



2017

PARADISE VALLEY MARKET REPORT

June 2017



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2017	Jun 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	57	70	-18.6%	529	560	-5.5%
New Listing Volume	\$102,911,300	\$97,698,949	+5.3%	\$1,010,198,887	\$1,000,558,926	+1%
Active Listing Count	327	433	-24.5%	2,485	2,852	-12.9%
Active Listing Volume	\$894,960,655	\$968,740,233	-7.6%	\$6,347,104,130	\$6,512,823,540	-2.5%
Average Listing Price	\$2,736,883	\$2,237,275	+22.3%	\$2,554,167	\$2,283,599	+11.8%
Median Listing Price	\$2,195,000	\$1,750,000	+25.4%	\$2,014,916	\$1,810,127	+11.3%
Average Listing Price per Sq Ft	\$428	\$394	+8.5%	\$418	\$393	+6.5%
Median Listing Price per Sq Ft	\$396	\$359	+10.3%	\$384	\$360	+6.7%
Median Days in RPR	114	125	-8.8%	107.34	108.2	-0.8%
Months of Inventory	5.4	9	-40.6%	10.4	11.7	-11%
Absorption Rate	18.65%	11.09%	+7.6%	9.58%	8.52%	+1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	69	42	+64.3%	388	302	+28.5%
New Pending Sales Volume	\$95,519,801	\$49,833,438	+91.7%	\$599,587,234	\$388,582,009	+54.3%
Pending Sales Count	79	45	+75.6%	410	317	+29.3%
Pending Sales Volume	\$135,848,600	\$74,727,587	+81.8%	\$708,970,912	\$538,131,510	+31.7%
Closed Sales Count	49	34	+44.1%	293	238	+23.1%
Closed Sales Volume	\$63,409,301	\$42,813,486	+48.1%	\$438,516,987	\$323,099,949	+35.7%
Average Sales Price	\$1,294,067	\$1,259,220	+2.8%	\$1,496,645	\$1,357,563	+10.2%
Median Sales Price	\$1,230,000	\$1,222,500	+0.6%	\$1,268,846	\$1,155,777	+9.8%
Average Sales Price per Sq Ft	\$325	\$317	+2.5%	\$347	\$326	+6.5%
Median Sales Price per Sq Ft	\$293	\$322	-8.9%	\$329	\$316	+4%
Distressed Charts Metrics						
Distressed Listing Count	4	7	-42.9%	17	57	-70.2%

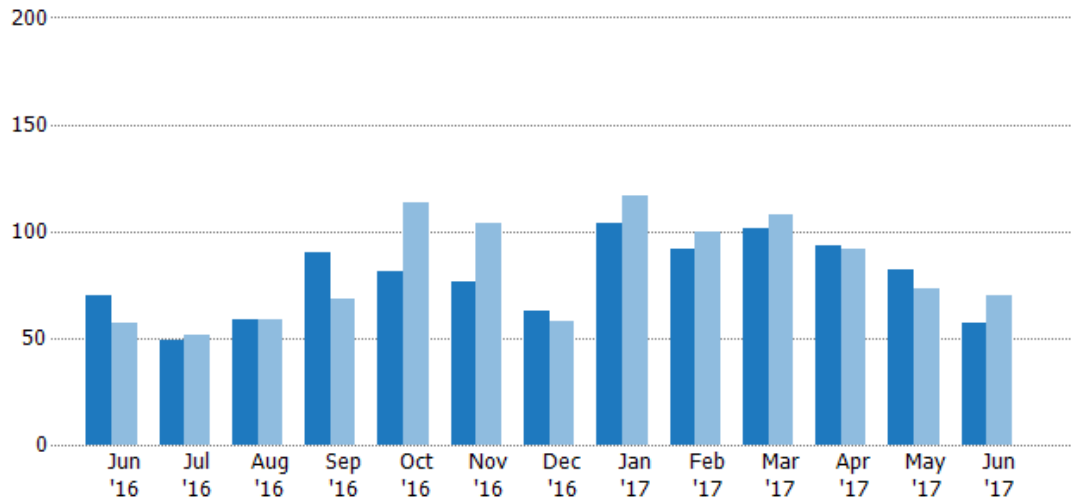
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	57	-18.6%
Jun '16	70	22.8%
Jun '15	57	33.3%



Current Year	70	49	59	90	81	76	63	104	92	101	93	82	57
Prior Year	57	51	59	68	113	104	58	117	100	108	92	73	70
Percent Change from Prior Year	23%	-4%	0%	32%	-28%	-27%	9%	-11%	-8%	-6%	1%	12%	-19%

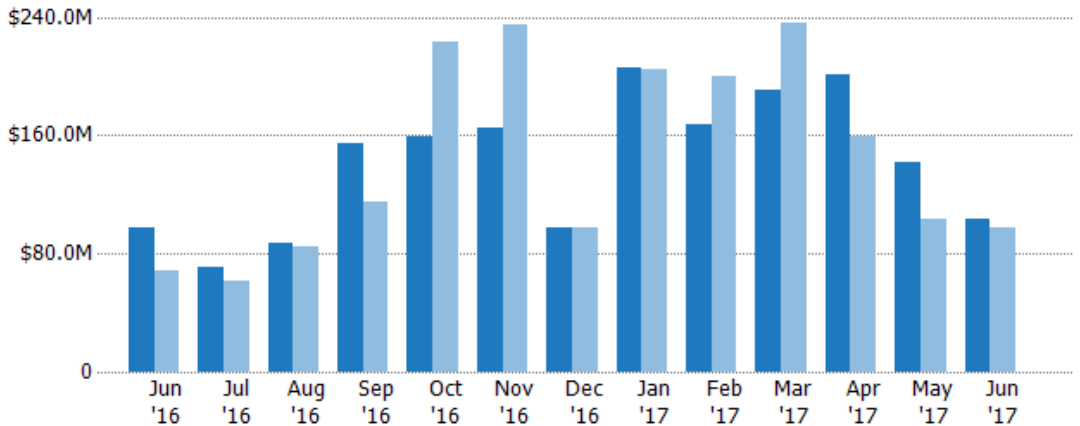
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$103M	5.3%
Jun '16	\$97.7M	41.5%
Jun '15	\$69M	11.7%



Current Year	\$97.7M	\$71M	\$86.6M	\$155M	\$159M	\$165M	\$97.7M	\$206M	\$167M	\$191M	\$201M	\$141M	\$103M
Prior Year	\$69M	\$61.9M	\$84.6M	\$115M	\$223M	\$234M	\$97.5M	\$205M	\$200M	\$236M	\$159M	\$104M	\$97.7M
Percent Change from Prior Year	42%	15%	2%	35%	-29%	-30%	0%	1%	-16%	-19%	27%	36%	5%

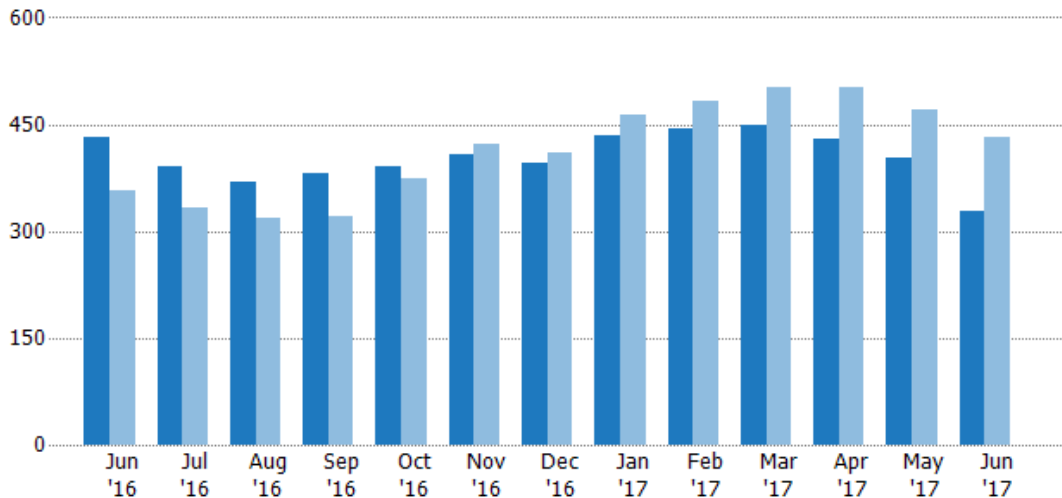
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	327	-24.5%
Jun '16	433	21.6%
Jun '15	356	13.5%



Current Year	433	391	370	382	392	407	396	434	443	449	430	402	327
Prior Year	356	332	319	322	374	422	409	463	482	503	501	470	433
Percent Change from Prior Year	22%	18%	16%	19%	5%	-4%	-3%	-6%	-8%	-11%	-14%	-14%	-24%

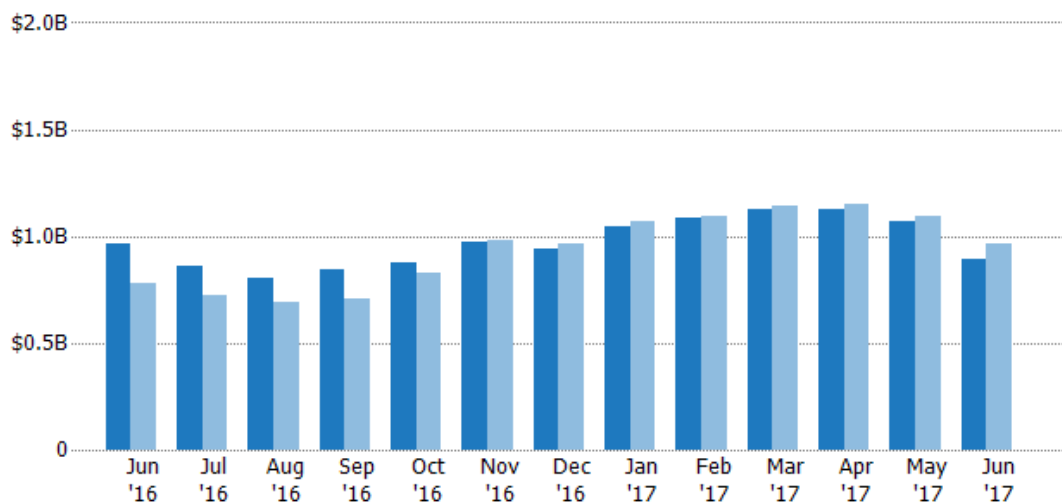
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$895M	-7.6%
Jun '16	\$969M	24.4%
Jun '15	\$779M	3%



Current Year	\$969M	\$857M	\$804M	\$841M	\$873M	\$971M	\$944M	\$1.04B	\$1.08B	\$1.12B	\$1.13B	\$1.07B	\$895M
Prior Year	\$779M	\$724M	\$690M	\$704M	\$830M	\$982M	\$962M	\$1.07B	\$1.09B	\$1.14B	\$1.15B	\$1.09B	\$969M
Percent Change from Prior Year	24%	18%	17%	19%	5%	-1%	-2%	-2%	-1%	-2%	-2%	-2%	-8%

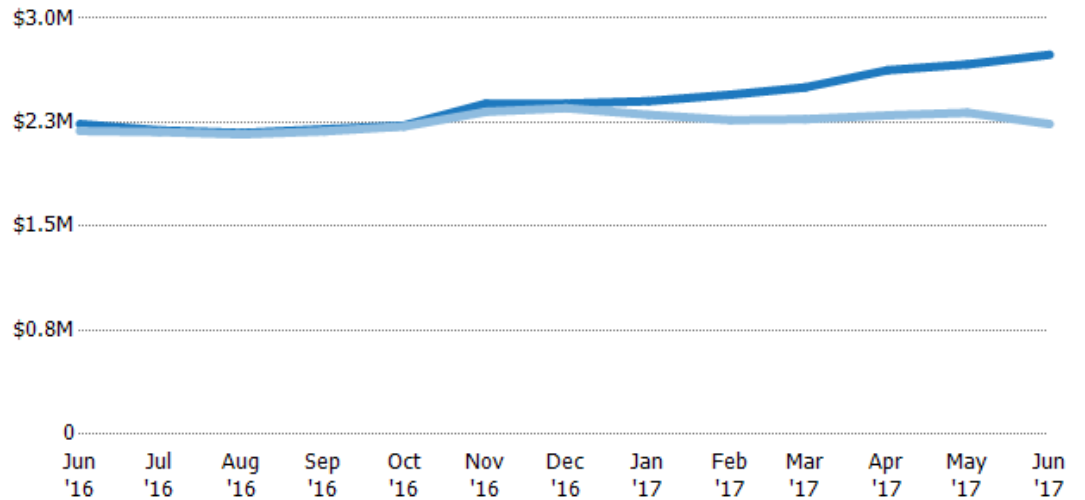
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$2.74M	22.3%
Jun '16	\$2.24M	2.3%
Jun '15	\$2.19M	-9.3%



Current Year	\$2.24M	\$2.19M	\$2.17M	\$2.20M	\$2.23M	\$2.39M	\$2.38M	\$2.40M	\$2.45M	\$2.50M	\$2.63M	\$2.67M	\$2.74M
Prior Year	\$2.19M	\$2.18M	\$2.16M	\$2.19M	\$2.22M	\$2.33M	\$2.35M	\$2.30M	\$2.27M	\$2.27M	\$2.30M	\$2.32M	\$2.24M
Percent Change from Prior Year	2%	1%	0%	1%	0%	3%	1%	4%	8%	10%	14%	15%	22%

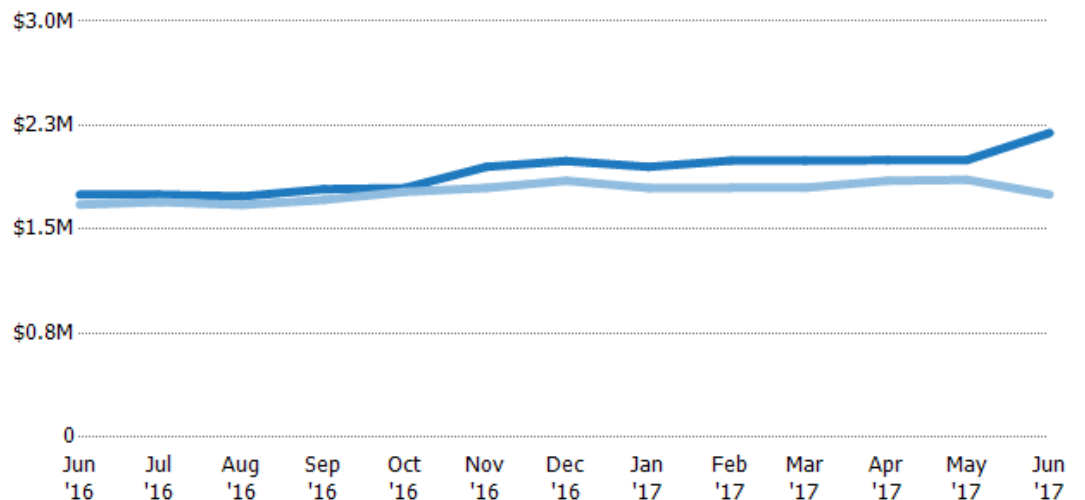
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$2.2M	25.4%
Jun '16	\$1.75M	4.3%
Jun '15	\$1.68M	-10.9%



Current Year	\$1.75M	\$1.75M	\$1.74M	\$1.79M	\$1.80M	\$1.95M	\$1.99M	\$1.95M	\$2.00M	\$2.00M	\$2.00M	\$2.00M	\$2.20M
Prior Year	\$1.68M	\$1.70M	\$1.68M	\$1.71M	\$1.77M	\$1.80M	\$1.85M	\$1.80M	\$1.80M	\$1.80M	\$1.85M	\$1.86M	\$1.75M
Percent Change from Prior Year	4%	3%	4%	4%	1%	8%	8%	8%	11%	11%	8%	8%	25%

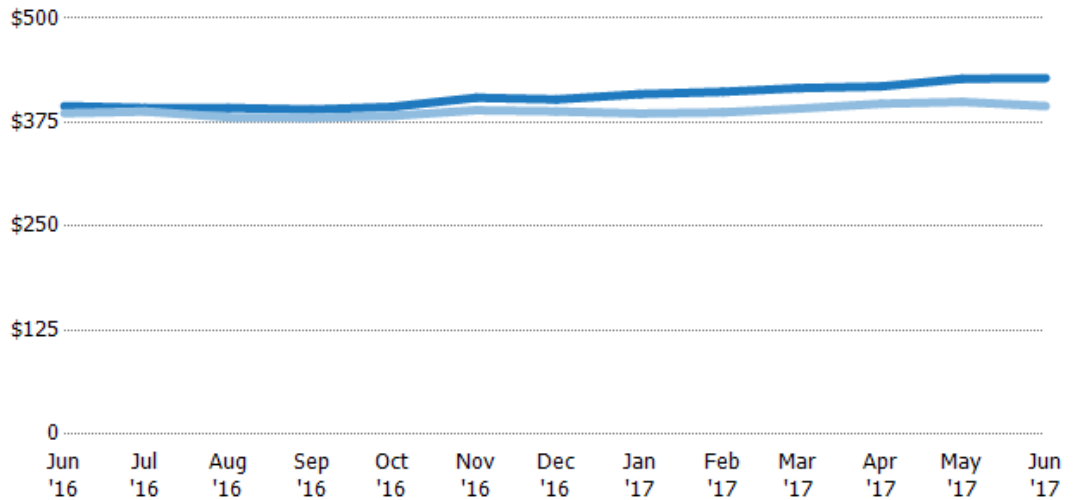
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$428	8.5%
Jun '16	\$394	2.2%
Jun '15	\$386	-4.5%



Current Year	\$394	\$392	\$392	\$390	\$394	\$404	\$402	\$409	\$412	\$416	\$418	\$427	\$428
Prior Year	\$386	\$388	\$381	\$380	\$383	\$389	\$388	\$386	\$387	\$391	\$397	\$400	\$394
Percent Change from Prior Year	2%	1%	3%	3%	3%	4%	4%	6%	6%	6%	5%	7%	9%

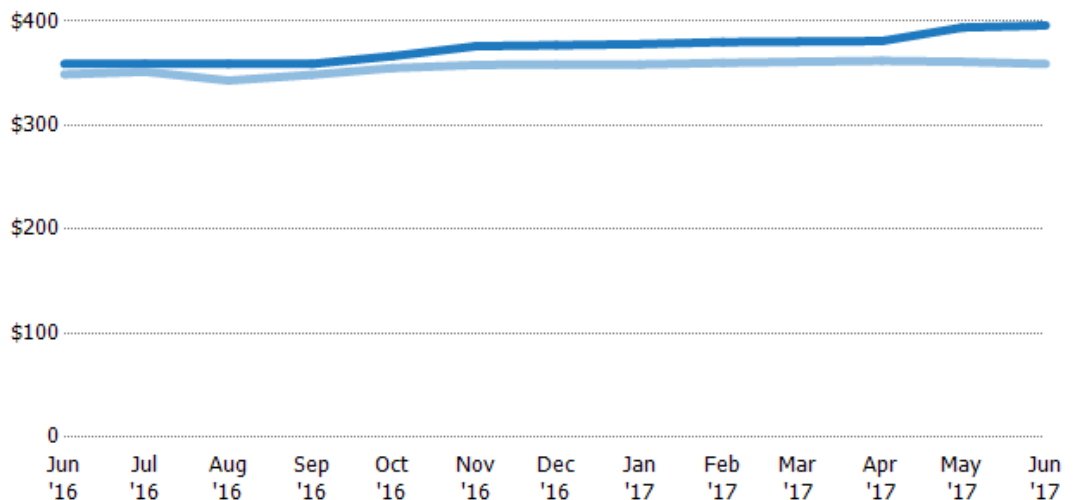
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$396	10.3%
Jun '16	\$359	2.9%
Jun '15	\$349	-2.7%



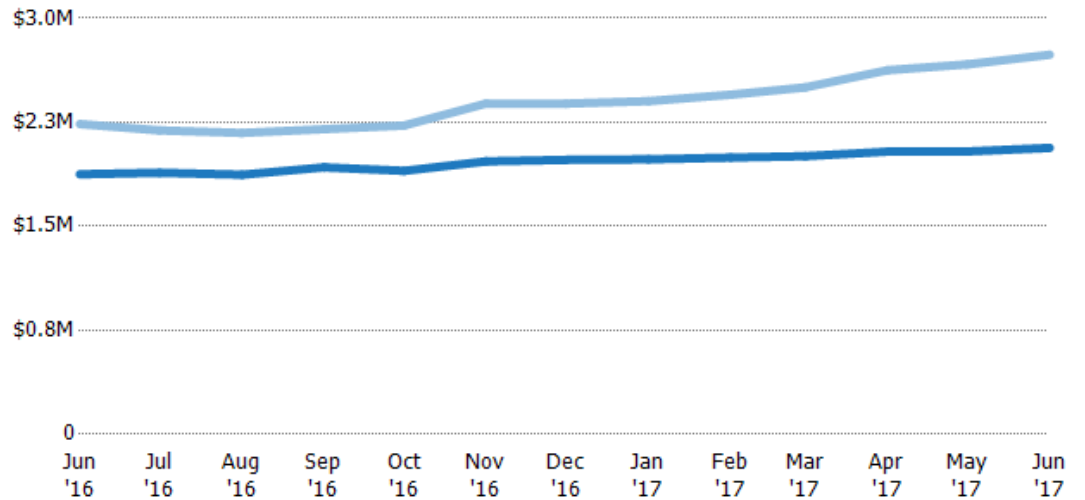
Current Year	\$359	\$359	\$359	\$359	\$367	\$376	\$377	\$378	\$380	\$381	\$381	\$394	\$396
Prior Year	\$349	\$352	\$343	\$349	\$355	\$358	\$359	\$359	\$360	\$361	\$362	\$361	\$359
Percent Change from Prior Year	3%	2%	5%	3%	3%	5%	5%	5%	6%	5%	5%	9%	10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

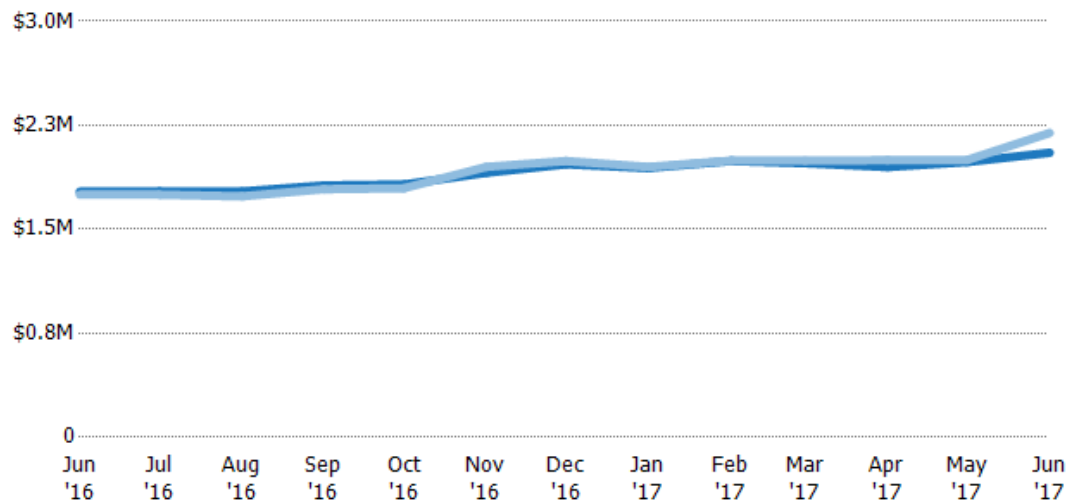


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



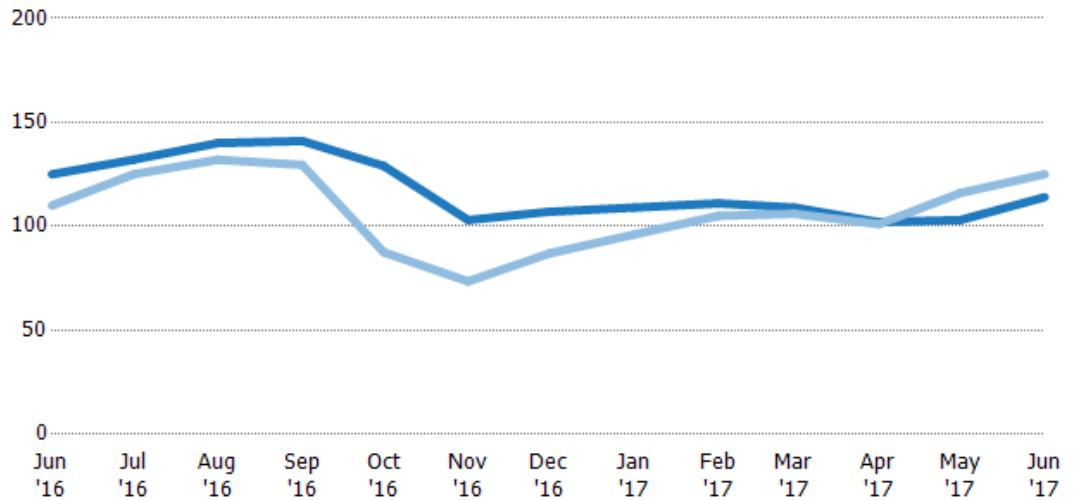
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Days	% Chg.
Jun '17	114	-8.8%
Jun '16	125	13.6%
Jun '15	110	-6.4%



Current Year	125	132	140	141	129	103	107	109	111	109	102	103	114
Prior Year	110	125	132	130	87.5	73.5	87	96	105	106	101	116	125
Percent Change from Prior Year	14%	6%	6%	9%	47%	40%	23%	14%	6%	3%	1%	-11%	-9%

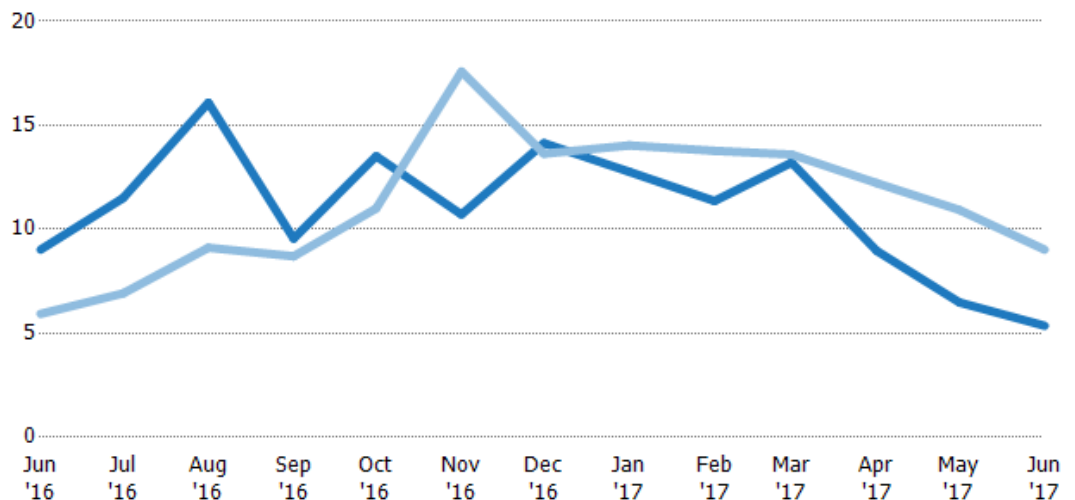
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Jun '17	5.36	-40.6%
Jun '16	9.02	52%
Jun '15	5.93	79.2%



Current Year	9.02	11.5	16.1	9.55	13.5	10.7	14.1	12.8	11.4	13.2	8.96	6.48	5.36
Prior Year	5.93	6.92	9.11	8.7	11	17.6	13.6	14	13.8	13.6	12.2	10.9	9.02
Percent Change from Prior Year	52%	66%	77%	10%	23%	-39%	4%	-9%	-18%	-3%	-27%	-41%	-41%

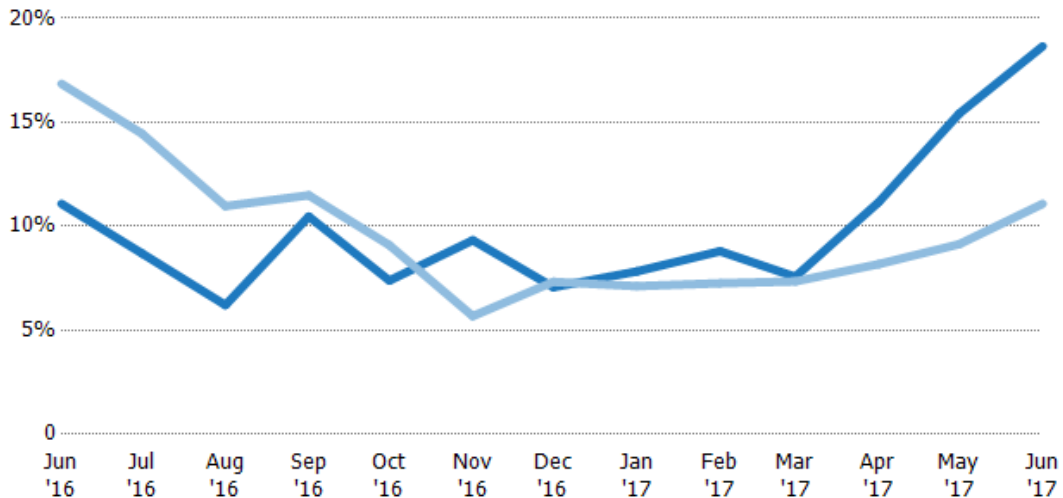
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Jun '17	19%	-7.6%
Jun '16	11%	5.8%
Jun '15	17%	-44.2%



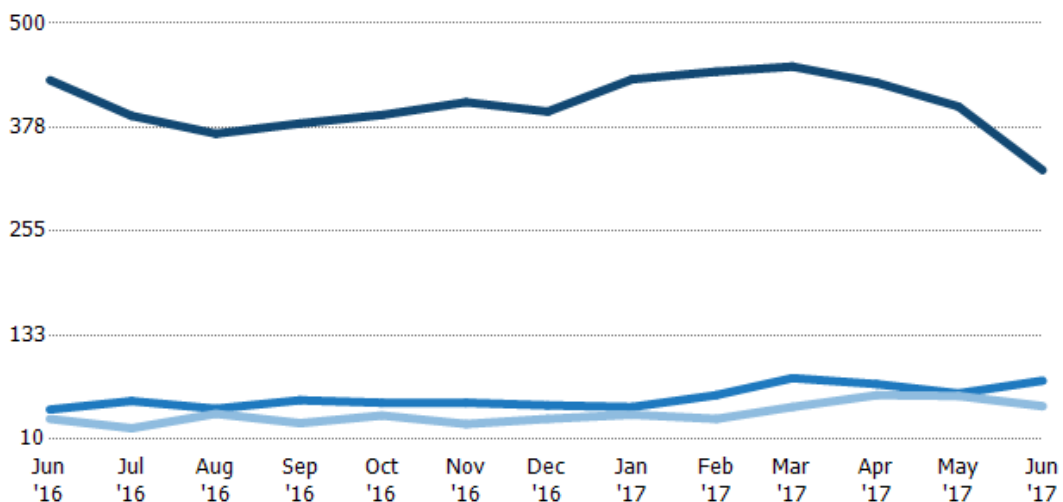
Current Year	11%	9%	6%	10%	7%	9%	7%	8%	9%	8%	11%	15%	19%
Prior Year	17%	14%	11%	11%	9%	6%	7%	7%	7%	7%	8%	9%	11%
Change from Prior Year	6%	6%	5%	1%	2%	-4%	0%	-1%	-2%	0%	-3%	-6%	-8%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	433	391	370	382	392	407	396	434	443	449	430	402	327
Pending	45	55	46	56	53	53	50	48	62	82	75	64	79
Sold	34	23	40	29	38	28	34	39	34	48	62	61	49

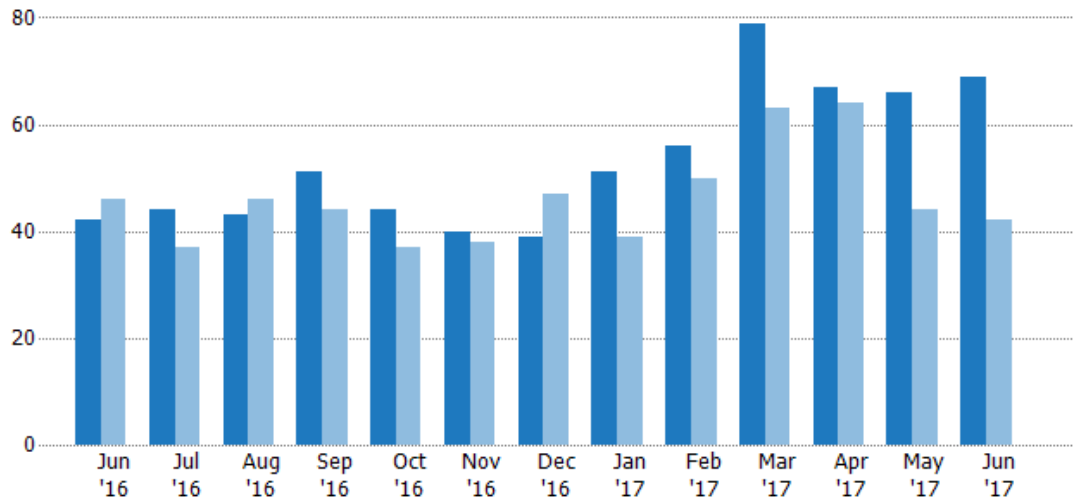
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	69	64.3%
Jun '16	42	-8.7%
Jun '15	46	0%



Current Year	42	44	43	51	44	40	39	51	56	79	67	66	69
Prior Year	46	37	46	44	37	38	47	39	50	63	64	44	42
Percent Change from Prior Year	-9%	19%	-7%	16%	19%	5%	-17%	31%	12%	25%	5%	50%	64%

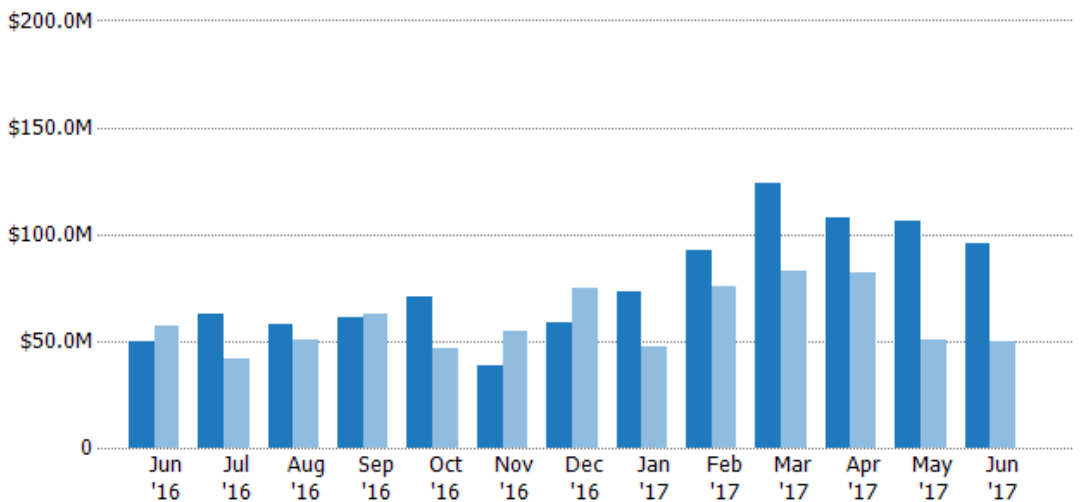
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$95.5M	91.7%
Jun '16	\$49.8M	-12.3%
Jun '15	\$56.8M	-3.9%



Current Year	\$49.8M	\$62.7M	\$58.2M	\$61.1M	\$70.8M	\$38.7M	\$58.2M	\$73.5M	\$92.3M	\$124M	\$108M	\$106M	\$95.5M
Prior Year	\$56.8M	\$41.5M	\$50.3M	\$62.7M	\$46.2M	\$54.8M	\$75M	\$47M	\$75.5M	\$83.2M	\$82.2M	\$50.9M	\$49.8M
Percent Change from Prior Year	-12%	51%	16%	-3%	53%	-29%	-22%	56%	22%	49%	31%	109%	92%

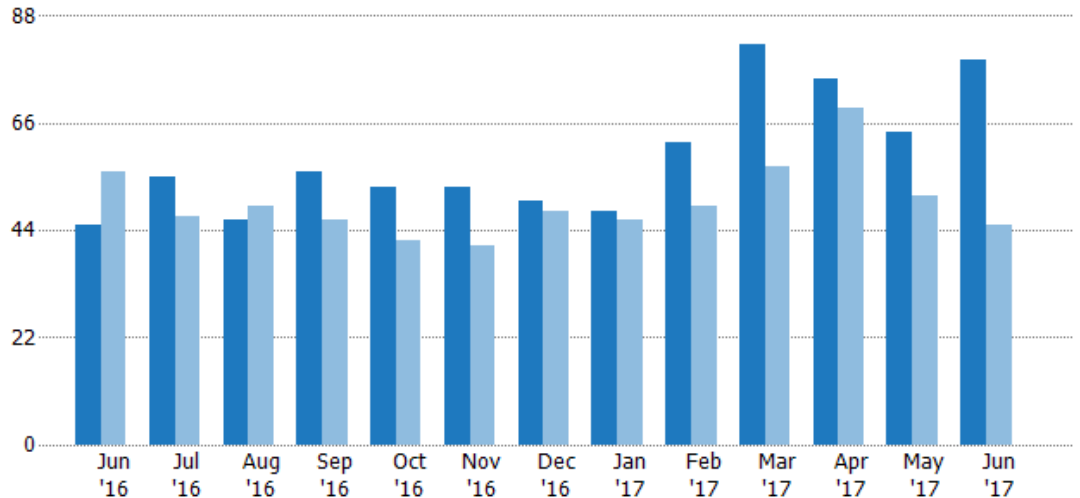
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	79	75.6%
Jun '16	45	-19.6%
Jun '15	56	-5.4%



Current Year	45	55	46	56	53	53	50	48	62	82	75	64	79
Prior Year	56	47	49	46	42	41	48	46	49	57	69	51	45
Percent Change from Prior Year	-20%	17%	-6%	22%	26%	29%	4%	4%	27%	44%	9%	25%	76%

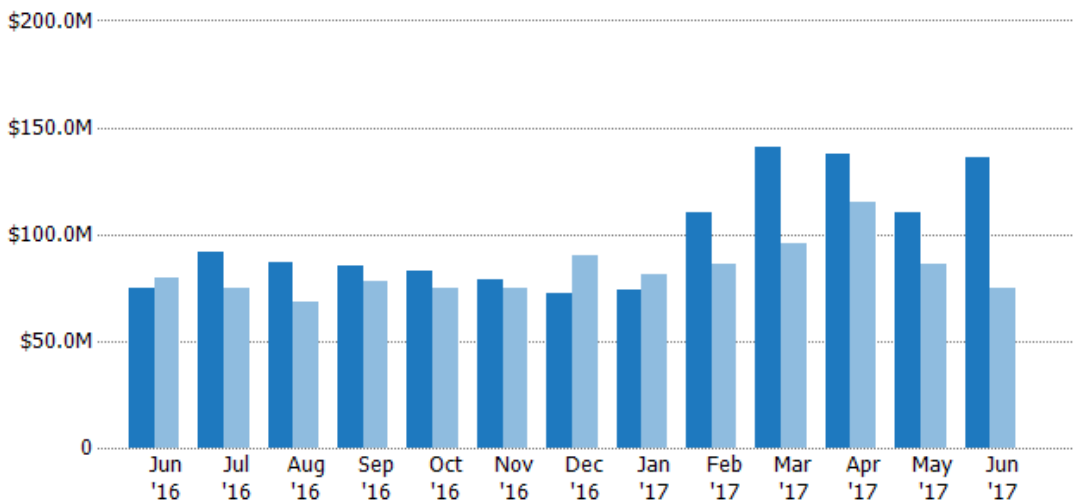
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$136M	81.8%
Jun '16	\$74.7M	-6.3%
Jun '15	\$79.7M	30.2%



Current Year	\$74.7M	\$91.8M	\$87.1M	\$85.3M	\$82.9M	\$78.4M	\$72M	\$73.8M	\$110M	\$141M	\$138M	\$110M	\$136M
Prior Year	\$79.7M	\$74.3M	\$68.5M	\$78M	\$74.5M	\$75.1M	\$89.7M	\$81.1M	\$85.8M	\$95.4M	\$115M	\$85.8M	\$74.7M
Percent Change from Prior Year	-6%	23%	27%	9%	11%	5%	-20%	-9%	28%	48%	19%	29%	82%

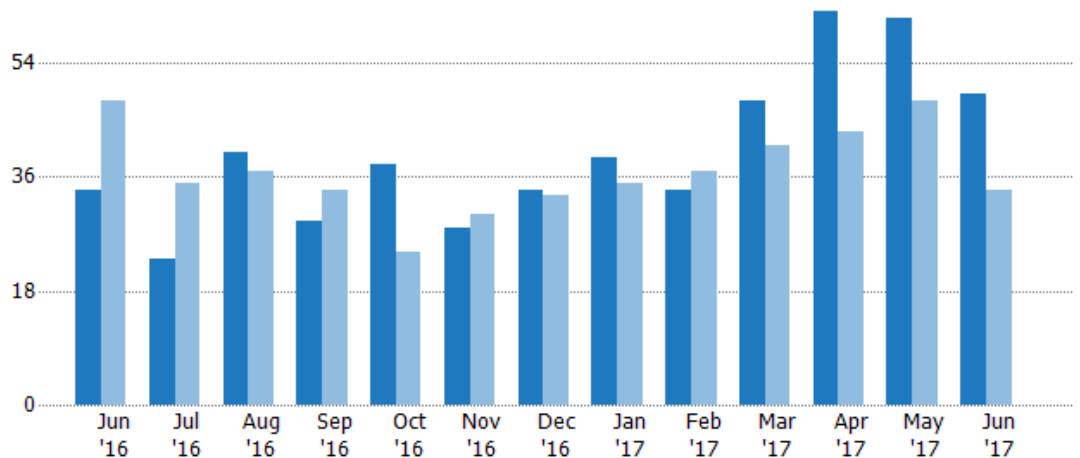
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	49	44.1%
Jun '16	34	-29.2%
Jun '15	48	-14.6%



Current Year	34	23	40	29	38	28	34	39	34	48	62	61	49
Prior Year	48	35	37	34	24	30	33	35	37	41	43	48	34
Percent Change from Prior Year	-29%	-34%	8%	-15%	58%	-7%	3%	11%	-8%	17%	44%	27%	44%

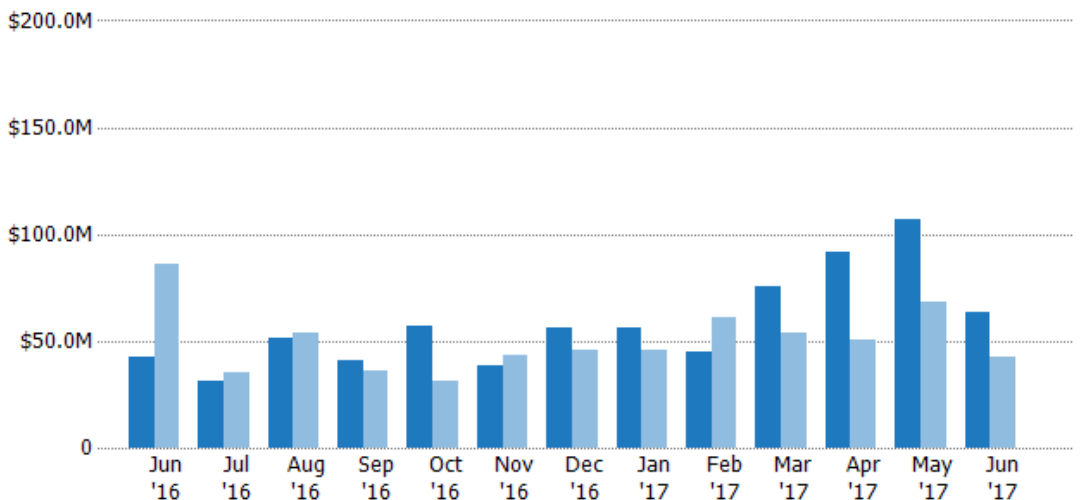
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$63.4M	48.1%
Jun '16	\$42.8M	-50%
Jun '15	\$85.7M	-40.2%



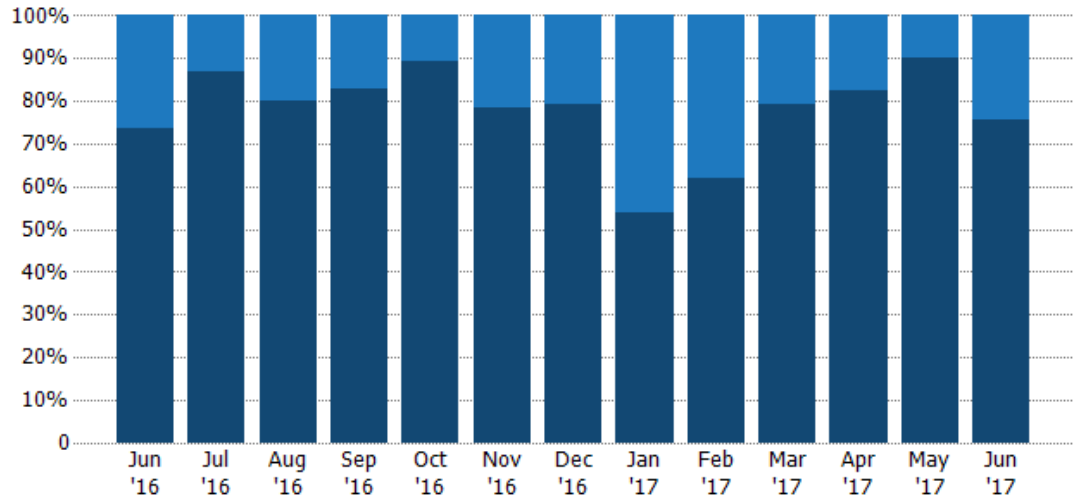
Current Year	\$42.8M	\$31.3M	\$51.5M	\$41.3M	\$56.9M	\$38.3M	\$56.1M	\$55.9M	\$44.7M	\$75.9M	\$91.8M	\$107M	\$63.4M
Prior Year	\$85.7M	\$35M	\$53.4M	\$36M	\$31.6M	\$43.3M	\$45.6M	\$45.5M	\$61.4M	\$53.9M	\$50.9M	\$68.6M	\$42.8M
Percent Change from Prior Year	-50%	-11%	-4%	15%	80%	-12%	23%	23%	-27%	41%	81%	56%	48%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse

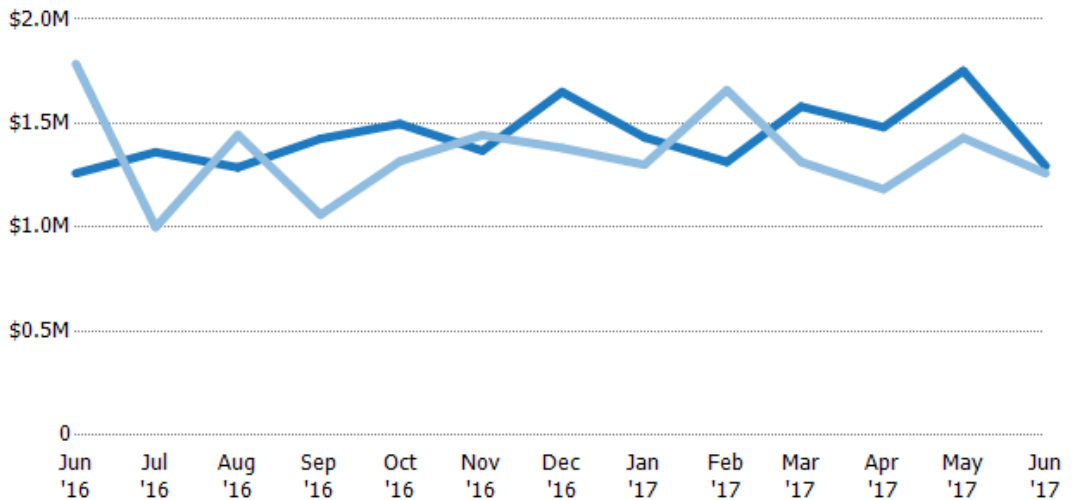
Single Family Residence

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Prior Year

Percent Change from Prior Year

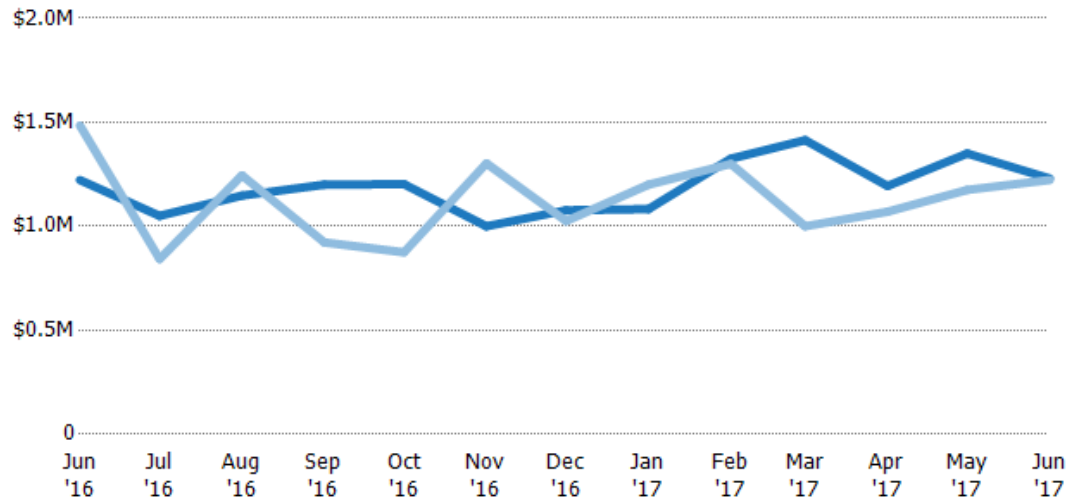
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jun '17	\$1.23M	0.6%
Jun '16	\$1.22M	-17.7%
Jun '15	\$1.49M	-24.2%



Current Year	\$1.22M	\$1.05M	\$1.15M	\$1.2M	\$1.2M	\$1M	\$1.08M	\$1.08M	\$1.33M	\$1.41M	\$1.19M	\$1.35M	\$1.23M
Prior Year	\$1.49M	\$842K	\$1.25M	\$923K	\$875K	\$1.3M	\$1.03M	\$1.2M	\$1.3M	\$1M	\$1.07M	\$1.18M	\$1.22M
Percent Change from Prior Year	-18%	25%	-8%	30%	37%	-23%	5%	-10%	2%	41%	12%	15%	1%

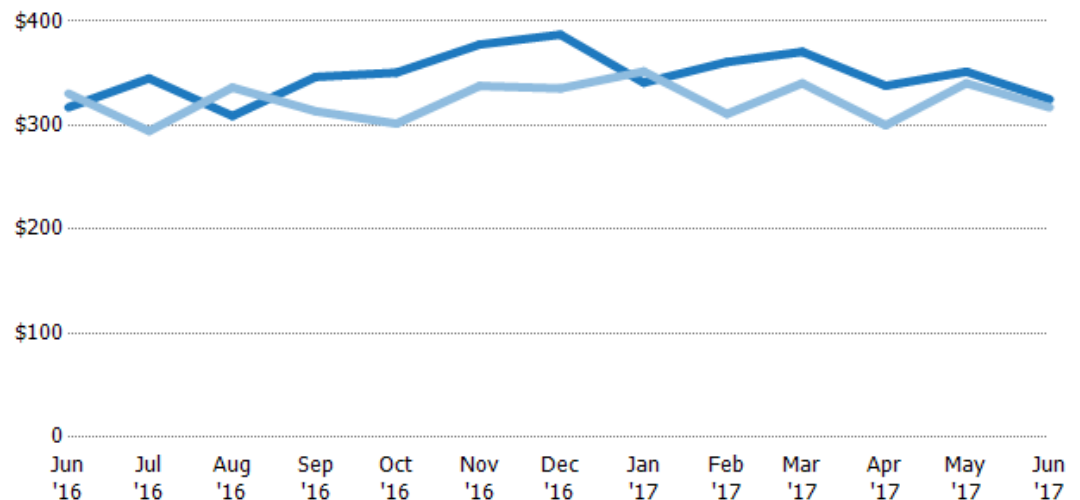
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$325	2.5%
Jun '16	\$317	-4%
Jun '15	\$330	-12.5%



Current Year	\$317	\$345	\$309	\$347	\$351	\$378	\$387	\$341	\$361	\$371	\$338	\$352	\$325
Prior Year	\$330	\$294	\$336	\$313	\$302	\$338	\$335	\$352	\$311	\$340	\$300	\$340	\$317
Percent Change from Prior Year	-4%	17%	-8%	11%	16%	12%	15%	-3%	16%	9%	13%	3%	2%

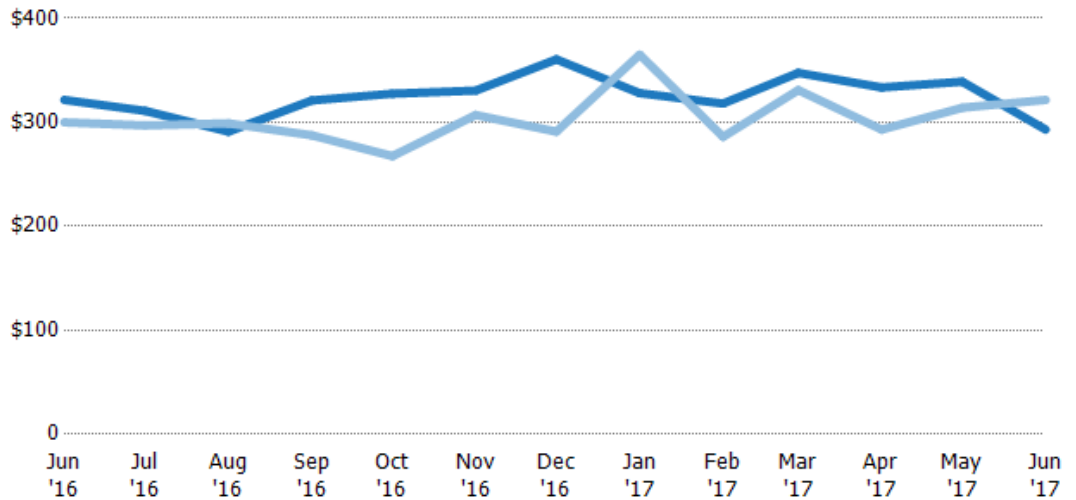
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$293	-8.9%
Jun '16	\$322	7.2%
Jun '15	\$300	-12.7%



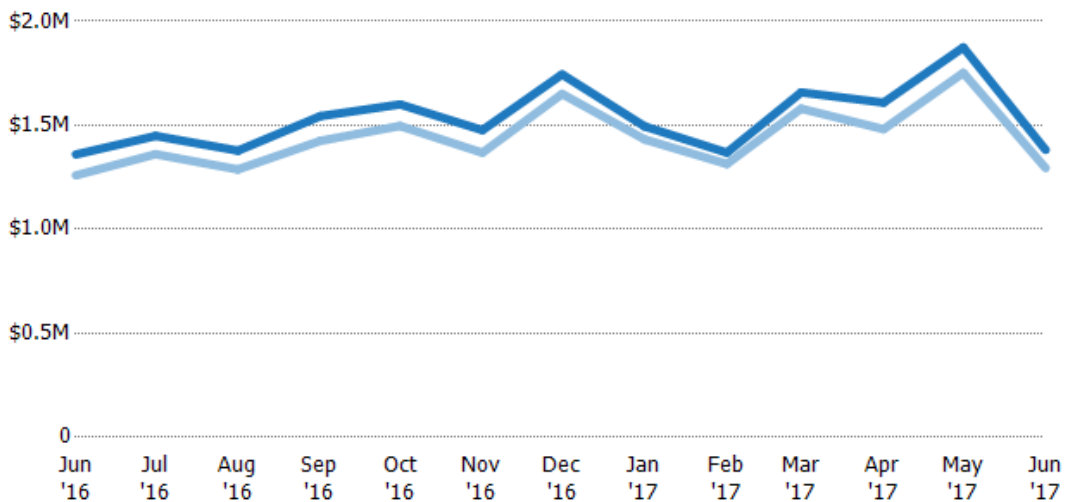
Current Year	\$322	\$311	\$291	\$321	\$328	\$331	\$361	\$328	\$318	\$348	\$334	\$339	\$293
Prior Year	\$300	\$297	\$299	\$288	\$268	\$307	\$291	\$365	\$286	\$331	\$293	\$314	\$322
Percent Change from Prior Year	7%	5%	-3%	12%	22%	8%	24%	-10%	11%	5%	14%	8%	-9%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



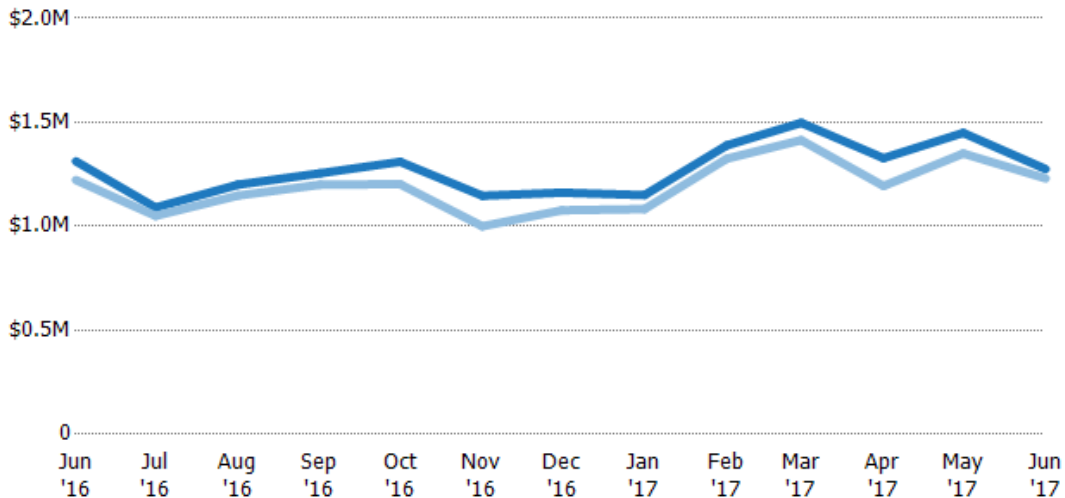
Avg List Price	\$1.36M	\$1.45M	\$1.38M	\$1.54M	\$1.6M	\$1.48M	\$1.74M	\$1.5M	\$1.37M	\$1.66M	\$1.61M	\$1.87M	\$1.38M
Avg Sales Price	\$1.26M	\$1.36M	\$1.29M	\$1.43M	\$1.5M	\$1.37M	\$1.65M	\$1.43M	\$1.31M	\$1.58M	\$1.48M	\$1.75M	\$1.29M
Avg Sales Price as a % of Avg List Price	93%	94%	93%	92%	94%	93%	95%	96%	96%	95%	92%	93%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



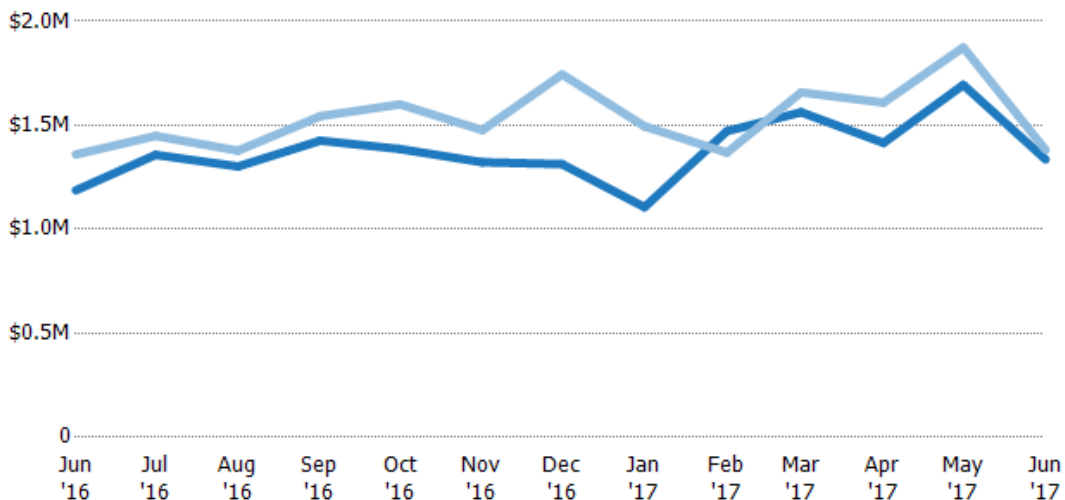
Median List Price	\$1.31M	\$1.09M	\$1.2M	\$1.26M	\$1.31M	\$1.15M	\$1.16M	\$1.15M	\$1.39M	\$1.5M	\$1.33M	\$1.45M	\$1.28M
Median Sales Price	\$1.22M	\$1.05M	\$1.15M	\$1.2M	\$1.2M	\$1M	\$1.08M	\$1.08M	\$1.33M	\$1.41M	\$1.19M	\$1.35M	\$1.23M
Med Sales Price as a % of Med List Price	93%	96%	96%	96%	92%	87%	93%	94%	95%	94%	90%	93%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



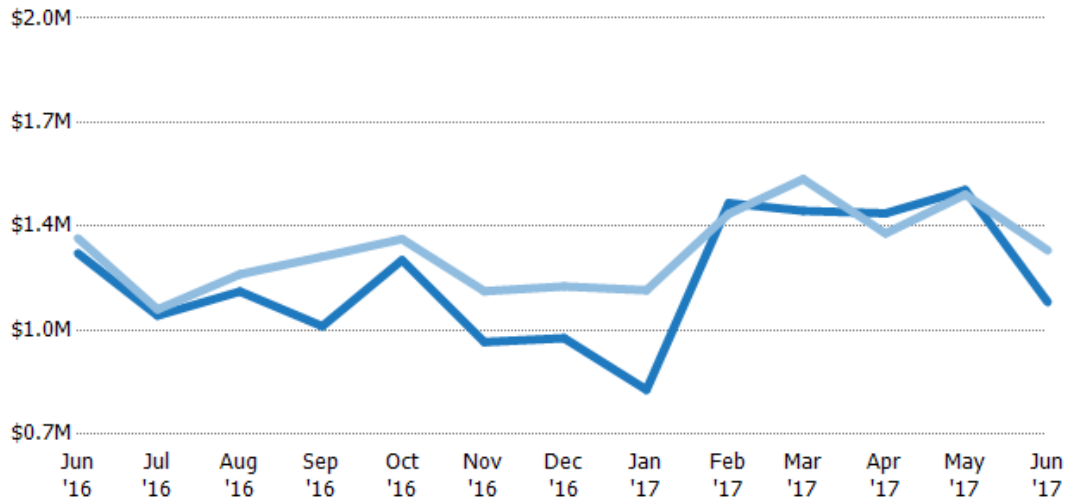
Avg Est Value	\$1.19M	\$1.36M	\$1.3M	\$1.43M	\$1.39M	\$1.32M	\$1.31M	\$1.11M	\$1.47M	\$1.56M	\$1.42M	\$1.69M	\$1.34M
Avg Sales Price	\$1.36M	\$1.45M	\$1.38M	\$1.54M	\$1.6M	\$1.48M	\$1.74M	\$1.5M	\$1.37M	\$1.66M	\$1.61M	\$1.87M	\$1.38M
Avg Sales Price as a % of Avg Est Value	114%	107%	106%	108%	115%	112%	133%	135%	93%	106%	114%	111%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Median Est Value	\$1.27M	\$1.07M	\$1.15M	\$1.04M	\$1.24M	\$988K	\$1M	\$839K	\$1.42M	\$1.4M	\$1.39M	\$1.46M	\$1.11M
Median Sales Price	\$1.31M	\$1.09M	\$1.2M	\$1.26M	\$1.31M	\$1.15M	\$1.16M	\$1.15M	\$1.39M	\$1.5M	\$1.33M	\$1.45M	\$1.28M
Med Sales Price as a % of Med Est Value	104%	102%	105%	121%	105%	116%	116%	137%	98%	107%	95%	99%	115%

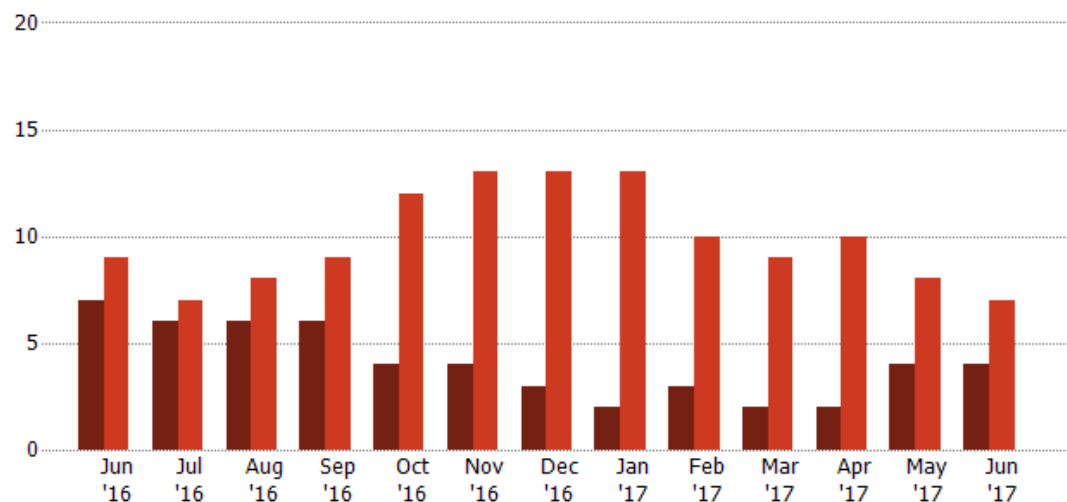
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	4	-42.9%
Jun '16	7	-22.2%
Jun '15	9	55.6%



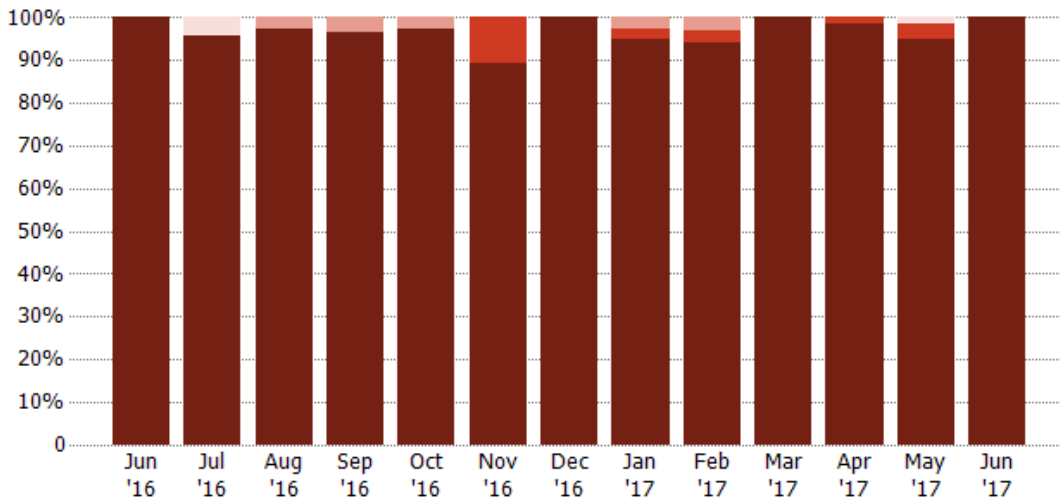
Current Year	7	6	6	6	4	4	3	2	3	2	2	4	4
Prior Year	9	7	8	9	12	13	13	13	10	9	10	8	7
Percent Change from Prior Year	-22%	-14%	-25%	-33%	-67%	-69%	-77%	-85%	-70%	-78%	-80%	-50%	-43%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pre-Foreclosure	-	4%	-	-	-	-	-	-	-	-	-	2%	-
Short Sale	-	-	3%	3%	3%	-	-	3%	3%	-	-	-	-
Foreclosure	-	-	-	-	-	11%	-	3%	3%	-	2%	3%	-
Non-Distressed	100%	96%	98%	97%	97%	89%	100%	95%	94%	100%	98%	95%	100%



Listing Activity by ZIP

Jun 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85253	327	\$894,960,655	\$2,736,883	\$2,195,000	\$428	\$396	7	14.98 %



Sales Activity by ZIP

Jun 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85253	79	\$135,848,600	49	\$63,409,301	\$1,381,267	\$1,275,000	\$304	\$281	114