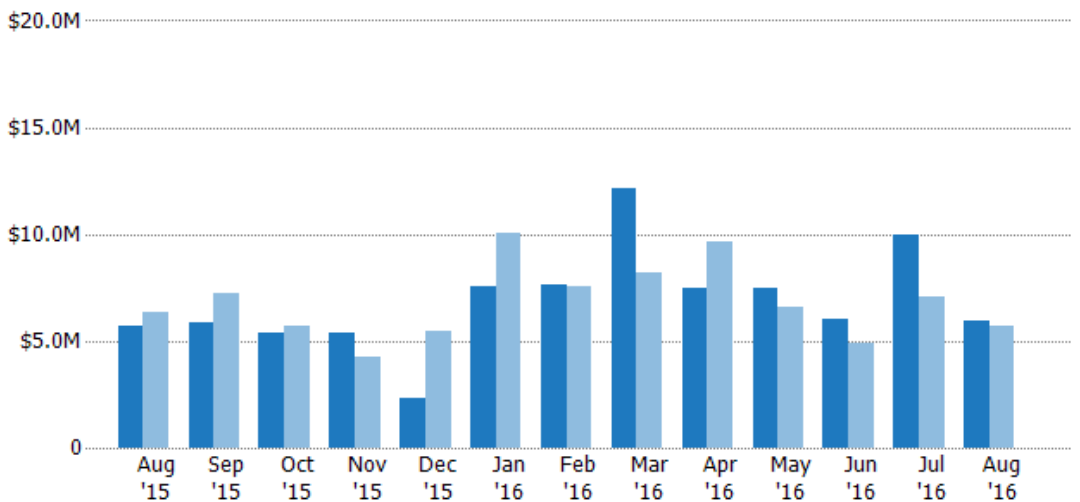
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '16	\$5.93M	3.7%
Aug '15	\$5.72M	-10%
Aug '14	\$6.35M	-13.9%



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$5.72M	\$5.88M	\$5.38M	\$5.37M	\$2.34M	\$7.59M	\$7.66M	\$12.1M	\$7.47M	\$7.5M	\$6.06M	\$10M	\$5.93M
Prior Year	\$6.35M	\$7.25M	\$5.73M	\$4.24M	\$5.44M	\$10M	\$7.55M	\$8.23M	\$9.64M	\$6.56M	\$4.91M	\$7.05M	\$5.72M
Percent Change from Prior Year	-10%	-19%	-6%	27%	-57%	-24%	2%	47%	-23%	14%	23%	42%	4%

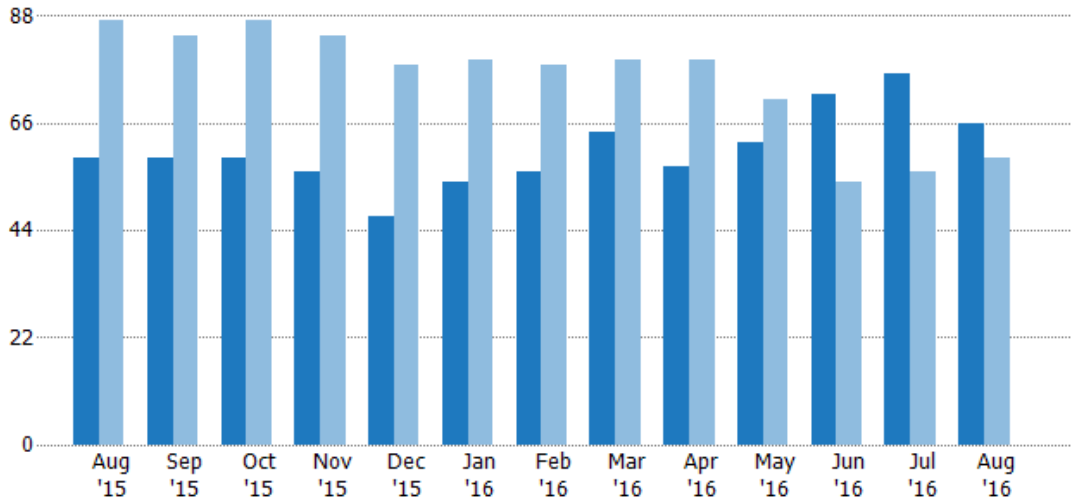
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '16	66	11.9%
Aug '15	59	-32.2%
Aug '14	87	-39.1%



Current Year	59	59	59	56	47	54	56	64	57	62	72	76	66
Prior Year	87	84	87	84	78	79	78	79	79	71	54	56	59
Percent Change from Prior Year	-32%	-30%	-32%	-33%	-40%	-32%	-28%	-19%	-28%	-13%	33%	36%	12%

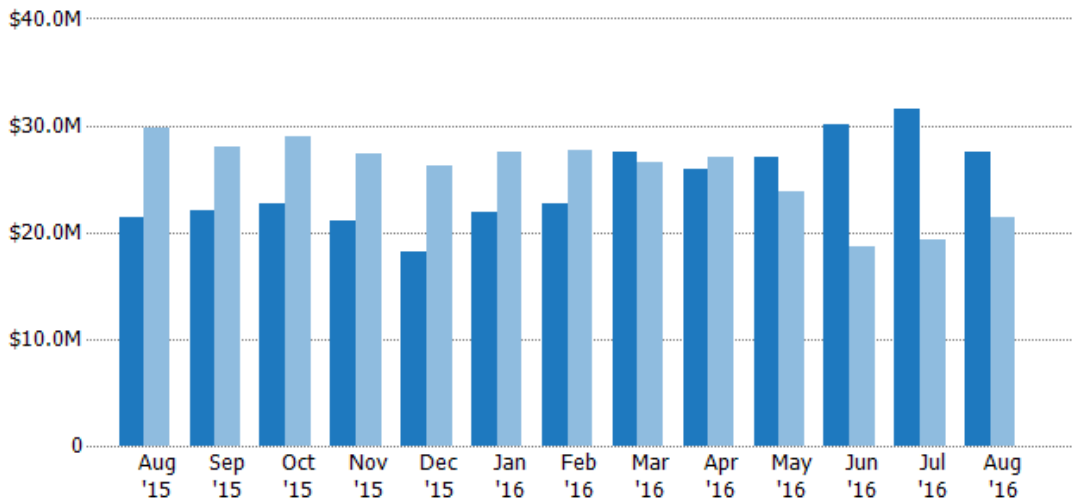
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '16	\$27.5M	27.9%
Aug '15	\$21.5M	-27.9%
Aug '14	\$29.8M	-40.6%



Current Year	\$21.5M	\$22.1M	\$22.6M	\$21.1M	\$18.2M	\$21.9M	\$22.7M	\$27.4M	\$25.9M	\$27.1M	\$30M	\$31.6M	\$27.5M
Prior Year	\$29.8M	\$28M	\$29M	\$27.3M	\$26.3M	\$27.5M	\$27.7M	\$26.6M	\$27.1M	\$23.9M	\$18.7M	\$19.3M	\$21.5M
Percent Change from Prior Year	-28%	-21%	-22%	-23%	-31%	-21%	-18%	3%	-4%	13%	60%	63%	28%

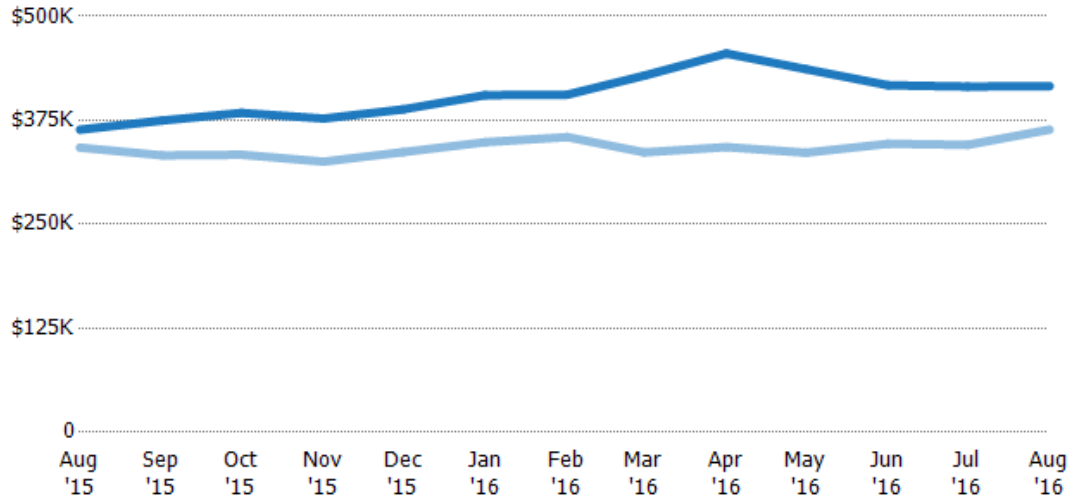
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '16	\$416K	14.4%
Aug '15	\$364K	6.3%
Aug '14	\$342K	-2.5%



Current Year	\$364K	\$375K	\$384K	\$377K	\$388K	\$405K	\$406K	\$429K	\$455K	\$436K	\$417K	\$416K	\$416K
Prior Year	\$342K	\$333K	\$334K	\$325K	\$337K	\$349K	\$355K	\$336K	\$343K	\$336K	\$347K	\$345K	\$364K
Percent Change from Prior Year	6%	13%	15%	16%	15%	16%	14%	27%	33%	30%	20%	20%	14%

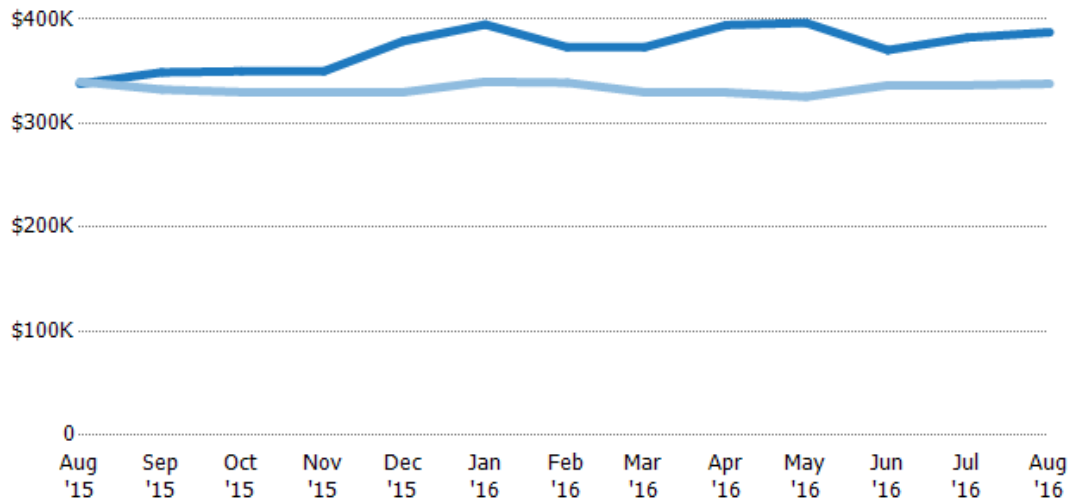
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Aug '16	\$388K	14.6%
Aug '15	\$338K	-0.6%
Aug '14	\$340K	1.5%



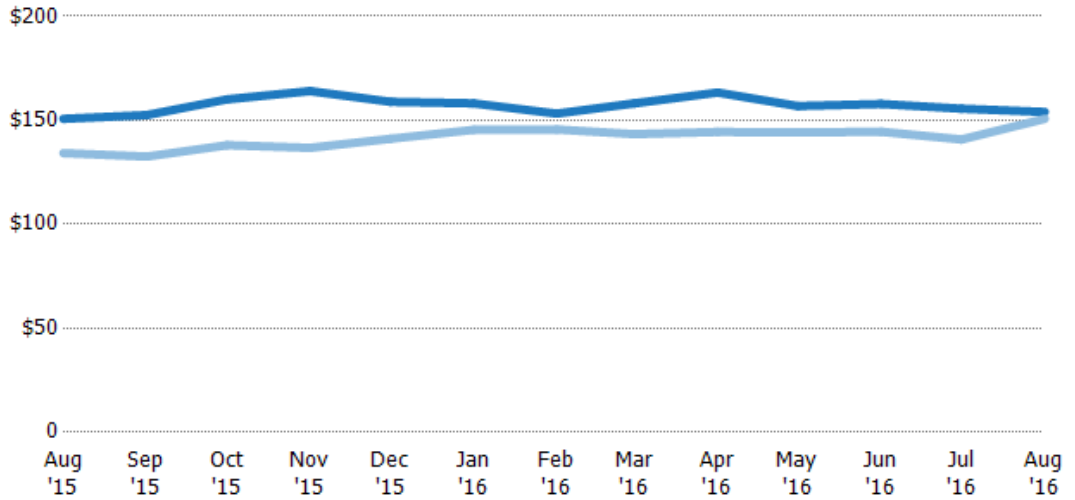
Current Year	\$338K	\$349K	\$350K	\$350K	\$379K	\$395K	\$373K	\$373K	\$394K	\$397K	\$370K	\$382K	\$388K
Prior Year	\$340K	\$332K	\$330K	\$330K	\$330K	\$340K	\$339K	\$330K	\$330K	\$325K	\$337K	\$337K	\$338K
Percent Change from Prior Year	-1%	5%	6%	6%	15%	16%	10%	13%	20%	22%	10%	14%	15%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



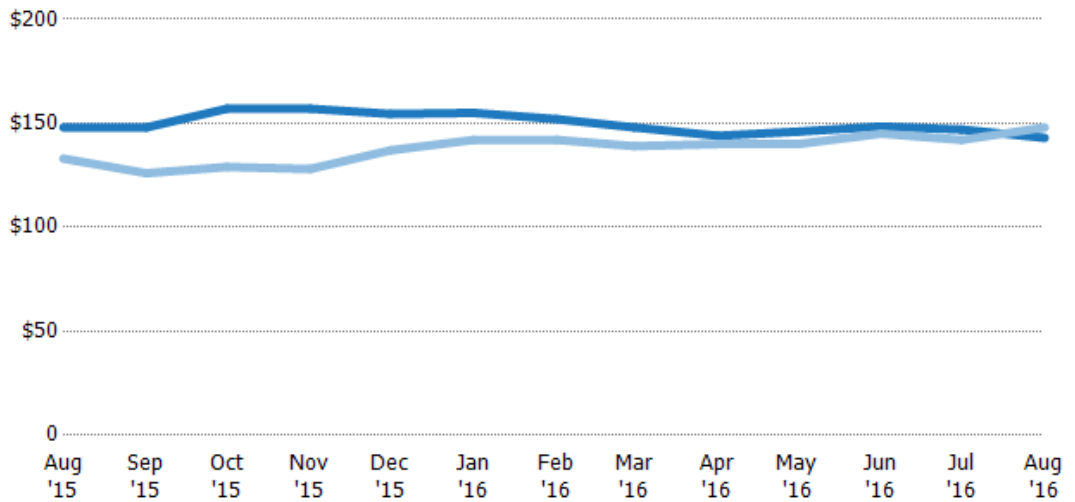
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$151	\$152	\$160	\$164	\$159	\$158	\$153	\$158	\$163	\$157	\$158	\$156	\$154
Prior Year	\$134	\$133	\$138	\$137	\$141	\$145	\$146	\$143	\$144	\$144	\$144	\$141	\$151
Percent Change from Prior Year	12%	15%	16%	20%	13%	9%	5%	10%	13%	9%	9%	11%	2%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



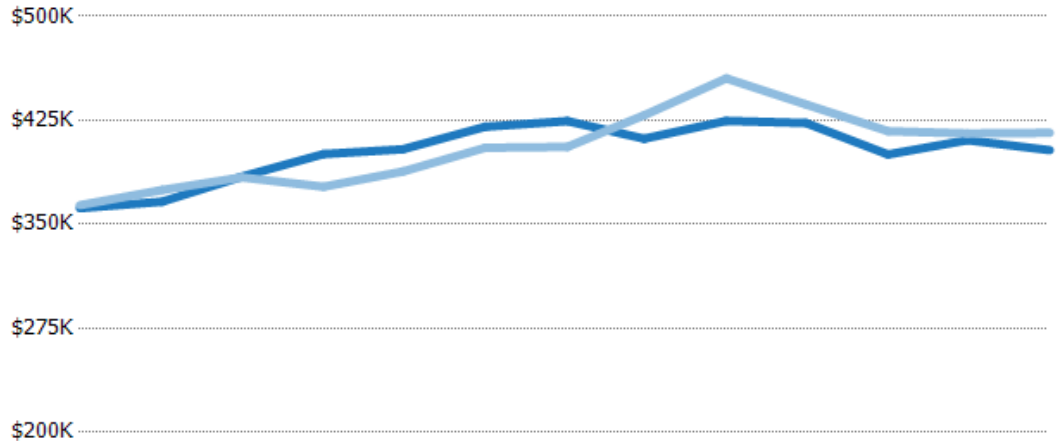
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$148	\$148	\$157	\$157	\$155	\$155	\$152	\$148	\$144	\$146	\$149	\$147	\$143
Prior Year	\$133	\$126	\$129	\$128	\$137	\$142	\$142	\$139	\$140	\$140	\$145	\$142	\$148
Percent Change from Prior Year	11%	17%	22%	23%	13%	9%	7%	6%	3%	4%	2%	4%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



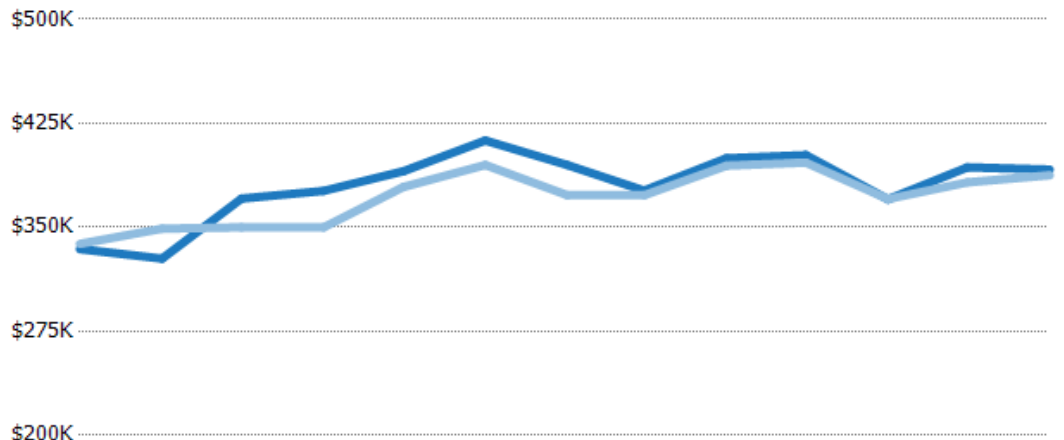
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg Est Value	\$362K	\$366K	\$384K	\$401K	\$404K	\$420K	\$424K	\$412K	\$425K	\$423K	\$400K	\$411K	\$403K
Avg Listing Price	\$364K	\$375K	\$384K	\$377K	\$388K	\$405K	\$406K	\$429K	\$455K	\$436K	\$417K	\$416K	\$416K
Avg Listing Price as a % of Avg Est Value	101%	102%	100%	94%	96%	96%	96%	104%	107%	103%	104%	101%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Median Est Value	\$334K	\$327K	\$371K	\$376K	\$390K	\$413K	\$395K	\$376K	\$400K	\$402K	\$370K	\$393K	\$392K
Median Listing Price	\$338K	\$349K	\$350K	\$350K	\$379K	\$395K	\$373K	\$373K	\$394K	\$397K	\$370K	\$382K	\$388K
Med Listing Price as a % of Med Est Value	101%	107%	94%	93%	97%	96%	94%	99%	99%	99%	100%	97%	99%

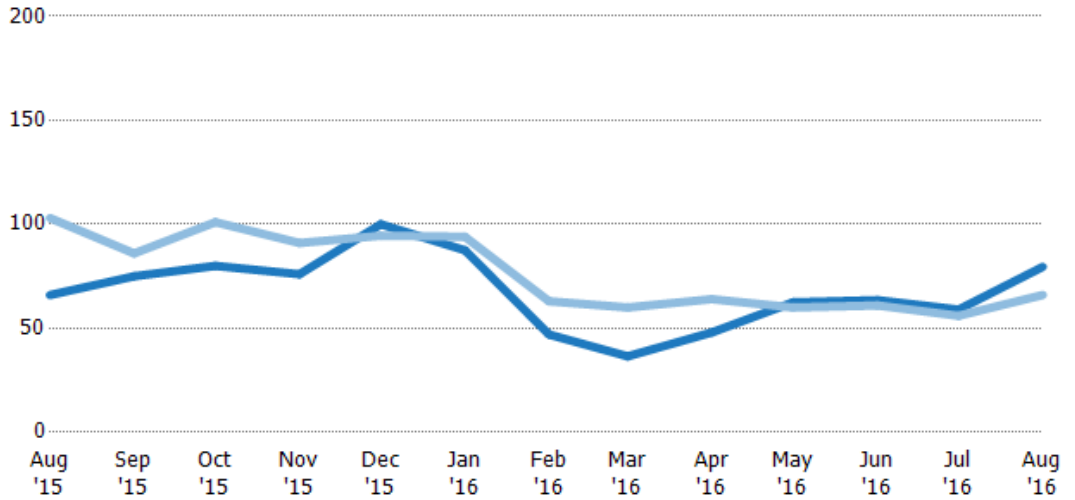
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Aug '16	79.5	20.5%
Aug '15	66	-35.9%
Aug '14	103	-35.9%



Current Year	66	75	80	76	100	87.5	47	36.5	48	62.5	63.5	59	79.5
Prior Year	103	86	101	91	94.5	94	63	60	64	60	61	56	66
Percent Change from Prior Year	-36%	-13%	-21%	-16%	6%	-7%	-25%	-39%	-25%	4%	4%	5%	20%

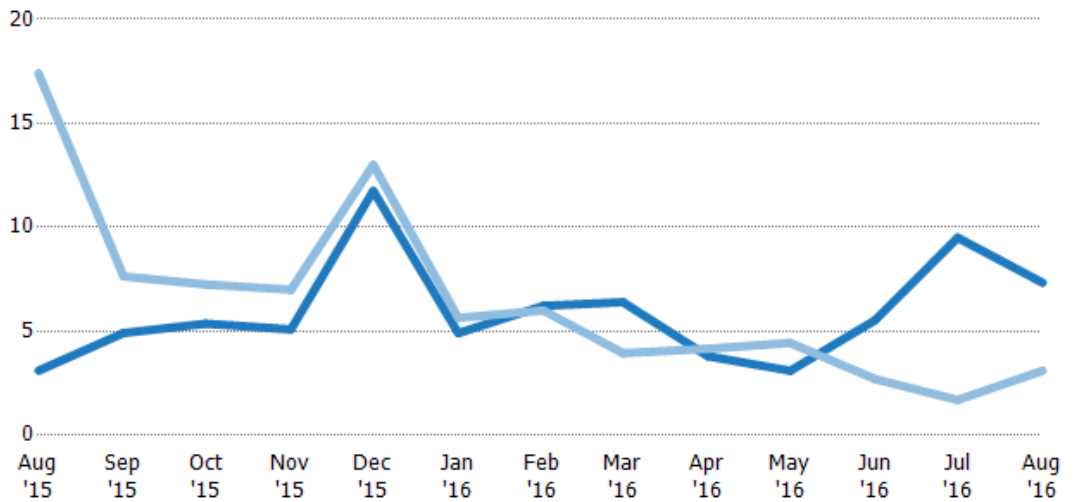
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Aug '16	7.33	136.2%
Aug '15	3.11	-82.2%
Aug '14	17.4	-61.9%



Current Year	3.11	4.92	5.36	5.09	11.8	4.91	6.22	6.4	3.8	3.1	5.54	9.5	7.33
Prior Year	17.4	7.64	7.25	7	13	5.64	6	3.95	4.16	4.44	2.7	1.7	3.11
Percent Change from Prior Year	-82%	-36%	-26%	-27%	-10%	-13%	4%	62%	-9%	-30%	105%	460%	136%

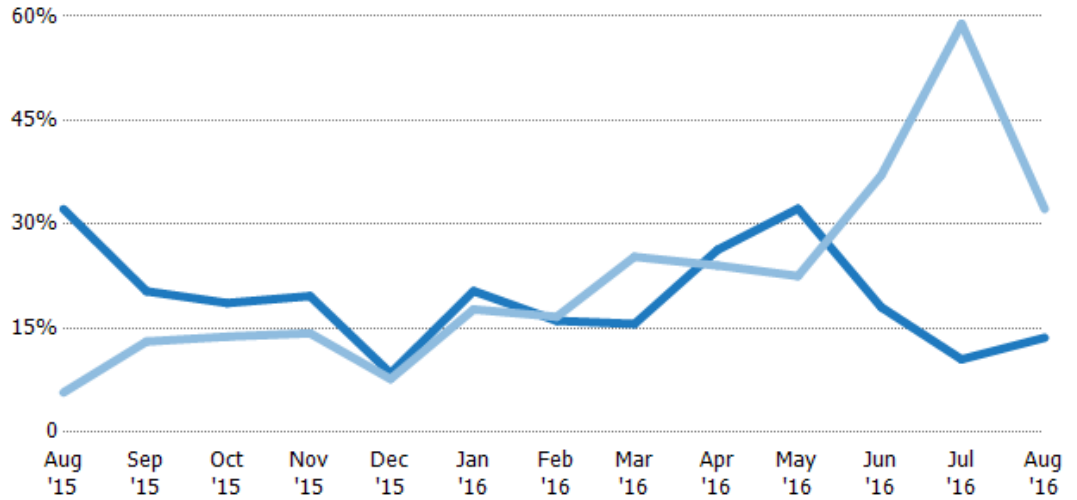
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '16	14%	18.6%
Aug '15	32%	-26.5%
Aug '14	6%	162.9%



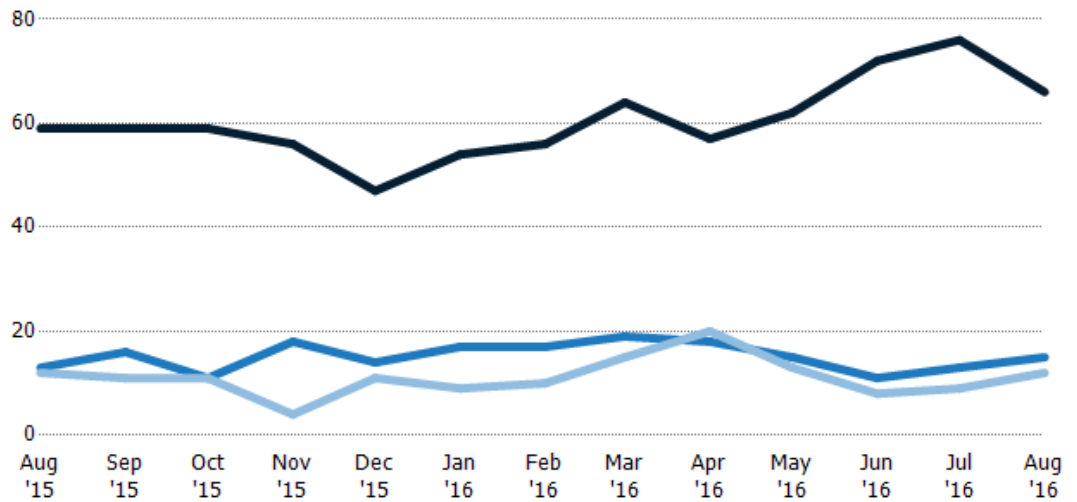
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	32%	20%	19%	20%	9%	20%	16%	16%	26%	32%	18%	11%	14%
Prior Year	6%	13%	14%	14%	8%	18%	17%	25%	24%	23%	37%	59%	32%
Change from Prior Year	-26%	-7%	-5%	-5%	-1%	-3%	1%	10%	-2%	-10%	19%	48%	19%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Active	59	59	59	56	47	54	56	64	57	62	72	76	66
Pending	13	16	11	18	14	17	17	19	18	15	11	13	15
Sold	12	11	11	4	11	9	10	15	20	13	8	9	12

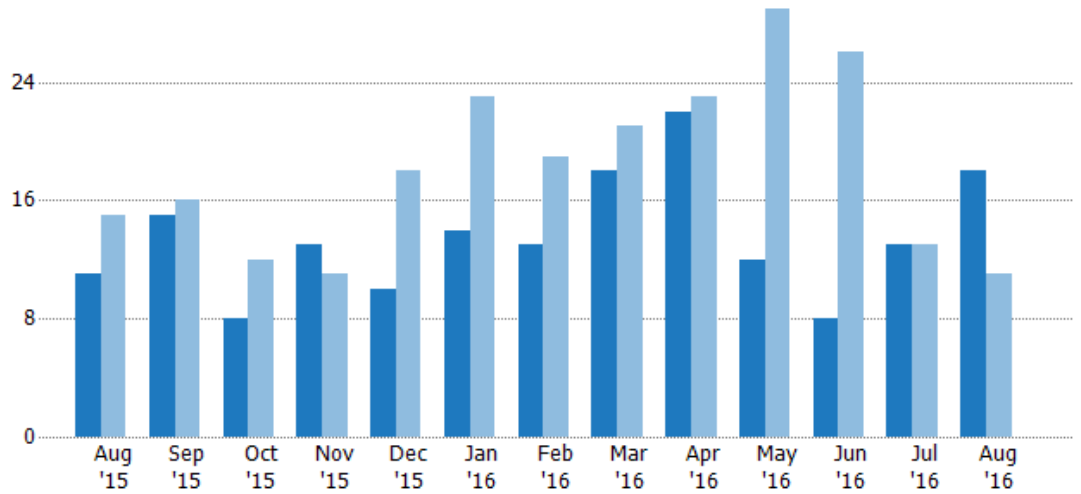
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Aug '16	18	63.6%
Aug '15	11	-26.7%
Aug '14	15	-46.7%



Current Year	11	15	8	13	10	14	13	18	22	12	8	13	18
Prior Year	15	16	12	11	18	23	19	21	23	29	26	13	11
Percent Change from Prior Year	-27%	-6%	-33%	18%	-44%	-39%	-32%	-14%	-4%	-59%	-69%	0%	64%

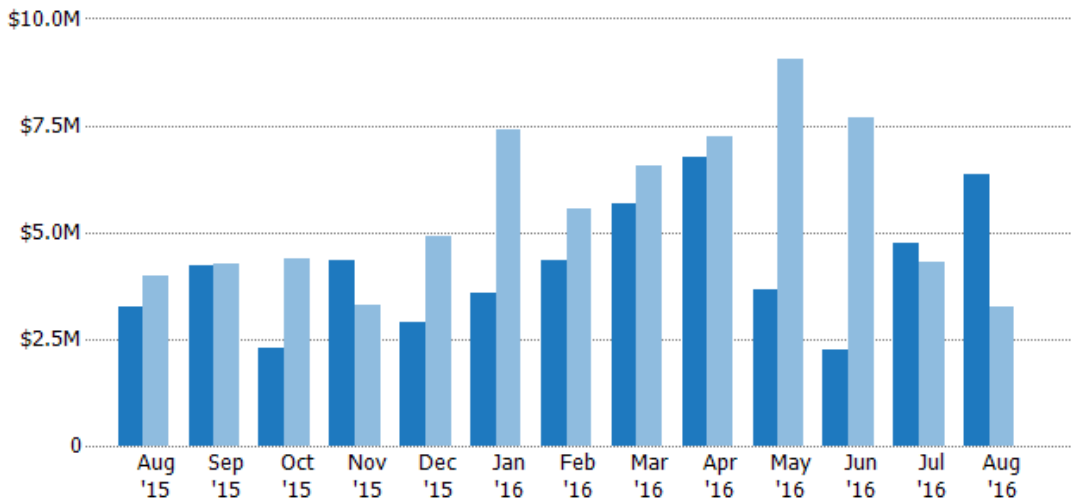
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Aug '16	\$6.35M	95.7%
Aug '15	\$3.25M	-18.1%
Aug '14	\$3.96M	-40%



Current Year	\$3.25M	\$4.23M	\$2.3M	\$4.32M	\$2.91M	\$3.56M	\$4.36M	\$5.65M	\$6.75M	\$3.65M	\$2.24M	\$4.75M	\$6.35M
Prior Year	\$3.96M	\$4.24M	\$4.37M	\$3.29M	\$4.89M	\$7.41M	\$5.54M	\$6.57M	\$7.24M	\$9.06M	\$7.7M	\$4.3M	\$3.25M
Percent Change from Prior Year	-18%	0%	-47%	31%	-41%	-52%	-21%	-14%	-7%	-60%	-71%	11%	96%

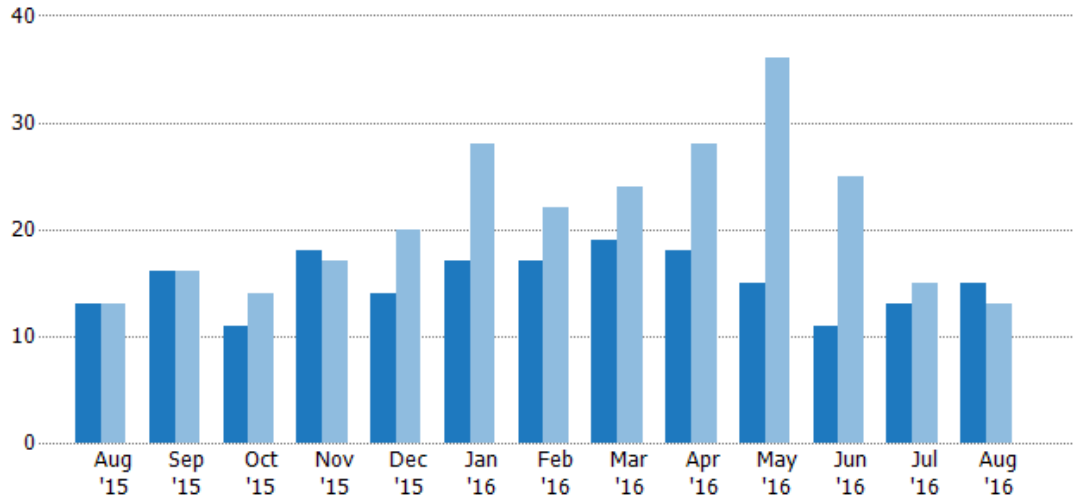
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '16	15	15.4%
Aug '15	13	0%
Aug '14	13	0%



Current Year	13	16	11	18	14	17	17	19	18	15	11	13	15
Prior Year	13	16	14	17	20	28	22	24	28	36	25	15	13
Percent Change from Prior Year	0%	0%	-21%	6%	-30%	-39%	-23%	-21%	-36%	-58%	-56%	-13%	15%

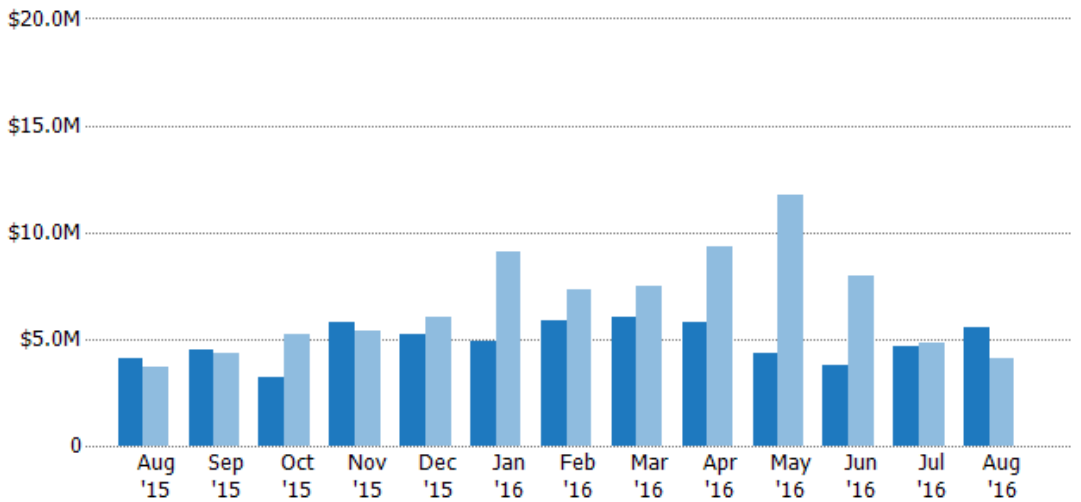
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '16	\$5.51M	34.9%
Aug '15	\$4.09M	10.3%
Aug '14	\$3.71M	-0.8%



Current Year	\$4.09M	\$4.51M	\$3.24M	\$5.79M	\$5.23M	\$4.89M	\$5.88M	\$6.05M	\$5.76M	\$4.36M	\$3.74M	\$4.65M	\$5.51M
Prior Year	\$3.71M	\$4.3M	\$5.25M	\$5.36M	\$6.04M	\$9.09M	\$7.32M	\$7.47M	\$9.3M	\$11.8M	\$7.97M	\$4.81M	\$4.09M
Percent Change from Prior Year	10%	5%	-38%	8%	-13%	-46%	-20%	-19%	-38%	-63%	-53%	-3%	35%

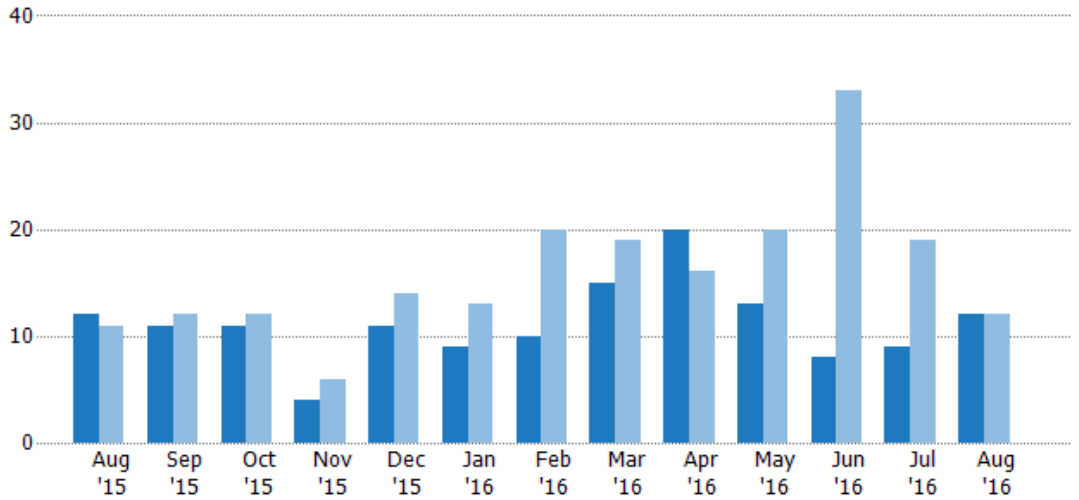
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Aug '16	12	0%
Aug '15	12	9.1%
Aug '14	11	90.9%



Current Year	12	11	11	4	11	9	10	15	20	13	8	9	12
Prior Year	11	12	12	6	14	13	20	19	16	20	33	19	12
Percent Change from Prior Year	9%	-8%	-8%	-33%	-21%	-31%	-50%	-21%	25%	-35%	-76%	-53%	0%

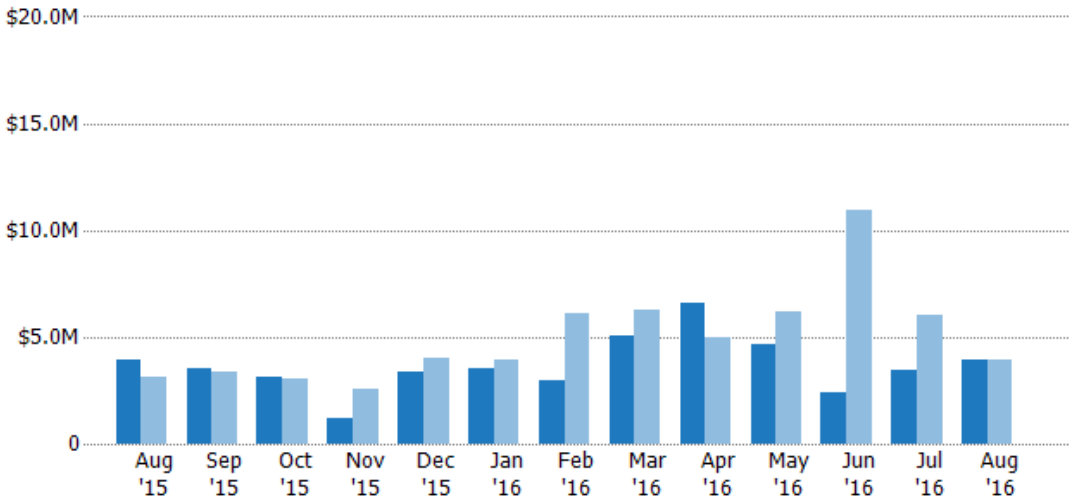
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Aug '16	\$3.97M	1.8%
Aug '15	\$3.9M	23.8%
Aug '14	\$3.15M	96.3%



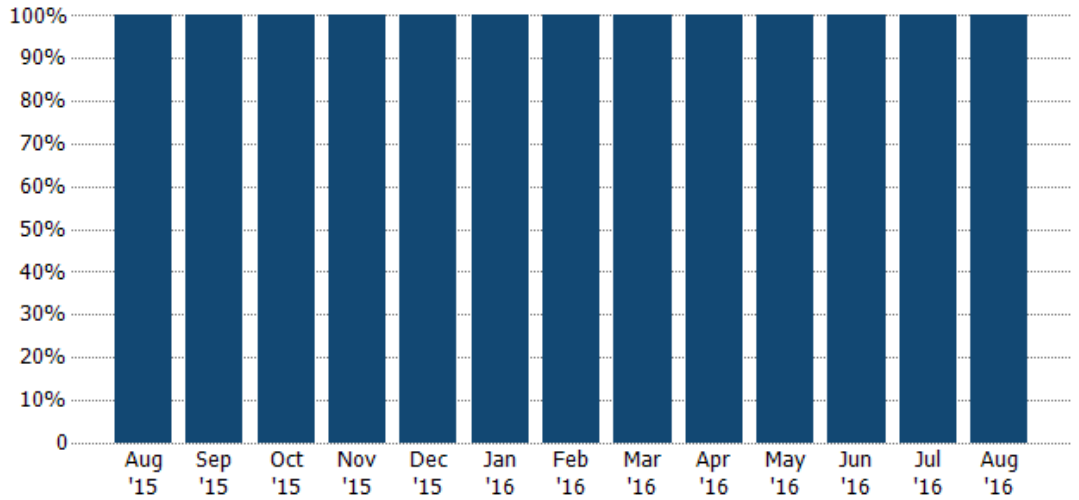
Current Year	\$3.9M	\$3.5M	\$3.15M	\$1.17M	\$3.39M	\$3.5M	\$2.97M	\$5.04M	\$6.61M	\$4.66M	\$2.42M	\$3.44M	\$3.97M
Prior Year	\$3.15M	\$3.38M	\$3.04M	\$2.59M	\$3.99M	\$3.91M	\$6.14M	\$6.3M	\$4.99M	\$6.17M	\$10.9M	\$5.99M	\$3.9M
Percent Change from Prior Year	24%	3%	3%	-55%	-15%	-11%	-52%	-20%	33%	-25%	-78%	-43%	2%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



■ Single Family Residence

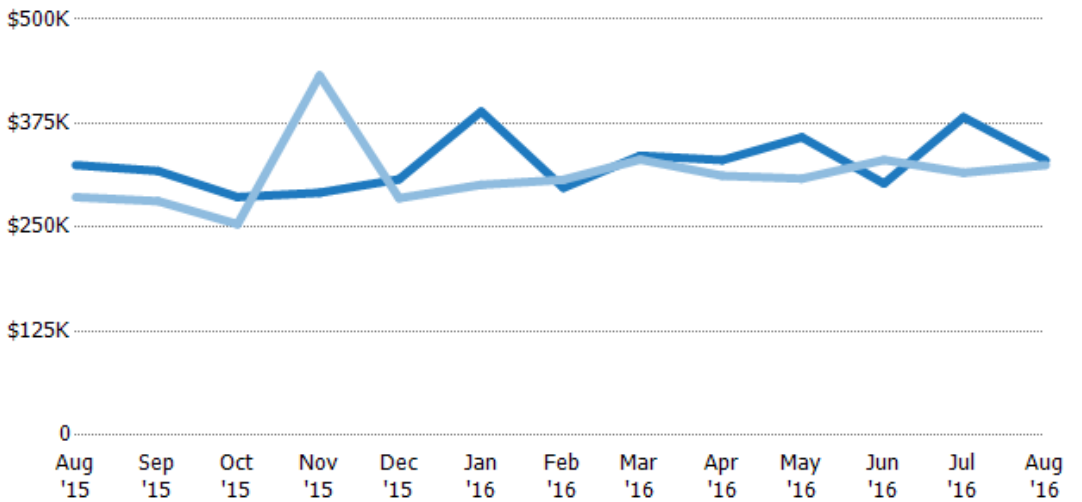
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$325K	\$318K	\$286K	\$292K	\$308K	\$389K	\$297K	\$336K	\$331K	\$358K	\$303K	\$382K	\$330K
\$286K	\$281K	\$254K	\$432K	\$285K	\$301K	\$307K	\$331K	\$312K	\$308K	\$331K	\$316K	\$325K
13%	13%	13%	-33%	8%	29%	-3%	1%	6%	16%	-9%	21%	2%

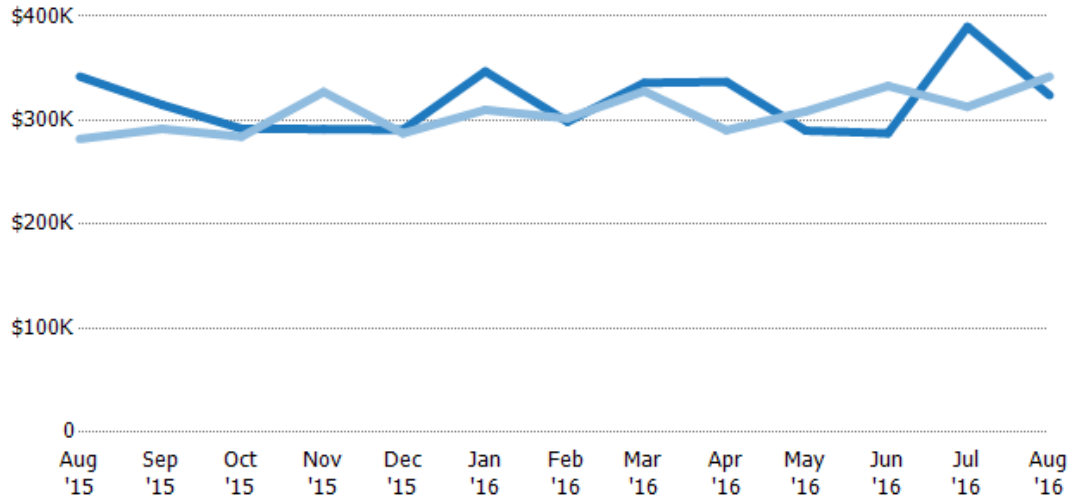
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '16	\$324K	-5.3%
Aug '15	\$342K	21.3%
Aug '14	\$282K	0%



Current Year	\$342K	\$315K	\$292K	\$292K	\$291K	\$347K	\$299K	\$336K	\$337K	\$290K	\$288K	\$390K	\$324K
Prior Year	\$282K	\$292K	\$284K	\$327K	\$288K	\$310K	\$302K	\$328K	\$290K	\$309K	\$333K	\$313K	\$342K
Percent Change from Prior Year	21%	8%	3%	-11%	1%	12%	-1%	2%	16%	-6%	-14%	25%	-5%

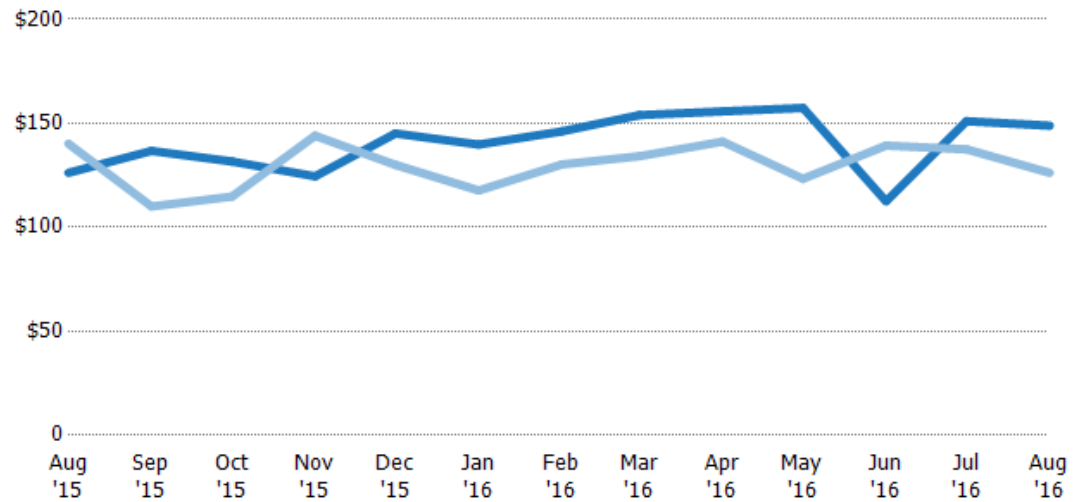
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '16	\$149	18%
Aug '15	\$126	-10%
Aug '14	\$140	-9.5%



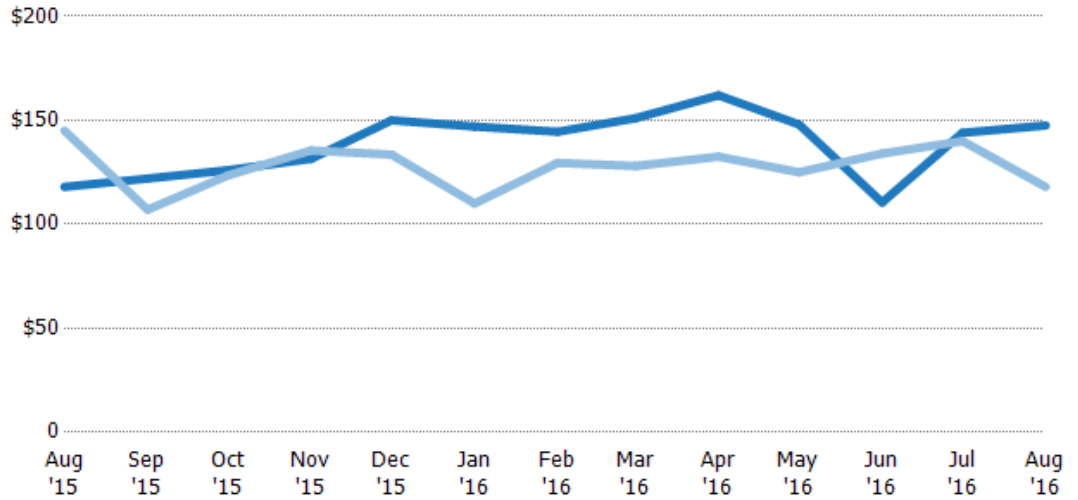
Current Year	\$126	\$137	\$132	\$125	\$145	\$140	\$146	\$154	\$156	\$157	\$113	\$151	\$149
Prior Year	\$140	\$110	\$115	\$144	\$130	\$118	\$130	\$134	\$141	\$123	\$139	\$137	\$126
Percent Change from Prior Year	-10%	24%	15%	-14%	12%	19%	12%	15%	10%	28%	-19%	10%	18%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



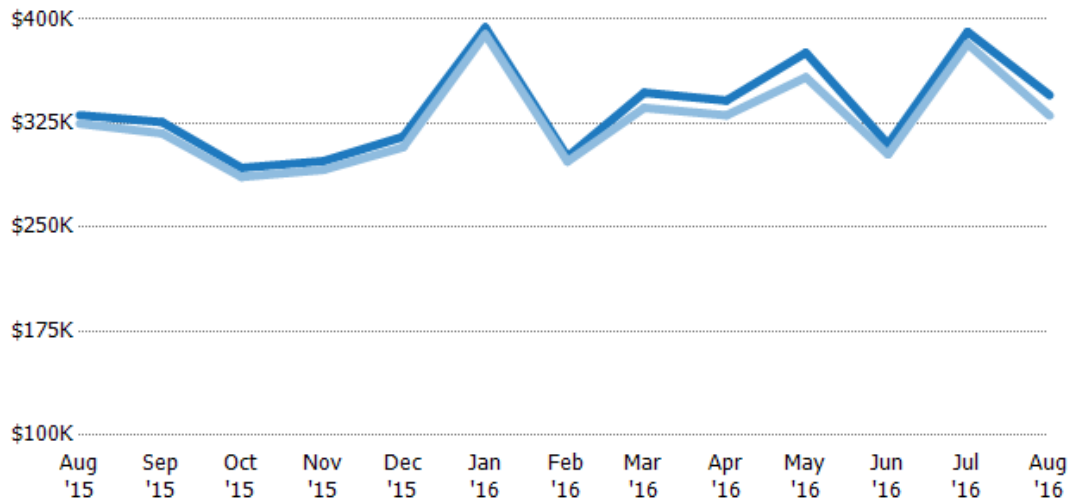
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	\$118	\$122	\$126	\$132	\$150	\$147	\$145	\$151	\$162	\$148	\$111	\$144	\$148
Prior Year	\$145	\$107	\$124	\$136	\$134	\$110	\$130	\$128	\$133	\$125	\$134	\$140	\$118
Percent Change from Prior Year	-19%	14%	2%	-3%	12%	34%	12%	18%	22%	18%	-18%	3%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



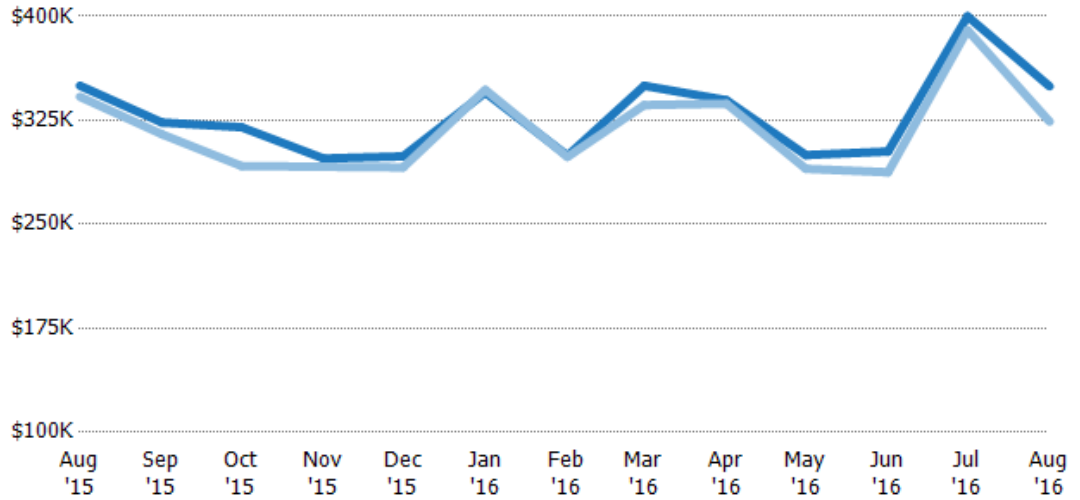
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg List Price	\$331K	\$326K	\$293K	\$298K	\$315K	\$394K	\$301K	\$347K	\$341K	\$376K	\$310K	\$391K	\$345K
Avg Sales Price	\$325K	\$318K	\$286K	\$292K	\$308K	\$389K	\$297K	\$336K	\$331K	\$358K	\$303K	\$382K	\$330K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	98%	98%	99%	99%	97%	97%	95%	98%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



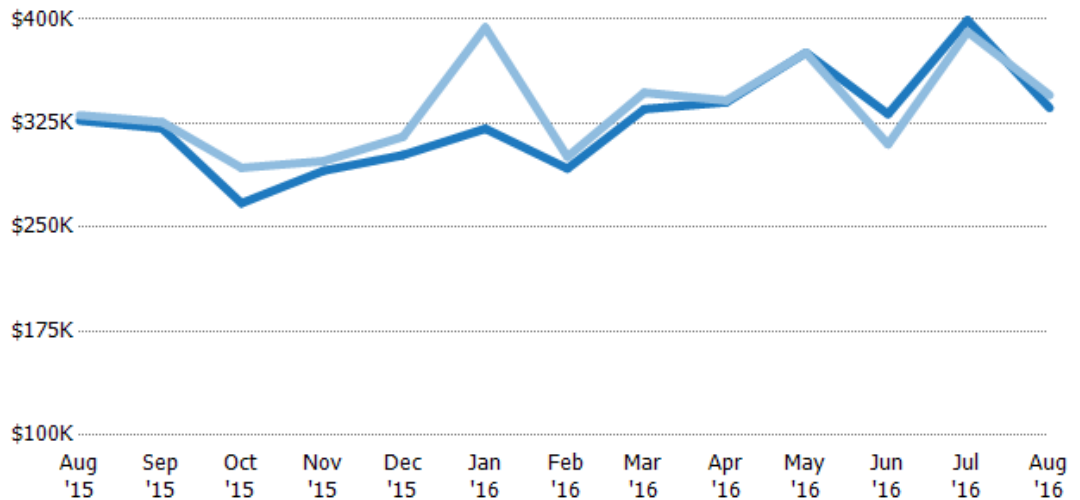
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Median List Price	\$350K	\$323K	\$320K	\$297K	\$299K	\$345K	\$299K	\$350K	\$340K	\$300K	\$302K	\$400K	\$349K
Median Sales Price	\$342K	\$315K	\$292K	\$292K	\$291K	\$347K	\$299K	\$336K	\$337K	\$290K	\$288K	\$390K	\$324K
Med Sales Price as a % of Med List Price	98%	97%	91%	98%	97%	101%	100%	96%	99%	97%	95%	98%	93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



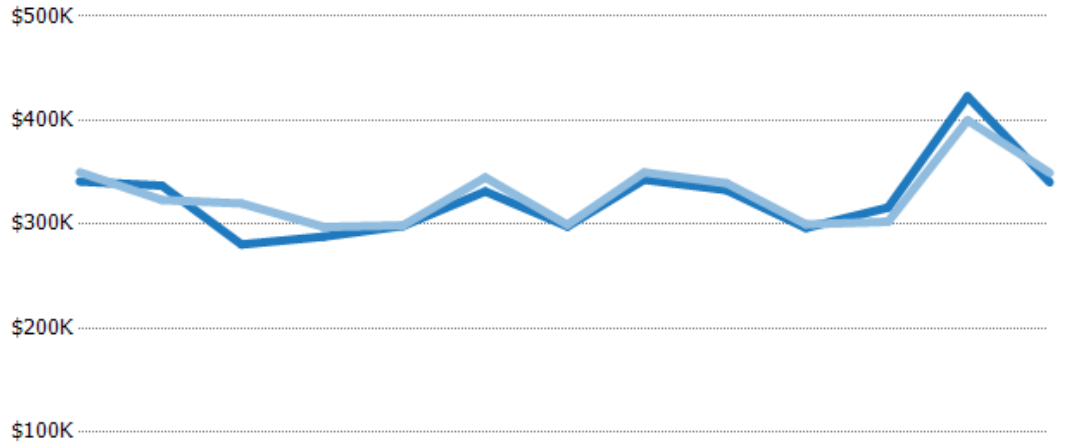
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Avg Est Value	\$327K	\$321K	\$267K	\$291K	\$302K	\$321K	\$292K	\$335K	\$340K	\$376K	\$332K	\$399K	\$336K
Avg Sales Price	\$331K	\$326K	\$293K	\$298K	\$315K	\$394K	\$301K	\$347K	\$341K	\$376K	\$310K	\$391K	\$345K
Avg Sales Price as a % of Avg Est Value	101%	101%	110%	102%	104%	123%	103%	104%	100%	100%	93%	98%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



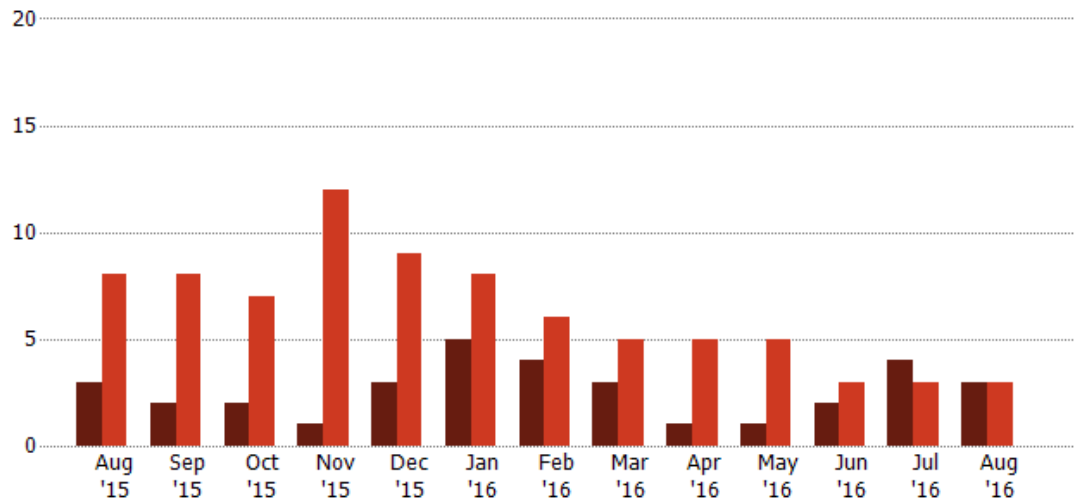
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Median Est Value	\$341K	\$337K	\$281K	\$288K	\$298K	\$332K	\$298K	\$343K	\$333K	\$296K	\$316K	\$423K	\$340K
Median Sales Price	\$350K	\$323K	\$320K	\$297K	\$299K	\$345K	\$299K	\$350K	\$340K	\$300K	\$302K	\$400K	\$349K
Med Sales Price as a % of Med Est Value	103%	96%	114%	103%	100%	104%	101%	102%	102%	101%	96%	95%	103%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Count	% Chg.
Aug '16	3	0%
Aug '15	3	-62.5%
Aug '14	8	12.5%

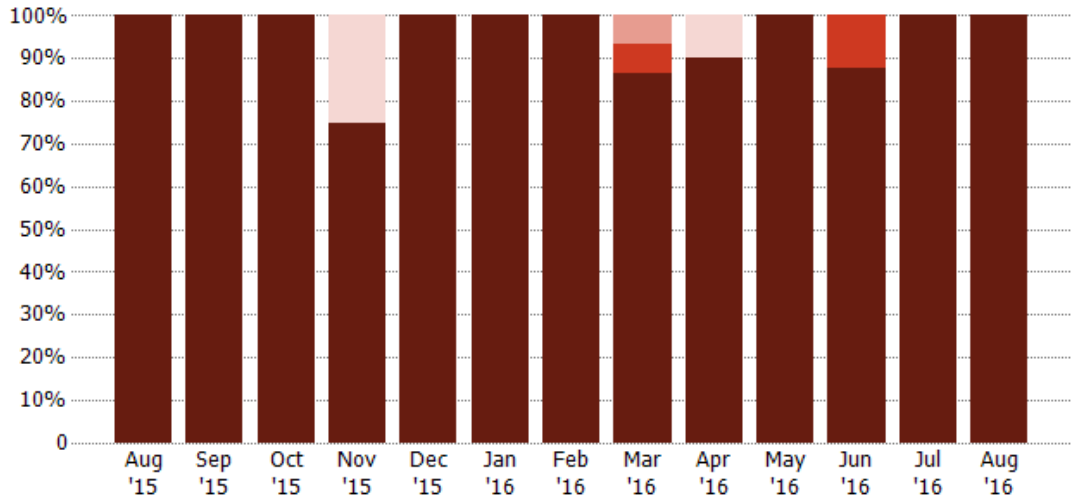
	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Current Year	3	2	2	1	3	5	4	3	1	1	2	4	3
Prior Year	8	8	7	12	9	8	6	5	5	5	3	3	3
Percent Change from Prior Year	-63%	-75%	-71%	-92%	-67%	-38%	-33%	-40%	-80%	-80%	-33%	33%	0%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Sales Type	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16
Pre-Foreclosure	-	-	-	25%	-	-	-	-	10%	-	-	-	-
Short Sale	-	-	-	-	-	-	-	7%	-	-	-	-	-
Foreclosure	-	-	-	-	-	-	-	7%	-	-	13%	-	-
Non-Distressed	100%	100%	100%	75%	100%	100%	100%	87%	90%	100%	88%	100%	100%

Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85087	75	\$45,821,660	\$610,955	\$385,000	\$174	\$155	6	17.33 %

Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85087	18	\$6,814,174	13	\$4,802,900	\$380,273	\$367,000	\$148	\$153	76