



2017

CAVE CREEK MARKET REPORT

July 2017



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2017	Jul 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	72	104	-30.8%	734	820	-10.5%
New Listing Volume	\$41,178,710	\$50,242,569	-18%	\$1,078,873,924	\$393,673,634	+174.1%
Active Listing Count	—	383	—	2,041	2,875	-29%
Active Listing Volume	—	\$232,314,636	—	\$2,759,442,698	\$1,814,044,114	+52.1%
Average Listing Price	—	\$606,566	—	\$1,352,005	\$630,972	+114.3%
Median Listing Price	—	\$499,000	—	\$545,571	\$512,559	+6.4%
Average Listing Price per Sq Ft	—	\$209	—	\$224	\$213	+5.2%
Median Listing Price per Sq Ft	—	\$187	—	\$198	\$188	+5.3%
Median Days in RPR	—	76	—	65.56	79.82	-17.9%
Months of Inventory	—	4.7	-100%	4.4	5.9	-25.6%
Absorption Rate	—	21.15%	—	22.73%	16.9%	+5.8%
Sales Activity Charts Metrics						
New Pending Sales Count	89	83	+7.2%	646	587	+10.1%
New Pending Sales Volume	\$42,853,713	\$34,820,612	+23.1%	\$306,095,245	\$266,098,603	+15%
Pending Sales Count	—	80	—	552	591	-6.6%
Pending Sales Volume	—	\$39,623,872	—	\$291,702,205	\$301,476,414	-3.2%
Closed Sales Count	63	63	+—	492	464	+6%
Closed Sales Volume	\$31,465,930	\$32,682,095	-3.7%	\$236,809,235	\$218,075,540	+8.6%
Average Sales Price	\$499,459	\$518,763	-3.7%	\$481,320	\$469,990	+2.4%
Median Sales Price	\$425,000	\$421,000	+1%	\$430,401	\$419,527	+2.6%
Average Sales Price per Sq Ft	\$189	\$197	-3.8%	\$190	\$185	+2.6%
Median Sales Price per Sq Ft	\$182	\$178	+2.2%	\$185	\$179	+3%
Distressed Charts Metrics						
Distressed Listing Count	—	14	—	41	116	-64.7%

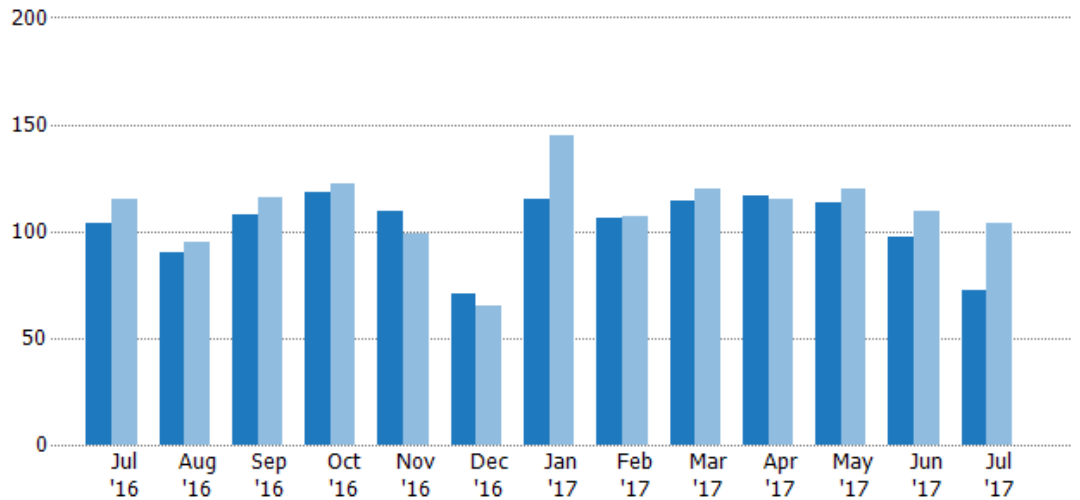
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '17	72	-30.8%
Jul '16	104	-9.6%
Jul '15	115	-21.7%



Current Year	104	90	108	118	109	71	115	106	114	117	113	97	72
Prior Year	115	95	116	122	99	65	145	107	120	115	120	109	104
Percent Change from Prior Year	-10%	-5%	-7%	-3%	10%	9%	-21%	-1%	-5%	2%	-6%	-11%	-31%

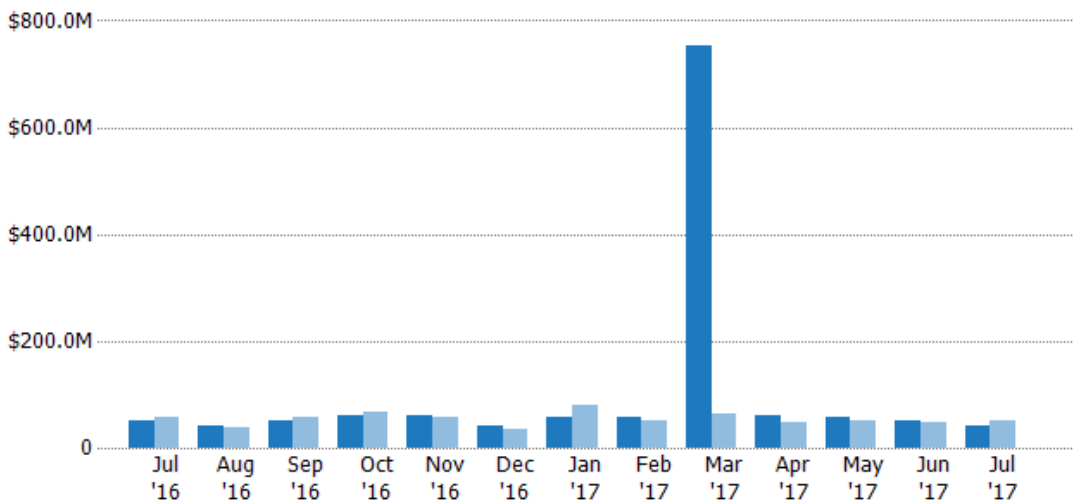
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '17	\$41.2M	-18%
Jul '16	\$50.2M	-14.3%
Jul '15	\$58.6M	-35.4%



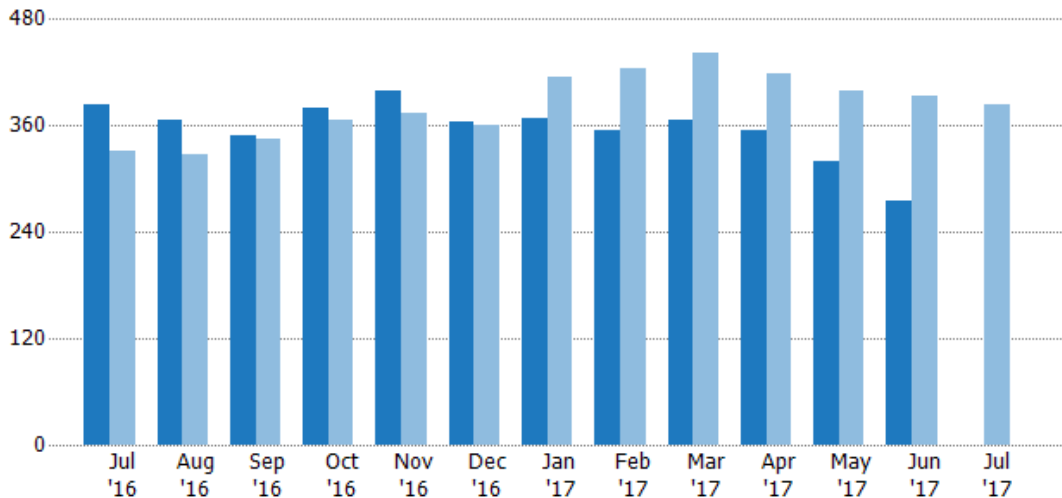
Current Year	\$50.2M	\$41.8M	\$51.5M	\$61.6M	\$60.9M	\$42.3M	\$56.9M	\$57.6M	\$754M	\$60.2M	\$57.5M	\$51.6M	\$41.2M
Prior Year	\$58.6M	\$38.3M	\$56.3M	\$65.6M	\$58.5M	\$36.5M	\$80.1M	\$52.3M	\$63.3M	\$48.7M	\$50.9M	\$48.2M	\$50.2M
Percent Change from Prior Year	-14%	9%	-9%	-6%	4%	16%	-29%	10%	1,091%	24%	13%	7%	-18%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



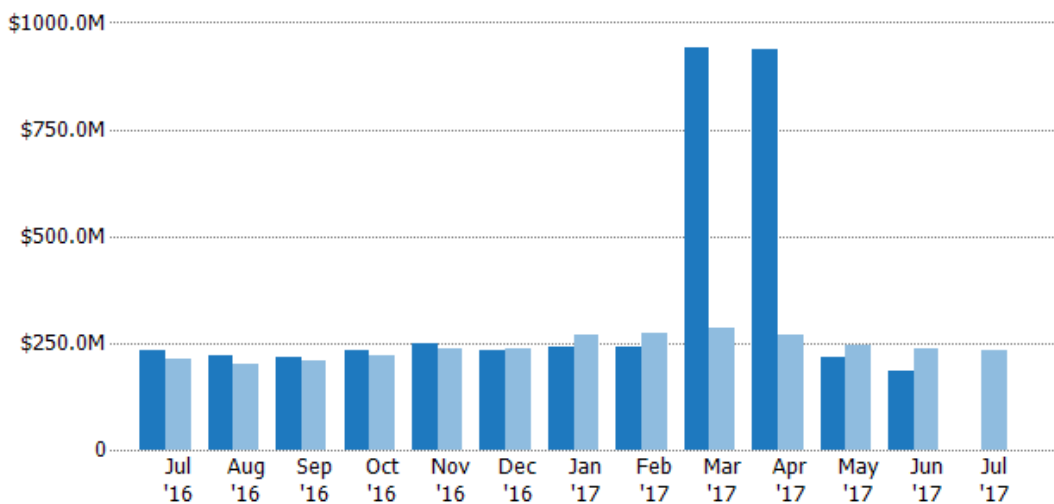
Current Year	383	367	348	380	400	364	369	354	367	355	320	276	-
Prior Year	332	327	345	366	373	360	415	425	441	418	399	394	383
Percent Change from Prior Year	15%	12%	1%	4%	7%	1%	-11%	-17%	-17%	-15%	-20%	-30%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



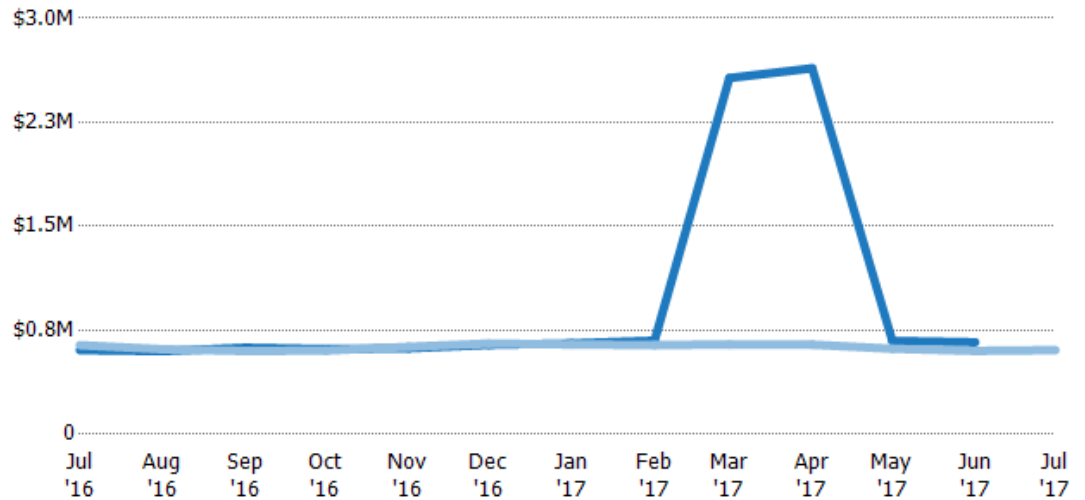
Current Year	\$232M	\$220M	\$217M	\$234M	\$248M	\$235M	\$242M	\$239M	\$943M	\$937M	\$216M	\$183M	-
Prior Year	\$213M	\$200M	\$207M	\$221M	\$235M	\$236M	\$269M	\$273M	\$286M	\$270M	\$246M	\$237M	\$232M
Percent Change from Prior Year	9%	10%	5%	6%	5%	0%	-10%	-13%	230%	247%	-12%	-23%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



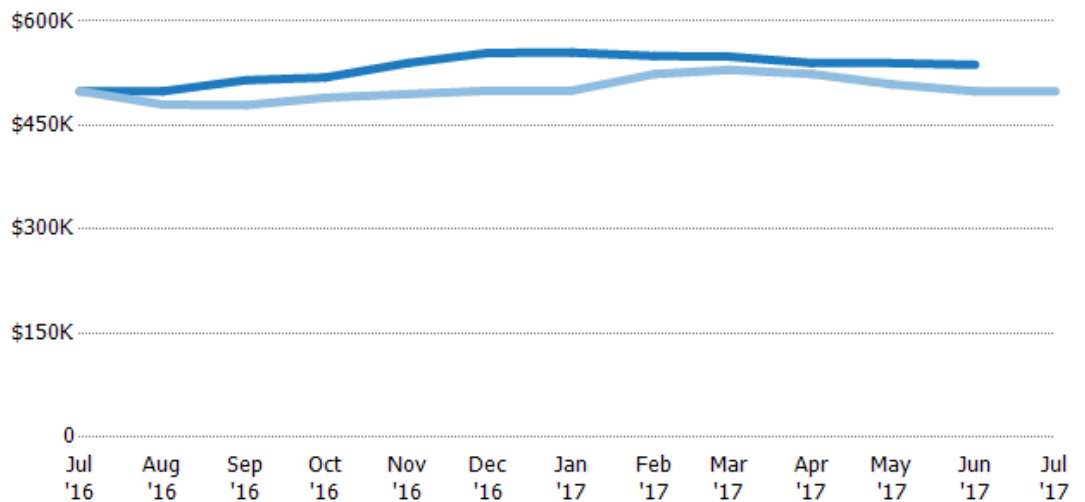
Current Year	\$607K	\$600K	\$624K	\$615K	\$620K	\$645K	\$656K	\$675K	\$2.57M	\$2.64M	\$674K	\$664K	-
Prior Year	\$642K	\$613K	\$601K	\$604K	\$631K	\$654K	\$648K	\$643K	\$648K	\$647K	\$617K	\$602K	\$607K
Percent Change from Prior Year	-6%	-2%	4%	2%	-2%	-1%	1%	5%	296%	308%	9%	10%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



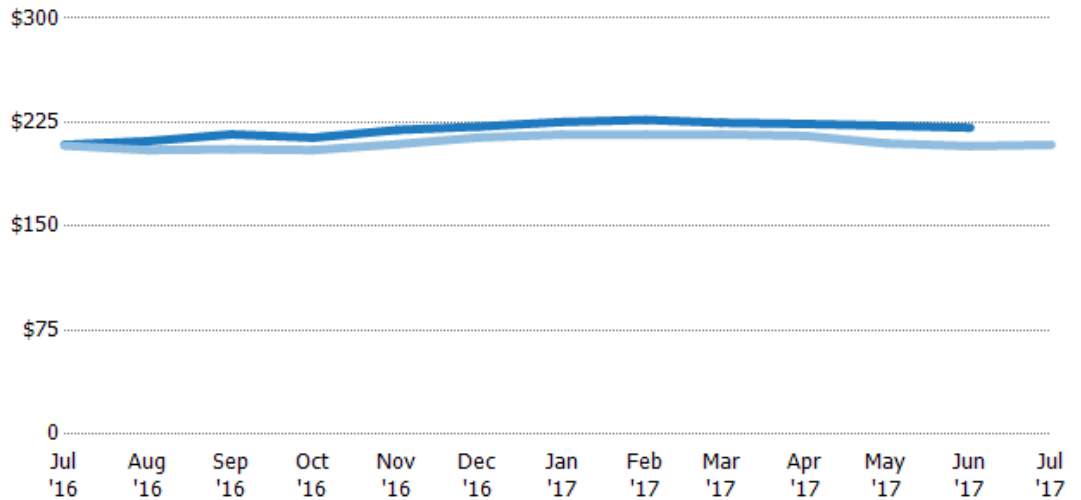
Current Year	\$499K	\$499K	\$515K	\$519K	\$540K	\$555K	\$555K	\$550K	\$549K	\$540K	\$540K	\$537K	-
Prior Year	\$499K	\$480K	\$479K	\$490K	\$495K	\$500K	\$500K	\$524K	\$530K	\$524K	\$509K	\$499K	\$499K
Percent Change from Prior Year	0%	4%	8%	6%	9%	11%	11%	5%	4%	3%	6%	8%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



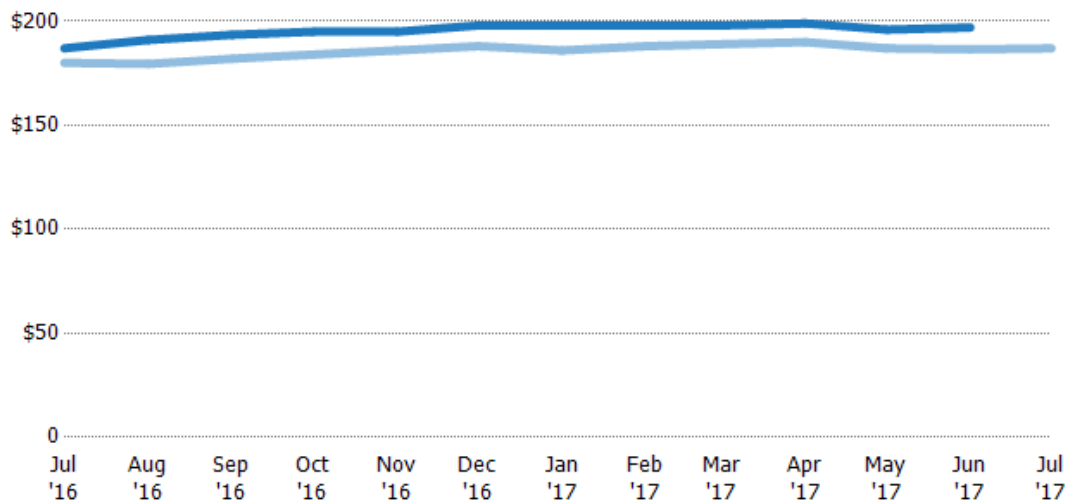
Current Year	\$209	\$211	\$216	\$214	\$219	\$222	\$225	\$227	\$225	\$224	\$223	\$221	-
Prior Year	\$208	\$205	\$206	\$205	\$209	\$214	\$216	\$216	\$216	\$215	\$210	\$208	\$209
Percent Change from Prior Year	0%	3%	5%	4%	5%	4%	4%	5%	4%	4%	6%	6%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



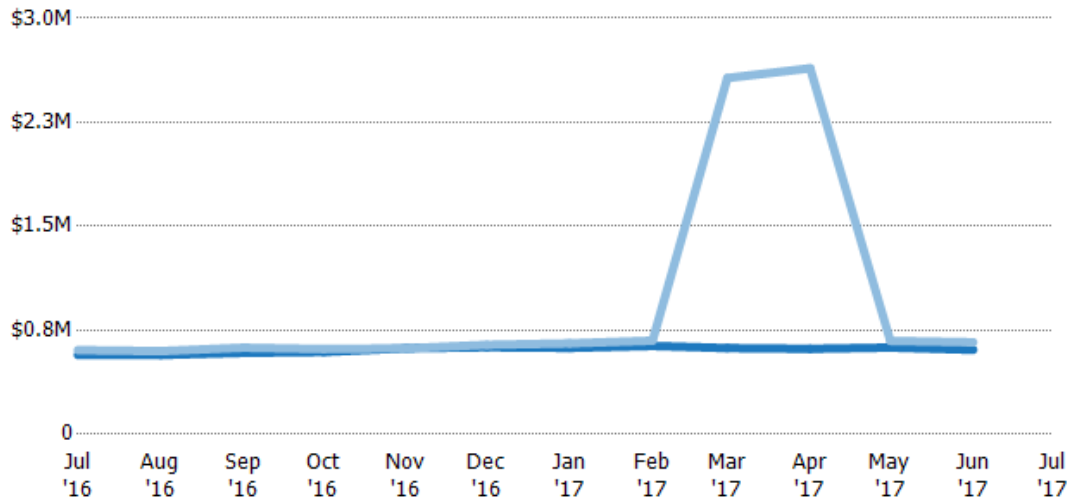
Current Year	\$187	\$191	\$194	\$195	\$195	\$198	\$198	\$198	\$198	\$199	\$196	\$197	-
Prior Year	\$180	\$180	\$182	\$184	\$186	\$188	\$186	\$188	\$189	\$190	\$187	\$187	\$187
Percent Change from Prior Year	4%	6%	6%	6%	5%	5%	6%	5%	5%	5%	5%	6%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

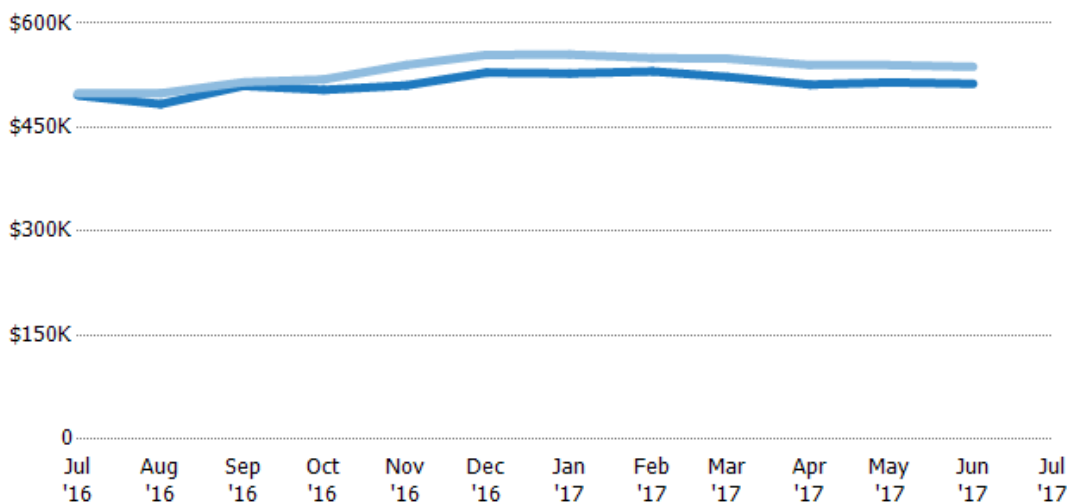


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

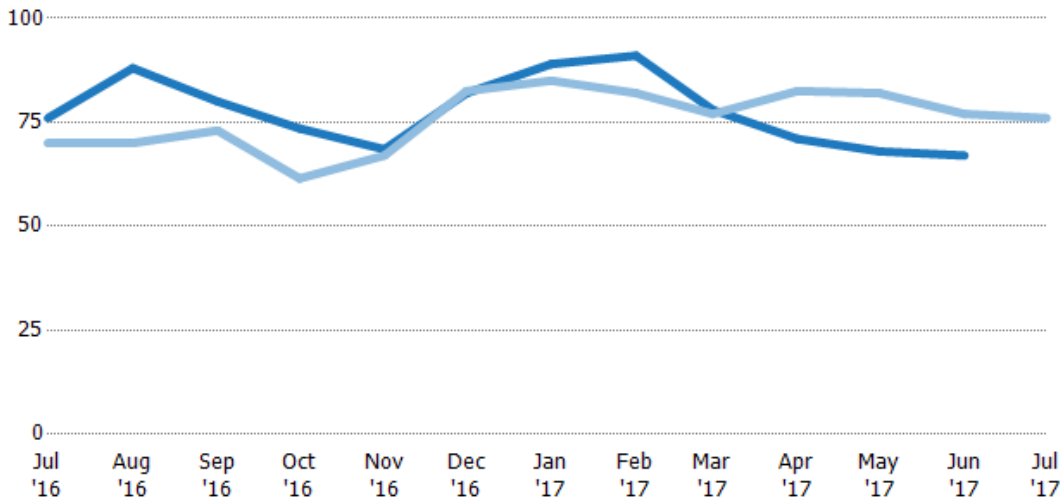


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



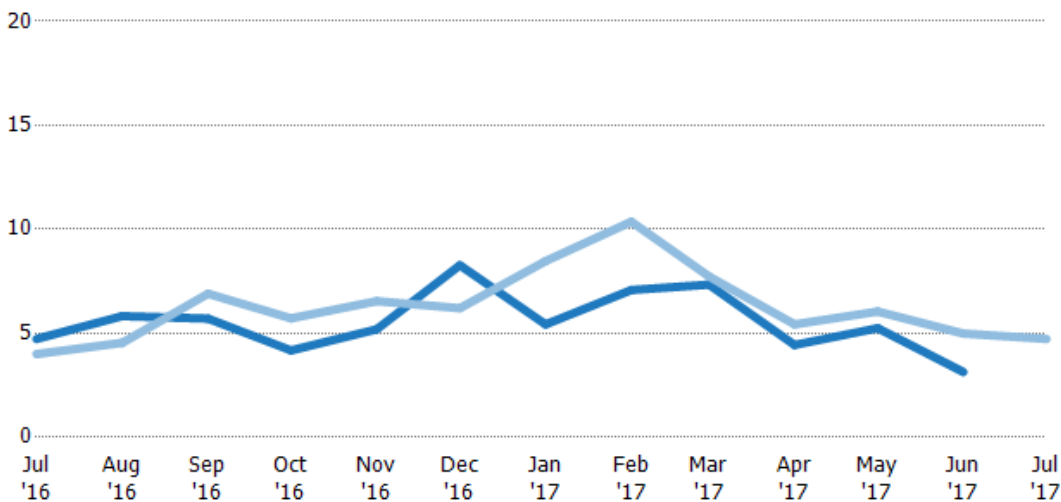
Current Year	76	88	80	73.5	68.5	82	89	91	78	71	68	67	-
Prior Year	70	70	73	61.5	67	82.5	85	82	77	82.5	82	77	76
Percent Change from Prior Year	9%	26%	10%	20%	2%	-1%	5%	11%	1%	-14%	-17%	-13%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



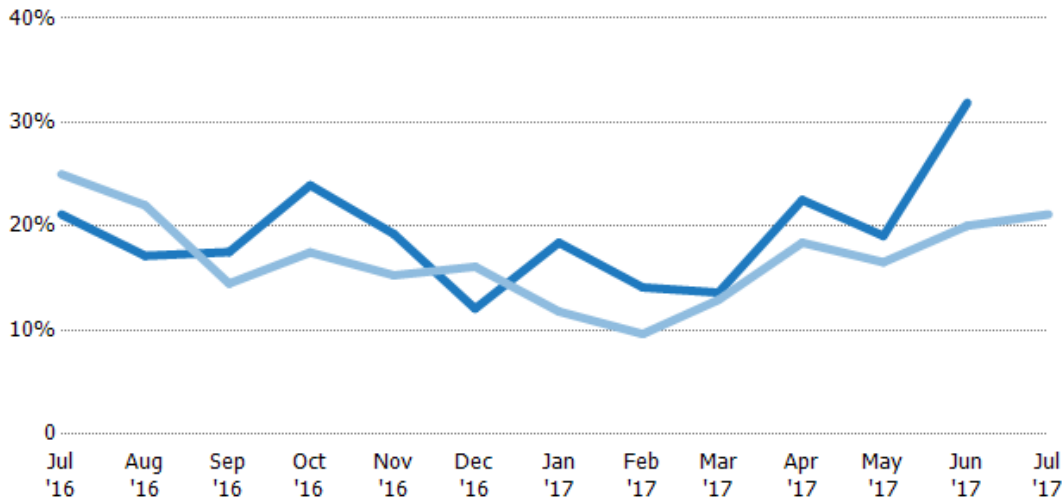
Current Year	4.73	5.83	5.7	4.18	5.19	8.27	5.43	7.08	7.34	4.44	5.25	3.14	-
Prior Year	4	4.54	6.9	5.72	6.54	6.21	8.47	10.4	7.74	5.43	6.05	4.99	4.73
Percent Change from Prior Year	18%	28%	-17%	-27%	-21%	33%	-36%	-32%	-5%	-18%	-13%	-37%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



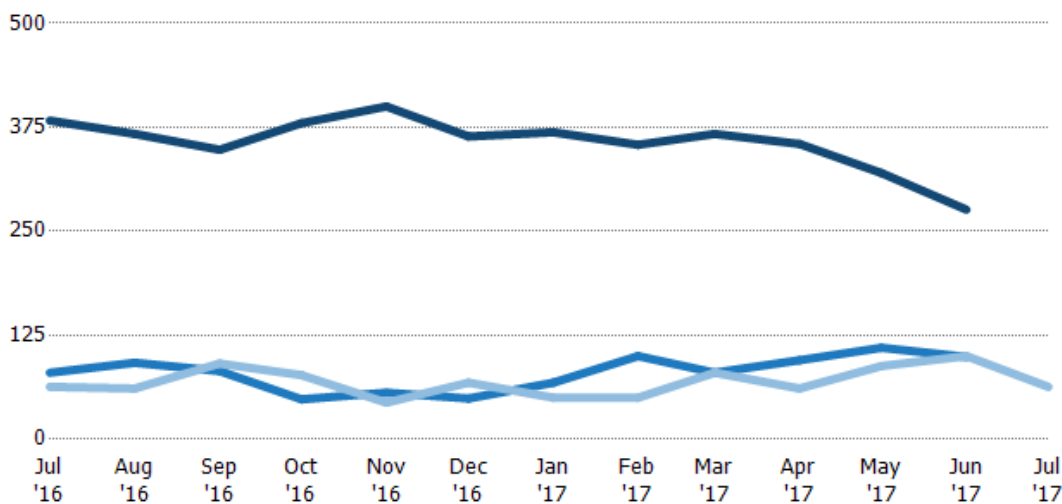
Current Year	21%	17%	18%	24%	19%	12%	18%	14%	14%	23%	19%	32%	-
Prior Year	25%	22%	14%	17%	15%	16%	12%	10%	13%	18%	17%	20%	21%
Change from Prior Year	4%	5%	-3%	-6%	-4%	4%	-7%	-4%	-1%	-4%	-3%	-12%	21%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	383	367	348	380	400	364	369	354	367	355	320	276	-
Pending	80	92	82	48	56	49	68	100	80	95	110	99	-
Sold	63	61	91	77	44	68	50	50	80	61	88	100	63

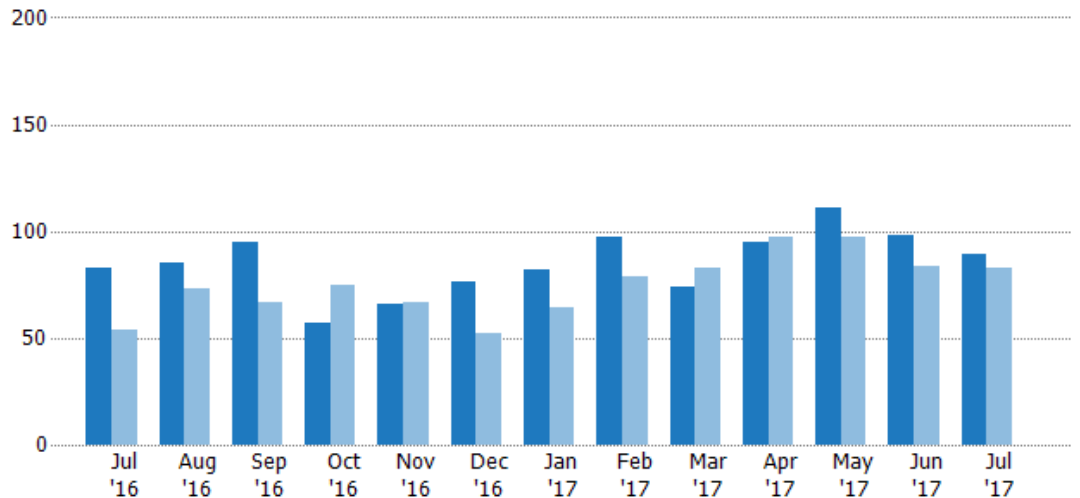
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '17	89	7.2%
Jul '16	83	53.7%
Jul '15	54	46.3%



Current Year	83	85	95	57	66	76	82	97	74	95	111	98	89
Prior Year	54	73	67	75	67	52	64	79	83	97	97	84	83
Percent Change from Prior Year	54%	16%	42%	-24%	-1%	46%	28%	23%	-11%	-2%	14%	17%	7%

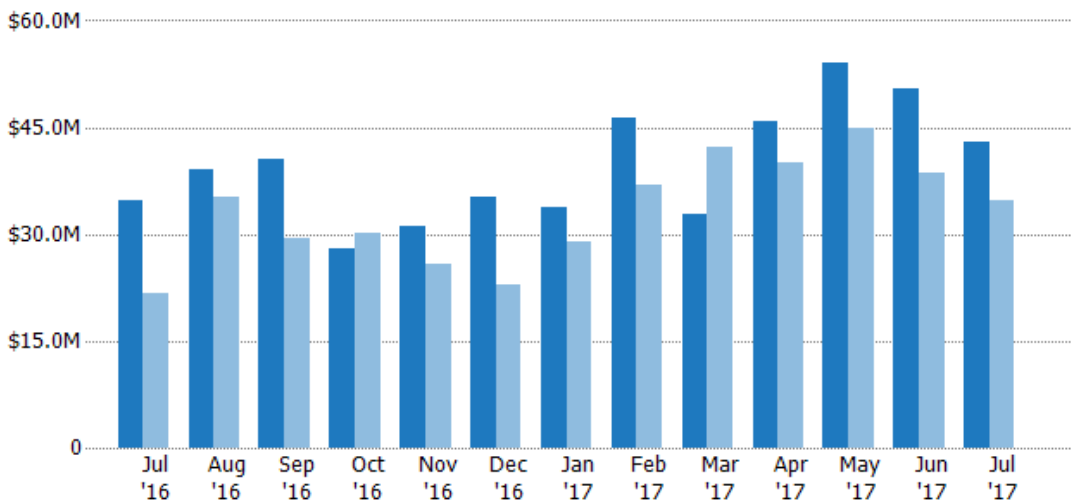
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '17	\$42.9M	23.1%
Jul '16	\$34.8M	61%
Jul '15	\$21.6M	40.6%



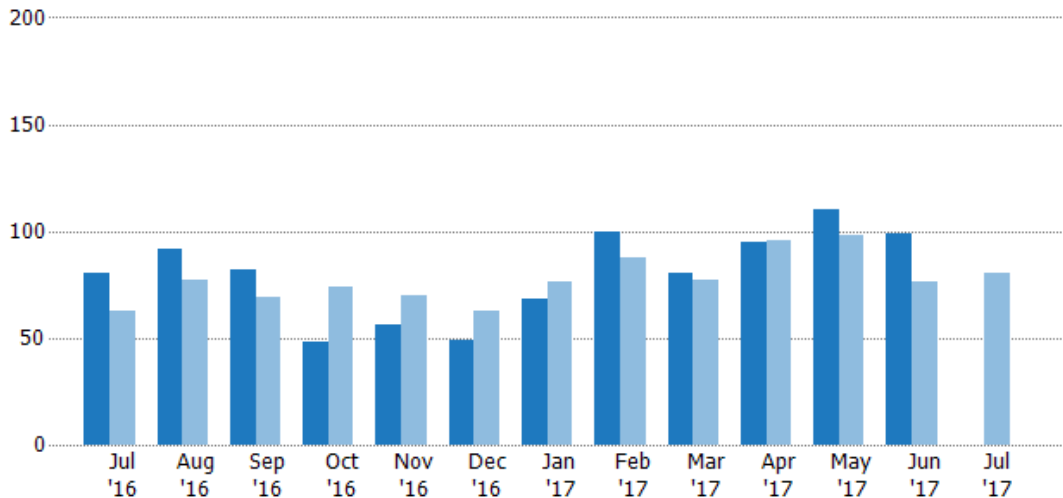
Current Year	\$34.8M	\$39.1M	\$40.5M	\$28M	\$31.1M	\$35.3M	\$33.7M	\$46.3M	\$32.9M	\$46M	\$54M	\$50.3M	\$42.9M
Prior Year	\$21.6M	\$35.2M	\$29.3M	\$30.1M	\$25.8M	\$23M	\$28.8M	\$36.9M	\$42.1M	\$40.1M	\$44.9M	\$38.5M	\$34.8M
Percent Change from Prior Year	61%	11%	38%	-7%	21%	54%	17%	26%	-22%	15%	20%	31%	23%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



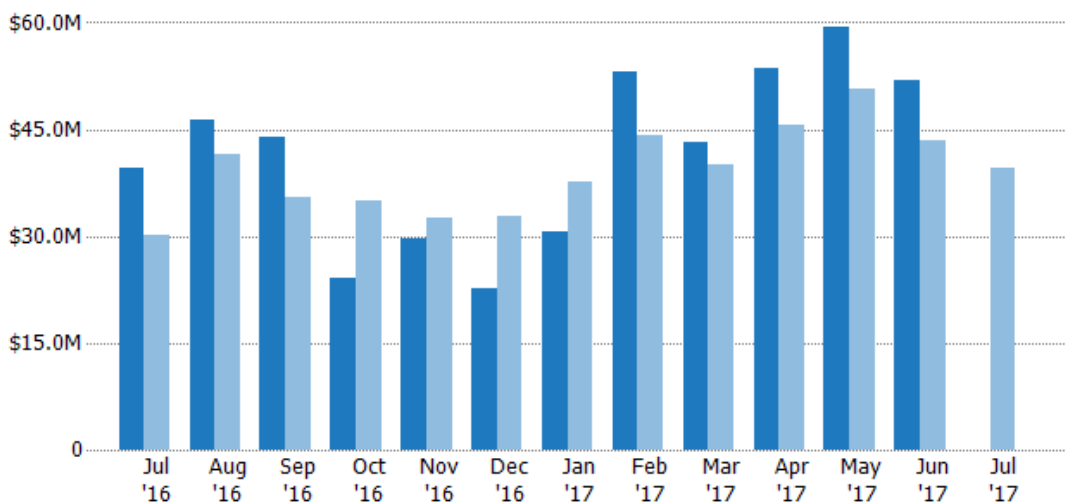
Current Year	80	92	82	48	56	49	68	100	80	95	110	99	-
Prior Year	63	77	69	74	70	63	76	88	77	96	98	76	80
Percent Change from Prior Year	27%	19%	19%	-35%	-20%	-22%	-11%	14%	4%	-1%	12%	30%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$39.6M	\$46.4M	\$43.9M	\$24.1M	\$29.7M	\$22.6M	\$30.6M	\$53M	\$43.3M	\$53.6M	\$59.3M	\$51.9M	-
Prior Year	\$30.1M	\$41.4M	\$35.5M	\$34.9M	\$32.5M	\$32.8M	\$37.6M	\$44.3M	\$40.1M	\$45.7M	\$50.8M	\$43.3M	\$39.6M
Percent Change from Prior Year	32%	12%	23%	-31%	-9%	-31%	-19%	20%	8%	17%	17%	20%	-100%

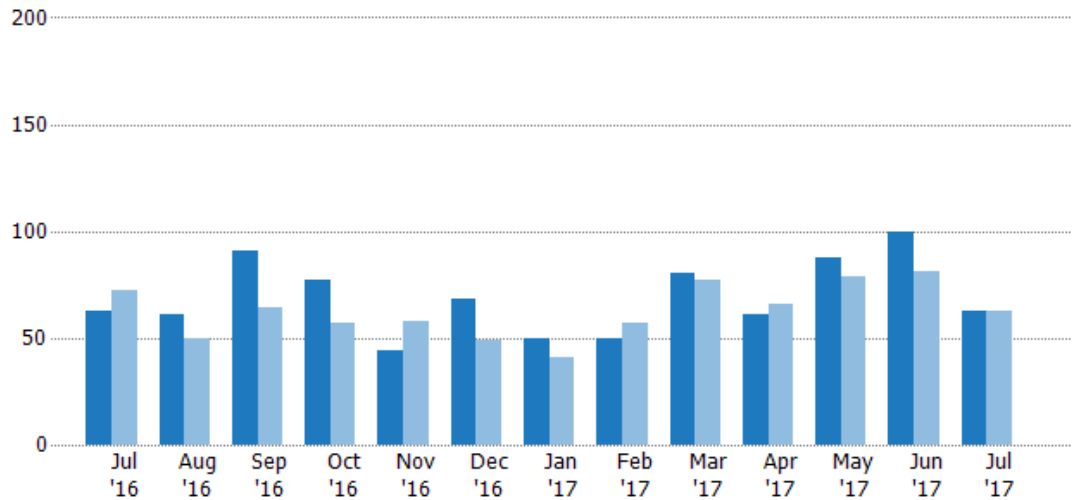
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '17	63	0%
Jul '16	63	-12.5%
Jul '15	72	-22.2%



Current Year	63	61	91	77	44	68	50	50	80	61	88	100	63
Prior Year	72	50	64	57	58	49	41	57	77	66	79	81	63
Percent Change from Prior Year	-13%	22%	42%	35%	-24%	39%	22%	-12%	4%	-8%	11%	23%	0%

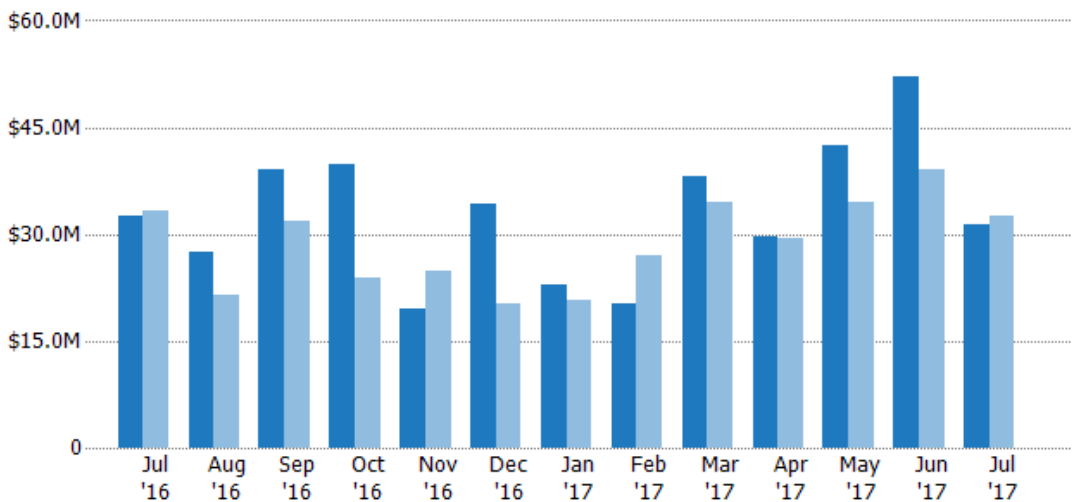
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '17	\$31.5M	-3.7%
Jul '16	\$32.7M	-2.2%
Jul '15	\$33.4M	-26.7%



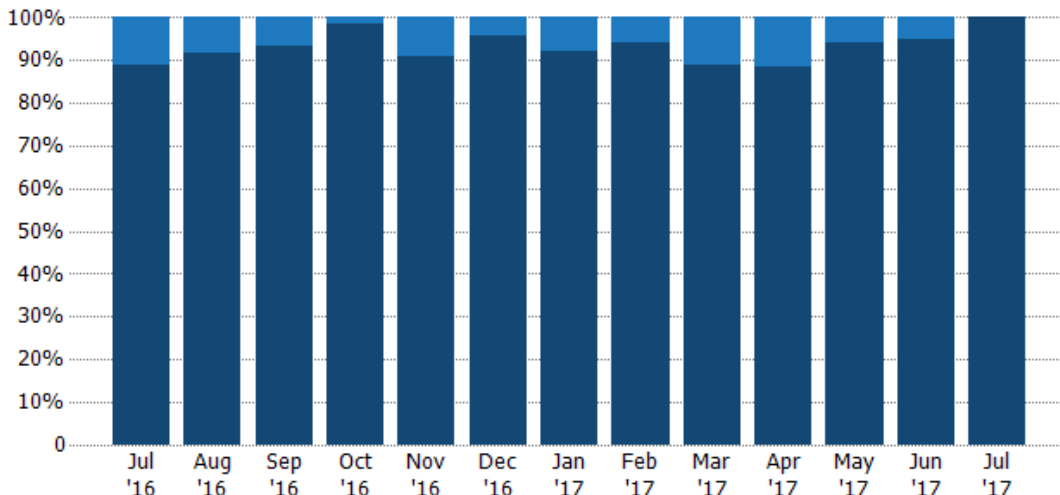
Current Year	\$32.7M	\$27.6M	\$39.2M	\$39.9M	\$19.5M	\$34.3M	\$22.9M	\$20.3M	\$38.1M	\$29.7M	\$42.4M	\$52M	\$31.5M
Prior Year	\$33.4M	\$21.4M	\$31.9M	\$23.9M	\$24.8M	\$20.3M	\$20.8M	\$27.1M	\$34.4M	\$29.3M	\$34.6M	\$39.1M	\$32.7M
Percent Change from Prior Year	-2%	29%	23%	67%	-22%	69%	10%	-25%	11%	1%	23%	33%	-4%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



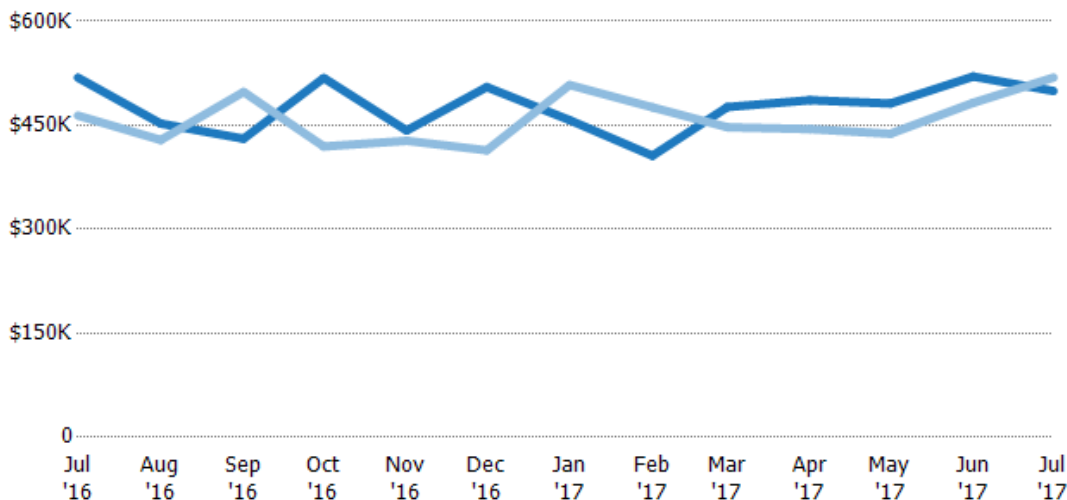
Condo/Townhouse	11%	8%	7%	1%	9%	4%	8%	6%	11%	11%	6%	5%	-
Single Family Residence	89%	92%	93%	99%	91%	96%	92%	94%	89%	89%	94%	95%	100%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$519K	\$452K	\$431K	\$518K	\$442K	\$505K	\$457K	\$406K	\$476K	\$486K	\$481K	\$520K	\$499K
Prior Year	\$464K	\$429K	\$498K	\$419K	\$428K	\$414K	\$508K	\$476K	\$447K	\$445K	\$438K	\$482K	\$519K
Percent Change from Prior Year	12%	6%	-14%	24%	3%	22%	-10%	-15%	7%	9%	10%	8%	-4%

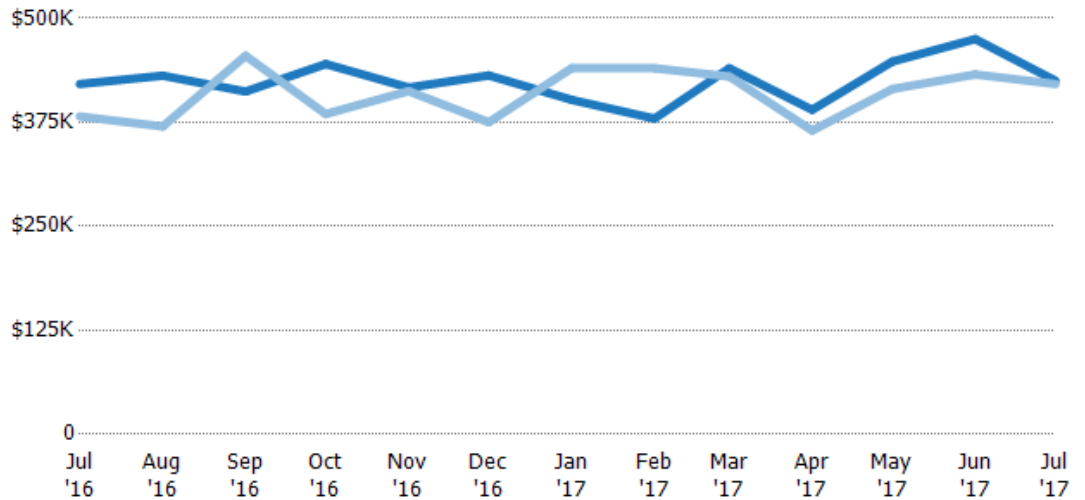
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jul '17	\$425K	1%
Jul '16	\$421K	10.2%
Jul '15	\$382K	5.8%



Current Year	\$421K	\$431K	\$412K	\$445K	\$417K	\$431K	\$402K	\$380K	\$440K	\$390K	\$448K	\$475K	\$425K
Prior Year	\$382K	\$370K	\$455K	\$385K	\$413K	\$375K	\$440K	\$440K	\$430K	\$365K	\$415K	\$433K	\$421K
Percent Change from Prior Year	10%	16%	-9%	16%	1%	15%	-9%	-14%	2%	7%	8%	10%	1%

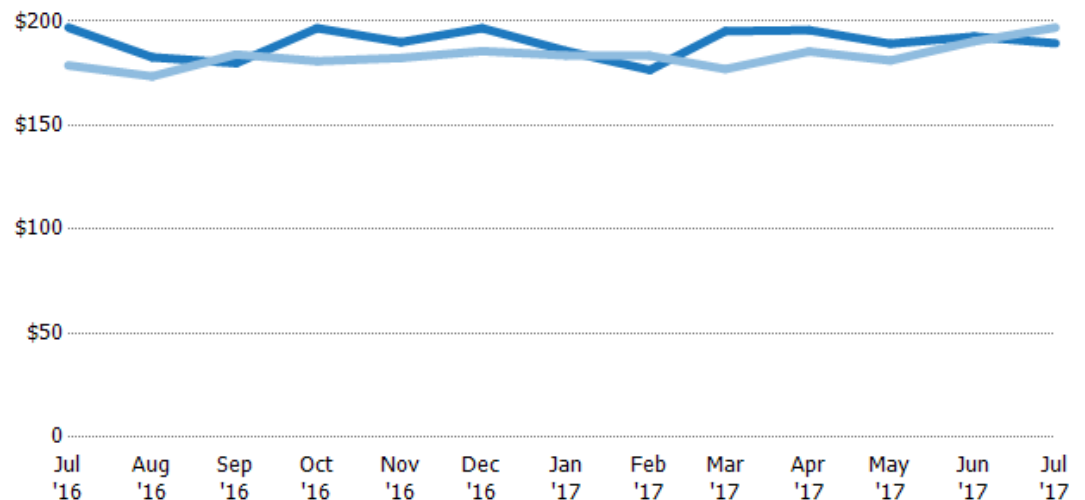
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jul '17	\$189	-3.8%
Jul '16	\$197	10.2%
Jul '15	\$179	-3.4%



Current Year	\$197	\$183	\$180	\$197	\$190	\$197	\$186	\$177	\$195	\$196	\$189	\$193	\$189
Prior Year	\$179	\$174	\$184	\$181	\$182	\$186	\$184	\$183	\$177	\$185	\$181	\$190	\$197
Percent Change from Prior Year	10%	5%	-2%	9%	4%	6%	1%	-4%	10%	6%	4%	1%	-4%

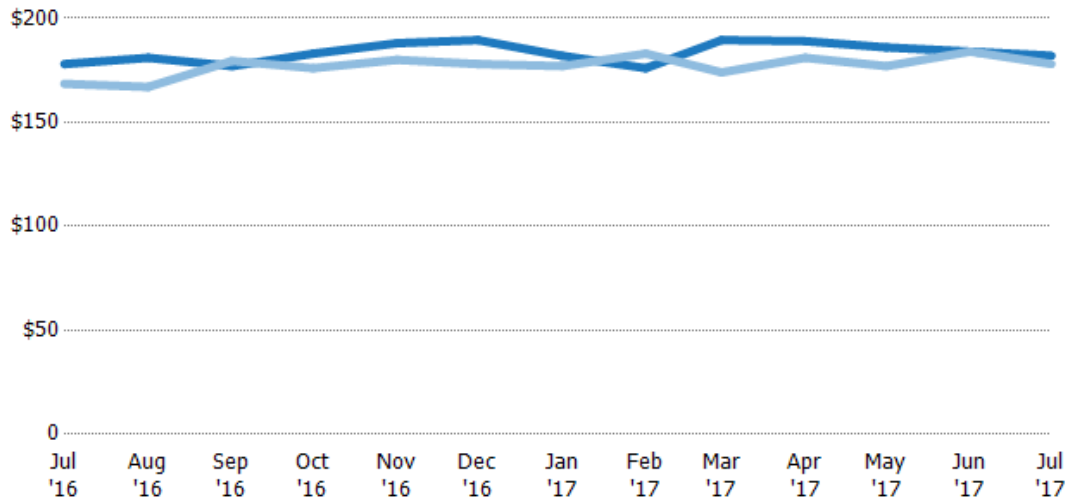
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jul '17	\$182	2.2%
Jul '16	\$178	5.6%
Jul '15	\$169	-2.7%



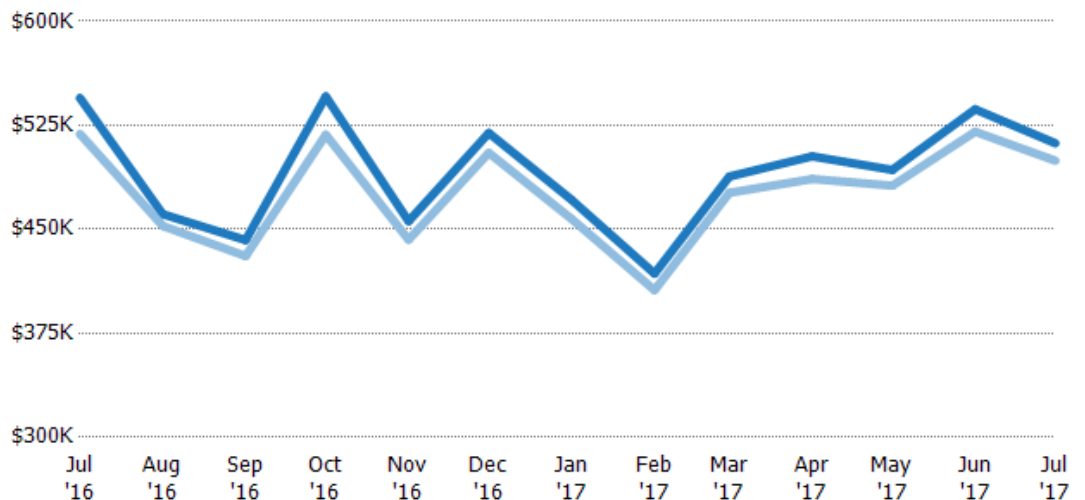
Current Year	\$178	\$181	\$177	\$183	\$188	\$190	\$182	\$176	\$190	\$189	\$186	\$184	\$182
Prior Year	\$169	\$167	\$180	\$176	\$180	\$178	\$177	\$183	\$174	\$181	\$177	\$184	\$178
Percent Change from Prior Year	6%	8%	-1%	4%	4%	6%	3%	-4%	9%	4%	5%	0%	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



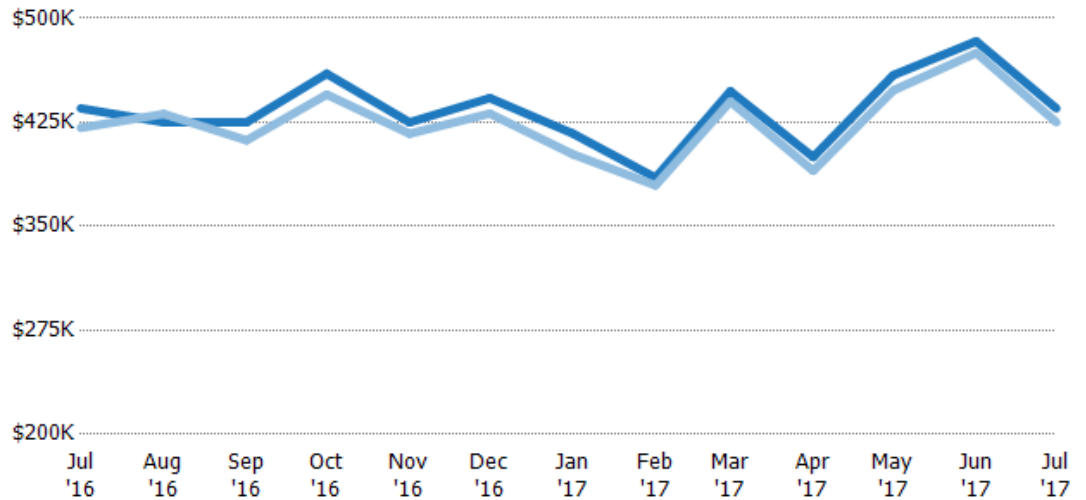
Avg List Price	\$545K	\$461K	\$442K	\$546K	\$456K	\$519K	\$471K	\$418K	\$488K	\$503K	\$493K	\$537K	\$512K
Avg Sales Price	\$519K	\$452K	\$431K	\$518K	\$442K	\$505K	\$457K	\$406K	\$476K	\$486K	\$481K	\$520K	\$499K
Avg Sales Price as a % of Avg List Price	95%	98%	97%	95%	97%	97%	97%	97%	98%	97%	98%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



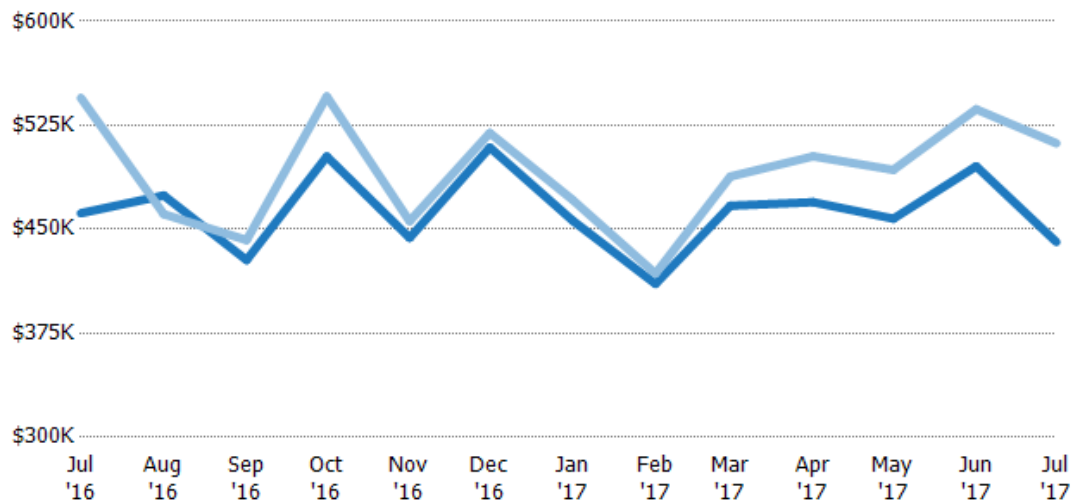
Median List Price	\$435K	\$425K	\$425K	\$460K	\$425K	\$443K	\$417K	\$385K	\$447K	\$400K	\$459K	\$483K	\$435K
Median Sales Price	\$421K	\$431K	\$412K	\$445K	\$417K	\$431K	\$402K	\$380K	\$440K	\$390K	\$448K	\$475K	\$425K
Med Sales Price as a % of Med List Price	97%	101%	97%	97%	98%	97%	96%	99%	98%	98%	98%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



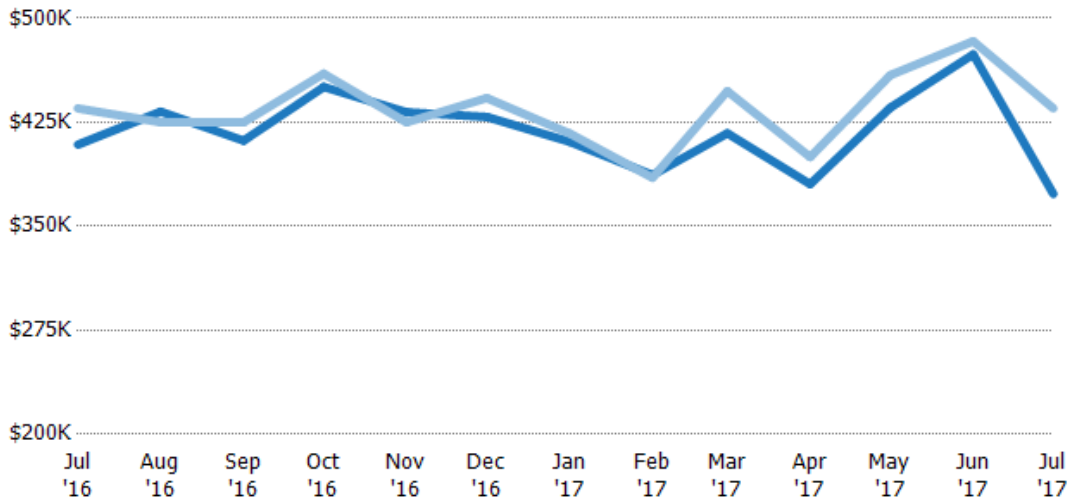
Avg Est Value	\$462K	\$474K	\$428K	\$503K	\$444K	\$509K	\$456K	\$411K	\$467K	\$470K	\$458K	\$495K	\$441K
Avg Sales Price	\$545K	\$461K	\$442K	\$546K	\$456K	\$519K	\$471K	\$418K	\$488K	\$503K	\$493K	\$537K	\$512K
Avg Sales Price as a % of Avg Est Value	118%	97%	103%	109%	103%	102%	103%	102%	105%	107%	108%	108%	116%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



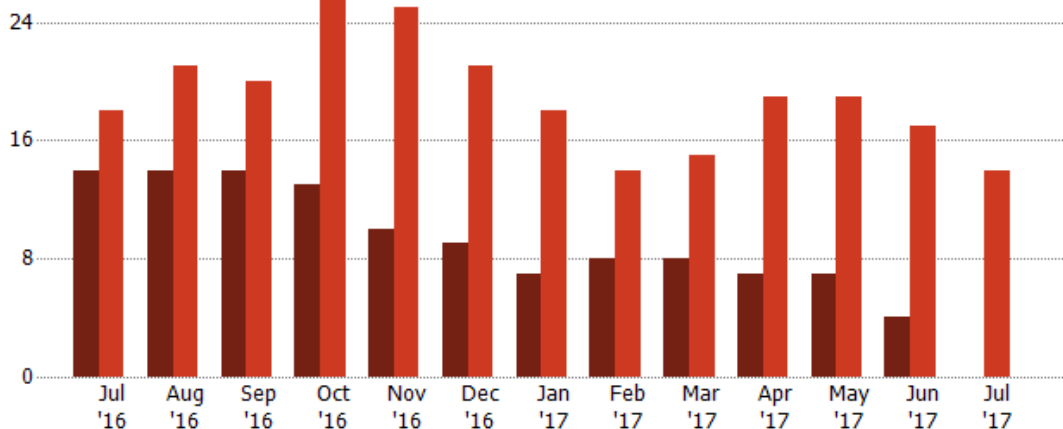
Median Est Value	\$409K	\$433K	\$412K	\$450K	\$432K	\$429K	\$411K	\$387K	\$417K	\$380K	\$436K	\$474K	\$373K
Median Sales Price	\$435K	\$425K	\$425K	\$460K	\$425K	\$443K	\$417K	\$385K	\$447K	\$400K	\$459K	\$483K	\$435K
Med Sales Price as a % of Med Est Value	106%	98%	103%	102%	98%	103%	101%	99%	107%	105%	105%	102%	117%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



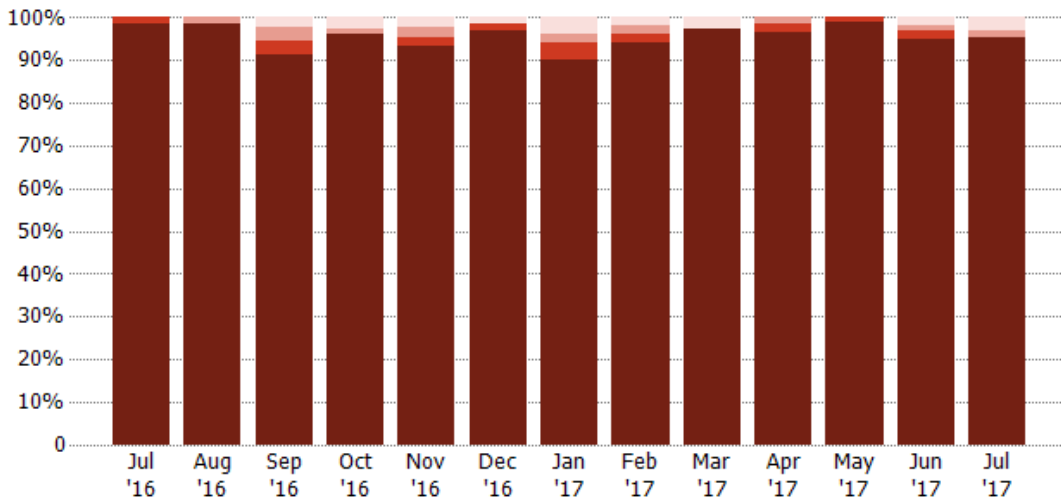
Current Year	14	14	14	13	10	9	7	8	8	7	7	4	-
Prior Year	18	21	20	26	25	21	18	14	15	19	19	17	14
Percent Change from Prior Year	-22%	-33%	-30%	-50%	-60%	-57%	-61%	-43%	-47%	-63%	-63%	-76%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Pre-Foreclosure	-	-	2%	3%	2%	1%	4%	2%	3%	-	-	2%	3%
Short Sale	-	2%	3%	1%	2%	-	2%	2%	-	2%	-	1%	2%
Foreclosure	2%	-	3%	-	2%	1%	4%	2%	-	2%	1%	2%	-
Non-Distressed	98%	98%	91%	96%	93%	97%	90%	94%	98%	97%	99%	95%	95%



Sales Activity by ZIP

Jul 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85331			63	\$31,465,930	\$512,012	\$435,000	\$185	\$178	66