



2017

# SCOTTSDALE

## MARKET REPORT

June 2017



Scottsdale Area Association of REALTORS®  
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255  
ScottsdaleREALTORS.org  
480-945-2651



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2017	Jun 2016	+ / -	YTD 2017	YTD 2016	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	901	1,026	-12.2%	6,965	7,616	-8.5%
New Listing Volume	\$547,764,698	\$506,728,897	+8.1%	\$4,109,524,955	\$4,112,467,840	-0.1%
Active Listing Count	2,518	3,946	-36.2%	21,007	25,980	-19.1%
Active Listing Volume	\$2,565,574,688	\$3,063,658,588	-16.3%	\$19,742,349,466	\$21,089,681,509	-6.4%
Average Listing Price	\$1,018,894	\$776,396	+31.2%	\$939,799	\$811,766	+15.8%
Median Listing Price	\$659,950	\$499,312	+32.2%	\$609,890	\$525,711	+16%
Average Listing Price per Sq Ft	\$284	\$258	+10.4%	\$279	\$261	+7.2%
Median Listing Price per Sq Ft	\$244	\$225	+8.4%	\$241	\$227	+6.4%
Median Days in RPR	77	86	-10.5%	79.55	82.88	-4%
Months of Inventory	2.8	5.2	-47.2%	5.1	6.5	-21.7%
Absorption Rate	36.26%	19.13%	+17.1%	19.65%	15.39%	+4.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1,002	884	+13.3%	6,021	5,435	+10.8%
New Pending Sales Volume	\$574,286,690	\$394,011,793	+45.8%	\$3,183,094,556	\$2,627,779,409	+21.1%
Pending Sales Count	1,049	754	+39.1%	5,670	4,957	+14.4%
Pending Sales Volume	\$661,415,940	\$420,270,427	+57.4%	\$3,420,278,314	\$2,773,679,001	+23.3%
Closed Sales Count	848	829	+2.3%	4,628	4,128	+12.1%
Closed Sales Volume	\$482,121,385	\$419,914,971	+14.8%	\$2,481,252,431	\$2,128,128,915	+16.6%
Average Sales Price	\$568,539	\$506,532	+12.2%	\$536,139	\$515,535	+4%
Median Sales Price	\$435,000	\$402,000	+8.2%	\$419,243	\$404,250	+3.7%
Average Sales Price per Sq Ft	\$233	\$216	+7.9%	\$227	\$218	+4.4%
Median Sales Price per Sq Ft	\$217	\$201	+8%	\$213	\$203	+4.7%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	41	106	-61.3%	349	608	-42.6%

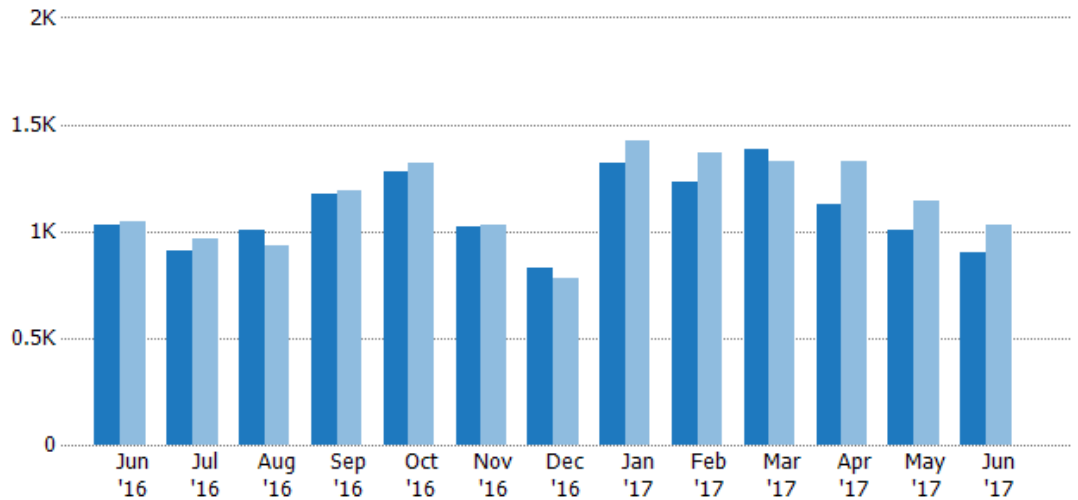
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jun '17	901	-12.2%
Jun '16	1.03K	-2.2%
Jun '15	1.05K	-0.8%



Current Year	1.03K	909	1K	1.18K	1.28K	1.03K	826	1.32K	1.23K	1.39K	1.13K	1.01K	901
Prior Year	1.05K	962	930	1.19K	1.32K	1.03K	779	1.42K	1.37K	1.33K	1.33K	1.15K	1.03K
Percent Change from Prior Year	-2%	-6%	8%	-1%	-3%	-1%	6%	-7%	-10%	4%	-15%	-12%	-12%

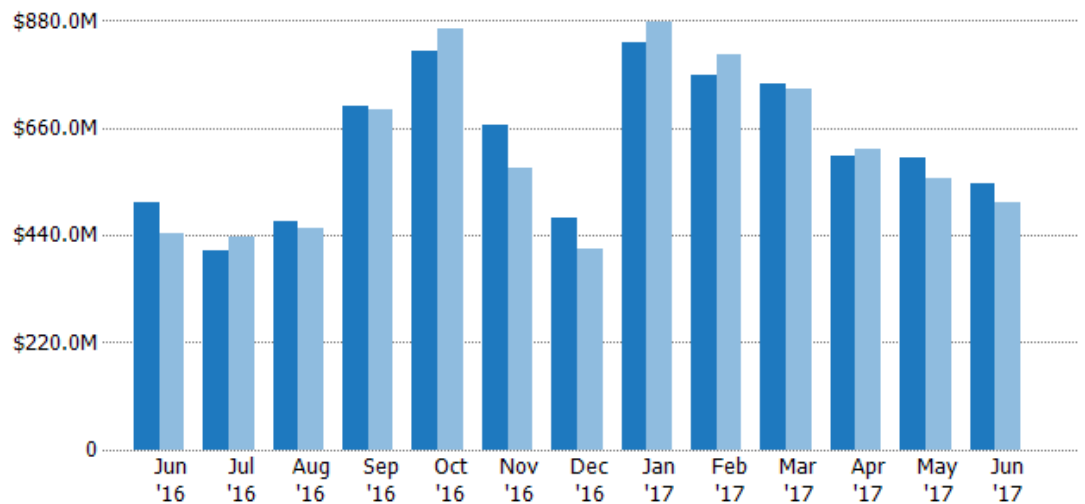
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$548M	8.1%
Jun '16	\$507M	13.9%
Jun '15	\$445M	-10.1%



Current Year	\$507M	\$410M	\$467M	\$706M	\$818M	\$668M	\$474M	\$836M	\$769M	\$752M	\$605M	\$600M	\$548M
Prior Year	\$445M	\$438M	\$455M	\$700M	\$864M	\$578M	\$411M	\$877M	\$810M	\$742M	\$618M	\$559M	\$507M
Percent Change from Prior Year	14%	-6%	3%	1%	-5%	16%	15%	-5%	-5%	1%	-2%	7%	8%

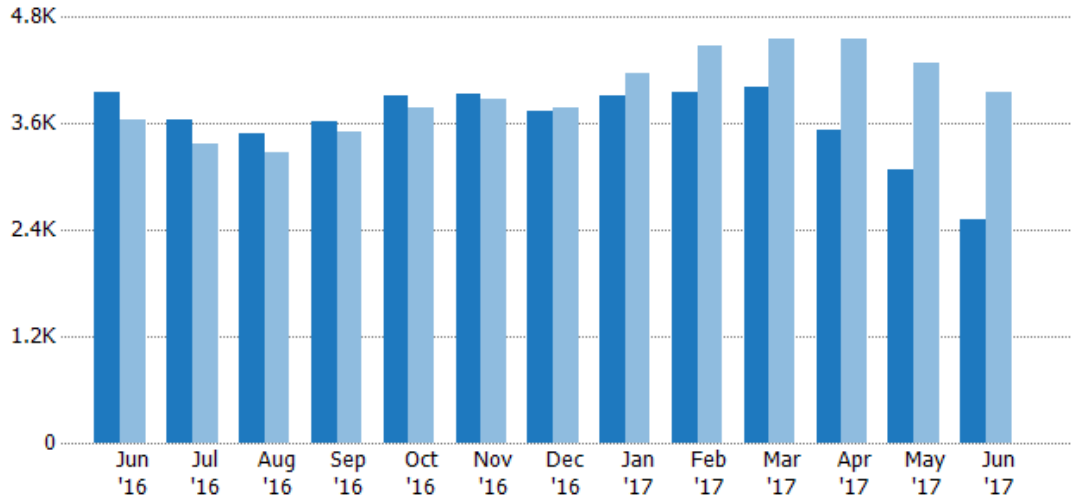
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jun '17	2.52K	-36.2%
Jun '16	3.95K	8.3%
Jun '15	3.64K	6.9%



Current Year	3.95K	3.65K	3.48K	3.63K	3.91K	3.93K	3.74K	3.91K	3.96K	4.01K	3.53K	3.08K	2.52K
Prior Year	3.64K	3.38K	3.27K	3.5K	3.79K	3.88K	3.77K	4.17K	4.49K	4.55K	4.55K	4.29K	3.95K
Percent Change from Prior Year	8%	8%	6%	4%	3%	1%	-1%	-6%	-12%	-12%	-22%	-28%	-36%

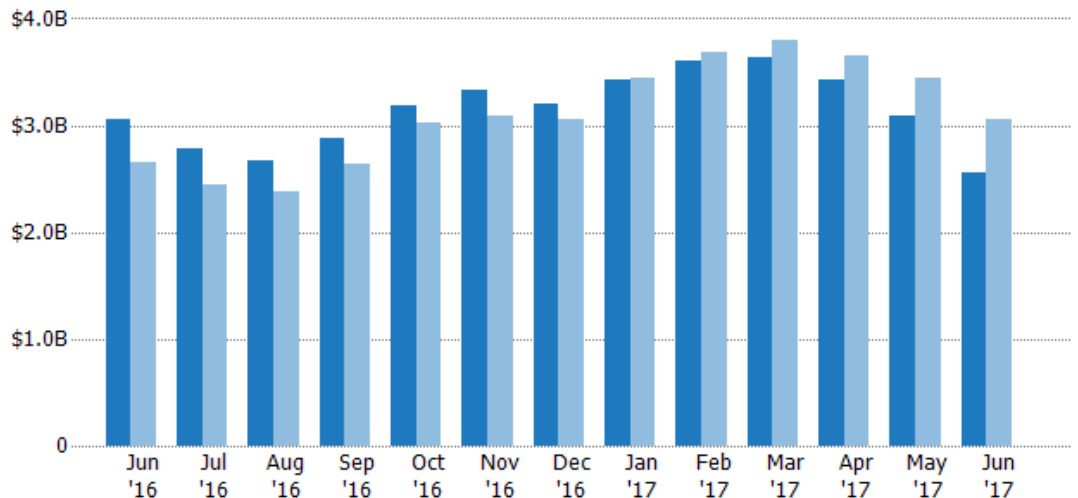
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$2.57B	-16.3%
Jun '16	\$3.06B	15.5%
Jun '15	\$2.65B	-2.4%



Current Year	\$3.06B	\$2.79B	\$2.67B	\$2.88B	\$3.18B	\$3.33B	\$3.2B	\$3.43B	\$3.6B	\$3.64B	\$3.43B	\$3.08B	\$2.57B
Prior Year	\$2.65B	\$2.44B	\$2.38B	\$2.64B	\$3.02B	\$3.09B	\$3.06B	\$3.45B	\$3.69B	\$3.79B	\$3.66B	\$3.44B	\$3.06B
Percent Change from Prior Year	15%	14%	12%	9%	5%	8%	4%	-1%	-3%	-4%	-6%	-10%	-16%

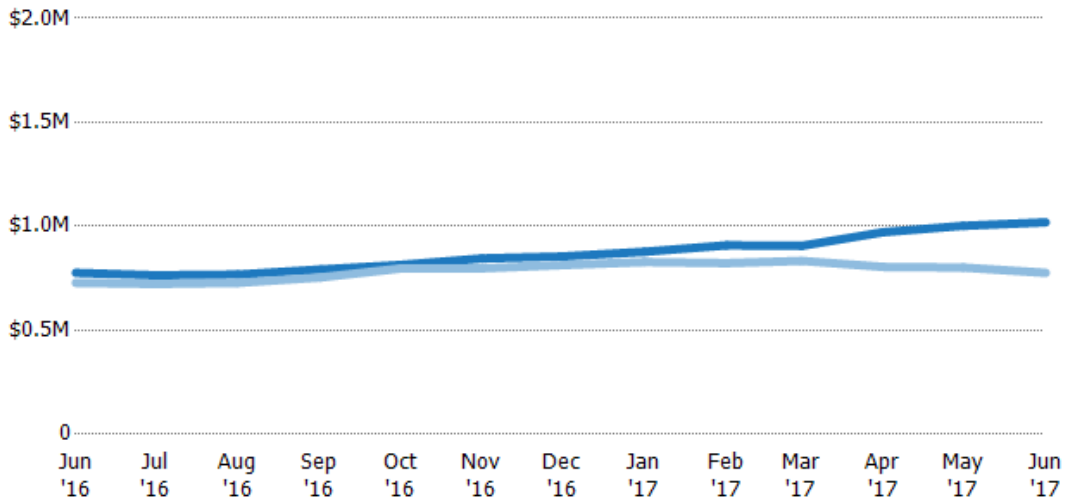
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$1.02M	31.2%
Jun '16	\$776K	6.6%
Jun '15	\$728K	-8.7%



Current Year	\$776K	\$764K	\$768K	\$792K	\$814K	\$845K	\$855K	\$877K	\$908K	\$906K	\$972K	\$1M	\$1.02M
Prior Year	\$728K	\$723K	\$728K	\$754K	\$797K	\$798K	\$813K	\$828K	\$823K	\$834K	\$805K	\$802K	\$776K
Percent Change from Prior Year	7%	6%	5%	5%	2%	6%	5%	6%	10%	9%	21%	25%	31%

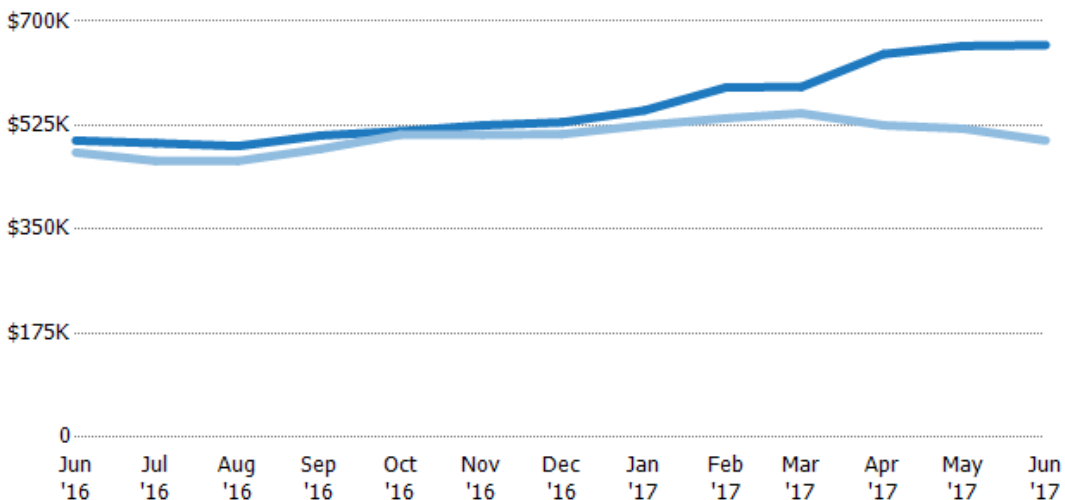
## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$660K	32.2%
Jun '16	\$499K	4.2%
Jun '15	\$479K	-13.4%



Current Year	\$499K	\$495K	\$490K	\$508K	\$515K	\$525K	\$530K	\$550K	\$589K	\$589K	\$645K	\$659K	\$660K
Prior Year	\$479K	\$465K	\$465K	\$485K	\$509K	\$509K	\$510K	\$525K	\$537K	\$545K	\$525K	\$519K	\$499K
Percent Change from Prior Year	4%	6%	5%	5%	1%	3%	4%	5%	10%	8%	23%	27%	32%

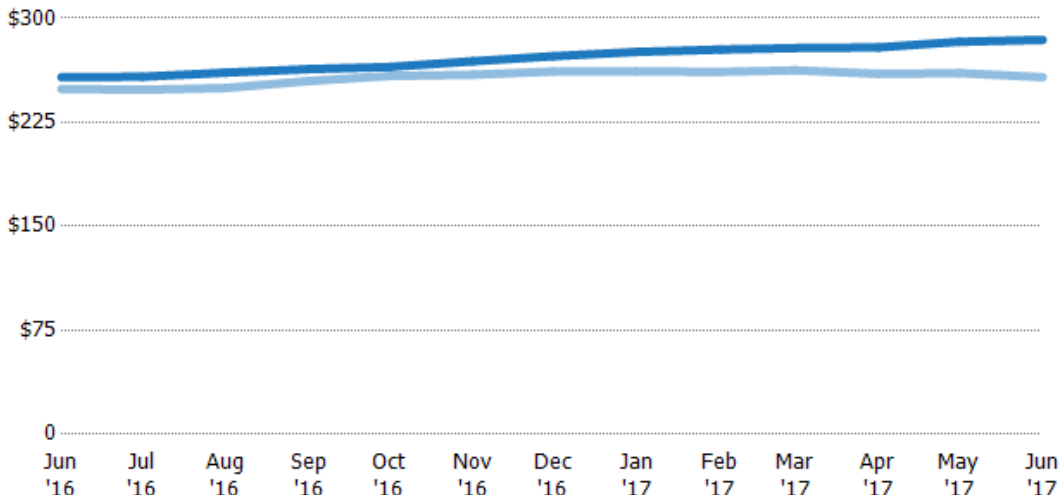
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$284	10.4%
Jun '16	\$258	3.4%
Jun '15	\$249	-5.4%



Current Year	\$258	\$258	\$261	\$263	\$265	\$269	\$273	\$276	\$277	\$279	\$279	\$283	\$284
Prior Year	\$249	\$248	\$250	\$255	\$258	\$259	\$262	\$262	\$261	\$263	\$260	\$260	\$258
Percent Change from Prior Year	3%	4%	4%	3%	3%	4%	4%	5%	6%	6%	7%	9%	10%

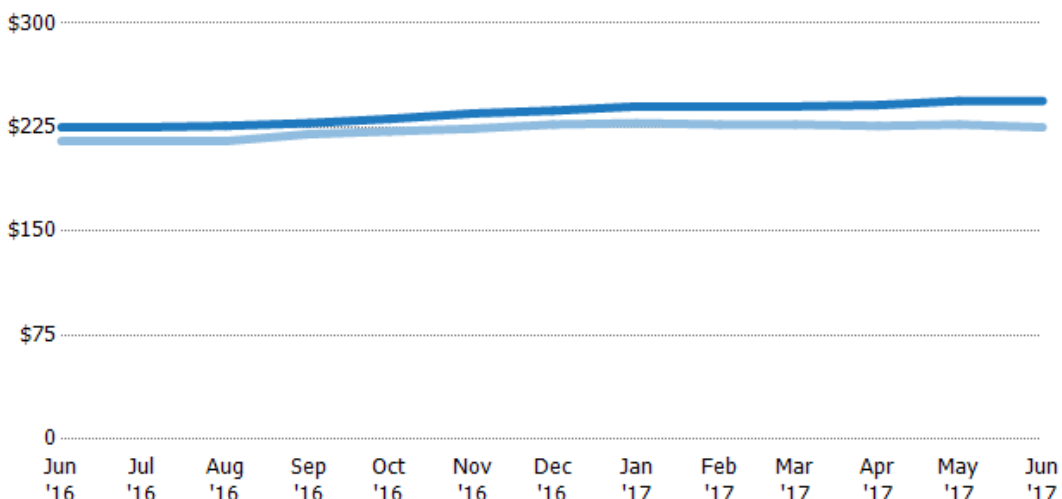
## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$244	8.4%
Jun '16	\$225	4.7%
Jun '15	\$215	-5.6%



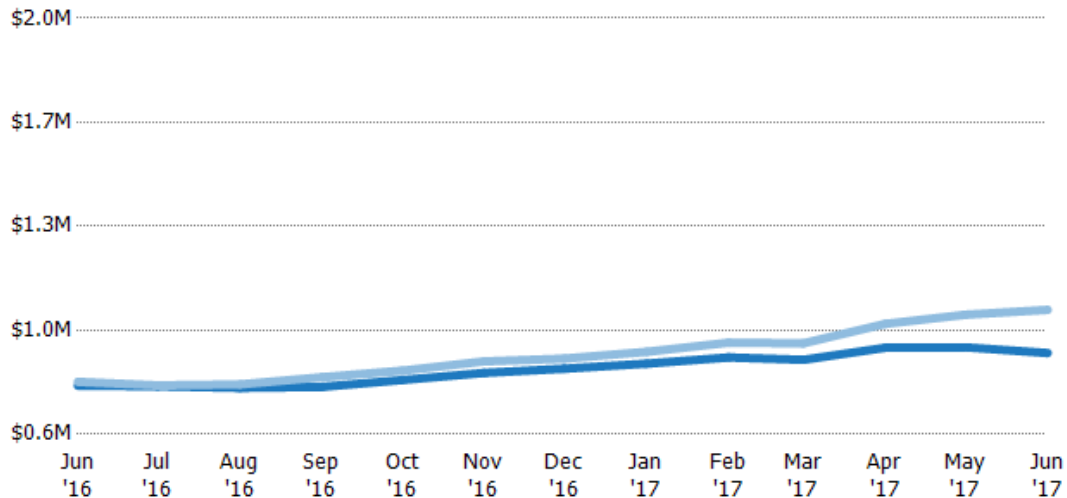
Current Year	\$225	\$225	\$226	\$228	\$231	\$235	\$237	\$240	\$240	\$240	\$241	\$244	\$244
Prior Year	\$215	\$215	\$215	\$220	\$222	\$224	\$227	\$228	\$227	\$227	\$226	\$227	\$225
Percent Change from Prior Year	5%	5%	5%	4%	4%	5%	4%	5%	6%	6%	7%	7%	8%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



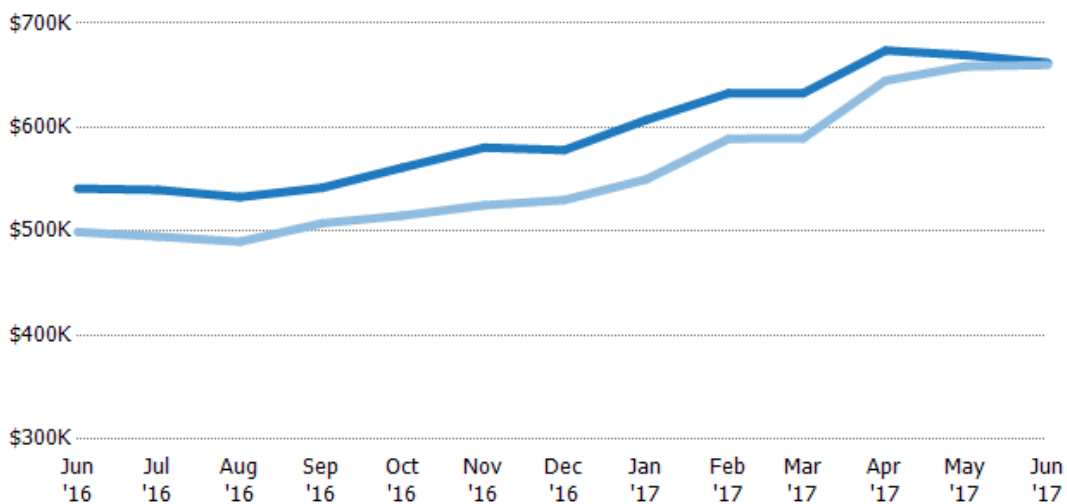
Avg Est Value	\$764K	\$762K	\$756K	\$759K	\$782K	\$807K	\$821K	\$838K	\$859K	\$851K	\$891K	\$893K	\$874K
Avg Listing Price	\$776K	\$764K	\$768K	\$792K	\$814K	\$845K	\$855K	\$877K	\$908K	\$906K	\$972K	\$1M	\$1.02M
Avg Listing Price as a % of Avg Est Value	102%	100%	102%	104%	104%	105%	104%	105%	106%	107%	109%	112%	117%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Median Est Value	\$541K	\$540K	\$533K	\$542K	\$561K	\$580K	\$578K	\$607K	\$633K	\$633K	\$674K	\$669K	\$662K
Median Listing Price	\$499K	\$495K	\$490K	\$508K	\$515K	\$525K	\$530K	\$550K	\$589K	\$589K	\$645K	\$659K	\$660K
Med Listing Price as a % of Med Est Value	92%	92%	92%	94%	92%	90%	92%	91%	93%	93%	96%	98%	100%

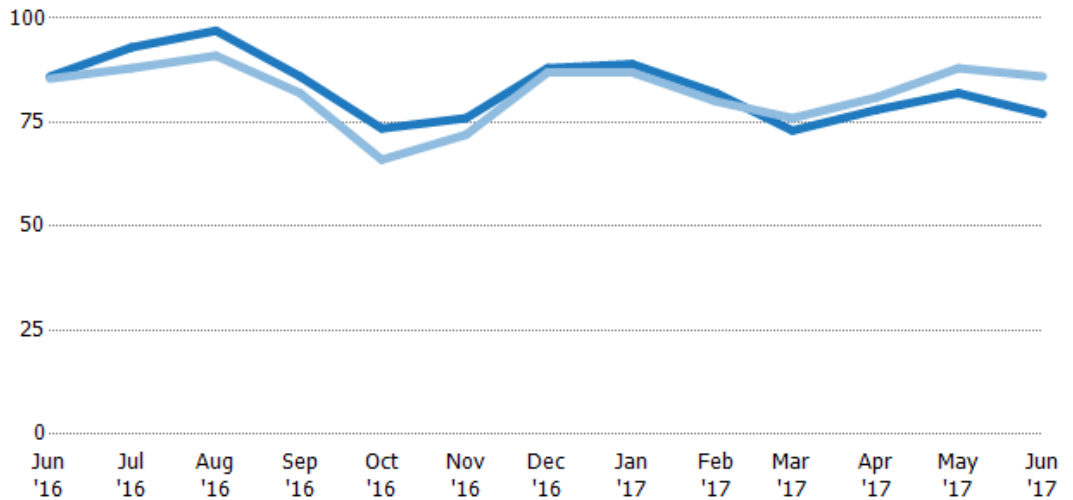
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
Jun '17	77	-10.5%
Jun '16	86	0.6%
Jun '15	85.5	-2.3%



Current Year	86	93	97	86	73.5	76	88	89	82	73	78	82	77
Prior Year	85.5	88	91	82	66	72	87	87	80	76	81	88	86
Percent Change from Prior Year	1%	6%	7%	5%	11%	6%	1%	2%	3%	-4%	-4%	-7%	-10%

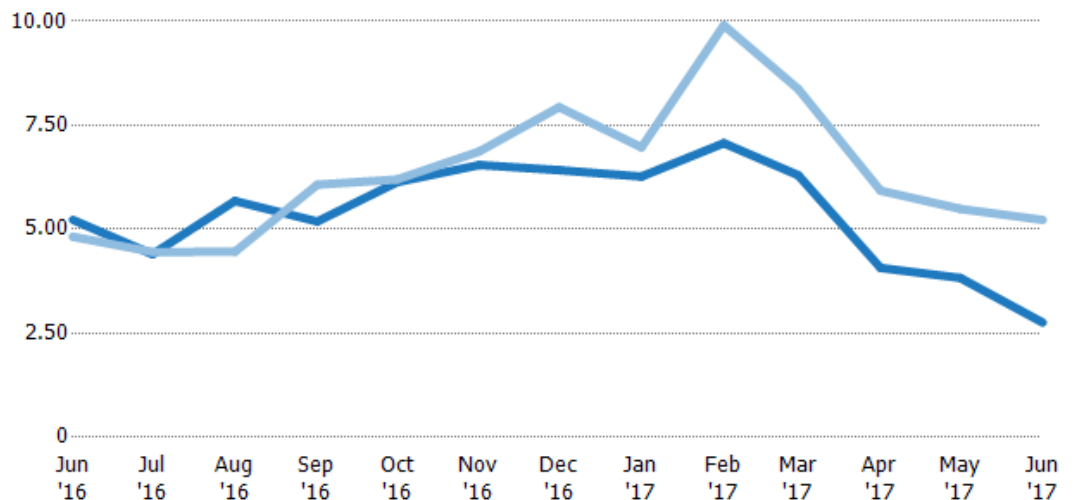
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
Jun '17	2.76	-47.2%
Jun '16	5.23	8.4%
Jun '15	4.82	21.9%



Current Year	5.23	4.4	5.68	5.19	6.13	6.55	6.42	6.27	7.07	6.3	4.07	3.83	2.76
Prior Year	4.82	4.46	4.46	6.07	6.2	6.87	7.93	6.97	9.9	8.37	5.93	5.49	5.23
Percent Change from Prior Year	8%	-1%	27%	-15%	-1%	-5%	-19%	-10%	-29%	-25%	-31%	-30%	-47%



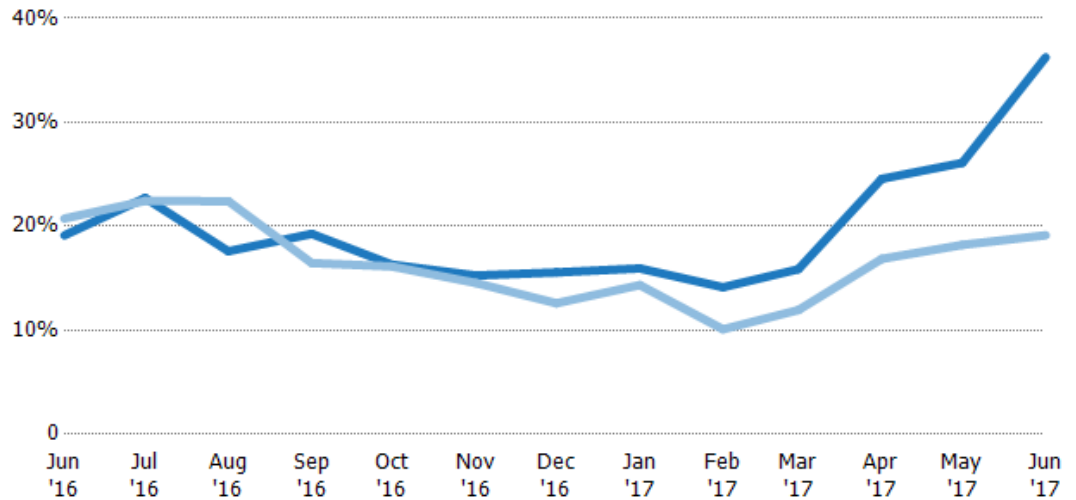
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Rate	Chg.
Jun '17	36%	-17.1%
Jun '16	19%	1.6%
Jun '15	21%	-17.9%



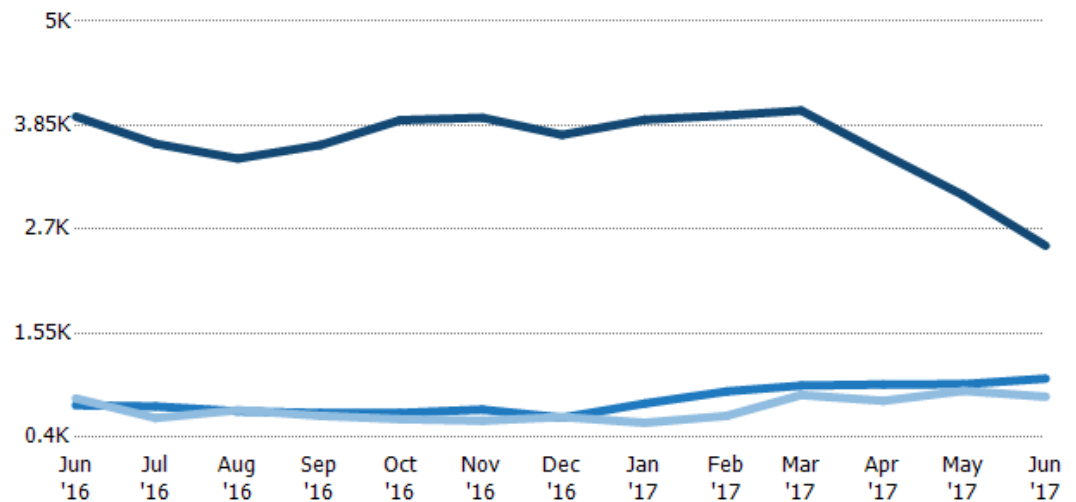
Current Year	19%	23%	18%	19%	16%	15%	16%	16%	14%	16%	25%	26%	36%
Prior Year	21%	22%	22%	16%	16%	15%	13%	14%	10%	12%	17%	18%	19%
Change from Prior Year	2%	0%	5%	-3%	0%	-1%	-3%	-2%	-4%	-4%	-8%	-8%	-17%

## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Active	3.95K	3.65K	3.48K	3.63K	3.91K	3.93K	3.74K	3.91K	3.96K	4.01K	3.53K	3.08K	2.52K
Pending	754	741	688	668	669	706	616	773	907	971	983	987	1.05K
Sold	829	613	700	637	601	583	624	560	637	867	803	913	848

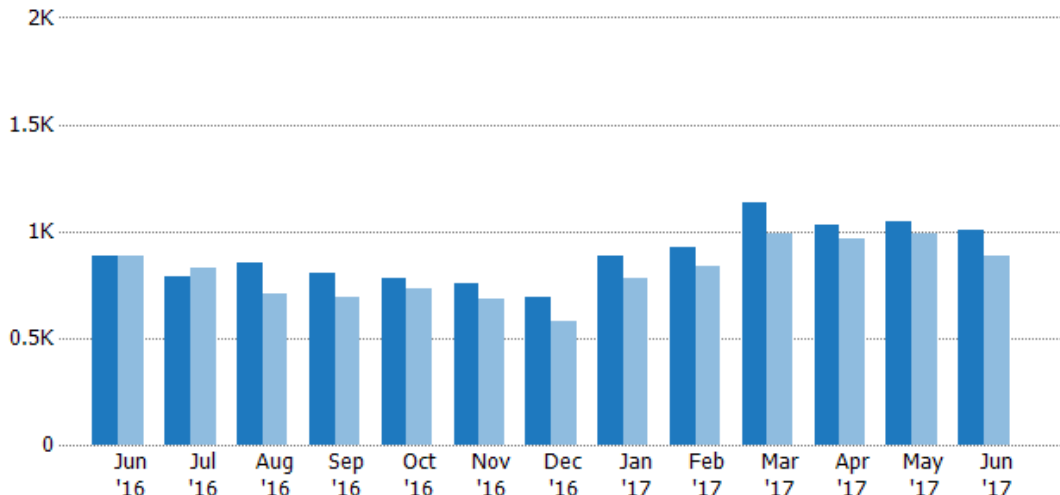
## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jun '17	1K	13.3%
Jun '16	884	-0.2%
Jun '15	886	-9.6%



Current Year	884	789	850	804	780	754	688	882	926	1.14K	1.03K	1.05K	1K
Prior Year	886	830	709	692	735	682	582	777	833	991	964	986	884
Percent Change from Prior Year	0%	-5%	20%	16%	6%	11%	18%	14%	11%	15%	7%	6%	13%

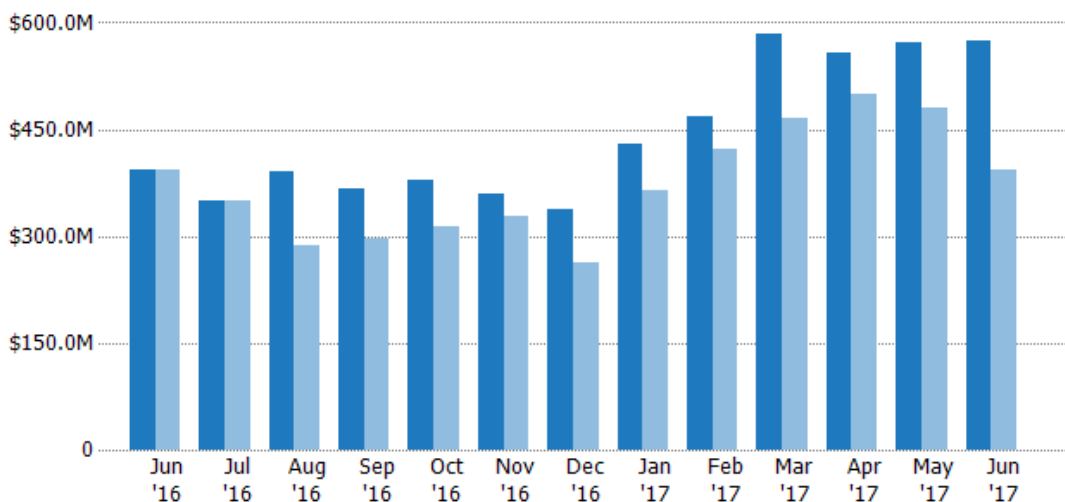
## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$574M	45.8%
Jun '16	\$394M	-0.1%
Jun '15	\$394M	-9.8%



Current Year	\$394M	\$349M	\$391M	\$368M	\$379M	\$359M	\$339M	\$429M	\$469M	\$583M	\$556M	\$571M	\$574M
Prior Year	\$394M	\$349M	\$286M	\$297M	\$312M	\$329M	\$263M	\$365M	\$422M	\$466M	\$500M	\$481M	\$394M
Percent Change from Prior Year	0%	0%	37%	24%	21%	9%	29%	18%	11%	25%	11%	19%	46%

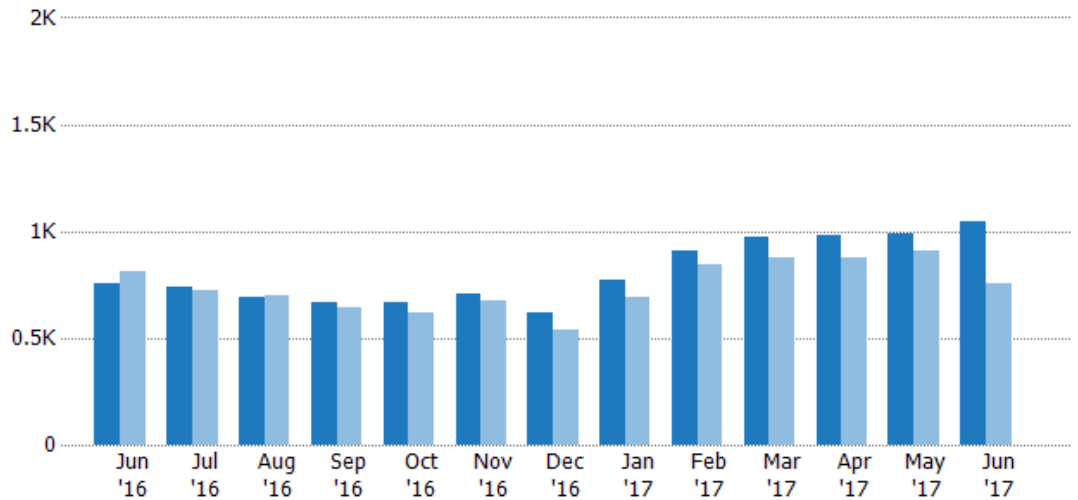
## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jun '17	1.05K	39.1%
Jun '16	754	-7.1%
Jun '15	812	-9.7%



Current Year	754	741	688	668	669	706	616	773	907	971	983	987	1.05K
Prior Year	812	727	696	643	619	676	535	695	844	879	874	911	754
Percent Change from Prior Year	-7%	2%	-1%	4%	8%	4%	15%	11%	7%	10%	12%	8%	39%

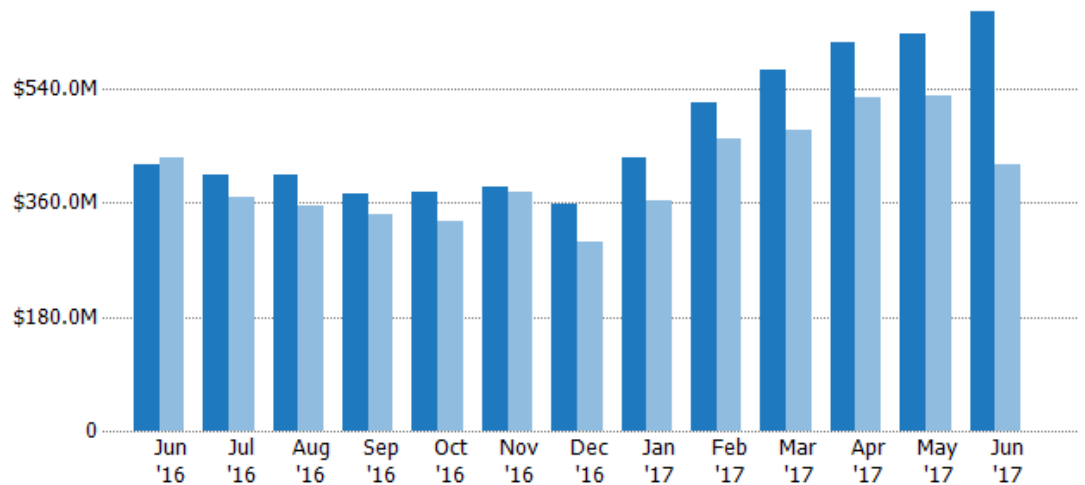
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$661M	57.4%
Jun '16	\$420M	-2.5%
Jun '15	\$431M	-11.7%



Current Year	\$420M	\$403M	\$405M	\$375M	\$376M	\$385M	\$358M	\$430M	\$519M	\$569M	\$613M	\$627M	\$661M
Prior Year	\$431M	\$368M	\$356M	\$341M	\$331M	\$377M	\$299M	\$364M	\$461M	\$475M	\$525M	\$528M	\$420M
Percent Change from Prior Year	-3%	10%	14%	10%	14%	2%	19%	18%	13%	20%	17%	19%	57%

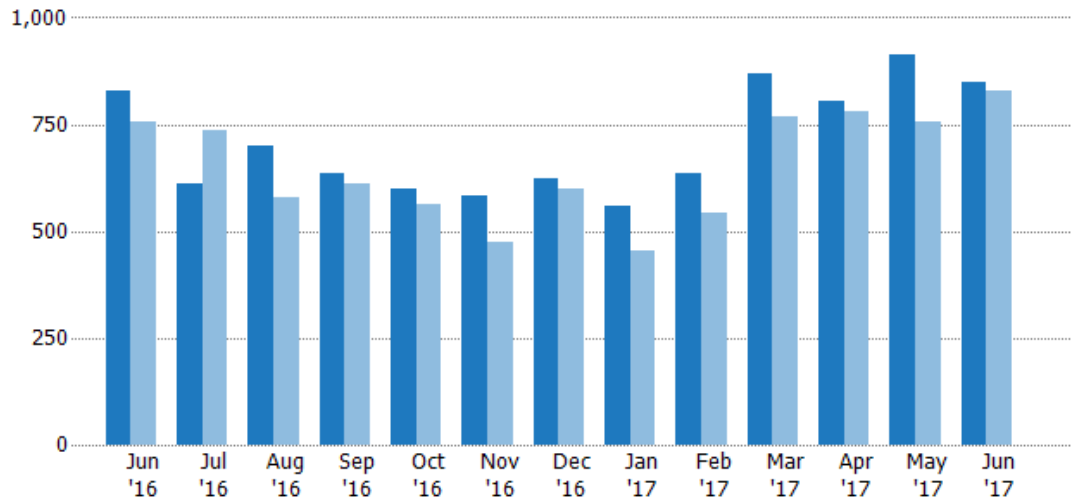
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jun '17	848	2.3%
Jun '16	829	9.4%
Jun '15	758	-8.7%



Current Year	829	613	700	637	601	583	624	560	637	867	803	913	848
Prior Year	758	734	577	611	564	475	598	453	543	767	781	755	829
Percent Change from Prior Year	9%	-16%	21%	4%	7%	23%	4%	24%	17%	13%	3%	21%	2%

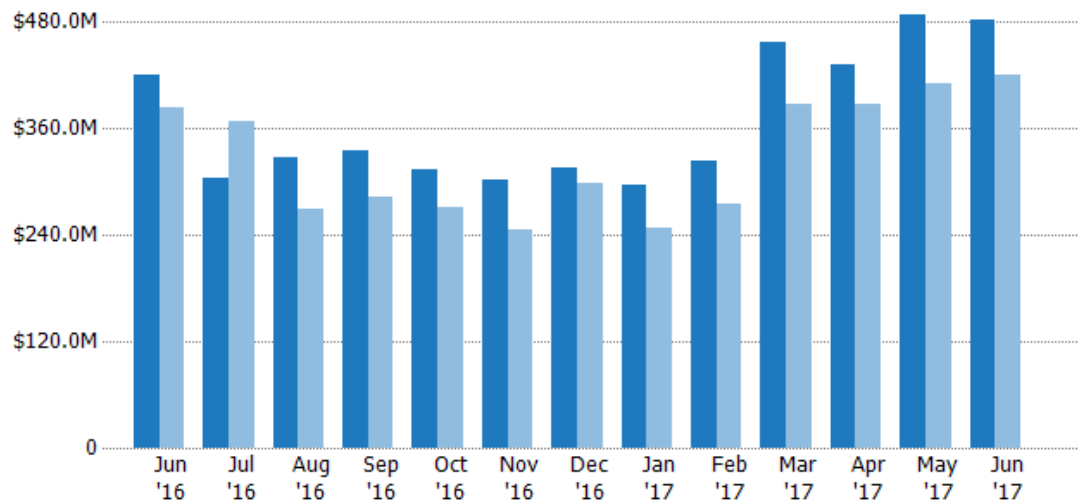
## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$482M	14.8%
Jun '16	\$420M	9.2%
Jun '15	\$384M	-6.9%



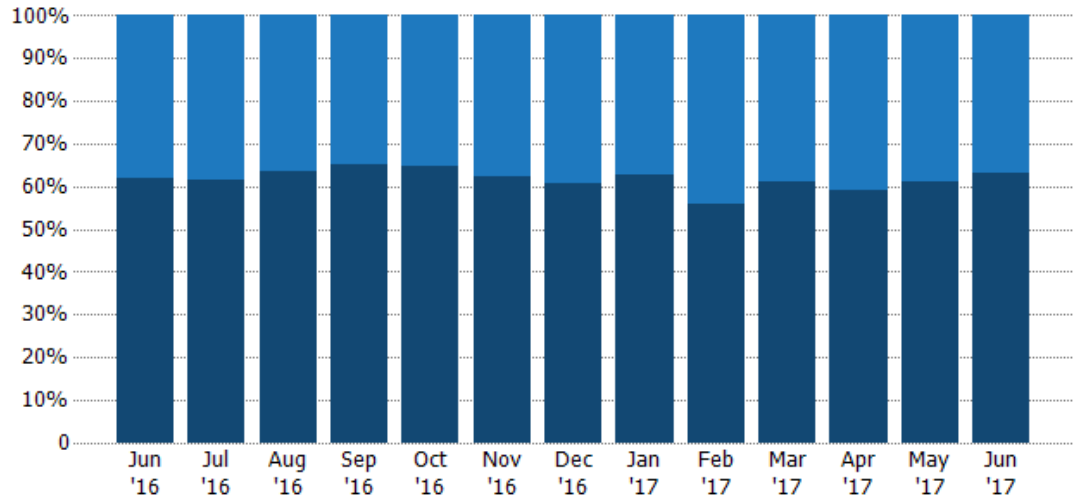
Current Year	\$420M	\$305M	\$328M	\$335M	\$314M	\$301M	\$317M	\$297M	\$324M	\$458M	\$432M	\$488M	\$482M
Prior Year	\$384M	\$369M	\$269M	\$283M	\$271M	\$246M	\$298M	\$247M	\$274M	\$387M	\$388M	\$411M	\$420M
Percent Change from Prior Year	9%	-17%	22%	18%	16%	22%	6%	20%	18%	18%	11%	19%	15%

## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Condo/Townhouse

Single Family Residence

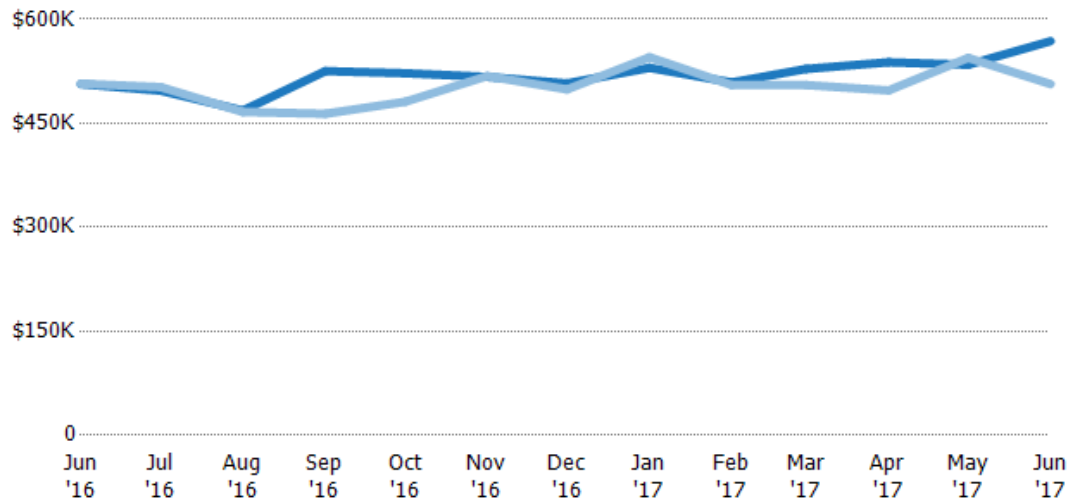
## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$569K	12.2%
Jun '16	\$507K	-0.1%
Jun '15	\$507K	2%



Current Year

Prior Year

Percent Change from Prior Year

\$507K	\$497K	\$468K	\$525K	\$522K	\$517K	\$508K	\$530K	\$509K	\$528K	\$538K	\$534K	\$569K
\$507K	\$502K	\$466K	\$464K	\$481K	\$518K	\$499K	\$545K	\$505K	\$505K	\$497K	\$544K	\$507K
0%	-1%	0%	13%	9%	0%	2%	-3%	1%	5%	8%	-2%	12%

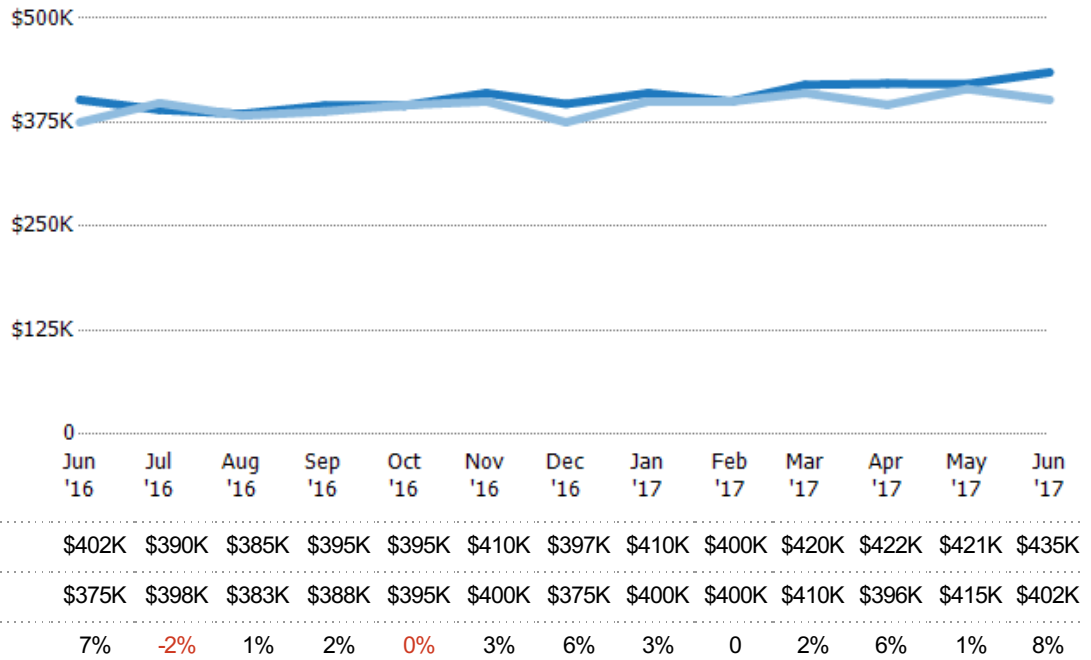
## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$435K	8.2%
Jun '16	\$402K	7.2%
Jun '15	\$375K	6.4%



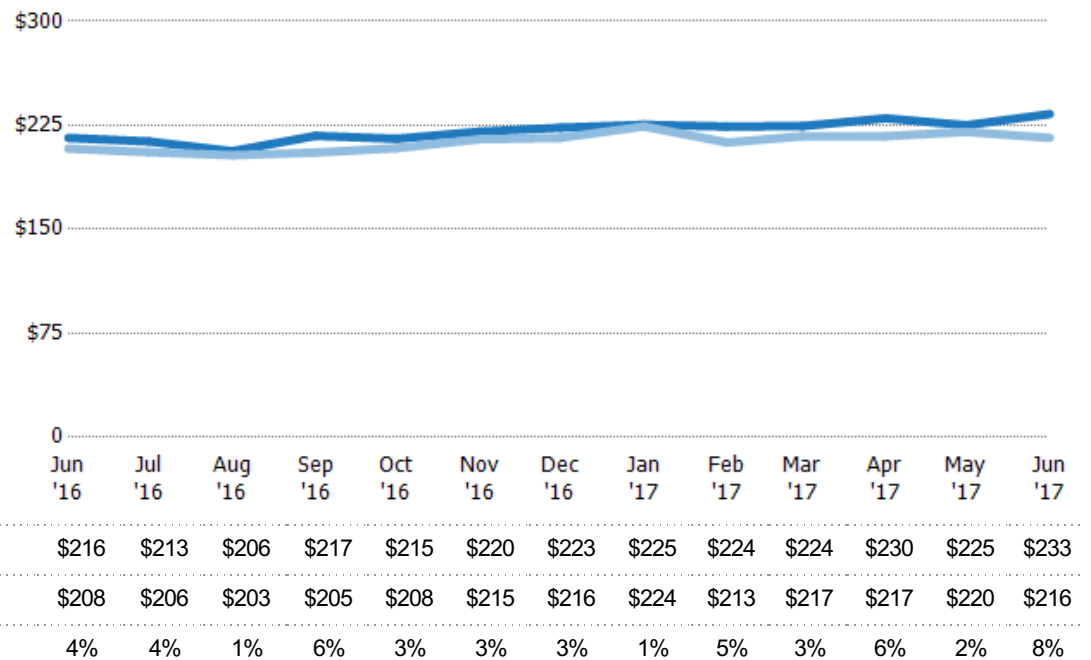
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$233	7.9%
Jun '16	\$216	3.7%
Jun '15	\$208	-0.6%



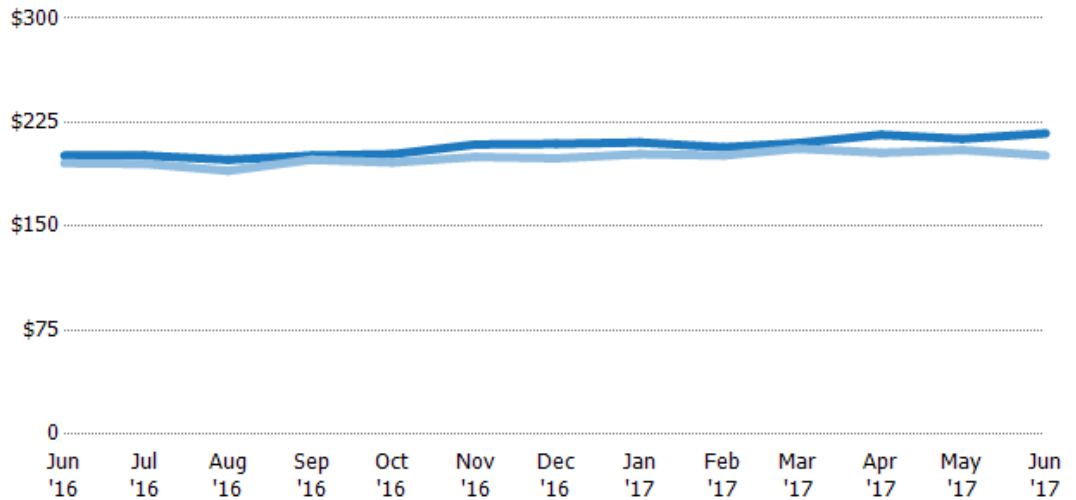
## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$217	8%
Jun '16	\$201	2.8%
Jun '15	\$196	0.3%



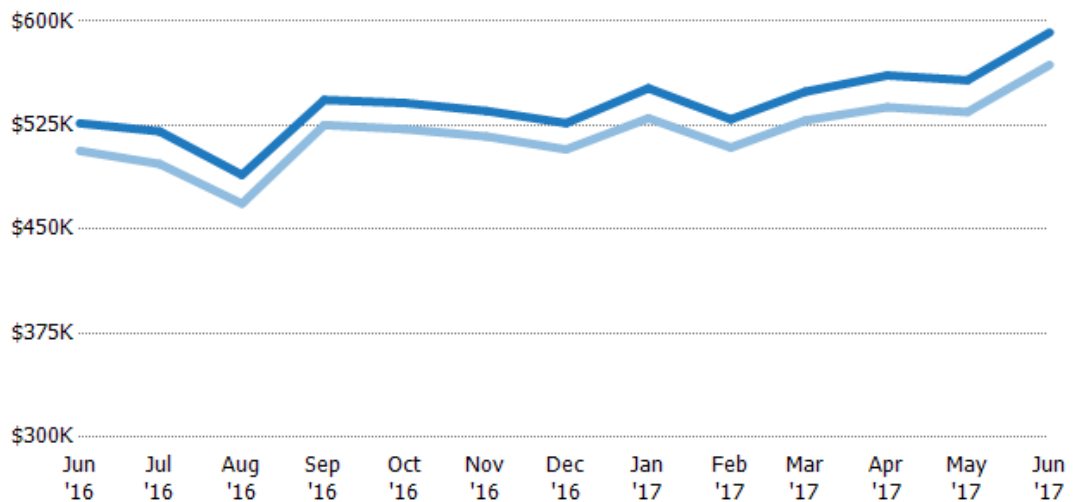
Current Year	\$201	\$201	\$198	\$201	\$202	\$209	\$210	\$211	\$207	\$210	\$216	\$213	\$217
Prior Year	\$196	\$195	\$190	\$198	\$196	\$200	\$199	\$202	\$201	\$206	\$203	\$205	\$201
Percent Change from Prior Year	3%	3%	4%	2%	3%	5%	5%	4%	3%	2%	6%	4%	8%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



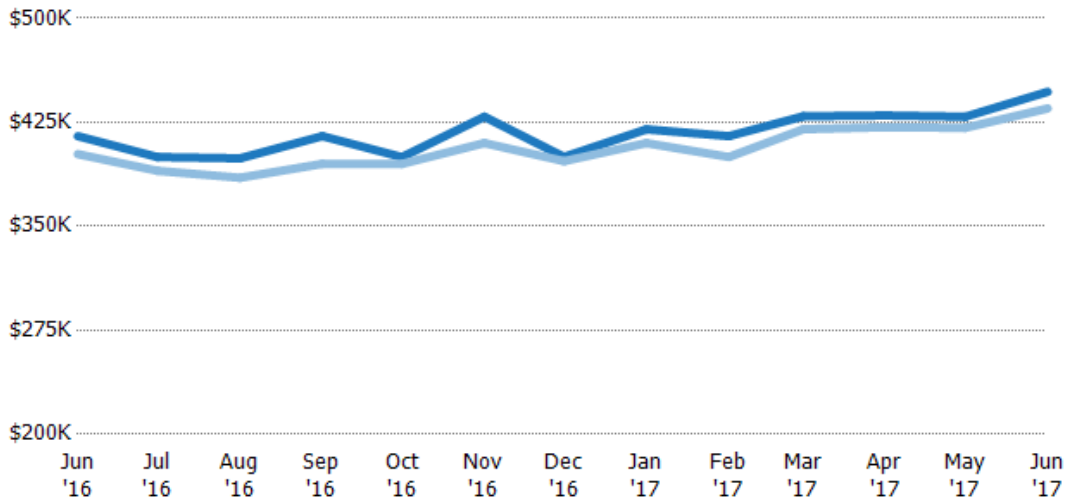
Avg List Price	\$526K	\$521K	\$489K	\$543K	\$541K	\$535K	\$527K	\$552K	\$529K	\$549K	\$561K	\$557K	\$592K
Avg Sales Price	\$507K	\$497K	\$468K	\$525K	\$522K	\$517K	\$508K	\$530K	\$509K	\$528K	\$538K	\$534K	\$569K
Avg Sales Price as a % of Avg List Price	96%	95%	96%	97%	97%	97%	96%	96%	96%	96%	96%	96%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



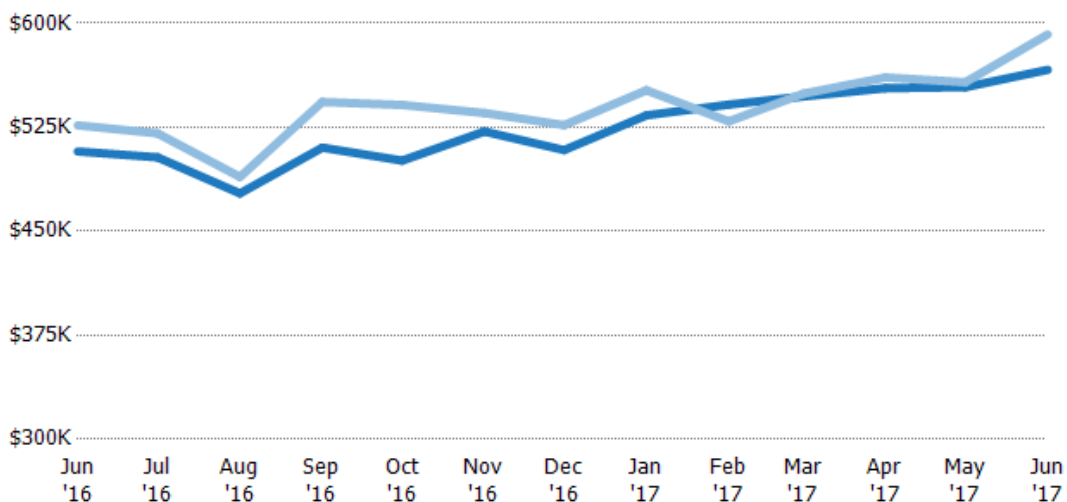
Median List Price	\$415K	\$400K	\$399K	\$415K	\$400K	\$429K	\$400K	\$420K	\$415K	\$429K	\$430K	\$429K	\$447K
Median Sales Price	\$402K	\$390K	\$385K	\$395K	\$395K	\$410K	\$397K	\$410K	\$400K	\$420K	\$422K	\$421K	\$435K
Med Sales Price as a % of Med List Price	97%	98%	96%	95%	99%	96%	99%	98%	96%	98%	98%	98%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Avg Est Value	\$508K	\$503K	\$477K	\$510K	\$501K	\$522K	\$509K	\$534K	\$541K	\$547K	\$553K	\$554K	\$566K
Avg Sales Price	\$526K	\$521K	\$489K	\$543K	\$541K	\$535K	\$527K	\$552K	\$529K	\$549K	\$561K	\$557K	\$592K
Avg Sales Price as a % of Avg Est Value	104%	103%	102%	106%	108%	103%	104%	103%	98%	100%	101%	101%	104%

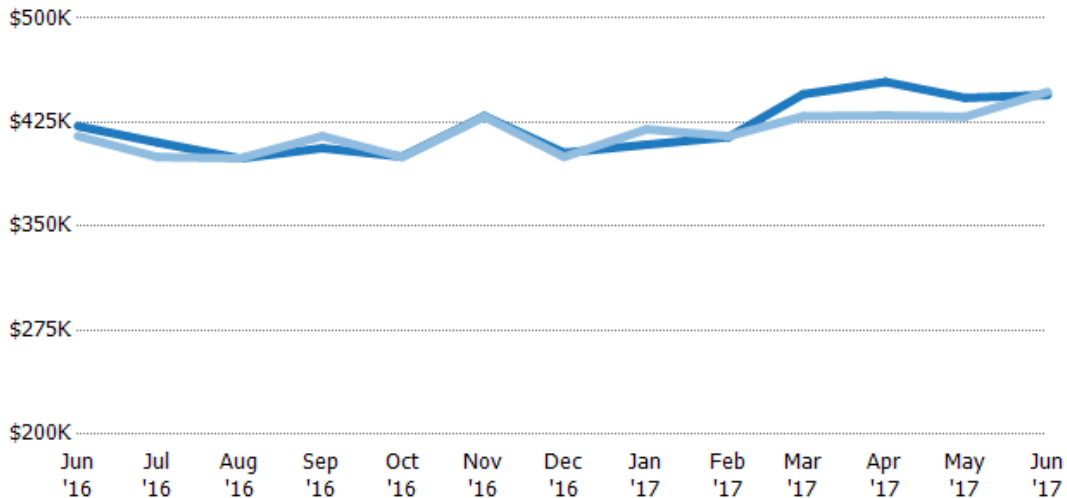


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Median Est Value	\$422K	\$410K	\$399K	\$406K	\$400K	\$429K	\$403K	\$409K	\$414K	\$445K	\$454K	\$443K	\$445K
Median Sales Price	\$415K	\$400K	\$399K	\$415K	\$400K	\$429K	\$400K	\$420K	\$415K	\$429K	\$430K	\$429K	\$447K
Med Sales Price as a % of Med Est Value	98%	97%	100%	102%	100%	100%	99%	103%	100%	96%	95%	97%	101%

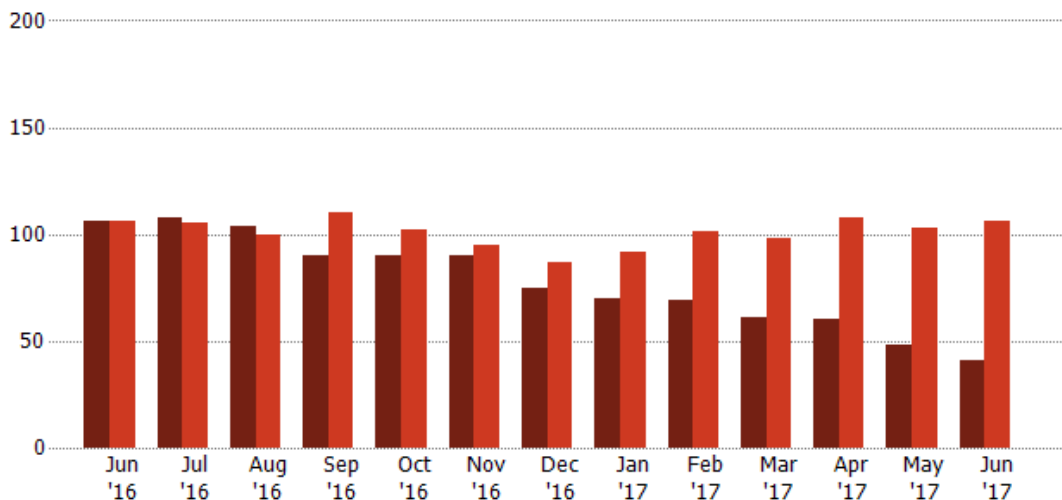
## Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '17	41	-61.3%
Jun '16	106	0%
Jun '15	106	37.7%



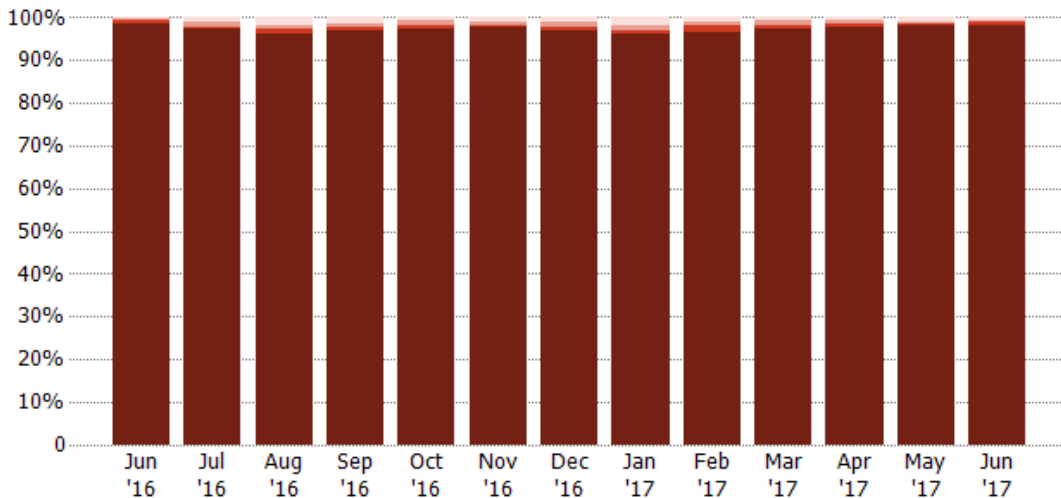
Current Year	106	108	104	90	90	90	75	70	69	61	60	48	41
Prior Year	106	105	100	110	102	95	87	92	101	98	108	103	106
Percent Change from Prior Year	0%	3%	4%	-18%	-12%	-5%	-14%	-24%	-32%	-38%	-44%	-53%	-61%

## Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Saved Area  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Pre-Foreclosure	0%	1%	2%	1%	1%	1%	1%	2%	1%	1%	1%	1%	1%
Short Sale	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%
Foreclosure	1%	0%	1%	1%	1%	0%	1%	1%	2%	1%	1%	0%	1%
Non-Distressed	99%	98%	96%	97%	97%	98%	97%	96%	96%	97%	98%	98%	98%

## Listing Activity by ZIP

Jun 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85250	87	\$40,077,215	\$460,658	\$399,000	\$226	\$214	2	63.21 %
85251	300	\$163,507,671	\$545,026	\$432,500	\$312	\$294	3	40.00 %
85254	237	\$147,081,855	\$620,599	\$510,000	\$247	\$213	2	44.72 %
85255	556	\$861,832,400	\$1,550,058	\$999,900	\$327	\$280	4	25.17 %
85257	85	\$28,364,950	\$333,705	\$349,000	\$197	\$200	1	77.64 %
85258	264	\$162,319,681	\$614,847	\$522,450	\$251	\$245	3	32.57 %
85259	197	\$188,417,236	\$956,433	\$825,000	\$250	\$229	3	38.07 %
85260	164	\$102,945,388	\$627,716	\$537,495	\$224	\$215	1	68.29 %
85262	424	\$669,797,873	\$1,579,712	\$995,000	\$333	\$276	9	10.61 %
85266	204	\$201,230,419	\$986,424	\$839,900	\$260	\$242	5	21.07 %

## Sales Activity by ZIP

Jun 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85250	63	\$21,873,694	55	\$23,042,550	\$431,909	\$292,500	\$213	\$195	49
85251	154	\$63,570,511	120	\$46,018,468	\$396,504	\$287,500	\$233	\$193	59
85254	137	\$63,708,971	106	\$51,971,999	\$505,515	\$460,250	\$215	\$199	61
85255	162	\$141,976,709	140	\$116,285,745	\$870,358	\$684,700	\$251	\$232	111
85257	66	\$18,908,450	66	\$18,549,590	\$286,887	\$300,000	\$183	\$190	41
85258	123	\$63,705,588	86	\$40,105,340	\$482,846	\$472,000	\$227	\$227	79
85259	87	\$63,419,020	75	\$53,226,590	\$734,130	\$634,000	\$219	\$211	105
85260	92	\$51,353,486	112	\$48,227,631	\$442,236	\$389,500	\$207	\$202	59
85262	110	\$122,099,496	45	\$51,178,042	\$1,220,887	\$724,000	\$277	\$240	158
85266	55	\$50,800,015	43	\$33,515,430	\$818,096	\$799,000	\$238	\$234	118